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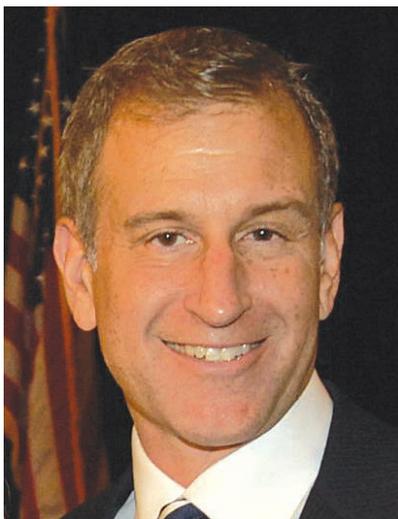
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LETTER FROM THE PUBLISHER

RICHARD REISMAN

Last year, we published our inaugural OC 500, a compendium of 500 Orange County influentials. The Book was well-received and sits on many desks throughout our community.

In my letter last year, I was quite clear that there were many we left off who could have made a strong case to be included. This year, we're introducing you to 130 of those folks.

Of course, to do so, we had to exclude others who were in last year's Book. Let me be clear: This does not mean that the Business Journal thinks those folks had a bad year and have fallen from the perch.

Rather, the Business Journal endeavors each year to inform our readers about 500 of the big men/women on campus. And it's more fun to see new faces — in this case, more than 25%.

For those we repeated, we didn't replicate last year's write-up. We have added new developments, and in many cases, fun facts that were not included last year.

It is our privilege to report on the remarkable denizens of our community. We hope you enjoy our coverage in this Book, as well as our weekly publication.

A handwritten signature in black ink that reads "Richard Reisman". The signature is written in a cursive, slightly slanted style.

Richard Reisman
Publisher

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EDITOR'S NOTE: WHOSE INFLUENCE(R)

Is bad influence influence? Would Charles Keating Jr. have made our OC 500 in 1990? Surely the thrift scoundrel would have found his mugshot in 'Finance' or 'Very Bad Year'? We don't have the latter, but someone who'd make that book surely influences OC people, institutions.

When OC-treasurer Bob Citron in 1994 was given billions by stewards of the county, school districts here, 700 other school districts, 500 sanitation districts, tripled it, and let \$20B ride on a little something called 'inverse floaters' — he exerted a little influence.

We don't have his section in the 2017 OC 500, our second annual directory of influence ... but this year we've added 'Very Good Year'—men, women, even a child, who shined in OC, 2017—and a grouping of 'Event Honorees'—local luminaries in law, innovation, finance, family business and other areas.

We've also changed the composition of some categories—calling out a growing OC sports industry, for instance, and highlighting new aspects of a person's influence here.

It's an influence that reaches beyond work. We've devoted our back page to six names not in this year's book, in part because they've moved on to other things since last year's. *In Memoriam*: We laud them for their lifetime contributions and condole their families and friends. They influenced many.

What's influence?

Our weekly Business Journal lists how to empirical metrics—jobs added, revenue or growth, with an OC focus. How does that work here?

How to define influence, whittle a county of 3.3M down to 500, then express that in about 60 words or less?

The metrics still matter: List members are responsible for jobs, sales—and more of both. Talk of subjectivity begins, along with 'Why not ...' and thence cometh a nearly-always worthy name.

It's tough to do.

Asking for a tussle.

Bring it on—civilly.

Let us know how we did—and how we didn't. Criticism, constructive, and suggestions—welcome.

Help us serve you.

Proffer a name, offer a tip, join the throw-down. It all adds up ... to 500.

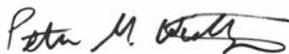
Anyway, we're way ahead of you.

We're like the elves—work on next year's book started the day after we finished this one.

Props to colleagues, including 'The Savant' Paul Hughes; our technical troika: 'Bulwark' Hannah Mitchell, 'Wunderkind' Alyssa Matsuhara, 'Data Miner' Dana Truong; 'Artiste in Residence' Rich Loyd; and OCBJ 'Ansel Adams' staffer Mediha DiMartino.

Putting out an OC 500 while feeding the beast isn't easy. Thank you, team.

Enjoy the read and the romp.



Pete Weitzner
Editor
Weitzner@ocbj.com



OC500

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CIVIC LEADERS

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JOE ADAMS

PRESIDENT, CHIEF EXECUTIVE
DISCOVERY CUBE

STEM nonprofit for kids, teachers ... chief since 2003 after work on Disney California Adventure ... Sylmar site 2014, doubled Santa Ana SF 2015, added NB via Fun Zone deal 2017 ... 1M annual visitors ... started Irvine 1980, one room ... Capo Beach resident wears Texas roots, boots ... BS Notre Dame, MBA UCI ... turning point: marrying at 39 ... three words: 'family, faith, education'



HOWARD F. AHMANSON JR.

HEIR, PHILANTHROPIST
FIELDSTEAD & CO

Home Savings scion quickened arts pace 2017 ... showings, OC; gallery planned LA ... art a passion of late father, wife Roberta ... new digs could work for another focus: salons ... 'conversations on culture' says one attendee ... Ahmansons also back OC music, charities ... Howard amped about YIMBY—urban development for sufficient housing ... Business Journal OC's Wealthiest, \$725M



JULIA ARGYROS

PRESIDENT
ARGYROS FAMILY FOUNDATION

Heads family philanthropy ... lion's share—\$16M last year—in OC: Chapman, UCI, Hoag, Laura's House ... \$2.5M to Girl Scouts STEM center ... Segerstrom arts plaza ... naming gift to arts center, Sun Valley, Idaho ... one that got away 'a 34-inch brown trout!' ... three words: 'I married well.' ... husband, George, OC 500, Business Journal OC's Wealthiest, \$2.4B



HUSSAM AYLOUSH

EXECUTIVE DIRECTOR, L.A. AREA
COUNCIL OF AMERICAN-ISLAMIC RELATIONS

Council of American-Islamic Relations Nearing 20 years on efforts to improve understanding of Islam, build coalitions ... state Democratic delegate ... Syrian-Lebanese émigré lauded Nike's 'high-performance' hijab for Muslim female athletes: 'welcome move when companies normalize presence of Muslims in world' he told NBC ... B.S. engineering, UT-Austin, MBA CSUF

RANDY BARTH

FOUNDER, CHIEF EXECUTIVE
THINK TOGETHER

Drexel investment adviser-turned-education-entrepreneur ... expanded after-school program for 100 into statewide revival of learning, leadership for 125K ... 49 districts, 5 counties local leaders committed to ... cause extends to Newport Center, OC 500's Donald Bren ... \$60M, 2016 revenue ... part of rising local chorus sounding young-exodus affordability alarm: 'Tough place to be poor.'



LISA ANNE BARTLETT

5TH DISTRICT MEMBER, ORANGE
COUNTY BOARD OF SUPERVISORS

OC-bred, building regional political resume ... parlayed 8 years Dana Point City Council to Supes seat 2014 ... OCTA vice chair ... backs connecting South County constituents via trolley ... 2017: July county BK payoff; Tustin animal shelter ... coming soon: \$300M DP Harbor redo ... has cat, Jasmine ... hero: Marian Bergeson ... charities: Ocean Institute





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PARTNER
SCOTT BAUGH & ASSOCIATES

Auspicious political start 1990 now in rear view mirror ... GOP Assembly leader 1999 ... succeeded party legend Tom Fuentes, OC boss, 2004-2013 ... private sector return to lawyering, lobbying ... all-in on recall of Fullerton's Josh Newman, who backed state senate's 12-cent gas tax, DMV spike ... Scott vs. Dana in 2018? ... lives in HB ... wife, Wendy; son, Jackson



JOHN CRUZ

BOARD OF DIRECTORS
HISPANIC 100

Co-founder, legal counsel ... group mentors college-age youth in Santa Ana ... business lawyer, emphasis on gambling, entertainment ... gambling control commission; later appointments secretary to Gov. Schwarzenegger ... bachelor's, CSUF; J.D. U. of Mich. ... firms include Cox, Castle & Nicholson, AlvaradoSmith ... also VP Business, legal counsel, LA music producer InRage Entertainment



ANDREW DO

VICE CHAIRMAN, 1ST DISTRICT MEMBER
ORANGE COUNTY BOARD OF SUPERVISORS

'Landslide Do' beat Lou Correa by 43 votes to get on board 2015 ... spent \$800K to secure full term ... all sitting supervisors are Republicans ... served Garden Grove City Council, DA's office ... 2017 priority list includes homeless shelters in Santa Ana, Anaheim ... 500+ still camped along riverbed ... talk of new county shelter in Irvine grows ... wants help from cities, nonprofits



TERRY WILLIAM DWYER

PRESIDENT
SEGERSTROM CENTER FOR THE ARTS

Yale-trained in theater, management ... 12-year run at OC's premier performing arts venue ... added free Movie Mondays summer 2017 ... His 'Orange County's Town Square'—Argyros Plaza—opened in fall ... gift of Julia and George Argyros, both OC 500 ... between the 'two Segerstroms'—Hall and Concert Hall ... can 'fuel efforts to widen arts audience' ... 'Hamilton' run May 2018 won't hurt

ANNE CATHERINE GETTY EARHART

PHILANTHROPIST, FOUNDER
MARISLA FOUNDATION

She and Caroline Getty, also OC 500, are grandkids of late J. Paul Getty ... avoid media, back social causes, Dem politics ... Marisla in Laguna gives to causes such as American Bridge, opposition research on GOP pols ... also environment: marine life, pollution ... Business Journal OC's Wealthiest \$1.4B



JOHN FORSYTE

PRESIDENT
PACIFIC SYMPHONY

New HQ at Charlie and Ling Zhang center ... shares space with Arts OC, and music, dance group backed by OC 500's Charlie Zhang ... Symphony gets 15K SF ... new labor pact with musicians ... hero-role model: Itzhak Perlman 'has torn down walls for classical music for 40 years' ... Carnegie Hall April 2018; Carl St. Clair conducts ... three words: 'hire the best'



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think
TOGETHER

DALE FOWLER

PHILANTHROPIST, FOUNDER
DALE FOWLER REAL ESTATE

He and wife, Sarah Ann, in Feb. said they'd give \$45M to help Chapman build engineering school ... word came at first 'state of the university' address by President Daniele Struppa, OC 500 ... they gave \$55M in 2013 for law school, now named for Fowler ... law dean is OC 500's Matt Parlow ... Fowler worked in gravel business, later bought, developed land ... Business Journal OC's Wealthiest, \$400M



REUBEN FRANCO

PRESIDENT, CHIEF EXECUTIVE
HISPANIC CHAMBER OF COMMERCE

Executive of year, feted in Sonoma by state chamber ... accolades: 'ultimate chamber executive' ... 'professional disposition, collaborative manner' ... 16 years in banking ... current role 2011 ... reps interests of OC Hispanic-owned enterprises ... sees immigration by lens of 'economic vitality' ... backs KidWorks, L.A. Mission, United Way, Hispanic 100, Encuentros ... B.A. econ, UCLA



CAROLINE GETTY

PHILANTHROPIST



She and Anne Catherine Getty Earhart, also OC 500, grandkids of late J. Paul Getty ... avoids media, backs environment ... has served boards Wilderness Society, World Wildlife Fund, Monterey Bay Aquarium ... grandfather struck oil 1953, died 1976 ... decade of family legal wrangling ... that and Chevron's Getty Oil buy made sisters billionaires ... Business Journal OC's Wealthiest \$1.4B



WENDY HALES

EXECUTIVE DIRECTOR
ARGYROS FAMILY FOUNDATION

Former political maven ... now girl Friday to OC 500's Julia Argyros, Hale's role model and 'strongest person I know' ... biggest accomplishment 2017: working on Segerstrom's Julianne and George Argyros Plaza and Fountain ... recalls Prince's 'Purple Rain' as music fave, back in the day ... life turning point: 'moving home from Spain to marry the love of my life'

SHELLEY M. HOSS

PRESIDENT, ORANGE COUNTY
COMMUNITY FOUNDATION

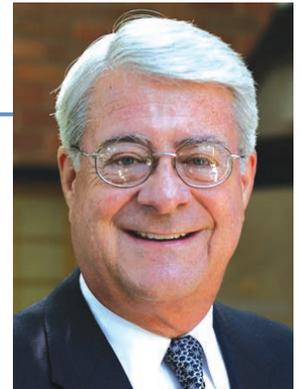
Has led 'nonprofit-to-nonprofit' 17 years ... grants up some 12-fold in that time ... assets \$265M, \$82M revenue, 27 employees ... bachelor's UCI; master's UCR ... lauds local givers ... 'power of philanthropy' ... 2017 highlight: 'growing the good to new heights' ... has mini-Australian Shepherd named Blue; bearded dragon named Sandstone ... three words 'leading with love'



GARY HUNT

FOUNDING PARTNER
CALIFORNIA STRATEGIES LLC

25 years at Irvine Co. forged consultancy power ... has helped secure funding, coastal commission approvals for projects ... leads negotiations with environmental groups ... work with financial firms includes Morgan Stanley, Marsal Capital Group, regional banks ... 40-year political career began in state legislature, moved to staff of Gov. Ronald Reagan ... ex-Grubb & Ellis chief exec



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SCHARRELL JACKSONFOUNDER, CHIEF EXECUTIVE
LEADERSHIP IN HEELS

2015 began nonprofit online community for growing female leaders ... 2017 feat 'starting speaker series' at group ... passions 'my children' ... hero: Super Woman ... backs Concordia, Human Options, Big Brothers Big Sisters ... partner, COO, CFO Squar Milner founded by OC 500's Steve Milner ... Business Journal Women in Business 2011

**FRANK KIM**COUNTY EXECUTIVE OFFICER
COUNTY OF ORANGE

Named to current role 2015 ... Supervisor Todd Spitzer, OC 500, then board-chair, called him 'fiscally sound and strategically minded' ... Kim CFO from 2012 ... oversaw county's \$5.6B budget; two dozen departments, 18K workers ... county budget director five years, prepping, monitoring budget adjustments, developing county's strategic plan ... joined county 1995 as staff accountant

**DENNIS KUHL**CHAIRMAN
LOS ANGELES ANGELS OF ANAHEIM

Joined club 2003 as president ... current role 2009 ... focus on team's community involvement ... leads Light the Night for leukemia, lymphoma work ... also Chapman Board of Governors, Noble Vikings OC, Boys & Girls Club of Anaheim, Pink Tie Guys for breast cancer, Anaheim Performing Arts Center, literacy work, others ... Kuhl also oversees for Angels' radio station KLAA

**TILLY LEVINE**FOUNDER
TILLY'S LIFE CENTER

Retail maven, co-founder Tilly's Inc. youth fashion chain ... still active, client, community outreach ... former husband, OC 500's Hezy Shaked, Tilly's chairman ... Tilly's Life Center, or TLC, started 2012 mentoring youth, keeps kids moving toward college ... group's program at Boys and Girls Club Capo Valley helped produce Saddleback grad ... giving gala honored CHOC Children's

JIM MCALEERPRESIDENT, CHIEF EXECUTIVE
ALZHEIMER'S ORANGE COUNTY

Has held top role 13 years at national group's ex-chapter; indie since 2015 ... merged in adult day services centers to grow services ... \$6M budget, 100 workers ... pursuing comprehensive, long-term OC plan on aging with local leaders, groups ... issues: housing, transportation, food security ... role model: 'my father' ... has cocker spaniel ... life turning point: 'adopting my son'

**ROBERT V. 'BOBBY' MCDONALD**PRESIDENT, CHIEF EXECUTIVE
BLACK CHAMBER OF COMMERCE
OF ORANGE COUNTY

2016 Veteran Small Business Champion of the Year, US SBA ... helped launch social service group 211OC's vet resources, other local groups ... serves foundation board for OC fairgrounds Hall of Heroes ... own heroes include late Grambling State U. football coach Eddie Robinson ... turning point in life: 'The United States Navy and 2 trips to Vietnam 1967-68' ... three words: 'strong family upbringing'



CONGRATULATIONS TO KIM CRIPE. INFLUENTIAL LEADER. CHILDREN'S ADVOCATE. OUR HERO.



The CEO of CHOC Children's for 20 years, Kim Cripe has dedicated her career to advancing pediatric healthcare. Her vision to make CHOC a leading destination for children's health has inspired invaluable achievements, from opening a state-of-the-art patient care tower to developing a mental health system of care, including an inpatient center for children and teens set to open next year. Driven by a commitment to give all children access to the highest-quality care at the right time and right place, Kim is making our community one of the healthiest and safest for children. To learn more about Kim, and how she's helped to shape children's healthcare in Orange County and beyond, visit choc.org.



DANIEL JOSEPH MCQUAIDPRESIDENT, CHIEF EXECUTIVE
ONEOC

Runs program where people buy 'giving cards' to donate to charities ... current role 2005 ... tripled revenue to \$10M ... 2016 tally: 36K volunteers, 300 nonprofits, 289K hours of service, valued at \$8M ... consults to 125 SoCal nonprofits ... connects them to corporations ... PacLife Foundation named group outstanding nonprofit 2015 ... three words: 'inspiring, equipping, mobilizing'

**SHAWN NELSON**4TH DISTRICT MEMBER, ORANGE
COUNTY BOARD OF SUPERVISORS

Joined board 2010 ... 2014 won with 83% of votes ... former MP, Rizio & Nelson law firm ... civil litigator for small businesses ... twice Fullerton mayor ... boards OCTA, Metrolink, South Coast AQMD ... USC grad, Western State JD ... active Zion Lutheran Church

**STACEY E. NICHOLAS**PHILANTHROPIST, PRESIDENT
OPUS FOUNDATION

Backs UCI STEM programs for women, underserved ... \$9.5M donation to engineering school named for OC 500's Henry Samueli ... gift was two-thirds of foundation's then-assets; has about \$4.5M now ... ex-wife OC 500's Henry Nicholas ... three kids ... trustee, St. Margaret's Episcopal School ... master's in electrical engineering, UCLA ... worked at TRW, NCR

**JIM PALMER**PRESIDENT, CHIEF EXECUTIVE
ORANGE COUNTY RESCUE MISSION INC.

Quarter-century as president of homeless nonprofit ... backers include OC 500's Howard F. Ahmanson, Gen. William Lyon ... annual tally: \$22.6M revenue, 1.2M meals, 164K shelter and bed nights, 60K exams, prescriptions ... has served on 40 nonprofit boards ... passion: 'the least, the last, the lost' ... three words: 'hand-up, not hand-out' ... hero-role model: Jesus Christ

MICHELLE PARK STEELCHAIR, 2ND DISTRICT MEMBER
ORANGE COUNTY BOARD
OF SUPERVISORS

Coastal north OC district ... 2014, won with 62% of votes ... worked to get state refund of tax security deposits ... known as 'taxpayer advocate' ... sponsored board's 2016 proclamation that John Wayne, 'exemplified the values and qualities of what it means to be a true American' ... parents fled North Korea

**SUSAN B. PARKS**CHIEF EXECUTIVE
ORANGE COUNTY UNITED WAY

Named to role in June ... replaced retiring Max Gardner, OC 500 2016 ... \$28M assets ... founded OC United Way's Women's philanthropy fund ... has raised \$36M since 2002 ... founder, CEO, wellness firm ... former exec Gateway, Kinko's ... Business Journal Women in Business 2007 role models: 'my mom and dad' ... three words: 'persistence'





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MIGUEL PULIDO

MAYOR
CITY OF SANTA ANA

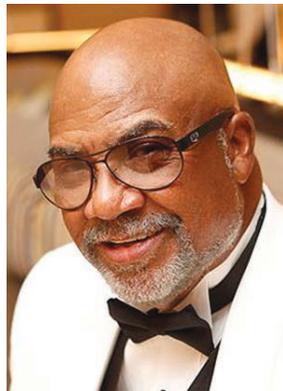
Elected to city council 1986, mayor’s role since 1994 ... population growth 70%, cites crime down 58%, over two decades ... helped form 60 neighborhood groups ... Forbes’ fourth-safest US 2017 ... family owns auto parts store ... \$13K fine 2015 for land-swap deal with city contractor ... bachelor’s, mechanical engineering, CSUF ... born Mexico City 1956 ... led central-county bid for Amazon HQ2



TONY RACKAUKAS

DISTRICT ATTORNEY
ORANGE COUNTY

In 20 years has won five DA elections ... 2018 challengers include OC 500’s Todd Spitzer ... website: ‘tough, no-nonsense DA’ ... former paratrooper, 101st Airborne ... security guard in college, Cal State-Long Beach ... Loyola JD 1971 ... social worker, LA, late 1960s ... has seen controversy this year from grand jury report on DA office operations ... maternal grandparents Mexican immigrants



MARCELLOUS ‘MARK’ REED

PRESIDENT
100 BLACK MEN OF ORANGE COUNTY INC.

Heads local chapter ... also directs 18 West Coast sites ... focus on youth mentoring ... runs ‘Passport to the Future’ program for black youth ... program co-developer OC 500’s Thomas Parham ... health fair, financial literacy ... motto: ‘What they see is what they’ll be’ ... four-year track scholarship Tenn. State U. ... backs PBS SoCal ... 25-year member, Alta Vista CC



DANA ROHRABACHER

48TH DISTRICT REPRESENTATIVE
U.S. CONGRESS

Has seen district change—four different numbers, many iterations of borders—since 1989 election ... former media rep, speechwriter to President Reagan ... born Coronado; college Cal State Long Beach, USC ... wife, Rhonda; three kids ... middle name Tyrone ... work in Congress includes foreign affairs, space, technology ... chief of staff is son of late Dale Dykema, OC 500 2016

EDWARD ROYCE

39TH DISTRICT REPRESENTATIVE
U.S. CONGRESS

Fullerton-area rep 25 years ... chair, House Foreign Affairs Committee five years ... also serves financial services, terrorism committees ... CSUF grad ... causes: victim’s rights; fiscal restraint national debt ... called one of ‘most effective’ lawmakers, Washington Post; National Taxpayers Union honoree ... in primary battle due to district demographic changes



TODD SPITZER

3RD DISTRICT MEMBER, ORANGE COUNTY BOARD OF SUPERVISORS

Rejoined board 2013 ... during first stint, 1997-2002, helped block El Toro airport ... state Assembly six years ... running for DA 2018 ... current occupant OC 500’s Tony Rackaukas ... former jobs include high school teacher, prosecutor ... married to Judge Jamie Spitzer, presiding judge of Workers’ Comp appeals board ... UCLA bachelor’s; public policy master’s, JD, UC Berkeley



RICHARD STEINBERG

SENIOR RABBI
TEMPLE SHIR HA-MA'A LOT

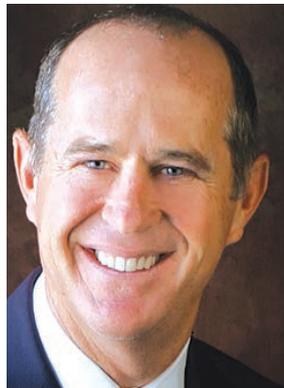
Ordained 1995 ... chosen to lead Irvine congregation 2001 ... it had 300 member families, now 600 ... 'when one comes to Temple, they ought to feel better when they leave than when they walked in' ... former criminal justice major was asked to serve as chaplain for Irvine PD



NICOLE SUYDAM

CHIEF EXECUTIVE, SECOND HARVEST
FOOD BANK OF ORANGE COUNTY

Provides food to some 500 member charities—churches, soup kitchens, homeless shelters ... 80 employees, \$53M revenue, 21M meals, 250K fed in OC ... two kids ... role model 'my mom' ... the one that got away: 'not knowing what it's like to grow up with a dad' ... he died when she was 7 ... three words: 'faith family determination' ... backs Vanguard U. ... cat, Rocky



TOM TAIT

MAYOR
CITY OF ANAHEIM

Took post 2010 ... on city council beginning 1995 ... platform: fiscal responsibility, public safety, civic upkeep ... 'city of kindness' has battled Disneyland, Angels baseball team—city's tax moves toward former, lease deal for latter ... beer enthusiast has backed city as microbreweries hub ... environmental consultancy Tait & Associates



FRANK TALARICO JR.

PRESIDENT, CHIEF EXECUTIVE
GOODWILL OF ORANGE COUNTY

Took top spot 2012 ... \$78M budget, 900 workers ... group provides education, training, employment services ... \$500K grant May 2017 from law firm Greenberg Gross LLP to boost career counseling ... firm partners are OC 500 ... previously worked at two OC Catholic high schools ... passion: 'my children, Gabriella and Frankie' pets: has pledged them a Corgi ... three words: 'family, love, grace'

THOMAS TUCKER

CO-FOUNDER
NEW MAJORITY CALIFORNIA

Heads investment companies Pennhill Properties and JenStar ... best known for political work ... group he co-founded now state's largest GOP donor ... ranks include 'Who's Who' of local business leaders ... espouses 'inclusive mainstream approach towards politics' ... has raised funds for US VP Mike Pence



VIRGINIA 'GINNY' UEBERROTH

CHAIRWOMAN, PETER AND GINNY
UEBERROTH FAMILY FOUNDATION

Experienced giver ... foundation backs local groups with focus on youth, education, health, services ... gives \$2.5M annually ... recent grant to Big Brothers Big Sisters for OC and IE ... money backed its Destination Futures effort for youth up to age 25 ... retired as Hoag director 2016 ... serves on board, title insurer First American Financial Corp.



KEVIN VANNBISHOP
DIOCESE OF ORANGE

Leads 10th largest Roman Catholic diocese in US ... second-largest west of Mississippi ... appointed to role by Pope Benedict XVI, 2012 ... fourth to hold position ... emphasis on meeting spiritual, social, economic needs of diverse RC population ... overseeing efforts to turn former Crystal Cathedral campus from Protestant worship center into prominent, visible West Coast center of Catholicism

**GADDI VASQUEZ**SVP GOVERNMENT AFFAIRS
EDISON INTERNATIONAL

Government relations for Southern California Edison, one of largest US electric utilities, and parent co. Edison International ... stint as US ambassador, permanent representative to UN agencies in Rome ... director US Peace Corps, 2002-2006 ... Bill of Rights Award 2016 ... Ellis Island Medal of Honor 2014 ... other OC 500 Ellis Island recipients have included Emile Haddad, Paul Musco

**MARIAN 'MIMI' WALTERS**45TH DISTRICT REPRESENTATIVE
U.S. CONGRESS

Won seat 2014 of retiring OC auto dealer John Campbell ... south-central district, North Tustin to Mission Viejo; OC foothills to Irvine Spectrum area ... served state senate, assembly ... legislative focus: debt, tax code, financial services ... previously investment banking: Drexel; Kidder Peabody ... four foes have said they'll run for seat, 2018, including two UCI law professors ... married, four kids

**RICK WARREN**SENIOR PASTOR
SADDLEBACK CHURCH

Founded Protestant evangelical church 1980, age 26 ... 20,000+ weekly attendees ... top-10 in US ... affiliated with Southern Baptist Convention ... invocation at President Obama's 2009 inauguration ... author ... 'The Purpose Driven Life' has sold 30M copies ... born San Jose ... bachelor's CalBaptist in Riverside, M.Div., Southwestern Theological Seminary, D.Min. Fuller in Pasadena

MARK E. WHITLOCK JR.SENIOR MINISTER, CHRIST OUR
REDEEMER AFRICAN METHODIST
EPISCOPALIAN CHURCH

Started Irvine church with five members 1998 ... 3K members today ... directs Cecil Murray Center for Community Engagement at USC ... led economic development arm of First AME Church, LA ... raised \$400M, created 4K jobs South LA ... resume includes Wells Fargo, Chicago Title Insurance Co. ... called parishioners to 'challenge public policies that oppress the poor'



THEY SAY

We asked the OC 500 to share their favorite quotations.

Frank Talarico: ‘If opportunity doesn’t knock, build a door.’

Bob Bassett: ‘Catch people being good.’

Wayne Pinnell: ‘Trust, but verify.’

Mark Wetterau: ‘Talk is cheap, but whiskey costs money.’

Dean Stoecker: ‘Luck is for the unprepared.’

Moti Ferder: ‘Whatever you are, be a good one.’

Rick Arvielo: ‘The only thing I know for sure is that I don’t know anything for sure.’

Jim Palmer: ‘Charity is not how much we give—it’s about how we live.’

Kim Letch: ‘You may be whatever you resolve to be.’

Bill Borgsmiller: ‘Use the word ‘impossible’ with the greatest of caution.’

Reynolds Bish: ‘Be careful what you wish for, because you just might get it.’

Jerrod Blandino: ‘Be a stiletto in a room full of flats.’

Nicole Suydam: ‘What would you attempt to do if you knew you could not fail?’

Bill Cheney: ‘Keep purpose constant.’

Shelley Hoss: ‘In every community, there is work to be done. In every nation, there are wounds to heal. In every heart, there is the power to do it.’

AGES HENCE

Where does the OC 500 hope to be in five years?

Mark Copeland: Exactly where I am.

Bill Witte: Doing the same thing, but at a slower pace.

Rick Arvielo: Doing exactly what I’m doing now.

Wendy Hales: Doing *exactly* what I’m doing now.

Shelley Hoss: Here, but even farther along.

Reynolds Bish: Back on the beach, enjoying life.

Moti Ferder: Being able to spend more time thinking and creating rather than working.

Julia Argyros: Making life easier for more people.

Jim Palmer: Helping more people.

Paul Musco: Alive

MUSIC SPHERES

The OC 500’s first concerts, favorite groups ...

Philip Wilson: The Who

Frank Jaksch: Depeche Mode

Paul Musco: Glenn Miller

Bobby McDonald: The Manhattans

Dean Spanos: Bee Gees

Jim Palmer: Genesis

Mark Clemens: Tom Petty

Matt Parlow: Bruce Springsteen

Moti Ferder: Simply Red

Frank Talarico: David Bowie

Nicole Suydam: U2

Tim Brandt: AC/DC

Joe McCarthy: Chicago

Wayne Pinnell: Billy Joel

Bill Witte saw James Brown at Madison Square Garden in 1969.

Melissa Beck saw The Grateful Dead—‘I was six months old.’

Kim Cripe’s first concert was The Doors.

Reza Jahangiri saw Guns ‘N Roses as an eighth-grader.

Park Kennedy: ‘Bob Dylan at Wilson High in Long Beach, 1963.’





EDUCATION

ALEXANDER 40 - SUDEK 44

KEVIN ALEXANDERPRESIDENT
MARSHALL B. KETCHUM UNIVERSITY

North OC health sciences-focused school ... optometry, physician assistant, pharmacy ... pharma program one of few in OC ... spent several years upping game of century-old school ... work included \$10M building acquisition ... Buckeye: B.S., M.S., Ph.D., optometry degree, fellowship from Ohio State U. ... has run eye center ... dean, optometry program ... took helm 2008 ... wife, Carol, also optometrist ... Fullerton resident

**MICHAEL BEALS**PRESIDENT
VANGUARD UNIVERSITY

35+ years at faith-based university as undergrad, grad, faculty, admin ... president since 2014 ... met wife, Faith, there ... ordained minister, former pastor, RSM ... academic areas include church leadership, ethics, spiritual formation ... honored in August for commitment to advancing Christian education ... hobbies: reading, gardening, fly fishing, sailing, jazz, blues; plays doghouse bass

**GARY BRAHM**CHANCELLOR, CHIEF EXECUTIVE
BRANDMAN UNIVERSITY

Founding chancellor leads nonprofit, vocational-focused part of Chapman U. system ... two dozen campuses in Calif., Wash. ... online offerings include accredited programs keyed to professional competencies ... military personnel a focus ... 2017 'institutional transformation' award for creativity, innovation, from American Council on Education and Fidelity Investments ... \$100M budget

**STEPHEN CHRISTENSEN**DEAN, BUSINESS SCHOOL
CONCORDIA UNIVERSITY

Peripatetic OC business ed maven ... stints at local schools ... teen, preteen entrepreneurship summer training ... Concordia works with four Middle Kingdom cities, a university there ... joint master's in international studies, MBA ... also executive vice president, director, Center for Faith and Business ... B.A. CSUF; USC ABD; M.A. theology, Concordia; research thesis on vocation

MILDRED GARCÍAPRESIDENT
CAL STATE UNIVERSITY-FULLERTON

40K students, 270K alum ... 107 programs, 8 colleges ... has expanded work with underrepresented students ... increased four- and six-year grad rates ... Calif. top-rank, bachelor's degrees earned by Hispanics ... 'students leave with average \$12K debt. Not bad.' ... first in family to attend college ... annual gifts \$22M, up from \$9M ... Business Journal OC 50

**HOWARD GILLMAN**CHANCELLOR
UNIVERSITY OF CALIFORNIA-IRVINE

104K students sought UCI admission 2017; 31K accepted; about 6.5K expected ... student body spans 80 languages ... 80 undergrad programs ... top-10 ranks for economic value, mobility, affordable ed ... UCI Guinness World Records in dodgeball, capture the flag ... Gillman magician in his youth ... \$200M Samueli pledge to UCI, September ... Business Journal OC 50



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TITANS REACH HIGHER



CALIFORNIA STATE UNIVERSITY
FULLERTON

60
YEARS

DANIEL HABUKIPRESIDENT, PROFESSOR OF ECONOMICS
SOKA UNIVERSITY OF AMERICA

Nearing 25 years at helm ... endowment tops \$1B, enrollment, 400 ... nonsectarian, though connected Buddhist principles ... bachelor's, master's emphases: environment, humanities, international, social sciences ... cultural offerings include speakers, concerts ... USC M.A., Ph.D., Washington State ... agricultural economist; hops researcher ... he and wife, Hiroki, have two grown daughters

**KURT KRUEGER**PRESIDENT
CONCORDIA UNIVERSITY, IRVINE

President for eight years, CUI service of nearly 30; time as provost, English prof. ... retiring 2018 ... Concordia now NCAA DII school; enrollment, campus growth ... 2017 USN&WR ranks: No. 22 for military veterans; No. 36 value; No. 41 West regional ... endowment \$20M ... 25% of students Hispanic ... 2017: new online leadership, exec coaching, counseling certificate offerings

**GORAN MATIJASEVIC**EXECUTIVE DIRECTOR
UCI CHIEF EXECUTIVE ROUND TABLE

Work connects OC business, UCI ... 60+ members ... chairman is Disneyland Resort boss Michael Colglazier ... group includes several on OC 500 ... professional involvement, interest in biomed, clean tech, nanosystems ... brisk Twitter acct. boosting biz-linked UCI events ... backs first-gen UCI students via Chancellor's Club ... 3 words for success: 'curiosity, passion, commitment'

RALPH OPACICFOUNDER, EXECUTIVE DIRECTOR
ORANGE COUNTY SCHOOL OF THE ARTS

30-year-old public charter school ... gala spring 2017 raised \$1.4M, including \$250K from Mohamed El-Erian, OC 500 to support students ... No. 2 charter HS in Calif., No. 7 U.S. ... nods from Kennedy Center, NEA, U.S. Dept. of Ed. ... Newsweek, USC ... CEO, California School of the Arts, Duarte ... B.A. music, CSULB; M.S. education, National U.; Ed.D., USC

**THOMAS ANTHONY PARHAM**VICE CHANCELLOR, STUDENT AFFAIRS
UNIVERSITY OF CALIFORNIA-IRVINE

Active education, black community 30+ years ... interaction, UCI, city of Irvine, civic groups on culture, race ... author, contributor, half-dozen books ... founder, Bakari Project to move youth into adulthood; 'Bakari' from Swahili: 'one who will succeed' ... part of UCI 2015 oral history project with brothers Gerald, William, all in higher ed ... born NYC; moved to SoCal age 3

**MATT PARLOW**DEAN, CHAPMAN UNIVERSITY FOWLER
SCHOOL OF LAW

Dean 2016 ... prior roles: law clerk, professor, practicing attorney, law review editor ... Chapman law professor of the year 2007-08 ... specialties as attorney: real estate, land use ... research focus similar, plus sports law ... cancer survivor ... hero-mentors: Jackie Robinson, Sir Thomas More ... as kid wanted to be lawyer, teacher ... composes music ... Loyola B.A.; Yale J.D.





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We now live, work and compete in a world of digital disruption, and business leaders need new ways of thinking. To prepare our students for this reality, the Merage School has strategically transformed our own culture and curriculum. Professor Vijay Gurbaxani is one of those leading the way in disrupting business education by reinventing how we address the changing needs of students and industry.

At UCI's Paul Merage School of Business, we are committed to educating the next generation of business leaders for success in a digital economy.



