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OC 500 Artwork – The Hilbert Museum of California Art at Chapman University

We would like to thank Mark Hilbert for his generosity in letting us use some of The Hilbert Collection for illustrations in this book. The Hilbert Museum of California Art at Chapman University, which opened in 2016, was established thanks to the generosity of Mark and Janet Hilbert, whose superlative collection focuses on the "California Scene" painting movement of roughly the 1920s through the 1970s and beyond.

Cover - Artist: Milford Zornes, Painting: "Newport Pier," c. 1956

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The entire Mission family would like to congratulate, TAREK SALAWAY, Chief Executive, who has been named to this year's Orange County Business Journal's OC500.



This list honors the most influential individuals in Orange County. Thank you, Tarek, for leading with vision and with heart.

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LETTER FROM THE PUBLISHER

RICHARD REISMAN

This is our third OC 500, and we believe the best ever. The Book from last year sits on many desks in the corner offices around town.

For reader interest, we added many new names and faces—over a third were not in last year's Book. To be clear, this is not due to a fall from grace of those who were replaced. Rather, we have so many successful, influential members of our community of business, we needed to make way to introduce you to the new ones.

Each year you can count on us to keep you connected to the vibrant local scene, and in this Book you have at your fingertips 500 big men and women on campus.

Far more than in our past efforts, this year we have many fun facts to shed light into the personalities of our local Influentials. Even those repeated from last year are updated and include tidbits not reported last year.

A huge thank you to Paul Hughes of the Journal's editorial staff for overseeing this project, as well as the rest of the team who contributed.

Lastly, please always remember that print media can only serve its readers if sponsors and advertisers provide support. Fortunately this book enjoyed more of that support than either of the prior two OC 500 issues.

Happy Reading!

A handwritten signature in black ink that reads "Richard Reisman". The signature is written in a cursive, slightly slanted style.

Richard Reisman
Publisher

Congratulations to the OC 500 honorees

We are inspired by the leadership, achievements and passion you bring to your industries.

At FivePoint, our purpose is to create communities where people want to live, work, play, learn and **connect**.



LIVE



WORK



PLAY



LEARN



CONNECT





OC 1000? TOO EASY

PETE WEITZNER

Twenty years back, my first year at Chapman University's film and TV school, several professors were pulling an all-nighter.

Professors on campus? Working late? It happens.

The occasion was the annual Cecils, our version of the Oscars, and we were picking best film, screenplay, TV show, production design, film program MVP ... Not 500 winners; just felt that way.

Not one category was unanimous, the winner chosen by acclimation—not even close. Every decision launched a spirited debate. Ever seen a film score 100 on the Tomatometer? 'Shawshank Redemption' never won an Oscar.

We decided upfront: one vote apiece, no ties, live with the backlash.

So it is with our OC 500, where few hard-and-fast metrics exist, unlike most of our lists—fastest-growing, largest, employers, wealthiest people ... which all have rules.

But influence? We make the calls. And as ex-editor Rick Reiff (who's on the list) notes, if you take the call, the person on the other end has influence. Props to my editorial colleagues, and special thanks to Mark Hilbert, who is also on the list, and Chapman's Hilbert Museum of Art, for the California scene paintings herein.

This year it's served straight-up: Hall of Fame, Everyone Else, In Memoriam—a gratefully smaller category this time; those on it, we've missed you all year. Thank you for your gifts to the community of business, and our condolences to your families and friends.

Influence? We know it when we see it.

So do you.

Take a look. Tell us what you see—and what you don't, because it's not there because, well ... Shawshank.

Let the late-night, no-rules no-ties-allowed, spirited debate ... continue.

Enjoy,

Pete Weitzner
Editor
Weitzner@ocbj.com

OC500

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reachhigher.fullerton.edu/results



Artist: Phil Paradise
Painting: "Afternoon Ride"
n.d.



HALL OF FAME

ZEE ALLREDCHAIRMAN, CHIEF EXECUTIVE
POOL WATER PRODUCTS

With late ex-husband, Marvin, Arizona émigrés, chem majors, launched water-testing venture ... turned \$500 loan into \$100M pool products co. ... Chapman champion ... funded school's Allred Aquatics Center; honorary doctorate, humane letters ... world traveler: all continents, 50+ countries ... backs Segerstrom Center, CHOC ... Business Journal Women in Business Lifetime Achievement, 2014

**GEORGE ARGYROS**CHAIRMAN, CHIEF EXECUTIVE
ARNEL & AFFILIATES

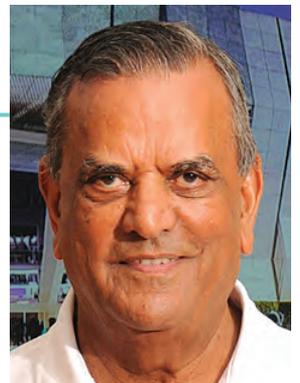
If OC had a Mount Rushmore ... Ellis Island Medal of Honor; Horatio Alger award; ambassador to Spain ... real estate billionaire ... owned Seattle Mariners; drafted Hall of Famer Ken Griffey Jr. ... '59 Chapman grad ... owned AirCal with Gen. William Lyon (see entry); doubled \$30M stake ... with wife, Julia (see entry), backs Segerstrom Center, CHOC ... fixture at Friday jazz jam, Bayside ... Business Journal OC's Wealthiest; OC 50

**DON BEALL**CHAIRMAN EMERITUS
ROCKWELL INTERNATIONAL

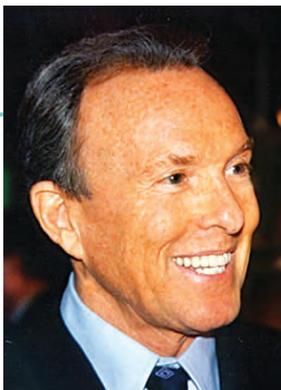
30-year run, defense-aerospace ... philanthropy: 'son, Ken, and I even more involved' UCI: innovation, cybersecurity ... also Hoover Institution, San Jose State, Naval Postgrad School ... son, Jeff, L.A. artist-entrepreneur ... grandson: Stanford ... 'three wonderful great-grandchildren' ... updating book on Rockwell spinoffs ... physical therapy after spinal infection—'wife Joan ... Nurse Ratched' ... 'anxious to get back to Augusta ... local golf gang, Big Canyon'