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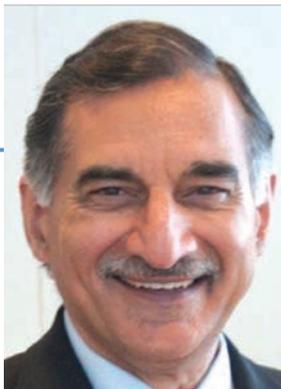
Vijay Gurbaxani, PhD
Academic Director, UCI Merage School
Center for Digital Transformation and
Taco Bell Endowed Professor

UCI Paul Merage
School of Business

Leadership for a
digitally driven world.™

ANIL PURI

INTERIM PROVOST, VICE PRESIDENT,
ACADEMIC AFFAIRS, CALIFORNIA STATE
UNIVERSITY-FULLERTON



Heads academic affairs for 40K students, largest CSU school ... ex-dean there, biggest business school in state, fifth-biggest U.S. ... six-year, \$50M capital campaign for school, built Steven G. Mihaylo Hall, named Mihaylo school ... 40 years, CSUF ... co-director, 25 years, CSUF Center for Economic Analysis & Forecasting; presenter, biannual economic OC, U.S. forecasts, 20 years ... master's econ, Panjab U., Chandigarh, India; Ph.D., U. Minn.

DAVID PYLE

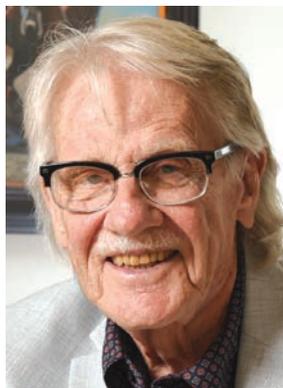
CHIEF EXECUTIVE, AMERICAN CAREER
COLLEGE, EXECUTIVE CHAIRMAN,
WEST COAST UNIVERSITY



40 years, private, post-secondary ed ... ACC launched 1978 ... served board, then-unaccredited school 'didn't have enough assets to declare bankruptcy' ... took helm 1981 ... grew student, campus count ... bought WCU 1997 ... two health ed brands offer 10 campuses, online ... multiple-program 'career ladder' for professional growth ... 'ensure students ... excel' ... gave \$2.2M, CHOC Children's

VERNON L. SMITH

PROFESSOR, ARGYROS SCHOOL
OF BUSINESS AND ECONOMICS
CHAPMAN UNIVERSITY



Nobel Prize, econ 2002 ... nonagenarian maintains active teaching role ... econ to English majors, narrative writing to econ majors, calls field 'humanomics' ... 300+ papers, dozens of books ... loves playing market in biotech stocks, paintings of the American West, Tucson summer electrical storms ... wife, Candace, teaches private etiquette classes

ERIC SPANGENBERG

DEAN
UCI PAUL MERAGE SCHOOL OF BUSINESS



Revamped MBA curriculum ... a new offering: M.S. Business Analytics for data, marketing, operations ... recalls mom's words, 'just have fun' ... passion: family and friends ... aimed to be a spy when grew up ... biggest accomplishment 2017: 'spending time with each of my children ... getting harder as they scatter around the world' ... turning point: 'marrying Judy, my wife of 35 years'

DANIELE STRUPPA

PRESIDENT
CHAPMAN UNIVERSITY



Completed first year as president in September ... celebrated by accepting \$21M Keck Foundation naming gift for science, engineering center ... hard-core math, computer science; says he's most passionate about math, as kid wanted to be mathematician ... turning point in life: 'meeting my wife, Lisa' Sparks, Chapman school of communication dean ... hero: Nepali Tenzing Norgay, who scaled Everest

RICHARD SUDEK

EXECUTIVE DIRECTOR
UCI APPLIED INNOVATION



Active, startup, innovation farm, VC host ... Don Beall-backed effort ... hosts speakers, events networking at The Cove; provides workspaces to UCI students at nascent-stage entrepreneurship ... inventions, innovation ... built, sold companies, then got Ph.D., Claremont ... UCI chief innovation officer ... chairman emeritus Tech Coast Angels ... execs coach



CHAPMAN UNIVERSITY IS A PLACE WHERE BIG IDEAS ARE BORN

Leaders turn those ideas into reality. Chapman University is fortunate to call these outstanding leaders our own. We are proud to celebrate this recognition of

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President Emeritus **JAMES L. DOTI, Ph.D.**

Dean **ROBERT L. BASSETT**

Dean **MATTHEW J. PARLOW, Ph.D.**

and Nobel Laureate

VERNON L. SMITH, Ph.D.

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salutes the achievements of these remarkable Chapman leaders.



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UNIVERSITY**

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ORANGE, CALIFORNIA 92866

CHAPMAN.EDU



A photograph of a vast field of golden wheat under a bright blue sky filled with fluffy white clouds. The wheat is in the foreground and middle ground, leading the eye towards the horizon. The sky occupies the upper two-thirds of the image.

EVENT HONOREES

ALDERETTE 48 - ZABAT-FRAN 55

LORRAINE ALDERETTECO-OWNER
ESTOLIA'S FOOD PRODUCTS

Family-Owned Business honoree ... cousin, co-founder with Lisa Vigil of salsa company whose profits go to nonprofits: animal rescue, leukemia research, Alzheimer's, hunger issues ... she backs 25+ animal-focused groups ... helping animals "my greatest passion" ... lives with three rescue dogs ... as child aimed to be "undercover detective: I've always wanted to be of service."

**Laurie Alter**FOUNDER, DESIGNER
TUVALU

Family-Owned Business honoree ... married to Jeff Alter, son of late surf, sailing innovator Hobart "Hobie" Alter ... founded, runs two home furnishing stores, Laguna Beach, San Clemente, called Tuvalu after island chain near Fiji ... staff sources, sells furniture, home goods, does interior design ... part of firm that includes five Hobie surf shops run by co-award winner Mark Christy

**AL BALDWIN**CHAIRMAN, CHIEF EXECUTIVE
BALDWIN & SONS LLC

Family-Owned Business honoree ... dad, Noel, started enterprise 1950s ... family has built 20K homes ... third gen now leading ... biggest in OC: Oaks at Portola Hills, companywide: Otay Ranch near Chula Vista ... once owned piece of San Diego Padres ... chairs National Park Foundation, raising \$500M to preserve parks, history ... fourth gen on way, Al notes, "I've got 13 grandkids."

**MELISSA BECK**CHIEF EXECUTIVE
BIG BROTHERS BIG SISTERS OF
ORANGE COUNTY AND INLAND EMPIRE

Women in Business honoree ... believes 'mentoring is intrinsic to success in life, no matter your background' ... took reins July 2013 ... revenue to \$6M+ from \$2.5M; children helped up 87% to 3,750, three-fourths OC ... backed by Ueberroth Family, Tarsadia foundations ... backs CSUF ... hero: Maria Montessori ... UCI Executive MBA

MARK CHRISTYPRESIDENT
LAGUNA BEACH PROPERTIES INC.

Family-Owned Business honoree ... he, attorney Joe Gelber bought Hobie retail business 1996 ... exec Jake Schwaner holds minority stake ... turned business around, closed stores, brought back vendors, focused on core beach clientele ... revenue 'eight figures' ... co-owns Ranch at Laguna Beach hotel; partner, La Sirena Grill ... Berkshire Hathaway Realtor ... older brother to co-award winner Laurie Alter

**KATE DUCHENE**CHIEF EXECUTIVE
RESOURCES GLOBAL PROFESSIONALS

Women in Business honoree ... took firm role after briefly serving as interim chief following health-retirement of Anthony Cherbak ... fourth CEO at fifth-largest OC management consultancy—110 consultants, 215 workers ... 3,400 workers companywide, including contractors in 67 global markets ... in midst of modernization push ... \$440M market cap ... \$583M revenue; \$19M net





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STYLE

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JO ANN ESCASA-HAIGHCFO OF OPERATIONS
PROVIDENCE ST. JOSEPH HEALTH

CFO of the Year honoree ... wore several finance hats at Providence Health & Services, Renton-Wash., integrated St. Joseph Health buy ... monumental merger of two health systems—50 hospitals, seven states ... married HS love, David ... two daughters Nadadores divers ... likes cooking, TV shows ‘House of Cards,’ ‘Sherlock’ ... formerly VP finance, PacifiCare, Cypress ... CSUF grad, UCI MBA

**SHANNON EUSEY**PRESIDENT
BEACON POINTE ADVISORS

Women in Business honoree ... co-founded firm 2002 with dad, Garth Flint, who was co-founder of Canterbury Consulting ... UCLA MBA, wrote Beacon Pointe business plan ... professor expressed doubts, gave it B ... keeps the paper in her desk ... Beacon has \$9B AUM ... Barron’s No. 6 female adviser in top 100, 2017 ... runs marathons: Boston, New York, Berlin

**FEYZI FATEHI**FOUNDER
CORENT TECHNOLOGY

Excellence in Entrepreneurship honoree ... set out to recreate Intel business model for software ... deals with Dell, Amazon, Accenture, Cisco and Intel for cloud storage ... automated software migration turns firm’s product into subscription service ... co-invented ‘real-time database’ at HP, said to be 1K times faster than competition ... developed software-making method used by Bell Labs, Telecom Italy, Google

**VICTORIA HARVEY**SENIOR VICE PRESIDENT
SMILE BRANDS GROUP INC.

General Counsel Awards honoree ... after Real Mex Restaurants Inc. stint, joined Smile 2014 as compliance officer ... chief legal officer 2015 ... dental services organization with about \$500M+ annual revenue, 4,500 workers ... 360 offices, six brands, 16 states ... portfolio firm, Gryphon Investors, SF ... Harvey’s parents scientists from Russia, emigrated when she was 9 ... Whittier Law

PHU HOANGCHIEF EXECUTIVE, VIRTUUM
SOLID STATE STORAGE AND MEMORY

Innovator of the Year honoree ... software for storage, transfer of huge data files ... selling props: encryption; saves time, money; real-time, useful data ... taps 5G networks, ‘smart’ products, wearables ... clients Boeing, GE, IBM, Intel ... \$75M annual sales; 150 workers ... No. 42 fastest-growing midsize OC firm ... L Squared Capital-backed ... Vietnamese refugee ... founded 1997

**PAMELA JUNG**FOUNDER, CHIEF EXECUTIVE
HEALTHCARE TALENT, WORKFORCE
SOLUTIONS GROUP INC.

Women in Business honoree ... HR consultant, to healthcare, banking, hospitality, retail ... founded just before 9/11 ... 2008 recession drove revenue below \$1M ... declined bankruptcy as business strategy ... poised for \$35M 2017 revenue ... launched inner-city scholarship ... 25 students educated, placed in work ... adding military vets ... backs SoCal elderly services



JOE KIANICHIEF EXECUTIVE
MASIMO CORP.

Innovator of the Year honoree ... medical monitor maker 'figured out [problem] and what can be done' ... founded patient safety ... launched Masimo with second mortgage ... 2007 IPO ... market cap \$4.4B; 2016 revenue \$695M, up 10% ... OC's Wealthiest, \$575M ... now angel investor ... chief exec, wearables firm Cercacor ... Business Journal Style File

**KEVIN LAWRENCE**CHIEF EXECUTIVE
BIONUTRITIONAL RESEARCH GROUP INC.

Excellence in Entrepreneurship honoree ... \$100M protein supplement business launched 1993 when son couldn't digest mother's milk, formula ... product based on fast-digesting proteins ... investors 2003 ... double-digit annual growth each of past five years ... primarily powder, drinks, bars: Power Crunch ... ex-competitive body builder ... accounting degree, chemistry minor

**DAN LEAF**FOUNDER, PRESIDENT, CHIEF EXECUTIVE
LEAF COMMUNICATIONS CONSULTING INC.

Family-Owned Business honoree ... wireless and wire-line infrastructure provider launched 2013 ... public safety for first responders; engineering, development 5G networks ... third-fastest-growing small OC private co. 2017 ... \$9.6M revenue ... grew first venture, to \$13M revenue, then sold ... wanted to be architect ... three words: 'my parents' guidance'

**JOE MCCARTHY**MANAGING PARTNER
MCCARTHY CONSULTING SERVICES

CFO of the Year honoree ... won as CFO at Sunrise Growers, Placentia ... helped guide three acquisitions, frozen fruit packager ... eventual sale to publicly traded SunOpta 2015 ... consults to PE-owned firms in auto, aerospace, medical, retail clothing ... works with family businesses on strategic planning ... met wife, Kathy, at Penn State ... two kids, two dogs ... UCI business school mentor

JAMES MOLLOYFORMER CHIEF FINANCIAL OFFICER
ALORICA INC.

CFO of the Year honoree ... Alorica fastest-growing big company in OC ... 290% two-year revenue growth to \$2.4B ... Molloy helped guide firm through two acquisitions ... call center company has 100K employees in 19 time zones, five continents ... South African native joined 2013, succeeding finance chief Jack Pollock—only CFO Alorica had had since 1999 founding

**PETER NGUYEN**CHIEF EXECUTIVE
AD EXCHANGE GROUP

Excellence in Entrepreneurship honoree ... founded firm 2013 ... \$140M 2017 revenue projected at digital ad marketer, up 40% ... co-founder ConversionPoint Technologies Inc., \$60M revenue, which creates and sells products online ... earlier developed video course to help people sell online, later adopted by Baylor U. program ... perfect score, SAT math portion





(L-to-R: Joe McCarthy, Jo Ann Escasa-Haigh, James Molloy, Dessi Sarabosing, Colin Severn)



(L-to-R: Kate Duchene, Shannon Eusey, Pamela Jung, Melissa Beck, Suzanne Richards)



(L-to-R: Peter Nguyen, Feyzi Fatehi, John Saunders, Kevin Lawrence, Lane Rankin)



(L-to-R: Charles Wax, Alice Sawaya, Shawn Baldwin, Al Baldwin, Carlene Myers, Lorraine Alderette, Lisa Vigil, Laurie Alter, Mark Christy)



(L-to-R: Victoria Harvey, Craig Bryson, Michael Ray, Christina Zabata-Fran, Libby Stockstill)



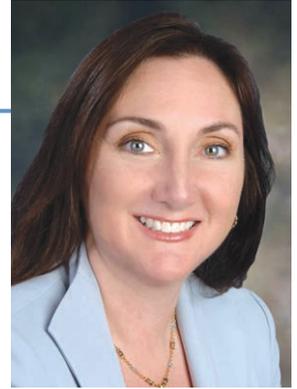
(L-to-R: Shaheen Sadeghi, Dr. Andre Vovan, Lori Torres, Phu Hoang, Joe Kiani)

LANE RANKINFOUNDER, CHIEF EXECUTIVE, PRESIDENT
ILLUMINATE EDUCATION

Excellence in Entrepreneurship honoree ... software developed from previous firm lets students, teachers, parents, administrators make real-time, data-based decisions ... 6M kids, 46 states ... 2016 annual revenue \$33M, up from \$150K in 2009 ... mom middle school teacher ... administrator ... four kids of own ... based in OC so he can surf in Laguna Beach

**SUZANNE RICHARDS**CHIEF EXECUTIVE
KPC HEALTHCARE INC.

Women in Business honoree ... oversees seven KPC hospitals, including four OC hospitals with about \$340M revenue, 750 inpatient beds ... part of KPC Group, Riverside ... hospitals formerly in Tenet system ... Richards began with KPC 2012 to aid restructuring ... KPC ESOP launched 2015 ... CSUF RN, UCI MBA, healthcare management ... attended Ren Faire as pirate ... rollercoaster buff

**SHAHEEN SADEGHI**FOUNDER, CHIEF EXECUTIVE
LAB HOLDINGS LLC

Innovator of the Year honoree ... has worked on 42 OC projects, still owner-operator ... developer of 40K-SF Anaheim Packing House ... management co. employs 175 ... said cities seek unique, place-based offerings, future of retail is face-to-face ... Pratt Institute graduate ... began in apparel: Gotcha, then-Quiksilver ... projects from Long Beach to Garden Grove to San Marcos, inland to Corona

**DESSI SARABOSING**CHIEF FINANCIAL OFFICER
MOBILITIE INC.

CFO of the year honoree ... was with Real Mex Restaurants Inc. as SVP, finance, accounting at the time ... worked there after chain's BK ... success is about 'being brave, accepting risk' ... CFOs 'strategists' ... joined Mobilitie, a wireless tower, base operator, in April ... worked in father's restaurant in Bulgaria as teen ... later stint at Taco Bell ... USC MBA

JOHN SAUNDERSFOUNDER, SAUNDERS PROPERTY
LONDON COIN GALLERIES INC.

Excellence in Entrepreneurship honoree ... shrewd investor, big and small ... London Coin founded U.K. in 1970s ... now one of largest U.S. dealers ... privately held ... \$20M sales ... globally recognized coin expert ... has sold 500K+ coins in career ... property firm holds \$1.3B assets, 5M SF—office, retail, apartment, mobile home parks—much in OC

**COLIN SEVERN**

SENIOR VICE PRESIDENT, CHIEF FINANCIAL OFFICER, WILLIAM LYON HOMES

CFO of Year honoree ... joined builder 2003 ... oversees accounting, finance, treasury, investor relations ... on land committee ... joked he was 'only one left in the room' at 2009 promotion to CFO amid last housing crash ... years of restructuring, prepackaged BK 2011 ... 2013 IPO raised \$217M ... one of first new public builders in years ... WLH \$715M market cap ... CSUF grad



LIBBY STOCKSTILL

SENIOR CORPORATE COUNSEL,
NORTH AMERICA, BILLABONG
INTERNATIONAL LTD.

General Counsel Award honoree ... legal eagle for Billabong, Element, RVCA brands of \$187M Australia apparel maker ... IP, real estate, governance, regulatory, M&A, employment, marketing ... streamlining, integrating ops across languages, currencies ... eight years, Latham & Watkins ... English degree UCLA; Notre Dame law



LORI TORRES

FOUNDER, CHIEF EXECUTIVE,
PARCEL PENDING INC.

Innovator of the Year honoree ... ex-Irvine Co. exec ... launched 'smart' locker provider 2013 ... \$1M Tech Coast Angels 2014, \$15M venture capital 2016 ... 200% YOY revenue growth through Q1 2017 ... took 26K SF in May, up from 1,800 two years ago ... added refrigerated lockers in June to tap grocery, food delivery ... 38 states, 80 workers ... 5M packages to-date



LISA VIGIL

FOUNDER, DIRECTOR OF DELICIOSITY
ESTOLIA'S FOOD PRODUCTS

Family-Owned Business honoree ... salsa maker named for grandmother ... charities get net profits ... She and cousin, co-winner, Lisa Alderette back people, pets ... personal charities include NeighSavers (horse rescue), Alzheimer's groups, food banks ... hero: 'any woman who prevails' after tragedy ... likes Thousand Steps Beach, Laguna ... as kid wanted to be rock star or meteorologist



DR. ANDRE VOVAN

EXECUTIVE MEDICAL DIRECTOR OF
CLINICAL EFFECTIVENESS
ST. JOSEPH HOAG HEALTH

Innovator of the Year honoree ... care re-engineered ... specific enemy: sepsis, body's overreaction to infection that attacks healthy cells ... costs \$24B, kills 258K Americans annually ... changed how patients are diagnosed, treated; co-developed app ... saved 250 lives, \$8.5M 2016; solutions to be implemented, Providence St. Joseph Health ... UCI MBA

CHARLES WAX

CHIEF EXECUTIVE
WAXIE SANITARY SUPPLY

Family-Owned Business honoree ... largest privately owned U.S. sanitary supply distributor ... big warehouse Santa Ana, HQ San Diego ... 860 employees in nine states ... 100K products, including 300+ plastic bag styles, 50+ kinds of toilet paper ... firm history back to 1945 ... tech focus: spends \$1M+ a year to track 30K customers, 3K orders daily, 100 trucks, Best Places to Work OC



CHRISTINA ZABAT-FRAN

GENERAL COUNSEL
ST. JOHN KNITS INTERNATIONAL INC.

General Counsel Award honoree ... first UCI Law grad class ... started 2010 at high-end apparel maker as summer intern ... advises on manufacturing, distribution, retail issues ... negotiates contracts, licensing, technology, real estate ... St. John employs 400 in Irvine, 600 in Mexico ... 230 retail outlets, 55 stores and boutiques of its own ... black belt in taekwondo







FINANCE

ARVIELO 58 - YUROSEK 69

PATTY ARVIELOPRESIDENT
NEW AMERICAN FUNDING

Co-founded firm, husband, Rick, hero-role model, chief executive, OC 500: avoided 2008 financial crisis, personally signing off on every mortgage ... 42nd biggest OC private co.: \$478M 2016 revenue, up 26% ... HousingWire 2017 list of 50 high-achieving women ... CFPB Consumer Advisory Board ... Rod Stewart fan ... Business Journal 2015 Excellence in Entrepreneurship honoree

**AMIR BANIFATEMI**CO-FOUNDER, MANAGING PARTNER
K5 VENTURES

Early-stage venture fund ... has worked with, advised 1,200 companies ... leading artificial intelligence part of global \$5M competition ... AI, cognitive computing ... 148 teams, 22 countries ... co-founded one of teams, digital developer of health tools Bodymatter ... board, UCI Beall Center for Innovation ... M.S. engineering, MBA, doctoral work, all in France

**DON BEALL**CHAIRMAN EMERITUS
ROCKWELL

Ex-CEO of ex-OC aerospace firm 'semi-active with some companies that derive from Rockwell' ... partner in Dartbrook Partners family office, 'named for the street we lived on in Dallas' in 1970s ... UCI giver: Applied Innovation, centers for art, tech, innovation ... backs Naval Postgraduate School, Monterey, Hoover Institution, AEI, San Jose State athletics, engineering ... grandson plays Stanford football

**DOUGLAS BOWERS**CHIEF EXECUTIVE
BANC OF CALIFORNIA

Veteran banker ... 30 years BofA, four years, chief executive Square 1 Bank specializing in venture capital until sale ... leads biggest OC bank by assets, \$10.2B at June 30, up 58% YOY ... brought in after chief Steven Sugarman resigned ... said costs will hit 2017 results ... first conference call July, said bank early in 'significant transformation required here'

**ROBERT BRUNSWICK**CHIEF EXECUTIVE
BUCHANAN STREET PARTNERS

Co-founded real estate investment manager 1999 ... debt, equity in Western U.S. for institutions, private investors ... \$19B invested since inception ... UCI Center for Real Estate 2016 'power-packed philanthropist' ... teaches commercial real estate as UCI adjunct ... 2017 charity concert at House of Blues, Anaheim, co-backed with Ten-X, Idea Hall, raised \$161K for education, kids' charities, including Buchanan Street philanthropic arm

**JANE BUCHAN**CO-CHIEF EXECUTIVE,
PAAMCO PRISMA HOLDINGS

Co-founded PAAMCO 2000 as 'fund of hedge funds' ... 2017 KKR buy-in helped form firm with \$34B AUM or advisement ... 60-40 ownership split: company employees-KKR ... began career at JP Morgan Investment Management ... 4-time champion, nationally ranked high-jumper at Yale, where got B.A. econ ... Ph.D., master's in business economics, Harvard ... reads textbooks for fun





Congratulations

Howard Federoff, MD, PhD

CEO, UCI Health, Vice Chancellor, Health Affairs

Your vision is transforming UCI Health into a bold, new leader in integrative health science, population health, patient care, education and research. As you lead us into the next era of healthcare, UCI Health is proud to provide future health today.

UCI Health

ED CARPENTER

CHAIRMAN, CHIEF EXECUTIVE
CARPENTER & CO., CARPENTER
COMMUNITY BANCFUNDS

Founded advisory 1974 ... has helped build 1K+ banks ... OC 'go-to' guy to start banks ... two big wins 2017 with sales of Heritage Oaks, Plaza Bancorp to Pacific Premier ... held 17% of Heritage, 87% of Plaza ... quit auto racing as insurance 'more than a Formula 1 car' ... drives stock cars Fontana, Irwindale ... surfs three times a week in summer

**BILL CARPOU**

CHIEF EXECUTIVE
OCTANE

Came aboard as chief exec, 2015 ... 400 firms have come through LaunchPad accelerator since LP's 2009 launch; 88% got funding ... \$2.1B in funding and exits ... corporate alum include software maker Mavenlink: \$84M backing ... Carpou merged his early-stage group with midmarket OC Tech Alliance 2016 ... closed \$30M venture fund 2017

**RAY CHAN**

CO-FOUNDER, MANAGING PARTNER
K5 VENTURES

Former accelerator, now investor ... 'adapted best elements of both,' group told Business Journal, 2017 ... over 100 investments ... takes 5% to 15% stake ... recent exits: Flipagram, bought by China company; Connectifier, bought by LinkedIn ... companies can access 200+ consultants ... board member Tech Coast Angels ... Chan has advised Parcel Pending CEO Lori Torres, fellow OC 500er

**WILLIAM CHENEY**

PRESIDENT, CHIEF EXECUTIVE
SCHOOLSFIRST FEDERAL CREDIT UNION

Biggest credit union in state, fifth-biggest U.S., \$14B assets, 730K members 1,800 workers ... founded 1934 by 126 teachers with \$1,200 ... resume includes roles at Xerox FCU, Security Service FCU, Accenture ... BBA, finance U. Texas-Austin ... LinkedIn fan of John Hope Bryant, author, 'How the Poor Can Save Capitalism' ... board member, California State University

**SCOTT CONNELLA**

EXECUTIVE VICE PRESIDENT
MUGF UNION BANK

Market president for SoCal commercial banking group ... held OC role before ascending to SoCal duties 2010 ... UCI econ ... specializes in senior debt financing, treasury and interest rate management, FX ... 30 years with bank ... parent co. Mitsubishi UFJ Financial Group, Japan's largest bank group ... No. 4 locally: \$6.5B OC deposits, 1,350 workers, 48 branches ... yacht broker, Crow's Nest, 1980s ... UCI econ grad

**MARK COPELAND**

FOUNDING PARTNER, SIGNATURE
ESTATE & INVESTMENT ADVISORS LLC

NB wealth manager ... firm, affiliates \$6.8B AUM, \$38M revenue ... Financial Times top-300 U.S. registered investment advisers ... former Forbes top-50 wealth manager ... lives OC; firm L.A.-based ... LABJ Best Places to Work 2017 ... clients include athletes, cos. ... licensed John Hancock insurance agent ... quoted Time, Reuters ... wife, four kids ... firm has backed CHOC Children's Goodwill





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*Based on interviews conducted by Greenwich Associates in 2015 with more than 2200 executives at small and mid-sized businesses in California with sales of \$1-500 million. CNB results are compared to leading competitors on the following question: How likely are you to recommend [bank] to a friend or colleague?

WALTER CRUTTENDENEXECUTIVE CHAIRMAN
ACORNS

Co-founded mobile micro-investing program with son Jeff ... former chief executive, Cruttenden Roth, now Roth Capital ... founder, chief executive investment banking arm E TRADE, top provider of online IPOs before sale ... director of solar system studier Binary Research Institute, NB ... author 'Lost Star of Myth and Time' and kid's book 'The Great Year Adventures' ... wrote, produced documentary 'The Great Year'

**JOHN WILLIAM DECERO**CHIEF EXECUTIVE
MECHANICS BANK

Co-founded California Republic Bank ... sold 2016 for \$332M—50% premium on prior day's close—to Mechanics Bank, named chief executive ... largest in NorCal's East Bay with \$5.6B assets, 1K workers ... No. 18 local: \$1.3B OC deposits, 300 workers ... board of directors, Team Kids, teaches children how to improve others' lives, be leaders

**MOHAMED EL-ERIAN**CHIEF ECONOMIC ADVISER
ALLIANZ

Gained prominence as chief exec, co-CIO, PIMCO ... one of world's foremost economists ... regular, CNBC, other financial media ... author, 'When Markets Collide' ... FT/Goldman Sachs 2008 business book of year, one of best business books of all time, Independent (U.K.) ... LinkedIn top 'influencer' ... Democrat, predicted equity sell-off if Trump won; acknowledged error ... die-hard NY Jets fan

**MICHAEL FELDMAN**HEAD OF WEALTH, PRIVATE BANK
MUFU UNION BANK

Named to role mid-2015 ... runs wealth management, investment services, asset manager, HighMark Capital Management Inc. ... HighMark: \$15.6B AUM, mid-2017 ... 10 years with Japan-owned bank ... prior: retail banking, investments, Countrywide; community banking, Wells Fargo ... board service AHA, United Way, Junior Achievement, ... bachelor's CSU-Fresno

**DOUG FREEMAN**FORMER EXECUTIVE VICE PRESIDENT
FIRST FOUNDATION INC.

Started 2008, retired 2016 ... helped build bank to fourth-largest OC \$3.5B assets ... founding partner 1976 firm, now Freeman, Freeman & Smiley LLP ... Worth mag top-100 lawyer 2005-08 ... helped create National Philanthropy Day—Nov. 15—signed by President Reagan ... chairman, UCI trustees, led \$1B capital campaign ... chief exec, OC Music and Dance ... has advised hundreds of charities

**DENNIS GILMORE**CHIEF EXECUTIVE
FIRST AMERICAN FINANCIAL CORP.

OC title giant ... history to 1889 ... \$5.6B revenue, \$343M net ... 19.3K employees ... 'title insurance, settlement services and risk solutions for real estate; OC 500 survey notes ... his chairman, Parker 'Park' Kennedy, fellow OC 500er ... 30-year veteran First American affiliates, predecessor firms, subsidiaries ... only FAF CEO since June 2010 spin-off from prior company

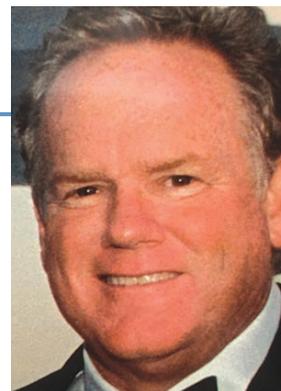


STEPHEN GORDONCHAIRMAN, PRESIDENT
CHIEF EXECUTIVE, OPUS BANK

Longtime banker formed Opus via \$460M recap, Bay Cities National Bank, 2010 ... \$7.7B assets ... investors include Elliott Associates, Starwood Capital, Fortress Investment ... rough year: took charges on some loans, axed dividend, noted weak internal controls ... shares down 40% from 2015 peak of \$40 ... poor results 'tarnished' our otherwise consistent track record,' he wrote in annual report

**MICHAEL GRAY**ENTREPRENEUR, PHILANTHROPIST
GRAY INVESTMENTS INC.

Scion, St. John Knit founders Robert and Marie Gray ... angel investor in digital strategist The Buddy Group; exec coaching; 'insight profiling' firm PuzzleMakers; son Matt's Top-End MotorWerks ... builds custom homes ... wife, Lori, four sons ... backs Hoag ... turning point: 'realized being an effective listener gets more sustainable results than being a good talker' ... three words: 'listen, innovation, persist'

**ADRIAN GRIGGS**EVP, CHIEF OPERATING OFFICER
PACIFIC LIFE INSURANCE CO.

Promoted to role 2017 ... previously CFO at OC's largest private co. by revenue at \$9B ... replaced as CFO by Darryl Button ... duties include PacLife's securities brokerage, Pacific Select Distributors; asset manager, Pacific Asset Advisors ... nearly 25 years, parent co. ... previously Deloitte ... reports to PacLife CEO James Morris, fellow OC 500er ... bachelor's, UCSB

**BILL GROSS**PORTFOLIO MANAGER
JANUS HENDERSON GROUP PLC

Co-founded PIMCO 1971 ... 'Fixed Income Manager of the Year' three times Morningstar, 'Manager of the Decade' 2000-2009 ... funds managed reached \$2T at PIMCO ... acrimonious 2014 split settled March 2017—\$81M payout went to his charity ... Gross' Janus funds: \$3B in assets ... giving includes Hoag, Mission Hospital, \$40M to UCI for nursing school

**JOSEPH HENSLEY**OC MARKET PRESIDENT
U.S. BANK

Named to current post 2013 ... top local rep for fifth-largest U.S. bank ... No. 7 locally: \$3.8B OC deposits, 1,200 workers, 72 branches ... Minneapolis parent company ... Hensley 30 years in industry, including Fifth Third Bank, Republic Bank

**TODD HOLLANDER**EVP, HEAD OF BUSINESS BANKING
MUGF UNION BANK

Another Irvine-based senior exec at Japan-owned bank ... colleagues: OC 500's Michael Feldman, Robbin Narike Preciado ... has led business banking since 2010 ... previously EVP Citizens Business Bank, U.S. Bank, Wells Fargo ... like OC 500's Bill Cheney, a LinkedIn follower of John Hope Bryant, author 'How the Poor Can Save Capitalism' ... served trade group's committee for small-business banking

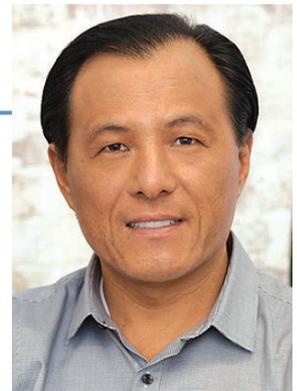


ERIC DONALD HOVDECHAIRMAN, CHIEF EXECUTIVE
SUNWEST BANK

Sunwest 45 years old ... flagship of H Bancorp LLC holding co., founded 2014 ... 13th best-performing community bank 2016, 'under \$1B assets' category, S&P Global Intelligence ... senior roles in eponymous family cos., covering several states with banking strategy, equity holdings, investment services; advisory to Financial Institution Partners series of hedge funds ... U. Wisconsin econ, IR

**ANTHONY HSIEH**FOUNDER, CHIEF EXECUTIVE
LOANDEPOT

Founded, sold two mortgage cos. before 2008 ... started LoanDepot 2010 ... dodged real estate dive entirely ... runs second-largest U.S. nonbank lender behind Quicken Loans ... \$1B revenue, 2K OC workers, 6K firmwide ... pulled 2015 IPO that would've made him billionaire ... begins day 4:45 a.m. ... LinkedIn blogging ... recent \$80M tech upgrade ... loves deep-sea fishing

**ROBERT IRITANI**EVP
OC REGIONAL EXECUTIVE
CITY NATIONAL BANK

Named to post last year ... top local rep oversees \$1.3B assets, 137 workers, 7 branches ... also heads specialty bank division: 190 workers in structured finance, syndication, international banking, interest rate management ... 37-year industry vet, half with City National ... previously Wells Fargo M&A exec ... finance degree U. Colo. ... golfer, skier

**DANIEL IVASCYN**CHIEF INVESTMENT OFFICER
MANAGING DIRECTOR, PIMCO

\$1.6T assets, annual bonus pool topping \$1B ... made name post-2008 betting on nonagency mortgage-backed securities ... co-manager with Alfred Murata of (PIMIX) Income Fund, PIMCO's largest, \$96B AUM ... fund No. 1 in its Morningstar category for trailing decade ... posted equity-level returns, 19% to 22% several years ... grandfather Ukrainian immigrant ... Boston sports fan

REZA JAHANGIRICHIEF EXECUTIVE
AMERICAN ADVISORS GROUP

Started reverse mortgage firm 2004; now largest U.S. provider ... \$216M 2016 revenue; 1,200 workers ... Forbes: his stake worth \$100M ... portfolio co. SF PE firm Friedman Fleischer & Lowe LLC ... co-chairs industry association ... AAG celebrity pitchers: Peter Graves, Fred Thompson, Tom Selleck ... wife actress Kate Levering, 'Drop Dead Diva' ... skateboarding, guitar-playing son of Iranian refugees

**SCOTT F. KAVANAUGH**CHIEF EXECUTIVE
FIRST FOUNDATION INC.

FFI wealth manager since 1990s, bank since 2007 ... involved in bank founding, chief since 2009 ... No. 4 OC-based bank, \$3.9B assets, 215 workers ... shares up 50% TTM to \$618M market cap ... personal stake 1.4M shares ... ex-colleague of Opus Bank's Steve Gordon at Commercial Capital ... now in spat re: recruiting ... bank buyer 2012, 2015, 2017



MICHAEL KAYE

FOUNDER, MANAGING PARTNER
CLEARLIGHT PARTNERS LLC

PE firm founded 2000 ... previously chief exec Westec Security LLC, 15 years ... has raised \$900M in three funds ... late Chuck Martin, OC 500 2016, an investor ... Japan firm Secom Co. Ltd. \$17B market cap, sole limited partner ... fluent in Japanese ... B.A. Stanford, J.D. Harvard Law ... investments have included local maker of housewares, personal products

**RICK KELLER**

CO-FOUNDER, CHAIRMAN
FIRST FOUNDATION INC.

Founded wealth manager 1990 ... saw chance in 2007 to start bank, hired Scott F. Kavanaugh, Doug Freeman, both OC 500 ... Keller owns shares worth almost \$50M ... helped steer UCI investment committee through 2008 financial collapse ... founding member, UCI Center for Investment and Wealth Management ... has served boards for city of Irvine, Hoag, Charles Schwab, diabetes and arts groups

**SHANNON KENNEDY**

PRESIDENT, SOUTHWEST MARKETS
BNY MELLON WEALTH MANAGEMENT

Promoted to current role mid-2016 ... previously led SoCal region ... 26 years at Northern Trust, last slot: global head of family offices, private investment ... clients at \$200M+ in assets ... bylines Business Journal Market Watch page ... Maltese-Poodle named Wrigley after Cubs' friendly confines ... mom 'the ultimate role model' ... three words: 'grit, humility, fun'

**JOHN KENSEY**

MANAGING MEMBER
AVALON CAPITAL LLC

Started firm 1988 as consulting platform ... angel investor in 50+ firms, 20 still active ... founding member, Tech Coast Angels ... board service includes PAAMCO ... resume includes stints at McKinsey & Co., and founding or senior exec roles at early-stage companies ... B.S. industrial engineering, Stanford; MBA, Harvard ... Ph.D. studies in strategic management, Drucker Center, Claremont

KEITH KOBATA

AREA PRESIDENT
WELLS FARGO

Biggest bank operating in OC, \$22.4B assets, 3,800 workers, 115 branches ... took over for Ben Alvarado after WF retail bank management shake-up ... some responsibilities differ ... previously ran WF north OC, Long Beach region: \$14B deposits, 1,200 employees, 80 branches ... board service, Santa Ana Chamber of Commerce ... bachelor's HR management, San Jose State ... lives in Irvine

**CARSON LAPPETITO**

CHIEF OPERATING OFFICER
SUNWEST BANK

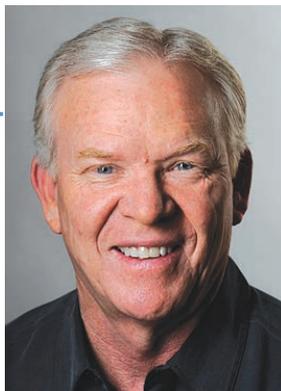
Also treasurer, head of corporate development, H Bancorp ... former vice president Hovde Private Equity Advisors: analyzed, valued investments ... portfolio cos. M&A, investment management, asset and liability committee work ... resume includes senior analyst, product manager, Darling Consulting Group; adviser to community banks on risk, strategic planning ... econ, political science grad, Bates College; attended Nanjing U., China



BILL LINK

MANAGING DIRECTOR
VERSANT VENTURES

Co-founded healthcare VC firm 1999 ... specialty: early-stage medical device firms ... \$2.3B AUM ... 65 IPOs or acquisitions ... founder, American Medical Options, sold to Allergan 1986; founder ophthalmic surgical co. Chiron Vision, sold to Bausch & Lomb ... chairman, Glaukos since 2001 ... Edwards Lifesciences, Allegro Ophthalmics boards ... avid aviator, hiker, skier, bird hunter ... Colo. a favorite locale

**DANIEL JAY LUBECK**

FOUNDER, MANAGING DIRECTOR
SOLIS CAPITAL PARTNERS

Started firm 2002 ... raised \$52 million 2003; \$61 million 2012-13 ... local investments have included Lindora Inc. in Costa Mesa, software maker Resolve Systems in Irvine, safety apparel maker ML Kishigo Manufacturing Co., in Santa Ana ... others: propane systems maker ICOM North America ... buyers have included NY's Insight Venture Partners ... Young Presidents' Org ... B.A. econ, UCSD; USC law

**FARIBORZ MASEEH**

MANAGING PARTNER
PICOCO LLC

Iran-native hit U.S. at 18 ... engineering, Portland State U.; eng. school now named for him, doctorate, MIT ... sold software maker to Corning, \$750M ... started Picoco 2001: internal quant hedge fund, real estate buyer Calif., Mass., Ore. ... father of autistic child; founded Kids Institute for Development and Advancement ... \$90K to Republicans, none to Trump ... Business Journal OC's Wealthiest, \$620M

**PAUL MERAGE**

CHAIRMAN
MIG MANAGEMENT SERVICES INC.

Entrepreneur, investor, philanthropist ... born Iran during WWII ... moved to U.S. as teen ... 2002 \$2.6B sale family's frozen foods business to Nestle ... products included Hot Pockets ... \$30M to UCI for named business school ... three words: 'constantly reinvent yourself' ... son Richard runs \$1.3B hedge fund, No. 21 Barron's, 2016 ... son Greg runs real estate co. ... Business Journal OC's Wealthiest, \$1.7B

RICK NOGUEIRA

REGION MANAGER
JPMORGAN CHASE & CO.

With firm since 2009; present role 2012 ... heads OC, Inland Empire middle-market banking ... firms \$20M to \$500M revenue ... third-largest commercial bank in OC: \$12.7B deposits, 1,700 workers, 100 branches ... previously Wells Fargo, Wachovia ... on Segerstrom Center for the Arts business leadership committee ... has backed Taller San Jose Hope Builders ... B.A. SDSU, MBA CSULB

**ASH PATEL**

PRESIDENT, CHIEF EXECUTIVE
COMMERCIAL BANK OF CALIFORNIA

Took top spot 2013 ... June 30, 2016 deposits up 11% YOY to \$734M ... board includes William H. Lyon, Paul Folino, developer-restaurateur Alex Meruelo ... founded Premier Commercial Bank 2001; top lender, SBA 2012 ... sold same year, \$38M ... born Zambia, school England ... came to Calif. 1986 ... graduate Pacific Coast Banking School



LAILA PENCECO-FOUNDER, PRESIDENT
PENCE WEALTH MANAGEMENT

Started firm 1999 with husband, Dryden ... AUM \$1.3B, up from \$550M 2010 ... Egyptian-born, advised ministers 2017 in that country on capital markets ... 30 workers, four offices in Calif., Mich. ... Business Journal Women in Business honoree 2012 ... Barron's top-10 'women advisors in U.S.' ... UCLA grad ... backs United Way, Magdi Yacoub to build heart center in Aswan, Egypt

**MARK PERRY**VICE CHAIRMAN
GLOBAL COMMERCIAL BANKING,
BANK OF AMERICA MERRILL LYNCH

Part of global finance giant ... stint in OC as senior vice president, commercial banking, west region ... bachelor's Occidental; CSUF MBA ... speaks Spanish ... SF-based; retains OC ties via Segerstrom Center for the Arts exec committee

**BETTY MOWER POTALIVO**REGIONAL PRESIDENT
NORTHERN TRUST CO.

18 years in role ... wealth management OC, SD ... previously City National, Wells Fargo, Bank of the West, Bank of America ... 40+ year career ... began as bank teller while at USC ... current service: Girl Scouts Council OC ... previous: Chapman board of governors ... has backed Ocean Institute, PBS SoCal ... Merage Foundation award 2009 ... Business Journal Women in Business honoree 2004

**ROBBIN NARIKE PRECIADO**REGIONAL PRESIDENT
MUFJ UNION BANK

Current role since 2011 ... duties include several SoCal counties ... fourth-largest commercial bank in OC ... \$6.5B deposits, 1,350 workers; about 50 branches ... unit of Mitsubishi UFJ Financial Group ... Narike Preciado previously 21 years, Wells Fargo ... serves on board, OC Business Council ... bachelor's econ, UCLA ... 'preciado' Spanish for 'esteemed, valued'

EMMANUEL ROMANCHIEF EXECUTIVE
PIMCO

Heads \$1.6T assets firm, one of Wall Street's best-known bond houses ... came aboard 2016 after Doug Hodge departure ... turn-around chief at global alternative asset manager Man Group PLC ... ex-Goldman Sachs ... Paris-born ... 6K-bottle wine cellar ... Financial Times says: 'polymath ... Renaissance man' ... trustee Tate; director Paris Review ... fan of London soccer club Arsenal ... MBA U. Chicago ... nickname 'Manny'

**BYRON ROTH**CHAIRMAN, CHIEF EXECUTIVE
ROTH CAPITAL PARTNERS

Career: \$33B raised, plus M&A for small-cap public cos. ... previously Cruttenden Roth with Acorns exec chair Walter Cruttenden, OC 500 ... has sponsored 29 annual Wall Street conferences ... this year: 500 firms, 4K attendees ... co-founder small-cap firms Cortina Asset Management, EAM Investors, combined \$4B AUM ... backs Boys and Girls Clubs ... B.A. U. San Diego, MBA Cornell



ALLEN STAFF

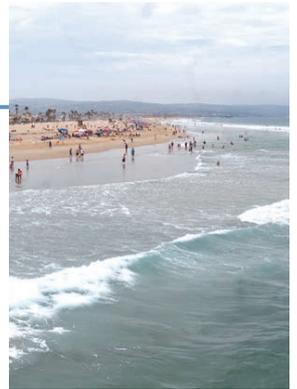
MARKET PRESIDENT, REGION EXECUTIVE
BANK OF AMERICA GROUP

Top OCer for second-biggest bank in OC ... \$19.4B deposits, 4,800 workers, 86 branches ... 30-year BofA veteran ... named to post as market president 2011 ... June, bank gave \$610K in 'mobility grants' to 40 OC nonprofits—J.F. Shea Therapeutic Riding Center, Alzheimer's OC, Goodwill ... backs Wooden Floor youth development group ... consolidated OC exec offices near Newport Center ... University High, Irvine grad

**C. FREDERICK 'FRED' TAYLOR**

CO-FOUNDER, PARTNER
TGS MANAGEMENT LLC

Pioneering 'quant' hedge fund investor ... firm follows numbers-based lead of Edward O. Thorp, OC 500er ... employees are researchers in math, physics, data ... partnered with David Gelbaum, Andrew Shechtel ... have funneled \$13B to charity ... 'passionate' about 'positive impact,' TGS website ... ultra-low profile ... personally gives to human rights, education, Africa ... marathoner ... Business Journal OC's Wealthiest, \$1B

**TREY H. THORNTON III**

MANAGING DIRECTOR
SOUTHERN CALIFORNIA, ACCENTURE

Largest OC consultancy, 350 employees ... burgeoning focus in artificial intelligence ... managing director North American Utilities practice, Western U.S. ... co-chair Southern California Leadership Council with former Gov. Pete Wilson, focus on business growth ... 'war-gamer' at NASA's Jet Propulsion Lab, Pasadena, 1990s ... statistical analysis, trained U.S. Army

officers ... 23 years at Accenture ... bachelor's physics, UCSD; master's, computer science, USC

**IVO A. TJAN**

CHAIRMAN, PRESIDENT, CHIEF
EXECUTIVE, COMMERCEWEST BANK

Founded 2001 in his 20s ... IPO raised \$11M ... recent market cap \$85M, up 40% YOY ... \$394M deposits at June 30 ... board member, Lotus Innovation Fund ... other memberships, boards include Young Presidents' Organization, Pacific Club, New Majority ... clients have included Wahoo's Fish Taco ... B.A., former board member, CSUF

KHANH T. TRAN

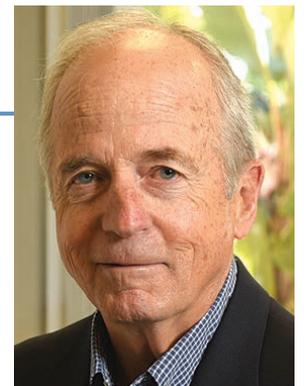
CHIEF EXECUTIVE, AVIATION CAPITAL
GROUP OF PACIFIC LIFE

Joined PacLife 1990 as treasurer ... named CFO 1996, director 1997, CIO 2011, president 2012, current role 2016 ... ACG 380 planes owned, or on order, \$9B assets, \$1.8B equity capital ... 2016 profit: \$138M, up 29% YOY ... plans IPO ... Business Journal CFO of the Year 2011 ... snow, water skiing, scuba ... mentor: mother; role model: father ... B.A. Whittier College; MBA UCLA ... three words: 'inquisitive, innovative, industrious'

**PETER UEERROTH**

CHAIRMAN, MANAGING DIRECTOR
CONTRATIAN GROUP INC.

Lauded 1984 L.A. Olympics organizer: first-ever profitable games ... Time Man of Year ... MLB commish 1984-1989 ... raised \$600M, Rebuild L.A. after 1992 riots ... past-chair, U.S. Olympic Committee ... 2017 L.A. Sports Council lifetime achievement ... 2016 NCAA top honor: Theodore Roosevelt Award ... leads ownership at Pebble Beach ... water polo scholar-athlete San Jose State ... Business Journal OC's Wealthiest \$250M

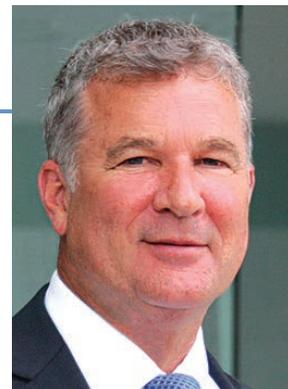


GRANT VAN CLEVEPRESIDENT
TECH COAST ANGELS OC

Also CEO software maker Buy It Installed Inc. ... TCA one of most active angel investor groups in US ... has consulted for some 60 startups, worked directly with quarter of them ... born in Calif. ... education at Penn, Wharton ... lived Europe 19 years ... backs 'startups with defined social impact,' including software maker Funraise ... mobile ed firm InvestedApp.com ... wife, three kids

**TOM VERTIN**CHIEF EXECUTIVE
PACIFIC MERCANTILE BANK

Named to post 2016 ... topped \$1B loans, first time, Q2 2017 ... sees healthy pipeline, further profitability ... shares up 70% YOY to \$215M market cap ... analyst noted shift to 'relationship banking' vs. 'competitive pricing' ... 30 years in banking, including 18 at Silicon Valley Bank ... Carpenter & Co. consultant ... World Health Organization stint before banking ... San Jose State grad

**MADHU VIJAY**CHIEF FINANCIAL OFFICER, AVIATION
CAPITAL GROUP OF PACIFIC LIFE

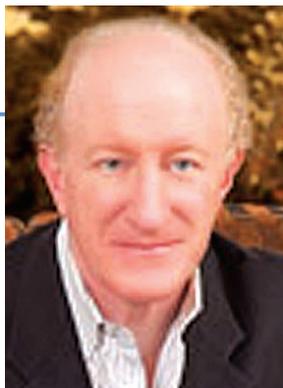
Joined PacLife 1997 ... senior financial analyst ... treasurer at ACG unit 2000; current role 2012 ... has done \$16B in financing for group ... 100 airline customers in 45 countries ... global top-10 aircraft leasing firm ... ACG work has supported S&P, Fitch upgrades ... previously Freddie Mac ... backs OC's Council on Aging; board member Pacific Life Foundation ... Business Journal CFO of the Year 2016

**W. HENRY WALKER**PRESIDENT
FARMERS & MERCHANTS BANK

Fourth-gen family-owned bank, Long Beach ... founded 1907 by Walker's great-grandfather C.J. Walker ... \$6.9B assets ... SoCal commercial, retail investment properties ... has said no interest in selling to larger banks ... \$1B market cap ... 24 branches ... bank gives \$1M annually to charities, nonprofits, religious groups ... brother Daniel chief executive ... Henry's hobbies include snowboarding, polo, hiking

**MATTHEW WITTE**FOUNDING PARTNER
MARWIT INVESTMENT MANAGEMENT LLC

Co-founded two predecessor funds, mid-1990s ... has initiated, closed, managed investments in 35+ companies ... resume includes roles at software companies, others, sold to big players ... Grosvenor International, London-based developer ... brother OC 500's Bill Witte ... partners in Related Cos. 1989 ... current, former boards: Marina Medical Inc., Promax Nutrition Corp., Fire Grill LLC, STEC ... B.S. Cornell

**JOE YUROSEK**REGIONAL MARKET PRESIDENT
COMERICA BANK

21 years at Comerica ... Dallas-based Comerica an S&P 500 component ... \$3B revenue, \$77M net, \$13B market cap ... Yurosek previously Sanwa Bank ... based in Long Beach ... bachelor's, Cal Poly SLO ... USC MBA ... named to post 2016 ... state market president Judy Love lauded his 'in-depth knowledge' of OC and 'strong relationships'







HEALTHCARE

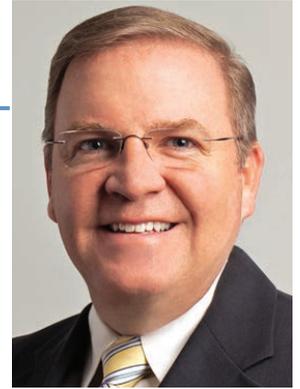
ARBUCKLE 72 - WEXLER 75

BARRY S. ARBUCKLEPRESIDENT, CHIEF EXECUTIVE
MEMORIALCARE HEALTH SYSTEM

Wants 'value-based' care ... pay by patient health, not per-procedure ... services from smaller, nontraditional sites ... 200+ to-date ... goals include 'integrated delivery system,' 'living relationships rooted in care' ... system's Miller Children's, Long Beach working with UCLA to grow kid care ... nearing 30 years with company, half as chief exec ... likes muscle cars ... Business Journal OC 50

**ROBERT T. BRAITHWAITE**PRESIDENT, CHIEF EXECUTIVE
HOAG MEMORIAL HOSPITAL PRESBYTERIAN

Flagship NB campus, Irvine site, Hoag Orthopedic some 600 beds ... emergency dept. in Irvine to grow from 3.6K to 17K SF ... revenue \$1.1B, up 8% YOY ... top-ranked OC hospital, USN&WR ... aided Houston-area hospitals, Hurricane Harvey ... has 'great admiration' for father, John ... passionate about family ... has golden retriever, Charlie ... as kid, wanted to be a doctor

**KIMBERLY CHAVALAS CRIPE**PRESIDENT, CHIEF EXECUTIVE
CHOC CHILDREN'S

20 years as chief exec ... revenue \$523M, up from \$498M ... pediatric mental health campaign 'Let's Talk About It' to boost support ... \$18M in backing ... 18 kid beds inpatient center started last year, completion next year ... 'significant and unmet need' ... 36-room, private-bed neonatal intensive care opened July ... father is 'one of my biggest heroes' ... has two dogs, a horse

**MARK COSTA**OC EXECUTIVE DIRECTOR
KAISER PERMANENTE

Care delivery to 550K members by some 8K staff, 1K doctors ... SoCal region, several counties, 4.4M members ... parent co. \$65B revenue 2016 ... growing OC telemedicine work ... aims to strengthen community-based programs ... includes Healthy Eating Active Living work, Anaheim ... Kaiser gave \$1M to Anaheim Family YMCA 2016 ... serves CSUF Foundation governing board

AARON ELLIOTTCHIEF EXECUTIVE
AMBRY GENETICS CORP.

To be bought by Konica Minolta unit for up to \$1B ... 65K SF lab Aliso Viejo ... offices, Md., Fla. ... 700 workers ... 1M+ tests a year ... \$160M 2016 EBITDA ... human genome project 2001 spurred career path ... Novartis 2000s ... joined Ambry 2008 ... 2013 Supreme Court patent case fired growth ... owns slice of co. ... Business Journal Innovator of the Year ... wife, Kristi, kids

**HOWARD J. FEDEROFF**CHIEF EXECUTIVE
UC IRVINE HEALTH

Also UCI vice chancellor health affairs ... clinical ops, academic work—medicine, nursing, public health, pharma sciences ... first two full 'schools,' latter two will be, for comprehensive push ... Sue & Bill Gross School of Nursing on \$40M foundation giving; new building begun ... success: 'focus, listen, decide' ... life turning point: 'moving from physician/scientist to embrace administration'



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RUSTY FRANTZPRESIDENT, CHIEF EXECUTIVE
QUALITY SYSTEMS INC.

Operates as NextGen Healthcare ... software, services, analytics ... company reorg past few years: Frantz chief exec, 2015 ... new chief operating, financial, technology, strategy officers ... plans to consolidate other areas ... No. 22 OC public companies ... \$1B market cap ... revenue up from \$493M to \$510M ... net up from \$6M to \$18M ... 3K workers ... founded 1974, Sheldon Razin

**THOMAS HERZOG**CHIEF EXECUTIVE
HCP INC.

Heads second-largest OC public co. ... \$12B market cap, \$2B revenue, up 10% YOY; \$628M net income ... 185 workers, half in OC ... exited skilled nursing by REIT spin-off ... focus on life sciences, med office ... was CFO 2009-2011 ... rejoined as EVP, CFO mid-2016 ... resume includes REITs, finance ... named to current role January 2017 ... exec chair Mike McKee had been interim chief

**HANS KEIRSTEAD**CHIEF EXECUTIVE
AIVITA BIOMEDICAL INC.

Stem cell entrepreneur ... heads co. with cancer treatment in clinical trials ... studies financed by Series A VC firm, private investors ... sold AiVita predecessor 2014 for \$124M ... bought assets back 2016 ... Democrat congressional hopeful, Dana Rohrabacher district ... ex-UCI prof ... anatomy, neurobiology, neurological surgery ... raised in Canada ... met wife, Niki, at UCI; son, Connor ... lives Laguna Beach

RICK MATROSCHAIRMAN, CHIEF EXECUTIVE, PRESIDENT
SABRA HEALTH CARE REIT INC.

Merged August, Care Capital Properties Inc., Chicago ... co. keeps Sabra name, management, Irvine HQ, board control ... 564 skilled nursing, senior housing properties ... boosts skilled nursing exposure to 70%, plans 50-50 split ... \$3.8B market cap, up from \$1.8B premerger ... Fitch, S&P set investment grade post-merger ... plans \$20M savings ... USC grad, football fan ... produces films

**JIM MAZZO**GLOBAL PRESIDENT, OPHTHALMIC DEVICES
CARL ZEISS MEDITEC AG

170-year-old Zeiss consolidated ophthalmic, named Mazzo to lead 2016 ... unit exceeds \$1B revenue ... Zeiss Group parent exceeds \$4.5B ... vision unit part of wider consumer products work with camera lenses, sports optics—scopes, binoculars—and virtual reality ... vision efforts seek to integrate eye care, data, AI ... Meditec bought cataract surgery software co. Veracity International, August

**MICHAEL A. MUSSALLEM**CHAIRMAN, CHIEF EXECUTIVE
EDWARDS LIFESCIENCES CORP.

Heads largest OC publicly traded co. ... \$24B market cap ... 12.2K workers: added 500, 2017, adding 500, 2018 ... heart valves ... \$3B revenue; \$570M net income ... multiyear HQ upgrade ... bought nearby buildings ... three success words: 'putting patients first' ... personal foundation backs Down Syndrome work, including Glennwood House, Laguna Beach ... favorite quote: 'knowledge speaks, wisdom listens'



ARNOLD PINKSTONDIRECTOR
BIO-RAD LABORATORIES

Resume of increasing duties, responsibilities in industry firms ... VP, deputy GC, Eli Lilly ... senior VP, GC, Beckman Coulter ... exec VP, GC Allergan during successful fend-off of Ackman takeover try ... then director at former Janus Capital—colleague of Bill Gross ... exited firm after Henderson Global deal ... indie dir., Bio-Rad, Hercules, Calif. ... 7,800 employees, biotech lab, life science products ... Yale B.A. geophysics; Yale law

**DAVID E.I. PYOTT**INVESTOR, PHILANTHROPIST, FOUNDER
DAVID E.I. PYOTT FOUNDATION

Led Allergan through prevention of hostile takeover, sold to Actavis PLC, now Allergan PLC ... \$543M payout ... focus on giving ... SJC foundation backs glaucoma treatment training, education, builds eye clinics in developing nations ... advisory boards, exec roles eyecare nonprofits ... chair, Bioniz Therapeutics, Irvine, where with Joe Kiani led \$13M funding 2016 ... mountaineer ... Business Journal OC's Wealthiest, \$275M

**PAWAN SETH**FOUNDER
PHARMA PASS LLC, PHARMA PASS II LLC

Inventor, drug developer plays close to vest ... has websites, lacks public email ... found ways to control release, boost effectiveness of drugs ... created once-daily antidepressant; generic version anti-heartburn med ... sold Pharma Pass to Canadian buyer 2002 for \$190M; founded second iteration ... maintains creativity ... pharma doctorate, Louis Pasteur U., Strasbourg ... 60+ patents ... Business Journal OC's Wealthiest, \$400M

**ANNETTE MARIE WALKER**CHIEF EXECUTIVE, ST. JOSEPH HEALTH;
PRESIDENT, STRATEGY
PROVIDENCE ST. JOSEPH HEALTH

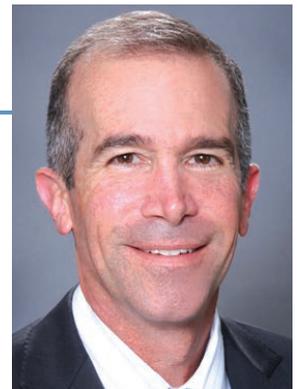
Traces OC hospitals to 1920 ... parent: \$19B revenue, 100K workers ... third-largest U.S. healthcare provider ... goal: personalized, accessible, affordable, community care, esp. for 'poor and vulnerable' ... new wellness center Rancho Mission Viejo ... hero: 'Joan of Arc for bravery, passion ... loves dogs' 'fidelity and joy when they see you' ... six kids, 10 grandkids

AIMEE WEISNERCORPORATE VICE PRESIDENT, GENERAL
COUNSEL, EDWARDS LIFESCIENCES CORP.

Current role 2011 ... reports to Mike Mussallem ... previously executive VP, secretary over legal, HR, compliance—AMO, now part of J&J Vision ... boards: Glaukos Corp., Heart Assn. OC ... turning point: coming to California for college, 'meeting my husband, the father of my children and love of my life, career in law and healthcare' ... 3 words for success: 'faith, family, determination'

**ERIC WEXLER**CHIEF EXECUTIVE, SOUTHERN CALIFORNIA
REGION, PROVIDENCE ST. JOSEPH HEALTH

Took post September ... replaced 2016 OC 500 member Richard Afable ... new duties cover OC, LA, San Bernardino counties ... LA office ... region second-largest provider after Kaiser ... 14 hospitals, 26 urgent care centers, 60+ clinics ... 13K workers, 3.5K docs ... joined Providence 2016 from chief exec Tenet's northeast region ... MBA, U. Hartford, in Conn. ... wife, Stephanie





An aerial photograph of a playground. In the foreground, the curved edge of a metal structure with several blue bolts is visible. Below it, a series of parallel metal bars run across the frame. People are swinging on these bars, and their dark shadows are cast long and clearly on the light-colored ground. In the top left corner, a portion of a green metal fence is visible.

HOSPITALITY

ALTER 78 - UEBERROTH 81

BOB ALTERFOUNDER, CHAIRMAN EMERITUS
SUNSTONE HOTEL INVESTORS INC.

Founded hotel owner-operator 1985 ... took public twice: 1995, 2004 ... grew from \$30M revenue 1995 to \$1B 2007 ... Alter an owner-operator since his 20s; said to have bought 28-room Colo. property ... hotel admin grad, guest lecturer, dean advisory board: Cornell ... boards: MIG Real Estate, West Coast University led by OC 500's David Pyle ... president Seaview Investors LLC ... backs United Way

**JOHN ARABIA**PRESIDENT, CHIEF EXECUTIVE
SUNSTONE HOTEL INVESTORS INC.

Seven years at hotel REIT; 5 years president; 3 years CEO ... resume: college-housing REIT; Green Street Advisors ... Sunstone: \$1.2B revenue, \$141M net, \$3.8B market cap; 27 hotels, 13,200 rooms ... July 2017 bought Oceans Edge Hotel & Marina, Key West ... sold \$735M in property previous 19 months ... bachelor's, hotel admin, Cornell; USC MBA

**JAY BURRESS**PRESIDENT, CHIEF EXECUTIVE
VISIT ANAHEIM

Five years in post ... destination marketer for city ... previously president, chief exec, Arlington, Texas CVB; SVP sales, Dallas CVB ... bachelor's Baylor ... led rebrand, rename former city CVB ... started Sports Anaheim to pull events—youth, pro, international ... programs to highlight cities burgeoning brewpub scene ... U.S., Canada metro 'road shows' for convention center prospecting ... NorCal marketing push

**TIM BUSCH**FOUNDER, CHIEF EXECUTIVE
PACIFIC HOSPITALITY GROUP

Re-took president's role when Steve Arnold left 2017 ... runs \$1.5B stable of hotels ... big sale of Bacara, 2017 ... includes resorts Paséa, HB, Balboa Bay, NB ... AC Hotels ... business-class near JWA, Spectrum ... \$125M fund for efficient buying ... Roman Catholic: backs Christ Cathedral, work-and-faith integration efforts, Catholic groups, seminars ... owns Napa winery ... Business Journal OC's Wealthiest, \$350M

MICHAEL COLGLAZIERPRESIDENT
DISNEYLAND RESORT

Fifth year leading OC's largest employer ... 30K local workers of 180K companywide ... has guided campus through tax breaks, new hotel plan ... signature project: Star Wars: Galaxy's Edge ... opening 2019 ... Disney Lifer ... 26+ years ... industrial engineering grad, Stanford ... Harvard MBA ... UCI CEO Roundtable, CHOC Children's ... Indiana native ... Business Journal's OC 50

**TOM DONOVAN**MANAGING DIRECTOR
RESORT AT PELICAN HILL

Named to role March 2017 ... flagship Irvine Co. resort ... second MD in property's history ... reports to OC 500's Ralph Grippo ... 30 years experience includes Grand Wailea, Maui—led \$30M renovation—Ritz-Carlton, various ... born NYC ... roots for Yankees ... grad, Northeastern U., Boston ... fan of movie 'Air Force One' ... drink: Ketel One Martini with bleu cheese olives



Morgan Lewis

What do the San Diego Padres, UCLA's Anderson School of Management, Jerry Maguire, and Morgan Lewis have in common?



JEFF MOORAD

A WINNING FORMULA

Hailed as one of the Most Powerful People in Sports (*The Sporting News*) and one of the Most Admired CEOs (*San Diego Business Journal*), Jeff has joined global law firm Morgan Lewis as the new Chairman of its Global Sports Industry Initiative, which counts more than 50 lawyers working with leagues, teams, gaming operators, broadcasters, and retailers on a wide range of matters.

Jeff is the Chairman and CEO of Moorad Sports Partners, an investment management company, and a former owner and CEO of the San Diego Padres. He also was a General Partner and CEO at the Arizona Diamondbacks, the principal owner of the NASCAR team Hall of Fame Racing, and a principal in the legendary sports representation powerhouse Steinberg & Moorad. Jeff currently serves as Chairman of PrimeSport, Founder/Chairman of The Jeffrey S. Moorad Center for the Study of Sports Law at Villanova University School of Law, and an Adjunct Professor at UCLA's Anderson School of Management.



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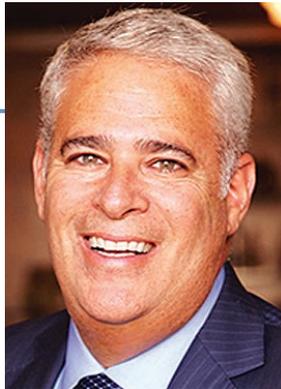
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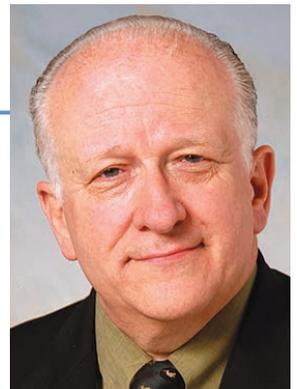
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ALAN FUERSTMANFOUNDER, CHAIRMAN, CHIEF EXECUTIVE
MONTAGE HOTELS INTERNATIONAL

Long-time hotel, resorts exec ... founded firm 2002 ... previously: Bellagio, Phoenixian, St. Regis ... rebrand 2017 took international name, parent co. approach ... oversees high-end resorts, residents, lifestyle division Pendry, golf course ... Montage Laguna a favorite spot of OC 500 ... \$400M est. 2017 revenue ... mid-year hired CFO with investor relations exp. ... 2018 sees 1st international property, Cabo

**EDWIN 'ED' FULLER**PRESIDENT, CHIEF EXECUTIVE, ORANGE
COUNTY VISITORS ASSOCIATION

County destination marketer ... longtime Marriott exec; its chief in China ... founding member, with Buck Laird, Laguna Strategic Advisors consultancy ... ex-U.S. Army Captain, service in Vietnam, Germany ... produces OC annual tourism conference ... OCVA 2017 expanded Middle East work to allay travel concerns ... contributor to Forbes ... bachelor's Boston U.

**RALPH GRIPPO**PRESIDENT, RESORT PROPERTIES
IRVINE CO.

Oversees three hotels—Pelican Hill, Island Hotel, Hotel Irvine—and golf courses also 600+ boat slips, OC, NorCal under California Recreation Co. ... Grippo: some 20 years with Ritz-Carlton including a 2,600-room luxe portfolio in China ... joined Irvine Co. 2007; was first Managing Director, Pelican Hill, then being built ... bachelor's hotel, restaurant management U. Mass ... ran track in college

**KORY KRAMER**CHIEF INVESTMENT OFFICER
PACIFIC HOSPITALITY GROUP

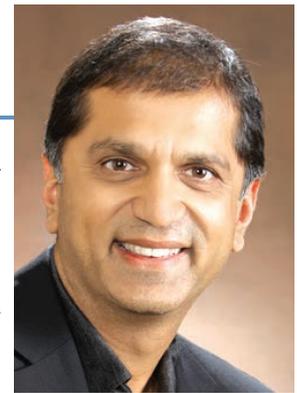
Dealmaker for hotel owner-operator... PHG leads buyer groups, runs facilities ... 2017 sold Bacara Resort, Goleta, to two non-traded REITs ... sources say \$300M price, plus ... paid \$185M 2013, plus \$27M upgrades ... PHG high-end includes HB Pasea, Balboa Bay Resort ... owns AC Hotels in Irvine, Tempe, New Orleans ... PHG in planning on 50%+ expansion, flagship Meritage Resort & Spa, Napa

ROBERT L. MAYERCHAIRMAN EMERITUS
MAYER CORP.

Family, business patriarch ... saw HB hotels, residential, retail decades ago where others saw sand, surf ... built Hyatt Regency, Waterfront Hilton ... 950 rooms ... life turning point 'purchase of Waterfront property' ... one that got away 'Long Beach Pike project' ... brisk schedule in his 90s ... natty dresser ... storytelling memoirist ... Business Journal Person of the Year, Hospitality, 2016

**TUSHAR PATEL**CHAIRMAN, FOUNDER
TARSADIA INVESTMENTS LLC

Former chair, Tarsadia Hotels ... hotel firm's 2011 restructuring produced operator Evolution Hospitality, other development, construction offspring ... current firm invests hospitality, healthcare, others ... HQ: top floor at 520 Newport ... execs at investment firm—President, GC—followed Patel to new venture ... local hotel execs—e.g., Twenty Four Seven Hotels—cut teeth with Patel, Tarsadia



RICHARD ‘DICK’ PICKUP
INVESTOR

Savvy equities, real estate buyer ... invested in former local players Epicor Software Corp. and Carl’s Jr. parent ... RE buys include \$250M acquisition + renovation Balboa Bay Club, Resort; NB Country Club ... stunning clubhouse at latter overlooks PCH ... invests in Pacific Hospitality Group-led deals ... son Todd expanding role, own investing ... family stake in Impac Mortgage Holdings Inc.