**RAJ BHATHAL**CO-FOUNDER
RAJ SWIM LLC

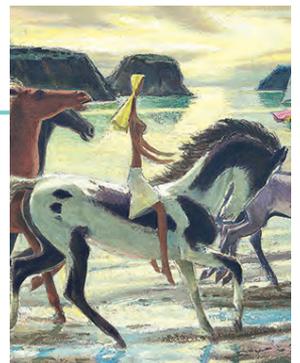
Born in India ... bachelor's engineering, South Dakota; MBA, Arizona ... engaged from age 2 to marry Indian woman he'd never met; married Marta from NB instead ... founded swimwear co., \$5K loan from Marta's mom ... joined \$535M buy, holds stake in NBA Sacramento Kings ... kids Lisa, Alex, bought out Raj, Marta in 2007; Swander Pace Capital, Goldman Sachs ... Lisa daughter-in-law to Paul Merage (see entry)

**DONALD BREN**CHAIRMAN
IRVINE CO.

OC's largest private landowner, property manager ... local moves this year: \$200M Spectrum shopping center addition, redo ... midrise offices rising in same market ... current office capacity largely full ... Irvine Ranch homebuilding ramped up ... charitable giving all-in: \$1.3B, excluding preserved land value ... wealthiest on Business Journal OC's Wealthiest; OC 50

**JOHN CURCI SR.**PHILANTHROPIST, FOUNDER
LIDO PENINSULA CO. LLC

Dad bought land during Great Depression ... son John (see entry), tenant-improvement contractor ... NB portfolio includes 23 acres owned by Lido ... investments: Ed Roski's Majestic Realty; desert land for country clubs; custom homebuilding ... foundation had \$43M assets, 2016 ... gives to OC Community Foundation (see Shelley Hoss), Chapman U (see Daniele Struppa), Roman Catholic causes



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 <p>has completed a follow-on offering of common stock</p> <p>\$35,190,000</p> <p>CO-MANAGER</p>	 <p>has received a majority investment from</p>  <p>SELL-SIDE ADVISOR</p>	 <p>has completed an initial public offering</p> <p>\$25,300,000</p> <p>CO-MANAGER</p>	 <p>has been acquired by</p>  <p>a portfolio company of</p>  <p>SELL-SIDE ADVISOR</p>	 <p>Outdoor Division</p> <p>a portfolio company of</p>  <p>has been acquired by</p>  <p>a portfolio company of RFE Investment Partners Charter Oak Equity</p> <p>SELL-SIDE ADVISOR</p>



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JAMES DOTIPRESIDENT EMERITUS
CHAPMAN UNIVERSITY

Also econ prof ... as president for quarter-century, led sleepy Old Town college to 'USC of OC' ... keen economist, created annual forecast with late Essie Adibi ... nabbed \$21M Keck Foundation science grant as presidency moved to Daniele Struppa (see entry) ... boards: Whittier Trust, First American ... keeps chickens, Villa Park home, with PhD, banking-expert wife, Lynne ... first job: accountant, Chicago ... favorite teams: 'Chapman Panthers, all sports'

**PAUL FOLINO**CHAIRMAN EMERITUS
EMULEX CORP.

Chairman, CoreLogic Inc., Commercial Bank of California ... PGA Hoag Classic chair ... backs: CSUF, Chapman, Discovery Cube, Mind Institute, Segerstrom Center, South Coast Rep ... Gave \$10M naming gift, SCR; transferred naming to founders ... wants to meet Jim Whittaker, first American to scale Everest: 'both in West Seattle H.S. Hall of Fame' ... can't-miss social event: wife Margo's birthday

**GAVIN HERBERT SR.**FORMER CHAIRMAN, CHIEF EXECUTIVE
ALLERGAN INC.

Father founded pharma firm 60+ years ago ... Gavin joined 1950s ... focus on eye care when doctors noted patient complaint of 'itchy, scratchy eyes' ... Botox originally for crossed eyes, 'started as something we thought might do ... \$10M' ... helped design UCI ophthalmology program, build eye institute ... with wife, Ninetta, has backed eye research for decades with millions ... ex-Navy corpsman ... avid sailor

**LARRY HIGBY**FORMER CHIEF EXECUTIVE
APRIA HEALTHCARE

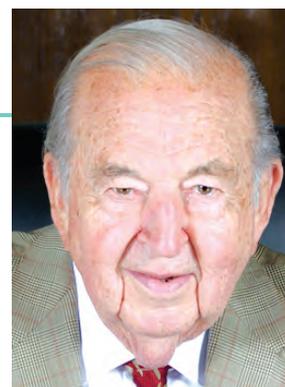
Resume: Unocal, Times Mirror, PepsiCo ... ex-asst. Bob Haldeman, Nixon White House ... UCLA poly sci grad; left MBA studies for 1968 Nixon campaign ... co-founder, former chairman, New Majority (see Gary Hunt, Tom Tucker) ... former chairman, Segerstrom Center (see Terry Dwyer) ... backs Brandman University (see Gary Brahm), South Coast Rep (see Paula Tomei) ... corporate boards ... wife, Dee

**JULIE HILL**CHAIRWOMAN
UCI FOUNDATION

Trailblazer ... development-construction career: Costain Homes, Hiram-Hill Dvlp., Hill Cos. ... Henry Samueli (see entry) wanted Hill on Qualcomm board if Broadcom bought; 'gives me street cred with my son' ... Pelican Hill retreat brought UCI deans literally to same table ... boards: insurer Anthem; NJ-based investors Lord Abbett & Co. ... keynoted Business Journal Women in Business 2018 ... first job: babysitter; first car: used, red VW ... bucket list: travel