BARRY RONDINELLA
AIRPORT DIRECTOR
JOHN WAYNE AIRPORT

Third year in role ... previously: LAX-parent Los Angeles World Airports ... county-owned facility, 10.2M annual passengers ... changing airlines’ cut; Southwest down, others up ... opposite number at Long Beach OC 500’s Jess Romo ... general aviation master plan in-process, expected end of 2018 ... 2017, new FBO, ACI Jet, led by OC 500’s William Borgsmiller



JON STORBECK
VICE PRESIDENT, GENERAL MANAGER
KNOTT’S BERRY FARM

Long-time amusement, theme park exec ... named to role 2016 ... followed 30-year career at Disneyland Resort ... began as ride operator ... park anchoring Buena Park growth, redevelopment: restaurants and hotels, offices and apartments ... proposed, in planning, opening ... project of his own: 150-foot-tall roller coaster, HangTime, on its way ... Knott’s the West Coast flagship of Cedar Fair Entertainment Co., Ohio



JOE UEERROTH
FOUNDER, PRESIDENT
BELLWETHER FINANCIAL GROUP

Founded 1997 ... owns marina cos. ... design, build, own, operate ... Bellwether part of \$300M Dana Point Harbor bid ... group includes Burnham Ward, R.D. Olson Development ... Bellwether portfolio includes agriculture, logistics, manufacturing, tech ... resume includes chief exec cruise operator ship Ambassadors International ... bachelor’s Dartmouth ... son of OC 500’s Peter Ueberroth

LINDSEY UEERROTH
PRESIDENT, CHIEF EXECUTIVE
PREFERRED HOTELS & RESORTS

Nearing 15 years with Preferred ... joined father John Ueberroth’s firm 2004 ... John and OC 500’s Peter Ueberroth are brothers ... markets 600 indie, high-end boutique hotels, 85 countries ... named president 2010 ... entered partnerships, 20 new countries ... led 2015 rebrand of company into five hotel collections ... on Historic Hotels of America board ... Young Presidents’ Org ... Wake Forest grad





MEDIA ENTERTAINMENT SPORTS

ALSHULER 84 - ZANOTTI 88

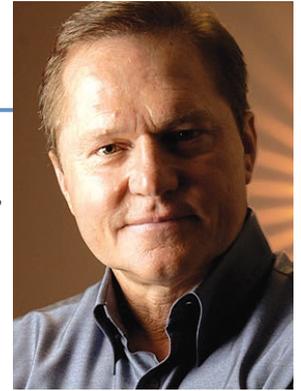


GINA ALSHULERCHIEF EXECUTIVE
RAUXA LLC

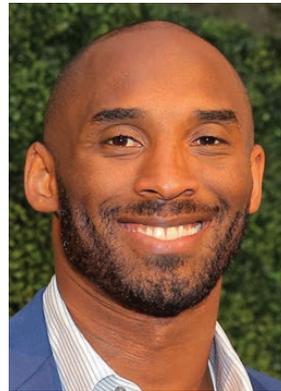
2016 revenue \$115M ... No. 5 Business Journal list of fastest-growing large cos., 90% two-year growth ... 230 workers, client roster includes Alaska Airlines, Gap, Verizon ... took on top role from Jill Gwaltney last year ... president previously, 2011 ... helped open NYC office 2007 ... Rauxa one of largest female-owned indie US advertising agencies

**SCOTT BORAS**FOUNDER, CHIEF EXECUTIVE
BORAS CORP.

Baseball's top agent ... reps some 160 clients, many biggest stars, highest-paid ... includes No. 1 pick 2017 draft Royce Lewis, ex-JSerra shortstop, who went to Twins ... backs annual baseball camp for 13- to 15-year-olds; charitable trust grows top-level teachers ... Boras raised on 800-acre farm, Elk Grove, Calif. ... baseball scholarship to U. of Pacific, played minor league ball ... J.D., Ph.D. ... daughter, two sons

**TODD BROOKS**CO-FOUNDER
BRAND AMP

Co-founded 2013 with Charley Fitzwilliam, Marc Altieri ... previously CMO, Leader Enterprises Inc. in Roswell, Ga. ... previous role, Hill & Knowlton, Irvine; sports and auto clients ... Brand Amp roster: Vizio, Mitsubishi Motors N.A., mophie ... 2017: content creation in-house, new offices Atlanta, SF ... 47 workers ... B.A. Journalism, Ohio State U.

**KOBE BRYANT**FOUNDER
KOBE INC.

Lakers legend ... five-time NBA champs ... launched \$100M VC 2016 with business partner Jeff Stibel ... helped bid for Summer Olympics, SoCal 2028 ... gives via Kobe and Vanessa Bryant Family Foundation: United Way, Step Up On Second, My Friends Place ... backs Mamba FC, OC youth soccer ... Business Journal OC's Wealthiest, \$360M

JOHN CARPINOPRESIDENT
LOS ANGELES ANGELS OF ANAHEIM

Integral to getting 2010 MLB All-Star Game to Angel Stadium ... helped negotiate extending team's TV deal with Fox Sports West ... 14th year with team ... Chicago native ... Angels on OC 500 include Dennis Kuhl, Arte Moreno ... worked with latter in Phoenix before Moreno's Angels buy from Disney ... billboard industry ... backs United Way, CHOC Children's ... wife, Elizabeth, three kids, lives Laguna Beach

**ERIC DAVIDSON**OWNER
ORANGE COUNTY BREAKERS

Prof tennis team ... champs, Mylan World TeamTennis ... aims to expand capacity at home venue, Palisades Tennis Club, NB ... exploring livestream of events beyond Tennis Channel, ESPN2 ... co-founded Vintage Senior Housing LLC, owner-operator, assisted living ... father, Gary, 50-year career in assisted living, helped start American Basketball Association, World Hockey Association, World Football League





THE NEW LOS ANGELES STADIUM

THE CHARGERS ARE BRINGING THE FIGHT TO INGLEWOOD

The new Los Angeles Stadium at Hollywood Park will deliver an extraordinary football experience and the Chargers are excited to be part of it.

The new Los Angeles Stadium at Hollywood Park will have an innovative, open-air design.

The campus will feature 25 acres of park space.

The 70,000 seat stadium will be the center of a vibrant mixed-use development, just 10 minutes from LAX.

The low-profile building will sit 100-feet into the earth.

The video board will provide a 360-degree double-side LED viewing experience.

There will be several clubs within the stadium, all offering premium dining and private entrances.

Many concourse and club spaces will have patios bathed in sunlight.

Champions Plaza will host pre-game activities and special events, and feature a 6,000 seat amphitheater.

Entry and exit will be easy and there will be more than 9,000 parking spaces on-site.

Place your deposit today at FightforLA.com and join us at Hollywood Park.

FIGHTFORLA.COM

TANYA DOMIERCHIEF EXECUTIVE
ADVANTAGE SOLUTIONS INC.

PE-backed sales, marketer ... majority owners: Leonard Green & Partners LP, CVC Capital Partners ... \$500M in related buys ... \$2.1B 2016 revenue ... filed for IPO May ... Domier named president, COO 2010 ... current role late 2012 ... company founder Sonny King named exec chairman ... Advantage had \$1.4B revenue at time, 30K associates ... now 50K+

**JANET EVANS**VICE CHAIRWOMAN
L.A. OLYMPICS COMMITTEE

Laguna Beach resident, five-time Olympic medalist in swimming—four gold, one silver ... now five-figure corporate speaker on leadership, team-building, peak performance ... El Dorado HS, Fullerton ... USC grad ... co-Grand Marshal 2017 Rose Parade ... represented athletes in Olympic Games bid, secured for LA 2028 ... 'windmill stroke' in swimming baffled experts, beat competition ... married, two kids

**JILL GRIFFIN**PRESIDENT OF MARKETING
ADVANTAGE SOLUTIONS

Leads \$600M revenue unit ... up 20% YOY ... agency offers 'experiential' digital, social, mobile, multicultural and food service marketing ... in-house agency for Advantage Solutions, led by OC 500's Tanya Domier ... Griffin joined Advantage 2008 ... previously 10 years Navarre Corp.'s interactive publishing unit ... two bachelor's: marketing, Spanish

**REBECCA HALL**PRESIDENT, CHIEF EXECUTIVE
IDEA HALL

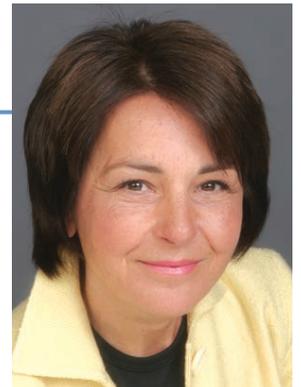
2017 debuted No. 28, Business Journal list largest OC ad shops ... \$5.5M annual revenue; 33 workers ... also 2017: Hall, husband, Randy, welcomed daughter, Kathryn Rae ... opened marketing, branding, PR firm 2003 ... clients have included Visit Anaheim—shot, produced VR video for Charles Harris' team — Irvine Co., Bixby Land, Kaiser Permanente, R.D. Olson ... Chapman B.A.

RON HASSEPRESIDENT, PUBLISHER
SOUTHERN CALIFORNIA NEWS GROUP

Named Register head 2016 after parent company Digital First Media bought Freedom Communications Inc. out of BK ... heads 11 dailies ... oversees websites, weeklies, magazines, digital, social ... biggest accomplishment 2017: 'bringing ... collaborative and innovative culture' to SCNG while 'maintaining autonomy in news coverage' ... three words: 'listen, learn, progress' ... turning point: wife, Valerie ... 'no question I married up'

**MICHELLE JORDAN**PRINCIPAL
JORDAN LLC

Founded 1998 ... strategic communication: crisis, reputation, issue management ... clients have included Wet Seal Inc., Merit Cos., family offices ... previous roles GCI Group, Hill & Knowlton ... backs United Way Women's Philanthropy Fund OC ... New York Women in Communications Matrix Award ... Business Journal Women in Business honoree ... passionate about stemming 'erosion of civility' ... serves board, social services group 211OC



STEVE JUN

CHIEF EXECUTIVE
INNOCEAN WORLDWIDE AMERICAS

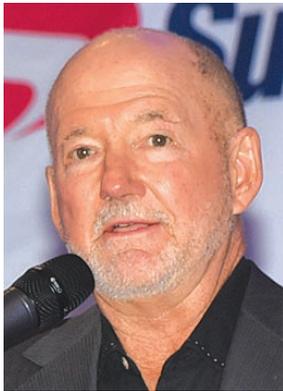
Founding member, Seoul, Korea-based Innocean Worldwide ... joined HB unit 2015 ... Hyundai Motor America ad arm ... clients also include NRG Energy, Footjoy ... \$274M revenue, up 7.5%; 350 workers, up 17% ... second-largest in OC ... internal 'Innfluence' effort 'aims to elevate equality for women in advertising and marketing' ... online campaign 'Draft Day 2031' connected Hyundai, NFL, youth-football families



JAMES KESTON

OWNER
ORANGE COUNTY SOCCER CLUB

First year owning ex-Orange County Blues FC of 30-team United Soccer League ... home field moved from UCI Anteater Stadium to Champion Stadium at OC Great Park ... team plays in USL's Western Conference ... rivals: LA Galaxy II, Sacramento, Reno, Scottsdale, Ariz. teams ... Keston CIO at real estate, private equity investor LARO Properties LP ... worked for father's homebuilding firm, Larwin Co.



GREG MACGILLIVRAY

CHAIRMAN, FILM DIRECTOR
MACGILLIVRAY FREEMAN FILMS

Two-time Academy Award nominee ... first documentary filmmaker to \$1B ticket sales ... age 13 started making movies with Kodak 8 mm camera ... co-founded firm 1966 with late Jim Freeman ... their first IMAX film, 'To Fly!' 1976, was first movie in new National Air and Space Museum, D.C. ... surfs, paddleboards ... Great Park board; backs Laguna Playhouse, Laguna Art Museum



JEFF MOORAD

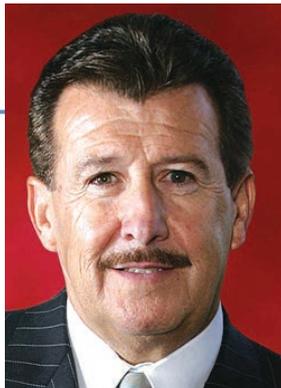
CHAIRMAN, GLOBAL SPORTS PRACTICE
MORGAN LEWIS & BOCKIUS LLP

Partner, top-10 U.S. law firm ... leads global sports practice ... 50 attorneys, NFL, MLB, UFC ... founder Moorad Sports Partners ... previously partner, Leigh Steinberg agency, \$3B contracts, 4% to 5% fee ... repped 25 NFL QBs ... sold agency holdings \$100M ... ex-partner Arizona Diamondbacks, San Diego Padres ... adjunct prof UCLA ... hero Willie Mays ... backs Augie's Quest

ARTURO 'ARTE' MORENO

OWNER
LOS ANGELES ANGELS OF ANAHEIM

Heading into 15th season as owner of team bought from Walt Disney Co. ... made fortune in billboards, Arizona ... U of A grad, marketing ... past owner or bidder on other sports teams ... fourth-gen Mexican-American, oldest of 11 kids ... father ran print shop ... Catholic school, Army 1965, Vietnam vet, three kids ... started foundation 2004 with second wife, Carole ... it's given \$6M



MIKE MORHAIME

CO-FOUNDER, CHIEF EXECUTIVE
BLIZZARD ENTERTAINMENT INC.

Activision unit had bang-bang year ... first-person shooter 'Overwatch' \$1B business in under 18 months ... Overwatch League has \$20M apiece franchises in LA, SF, NYC, Boston, London, Seoul, Shanghai ... Blizzard Arena in Burbank now open for pro players, esports fans ... 2014-launched free-to-play card game 'Hearthstone' has 70M users ... Blizzard approaching 25 years



RICK REIFF

HOST, INSIDE OC, EDITOR-AT-LARGE
ORANGE COUNTY BUSINESS JOURNAL

Four-time Golden Mike winner ... three-time Emmy nominee ... former co-host 'PBS SoCal Insider' ... led team, Akron Beacon-Journal, Pulitzer Prize 1987 for coverage of corporate raider James Goldsmith's takeover battle for Goodyear Tire ... originated Business Journal OC Insider column ... Chicago native; Northwestern U. grad ... emceeds SoCal events... wife, Mary Ann Brown, EVP, Pacific Life

**RICHARD REISMAN**

CHIEF EXECUTIVE, PUBLISHER
ORANGE COUNTY BUSINESS JOURNAL

Nearing 30 years at helm of pre-eminent OC business news source ... paper also produces events, special reports—OC 50, OC's Wealthiest—and this book ... driven, OC-focused pace of see-and-be-seen lunch appointments, get-the-news soirées ... attorney, special counsel, congressional committee ... encyclopedia of OC 5,000 ... bachelor's, Binghamton; MBA UCLA; J.D. GWU

**TIM RYAN**

EVP, CHIEF OPERATING OFFICER
ANAHEIM DUCKS

Also president, CEO of Anaheim Arena Management LLC, both owned by Henry and Susan Samuelli ... 40 years running arenas, creating event experiences ... 25 years at Honda Center ... dozen-plus seasons atop Ducks day-to-day ... Honda Center, Ducks intro'd millions in upgrades, sponsorships for current season ... CSUF bachelor's ... lives HB ... wife, Michele ... golf, fly-fishing, travel

**GREGG SCHWENK**

CHIEF EXECUTIVE
NEWPORT BEACH FILM FESTIVAL

Co-founded movie fest with Todd Quartararo 1999, San Diego PR firm owner ... film festival grown to screener of 350 films from 50 countries ... 55K attendees in eight days ... international stature ... sponsors have included Fashion Island, Tito's Handmade Vodka ... films presented include US premiere, 'Crash' ... Schwenk worked in banking, M&A, research ... UC Berkeley grad

DEAN SPANOS

CHAIRMAN
LOS ANGELES CHARGERS

Heads NFL team that jumped to OC/LA orbit from San Diego ... interim HQ Costa Mesa ... 'long-term stability ... deal for state-of-the-art stadium' his biggest 2017 accomplishment ... son of majority owner, his role model, Alex Spanos ... team in family some 35 years ... Dean Spanos has yellow lab, Enzo ... life turning point: 'becoming a father' ... three words: 'integrity, hard work'

**KAY ZANOTTI**

CHIEF EXECUTIVE
ARBONNE INTERNATIONAL LLC

Runs 'direct-selling'—recent name for MLM-network model—skincare, nutrition, cosmetics co. with 180K consultants in US, UK, beyond ... founded 1975, Switzerland ... \$540M annual revenue ... recently moved to expand 'preferred client base' of about 700K buyers who purchase for own use, not business ... 300+ local workers ... No. 36 Business Journal largest local private cos. ... ex-McDonald's senior marketing VP ... PE-backed



THEY SAY

We asked the OC 500 to share their favorite quotations.

Peter Nguyen: ‘Treat the small things as if they were big, and soon enough the big things will seem small.’

Joe McCarthy: ‘Don’t mistake activity for achievement.’

Patty Arvielo: ‘This, too, shall pass.’

Mark Copeland: ‘Don’t let what you cannot do interfere with what you can do.’

Phu Hoang: ‘You make a living by what you get; you make a life by what you give.’

Joe Adams: ‘Education is the most powerful weapon which you can use to change the world.’

Melissa Beck: ‘Are you doing things right or doing the right things?’

Mike Gray: ‘When someone enables you in your youth they disable you for your future.’

Steve Milner: ‘Never give in.’

Jim Doti: ‘Never give up.’

Jim McAleer: ‘Just do it.’

Scott Connella: ‘When the going gets tough, the tough get going.’

Tim Brandt: Tough times don’t last; tough people do.

Bob Mayer: ‘Love what you do, or don’t do it.’

Chris Walsh: ‘Winning is not a sometime thing; it’s an all-the-time thing.’

MY PLACE

Where can you find the OC 500? What are their favorite local spots?

Wendy Hales: the beach at Peninsula Point

Mark Copeland: Peninsula Point, Balboa

Kim Letch: Cycling the Newport Beach Peninsula

Rick Arvielo: Bandera in Corona Del Mar

Patty Arvielo: Corona del Mar

Reynolds Bish: Nobu, Newport Beach

David Loechner: Three Arch Bay

Norberto Santana: Dana Point Harbor and Doheny Beach

Melissa Beck: Monarch Beach

Julia Argyros: Bayside Restaurant

Bobby McDonald: Heroes Hall at the OC Fairgrounds

Charles Harris: Beachcomber

Dan McQuaid: Beachcomber

Jim Palmer: Crab Cooker

Lisa Bartlett: Dana Point Harbor

Susan Parks: walking Dana Point Harbor

Ron Hasse: Montage in Laguna Beach

Mark Clemens: Cotton’s Point

Steve Milner: Laguna Beach

Wayne Pinnell: Laguna Beach

Frank Jaksch: Laguna Beach

Bill Witte: my backyard in Laguna Beach

Joe McCarthy: my home

Daniele Struppa: home

Scott Burnham: home

Khanh Tran: home



REAL ESTATE

BAK 92 - ZAIST 105



THOMAS BAKSENIOR MANAGING DIRECTOR
TRAMMEL CROW CO.

Leads largest new OC office project not run by Irvine Co. ... two-building Boardwalk on Jamboree Road near airport ... glass-sheathed buildings connected by web of indoor, outdoor bridges for one of most unique designs in OC ... scheduled to open late 2017 ... serves on TC National Investment Committee as subject expert ... leadership on projects totaling 20M SF ... UCLA MBA

**DOUGLAS BAUER**CHIEF EXECUTIVE
TRI POINTE GROUP INC.

Heads homebuilder with \$2B valuation ... far cry from startup created after last recession ... \$233M IPO 2013 ... following year bought homebuilding operations of paper conglomerate Weyerhaeuser for \$2.7B, giving firm national stature ... after former majority owner dinged stock performance early 2017, Bauer planned to build more in California ... ex-exec, William Lyon Homes ... USC MBA

**PHIL BELLING**MANAGING PRINCIPAL
LBA REALTY

The B in LBA ... Park Place mixed-use buy after last downturn among shrewdest recent local deals ... sold 90% of campus in two deals totaling some \$760M—four times purchase price, excluding other land sales ... now eyeing office, retail development across from Park Place ... sold 12M SF industrial to Blackstone for \$1.5B ... LBA holdings total 35M SF

**BRANDON BIRTCHER**CHIEF EXECUTIVE
BIRTCHER DEVELOPMENT LLC

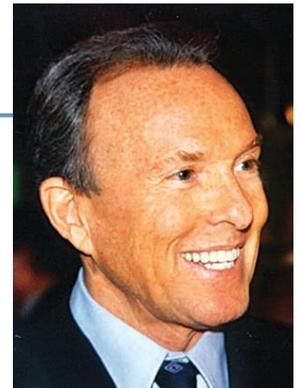
Fourth-generation family business ... long an OC development force ... focus on industrial, 100K SF to 1.5M SF, esp. big-box warehouses ... led U.S. arm, Australia's Goodman Group until fall 2016 ... put \$1.7B, 14M SF in pipeline for clients including Amazon, Walmart ... daughter Brooke, fifth generation, now part of family firm ... attends Mariners Church

JAMES BOYDREGIONAL PRESIDENT
TOLL BROTHERS

Local ops of Penn.-based luxe developer, builder ... recent projects include Irvine's Vista at Orchard Hills—homes \$2M+; paid \$200M for land from Irvine Co. ... plans 223 units ... selling at gated Altair community near Great Park Neighborhoods in Lennar J.V. ... Baker Ranch with Shea ... Chief exec Doug Yearley 2017 linked Calif. growth to 'a number of very successful communities' here

**DONALD BREN**CHAIRMAN
IRVINE CO.

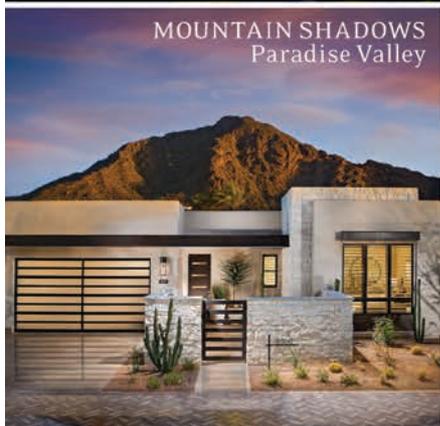
Billionaire with most SoCal clout ... Irvine Ranch: source of most new OC homes ... company state's largest office, apartment owner ... backing local efforts to land Amazon's HQ2 ... active giver with education focus ... wealth: \$17B+ is No. 30 Forbes, No. 1 in real estate and SoCal ... his Fashion Island turned 50 this year ... tops Business Journal OC's Wealthiest



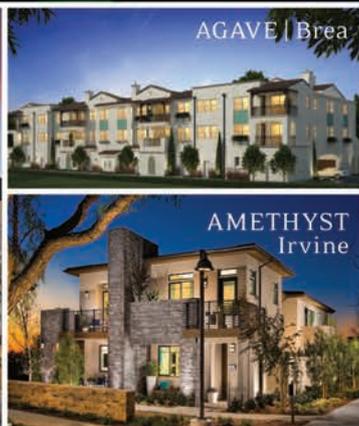


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MOUNTAIN SHADOWS
Paradise Valley



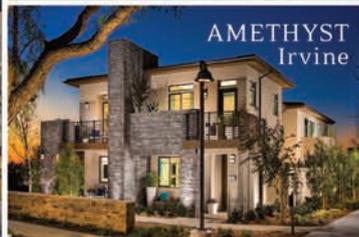
AGAVE | Brea



OLIVA
San Juan Capistrano



MORRO | Irvine



AMETHYST
Irvine



LUCCA | Irvine



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SCOTT BURNHAMCHAIRMAN
BURNHAM USA EQUITIES INC.

Developer Costa Mesa SoCo retail center ... owns property NB, Orange, Mission Viejo ... revitalizing Lido Village retail ... could buy Via Lido's St. James the Great Episcopal Church ... developing Long Beach shopping center via Burnham-Ward affiliate ... B-W part of \$300M DP Harbor bid ... a role model: father ... three words: 'always staying focused'

**DARYL J. CARTER**FOUNDER, CHAIRMAN, CHIEF EXECUTIVE
AVANATH CAPITAL MANAGEMENT LLC

Leads SoCal buyer, renovator affordable multifamily ... bought \$300M+ properties past two years ... portfolio totals 8K units, big cities L.A. to D.C., NYC, Chicago ... Gainesville, Fla. ... biggest market: Calif.; no OC ... bought urban multifamily post-1992 L.A. riots under prior co-founded firm ... in two Long Beach deals bought, renovated 880 units ... MBA, master's, architecture, MIT; bachelor's, U. Mich.

**IRVING CHASE**OWNER
S&A MANAGEMENT LLC

Among Santa Ana's largest property owners ... several city blocks, notably in DTSA ... area family ties back to 1919 ... son Ryan leads recent redevelopment of SA's East End, including 4th Street Market ... recent buy of Anaheim HQ of Taylor-Dunn Manufacturing Co. on Ball Road ... he and wife, Nancy, have given to Merage Jewish Community Center

**JEFFREY COLE**MANAGING EXECUTIVE DIRECTOR
CUSHMAN & WAKEFIELD INC.

Leads capital markets brokerage team that sells some of OC's most valuable commercial properties ... recent deals include 2016 \$260M sale of Irvine's Google Center campus to Inland Empire billionaire Jack Dangermond, September's \$75M sale of Newport Beach's 4100 Newport Place Drive tower to Olen Properties ... previously Trammel Crow Co. ... career: 50M SF space, 200 sales, \$5.8B

**PETER COOPER**OWNER
COOPER COMPANY

New Zealand native ... attorney, ex-retail chief exec heads U.S. real estate developer, makes investments ... Texas project near Fort Worth planned for 750 acres, 2.9M SF ... about 40% done ... a \$1B, 16-acre retail-entertainment complex, native land ... awards for historic, environmentally sound work, Māori heritage ... Newport Center digs ... wife Susan; all five kids, Georgetown U. grads ... OC's Wealthiest at \$775M

**STEVE CRAIG**CHIEF EXECUTIVE
CRAIG REALTY GROUP

Develops, owns outlet malls ... 5M SF at 15 centers in nine states ... four more projects in works ... latest local addition Outlets at San Clemente ... 2015 debut on Marblehead Coastal site after recession-related delays ... adding more dining, plans hotel in future phase there ... previous work with Cabazon, Camarillo outlets ... chairs local chapter Republican group New Majority





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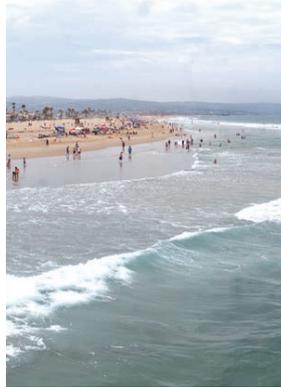
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Newport Beach, CA 92660
newport@compass.com

JOHN CURCI SR.FOUNDER
LIDO PENINSULA CO. LLC

Longtime developer, low-profile patriarch ... late father bought Calif. land during Great Depression ... office, residential, resort work in OC, Palm Springs ... scion well on way, with son John M. Curci helming DBaC, an estimated \$50M revenue tenant improvement contractor ... family foundation has backed OC Community Foundation, Chapman U., Catholic Charities ... Business Journal OC's Wealthiest at \$735M

**PATRICK DONAHUE**CHAIRMAN, CHIEF EXECUTIVE
DONAHUE SCHRIBER REALTY GROUP

Owns 60+ shopping centers in California, Nevada, Oregon, Washington ... largely grocery-anchored or community shopping centers ... largest area holdings in SD's Carmel Valley, Del Mar ... got \$250M in institutional backing, 2015 for more buys ... past trustee, International Council of Shopping Centers ... CSUF grad ... wife Paula, three grown kids

**RODNEY EMERY**FOUNDER
STEADFAST COS.

Launched firm 1994 ... previously president Cove Properties, developer 7M SF office, industrial, retail ... corporate vision, strategy, guidance ... Steadfast runs nontraded REITs focused on apartments, includes other property types ... combined \$4.6B value, 38K apartments ... backs Rising Tide, transitional housing, training program; Christian, family-focused charity HomeWord ... USC bachelor's

**CARTER EWING**MANAGING PARTNER
CT REALTY

CTR one of U.S. larger industrial developers ... co-leads OC with James 'Watty' Watson ... big land deals in past year include several million SF in Stockton, Calif., and Atlanta ... med-focused mixed-use Aliso Viejo ... ex-Koll managing regional partner ... ran own development firm prior to CTR

CHARLES H. 'CHIP' FEDALEN JR.GROUP EVP, CHIEF FINANCIAL OFFICER
IRVINE CO.

Responsible for corporate finance and treasury of OC's dominant real estate firm ... serves on Don Bren's senior team with Ray Wirta, Marc Ley ... previous role with institutional and metro markets, Wells Fargo ... joined Irvine Co. 2014 ... resume includes capital markets and real estate advisory board, Urban Land Institute, where past trustee

**JOHN L. GINGER**CHIEF EXECUTIVE
J. GINGER MASONRY LP

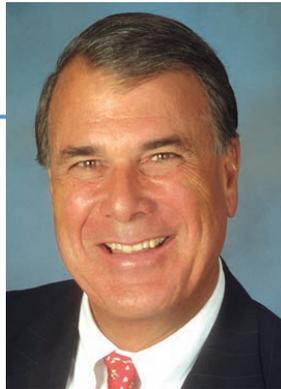
OC-embedded owner of Riverside-based firm ... runs one of largest masonry contractors in Western U.S. ... structural masonry, site walls, stone and brick veneer ... chairs Segerstrom Center for the Arts into next year, succeeded Larry Higby in role ... center getting big upgrades, including public square via Argyros family gift



JOHN HAGESTAD

MANAGING PARTNER
SARES-REGIS GROUP

Oversees commercial development, investment of privately held firm ... S-R also does apartments ... may buy Toyota campus, Torrance ... big presence in Long Beach next to city-owned airport ... hub of recent construction ... career: 50M SF property buys, development ... one of many OC real estate execs with ties to Koll Co., early 1970s



BILL HALFORD

CHIEF EXECUTIVE
BIXBY LAND CO.

Led recent wave of OC creative-office redevelopment that's been hot in California, L.A. ... long-term program to reposition Bixby to institutional-quality investments ... \$1B in deals since 2006 ... 12 years with Irvine Co. ... quick Irvine flips; Bixby bought Kawasaki building in 2015 ... leased to Karma car co. 2016 ... sold to automaker 2017 for \$56M



MIKE HARRAH

OWNER
CARIBOU INDUSTRIES INC.

'Big Mike' Santa Ana's biggest developer ... has owned 5M SF buildings in city ... also Vegas, Hawaii, Arizona ... 37-story One Broadway Tower billed as biggest in OC when complete ... looks to transform ex-OC Register HQ into mixed-use project ... plans multi-city participation in bid for Amazon HQ2



MICHAEL K. HAYDE

CHIEF EXECUTIVE
WESTERN NATIONAL GROUP

Joined 1971, top post 1994 ... developed, built, managed 40K+ multifamily units ... service provider to Irvine Co. until latter developed in-house unit ... former chair, California Housing Council ... honored along with ex-Sheriff Brad Gates for founding Drug Use is Life Abuse program ... founding member United Way in Paris ... \$462K to Republican electoral campaigns 2016, including \$12K to Trump

DAN HEDIGAN

PRESIDENT OF LAND SALES,
HOME BUILDING, IRVINE CO.

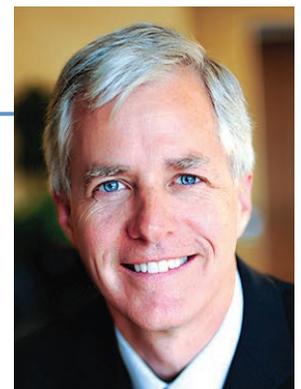
Oversees design, building, sales of new homes in master-planned villages of Irvine Ranch, the best-selling new home community in the country ... 2K homes built on ranch 2016 ... similar level was projected 2017 ... also president in-house homebuilder Irvine Pacific ... joined Irvine Co. 1984, legal affairs unit ... GC seven years ... bachelor's, UCI; master's, JD, UCLA



DOUG HOLTE

PRESIDENT OF OFFICE PROPERTIES
IRVINE CO.

Heads operations for state's biggest office landlord ... 50M+ SF properties in state, plus iconic NYC, Chicago towers ... cranes out in force in OC: 21-story tower in Irvine Spectrum opened September, midrise office developments going up, too ... two decades with Hines before joining Irvine Co. 2009 ... USC, Harvard grad ... OC Community Foundation board



JEFFREY INGHAMSENIOR MANAGING DIRECTOR
JLL

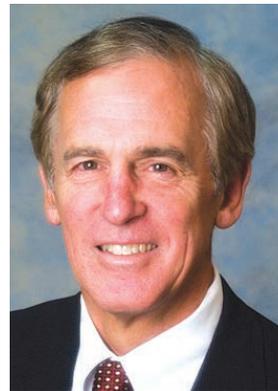
Chicago-based JLL's Irvine office one of largest local commercial brokerages ... No. 5 on OCBJ list ... 28 brokers; 223 employees ... three-fourths of local work office or industrial; most of rest retail ... JLL has bought OC companies for local growth ... Ingham lives on Lido Island; home profiled in Coast Magazine 2017

**JON JAFFE**CHIEF OPERATING OFFICER
LENNAR CORP.

Top local exec for Miami-based homebuilder ... Aliso Viejo office digs ... OC fortunes tied to Great Park Neighborhoods and developer Five Point Holdings LLC ... Lennar investor in project, company; builds homes at project ... Lennar CEO Stuart Miller credits him with leadership on streamlining building processes ... Milken Institute speaker ... U. Fla. grad

**LYNN JOCHIM**EXECUTIVE VICE PRESIDENT
FIVE POINT HOLDINGS LLC

Exec team, statewide developer ... May IPO ... \$2B market cap ... public co. includes Great Park Neighborhoods developer FivePoint ... other state mega-developments ... works with chief exec, OC 500's Emile Haddad on strategy, sales, asset management, growth ... moved from SF to lead Great Park work ... led Lennar SF; Miami-based Lennar, company shareholder ... experience, military base reuse analysis, E&Y

**STEPHEN JONES**CHAIRMAN, CHIEF EXECUTIVE
SNYDER LANGSTON

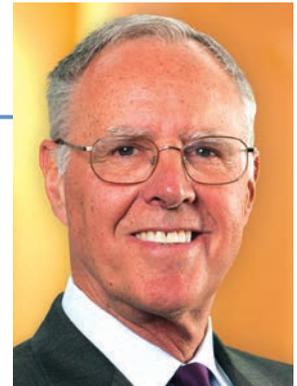
Building Boardwalk, from-scratch, 545K SF Irvine offices ... nine-story towers connected by bridges and with open terraces ... ground-level restaurants, retail ... developer Trammel Crow, architect Gensler ... four decades with firm ... longtime local builder ... construction management support for \$200M, 500K SF Hyundai Motor America HQ

LAUREN KELLYSENIOR VICE PRESIDENT,
CHIEF MARKETING OFFICER, IRVINE CO.

Responsible for marketing, branding of office properties of local landlord ... Irvine Co. touts 150 'workplace communities' in coastal California, Chicago, NYC ... newest batch of area offices have onsite amenities: wellness clinics, fitness centers, farmers markets ... Irvine Co. has overlapped concepts at apartment-hotel-office-retail to drive experiences, work-life connection

**PARKER KENNEDY**EXECUTIVE CHAIRMAN
FIRST AMERICAN FINANCIAL CORP.

40 years with publicly traded financial services firm, including as chief executive, role now held by Dennis Gilmore ... industry colleague of late Dale Dykema ... bought Dykema's TD Services Financial Corp. for about \$10M 2016 ... son of legendary Donald Kennedy, who grew firm from \$1M to billions in sales ... shares up one-third YTD to \$5.6B market cap ... USC econ grad; Hastings law



LAURA KHOURI

PRESIDENT, WESTERN NATIONAL
PROPERTY MANAGEMENT

Joined 1985 ... president 2010 ... runs 25K properties in SoCal, Nevada, Utah, for developer-owner Western National Group ... chief exec WNG is Michael Hayde ... Khouri board member, past president state trade group, OC chapter ... certified Senior HR professional ... Chapman U. trustee ... United Way-OC Alexis de Tocqueville Society ... boards: Prentice School, JSerra, Laura's House



DAVID KIM

MANAGING PARTNER
BASCOM GROUP LLC

One of most active U.S. apartment owners ... \$10B, 300+ multifamily transactions, 80K units in 20 years ... paid \$94M for Santa Ana's Villas at Tustin complex, 2017, firm's largest deal in OC ... backs commercial development, ownership firms with local ties, including commercial buyer-renovator Harbor Associates in Long Beach, office space provider Premier Business Centers ... 10 others



RAYMOND LAWLER

MANAGING DIRECTOR
HINES LP

Hines one of most active buyers, sellers of OC office properties past 7 years ... unwrapping Intersect, large airport-area office campus ... redevelopment there followed Hines-PIMCO purchase of site 2015 ... Hines sold 4000 MacArthur office tower to Goldman Sachs for some \$180M ... has served on NB planning commission ... ex-USMC pilot



STEVE LAYTON

MANAGING PRINCIPAL
LBA REALTY

The L in LBA, which runs much of Irvine's Park Place mixed-use campus near airport ... it kept 10% stake after two deals that moved remainder to others ... owns JWA area Oracle Tower ... ex-Toshiba campus in Spectrum, bought for \$65M in 2016 ... has begun 230K SF R&D, industrial project in San Diego's Kearny Mesa area

MARC LEY

CHIEF INVESTMENT OFFICER
IRVINE CO.

Heads capital markets, corporate and project finance, banking, public finance, treasury, investments ... firm's recent holdings given as 120M SF: 500 office buildings, 160 apartment communities, 43 retail centers, plus hotels, marinas, golf courses ... two-thirds OC, rest West L.A., San Diego, Silicon Valley, Chicago, NYC ... 20 years, Irvine Co. ... prior: launched PacLife real estate capital markets division



WILLIAM H. LYON

EXECUTIVE CHAIRMAN
WILLIAM LYON HOMES

Son of company founder Gen. William Lyon ... joined 1997 ... started on ladder as assistant project manager ... roles in corporate development, vice president before joining exec ranks ... helped take company public 2013 as chief exec ... recent market cap \$700M, up 20% YTD ... board member, Commercial Bank of California



COLM MACKENPRESIDENT, CHIEF EXECUTIVE
SHEA PROPERTIES

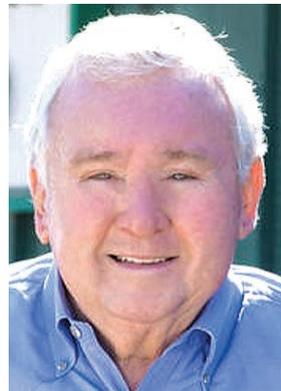
Heads commercial development arm of Walnut's J.F. Shea Cos. ... construction, homebuilding divisions in L.A. County ... portfolio value \$3B, \$1.2B current offices, work ... doubled in decade ... apartments, shopping centers ... best-known local project Vantis mixed-use, Aliso Viejo ... parent company J.F. Shea founded 1881, Portland, Ore. ... worked on Hoover Dam, SF's BART L.A. metro

**FRANK MARTELL**PRESIDENT, CHIEF EXECUTIVE
CORELOGIC INC.

Top exec for property info, analytics, data-enabled solutions to real estate industry ... \$3.9B market cap ... took current role in March at unexpected passing of Chief Executive Anand Nallathambi ... latter led firm since a 2010 split from title insurer First American ... Martell joined 2011 as CFO ... promoted to COO 2014 ... Business Journal CFO of the Year 2013

**GREG MAY**EVP, REGIONAL MANAGING DIRECTOR
NEWMARK KNIGHT FRANK

Top local exec at one of area's largest commercial brokerages ... landlord, tenant representation ... rapid expansion, now with some 60 Newport Beach brokers ... opened office in San Diego's University Towne Centre 2017 ... parent BGC Partners Inc. dropped Grubb from name, potential IPO ... began career 1985 ... board member, United Way Building Industry ... USC grad ... photography buff

**ANTHONY R. MOISO**CHAIRMAN, CHIEF EXECUTIVE,
RANCHO MISSION VIEJO LLC

OC's No. 2 landowner after Donald Bren ... heads development, leasing arm of Moiso, O'Neill, Avery families ... South OC ... includes real estate development leasing, cattle and ag operations ... latest phase of RMV housing, Escencia community ... took chairman title this year ... president duties to longtime company man Don Vodra

JEFFREY MOORESENIOR MANAGING DIRECTOR
CBRE GROUP INC.

30-year vet at OC's largest commercial brokerage ... also oversees SoCal offices' retail services group ... OC office: 360 workers, 110 brokers ... managing director since 2007 ... \$7.6B sales, leases in OC 2017 ... president-elect, local chapter industry trade association

**MANOUCH MOSHAYEDI**CHIEF EXECUTIVE
MX3 VENTURES LLC

Made fortune as co-founder of storage device maker STEC, which sold 2013, for \$340 million ... buys commercial real estate ... family is largest property owner along Mariner's Mile in Newport Beach, \$150M deals since 2009 ... marriage, home, family his life turning points, activities, passion ... secret to success: 'sticking to it'



CHARLES E. 'CHAZ' MUELLER

PRESIDENT, APARTMENT OPERATIONS
IRVINE CO.

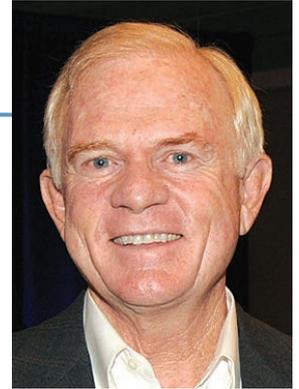
Largest local apartment owner has 41K rental units here, two-thirds of its total ... all in-state, most of any Calif. company ... industry watchers expect portfolio to grow to about 75K over next decade ... selling noncore communities: three OC deals since late 2016 in Santa Ana, Tustin, Placentia, top 750 units, \$200M ... joined Irvine Co. 2015



RICK MUTH

PRESIDENT, CHIEF EXECUTIVE
ORCO BLOCK & HARDSCAPE

Stanton-based family firm began 1946 ... one of largest SoCal concrete masonry makers ... 175 workers at plants in five SoCal cities ... began there as boy, earning money to buy first bike ... PT through high school, college, FT 1975 ... founded by father, Pete; daughters Veronica, Stephanie third gen in business ... Orco has Pinterest, Instagram pages



PATRICK NELSON

PRESIDENT, CHIEF EXECUTIVE
NELSON BROTHERS PROFESSIONAL
REAL ESTATE LLC

Leads firm with brother Brian, who's co-president, chief marketing officer ... Inc. 500 firm buys, runs student housing, assisted living ... \$250M, 10 states ... targets 'stable niche industries' in 'desirable demographics' ... previously raised equity for southeastern U.S. student housing buys ... BYU bachelor's; MBA Utah State



NATALIA OSTENSEN

SENIOR VICE PRESIDENT
OLEN PROPERTIES CORP.

More day-to-day at Olen, one of largest local property owners, from father, OC 500's Igor Olenicoff ... heads commercial property unit leasing team ... leads on more Olen acquisitions ... \$500M buying pace ... Andrei's Restaurant, Irvine, founded, named for late brother; net profits back eye research ... husband, Derek Ostensen ... Laguna Beach duo dedicated Heisler Park sculptures 2017



ADON PANATTONI

CHIEF EXECUTIVE
PANATTONI DEVELOPMENT CO.

One of largest privately held U.S. industrial developers ... 75M SF globally past five years ... last big local project multibuilding Anaheim Concourse on 60 acres at ex-Boeing base ... smaller OC projects various stages ... recent work in Vegas suburbs; August deal to buy 62 acres at Richmond, Va., port facilities to build 1M SF distribution space ... son of company founder, chairman Carl Panattoni



RUSS PARKER

MANAGING PARTNER
PARKER PROPERTIES LLC

Developer behind much of Summit offices, Aliso Viejo—home to PacLife tower, TechSpace, Microsemi ... last big piece of 1.9M SF Summit the 205K SF HQ of device maker MicroVention-Terumo opened in September ... Ware Malcomb architect for Summit ... Parker Properties resume includes high-tech, biomedical, mixed-use ... company founded by father, OC icon John Parker, who died 2010

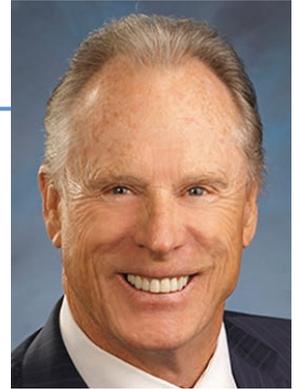


LINDSAY PARTONPRESIDENT
DJM CAPITAL PARTNERS INC.

Directs SoCal property buys; oversees development, construction activities for company ... DJM developer of HB's Pacific City and Bella Terra retail projects ... the twin bill brought new main institutional investors to DJM in '15, '16 ... also doing Lido Village redevelopment ... B.A. econ, Westmont ... own development firm, Santa Barbara, prior to DJM

**BILL PASSO**FOUNDER, CHIEF EXECUTIVE
PASSCO COS.

Philosophy major forsook law practice for RE ... owns multifamily, commercial ... \$2B AUM, \$862M sales ... apartment buying in Fla. includes \$101M Key West deal in August ... backs literacy, Hoag, Segerstrom Center ... good reads: Shogun, James Clavell; Magic of Thinking Big, David Schwartz ... Kingston Trio fan as youth ... cites mom as hero ... success: 'creativity, commitment, persistence'

**DUANE ROBERTS**CHAIRMAN, CHIEF EXECUTIVE
ENTREPRENEURIAL CORPORATE GROUP

May have invented first frozen burrito at 19 ... made first fortune selling food co. in 1980 ... delved into real estate ... known for rescuing, restoring Mission Inn Hotel & Spa, Riverside ... wife, Kelly, floated as ambassador to Slovenia; she withdrew ... co-owns Oregon winery ... backed Fox Riverside Theater, Business Journal OC's Wealthiest, \$525M

**CHARLES J. SCHREIBER JR.**CHIEF EXECUTIVE
KBS REALTY ADVISORS

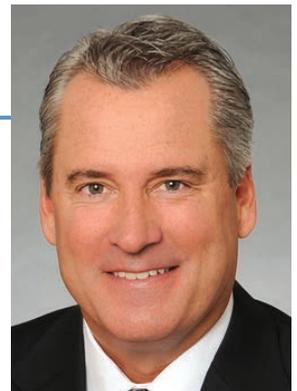
The S in KBS ... 11th-largest office owner globally 2016 ... 2017 deals include \$100M for sites in Portland, Ore.; Columbia, S.C. ... uses nontraded REITs, other investor funds ... may start \$500M REIT, Singapore ... buys for pension funds, private investors ... Irvine Co. board ... Donald's brother Peter Bren the B in KBS ... Irvine low-rise among OC holdings

MANU SHAHPRESIDENT, CHIEF EXECUTIVE
MS INTERNATIONAL

Orange-based distributor of flooring, countertop, wall tile products ... emigrated from India, 1970 ... co-founded firm 1975 with wife, Rika ... big break, 1981: provided granite for Vietnam Veterans Memorial, Washington, D.C. ... moved to OC, 1984 ... past honoree, several Business Journal events, awards ... has spoken locally to global young entrepreneurs ... company has YouTube channel, Houzz pro listing

**ROYCE SHARF**EXECUTIVE VICE PRESIDENT,
BRANCH MANAGER SAVILLS STUDLEY

Co-heads OC's largest commercial brokerage repping tenants ... in OC since 1987 ... bought competitor Cresa OC in February ... runs combined firms' local ops with Pat Murphy, senior VP, co-branch manager, Cresa vet ... \$750M OC deal volume projected 2017 ... Savills clients have included PacLife, Western Dig, Autobytel ... Royce-repped tenant transactions top 11M SF, \$1.2B value



WILLIAM 'BILL' SHOPOFF

PRESIDENT, CHIEF EXECUTIVE
SHOPOFF REALTY INVESTMENTS

Develops sites with entitlement risk, long view ... Uptown Newport phase one: 200 condos, 450 apartments with Picerne Group ... near \$105M TTM revenue ... initially aimed for marine biology career—'thought I'd be the next Jacques Cousteau' ... one that got away: firm 'part of winning team' to buy OC Register site, 'only to have DOJ snatch it out of our hands'



RONALD M. SIMON

FOUNDER, CHAIRMAN
RSI HOLDING LLC

Parent company runs cabinetmaker, homebuilder with \$600M revenue, 4,500 employees ... builds under RSI Home in Inland Empire, Texas ... recent deal \$250M, 1,500-home project near Austin-Round Rock ... expects to have opened total of 35 communities by 2018 ... plans expansion to NorCal, Ariz., Fla. ... said to be eyeing solar-energy ... Business Journal OC's Wealthiest, \$1B



WIL SMITH III

FOUNDER, PRINCIPAL
GREENLAW PARTNERS LLC

Has one of OC's largest commercial property portfolios ... holdings include Costa Mesa's Triangle shopping center ... offices near airport owned in venture with Monster Beverage execs OC 500's Rodney Sacks, Hilton Schlosberg ... plans Anaheim hotel, Orange apartments ... got start at OC's Makar Properties ... B.S., ag, Cal Poly SLO; master's USC ... Young Presidents' Org



GEOFFREY STACK

MANAGING DIRECTOR
SARES-REGIS GROUP

Stepping back from day-to-day at privately held firm formed by merger, 1993 ... commercial developer ... led firm's apartment push; portfolio tops \$2B ... new OC offerings include Royce complex nearing completion in Irvine's Park Place mixed-use development ... news reports cited 2012 Obama \$35K-apiece fundraiser hosted at Stack's CdM home ... has chaired Urban Land Institute Foundation

SCOTT STOWELL

EXECUTIVE CHAIRMAN
CALATLANTIC GROUP INC.

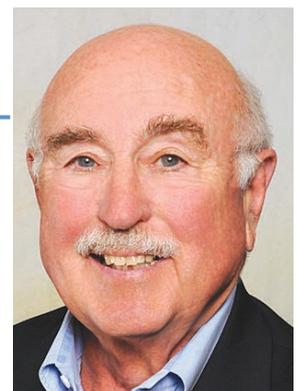
Top local exec at fifth-largest U.S. homebuilder ... \$6.5B revenue, 14,200 homes closed, 2016 ... company borne of 2015 merger of Irvine's Standard Pacific Corp., Ryland Homes, Westlake Village ... Stowell's West Coast base Irvine ... CEO Larry Nicholson's East Coast HQ, Arlington, Va. ... market cap, \$4B ... UCI MBA ... director, PacLife parent Pacific Mutual Holding Co.



TIMOTHY STRADER SR.

CHAIRMAN
STARPOINTE VENTURES

Entitlement expert, developer ... one of 10 partners who helped Don Koll build first JWA-area business parks, 1970s ... launched Legacy Cos. 1982, renamed Starpointe 1999 ... entitled 7.4M SF office, 17K residential units ... 500+ hotel rooms ... son Timothy Jr., president ... son Patrick, chief executive ... working with Five Point on former El Toro base ... honoree, UCI Paul Merage School of Business

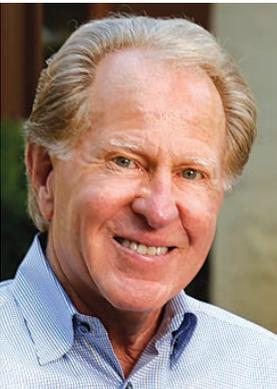


KURT STRASMANNSENIOR MANAGING DIRECTOR
CBRE GROUP INC.

Co-leads OC with Jeffrey Moore ... focus on industrial brokerage ops ... wider SoCal duties include work with 12 offices on logistics, industrial deals ... Inland Empire No. 2 U.S. for 1M+ SF warehouses ... CBRE OC's largest commercial broker, \$3.8B in area deals annually ... 110 brokers, 350 workers; offices in Newport Beach, Orange ... wife, Cynthia, three kids

**LOUIS TOMASELLI**SENIOR MANAGING DIRECTOR
JLL

Top industrial exec at top-five area commercial broker ... clients include Fortune 500, foreign investors, area developers ... founded boutique firm 360 Commercial Partners 2010 ... sold to, folded into Chicago-based JLL 2012 ... helped Toshiba sell Irvine HQ to LBA Realty for \$65M ... has backed JF Shea Therapeutic Riding Center in SJC

**DONALD VODRA**PRESIDENT, CHIEF OPERATING OFFICER
RANCHO MISSION VIEJO LLC

Longtime exec at OC's second-largest landowner, ranch developer ... added president's role this year ... 20+ years with company after banking career, including Western National, Security Pacific, Crocker, Wells Fargo ... working with RMV chairman, CEO Tony Moiso to groom next gen of leadership ... supports Laura's House, United Way, March of Dimes ... Cornhusker: B.A., U. Nebraska

**JAMES 'WATTY' WATSON**MANAGING PARTNER
CT REALTY

One of biggest U.S. private developers of industrial business parks ... projects in NorCal, Texas, Atlanta ... chairs CTR affiliates Port Logistics Realty, industrial developer ... investor in TechSpace Holding Co., tech-focused flex and co-work space ... CT making waves in Aliso Viejo with medical-focused mixed-use—offices and senior living among uses ... joined CT after working with OC icon Don Koll

H. LAWRENCE 'LARRY' WEBBCO-FOUNDER, CHAIRMAN,
CHIEF EXECUTIVE, NEW HOME CO. INC.

Top Irvine Ranch homebuilder via New Home's high-end offerings ... fee projects for in-house Irvine Co. builder Irvine Pacific ... first career teaching ... 2017: sold out Crystal Cove development, homes averaged \$5M ... staking out affordable projects in Corona, Rancho Mission Viejo ... former also development deal; latter to have homes at 700 SF, \$350K ... firm market cap \$225M

**BILL WILHELM**PRESIDENT
R.D. OLSON CONSTRUCTION

Irvine-based affiliate of R.D. Olson Development, NB ... companies' founder Robert Olson heads development, largely Marriott hotels ... Olson Construction hotel-strong: Kimpton, Starwood ... builds apartments for developer UDR, affordable homes for Affirmed Housing ... added education work to diversify ... 30 years' experience, 23 at Olson; current role 2014



RAY WIRTA

PRESIDENT
IRVINE CO.

No. 2 Irvine Co. exec ... guides all aspects of expansive office, retail, resort portfolio for OC's dominant real estate firm ... give-it-to-the-busy-guy dept.: also chairman CBRE Group Inc., former CEO at brokerage giant ... top slot at OC developer Koll Co. ... one of three Rich Uncles, the local investment platform ... partner in developer-investor Arrimus Capital, NB, where son works



WILLIAM A. WITTE

CHAIRMAN, CHIEF EXECUTIVE
RELATED COS.

Major OC affordable housing developer ... lost out on ambitious 25-story, 100-unit luxe condo tower Museum House in Newport, current home of OC Museum of Art ... cites it as 'one that got away' ... family—wife, Keiko, son, Nick, daughters Olivia, Sophia—is passion ... backs homeless shelters in Laguna Beach, DTLA ... three keys: 'patience, passion, people skills'



DAN YOUNG

PRESIDENT
CAMINO ENTERPRISES

Left No. 2 Irvine Co. role in 2016 to launch entitlement-development firm ... remained adviser to Don Bren ...now point man for Bren's bid to bring Amazon's HQ2 to Irvine ... formal bids were due mid-October ... Santa Ana mayor in 1980s and '90s before current long-term pol OC 500's Miguel Pulido elected



MATTHEW ZAIST

PRESIDENT, CHIEF EXECUTIVE
WILLIAM LYON HOMES

Western U.S.-focused builder ... headed 2011 recapitalization out of BK, 2013 IPO ... market cap \$725M ... helped expand into Colo., Ore., Wash.; grew builder's work for buyers age 55+ ... 2017 land buy in Cypress for first such OC project ... with company since 2000 ... assumed chief exec role 2016 from William H. Lyon ... executive committee member, USC Lusk Center for Real Estate



RESTAURANTS | FOOD

AVILA 108 - WETTERAU 112



SERGIO AVILACO-OWNER
AVILA'S RESTAURANTS

50-year-old co. ... one of five kids of founders Salvador, Margarita Avila ... U.S. by way of Guanajuato, Mexico ... first Avila's \$2K investment; five tables ... now baker's dozen ... latest Foothill Ranch ... AUV \$2.5M ... third gen in restaurants ... Avila 'in water as much as possible surfing, swimming, scuba' ... turning point 'real estate mentor taught me how to flip' properties 'to invest more in restaurants'

**RUSS BENDEL**PRESIDENT, CHIEF EXECUTIVE
HABIT RESTAURANTS INC.

Longtime restaurateur—Cheesecake Factory, Mimi's—heads burger chain ... current role 10 years; IPO 2014 at top of fast-casual craze ... \$300M market cap ... \$153M revenue, up from \$89M 2015 ... \$5M net, up from 2015 loss ... about 200 locations in 10 states, overseas, up from about 100 in four states at IPO ... chain founded 1969 ... bachelor's Florida International U.

**JOHN D. CAPPASOLA JR.**CHIEF EXECUTIVE
DEL TACO RESTAURANTS INC.

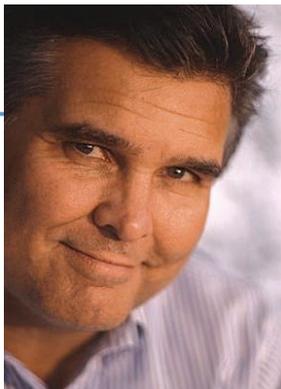
Named to post 2017 ... senior Del Taco roles since 2008 ... previously Blockbuster ... replaced Paul Murphy, chief exec since 2009 ... Del Taco has 550+ locations, 40% franchised ... 8K workers ... bought by, became public under Chicago's Levy family ... \$600M market cap, up 25% one year ... passionate about family ... success from 'work ethic, humility, people'

**THOMAS 'THOS' CARSON**CHIEF EXECUTIVE
BEAR FLAG RESTAURANT GROUP

Launched 2007 ... fishing family ... three coastal OC locations ... second came 2012, also NB ... latest in Pacific City, HB ... also owns Wild Taco; partner, Citizen Water Co. ... Bear Flag comes from state flag, Carson's dad's swordfish boat, Steinbeck's Cannery Row 'establishment' ... NY Times: 'Mexican-surfer' fresh-fusion menu ... out fishing as OC 500 to press

DOUG CavanaughFOUNDER, CHIEF EXECUTIVE
RUBY'S DINER INC.

Family chain 35 years old ... named for Cavanaugh's mother ... has struggled some amid fast-casual changes to industry ... No. 21 on Business Journal list: \$92M revenue, 35 locations, half in OC ... company, foundation back CHOC Children's, support back-to-school drives ... Cavanaugh serves on boards UCI Surgery Center, Mount Hermon Assn., a Christian conference, camping center near Santa Cruz

**CARL CHANG**FOUNDER, CHIEF EXECUTIVE
PIEOLGY PIZZERIA

Fast-casual, build-your-own pizza chain ... aims to bulk up, be player in expected niche shake-up ... No. 14 on Business Journal OC restaurant list—up 11 slots ... \$150M revenue, double YOY ... 150 locations, most franchises, dozens in works; brother Michael, ex-pro tennis player, owns some ... Carl runs Redwood-Kairos Real Estate ... heads family office ... passion: his kids ... three words to success: 'humility'



VILLA

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BALBOA PENINSULA | CORONA DEL MAR | LAGUNA BEACH

PHILIP CHANGFOUNDER, CHIEF EXECUTIVE
YOGURLAND

No. 13 on Business Journal list ... \$180M, flat YOY as frozen yogurt segment struggles ... has cycled through few senior exec teams ... menu revamps have included breakfast yogurt, soft serve ice cream ... 325 locations ... about 35 in OC ... committed to Christian, developing-world causes ... charitable work overseas ... no relation to OC 500's Carl Chang

**CINDY GALARDI CULPEPPER**CHAIRMAN, CHIEF EXECUTIVE
GALARDI GROUP

Parent to Wienerschnitzel chain ... calls 'John Galardi leaving me the company' turning point in life ... No. 12 Business Journal list ... \$254M systemwide sales, 320 locations ... revamped franchising ... admires Elon Musk ... has four small dogs ... backs OC Literacy Project, Va., pediatric cancer group Roc Solid ... company has 'philanthropy dept.'

**CHRISTOPHER FURMAN**CHIEF EXECUTIVE
VENTURA FOODS LLC

21-year-old food distributor ... sells \$3B+ in dressings, dips, sauces, oils to stores, restaurants, movie theaters ... third-largest OC food co. by revenue, local workers, with about 270 ... got Orange Catholic Foundation's Bishop's Award for Exemplary Business, 2017 ... OC 500's Annette Walker also honoree ... company mission 'to help our customers delight their customers' ... owned by Mitsui-CHS JV

**MIGUEL GONZÁLEZ REYNOSO**CO-PRESIDENT, CHIEF EXECUTIVE
NORTHGATE GONZÁLEZ

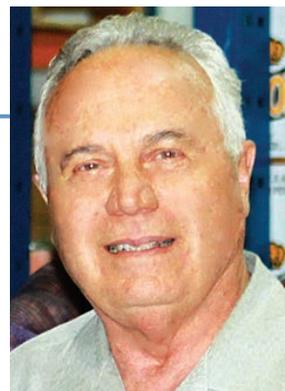
Parents Miguel González Sr., Teresa Reynoso arrived U.S. 1968 ... Mexico business had closed ... launched Latino-American-focused grocery chain 1980 ... est. \$745M revenue ... flagship La Habra market opened March ... layout includes Mercado grab-and-go, oven-ready meals; salsa-soup-salad bar; organic products ... move turns focus to second-, third-gen Latinos

OSCAR GONZÁLEZ REYNOSOCO-PRESIDENT, COO
NORTHGATE GONZÁLEZ LLC

Co-runs grocery chain with older brother Miguel ... original store Anaheim, 2.5K SF ... closure announced early 2017 ... about 40 Calif. locations, 6K workers ... Michelle Obama visited Inglewood location 2012 ... in August, firm a founder, Latino Food Industry Assn. ... company has made acquisitions ... sixth-largest minority-owned in OC ... family business patriarch died 2009

**SAM INGARDIA**CO-OWNER
INGARDIA BROTHERS PRODUCE INC.

Owns, leads food distributor with brother Joseph ... seafood, dairy, produce distributor to schools, hospitals, about 1,400 restaurants ... \$95M annual revenue, 65K-SF HQ ... going 'green' recent years, cutting landfill, energy use solar power sliced 30% off bill ... pallet, box recycling ... food waste reuse ... grows produce vertically ... icons: white trucks with red-and-green logo



WING LAMCO-FOUNDER
WAHOO'S FISH TACO

Constant on restaurant, charity scene ... mans Wahoo's truck at fundraisers ... gift cards to Red Cross blood drives ... has advised child skateboard entrepreneur Carson Kropfl, OC 500 ... chain turns 30 in 2018 ... No. 23, Business Journal restaurant list, \$64M revenue ... 1.5K workers, a third in OC ... cat, Joey ... passion: 'my son, Levi' ... three words for his success: 'my two brothers'

**BRIAN NICCOL**CHIEF EXECUTIVE
TACO BELL CORP.

Leads largest OC-based restaurant chain ... \$9.5B revenue, nine times size of next firm ... 7,500+ systemwide sites, 1% in OC, most locations in U.S.; launched aggressive foreign markets push ... 2,600 local workers, 200K in system... role model: father ... as kid, wanted to be pro athlete ... book: Neil deGrasse Tyson's 'Astrophysics for People in a Hurry'

**ANDREW PEYKOFF II**PRESIDENT, CHIEF EXECUTIVE
NIAGARA BOTTLING LLC

U.S. private-label bottled water supplier ... founded 1963 by chair, Andrew Peykoff Sr., as home, office deliverer ... now Niagara-branded water, sparkling water; sports drink GamePlan; Vitamin-enhanced water V-ssentials ... in-house scholarship program, community grants; external work with Red Cross, FEMA ... Ontario HQ ... plans \$76M, 450K SF manufacturing, bottling plant, Mesa, Ariz.

**RODNEY SACKS**CHAIRMAN, CHIEF EXECUTIVE
MONSTER BEVERAGE CO.

30 years at Corona drinks maker ... lives OC ... flagship Monster Energy drink competes with Red Bull, Rockstar ... Coca-Cola Co. distributes line, owns significant minority stake; 2017 idea floated of eventual acquisition by Atlanta-based soda giant ... South African Sacks was attorney at country's biggest corporate law firm ... emigrated Calif. late-1980s ... Business Journal OC's Wealthiest, \$2.3B

HILTON SCHLOSBERGVICE CHAIRMAN, PRESIDENT, COO
MONSTER BEVERAGE CO.

He, Rodney Sacks, OC 500, have grown former Hansen's Natural soda maker into global energy drink powerhouse ... one-sixth owned by Coca-Cola Co. ... \$31B market cap, up 25% YTD ... with fellow South African Sacks bought Anaheim-based Hansen's 1990s ... OC offices buyers ... Big Canyon residence ... Business Journal OC's Wealthiest, \$2.3B

**ALEXIS SCHULZE**FOUNDER, CHIEF VISIONARY OFFICER
NEKTER JUICE BAR INC.

Creative force behind juice bar chain ... delve into healthful eating prompted 2010 launch with husband, Steve, fellow OC 500er, from ex-Diedrich Coffee location ... redesigns, revamps new products since ... children's book author: 'Sneaky Spinach' ... it's item on their requisite 'secret menu' ... proceeds back kids' charities ... mom, speaker ... multiple Business Journal honoree, including Women in Business



STEVE SCHULZE

FOUNDER, CHIEF EXECUTIVE, PRESIDENT
NEKTER JUICE BAR INC.

Wife, Alexis, fellow OC 500er ... multiple honoree, Business Journal events ... told audience Alexis axed his idea to add beef jerky at Nekter ... \$60M revenue, 850 employees ... pushing 100 locations ... added franchising after first resisting ... two dogs ... backs No Kid Hungry ... hero-role model Richard Branson ... as kid wanted to be a CEO ... three words 'curiosity, determination, stick-to-it-ness'

**LYNSI SNYDER**

OWNER
IN-N-OUT BURGERS INC.

May 5—35th birthday—became controlling owner SoCal burger chain founded 1948 by grandparents Harry and Esther Snyder ... president since 2010 ... has taken on increasing responsibilities ... 325 SW U.S. locations—none franchised ... average unit volume tops \$2M ... known for above-average pay scale, clean-cut look, 'secret menu' ... Business Journal OC's Wealthiest \$1.2B

**GREG TROJAN**

CHIEF EXECUTIVE, PRESIDENT
BJ'S RESTAURANTS INC.

Leads second-largest OC-based restaurant chain ... \$640M market cap, \$993M revenue, \$46M net ... casual dining ... pivoted to smaller footprint, faster service—e.g., ordering app—to compete with fast-casual brands ... big jump net revenue 2015, has leveled off ... 200 locations, 10 OC ... co-founded 1970s for OC Chicago deep-dish pizza ... sold to accountants ... 1996 IPO at \$5 share

**CHRIS UNDERWOOD**

CHIEF EXECUTIVE
YOUNG'S MARKET CO.

Distributes wines, spirits western U.S. ... No. 2, Business Journal OC-based F&B supplier behind Golden State Foods ... No. 8, Business Journal OC private cos.; No. 141, Forbes private cos. ... \$3.1B sales, 4K workers, 400 local ... fifth gen to lead 130-year-old family enterprise ... started in warehouse 1996 ... USC grad, member of 1990 NCAA Champion volleyball team ... Young Presidents' Org

MARK WETTERAU

CHAIRMAN, CHIEF EXECUTIVE
GOLDEN STATE FOODS CORP.

Sells meat, dairy, produce to major food service cos., including McDonald's Corp. ... also logistics, trucking ... \$7B revenue, 7K workers ... largest OC-based food distributor ... second-largest OC private co. after Pacific Life ... his hero-role model: father, Ted ... his dog, Bodie, half black Lab, half German Shepherd ... backs Second Harvest Food Bank, GSF Foundation ... passion: 'my family' ... three success words: 'people, people, people'



THEY SAY

We asked the **OC 500** to share their favorite quotations.

Ron Hasse: ‘Choose to do the right thing—for the right reason.’

Wendy Hales: ‘The two most important days in your life are the day you are born and the day you find out why.’

Bob Braithwaite: ‘You don’t have a job, you have a responsibility.’

Scott Burnham: ‘Life is a mirror.’

Michelle Jordan: ‘Never mud wrestle with a pig; you both get dirty and the pig likes it.’

Shannon Kennedy: ‘Shine through reflected light.’

Ray Lawler: ‘Opportunities multiply as they are seized.’

Dan Leaf: ‘Fear is the enemy of progression.’

Mike Mussallem: ‘Knowledge speaks. Wisdom listens.’

Brian Niccol: ‘Success is not final, failure is not fatal: it is the courage to continue that counts.’

Howard Federoff: ‘Life is like riding a bicycle. To keep your balance you must keep moving.’

Bill Passo: ‘Nothing will ever be accomplished if all possible objections must be first overcome.’

Wendy Peterson: ‘Do or do not. There is no try.’

John Cappasola: ‘There is no substitute for hard work.’

Philip Wilson: ‘Meet success like a gentleman, disaster like a man.’

TAKE, READ

What they’re reading in the **OC 500** book club.

Eric Spangenberg: *A History of Bees*

Bill Cheney: *Freedom Found*

Bob Bassett: *Anatomy of Terror*

Moti Ferder: *The Art of Hearing Heartbeats*

Norberto Santana: *The Bully Pulpit: Theodore Roosevelt, William Howard Taft and the Golden Age of Journalism*

Melissa Beck: *Essentialism*

Peter Nguyen: *The Force*

Daniele Struppa: *Frederick II*

Patty Arvielo: *Lean In*

Khanh Tran: *Best Advice in 6 Words*

Mike Gray: *Belichick and Brady*

Daniel McQuaid: *Higher Ambition*

Jim Palmer: *Make Your Bed*

Nicole Suydam: *Elevate: The Three Disciplines of Advanced Strategic Thinking*

Frank Talarico: *Warrior of the Light*

Wayne Pinnell: *Harry Bosch* series

Bob Braithwaite: *The Founder’s Mentality*

Bobby McDonald: *Iron Riders*

Jim Doti: *A Gentleman in Moscow*

Michelle Jordan: *A Gentleman in Moscow*

Shannon Eusey: *Executive Presence*

Howard Federoff: *Al Franken: Giant of the Senate*

Patrick Fuscoe: *The Fountainhead*

Charles Harris: *Hillbilly Elegy*

Frank Jaksch: *Thinking, Fast and Slow*

Tom Vertin: *Man’s Search for Meaning*

Ray Lawler: *The Art of War*

Dan Leaf, *Never Split the Difference*

Mike Mussallem: *The Culture Map*

Gretchen Valentine: *The Boys in the Boat*

Paul Musco: *The Autobiography of Harry S. Truman*

Don Beall: *Portraits of Courage and Endurance: Shackleton’s Incredible Voyage*



RETAIL | APPAREL

CORCORAN 116 - ZOMNIR 119



TOM CORCORANCHIEF EXECUTIVE
KARMA AUTOMOTIVE

Delivered first \$130K Revero June ... moved HQ Costa Mesa to Irvine ... paid \$56M for former Kawasaki digs ... had 80K SF in CM; now 262K SF, space for 900 workers ... seller: Bixby Land Co. ... former Fisker Automotive bought 2014, \$149M by Wanxiang Group Co., owned by Chinese billionaire ... Wanxiang had stake mid-2000s, Corcoran-led Rockford Powertrain, in Illinois

**CHRIS COTTER**PRESIDENT, TUTTLE-CLICK
AUTOMOTIVE GROUP IN IRVINE

\$950M revenue 2016 ... runs 6 dealerships in Calif., 11 in Ariz. ... three are in OC: Irvine, Tustin, SJC ... founded 1946, Holmes Tuttle, who once sold a car to aspiring actor Ronald Reagan ... Tuttle's son Robert, nephew Jim Click owners and Cotter's bosses

**SANDRA 'SANDY' SEGERSTROM DANIELS**MANAGING PARTNER, SOUTH COAST
PLAZA, C.J. SEGERSTROM & SONS, HTS
MANAGEMENT

Co-runs internationally known retail layout ... 22M shoppers annually ... launched Festival of Children Foundation 2003 ... backs 480 national kid's charities ... part of effort to name September National Child Awareness Month, 2014 ... Woman of the Year, office of Assemblyman Tom Daly, 2016

**JARROD DOGAN**FOUNDER, CHIEF EXECUTIVE
HYBRID APPAREL LLC

\$500M revenue, 750 workers ... top 10 OC by revenue, second-largest by employee count ... begun 1996 as T-shirt maker ... now more than six brands ... private label for others, own marks ... South African native ... PE firm Altamont Capital bought stake 2014 ... the Palo Alto investor puts up to \$100M into businesses with up to \$50M EBITDA and manages \$2B in capital

FLETCHER 'TED' JONES JR.CHIEF EXECUTIVE
FLETCHER JONES MANAGEMENT GROUP INC.

Top-15 US auto dealer ... \$2.3B 2016 revenue, up 2.6% YOY ... flagship Fletcher Jones Motorcars in Newport brought 29% of that ... No. 1 OC dealer ... 9,200 new, used cars sold ... signed with Mercedes-backed, tech-based car-buying app AutoGravity ... father Fletcher Jones Sr. started co. LA, 1946, corner of 7th, Vermont, sold first car for \$70

**JEFF KEARL**CHIEF EXECUTIVE
STANCE INC.

Launched sock, underwear maker 2009 with Aaron Hennings, Ryan Kingman, Taylor Shupe, Richard Alden, John Wilson ... Nordstrom, Footlocker ... NBA, MLB deals ... \$76M backing, 2014-15—August Capital, Kleiner Perkins, Mercato—helped it launch retail stores; has six, including SoHo, Disney Springs, outlet malls ... Kearl angel invests in business software and Uber



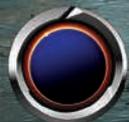
Most people buy what they need.

Some buy what they want.

Few buy what they dream.

This is the car they dream of.

The all new Revero.