**GEN. WILLIAM LYON**FOUNDER, CHAIRMAN EMERITUS
WILLIAM LYON HOMES

On OC's unofficial Mount Rushmore ... giants in the land: Bren, Segerstrom, Argyros, Lyon ... commanded USAF reserves ... built his first homes, Fullerton ... stepped down from board having built 100K countywide, elsewhere ... backs veterans, OC Rescue Mission ... with Bill Steiner started privately funded Orangewood: children, family services ... part of car collection now at 30K SF air museum near JWA ... Business Journal OC's Wealthiest





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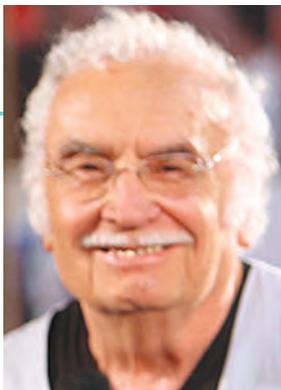
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ANTHONY MAGLICA

FOUNDER, PRESIDENT
MAG INSTRUMENT INC.

Famed Maglite intro 1979 ... award-winning, iconic look, heft ... born 1930 in NYC, raised in Croatia ... founded firm in 1955, 'one-man machine shop ... rented garage' ... now employs hundreds in U.S., incl. vets ... still active ... 200th patent, 2018 ... Business Journal OC's Wealthiest

**ANTHONY MOISO**

CHAIRMAN, CHIEF EXECUTIVE
RANCHO MISSION VIEJO LLC

OC's second-largest landowner, master-planned community developer ... final South County MPC: 14K-home Rancho Mission Viejo ... priors: Mission Viejo, Las Flores, Rancho Santa Margarita, Ladera Ranch ... working ranch grows citrus, drives cattle ... annual trail ride draws notables locally, beyond ... U.S. Army infantry ... backs Mission San Juan ... Business Journal OC 50

**SEBASTIAN 'PAUL' MUSCO**

FOUNDER, CHAIRMAN
GEMINI INDUSTRIES

Gives 'like billionaire, even if he isn't one,' says friend Jim Doti (see entry) ... prominent in \$120M+ campaign for St. Michael's Abbey, Silverado ... 2017 Ellis Island Medal ... Gemini recovers spent platinum catalysts for big oil co. clients, including Exxon ... lunch legend, center table, Il Barone ... Musco Center welcomed Placido Domingo, October; opera legend opened venue 2016 ... first car: 1938 Olds; first job: delivering milk early AM ... roots for Red Sox

**JIM MUZZY**

CO-FOUNDER
PIMCO

Member of founding troika, with Bills Podlich and Gross (see entries) ... headed clients; Podlich, operations; Gross, investments ... retired 2009, founded family office MZ Partners ... board service incl. Bixby Land, alma mater U of Arizona ... entered in engineer, emerged in econ, then MBA ... active military duty, then Air National Guard ... backs South Coast Rep, Hoag ... wife, Pamela, three kids, seven grandkids

**AUGIE NIETO**

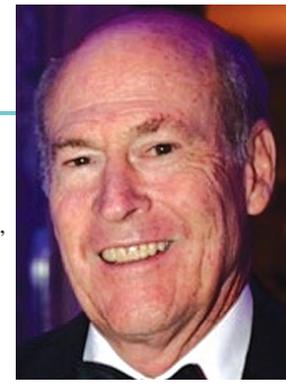
FOUNDER
AUGIE'S QUEST

Entrepreneur built, sold two fitness firms ... Life Fitness to Brunswick 1997; Octane Fitness to Nautilus 2015 ... raises money to fight amyotrophic lateral sclerosis—Lou Gehrig's disease, which Nieto diagnosed with in 2005 ... Chief Inspiration Officer ALS Therapy Development Institute ... 'not incurable; underfunded,' Nieto says ... given name Augustine ... lives Cdm, wife, Lynne, kids, grandkids ... 2017 documentary 'Augie' made film fest rounds, directed by James Keach

**WILLIAM F. PODLICH III**

CO-FOUNDER
PIMCO

Started Pacific Investment Management Company, 1971, with Jim Muzzy, Bill Gross (see entries) ... later launched twin programs for scholarship, grad study, UCI, alma mater Claremont McKenna College ... distinguished fellows, CMC ... UCI Fellowship on Democracy ... late father, ASU prof., Bill Jr., spent two years, Afghanistan, UNESCO trip, teaching, taking photos ... first published: Denver Post; now at Radio Free Europe/Radio Liberty website



BRUNO SERATOOWNER, PROPRIETOR
ANAHEIM WHITE HOUSE RESTAURANT

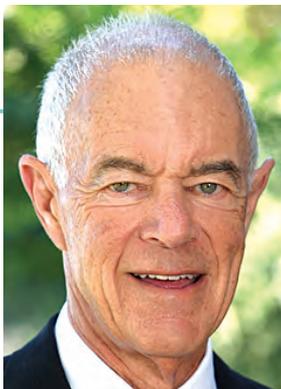
Reopened Italian restaurant 2018 after fire ... 'better second time around,' Business Journal's Chris Trela said ... new digs include upstairs bar ... much of \$2M redo funded by OC givers ... Sir Bruno—Order of Merit, Italian Republic, 2013—known for feeding couple million hungry kids via charity Caterina's Club ... 2017 author, 'Power of Pasta' ... backs National Philanthropy Day

**RONALD M. SIMON**FOUNDER, CHAIRMAN
RSI HOLDINGS

Year of sales for billionaire philanthropist: cabinetmaker RSI Home Products Inc., \$1B, American Woodmark Corp., late 2017 ... early 2018: homebuilder RSI Communities, \$460M, William Lyon Homes (see Matt Zaist) ... putting proceeds, time, talents, into philanthropy—Simon Foundation's Chapman U. scholarships—investing ... Horatio Alger honoree ... Business Journal OC's Wealthiest

**RALPH STERN**PHILANTHROPIST, FOUNDER
CARECREDIT LLC

Started, sold, two health-dental ventures ... dental-implant maker Steri-Oss led to launch DenCharge: private-label credit ... Steri-Oss went to Bausch & Lomb ... DenCharge added LASIK, pet-care, aesthetics; became CareCredit sold to GE Capital, spun off as part of Synchrony ... Sterns gave UCI \$5M, Sue and Ralph Stern Center ... cancer research, clinical trials, part of UC Irvine Health ... also Brandman, Girls Inc., South Coast Rep, Jewish Federation

**WILLIAM S. THOMPSON**FORMER CHAIRMAN, CHIEF EXECUTIVE
PIMCO

Seeded 20K SF Thompson Autism Center at CHOC via \$10M ... gift of William and Nancy Thompson Foundation, founded '07 ... 35 year-run, Salomon Bros., then Pacific Investment Management Co. (see Bill Gross, Jim Muzzy, Bill Podlich) ... 8 years Citi board capped finance life ... Harvard MBA

**PETER UEBERROTH**CHAIRMAN, MANAGING DIRECTOR
CONTRARIAN GROUP

50-year OC business, civic, investment involvement ... Time 'Man of Year' after first-ever profitable U.S. Olympic Games, L.A., 1984 ... MLB commish ... leads ownership, Pebble Beach ... family in hospitality (see niece Lindsey), harbors (see son Joe), giving (wife Ginny) ... Business Journal OC 50 ... accidental entrepreneurship—told Pelican Hill magazine, 2015, 'you can't find a job, so you start a business'



500 MILES

Whatcha drivin'?

The OC 500 has driven them from all decades possible for people alive and kicking tires in the second decade of the 21st century.

Paul Musco drove a 1938 Olds—barely a generation from Ransome Eli Olds' first mass-produced, American-made, gas-powered faster horse, his Curved Dash Oldsmobile.

Greg Custer had a '1938 green Ford Panel truck' and Wylie Aitken's first car was 'a 1940 Ford Sedan for which I paid \$50.'

Ken Cruse saved money from his first job to buy a 'Midnight Blue 1948 Willy's Jeep'—so far so good—'with no seats and a broken transmission.' The OC 500 wants to drive—and badly.

The car club was just getting started.



Artist: Rex Brandt
Painting: "Morning Mood, Balboa"
July 25, 1963



ADAMS - BRASHER

GEORGE ADAMS JR.

CHIEF EXECUTIVE
SA RECYCLING LLC

4th fastest-growing large private co. in OC ... 152% two-year sales growth to \$1.6B ... car guys 'pick-and-pull' used parts ... 70 sites, 7 states ... father died 2018—his biggest lesson, 'never give up, never quit' ... son 'national authority in scrap metal recycling'—Richard Cabrera (see entry) ... supports Ducks, Angels ... first car: 1961 Chevy Suburban ... backs Boy Scouts ... can't miss: Chapman Celebrates ... first job: cleaning horse corrals

**JOE ADAMS**

CHIEF EXECUTIVE
DISCOVERY CUBE

Hands-on science nonprofit founded 1998 in former furniture store ... 300 workers, 3 campuses ... bachelor's, mechanical engineering, Notre Dame; UCI MBA ... born SD, grew up in Texas, where worked at power plants ... stint at Disneyland ... wife, Mechelle Lawrence Adams, exec. dir., Mission San Juan; met 2004 during joint program with the Cube ... dad to Jack, Dylan, Lisa

**RICHARD AFABLE**

CHIEF EXECUTIVE, PRESIDENT
CONCIERGE KEY HEALTH LLC

Former CEO, St. Joseph Hoag Health; EVP, Providence St. Joe Health (see Erik Wexler) ... joined Concierge 2018 ... developing medical care access app ... 'concierge medicine' fee-based upgrade in health industry ... stand-alone firm linked to local investor Strathspey Crown LLC ... rollout prep on hold as Afable plans to expand platform ... 'continuum of care'

**WYLIE AITKEN**

FOUNDING PARTNER
AITKEN, AITKEN, COHN

OC Top 50 'Super Lawyer' ... 'King of Torts' ... Chairman, Chapman trustees; \$350M+ endowment, 8.5K+ enrolled ... with wife, Bette, early-and-often backer, its law school—trial courtroom, law clinic, distinguished visiting professorship (see Dale Fowler) ... with George and Julia Argyros (see entries) co-sponsored OC Alzheimer's Gala, raised \$550K ... supports Voice of OC ... daughter Ashleigh, Anaheim pol

**GINA ALSHULER**

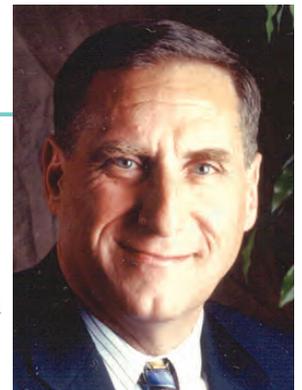
CHIEF EXECUTIVE
RAUXA LLC

Largest woman-owned indie ad agency ... third-largest OC overall ... \$105M revenue, up 19% ... 270 workers ... clients include Alaska Airlines, Keep America Beautiful, Verizon, TGI Fridays, Gap Inc. ... CEO since 2016; prior, president since 2011 ... joined agency 2001 after grad SDSU ... named to trade pub DMN's 2018 Hall of Femme, she said, 'always do the job ahead of the one you have' ... firm founder: Jill Gwaltney

**BOB ALTER**

FOUNDER
SUNSTONE HOTEL INVESTORS

Also ex-CEO, exec chairman, Sunstone (see John Arabia, Ken Cruse) ... grew REIT from \$30M to \$1B 1990s; now \$3B ... now president hotel buyer Seaview Investors LLC, owns handful hotels ... director, Tejon Ranch Co., \$538M market cap ... Calif. landowner, 150-year-old land grants; 270K acres ... prepping master-planned communities 60 miles north of L.A.