KARMA

DAVE MOOREPRESIDENT
IRVINE CO. RETAIL PROPERTIES

Dominant OC landowner opened first 'neighborhood retail center' 1963—four years before its flagship Fashion Island ... triumvirate of retail with Spectrum Center, Market Place—4.3M SF, \$1.6B annual taxable sales, 450 stores ... oversees 40+ stand-alone developments, retail at Irvine Co. apartments ... four years at company; previous roles include Trammel Crow ... UCLA grad

**MASAHIRO MORO**CHIEF EXECUTIVE
MAZDA NORTH AMERICAN OPERATIONS

Employees call him 'Moro-san' ... took top role from Jim O'Sullivan late 2015 ... leads US, Mexico, Puerto Rico ... OC: 490 workers; 2016 US sales 305K vehicles, both down ... market share 2% in NA region; told trade mag pursuing 'premium' strategy, customer loyalty ... his first car: used Mazda 323 hatchback bought when he turned 18 ... married, one daughter

**LAURA SCHWAB**PRESIDENT
ASTON MARTIN AMERICAS

Named to role 2015 ... part of Aston Martin Lagonda Ltd. ... launched \$215K DB11 ... parent co. got Moody's upgrade, September ... cashing out 9% and 10% notes with \$720M of 6.5% debt ... YTD revenue on track for \$1B; pretax profit \$55M, reversing last year's loss ... global CMO Simon Sproule named to new chief of Americas post; half of company's board hold regional roles

**ANTON SEGERSTROM**PARTNER, SOUTH COAST PLAZA,
C.J. SEGERSTROM & SONS,
HTS MANAGEMENT

Son of center's late founder Henry Segerstrom ... co. bought back several buildings at CM retail mecca from Sears Holding Corp. ... Hollywood Reporter this year called mall 'bright spot in gloomy retail market' ... he said family ownership more nimble ... on exec committee, OC Museum of Art; board, Second Harvest Food Bank

**ELIZABETH SEGERSTROM**MANAGING PARTNER, SOUTH COAST
PLAZA, C.J. SEGERSTROM & SONS,
HTS MANAGEMENT

Clinical psychologist ... NYU doctorate ... married Henry Segerstrom 2000 ... has shared MP duties with his niece Sandy Segerstrom Daniels from his Feb. 2015 death ... member, chairman's committee, Carnegie Hall's 125th Anniversary Gala ... native Pole fluent in several languages ... owned salons, Eastern Europe ... co-authored self-help book 1990s

**PIERRE-ANDRE SENIZERGUES**FOUNDER
SOLE TECHNOLOGY INC.

Emigrated France to Venice Beach 1985 ... penniless, no English ... lived on street and in Ford Econoline van for six months ... pro skateboarder; titles include: 12 French championships, five Euro, 1 World ... launched Sole early 1990s ... umbrella co. for five shoe, apparel brands, \$120M revenue ... heads to LA's Skid Row every Good Friday, 20 years to give away shoes, 45K pairs so far



DAMON SHELLYOWNER
SHELLY AUTOMOTIVE GROUP

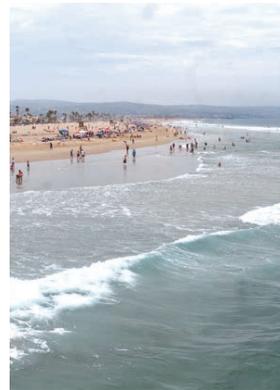
\$750M revenue ... includes fifth-largest OC dealership, Irvine BMW's \$234M; 4,500 new, used cars sold ... 35 car sellers, 100 employees ... seven dealer and Signal Hill-based Dealers' Choice Auto Auction ... bought Jaguar dealer, San Diego, Lexus in Riverside 2016 ... also sells Rolls-Royce in OC ... former chair, BMW national dealer group

**JANG WON 'JUSTIN' SOHN**PRESIDENT, CHIEF EXECUTIVE
KIA MOTORS AMERICA INC.

Leads Kia in US. ... 325 OC workers, up 8%, 697K cars sold in US 2016, up 17% YOY ... prior: SVP Kia Motors Corp. ... senior roles at parent Hyundai Motor Group: Montreal, Moscow, Vienna, Frankfurt, Sao Paolo ... married, two children ... graduated, Hankuk University of Foreign Studies, Seoul, Korea

**MICHAEL SPRAGUE**CHIEF OPERATING OFFICER
KIA MOTORS AMERICA INC.

Responsible day-to-day operations, including corporate strategy, sales operations, marketing, service, parts, product planning, plus network 770 dealers, about 400 employees. Also served as automaker's chief marketing officer, recognized by Forbes as one of World's Most Influential CMOs

**LOUIS WELCH**PRESIDENT, CO-CHIEF EXECUTIVE
FITNESS INTERNATIONAL LLC

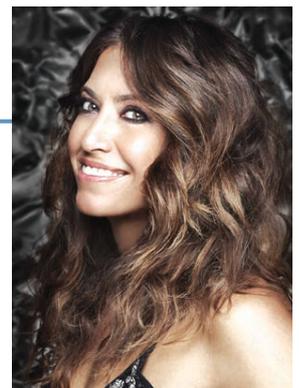
Co-founded LA Fitness chain 1984 with Chinyol Yi ... first opened LA; chain's growth nearing 700 locations North America ... declines media exposure ... bought bicoastal, 8-figure digs ... golfer ... in youth acted in films—'Wedding on Walton's Mountain' and 'The Ratings Game'—and TV: 'Facts of Life,' 'Scarecrow and Mrs. King'

DAVID WILSONOWNER, CHIEF EXECUTIVE
WILSON AUTOMOTIVE

19 dealerships, \$2.2B sales ... flagship Toyota of Orange produces \$315M ... third-highest in OC after Fletcher Jones, Crevier BMW ... 2017 sold smaller dealers in San Bernardino, Cathedral City ... started out changing oil, tires while at U. of Northern Iowa ... became salesman to pay for leaving oil filter off vehicle, ruining engine, Business Journal OC's Wealthiest, \$650M

**WENDE ZOMNIR**FOUNDER, CCO
URBAN DECAY COSMETICS LLC

Chief creative officer ... co-founded makeup brand 1996; bold colors, edgy product—early entrant in latter ... sold in 2000 to Louis Vuitton owner for \$22M ... part of L'Oreal since 2012 ... Fashion Island flagship ... company backs global women's efforts via its Ultraviolet Edge ... five-year goal to give \$3M ... backs OC shelter Laura's House, microlending in Uganda





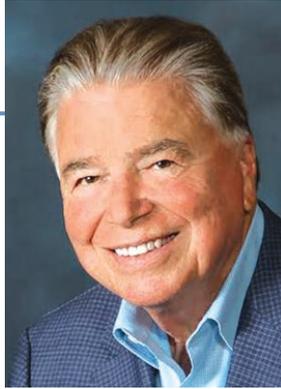


SERVICES

AITKEN 122 - YOUNG 131

WYLIE AITKENFOUNDING PARTNER
AITKEN AITKEN COHN

Half-century OC law, largesse ... 'King of Torts' ... second-gen Irish-American ... family from County Cork.... gives to Chapman U, where he's board chair ... politics—lone Dem who backed Loretta Sanchez' narrow 1994 upset of GOP flamethrower B-1 Bob Dornan ... nonprofit journalism: Voice of OC and OC 500's Norberto Santana ... daughter, law partner Ashleigh running for Anaheim mayor 2018

**JACQUELINE AKERBLOM**WEST REGION MANAGING PARTNER
GRANT THORNTON LLP

Leads 130 OC workers, 11th-largest OC accountancy by that metric ... 8K total in Western environs ... GT has 44K worldwide workers ... audit, tax, advisory ... named to post 2013 ... previously led SoCal ... 29 years at firm ... stints in San Jose, London ... previously KPMG five years ... has backed UCI's business school, Girl Scouts, industry opportunity for women

**KRISTEN ALLISON**PRESIDENT, CHIEF EXECUTIVE
BURNHAM BENEFITS INSURANCE SERVICES

Joined John Burnham & Co. 1990s after stint at what's now Willis Group Holdings PLC ... bought most of firm 1995 ... employee benefits, financial services ... 30+ years' experience ... past Business Journal Women in Business honoree, seven years on its Best Places to Work list ... eco-friendly offices, healthy-stocked kitchen ... passions include children, education, cycling, hiking, travel: 'If it's outdoors, I'm in.'

**ELLEN BANCROFT**OFFICE MANAGING PARTNER
MORGAN, LEWIS & BOCKIUS LLP

25 years' M&A experience ... has closed 70+ public, private co. transactions, advised on 50 public offerings ... moved to Calif. from Mo. early 1990s, expecting short stay ... five years Rutan & Tucker; eight years Brobeck, Phleger ... backs Big Brothers Big Sisters; United Way's Women's Philanthropy Fund, Tocqueville Society ... Business Journal's Women in Business 2012

ROBERT BEALLMANAGING PARTNER, SHEPPARD
MULLIN RICHTER & HAMPTON LLP

Summer associate 1986, joined firm Oct. 1987 upon J.D. USC Law ... now 30 years on ... focus on complex civil litigation, patent disputes ... has repped LendingTree, Comerica, Extra Space Storage, Adidas, TaylorMade Golf Co. ... Sheppard Mullin one of larger national firms with OC presence ... on firm's exec committee ... bachelor's UCLA

**CRAIG BOUNDY**CHIEF EXECUTIVE
EXPERIAN NORTH AMERICA

Heads unit of Dublin, Ireland-chartered firm ... \$19B revenue ... power in credit info ... moving into data analytics ...over 1K workers here ... NA unit about \$2.4B revenue ... Brit-bred Boundy began in telecom ... joined firm 2011 as managing director Experian UK, Ireland ... Lancaster U. (U.K.) grad, management, German ... likes basketball





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HEALTH CARE



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ORANGE COUNTY
BUSINESS JOURNAL'S
OC500

www.AHCUSA.com

JOHN BOYLECHIEF EXECUTIVE, AUTOMOBILE CLUB
OF SOUTHERN CALIFORNIA

Leads OC's fourth-largest private co., \$5.4B revenue ... succeeded Robert Bouttier, Aug. 2017 ... previously COO, CFO ... local membership 6M; national 15M—30% of all AAA in US ... Boyle at AAA 28 years ... resume includes KPMG

**TIM BRANDT**OC MANAGING PARTNER
DELOITTE

850 employees, largest OC accountancy by that metric ... worldwide workers: 244K ... tax, audit, advisory, consulting ... 27 years Deloitte ... mid-2017 succeeded Rob Lucenti, who was promoted to regional post ... Brandt grew up Laguna Beach ... life turning point: 'day I met my wife' ... three words: 'discipline, perseverance, dedication'

**EDWARD J. BROWN JR.**CO-FOUNDER, PARTNER,
WORD & BROWN COS.

Sales tools for health insurance brokers ... began career, national firm John Hancock ... youngest producer named to firm's President's Honors group ... OC, mid-1970s ... indie firm 1980s ... partnership with John M. Word III 1985 ... tech-based health quotations for brokers, insurers ... pre-web rate-and-benefits comparison system ... duo 'standout philanthropists' Business Journal Giving Guide ... nickname Rusty

**DANIEL J. CALLAHAN**PARTNER
CALLAHAN & BLAINE

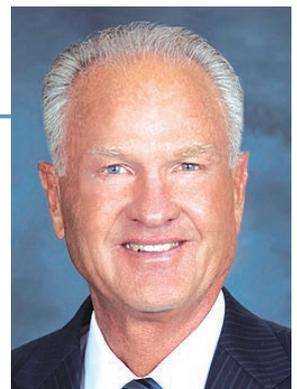
40 years as trial lawyer ... top-ranked US, state, regional, county law, groups ... \$934M 2003 jury verdict remains largest ever OC ... bachelor's Western Illinois U.; J.D. UC Davis, edited law review ... grew up Chicago ... local client: Eric Spitz, ex-Freedom Communications partner, president, in dispute with BK creditors, OC Register

MARK CLEMENSOC MANAGING PARTNER
KPMG LLP

510 employees, second-largest in OC by that metric ... biggest accomplishment in past year: promotion to mp ... succeeded Dennis Parrott, who took lead partner role with select accounts ... Clemens: 28 years' experience, all with KPMG ... San Diego State, BS accounting ... backs cerebral palsy research; United Way's Tocqueville Society ... three words: 'consistency'

**THOMAS W. CORBETT**CHAIRMAN, CHIEF EXECUTIVE,
ALLIANT INSURANCE SERVICES INC.

40 years at firm ... world's 12th-largest insurance brokerage ... projects \$1.1B 2017 sales ... perennial No. 1 among OC brokers ... majority owned by employees; it has 2,900+ ... minority owner is Stone Point Capital ... sails, golfs, hikes 14K-foot peaks in Colo. ... backs scholarship, alma mater CSULB ... 'If you want to be left alone at a cocktail party, tell them you sell insurance.'



CHRISTOPHER COX

PARTNER
MORGAN LEWIS & BOCKIUS LLP

Also president, Morgan Lewis Consulting LLC ... law, government, policy advisory ... cross-border work, consumer goods, energy, American Indian law ... served Reagan White House, Congress, SEC ... advised on Supreme Court picks, worked with Eastern European anticommunist leaders ... as SEC chairman increased securities enforcement ... board service has included Chapman U. ... given name Charles ... Father of the Year 2014



DANIEL FEARS

MANAGING PARTNER
PAYNE & FEARS LLP

Founding partner ... employment litigation to Fortune 500 ... industry client list includes Walmart, Disney, Boeing, Marriott ... single-plaintiff to class action ... litigated, arbitrated hundreds of cases Calif., elsewhere ... 35 years California bar ... co-author 'Avoiding Wrongful Termination' ... helped start OC Bar Foundation ... top lawyer lists ... bachelor's Cal Poly SLO; J.D. U. San Diego



MIKE FLYNN

CO-PARTNER IN CHARGE
GIBSON, DUNN & CRUTCHER LLP

Co-leads OC office with Meryl Young ... named to role 2016 ... advises on M&A, capital markets ... local clients have included Tri Pointe Homes, Innovate Partners, International Bay Clubs, Bruxie, Lazy Dog, Mimi's Cafe, Yard House ... securities offerings for underwriters ... past president Pacific Club ... top-100 attorneys, California, by Daily Journal ... bachelor's Notre Dame, J.D. Loyola



PATRICK FUSCOE

CHIEF EXECUTIVE
FUSCOE ENGINEERING

Founded 1992 ... client roster includes Shea Homes, Rancho Mission Viejo ... lead engineer: Village of Woodbridge, Ronald Reagan federal building, Hyatt Regency HB ... engineer on 390-foot pedestrian sky bridge opened 2015 connecting San Diego to Tijuana's airport ... passion: "creating remarkable places!" ... 190 workers; \$35M revenue, 45 years in industry ... mentor/hero Augie Nieto

KIMBERLY GRAHAM

REGIONAL MANAGING PRINCIPAL
GENSLER

Co-leads Southwest ops with Robert Jernigan ... NB, LA, San Diego, Phoenix, Vegas, Denver ... OC's sixth-largest firm, \$26M local billings; 25 licensed architects ... bachelor's interior design, Northern Arizona U. ... design for Opus Bank won 2016 Calibre from trade group ... in-the-works: 184K-SF Park Place tower for LBA Realty ... '62SIVE' redevelopment of ex-OC Register site by Mike Harrah



ALAN A. GREENBERG

PARTNER
GREENBERG GROSS LLP

With law partner, OC 500's Wayne Gross, launched GG after 2011, \$50M settlement in case involving Hollywood Palladium ... firm's first trial: 2013 defended HyperDisk against Costa Mesa visitors bureau ... client list includes SpaceX vs. Broadcom ... Auto Club and Tom McKernan ... duo gave \$500K to Goodwill OC 2017 for career counseling ... began career Wall Street ... fellow, board, chair, legal orgs ... bachelor's Cornell, JD Boston U.



WAYNE ROBERT GROSSPARTNER
GREENBERG GROSS LLP

With law partner, OC 500's Alan Greenberg, launched GG after 2011, \$50M settlement in case involving Hollywood Palladium ... client list includes AIG, against PIMCO; Investel Capital, against Snapchat owner ... GG's cases have involved FTC, FDIC, FDA ... backs, Goodwill OC ... adjunct, Chapman U., Loyola ... former federal prosecutor: financial, healthcare fraud ... bachelor's U. SF, J.D. UC Hastings

**KIM LETCH**OC MANAGING PARTNER
EY

435 employees, third-largest in OC by that metric ... Ernst & Young branding as EY ... assurance, tax, transaction, advisory ... 2012 EY Working Mother of the Year ... 'dog named Percy who walks 3 miles with me every morning' ... passion: 'my children' ... backs United Cerebral Palsy; annual EY Connect Day has helped Second Harvest Food Bank, Habitat for Humanity

**TOM MCKERNAN**DIRECTOR, RETIRED CHIEF EXECUTIVE
AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA

Longtime CEO ceded reins to Robert Bouttier May 2012, who stepped down in 2017 as OC 500's John Boyle named to post ... McKernan led group for 21 years, growing SoCal membership 70% to 6.2M, bought AAAs in several states ... SoCal AAA is largest in US ... began career in Pasadena branch 1966 ... led information systems, financial management areas ... Business Journal's OC 50

**CARL FRAYSER MCLARAND**CHAIRMAN, CHIEF EXECUTIVE,
MVE & PARTNERS INC.

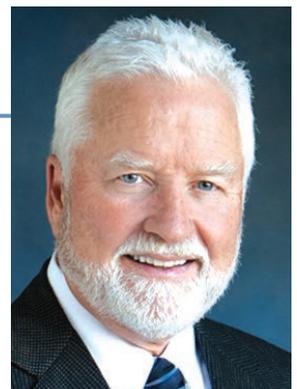
Co-founder, architectural firm ... worked with Irvine Co. on Westview apartment complex near Spectrum Center, Villas, next to Fashion Island ... prominent current projects: Residences at Pacific City for entrepreneurs seeking beach living ... beyond OC: two 24-story buildings DTLA historic core ... designed Water Gardens in Santa Monica ... son Matt McLarand is principal

WILLIAM MEEHANMANAGING PARTNER
RUTAN & TUCKER LLP

Named to role 2016 ... currently youngest managing partner, 200 biggest US firms ... second-largest OC firm, with 130 OC attorneys, 265 employees ... real estate, finance—debt, PE funds; institutional lenders ... forming JVs, LLCs ... land buys ... telecom ... boards include Segerstrom Center, Olive Crest ... wife, Melissa, four children ... bachelor's, U. Mass Amherst; J.D. Boston U.

**KIM MEGONIGAL**FOUNDER, CHAIRMAN,
CHIEF EXECUTIVE KIMCO COS.

Parent includes Kimco Staffing Services Inc., sixth-largest OC employment agency: \$53M OC revenue, \$127M companywide ... 4K temp workers placed OC 2016 ... 212K workers placed companywide since founding ... 150 corp employees ... prof services—IT, engineering, finance, accounting—placement firms ... founded firm age 33; previously president, Thomas Temporaries, age 28



STEPHEN MILNER

MANAGING PARTNER
SQUAR MILNER LLP



Fifth-largest OC public accountancy, trailing only Big 4 ... 180 OC workers, 360 overall ... face of firm: first thing you see in buck-stops-here branding on website ... company blogs on finance, accounting, risk, cash flow reporting, Equifax breach ... firm founded 1951 ... often buys firms; Milner says biggest accomplishment 2017, 'expanded our footprints through mergers' ... hero: Churchill

STEVEN J. NATAUPSKY

MANAGING PARTNER
KNOBBE MARTENS OLSON & BEAR LLP



Leads largest law firm in OC, 160+ attorneys, 470 employees ... 'Kiani's bulldog' has repped Masimo Corp. in patent cases ... also Oakley, Monster Energy ... JD NYU; bachelor's, Tufts ... adjunct teaching in law includes UCI, Whittier, U. of San Diego ... IP courses at UCI Extension, Santa Ana College, co-author, 'Protecting Your Athlete's Intellectual Property Rights'

WARREN NELSON

PARTNER
FISHER & PHILLIPS LLP



30+ years labor, employee relations experience ... has negotiated 250+ deals in 30 states, North America ... Best Lawyers in America 2010-18 ... top-100 labor attorney, Labor Relations Institute ... regional MP James J. McDonald Jr.: 'there are a lot of employment lawyers in California but few labor lawyers. Warren is one of them, and he is the real deal'

MARK PETERSON

PARTNER
O'MELVENY & MYERS LLP



Returned to firm 2011, corporate and securities partner ... advises senior execs, boards ... previous OMM 1990s, M&A; debt, equity offerings, SEC compliance ... in-between corporate GC, chief legal officer, Conexant, Targus ... IP, litigation, labor, risk, governance ... focus includes life sciences ... backs UCI: legal leadership center ... bachelor's BYU; J.D. UC Berkeley

WENDY PETERSON

GENERAL COUNSEL
KNOBBE MARTENS OLSON & BEAR LLP



'Lawyer-to-lawyers' handles internal work for IP law firm ... joined Knobbe 2002 ... previously assistant GC for unit of Parker-Hannifin Corp. and Wynn's International Inc.; the former bought the latter 2000 ... Peterson and husband, Dale's, Magic Ring Productions LLC financed feature film 2014 ... 'Hello, My Name is Frank' official selection Newport Beach Film Festival 2015 ... awards at half-dozen other festivals ... bachelor's accounting, J.D., U. of Hawaii

WAYNE PINNELL

MANAGING PARTNER
HASKELL & WHITE LLP



Top-20 OC accountancy; 85 workers ... life's turning point 2004: 'becoming managing partner' ... biggest 2017 accomplishment: 'two weeks' traveling in RV' ... passionate about family ... pet pugs ... backs Laura's House, Boys & Girls Club, Central Orange Coast, 'Drug Use is Life Abuse' programs ... hero: Batman ... three words: 'mentoring successful people'

SAM QUIGLEY

MANAGING DIRECTOR, WEST
MARSH & MCLENNAN AGENCY

Sixth-largest OC insurance brokerage, \$35M local revenue ... Quigley took role mid-2017 ... previously 15 years Barney & Barney, which MMA bought 2014 ... MMA part of publicly traded, NY-based, Fortune 500, \$13B revenue, firm ... Quigley succeeded Travis Trask, Barney OC head, 10 years, OC 500 2016 ... Quigley resume includes UBS, U. San Diego admissions, bachelor's from same

**MANUEL JOHN RAMIREZ**

CHAIRMAN
RJI CPAS

Firm founded 1980 ... RJI is 'Ramirez Jimenez International' ... 40+ employees ... added CPAs, management consultants 2016 ... role model: 'my father—still up at 4:30 AM every day' ... horse, Stryder ... passion about 'helping the homeless' ... backs Sara's Pantry ... biggest accomplishment 2017: 'returning our daughter to health' ... three words: 'faith, fortitude, temperance' ... who filled out form: 'I did'

**MARK P. ROBINSON JR.**

MANAGING PARTNER
ROBINSON CALCAGNIE INC.

Robinson team won \$417M jury verdict summer v. J&J in talcum powder-ovarian cancer case ... judge's adjustment possible ... 40+ years consumer protection, product liability legal work ... auto, pharma, general business practice ... bachelor's Stanford; JD Loyola ... lifetime achievement award, Consumer Watchdog ... he founded, owns firm ... 25 attorneys, 50 employees

**ARYA ROHANI**

SENIOR PRINCIPAL
STANTEC

Leading push in Concord, Calif. ... largest U.S. secure testing facility for connected, autonomous vehicles ... resume includes head of global cloud, mobility solutions, Ingram Micro, world's largest IT distributor ... senior manager cloud, mobile computing, Cisco Systems ... 2016 Harvard exec ed certificate, building smart cities ... speaks Italian; enjoys soccer, mountain biking

CHARLES RUCK

PARTNER
LATHAM & WATKINS

M&A attorney with life sciences focus has advised on \$200B+ deals ... includes \$40B sale of Allergan's generics unit to Teva Pharma; \$25B acquisition by Actavis of Forest Labs ... acquisitions, hostile takeovers, going private, tender offers ... practices out of OC, NYC offices ... bachelor's UC Berkeley, JD Michigan ...

**ROBERT J. SCHLENER**

LEAD PARTNER
SINGERLEWAK LLP

30+ years at firm ... joined year out of UC Santa Barbara ... Singer top-20 OC accountancy, 60 local workers; 300 companywide ... a focus of firm: entrepreneurs, family businesses; Schlenner's areas: life sciences, professional services, nonprofits ... pets: Shih Tzu named Lily, Lab, Lucas ... backs OneOC ... three words: 'never giving up'



JOHN SIMONIS

OC CHAIR
PAUL HASTINGS

Also chairs office’s real estate practice ... reps landowners, investors, developers, contractors ... commercial, retail, industrial, mixed-use ... JVs, funds, entity formation ... transactions include LinkedIn, Google land-swap 2016 ... DTLA development by Korean Airlines ... transactions for PE firm GI Partners, including June 2017 rental portfolio sale to Colony Starwood Homes ... bachelor’s Marquette; J.D. Michigan



MARK SKAIST

SHAREHOLDER
STRADLING, YOCCA, CARLSON & RAUTH

Co-chairs corporate and securities ... M&A, VC, technology licensing, PE funds, governance, employee compensation ... client list includes Acacia Research’s robotics investment, California Closets sale, Watson Family Investments LLC ... boards: EvoNexus, UCI Applied Innovation, Octane leadership council, Discovery Cube, Project Access ... bachelor’s UCLA; J.D. Loyola



ED SUSOLIK
PARTNER
CALLAHAN & BLAINE

30 years as attorney ... oversees C&B’s insurance work ... editor, ‘Rutter Guide on Insurance Litigation’ ... top-100 attorney, SoCal, 2009-18 ... known for negotiation—800+ mediation, settlement conferences in career ... \$1B+ for clients ... bachelor’s, J.D., adjunct, USC Law ... walk-on, USC golf; three years pro golf, Ben Hogan Tour 1990s ... cancer survivor ... Czech-born



CHRISTOPHER DAVID TOWER
NATIONAL MANAGING PARTNER
BDO USA LLP

Heads US assurance group—audit quality and professional practice ... biggest 2017 accomplishment: moving to new role from heading West Coast ops ... OC is ninth-largest here, 150 workers ... Tower: 35 years’ experience; bachelor’s UC Berkeley ... three puggles—beagle, pug mix ... boards of Pacific Symphony, Laguna College Art & Design ... three words: ‘focus, tenacity, excellence’

TOM UMBERG

FOUNDING PARTNER
UMBERG & ZIPSER

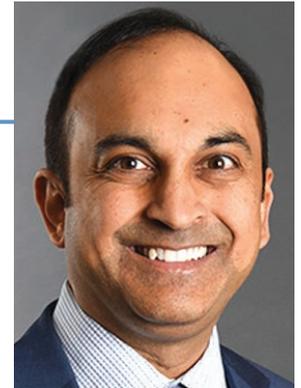
Boutique litigation firm founded 2014 with Dean J. Zipser ... Umberg’s clients have included Fortune 100 firms, Calif. state agencies ... former partner Morrison & Foerster ... bachelor’s UCLA, JD., UC Hastings; master’s, strategic studies, U.S. Army War College ... retired Colonel—Korea, Italy ... paratrooper, judge advocate general—married to Brig. Gen. Robin Umberg ... three grown kids



KETAN S. VAKIL

ADMINISTRATIVE PARTNER
SNELL & WILMER

11th-largest OC firm, about 50 attorneys, 100 employees ... co-chairs IP group ... client work has included \$75M, 200-patent portfolio sale for Fortune 500 medical device firm ... defending 100-patent portfolio of wireless products maker ... managing 200-patent portfolio, hybrid auto tech ... bachelor’s, Vanderbilt, master’s U. Fla., electrical engineering; master’s IP Law, Franklin Pierce; J.D. U. Fla.



GRETCHEN LORRAINE VALENTINE

OC MANAGING PARTNER
RSM US LLP

Eighth-largest OC accountancy, 170 local workers ... 13+ years RSM; previously 20 years EY ... bachelor's USC ... pets: 'two crazy Labradors and two cats' ... board president, Susan G. Komen, UCI Dean's Advisory Board, Project Tomorrow ... three words: 'perseverance and heart'

**ERNESTO 'ERNIE' VASQUEZ**

PARTNER, CHIEF EXECUTIVE
SVA ARCHITECTS

The V in former firm he co-founded, MVE & Partners ... also the V in SVA, co-founded with Robert Simons ... focus on arts, education, cultural projects ... signature work on Dana Point Harbor ... SVA website calls Vasquez 'architectural diplomat' integrating goals of public agencies, private groups ... dozens awards, nods, honors, land and builder groups ... board service for national parks

**PERRY VISCOUNTY**

PARTNER
LATHAM & WATKINS LLP

Trial attorney, IP litigator ... IT, entertainment, sports, media, gaming, hospitality, life sciences ... clients, cases include Waterfront Hilton, Allergan Botox issues, GE, global automaker in IP dispute, 'web scraping' personal information on craigslist ... IP, trade secrets 'leading lawyer' by industry pubs ... board, member, fellow: litigation, trademark IP groups ... bachelor's, J.D.

USC

**GEORGE WALL**

SENIOR PARTNER, GLASER WEIL FINK
HOWARD AVCHEN & SHAPIRO LLP

40+ year career ... joined firm 2016 ... chair, Glaser Weil M&A work ... recapitalizations, VC ... SoCal Super Lawyer ... transactions include NBA Sacramento Kings purchase, proposed purchase of then-New Orleans Hornets ... clients have included PE firm Riordan Lewis, Ocean Pacific, Outdoor Channel, McDonald's Corp., George Argyros ... bachelor's U. Va; J.D. U San Diego

ROGER WENINGER

REGIONAL MANAGING PARTNER
MOSS ADAMS LLP

Was seventh-largest OC accountancy, 160 workers ... Seattle-based parent in August 2017 bought Denver-based Hein & Assocs., which added 30 local ... look for 2018 Moss Adams list bump ... overall OC accountants added workers at 2% clip ... 'the trends seem to be positive,' Weninger said

**THEODORE 'TED' WILM**

OC MANAGING PARTNER
PRICEWATERHOUSE COOPERS LLP

Fourth-largest OC accountancy, 400 employees ... 223K worldwide workers ... 35 years with firm in LA, OC ... first job out of Villanova ... role models: 'my parents' ... major life turning point: 'marrying wife and raising our two sons' ... passionate about helping others achieve their potential ... three words: 'embrace change; teamwork' ... backs Center for Investment and Wealth Management and Women Investing in Security and Education



PHILIP J. WILSON

REGIONAL MANAGING PARTNER
MARCUM LLP

Oversees Calif. ... also national practice leader, firm's tax dispute clients ... bachelor's Western Carolina U.; MS, taxation, Golden Gate University ... biggest accomplishment 2017: 'expanding Marcum's Bay Area footprint' with San Jose practice ... NY-based firm has 55 workers local ... four years with Marcum after 15 with WilsonMorgan LLP ... hero: Ronald Reagan



JOHN M. WORD III

CO-FOUNDER, PARTNER
WORD & BROWN COS.

Started agency with Edward J. 'Rusty' Brown Jr. ... transformed state insurance brokers' role in small-group health benefits market ... 1996 California Choice let workers select from several health plans in one program ... partners' California Rx card has saved \$400M on prescription drugs in 10 years ... similar Nevada card adds \$42M



MERYL YOUNG

CO-PARTNER IN CHARGE
GIBSON, DUNN & CRUTCHER LLP

Shares duties with OC 500's Mike Flynn ... fifth-largest OC firm by lawyer count ... co-chairs Gibson Dunn's national Securities Litigation Practice Group ... practice focus: M&A litigation, govt. investigations ... state's top-30 and top-female litigators, Daily Journal ... member UCI CEO Roundtable; advisory committee for US Sen. Feinstein ... bachelor's and Phi Beta Kappa, Barnard; J.D. Columbia



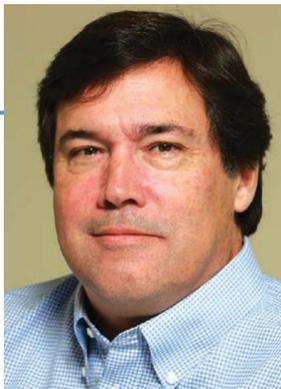
TECHNOLOGY

ABSHER 134 - WANG 142



SCOTT ABSHERCO-FOUNDER, CHIEF EXECUTIVE
SHIFTPIXY INC.

In current role about 3 years ... short-term temp agency via app to restaurants ... \$12M IPO mid-2017 ... Reg A+ for firms raising under \$50M ... OC IPOs that way this year include OC 500's Jim Reynolds ... ShiftPaxy: \$80M market cap ... Absher, co-founder Stephen Holmes have 88% of shares ... IPO money backed tech work, expansion

**PAUL BAY**GROUP PRESIDENT OF THE AMERICAS
INGRAM MICRO INC.

Role, responsibilities have grown at large products distributor ... previously over U.S. export functions, now oversees North, South America ops from Canada to Chile ... 21 years with Ingram, plus four-year stint as chief executive, Punch Software in mid-2000s in K.C., Mo. ... CSU-Northridge grad with bachelor's in speech communication

**DAVID COLE**CO-FOUNDER, CHIEF EXECUTIVE
NEXTVR INC.

Launched virtual reality content maker with DJ Roller, OC 500er 2016 ... Roller left firm ... focus on VR device content ... also available on its app ... deals with Fox Sports, NBA ... plans to earn money via subscription, ads, sponsorships, pay-per-view ... \$115M in backing ... company has said content is key to wider VR use by firms, people

**CRAIG COONING**PRESIDENT OF NETWORK AND SPACE
SYSTEMS, BOEING CO.

10K employees, 38 states, 5 countries ... space exploration, cybersecurity, missile defense, satellite communications ... International Space Station, Space Launch System ... ground-based midcourse defense ... global positioning systems ... Wideband Global SATCOM satellites ... Intelsat, Inmarsat ... retired Maj. General, USAF ... ROTC 1973 ... bachelor's, Auburn; MBA 'Bama

JAMES DOWNEYCO-FOUNDER
ENCORE GROUP

One of OC's largest aerospace firms, \$122M revenue, 650 workers ... co-founder Tom McFarland ... its startup, Lift by EnCore, named supplier for India airliner SpiceJet's buy of 225 planes from Boeing ... two new airlines also on board ... high global demand, barriers to entry in commercial aircraft ... other units build galleys, cargo compartments, do subassembly ... Business Journal OC's Wealthiest

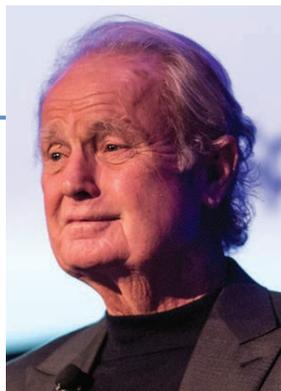


PHOTO BY SpeedNews Conferences

HAYES DRUMWRIGHTFOUNDER
POPIN, INSTASCALE

Sold majority stake in prior firm Trace3 to PE HIG Capital in Miami ... retained board slot ... new venture POPin crowdsources employee engagement to solve companies' problems ... InstaScale buys stakes in tech firms; \$5M invested since 2010 launch ... opened Napa winery, Memento Mori, with friends Adriel Lares and Adam Craun



EXPERTISE COUNTS

When we do our job right
we are nearly invisible,
That's the way we like it.

Our clients are the stars.

From start-ups to industry
leaders, our job is to help
turn your vision into reality.

Stradling
Attorneys at Law



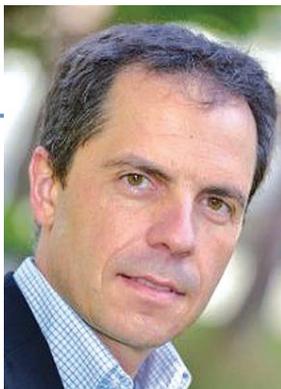
sycr.com

Stradling
Attorneys at Law

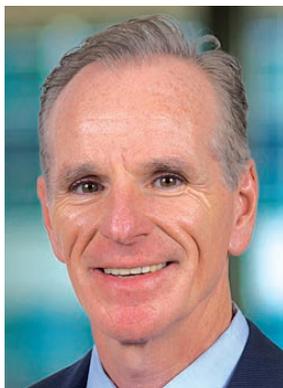
Newport Beach-HQ | Denver | Reno | Sacramento | San Diego | San Francisco (Financial District)
San Francisco (SOMA) | Santa Barbara | Santa Monica | Seattle

DOMINIQUE GIANNONICHIEF EXECUTIVE
THALES AVIONICS INC.