MISSY STERN

JOY GILMER

MADI LANG

MELISSA POLLARD

MARY KING

PETE FITZPATRICK

JOE YUROSEK

BRANDON FERRERA

JIM DOX

SANDRA COLLASO

DAVID MANGAHAS

DAN MOSS

ERIN SCHEUBER

Orange County, meet Fifth Third Bank.

Oh, you've already met!

Some of these faces may look familiar to you. After all, these proven experts have **over 250 years of combined commercial banking experience**. Providing unparalleled local market knowledge, they've come together for one purpose—to help empower and propel your business into the future.

To get in touch, contact **Pete Fitzpatrick** at peter.fitzpatrick@53.com.



FIFTH THIRD BANK

FLYNN ANDRIZZIPRESIDENT
HOAG HOSPITAL FOUNDATION

Philanthropy rainmaker for Hoag Memorial Hospital Presbyterian (see Bob Braithwaite) ... previous roles at Thomas Jefferson U, Philly; Universities Iowa, Utah ... bachelors, master's, Ph.D., Utah ... First job: Albertson's bagger; First car a truck: 1956 Ford F-100 'still upset I didn't keep it' ... roots for Philadelphia Eagles; bucket list: 'suite at the Super Bowl—with the Eagles playing'

**JOHN ARABIA**CHIEF EXECUTIVE
SUNSTONE HOTEL INVESTORS INC.

Runs hotel REIT ... \$3B market cap, \$1.2B revenue; \$145M net income ... sold only local property, Newport Beach Hyatt Regency, 2018 ... \$95M to L.A. investor ... sold after couldn't buy land lease; moving portfolio to controlling dirt ... sale 'bittersweet' ... 547-room Wailea Beach property '\$1M a key,' up 67% in 5 years ... moving HQ Aliso to Spectrum

**BARRY S. ARBUCKLE**PRESIDENT, CHIEF EXECUTIVE
MEMORIAL CARE HEALTH SYSTEM

Five sites, incl. state's biggest children's hospital ... \$2.4B revenue ... backs drug ad ban ... Summation Health Ventures invests in startups with Cedars-Sinai ... likes muscle cars; first one: '67 Chevelle Super Sport ... collects bobbleheads ... bucket list: African safari (see Ralph Opacic, Rebecca Hall) ... would meet 19th-century coffee magnate-philanthropist John Arbuckle, relationship unknown ... Business Journal OC 50

**JULIA ARGYROS**PRESIDENT
ARGYROS FAMILY FOUNDATION

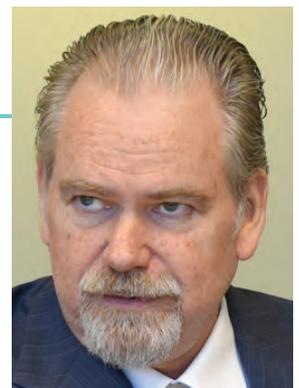
Controls billionaire family's giving ... mom to Stephanie, Lisa, George Jr.; husband, George Argyros (see entry) ... born, raised, Adrian, Mich.; speech therapy grad, 1962 CSULB ... was speech therapist, Garden Grove schools ... giving: CHOC; OC School of Arts ... \$15M plaza, Segerstrom Center ... \$7.5M recently to USC; couple are Troy parents, grandparents ... fly-fisher ... Business Journal's OC 50

**LAWRENCE ARMSTRONG**CHIEF EXECUTIVE
WARE MALCOMB

One of fastest-growing midsize private cos. ... two-year growth 36% to \$90M ... architecture, design firm founded 1972 ... Armstrong joined mid-80s; he and partner bought 1992 ... chairs United Way work: homelessness ... need 'sea change' in understanding ... bachelor's, Kent State ... modern artist ... 'Renaissance approach' to life; would meet da Vinci (see Lynn Jochim, Richard Sudek) ... first car: 1974 Plymouth Valiant ... roots for 'Cleveland Browns!'

**ROB ARNOTT**FOUNDER, CHAIRMAN, CHIEF EXECUTIVE
RESEARCH AFFILIATES LLC

Smart-beta research, investing ... AUM \$197B to June 2018, up 10% year-over-year ... advises on some PIMCO funds (see Daniel Ivascyn, Emmanuel Roman) ... website's newsfeed/blog/webinars lean from puckish—'buy high, sell low with index funds!'—to relational wisdom—'authenticity, curiosity, collaboration, responsibility' ... strategy co-led with Chris Brightman ... launched 2002





Richard J. Cannotta, DHA, FACHE, Chief Executive Officer, UCI Health System

Congratulations, Rick on your recognition as one of the OC 500

Under Rick's leadership, UCI Health has expanded to provide top-quality care throughout Orange County in new, state-of-the-art facilities in your community.

As the region's only academic health system, UCI Health combines ground-breaking research, leading-edge clinical trials and the most advanced medical and surgical care — delivered by America's best physicians in one of the nation's highest-ranked hospitals. This means life-saving treatments with compassionate care for you and your family.

For more information on how Rick and the UCI Health team are bringing smarter healthcare to you, visit ucihealth.org.

UCI Health

PATTY ARVIELLOCO-FOUNDER, PRESIDENT
NEW AMERICAN FUNDING

2018 Business Journal Women in Business honoree ... co-owns, -runs firm with husband, CEO Rick ... 26th-largest nonbank U.S. mortgage lender, \$8.5B in originations ... \$443M revenue, 800+ workers ... competes with LoanDepot (see Tony Hsieh) ... backs Big Brothers Big Sisters of OC ... 2017 gave one ton of food to Second Harvest ... first job: entering data, TransUnion

**DONNA ATTALLAH**

PHILANTHROPIST

Name donor, \$10M, Chapman College of Educational Studies ... CU Class of '61—school's centenary, two years after George Argyros (see entry) ... grew up teacher's kid, Victorville ... 40 years kindergarten service, Cypress ... 'in the genes,' ... she and late husband, Fahmy, Egyptian Olympic swimmer, skipped honeymoon to buy into Belmont Shores RE ... decades of investing let them 'ramp up our giving'

**DAVID BAHNSEN**MANAGING PARTNER, CIO
BAHNSEN GROUP

Launched firm 2015, \$600 AUM; now \$1.3B ... previously Morgan Stanley, UBS ... 'dear friend' of Trump adviser Larry Kudlow ... Protestant pastor father his hero ... conservative voice: media, social media ... backs Trojans ... co-founded Pacifica Christian H.S. ... trustee, National Review ... keys 2008 meltdown to loss of shame ... first job: 'passing out fruit shake samples at the Flying Fruit Fantasy'

**THOMAS BAK**SENIOR MANAGING DIRECTOR
TRAMMELL CROW CO.

Developed one of newest airport-area office projects, Boardwalk ... 9-story towers connected by outdoor, indoor bridges ... amenities: yoga, eateries, artwork ... tenants: Pathway Capital, Propel Media, WeWork ... backs NE Patriots ... first job: family's florist shop ... first car: 1976 Ford Torino, 200K miles ... bucket list: 'get a dog'

**ELLEN S. BANCROFT**OFFICE MANAGING PARTNER
MORGAN, LEWIS & BOCKIUS LLP

25+ years M&A, IPO, VC, PE, finance ... closed 70+ public, private co. buys, up to \$1B; advised on 50 public offerings ... Indiana U bachelors; Vandy Law ... moved to Calif. from Mo., early '90s for 'short stay' ... 5 years, Rutan & Tucker; 8 years, Brobeck, Phleger ... backs Big Brothers Big Sisters OC, UCI ... Best Lawyers, America ... past Business Journal Women in Business honoree

**AMIR BANIFATEMI**MANAGING PARTNER
K5 VENTURES

Entrepreneur, investor ... co-founded, co-run with Ray Chan ... K5 takes stake ... healthcare, predictive technology, IoT, AI ... 100+ investments ... startup accelerator K5Launch ... former president, TCA (see Hicham Semaan, Grant Van Cleve) ... leads IBM Watson AI XPrize, joined 2016 ... \$5M challenge, 150 teams, 20 countries ... TEDx LA work ... M.S., engineering, MBA, doctoral work, all in France



THE COMPASSIONATE CRAFTSMAN

For over 35 years, Larry Webb has made building homes for every Orange County resident his passion. From entry level homes to custom residences and from his tireless work on behalf of HomeAid Orange County to over \$2 million raised for Interval House, countless homeowners in our community will fall asleep tonight in a home backed by Larry's signature approach of compassionate craftsmanship.

NWHM.com



PETER BARONOFF

CHIEF EXECUTIVE
KPC HEALTHCARE INC.

Took over from turnaround CEO Suzaanne Richards ... growth mode, integration at four OC hospitals ... \$430M revenue; about 3K employees, 750+ beds ... co-founded, was chairman, CEO of 16-facility Fla. system Promise Healthcare ... local facilities niche-focused—surgery, long-term care, behavioral and mental health ... parent KPC Group, \$10B assets, incl. real estate

**RANDY BARTH**

FOUNDER, CHIEF EXECUTIVE
THINK TOGETHER

Born Lynwood; grew up Downey ... at 2006 founding: 4K kids, 25 OC sites ... now: 150K kids, 180 sites, 4 counties ... UCLA bachelor's, 1981 ... Bruin fan; senior fellow, UCLA public policy ... studied, Peter Drucker, Claremont ... elder, St. Andrew's NB (see Wendy Peterson) ... church's Shalimar kids center, Think Together proof-of-concept ... first car: Ford Pinto ... first job: gas station attendant ... wife, Mary; two daughters ... author

**DOUGLAS BAUER**

CHIEF EXECUTIVE
TRI POINTE GROUP INC.

Homebuilder-developer ... \$2B market cap ... 125+ active communities ... delivers 5K+ homes annually, average \$625K ... holds \$11M shares ... former exec, William Lyon Homes (see Matt Zaist) ... at Tri Pointe engineered \$2.7B buy of Weyerhaeuser building ops—national profile ... triathlon fanatic ... daughter a soccer star ... Bauer: USC MBA

**SCOTT BAUGH**

ATTORNEY
SCOTT BAUGH & ASSOCIATES

2018 challenged fellow GOPer, 15-term, U.S. Rep. Dana Rohrabacher ... missed second slot on ballot by about 1,500 votes of 125,000 cast ... ran local party ops 10 years, following legendary Tom Fuentes ... raised millions for candidates ... three-term Surf City assemblyman; led GOP state legislative caucus, 1999 ... board: NB private up-and-comer HS Pacifica Christian

**PAUL BAY**

PRESIDENT, AMERICAS
INGRAM MICRO

Oversees North, South America ops from Canada to Chile ... one of OC's biggest cos. by sales ... 20+ years ... roles including: vendor management; VP and president, North America ... interrupted Ingram career in mid-2000s: Software CEO ... makes home, landscape, interior 3D-design software ... Ingram's China-based owner shopping the tech products, services reseller (see Alain Monie)

**ROBERT BEALL**

MANAGING PARTNER
SHEPPARD MULLIN

Finance, mortgage expertise ... civil litigator ... IP, trade secrets; unfair competition; securities ... clients included U.S. Bancorp, LendingTree, Adidas, Comerica, Extra Space Storage, Taylor Made Golf ... UCLA bachelor's, USC Gould Law ... Sheppard Mullin summer associate, 1986, joined 1987 ... led business trial practice group ... strategic planning committee ... one of largest national firms in OC





HERE TO MAKE **BOLD DECISIONS.**

The entire Chapman Family
congratulates our outstanding leaders.

**PRESIDENT
DANIELE C. STRUPPA, PH.D.**

**PRESIDENT EMERITUS
JAMES L. DOTI, PH.D.**

**DEAN MATTHEW J. PARLOW,
PH.D.**

DEAN THOMAS TURK, PH.D.