Leads one of world's largest in-flight entertainment makers ... Irvine home to most of its 1,500 workers ... clients Boeing, Airbus, Bombardier ... improves in-flight connectivity product FlytLIVE in partnership with SES, Hughes Network Systems ... 8th-largest OC aerospacev firm by workers ... est. \$700M 2016 sales; French parent \$21B market cap

**FRANK GREINKE**CHAIRMAN
SOUTHERN COUNTIES OIL CO.

SC Fuels, founded 1930, one of oldest, largest family-owned U.S. fuel distributors ... 11K customers in Western U.S. ... fleet card services at 230K sites, including truck stops, retail gas stations ... Fortune 500 clients ... Greinke 45-year company vet ... honorary consul, Republic of Georgia ... advisory boards, CSU-Fullerton, Solis Capital Partners ... son Steven is chief executive

**LIAM GRIFFIN**PRESIDENT, CHIEF EXECUTIVE
SKYWORKS SOLUTIONS INC.

Took top post last year at OC's third-largest chipmaker ... 350 local workers ... move swung pendulum of corporate influence from Boston area to here ... joined Skyworks 2001 as sales, marketing head ... leadership roles have reached into R&D, operations ... moved to Irvine office 2011 as EVP ... competes with Microsemi, led by OC 500's Jim Peterson

**GARY JABARA**FOUNDER, CHIEF EXECUTIVE
MOBILITIE INC.

Tech, real estate entrepreneur ... bills NB-based firm as largest privately held telecom infrastructure co. ... employs 250 here, up 25% YOY ... launched venture last year with Sprint Corp., Overland Park, Kan., and its owner, Japan-based Softbank, to install 70K cell stations, expand 5G network ... Mobilitie revenue tops \$500M ... Business Journal OC's Wealthiest

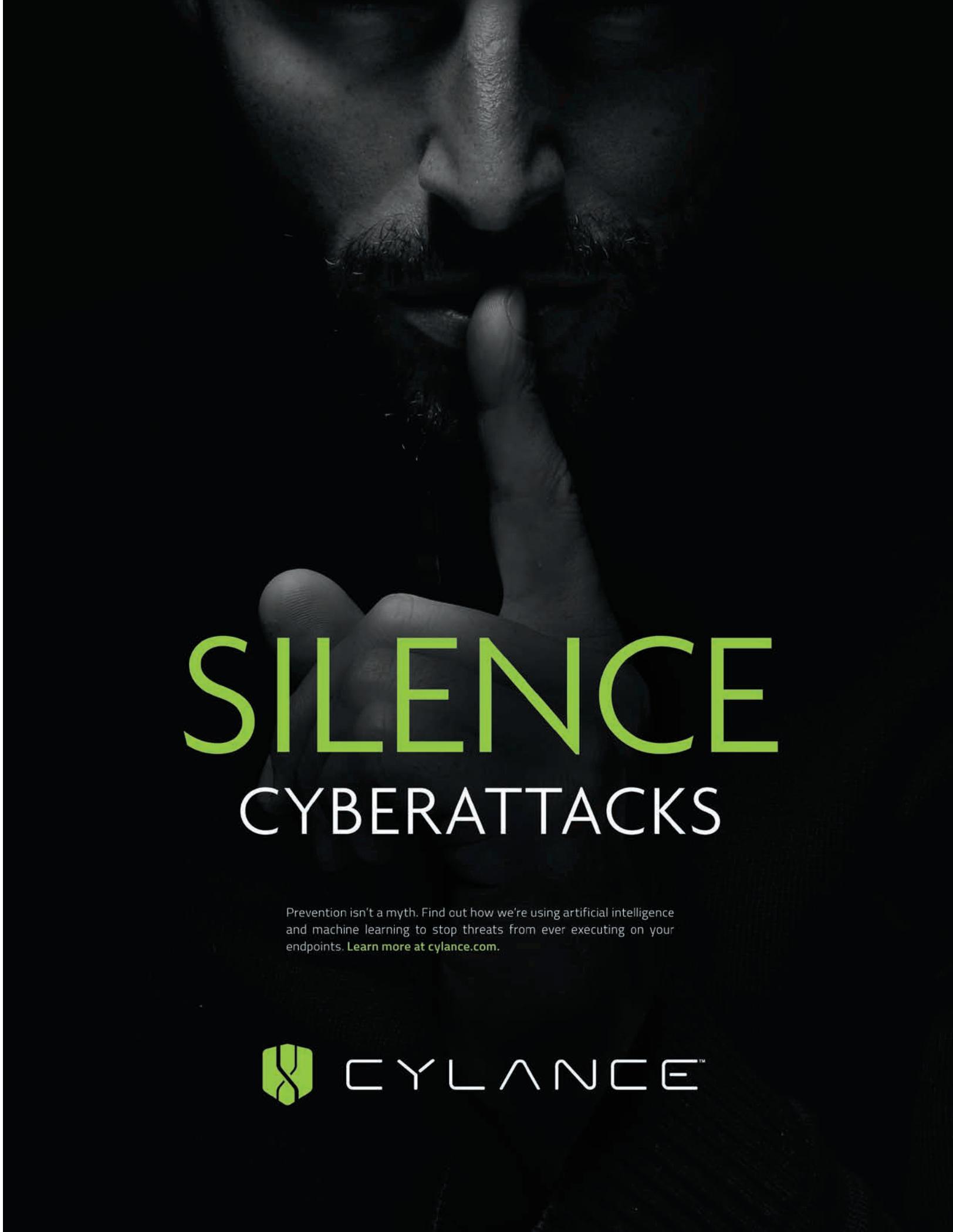
JIM JANNARDFOUNDER
RED DIGITAL CINEMA CAMERA CO.

Not so much reclusive as choosy—eschews limelight, active on company forum ... launches global-reaching concepts from top-flight tech, selects time, place, way of presenting ... summer 2017 teased, then announced his new smartphone, Hydrogen One ... \$1,200 to \$1,600 price tag ... He holds 90 patents ... founded Oakley Inc., sold for \$2.1B ... Business Journal OC's Wealthiest, \$3.2B

**GEORGE KURTZ**CO-FOUNDER, PRESIDENT,
CHIEF EXECUTIVE CROWDSTRIKE INC.

Attracted \$100M investment round May 2017, 2nd time Irvine security software maker hit that mark ... \$248M to date ... valuation tops \$1B ... funding will help global expansion, meet demand for Falcon product line ... competes with Cylance Inc., led by fellow OC 500er Stuart McClure ... prior roles with security maker McAfee, which bought his previous company, Foundstone





SILENCE

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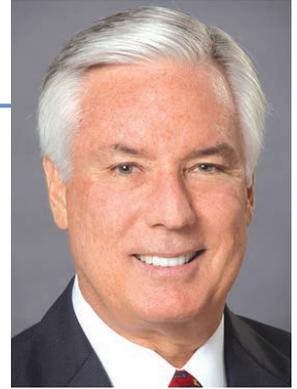
CYLANCE™

PALMER LUCKEYCO-FOUNDER
OCULUS VR

20-something tech entrepreneur made waves mid-2017 when paid \$35M for Huntington Beach marina ... did so again when asked 56K Twitter followers whether he should buy VR headset maker HTC Vive ... 56% said yes ... Luckey founded virtual reality co., sold to Facebook \$2B ... Forbes estimates wealth at \$730M ... Time magazine cover story ... Business Journal Person of the Year 2014

**SCOTT MACCABE**PRESIDENT, CEO, TOSHIBA AMERICA
BUSINESS SOLUTIONS INC.

Also president, CEO retail consumer interactivity provider Toshiba Global Commerce Solutions ... 15+ years with Toshiba units ... prior Fujitsu ... has taken pains to distance from Toshiba Corp., Japan, which lost billions 2017 ... TABS 'concluded a very successful FY16' in April, and is 'financially and operationally' independent from Japan firm, he told stakeholders

**MARTIN MANNICHE**CO-FOUNDER, CHAIRMAN, CHIEF
EXECUTIVE, GREENWAVE SYSTEMS INC.

Still eyeing IPO at maker of software, hardware that can analyze gobs of data in real time ... deal with SF-based Game Golf—33K mapped courses in 136 countries, wearable golf tracker, club sensors ... players have uploaded 1.5 million rounds, data on 135M golf shots ... Greenwave has raised \$100M+ in debt, equity since 2008 founding

**STUART MCCLURE**CO-FOUNDER, CHAIRMAN
CYLANCE INC.

Maker of plug-and-play, customizable security software has raised \$177M since 2012 launch ... now wants consumer market—with 6K business clients able to license product to employees ... Cylance employs 800+, 550 of them in Irvine in 134K SF at 400 Spectrum Center ... works with UCI Cybersecurity Institute ... McAfee/Intel on resume ... Business Journal Innovator of the Year

ALAIN MONIECHIEF EXECUTIVE
INGRAM MICRO INC.

\$42B products distributor on razor-thin margins expanding higher-return cloud services business, now used by 130+ telecoms ... employs some 900+ in OC ... 30 acquisitions in five years, from Turkish distributors to Atlanta data destroyers ... continues expansion under owner Tianjin Tianhai Investment Co., which bought it last year for \$6B ... resume includes Honeywell, Allied Signal

**HENRY T. NICHOLAS III**CO-FOUNDER
BROADCOM CORP.

Chipmaker co-founder with Henry Samueli ... company now part of Broadcom, San Jose ... Nicholas backs public safety, victims' rights, education, medical research, youth sports via eponymous foundation ... co-author of California crime victim 'Bill of Rights' named for murdered sister ... programs for at-risk high school seniors guide them into college; 2017 cohort had 171 students



Mobilitie keeps us connected

Wireless Coverage Solutions

As the global provider of wireless solutions, we are the designers, builders and operators of the networks that deliver high speed connectivity in the most densely populated, demanding and challenging of environments. In high-rise office buildings, sporting venues, city centers and businesses, we own and operate some of the largest and most complex networks in the world. We keep our eye on the needs of the world's ever increasingly connected communities of tomorrow.



DAS

Indoor and outdoor neutral-host Distributed Antenna Systems, designed to provide optimal coverage and capacity for all wireless carriers, at even the largest and most challenging venues



COLOCATION MANAGEMENT

Comprehensive management of the entire colocation process, including site marketing, lease processing, installation supervision and ongoing lease administration, now vital to the additional 5G density requirements and limited real estate



COMMUNICATION TOWERS

Multi-carrier communication towers built to enable improved wireless service for carriers, spanning their nationwide macro networks, based on our industry leading Lease-to-SuitSM model



SMALL CELLS

Indoor and outdoor Small Cell networks, based on CRAN, DRAN and emerging Microcell technologies with complex radio heads, providing improved 5G, LTE advanced and Wi-Fi connectivity



Wi-Fi

High-density Wi-Fi networks providing seamless Internet access for all mobile devices while delivering a customized and rich platform of powerful customer communication tools such as location-based services, video broadcast and CRM applications



PROFESSIONAL SERVICES

Comprehensive technology service offering to include Wireless and IoT solutions consulting, wireless design & optimization, managed services and contingent workforce engagements as a preferred supplier for our national client base across all industries within IT, Engineering and Wireless disciplines.

OUR SOLUTIONS

ROBIN FOLLMAN OTTA

CHIEF EXECUTIVE, MARKALL INC.
CHIEF OPERATING OFFICER,
R.A. INDUSTRIES LLC

Companies make, sell complex precision components for aerospace, defense, oil and gas industries ... R.A. is Markall's manufacturing arm... 5th-gen OCer ... left career as opera singer to earn Chapman MBA through executive program ... goal: return to family business ... previous Business Journal Women in Business honoree

**JAMES J. PETERSON**

CHAIRMAN, CHIEF EXECUTIVE
MICROSEMI CORP.

Fourth-biggest OC chipmaker, with 230 workers ... \$5.8B market cap, \$1.7B annual revenue, 4,300 employees ... Microsemi's \$1.5M to UCI helped endow named presidential chair in electrical engineering ... funds research, teaching, equipment, graduate fellowships ... 1-year deal in 2016 bought naming rights to L.A. Rams practice facility at UCI

**PAUL PICKLE**

PRESIDENT, CHIEF OPERATING OFFICER
MICROSEMI CORP.

Nearing decade with chipmaker ... oversees company operations in more than 70 offices, plants ... marketing, sales, research, development ... lead role in defining strategic direction for recent move into data center segment ... move buoyed by 2016 \$2.5B PMC-Sierra Inc. buy following pitched takeover battle with Skyworks Solutions Inc. ... 'drone-building' among hobbies

**MICHAEL RAY**

EVP, CHIEF LEGAL OFFICER
WESTERN DIGITAL CORP.

Helped close \$19B acquisition of SanDisk Corp., Milpitas ... legal team honored at 2016 Business Journal General Counsel awards ... firm's 150+ attorneys, support staff on two continents; largest group at Park Place digs ... has \$13B revenue, \$26B market cap ... HQ now Silicon Valley ... current global legal battle with decade long partner Toshiba over latter's sale of flash memory business

HENRY SAMUELI

CHIEF TECHNOLOGY OFFICER
BROADCOM LTD.

Own-counsel-keeping philanthropist with wife, Susan has pledged or given \$250M to UCI for engineering, computing, physical sciences, health ... Chapman's Sala and Aron Samueli Holocaust Memorial Library named for his parents ... \$60M for engineering at UCLA ... owns Anaheim Ducks, Honda Center, nearby land ... co-owns KDOC ... Business Journal OC's Wealthiest, \$4.3B

**SAM SINDHA**

SVP, SOUTHWEST
T-MOBILE USA INC.

OC's largest telecom unit by employment with 1,750 workers, up 65% YOY ... regional office in Irvine ... boosted services, added 13 OC retail sites, La Habra to Irvine ... backs Toys for Tots; T-Mobile Southwest gave 45K toys via group in 2016 ... hero: his father—'countless sacrifices ... guidance helped shape the father and person I am today'



Achieve Faster Client Onboarding and Ensure Compliance

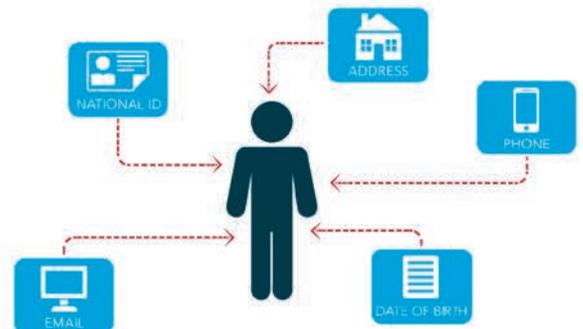


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VINNY SMITHFOUNDER
TOBA CAPITAL

Grown OC's largest VC firm to \$800M evergreen fund ... over 40 software firms have Toba investment ... renewable energy, healthful product makers ... has said he plans to give half of profits 2017, beyond, to charitable causes ... holds 6% stake Alteryx, led by OC 500's Dean Stoecker ... backs Funraise, software maker also backed by Grant Van Cleve

**DAVID SUN**CO-FOUNDER, CHIEF OPERATING OFFICER
KINGSTON TECHNOLOGY CO.

He and John Tu lead world's largest memory products maker for computers, consumer electronics ... big moves afoot in solid-state drives ... 2016 shipments up 15% to 12 million, behind only Samsung ... firm founded 1986 ... sold 80% to Softbank in 1996 for \$1.5B, bought it back in 1999, \$450M ... Business Journal OC's Wealthiest, \$4.2B

**JANIE TSAO**VICE PRESIDENT
MIVEN INC.

With husband Victor part of one of OC's most powerful business couples ... co-leads family foundation ... couple spends much of free time in Asia ... both born in China ... couple behind first wireless router enshrined in Consumer Electronics Hall of Fame 2014 ... They sold Linksys Group Inc. about 15 years ago to Cisco Systems, \$500M ... Business Journal OC's Wealthiest, \$850M

**VICTOR TSAO**PRESIDENT
MIVEN INC.

Low-profile entrepreneur took moment before another trip to Asia to send his and Janie's OC 500 survey ... three words for success: 'passion, self-discipline, team' ... notes his work on 'new charitable opportunity that could have profound effect' on OC ... 'I wish I could share details' of early-stage work ... mentors entrepreneurs in US, China ... Business Journal OC's Wealthiest, \$850M

**JOHN TU**CO-FOUNDER, PRESIDENT
KINGSTON TECHNOLOGY CO.

OC's biggest minority-owned co. ... \$6.6B annual revenue ... HyperX gaming unit growth driver; 'marketing influencers' has 30 groups, 90 teams includes NBAer Gordon Hayward ... who signed with Celtics for \$128M over four years and Kings prospective point guard and No. 5 pick De'Aaron Fox ... Tu at \$4.2B on Business Journal OC's Wealthiest

**WILLIAM WANG**CO-FOUNDER, CHIEF EXECUTIVE
VIZIO INC.

Runs OC's second largest minority-owned firm ... \$3.5B revenue ... perennially battles Samsung in domestic smart-TV sales ... also sound bars, other devices ... \$2B sale to Chinese conglomerate LeEco dropped 2017 ... owns 55%; rest in Taiwan, China, La Jolla hands ... has backed Pacific Symphony, Philharmonic Society, Segerstrom Center ... Business Journal OC's Wealthiest, \$800M



THEY SAY

We asked the OC 500 to share their favorite quotations.

Steve Schulze: ‘A business has to be involving, it has to be fun, and it has to exercise your creative instincts.’

Ivo Tjan: ‘It’s not the mileage on the car, but where it’s been that’s most important.’

Tom Vertin: ‘May your choices reflect your hopes, not your fears.’

Aimee Weisner: ‘It’s not happy people who are grateful, but grateful people who are happy.’

Bill Witte: ‘Seventy percent of success in life is showing up.’

Shannon Eusey: ‘Chance favors the prepared mind.’

Goran Matijasevic: ‘Chance favors the prepared mind.’

Rebecca Hall: ‘Write something worth reading or do something worth writing.’

Charles Harris: ‘Be yourself—everyone else is already taken.’

Mildred García: ‘A time comes when silence is betrayal.’

THE USUAL

The OC 500’s favorite drink

Bill Borgsmiller: Balvenie 21 Year Old PortWood Finish Scotch

Daniel McQuaid: heavily peated Islay Scotch with good cigar

Cindy Culpepper: Veuve Clicquot champagne

Jerrod Blandino: Champagne, of course

Daniele Struppa: Negroni

Norberto Santana: Cuba Libre

John Forsyte: Moscow Mule

Patty Arvielo: Stella

Bobby McDonald: Crown Royal

Jim Palmer: iced tea

Moti Ferder: water

Lorraine Alderette: iced tea; Diet Coke

Nicole Suydam: Pinot Noir from Santa Maria Valley

Wayne Pinnell: Chardonnay, Cabernet Sauvignon

Sergio Avila: Italian Barolo

Scott Burnahm: Brunello

Bill Carpou: Brunello

Carl Chang, Camus Select 2013

Rick Arvielo: Manhattan Whisky Cocktail

MUSIC SPHERES

What were the OC 500’s first concerts, favorite groups—the seminal soundtracks of their lives?

Sergio Avila: Rolling Stones

Robert Braithwaite: Fleetwood Mac

Howard Federoff: Jimi Hendrix Experience

Jeff Frieden: Styx

Patrick Fuscoe: The Doors

Rebecca Hall: INXS at Pacific Amphitheater

Charles Harris: Simon & Garfunkel reunion tour

Ray Lawler: Beach Boys concert

Jeff Moorad: Van Morrison

Manouch Moshayedi: Pink Floyd

William Passo: Kingston Trio

Wendy Peterson: Earth, Wind & Fire

Chris Walsh: Earth, Wind & Fire

Steve Schulze: Journey

Bill Borgsmiller: Journey

Shannon Kennedy: Elton John concert

Lisa Vigil: Elton John

Annette Walker: Elton John





VERY GOOD YEAR

ANDRIZZI 146 - ZHANG 160

FLYNN A. ANDRIZZIPRESIDENT
HOAG HOSPITAL FOUNDATION

Record year for giving, receiving arm, OC's second-largest hospital ... foundation: 'record-breaking fundraising' in current FY at \$69M ... Mike and Lori Gray—St. John Knits scion, investor; OC 500—gave \$10M to Hoag NB health center, to be named for them ... funding for two new endowed chairs ... to-date: \$470M of \$627M, group's 2020 goal

**VICENTE 'VINCE' ANIDO JR.**CHIEF EXECUTIVE
AERIE PHARMACEUTICALS INC.

Heads eye drug developer ... \$2B market cap, up 160% in two years ... Irvine HQ ... ops N.C.; building plant, Ireland ... hiring, Europe ... bought drug delivery making technology, October ... FDA committee meeting in same month ... positive move by pre-approval process panel ... Anido led Irvine-based Ista Pharmaceuticals through \$500M Bausch & Lomb buy, 2012

**ROB ARNOTT**FOUNDER, CHAIRMAN, CHIEF EXECUTIVE
RESEARCH AFFILIATES LLC

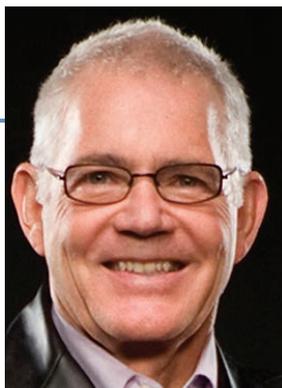
Creator, popular investment style 'Smart Beta' ... \$179B AUM, including under license or as sub-adviser, up from \$17B 2006 ... helps PIMCO run \$40B in 19 funds, various strategies ... 16 of his funds in top 20% Morningstar ... academic rigor, investment reality ... awards, 100 articles, e.g. Portfolio Management ... UC-SB in econ, applied math, computer science

**RICK ARVIELO**CHIEF EXECUTIVE
NEW AMERICAN FUNDING

Mortgage lender's 2016 originations \$9.2B, up 35% ... 16th-largest US nonbank lender ... 130 branches, 2.4K workers ... moved 'from refi ... to purchase market without missing a beat' ... life turning point: meeting wife, Patty OC 500 2017 ... three words: 'humble, aware, focused' ... has Aussie Doodle—Australian shepherd, poodle mix—named Buster ... backs children's charities

ROBERT BASSETTDEAN, DODGE COLLEGE OF FILM AND
MEDIA ARTS, CHAPMAN UNIVERSITY

Heads top-10 film, TV school ... 2017: boosted rankings ... second-largest US by student count ... alums responsible for Netflix series 'Stranger Things,' 'Dear White People' ... produced feature film, 'The Barber' 2015 ... Scott Glenn and Stephen Tobolowsky ... wanted to be writer; passion: 'films that affect me the way classic literature does' ... three words: 'never give up'

**SHIRIN BEHZADI**CHIEF EXECUTIVE
HOME FRANCHISE CONCEPTS LLC

Ex-CFO runs franchiser of homecare businesses ... biggest Budget Blinds ... also Tailored Living (organizing), Concrete Craft (resurfacing) ... \$600M systemwide sales ... started finance side, under five co-founders ... Trilantic Capital bought control 2015 ... invests up to \$250M ... HFC a potential buyer of concepts ... moved 2017 to 38K SF offices, Irvine, from 22K SF light industrial, Orange





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“We are so fortunate to have
Hoag in our community.”

~ Danni S., Jeffrey M. Carlton
Heart & Vascular Institute Patient



Watch Danni's story at: HoagPromise.org/StoriesofPromise

REYNOLDS C. BISHCHIEF EXECUTIVE
KOFAX INC.

2017: third sale in 3 years for document software co. ... Chicago PE firm Thomas Bravo bought for \$1.2B from Lexmark ... Kofax 'once again an independent company' ... \$400M revenue ... 22K clients, 70 countries ... backs Pegasus School; his daughters attend ... 'having two daughters has forever changed and enriched my life' ... three words: 'intelligence, perseverance, luck'

**JERROD BLANDINO**CO-FOUNDER, CHIEF CREATIVE OFFICER
TOO FACED COSMETICS LLC

Launched 'face of' campaign ... spokesperson search included 'make-up free' photo submission ... hiring mode after \$1.5B Estée Lauder Cos. Inc. buy, Nov. 2016 ... firm tripled space 2015 in OC creative-office lease ... co-launched 1998, Jeremy Johnson, OC 500 ... from an apartment with family loan, credit cards ... three words: 'faith, determination, imagination' ... Business Journal OC 50

**WILLIAM BORGS MILLER**PRESIDENT, CHIEF EXECUTIVE
ACI JET

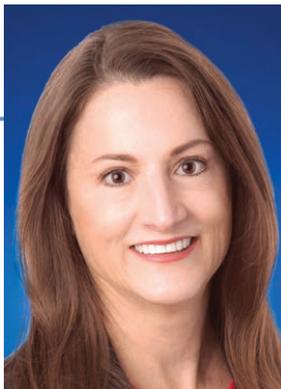
\$50M, San Luis Obispo-based fixed-based operator took on lease at JWA, April ... breathes planes: wanted to be a pilot as a kid; hero: Wiley Post, 'early influencer for civil aviation'; life turning point: ACI's first Cessna Citation, realizing 'I just bought a jet' ... three success words: 'people, persistence, effort' ... current deal to run FBO through 2018 as JWA develops general aviation plan

**THOMAS BRISBIN**CHIEF EXECUTIVE
WILLDAN GROUP INC.

Took over 2007 ... shares plummeted 90% over next two years ... bought energy consultancy 2008 that in 2016 was 68% of revenue ... stock up 30-fold five years ... targeting \$1T US electric grid modernization ... utilities for energy generation, transmission in future need 'consultants for that transformation, and that is interesting' ... avid fisherman, esp. on his 24-foot Grady-White boat off Baja

**MARY ANN BROWN**EXECUTIVE VICE PRESIDENT
PACIFIC LIFE INSURANCE CO.

Among OC's highest-ranking female execs ... started, chairs, PacLife reinsurance unit: \$200M profit 2016, tripled YOY ... inducted, Insured Retirement Institute Hall of Fame for 'leadership and vision' ... married to Rick Reiff, Business Journal editor-at-large ... loves travel, has been to nearly every country ... resume includes MetLife, risk management, valuation, \$250B global liabilities

**MATTHEW C. BROWNDORF**FOUNDER, CHIEF EXECUTIVE
PLUTOS SAMA LLC

Fastest-growing midsize firm OC ... two-year sales up 956% to \$46M ... 80 local workers, up from 20 in two years ... holding co. for law, real estate, investment, oil gas exploration firms ... a focus on distressed real estate, capital ... Browndorf: 'vertically integrated' ... execs Irvine; incorporated NYC ... 16 states; UK, Europe, China, Middle East ... formed 2012 by law, finance vets



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OLIVE CREST
Strong Families, Safe Kids

SEAN CAO

CHIEF EXECUTIVE
GREAT FAR EAST INC.

Developer ... 2017 pitched project to OC Airport Land Use Commission ... two towers on seven acres across from JWA ... 19-story, 450K office, 15-story, 400-room four-diamond quality hotel ... 2K parking spaces, 14K SF retail, restaurant ... 2007 UC Riverside grad ... hired Starpointe Ventures' Timothy Strader Sr. ... LPA Inc.'s. Wendy Rogers ... both OC 500 ... to shepherd, design project



RICHARD CAPPETTA

PRESIDENT, CHIEF EXECUTIVE
MICROVENTION INC.

Leads neurovascular—the brain's blood vessels—device maker ... 18 years with co., unit of \$5B sales, \$15B market cap Terumo Corp., Tokyo ... Sept. concluded two-year build, relocation ... consolidated 800 OC workers, Aliso ... products made in U.S., Costa Rica, France ... sold in 75 countries ... Cappetta previously with Medtronic ... parent firm in July bought Sequent Medical, also Aliso ... ASU grad



STEVE CISTULLI

PRESIDENT, GM, TCL COMMUNICATION
TECHNOLOGY HOLDINGS LTD.

BlackBerry relaunch ... assembled stand-alone unit to design and market the legacy brand ... 2017 established two distribution deals with U.S. carriers in as many months ... AT&T Inc. in August began selling KEYone model ... on heels of Cistulli's first big U.S. distribution deal, July, Sprint Corp. ... resume includes roles with Samsung, Nokia, Panasonic, Ericsson, Hughes Aircraft ... U. Mass Dartmouth, B.S. electrical engineering; MBA USC



ROBERT DUBRISH

CHIEF EXECUTIVE
GBGI LTD.

Took Foothill Ranch-based insurer public on LSE in February ... specialty coverage for people overseas—expats, high-net-worth, students, embassy employees ... chartered Channel Islands ... 35+ years in financial services ... founder, mortgage firm; president, Shellpoint Partners' wholesale division; senior VP, LoanDepot ... heart attack week after IPO; largest shareholder, Andy Thorburn, who's running as Dem for OC 500's Ed Royce's seat

MARTIN DUGARD

AUTHOR, CROSS COUNTY COACH
JSERRA CATHOLIC HIGH SCHOOL

Top-ranked teams ... NYT best-sellers ... name follows 'Bill O'Reilly &' on half-dozen 'Killing' tomes—Lincoln, Kennedy, Patton, Reagan, Jesus, the Rising Sun ... 2017 volume: 'Killing England' solo efforts focus on extreme sports, adventure, history ... has completed Raid Gauloises race thrice; run with Pamplona bulls ... wife, three sons



CHARLES DUNLOP

FOUNDER, CHAIRMAN
AMBRY GENETICS CORP.

Struck deal to sell genetics tester to unit of Konica Minolta for up to \$1B ... printer maker beat out Quest Diagnostics, others ... Japan govt. fund backed bid ... Ambry: \$160M EBITDA, 700 workers, 70% in OC ... company has found 45K mutations in 500 genes ... never raised more than \$2M ... his prostate cancer in remission three years ... debuted 2017 Business Journal OC's Wealthiest, \$450M





Edison International congratulates

Gaddi H. Vasquez

Senior Vice President, Government Affairs
Edison International and Southern California Edison

Recognized as a **Person of Influence** in the Orange County Business Journal's 2017 OC 500. We are proud and fortunate to have Gaddi as one of our senior executives.

Energy for What's AheadSM



EDISON
INTERNATIONAL[®]

JOE DURANCHIEF EXECUTIVE
UNITED CAPITAL FINANCIAL ADVISORS

Founded wealth manager 2005 ... now \$19.8B AUM, 87 offices ... up from \$15B, 80 offices year ago ... revenue doubled to \$200M past three years ... wants company to be nationally recognized, consumer-facing brand for financial advice ... previously president, GE Private Asset management, nine years ... author of three books, including bestseller 'The Money Code' ... lives Laguna Beach

**GARY EDWARDS**PRINCIPAL
WESTERN REALCO

Responsible for entitlement, construction, marketing OC industrial developer ... runs firm with principal Vance Mape III and acquisitions director Jeremy Mape ... has bought 1K acres, built 7M SF ... local projects include conversion of ex-Beckman Coulter HQ, Fullerton, into 1M-SF business park ... prior to 25+ years w/firm, sold SoCal land, leased industrial buildings, Cushman & Wakefield ... Stanford grad

**MOTI FERDER**CHIEF EXECUTIVE
LUGANO DIAMONDS

Also design director ... started in family diamond business, Antwerp ... first 'grand salon,' HQ 2005 NB ... second, Montage Laguna ... third, Aspen 2017 ... NASDAQ-traded Alcentra Capital backed it, \$5.3M investment ... design denizen, Robb Report ... boards: Segerstrom, American Film Institute ... turning point: 'meeting my wife' ... has dog named Charlie ... three words: 'determination, innovation, truth'

**JEFFREY FRIEDEN**CO-FOUNDER
TEN-X

Online real estate marketplace ... launched 2007 as Auction.com for distressed real estate ... Ten-X sites handle standard residential, plus commercial, retail, hotel, industrial ... growing work with brokers ... provides real estate data, marketing services ... website says \$50B transactions, 300K sales in decade ... 137K properties listed, 21M site visitors 2016 ... company sold 2017 \$1B

ROBERT FRIEDMANCO-FOUNDER
TEN-X

Friends Frieden, Friedman paid reported \$1 million for Auction.com name ... auctioneer, author ... hawking of foreclosed homes at convention centers in time gave way to PE backing—Starwood Capital, Google, Stone Point—and parent firm formation ... mid-2017 \$1B buy by Thomas H. Lee Partners LP in Boston ... 1,500 workers in Silicon Valley, 600+ in OC

**STEVEN GARDNER**CHAIRMAN, CHIEF EXECUTIVE
PACIFIC PREMIER BANCORP INC.

Has led bank since 2000 ... became largest OC-based bank, market cap, \$1.5B ... 2017, \$700M to buy Heritage Oaks, Plaza Bancorp ... acquisitions bring bank to \$7.7B assets, double a year ago ... his stake 564K shares about 1.4% of bank, worth \$21M ... 31% three-year return topped peers' 19%, benchmark 10% ... CSUF grad

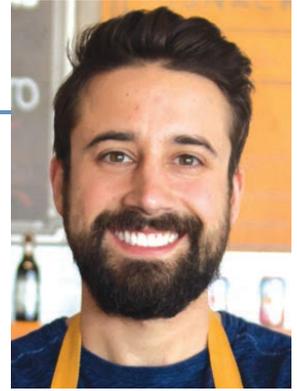


DAVID GRANT
GENERAL MANAGER
SOUTH COAST PLAZA



Runs 2.8M-SF OC retail layout with \$1.7B annual taxable sales, 250 tenants ... largest locally by all three metrics ... 2017 celebrated 50th anniversary ... Grant at helm, three-fourths of that run ... bought back 10% of its space—former flagship Sears store—summer 2017 \$187M ... married to Andrea, daughter of SCP's late founder Henry Segerstrom ... Chapman grad

ANDREW GRUEL
FOUNDER, CHIEF EXECUTIVE
SLAPFISH RESTAURANT GROUP



Launched fast-casual fish shack 2012 ... a dozen sites now, 50 in the works ... UK, South Korea, East Coast ... \$1.5M AUV ... grew up NJ ... Pacific Life Foundation funded Gruel-led work at Aquarium of the Pacific, Long Beach ... knowledge gained led to food truck, franchising ... opened indie concepts—vegetarian and chicken—2017 at Irvine food hall ... wife Lauren, two kids



DEBRA GUNN DOWNING
EXECUTIVE DIRECTOR, MARKETING
SOUTH COAST PLAZA

Role took on increased intensity 2016—planning 2017 ... 50th anniversary, Segerstrom Family's luxe retail layout ... mall's annual sales near \$2B ... cast party, American Ballet's 'Whipped Cream' after global debut, Segerstrom Center for the Arts ... hosts SoCal garden show, charities ... Italian watchmaker Panerai opens fall ... 19 years at SCP ... also 50th for Fashion Island



EMILE HADDAD
CHAIRMAN, CHIEF EXECUTIVE, PRESIDENT
FIVE POINT HOLDINGS LLC

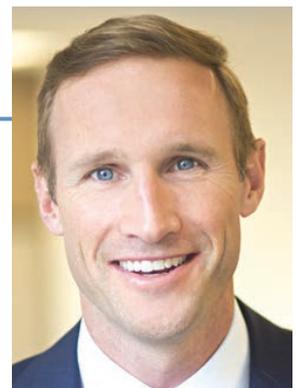
Busy year, OC's third-largest land owner ... projects in OC, North LA, NorCal ... May IPO ... market cap \$2B ... land swap with Irvine advanced military veterans cemetery ... amphitheater to replace Irvine Meadows ... bought back Broadcom campus, \$443M ... aims at millennials with smaller, more-affordable housing ... 2017 Ellis Island honoree ... Business Journal OC 50

CHARLES HARRIS
SENIOR VICE PRESIDENT, MARKETING
VISIT ANAHEIM



Developed videos, including VR, for destination marketer ... campaigns dovetail, back sales SVP Junior Tauvaa + 200K convention center expansion Sept. under OC 500's Tom Morton ... named to position 2014 ... led former CVB through rebrand 2015 ... previous: Dodgers, Angels, Ducks ... tech-focused mktg firm in Israel ... landscape photographer ... as-god goal: Cubs first baseman

KEVIN HAYES
FOUNDER, MANAGING PARTNER
PENDULUM PROPERTY PARTNERS



Left Lincoln Property Co. 2016—ran local office for Dallas developer—to start Pendulum ... at Lincoln closed \$850M commercial RE transactions since 2010 ... has spent \$75M at Pendulum: offices in Irvine, retail-office site near Peter's Landing Marina on PCH in Huntington Beach ... plans ground-up retail-restaurant center in Ontario, the Brickyard ... prior roles Irvine Co., Cresa Partners

ANDREAS HINRICHSCO-FOUNDER, CHIEF EXECUTIVE
AUTOGRAVITY CORP.