**AND TRUSTEE MARK HILBERT,
FOUNDER OF THE HILBERT
MUSEUM OF CALIFORNIA
ART AT CHAPMAN
UNIVERSITY**



**CHAPMAN
UNIVERSITY**

CHAPMAN.EDU

MICHAEL BEALS

PRESIDENT
VANGUARD UNIVERSITY

Ordained Assemblies of God minister ... 31+ years ministry; started as youth pastor, Harbor Church in Lomita ... bachelor's, master's, Vanguard; second master's, PhD, Fuller Seminary ... Vanguard 1991 adjunct; named 10th president 2013 ... Christian college sketching 12-building expansion on 38-acre campus, 2K students ... met Faith, wife of 40 years, at Vanguard ... enjoys blues, jazz, gardening, fly-fishing, reading, sailing

**PETER BECK**

FOUNDER, CHIEF EXECUTIVE
ROCKET LAB

Leads 'glorified freight company' founded in 2006 ... 220 workers, most in New Zealand ... first commercial orbital launch 2018 ... niche 'small rockets ... small satellites' launched early, often ... size range 7 ounces to 485 pounds ... unicorn valuation following \$75M 2017 Series D led by Data Collective ... total to-date \$150M ... backers include Khosla, Bessemer, Promos, Lockheed Martin

**TYLER BEECHER**

CHIEF EXECUTIVE
TRACE3

16th-largest OC private co. on 2018 merger with Data Strategy LLC ... \$1.1B revenue, heading to \$2B by 2020: 'growth machine' ... value-added reseller founded 2002 by Hayes Drumwright (see entry) ... HIG Capital took majority stake 2017 ... Data Strategy merger takes T3 national: 1K workers, 15% in OC ... 8K clients ... works with Cisco, Dell, HP

**SHIRIN BEHZADI**

CHIEF EXECUTIVE
HOME FRANCHISE CONCEPTS

Franchises home-care businesses, \$600M+ systemwide sales ... top concept Budget Blinds, one of OC's fastest-growing large private cos., up 32% to \$421M ... also Tailored Living—organizing; Concrete Craft—resurfacing ... some 1K franchisees across system ... Trilantic Capital bought control, 2015 ... shopping for acquisitions ... Shirin backs Alzheimer's, cancer work ... speaks Farsi

**RANDALL BELL**

FOUNDER, DIRECTOR
LANDMARK RESEARCH GROUP LLC

Economist, sociologist analyzes impact of disasters, tragedies—hurricanes, chemical spills, terrorism, airplane crashes, murder sites—for insurance, property value, legal aspects ... tries to decipher rebound ... not 'interested in disasters—interested in recovery' ... books include co-writing Leo Fender bio ... TEDx talk 'Rich Habits' ... BYU bachelor's; UCLA MBA; Fielding Ph.D. ... married, four kids

**JEFF BENCK**

CHIEF EXECUTIVE
LANTRONIX INC.

Leads legacy software co. tapping Internet of Things ... market tripling to \$9T ... products enable secure online links for med devices, cars, ATMs ... shares up four-fold in two years; \$80M market cap ... first annual profit in 18 years ... revenue heading to \$50M ... Jim Peterson 6% stake 2018 (see entry) ... Benck, Peterson ex-colleagues of Paul Folino (see entry) ... 'momentum to continue'



RUSS BENDEL

CHIEF EXECUTIVE
HABIT RESTAURANTS INC.

Leads fast-casual burger chain ... \$400M market cap; \$390M revenue ... 230 locations, 11 states ... 7th-largest OC-based chain ... bucks industry franchising trend; owns 80% of its units ... rare franchise deal, nine units, Idaho, Eastern Washington, big area operator ... adding drive-thrus, breakfast ... Bendel's son runs several indie eateries

**ANDEREE BERENGIAN**

CHIEF EXECUTIVE
CIE DIGITAL LABS

Business Journal Excellence in Entrepreneurship honoree ... outsourced digital services ... bought 2015; founded 1998 by Justin Choi ... 100 workers, 14K SF HQ ... wants to meet: da Vinci, 'inspiration as artist, inventor' ... Bucket list: Running of the Bulls, Pamplona ... always attends: Cavalcade sports car rally, Italy ... mentors Calif., Colo., startups ... boards: UCI undergrad advisory; Human Options, Discovery Cube (see Joe Adams)

**BJARNE BERGHEIM**

CHIEF EXECUTIVE
SONENDO

Makes GentleWave system for root canals ... uses 'fluids ... broad spectrum acoustic energy' to clean teeth, roots ... fastest-growing midsize OC private co., 2,100% two-year growth to \$13M sales ... root canal \$4B industry; FDA nod, 2015 ... bachelor's, UCI; master's, Cal Tech ... father, Olav, co-founded co. and venture-backed Glaukos Corp., glaucoma stent maker, \$2.2B market cap (see Bob Davis)

**STEVE BILT**

CHIEF EXECUTIVE
SMILE BRANDS

20-year dental industry vet ... co-founded services provider 1998 ... acquisitions; left 2013; returned 2016 when Gryphon Investors bought it ... expanding nationally from Western base ... \$600M revenue, 5K employees, 400 practices ... 3G work: 'greeting, guiding, gratitude' ... born NYC, raised Denver ... roots for Broncos; first job: 'delivering Denver Post' ... first car: light-blue, 4-door Datsun 810 ... would like to meet MLK Jr.

**MICHL BINDERBAUER**

PRESIDENT, CHIEF TECHNOLOGY OFFICER
TAE LIFE SCIENCES

Spinout of parent TAE Technologies Inc. ... backed by \$40M 2018 Series A round led by Artis Ventures ... kills cancer cells via energy beams ... 'boron neutron capture therapy' targets inoperable tumors ... first customer China-based oncology center ... 'two decades of research ... repurposed for medical' ... nuclear fusion ... massive energy use ... \$100M to build system

**BRANDON BIRTCHER**

CHIEF EXECUTIVE
BIRTCHER DEVELOPMENT

Built U.S. ops, Australia's Goodman Group, among largest U.S. big-box industrial developers ... parted ways ... family has century-long ties to OC RE ... now runs local developer-investor with daughter, Brooke Birtcher Gustafson ... boat lover: see the photo, Lido House restaurant at new boutique hotel by Bob Olson (see entry)



REYNOLDS C. BISHCHIEF EXECUTIVE
KOFAX INC.