Makes app for finding, buying, lending on cars ... ex-Daimler finance exec; firm backed, \$50M, by ex-employers ... carmakers add dealerships, financing, sometimes investing ... Sept. 2017 added Hyundai, Kia, Genesis ... added VW, Audi, July; investor, \$30M ... dealerships of OC 500's Fletcher Jones, Nov. 2016

**FRANK JAKSCH**CHIEF EXECUTIVE
CHROMADEX CORP.

Nutrition ingredient developer, maker ... \$27M revenue 2016, up 20% ... shares up 30% YTD to \$200M market cap ... nabbed \$25M buy-in, China billionaire Li Ka-shing ... proprietary product maker for others ... adding consumer-products line ... had exited arena, 2013 ... China deal gets company global retail reach via investor's other holdings ... sold testing business to LabCorp. of America

**JEREMY JOHNSON**CO-FOUNDER, CHIEF EXECUTIVE
TOO FACED COSMETICS LLC

Started cosmetics maker 1998 with Jerrod Blandino, OC 500 ... sold to Estée Lauder \$1.5B 2016 ... second sale in 18 months after ex-majority owner Western Presidio's PE cash-put, \$500M ... eventual buyer Estée Lauder said to be bidder at that time, too ... \$270M 2016 revenue ... 300 workers, one-third local ... debuted Business Journal OC 50 2017

**STEVE JONES**CHIEF EXECUTIVE
ALLIED UNIVERSAL

Started with \$12M security services firm 1996 ... now over \$5B, 150K employees—big as Japan's army ... MBA, night school, U. Redlands ... waste-management acquisition model ... plans IPO, few years ... growth due to terrorism, workplace violence, IP theft ... \$1B opportunity in tech: Uber-like app, robots ... 'blending of technology with traditional security ... wave of the future'

JOHN KAOFOUNDER, CHIEF EXECUTIVE
ALIGNMENT HEALTHCARE

Third fastest-growing OC private co. ... healthcare: Medicare recipients, HMO ... \$369M revenue, up 125%, two years ... trailed only neck-and-neck Alorica ... Andy Lee, OC 500 ... Allied Universal ... Steve Scott Jones, OC 500 ... 2017 Warburg Pincus investment, \$115M ... followed 2014 General Atlantic \$125M buy-in ... previously: TriZetto, PacificCare, FHP ... investment banking ... B.S. finance, Santa Clara; MBA UCLA

**MARK R. KIESEL**CIO GLOBAL CREDIT,
MANAGING DIRECTOR, PIMCO

Oversees investment-grade, high-yield, muni, other business ... co-manager, with Mihir Worah, Scott Mather, Total Return Fund, ex-Bill Gross kingdom; \$75B AUM ... No. 5, Morningstar, up from No. 63 in 2016 ... manager of year 2012, fixed-income fund, finalist 2010 ... PIMCO's Investment Grade Corporate Bond Fund (PIGIX) topped category past 15 years; \$11.5B AUM ... B.A. U. Mich.; MBA U. Chicago



CARSON KROPFL

CREATOR
LOCKER BOARD

Middle schooler created skateboard that fits lockers w/o folding ... cut the ends off, rad designs, sustainability ... \$65K buy-in for 20% of co. by Forbes billionaire Sir Richard Branson on Shark Tank ... sold about 500 through Oct. ... national exposure, orders expected to boost total ... late-2017 added socks to line ... mom does marketing; dad helped build first boards ... OC 500's Wing Lam, an adviser



ANDY LEE

CHAIRMAN, CHIEF EXECUTIVE
ALORICA INC.

Betting big on innovating customer contact—old-school call centers—globally ... quadrupled to \$2.4B revenue in 3 years via acquisition ... fastest-growing OC private company, 290% two-year growth ... 100K workers ... technophile, built cloud-based software-as-a-service app ... company name: 'services provided by a knight' ... likes L.A. Chargers ... married high school sweetheart



KYUNG SOO LEE

PRESIDENT, CHIEF EXECUTIVE
HYUNDAI MOTOR AMERICA INC.

35-year company vet, one-third in U.S. ... named to post Sept. ... GC Gerald Flannery had been interim ... David Zuchowski left role 2016 ... previously led San Diego-based Hyundai unit that made van trailers ... company this year joined AutoGravity car shopping, financing app ... Andrew Hinrichs, OC 500 ... Hyundai spunoff Genesis unit with OC 500's Erwin Raphael, at head



DAVID LOECHNER

CHIEF EXECUTIVE
EMERALD EXPOSITIONS

Took trade show, events operator public 2017 ... Loechner's 'biggest accomplishment' for year ... \$1.7B market cap ... 100+ shows, mostly B2B, some a century old ... 450 workers ... hero-role model: 'my wife' ... pets: 'we have a dog and a cat that don't like each other' ... backs School Power, Laguna Beach HS baseball ... three words: 'surrounded, great people'

RUBEN MENDOZA

PRESIDENT, CHIEF EXECUTIVE
FOUNDATION BUILDING MATERIALS INC.

Heads national distributor, wallboard, suspended ceiling systems, related products ... founded with single SoCal branch 2011 ... PE-backed aggressive roll-up strategy ... 8 acquisitions YTD through Q2 ... one of largest in its industries ... 200 branches, U.S., Canada ... 30K clients; 35K products ... second-largest U.S. gypsum wallboard distributor ... Feb. IPO \$179M ... recent market cap \$600M



PARKE MILLER

EXECUTIVE VICE PRESIDENT
LINCOLN PROPERTY CO.

Local man for Texas developer ... under way in Tustin with Flight, OC's first ground-up creative-office development ... July groundbreaking, eight buildings, food hall ... first phase will total 523K SF ... 18 buildings, at completion ... built Trade, Irvine open-air food hall ... has looked at shopping-anchored retail in Los Alamitos



JAMES MORRIS

CHAIRMAN, CHIEF EXECUTIVE, PRESIDENT PACIFIC LIFE INSURANCE CO.

Leads largest OC private co. by revenue ... 2016 up 7% to \$9B, net up 25%: \$824M ... promoted to chief executive 2007; steered firm through 2008 crisis ... aims to increase investment offerings ... boosted Adrian Griggs, OC 500, to chief operating officer ... hired chief financial officer Darryl Button from global insurer Aegon ... company 150 years old 2018 ... 14th chief exec; no plans to retire

**TOM MORTON**

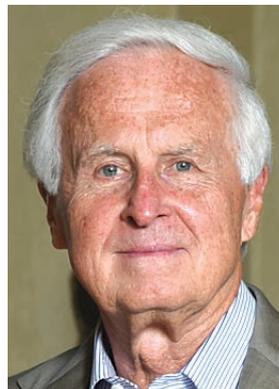
EXECUTIVE DIRECTOR ANAHEIM CONVENTION CENTER

2017 opened \$200M, 200K-SF flex-space expansion of ACC to 1M SF ... West Coast's largest facility ... hotels, restaurants in growth mode ... viewing deck stone's throw across Katella from nightly Disney fireworks ... ACC opened, like Fashion Island, South Coast Plaza, 1967 ... Morton: 25 years industry experience ... named a deputy director, March ... also city liaison to sports, entertainment facilities

**ALFRED T. MURATA**

PORTFOLIO MANAGER, MANAGING DIRECTOR, PIMCO

Co-manager, Income Fund (PIMIX) with Dan Ivascyn ... largest PIMCO fund, \$96B AUM ... No. 1 in category for decade ... fund cut U.S. Treasury debt pre-election, expecting better economy, higher interest rates ... bought again after election ... manager of year 2013 ... equity-level returns 2009, 2010, 2012 ... Stanford J.D. and Ph.D., engineering-economic systems and operations research

**IGOR OLENICOFF**

OWNER, PRESIDENT OLEN PROPERTIES CORP.

Olen owns 7.5M+ SF commercial space, much in OC ... 13K apartments mostly out-of-state include recent \$100M buy in Atlanta ... at least \$600M invested since 2014 ... owns One South Dearborn tower, Chicago ... added 9-story trophy in September near airport with \$75M buy of Newport Corporate Tower ... Business Wealthiest, \$4.2B, third-highest local total

ROBERT OLSON

OWNER, PRESIDENT R.D. OLSON DEVELOPMENT

State's most active hotel developer, several years ... most under various brands of Bethesda, Md.-based Marriott International ... next up locally: \$120M full-service in Spectrum area, boutique offering, Marriott Autograph—slogan: 'Exactly Like Nothing Else' in—Lido ... proposed 21-story, 275-room in Hollywood, 6-story, 147-room hotel in Glendale ... Business Journal Style File 2017 ... OC 50

**STEPHEN OSWALD**

PRESIDENT, CHIEF EXECUTIVE DUCOMMUN

Leads newer entrant in OC's public co. ranks ... LA's oldest manufacturer moved HQ to Santa Ana ... some senior execs, 40 employees here ... 2.7K workers companywide ... 13 US facilities, plus Thailand, Mexico ... \$551M revenue ... \$385M market cap



MARTIN ‘MARTY’ PUPIL

PRESIDENT, U.S. BROKERAGE
COLLIERS INTERNATIONAL

Promoted to role Dec. 2016 ... leads national efforts from here for Toronto commercial RE firm ... Seattle is company’s US base ... previously led Western US, which employs 700 ... third-largest OC brokerage, \$2.7B local sales, 55 brokers, 110 workers ... Canadian; in OC since 2007 ... began as attorney: construction, RE law; U. Ottawa, law; B.A., Canada’s Western U.



ERWIN RAPHAEL

GENERAL MANAGER
GENESIS MOTOR AMERICA

Leads luxury brand launched by Hyundai Motor Co. 2015 ... companies share space at Hyundai HQ ... has begun to separate elements: design, development, sale, marketing ... developing plan for 100 to 150 US dealer network; Hyundai brand has 800+ ... ‘operationally we are very independent ... different company with a different soul’ ... launching third model ... line begins at \$41K



TOM REDWITZ

CHIEF INVESTMENT OFFICER
NEW HOME CO. INC.

Took on current role this year ... buys, plans, develops, sells land ... this year company started development in Corona ... \$225M market cap ... previously led luxe unit, John Laing ... resume includes Taylor Woodrow; decade at Irvine Co. ... co-founder of New Home, led by Larry Webb, OC 500 ... licensed architect ... Redwitz builder of the year 2012 by BIA



JAMES REYNOLDS

PRESIDENT, CHIEF EXECUTIVE
ADOMANI INC.

Leads zero-emission electric drive train maker, fleet vehicle retrofitter ... went public June 15 ... ‘Regulation A+’ IPO for firms to raise under \$50M ... got \$9M and \$365M market cap ... 2 weeks later: \$1B; recent: \$330M ... resume includes eight years, senior roles, including chief exec, A-Z Bus Sales, Colton ... Pepperdine bachelor’s

MELISSA ROBLES

MARKETING DIRECTOR
FASHION ISLAND

Promotes Irvine Co. flagship retail center ... entered midstream, 50th anniversary celebrations 2017 ... year-long fete culminated Sept., included 50 days of in-store events ... on-point companywide for annual bash: Easther Liu, who handles firm’s retail props ... Robles’ previous roles promoting luxe mag, events; concerts ... CSUF grad ... 2017 also marked 50th for South Coast Plaza



WENDY ROGERS

CHIEF EXECUTIVE
LPA INC.

30-year LPA veteran ... principal 18 years ... chief talent officer past two ... current role 2017; OC’s second-largest architectural firm, 380 employees ... succeeded Robert Kupper, chief exec 27 years ... focus: research-driven, sustainable design in civic, corporate, healthcare, education ... projects include Samueli Academy ... co-author ‘Green School Primer’



JESS ROMOAIRPORT DIRECTOR
LONG BEACH AIRPORT

Started Sept. 2016 after 20 years with Los Angeles World Airports, which runs LAX ... midyear 2017 passenger volume up 47% YOY to 1.3M ... new slots at city-owned facility brought Southwest flights to battle JetBlue ... concessions, parking income up ... RFP responses due Nov. 1 for 31-acre, aerospace development nearby ... B.A. UCI, psychology; M.A., CSULA, industrial psychology

**ANDREW RUSSELL**CHIEF EXECUTIVE
PBS SOCAL KOCE

KOCE got \$49M from FCC broadcast spectrum sale, April ... LA partner station KSCI added another \$89M ... content, broadband, endowment, debt restructure with proceeds ... 18M viewers, 6 counties ... grabbed \$76K 'green grant' Sept., for sustainability issues coverage ... Business Journal OC Leader Board, April, made case for public funding ... named to role Feb. 2015 ... previously COO

**SUSAN SAMUELI**PHILANTHROPIST
SAMUELI FOUNDATION

Foundation pledged \$200M to UCI Sept. ... includes \$50M for health sciences college, \$5M for tech, labs ... rest to endowment, faculty, scholarships, fellowships ... health, well-being focus ... previously backed Susan Samueli Center for Integrative Medicine ... husband: Broadcom co-founder Henry Samueli, OC 500 ... UCI Chancellor Howard Gillman, OC 500, said gift, school, among tops US

**NORBERTO SANTANA**PUBLISHER
VOICE OF OC

Founded nonprofit newspaper 2009 ... investigative reporter ... 2017 won \$120K in county public records case ... 2017 best columnist, OC Press Club ... co-founder CubaNet.org for dissident Cuban writers ... ex-elections monitor, Latin America, 1995 ... master's Latin American studies ... hero: Teddy Roosevelt ... two cats, Shadow and Dash ... Cross Catholic Outreach ... three words: 'passion, preparation, persistence'

JEROME SCHNEIDERPORTFOLIO MANAGER,
MANAGING DIRECTOR PIMCO

Heads funding, short-term desk ... manages short-term fund (PTSX) \$13.3B AUM ... No. 3 rank trailing decade ... manager of year 2015 ... Bloomberg called him 'Bond King' that year ... joined PIMCO 2008 ... previously senior managing director, Bear Stearns, did early 'repo' conduit financing ... 22 years experience ... bachelor's, econ and IR, U. Penn; MBA, NYU

**RICH SHERMAN**FOUNDER, OMEGA EVENTS INC.
DOHENY BLUES FESTIVAL

2017 was 20th anniversary of weekend music fest, Dana Point ... John Lee Hooker played first one, 1998; Joe Walsh came this year ... one that got away: Joe Cocker ... 2017 added Blues foundation founder to resume ... group will back blues community with music education, appreciation; money ... mentor: Wing Lam, OC 500 ... three words: 'creativity, risk-taking, reputation'



CESAR SORIANO

CHIEF EXECUTIVE
CONFIE

Promoted to role Aug., from COO ... \$500M sales, 800 retail locations ... founded 2008, Mordy Rothberg ... PE-owned, frequent buyer of insurance firms, multiple states ... focus on personal, small commercial ... Soriano previously senior exec, PE-owned insurance, financial services firm ... resume includes Dun & Bradstreet, RSM McGladrey ... US Army intelligence officer



CHAD STEELBERG

CHIEF EXECUTIVE
VERITONE

Co-founded with brother Ryan 2014 ... \$38M IPO May 2017 ... ad buyer aiming at booming AI market ... post-IPO stock soared to \$1B market cap, retreated to about \$550M ... company relocated this year from Lido Marina Village to 38K SF near South Coast Plaza ... 30% owned by OC patent licensor Acacia Research ... graduated CdM HS, attended USC



DEAN STOECKER

CHAIRMAN, CHIEF EXECUTIVE,
ALTERYX INC.

Took Irvine-based analytics software maker public in March 2017 ... first OC IPO in two years ... raised \$114M net ... shares up about 25% in first six months to \$1.1B market cap ... beat estimates first two Qs as public co. ... raised about \$160M prior to IPO ... bought Yhat Inc., Brooklyn, June 2017



ROBERT TALLACK

CHIEF EXECUTIVE
CONVERSIONPOINT TECHNOLOGIES INC.

Third fastest-growing midsize private co. ... \$47M revenue, up 623% over two years ... digital marketer, product developer ... formed by merger, April ... uses software, machine learning, data to track trends, habits ... develops brands, sells online ... a dozen products—eye cream, fish oil—based on, marketed to consumer interests ... plans IPO ... Peter Nguyen, OC 500, a co-owner

JAMES EVERETT TAYLOR

CHIEF REVENUE OFFICER
KARMA AUTOMOTIVE LLC

Public face of high-end plug-in hybrid car maker ... Karma bought out of BK, led by Tom Corcoran, OC 500, big moves 2017 include new HQ, first batch of \$130K Revero model ... product developer now carmaker ... held 'Delivery Day' in May ... car runs on electricity, gas, solar, hits 60 MPH in 5.4 ... 10-dealer network ... resume includes Karma predecessor Fisker



TANYA THOMAS

VICE PRESIDENT, GENERAL MANAGER
FASHION ISLAND

20 years at retail icon in its 50th year ... \$765M 2016 taxable sales, 16M visitors, 180+ retailers, restaurants ... previously: 15 years, national mall owners with local duties: Mission Viejo, Main Place ... certified shopping center manager ... bachelor's, Principia College ... has said Fashion Island focus is local spaces, community gathering ... it mirrors Irvine Co. efforts at hotels, apartments, offices



EDWARD O. THORPFOUNDER, OWNER
EDWARD O. THORP & ASSOCIATES

Card-counting math prof grew up poor, loving numbers ... age 6 could name kings and queens of England in order, years reigned ... published best-selling memoir 2017 ... top-ranked tome on Amazon.com in gambling, and analysis and strategy ... previous books on Las Vegas, Wall Street ... inspired authors of Black-Scholes options pricing model ... Business Journal OC's Wealthiest, \$325M

**LUIS VALENZUELA**EXECUTIVE VICE PRESIDENT
M&D PROPERTIES

Developer of The Source in Buena Park ... largest recent OC commercial project ... 460K SF, retail, entertainment, office, hotel ... spurring development near Knott's ... Jon Storbeck, Knott's head, OC 500 ... M&D's entitled for 1K residential as well ... has begun to propose, discuss these projects ... M&D has LA roots; flagship Plaza Mexico, Lynwood

**JOHN CHRISTOPHER WALSH**FOUNDER, DIRECTOR
BLUE GATE BANK

First new OC bank, third new US since Great Recession ... 37-year banking veteran ... former president, chief exec, Sunwest Bank, tripled its size to \$820M in assets ... led five acquisitions, moves into four Western states ... Blue Gate: small-business focus, plans SBA lending ... Walsh reports to chief exec Charles Fenton ... bachelor's, business, economics emphasis, UCSB

**GLENN WELLING**FOUNDER, CHIEF INVESTMENT OFFICER
ENGAGED CAPITAL LLC

Launched activist investor 2012, \$85M seed money from Grosvenor Capital ... led proxy battle 2017 vs. Rent-A-Center ... previously principal, managing director, \$6B equity fund Relational Investors ... headed advisory business, Credit Suisse investment banking ... has exited 15 core positions, average return 36% ... lettered four years in tennis at U. Penn ... teaches courses at alma mater Wharton

BRENDA WESTPRESIDENT
RAJ SWIM LLC

Joined 2017 ... first boss not in family of founder Raj Bhathal, OC 500 ... previously 27 years with, including last seven leading, Manhattan Beachwear ... Raj makes swimsuits ... \$300M revenue, 400 workers ... added Sports Illustrated Swimsuit to licensed brands including Ella Moss, Splendid, Reef ... its own brands include Luxe by Lisa Vogel, co-owner and co-chief exec with brother Alex Bhathal

**CHARLES 'CHARLIE' ZHANG**ENTREPRENEUR-IN-RESIDENCE
CONCORDIA UNIVERSITY IRVINE

One year under his belt in current gig at business school ... enticed 2016 by Dean Stephen Christensen, OC 500 ... a focus: helping students develop business plans ... founded Pick Up Stix going on 30 years ... sold 2001, \$50M ... it maintains OC presence ... 2017 founded nonprofit OC Music & Dance ... 21K-SF space ... group's tagline: 'nurture, inspire, empower'



MY PLACE

Where can you find the **OC 500**? What's their favorite local spot?

Manouch Moshayedi: home

Annette Walker: my home, with family

William Passo: my backyard

Bob Braithwaite: Huntington Beach Pier

Bill Carpou: 14th Hole at Pelican Hill North

Michael Colglazier: mountain biking in El Morro Canyon

Scott Connella: Treasure Island Beach, Laguna

Shannon Eusey: El Moro Beach/Canyon

Patrick Fuscoe Crystal Cove Coastline

Michelle Jordan: Inspiration Point CdM

Ray Lawler: Crystal Cove

Bob Mayer: anywhere along the ocean

Mike Mussallem: The Ranch at Laguna Beach

Brian Niccol: Crystal Cove

Wendy Peterson: the grounds of St. Mark Presbyterian Church

Suzanne Richards: Carbon Canyon Regional Park

Steve Schulze: 56th Street at Sunset

Thomas Vertin: Heisler Park, just before dawn

Lisa Vigil: 1,000 Steps Beach, Laguna

Chris Walsh: Monarch Bay Club, South Creek Beach

THE USUAL

The **OC 500**'s favorite drink.

Ray Lawler: Scotch; Lagavulin 16

Wendy Peterson: Blueberry mojito

Shannon Kennedy: Insignia

Jim Doti: Doti-Sodaro wine

Patrick Fuscoe: Silver Tequila and Pilsner Beer

William Passo: a Perfect Manhattan

TAKE, READ

The **OC 500** book club.

Wendy Hales is reading *Out Of My Mind* 'because my 12-year-old read it and told me it made him think.'

Bill Shopoff is re-reading *The Essays of Warren Buffett*

Wendy Peterson: *Making My Pitch: A Woman's Baseball Odyssey*

Bruno Serato reads the Bible 'every night before bed.'

ALTOGETHER NOW

The **OC 500** is linked by more than a mere influence.

Kim Letch and Scott Burnham are both reading *Red Notice*

John Kensey and Michael Colglazier both studied industrial engineering—optimizing complex systems—at Stanford

Tim Brandt is reading *Killing Patton*, which is co-authored by the OC 500's Martin Dugard.

Goran Matijasevic is reading *Orange County Inc.* by the late Chuck Martin, who was on the 2016 OC 500.

John Cappasola, Steve Jones and Cindy Culpepper each marked out Jim Collins' *Good to Great* as a favorite book.

Joe Duran said he's reading *Success Through Stillness* and—'trying to make meditation a daily routine'—while Rick Arvielo said *The Peaceful Warrior* has had significant influence in his life.

Ralph Grippo and Mark Reed were track stars in college

'Just have fun.' Eric Spangenberg, quoting his mom

'Everything is simple to a scientific mind.' Lorraine Alderette, quoting her dad

'Do something. Do anything—even if it's wrong.' Frank Jaksch, quoting his dad

'Celebrate what you can do instead of mourning what you can't.' Pat Fuscoe, quoting Augie Nieto





HALL OF FAME

ALLRED 164 - THOMPSON 167

ZEE ALLRED

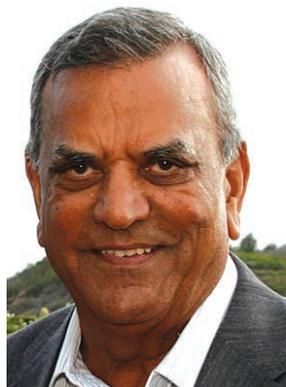
CO-FOUNDER, CHAIRMAN, CHIEF EXECUTIVE, POOL WATER PRODUCTS

Co-founded wholesaler in 1961 with late husband, Marvin ... among largest female-owned companies in OC ... revenue about \$100M ... 21 distribution locations in four states ... background in chemistry ... backs Segerstrom Center for the Arts, paid for aquatics center at Chapman University Business Journal Women in Business Lifetime Achievement honoree, 2014

**GEORGE ARGYROS**

CHAIRMAN, CHIEF EXECUTIVE ARNEL & AFFILIATES

Real estate executive, investor ... owns 5.5K apartments shopping centers ... ex-ambassador to Spain ... one-time owner Seattle Mariners ... also co-owned airline AirCal with OC 500's Gen. William Lyon ... among top OC philanthropists ... family name on arts, education facilities ... notable giving includes Segerstrom Center ... Chapman business school ... Business Journal OC's Wealthiest, \$2.4B

**RAJ BHATHAL**

CO-FOUNDER RAJ SWIM LLC

Started swimwear maker with wife, Marta ... 2017 first nonfamily president, Brenda West, fellow OC 500er ... Raj, Marta back Segerstrom Center, Chapman—Raj trustee; student services building named for them ... sports: both play golf, buy teams ... part of ownership group, NBA Sacramento Kings ... owned World League football franchise Orlando Thunder 1990s ... U. of Arizona MBA

**FIFI CHAO**

RETIRED RESTAURANT COLUMNIST ORANGE COUNTY BUSINESS JOURNAL

Longtime doyenne OC restaurant scene ... decades of dinners, occasional dinging when food, atmosphere didn't sit right ... dining out with her an experience, as staffers, execs, line up to say hello ... has built Business Journal's 'Executive Dining' into must-read ... husband, Patrick, longtime OC hotelier ... late son, Geoff, also hotels ... retired Oct 2017

JAMES LOUIS DOTI

PRESIDENT EMERITUS CHAPMAN UNIVERSITY

2016 concluded quarter-century leading, 42 years with Chapman ... Donald Bren chair, business and econ ... 2017 started statistics certificate program ... named to board, Whittier Trust, family office \$11B assets under advisement ... OC Reg buy bid 2016 ... hero Abraham Lincoln ... German Shepherd, Angel ... fave quote, Winston Churchill, are same as three success words: 'never give up'

**PAUL FOLINO**

FORMER EXECUTIVE CHAIRMAN CHIEF EXECUTIVE, EMULEX CORP.

Chief exec to 2006 ... exec chair to 2011 ... company now part of Broadcom ... board chair CoreLogic and Commercial Bank of California ... independent director, Microsemi and Lantronix ... has backed CSUF—Folino Drive named for him—OC Performing Arts Center ... wife, Daranne, daughter, Courtney ... bachelor's Central Washington State; MBA Seattle U.



GAVIN HERBERT SR.

FORMER CHAIRMAN, CHIEF EXECUTIVE
ALLERGAN INC.

Father founded pharmaceutical co. 60+ years ago ... Herbert came aboard 1950s ... ex-Navy corpsman ... focus on eye care came when doctors named biggest patient complaint 'itchy, scratchy eyes' ... helped design UCI ophthalmology programs ... He and wife, Ninetta, have backed OC eye care for decades with millions ... owns Nixon's 'Western White House' in San Clemente; Roger's Gardens



LARRY HIGBY

FORMER CHIEF EXECUTIVE
APRIA HEALTHCARE

Also COO ... resume includes Unocal, Times Mirror, PepsiCo ... numerous corporate boards ... wife, Dee ... former chairman New Majority ... backs, serves board, former chair Segerstrom Center for the Arts, esp. dance programs ... boards: Mind Research Institute, Brandman U. ... lives on Lido ... golfer ... former assistant, Nixon White House ... UCLA political science grad



ROBERT KUPPER

FORMER CHIEF EXECUTIVE
LPA INC.

Joined 10-year-old firm 1974 ... LPA founded 1965 by Leason Pomeroy III ... Kupper CEO from 1990 ... grew from local operator to staff of 400 ... California, Texas offices ... 34th largest U.S. ... now adviser ... his projects include Chapman University Sports Complex, Irvine Ranch Water District HQ ... firm has worked on Blizzard's Irvine HQ, JWA, Christ Cathedral ... bachelor's architecture, U. of Arizona



GEN. WILLIAM LYON

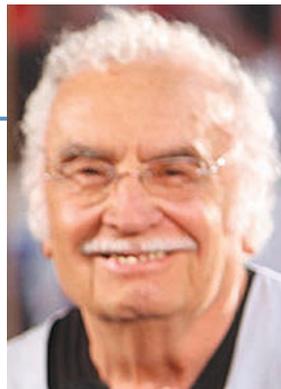
FOUNDER, CHAIRMAN EMERITUS
WILLIAM LYON HOMES

50+ years homebuilding ... now retired from day-to-day at eponymous firm ... 100K+ homes built in Western U.S. on his watch ... ex-commander USAF Reserves ... community leader, philanthropist ... backs veterans ... helped OC Rescue Mission buy Tustin apartment units for vets ... vintage car collector ... long-time friend + former business partner of George Argyros, OC 500

ANTHONY MAGLICA

FOUNDER, PRESIDENT
MAG INSTRUMENT INC.

Anaheim Hills resident ... 100 patents ... started Ontario-based Mag making parts for pumps, aerospace ... \$125 down payment on \$1K metal lathe ... Mag-Lite flashlight intro'd 1979 ... fave of first responders, weekend warriors ... backed federal labeling standards for Made in U.S.A. designation, currently state-by-state rule ... born NYC 1930; raised coastal Croatia ... backs breast cancer research ... Business Journal OC's Wealthiest, \$550M



SEBASTIAN 'PAUL' MUSCO

FOUNDER, CHAIRMAN
GEMINI INDUSTRIES CORP.

Still heads to work in his 90s ... Gemini reclaims precious metals for use in chemical work by ExxonMobil, Dow ... backs Chapman—Musco Center for the Arts—PBS SoCal, OC School of the Arts, St. Michael's Abbey ... Italian immigrant ... 2017 Ellis Island honoree ... three words: 'hard work, dream' ... passionate about 'my wife and charities' ... Business Journal OC's Wealthiest, \$300M



JIM MUZZYCO-FOUNDER
PIMCO

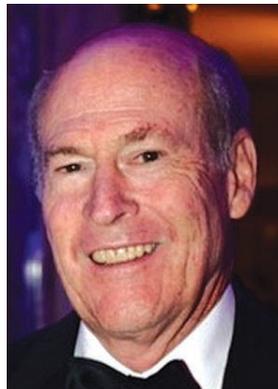
Launched Pacific Investment Management Co. 1971 with Bill Podlich, Bill Gross ... retired 2009, formed MZ Partners investment firm ... former board member, medical device maker Avinger Inc. ... grew up Tucson ... U. Arizona, BBA, MBA ... switched from engineering to business, with major in econ, minor in math ... has backed Hoag Hospital for cancer, cardiovascular surgery; South Coast Rep

**AUGIE NIETO**FOUNDER
AUGIE'S QUEST

Fitness industry entrepreneur ... given name Augustine ... wife, Lynne; kids, grandkids ... lives Corona del Mar ... subject of 2017 documentary 'Augie' directed by James Keach of Oscar-nominated Glen Campbell bio-doc ... 'Augie' screened at NB film festival, also Boston, Nashville ... coming theater run ... Patrick Fuscoe, fellow OC 500er, credited in film ... Augie's Quest has raised about \$60M to battle disease Nieto has—ALS

**FOREST OLSON**FORMER CHAIRMAN, CHIEF EXECUTIVE
COLDWELL BANKER REAL ESTATE GROUP

Coldwell—broker, chain real estate agents—bought his firm, brought him into fold ... at purchase, Olson's firm largest Calif. real estate broker ... has served board of CT Realty Investors ... Coldwell Banker founded SF, now NJ-based ... part of Realogy, which also owns Century 21, Sotheby's Realty ... \$6B revenue, \$213M net, 12K employees

**WILLIAM F. PODLICH III**CO-FOUNDER
PIMCO

Launched 1971 with Jim Muzzy, Bill Gross ... ex-CEO ... member, operating, equity boards, Allianz Global Investors of America LP ... 2001 UCI Medal Winner, school's Podlich Fellowship on Democracy since late-1990s, backs grad students at Peltason Center for Study of Democracy ... Podlich 1996 Claremont McKenna grad, where a trustee ... board, Mind Research Institute

SHELDON RAZINCHAIRMAN EMERITUS
QUALITY SYSTEMS INC.

Founded QSI 1970s ... previous stint at Rockwell International Corp. ... Rockwell later led by Don Beall, OC 500er ... Razin shoveled sidewalks, delivered meat as youth ... paid way through MIT math degree ... later with wife, Janet, endowed \$1M research fellowship at school's McGovern Institute ... while student, hired others, compiled test questions, answers into study guides ... \$1B market cap

**BRUNO SERATO**FOUNDER
CATERINA'S CLUB

Longtime restaurateur, OC charity stalwart ... his Anaheim White House known for spaghetti dinners for 3K kids in need per night; leads youth charity named for mom ... restaurant burned down 2017 ... putting \$2M into rebuild ... nearly \$1M donations 2017 ... charity founded 2005; wants to expand ... Oct. 2017 published book, 'Power of Pasta'



HEZY SHAKED

CO-FOUNDER, CHAIRMAN
TILLY'S INC.

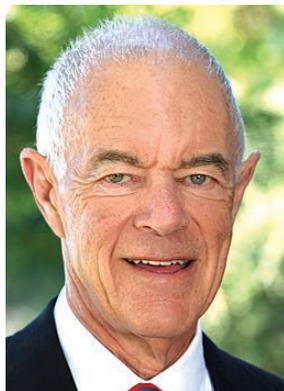
Started what became youth fashion retailer early 1980s with then-wife, Tilly Levine, fellow OC 500er ... also chief strategy officer 2011 ... now some 200 stores ... rocky retail climate ... chain reported slight improvements, revenue and adjusted, non-GAPP net income mid-2017 ... \$353M market cap



JOAN IRVINE SMITH

HEIRESS, PHILANTHROPIST

Her grandfather incorporated Irvine Ranch ... fortune from Irvine family inheritance, sale in Irvine Co. stake ... has backed education, health initiatives, related work ... gave Irvine Museum Collection to UCI 2016 ... equestrian, rancher ... sold horse farm in 2011 for \$20M ... born 1933; shares given name with late mother, Athalie Anita ... father died when she was 2 ... three sons



RALPH STERN

FOUNDER
CARECREDIT LLC

Launched, ran, sold businesses ... CareCredit dental work financier bought by GE Capital ... Steri-Oss, dental implant maker, sold to Bausch & Lomb ... philanthropist ... backs UCI cancer work ... several gifts, including \$5M, to UCI Health ... does there treated spinal cord tumor on wife, Sue ... couple have helped Jewish causes, antidrug campaigns, Brandman U., South Coast Rep, Girls Inc.



LARRY THOMAS

FORMER SENIOR VICE PRESIDENT
IRVINE CO.

10+ years retired as head of corp. communications ... also press, media work for then-VP George Bush, Calif. govvs Pete Wilson, George Deukmejian ... fondness in retirement for Rainbow sandals ... photo he sent for his inaugural Business Journal OC 500 nod 2016 showed Thomas smiling, enjoying libation, with a beach nearby ... his hero: Churchill ... golf, travel, wine—retirement

WILLIAM S. 'BILL' THOMPSON

FORMER CHAIRMAN, CHIEF EXECUTIVE
PIMCO

Joined PIMCO 1993 as CEO, retired 2009 ... also 18 years with Salomon Brothers, including two running Asia operations ... served Citi board 2009 to 2017, hit mandatory retirement age ... chair Michael O'Neil called him 'invaluable' as Citi 'refocused on core banking ... enhanced risk management' after 2008 ... co-created, UCI Center for Autism and Neurodevelopmental Disorders ... Harvard MBA



In Memoriam

from the 2016 OC 500



DALE DYKEMA

JULY 4, 2017, AGE 87

Businessman, philanthropist ... 'started businesses most of his career,' son Rick said ... OC GOP honored Dykema with lifetime nod 2017 ... 'just amazing,' said Wendy Hales, 'anyone will tell you that'



WERNER ESCHER

JAN. 6, 2017, AGE 85

South Coast Plaza 'original' relentlessly promoted retailer for 50 years overseas ... OC Visitors Assn. named directorship to honor him ... 'larger than life,' said SCP's Debra Gunn Downing



CHARLES 'CHUCK' MARTIN

MARCH 28, 2017, AGE 80

Trailblazer OC VC ... education giver ... author, 'Orange County Inc.' coffee-table tome completed to acclaim after cancer diagnosis ... 'Chuck fought so hard because he had so much ... to do,' wife Twyla



ANAND NALLATHAMBI

MARCH 2, 2017, AGE 55

Real estate data, analytics head since CoreLogic's 2010 spinoff ... 'one of those extraordinary people everyone wanted to be around,' successor, Frank Martell said. 'I will so miss him'



TOSHIAKI OGASAWARA

NOV. 30, 2016, AGE 85

Industrialist, publisher, international trade, cooperation booster ... perennial OC's Wealthiest since winning bid for 1 Pelican Hill 2012 ... ran Japan's oldest English-language newspaper ... USC trustee



AL WEBER

NOV. 8, 2016, AGE 64

Theme park exec ... growing Apex Parks Group—mulled real estate add-on at Midwest park purchase ... five-decades career ... 'everything that's great about this business,' said trade group leader, Paul Noland

Orange County School of the Arts Foundation Presents

CREATORS & INNOVATORS

SPEAKER SERIES

TUESDAY
JANUARY 9
2018

The Creators & Innovators Speaker Series features influential and accomplished public figures in a forum designed to inspire, enlighten, inform, and entertain. Offering audiences the opportunity to experience and learn from active change-makers, this series is a vehicle to connect our students and the surrounding community of business professionals with remarkable thought leaders in today's world.

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DR. MOHAMED EL-ERIAN
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and Chief Economic
Advisor, Allianz



MR. EMILE HADDAD
Chairman and CEO,
FivePoint

Tuesday, January 9, 2018

Orange County School of the Arts

Center for the Arts | Margaret A. Webb Theatre
801 N. Main Street, Santa Ana, CA 92701

7:00 am to 7:45 am

Private Sponsor Breakfast and Networking with
Dr. El-Erian, Mr. Haddad, and Mr. Reisman

8:00 am to 9:00 am

Speaker Presentation for all guests, including
a brief performance by students from
Orange County School of the Arts

Table Sponsorships
\$2,500 - \$25,000

*Proceeds support
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and scholarships for
students in need.*



MODERATOR

MR. RICHARD REISMAN

Publisher and CEO,
Orange County
Business Journal



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