\$360M revenue ... \$45M from newer robotic process automation unit, fastest-growing line ... global RPA market heading up tenfold to \$3B by 2021 ... has put \$50M in 5 years for R&D ... 1.6K employees, 20% in Irvine ... offshore software developers Denmark, Russia ... Kofax: 21K customers ... recognized by industry for helping clients 'accelerate and digitize document processes and transactions'

**MATTHEW BLAKE**CHIEF EXECUTIVE
NEXEM CORP.

Fastest-growing large OC private co. ... 1,900%+ two-year growth to \$122M ... 15+ acquisitions, 50+ offices, 65 OC employees ... Blake owns Cato Advisors, equity investor, adviser, holding co.; 10 firms ... former CEO Houston-based Franklin Data; plans to fold into Nexxum ... supports juvenile diabetes research; Child Help ... studied in Brazil ... would meet Ben Franklin

**SCOTT BORAS**FOUNDER, CHIEF EXECUTIVE
BORAS CORP.

Forbes: 'most successful athlete advocate' ever ... some \$2B in current contracts ... clients include Dodger Cody Bellinger, Astro José Altuve, and J.D. Martinez of Red Sox ... Boras played minor league ball, law degree, PhD pharmacology ... grew up on farm ... 40 OC employees; 100 player reps ... Business Journal OC 50

**BILL BORGS MILLER**PRESIDENT, CHIEF EXECUTIVE
AVIATION CONSULTANTS INC.

Company's ACI Jet unit runs one of two fixed-base operations at John Wayne Airport (see Barry Rondinella)—clients: charter carriers, plane owners ... lauded for upgrades, lowering jet fuel costs ... GM Nathan Steiger; SVP Joe Daichendt ... Borgsmiller's first job: janitorial ... roots for St. Louis Cardinals; would like to meet Amelia Earhart: 'I want to know what happened'

**CRAIG BOUNDY**CHIEF EXECUTIVE
EXPERIAN NORTH AMERICA

Costa Mesa HQ; owned by Irish-based firm ... \$2.5B revenue; 1K local workers ... moving heavily into data analytics, machine learning ... expanding services to corporate clients, deeper into consumer products ... also oversees verticals: health, automotive grad, Lancaster U, Britain ... basketball fan wife, two kids ... Boundy fluent in four languages: 'German, English, French ... American!'

**DOUGLAS BOWERS**CHIEF EXECUTIVE
BANC OF CALIFORNIA

Veteran banker; 29 years at BofA ... took helm from Steve Sugarman, 2017 ... boosted corp. governance, cut corp. jobs, ... \$950M market cap, flat YOY ... 'tough choices will bear fruit' ... \$10.4B in assets, second-biggest OC-based commercial bank, \$305M revenue, \$57M net income ... previously CEO, Square 1 Bank



JAMES BOYD

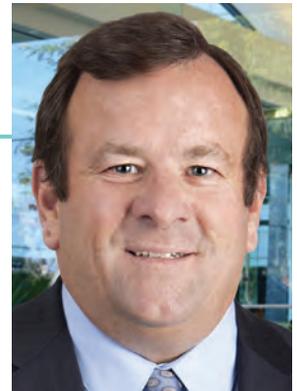
REGIONAL PRESIDENT
TOLL BROTHERS INC.

Heads local ops, Horsham, Pa.-based Toll, largest U.S. luxe homebuilder ... OC a focus: Orchard Hills ongoing ... Altair, 840 homes near Great Park Neighborhoods in Lennar JV (see Jon Jaffe) opened this year ... homes in both top \$2M ... overseas buyers ... Toll also active in Yorba Linda, Lake Forest other OC markets

**JOHN BOYLE**

CHIEF EXECUTIVE
AUTOMOBILE CLUB OF
SOUTHERN CALIFORNIA

Succeeded Robert Bouttier, 2017 ... previously president, COO, since 2015 ... 28 years AAA, directed affiliated insurance operations, finance, admin functions ... prior: KPMG audit ... CSULB ... Auto Club, OC's fourth-largest private co., \$5.9B revenue ... 14K employees, 3.5K local

**GARY BRAHM**

CHANCELLOR, CHIEF EXECUTIVE
BRANDMAN UNIVERSITY

Founding chancellor, private nonprofit ... part of Chapman U system ... \$100M budget ... WASC-accredited, vocation-focused ... 27 campuses Calif., Wash., online ... 23K degree, certification students ... prior: Chapman COO, 13 years; VP finance, CFO, National U ... resume: CFO, Anadite Inc., LAM Industries ... San Fernando Valley native ... bachelor's, CSUN, master's, USC

**ROBERT T. BRAITHWAITE**

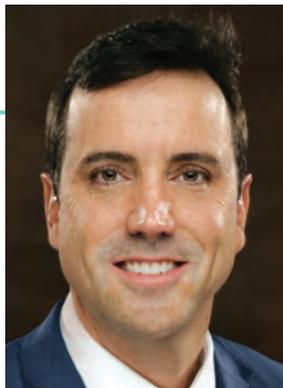
PRESIDENT, CHIEF EXECUTIVE
HOAG MEMORIAL HOSPITAL PRESBYTERIAN

Hoag Memorial Hospital Presbyterian Flagship NB campus; Irvine site; Hoag Orthopedic some 600 beds ... Hoag only OC hospital in Calif. in US News top 10 ... \$1.2B revenue, up 9% YOY ... OC's only collocated hospital-acute adult rehab, neurological/orthopedic issues ... expanding ER ... new 18K SF 12-suite maternity unit, 2020 ... as a kid, wanted to be a doctor ... Business Journal OC 50

**TIM BRANDT**

OC MANAGING PARTNER
DELOITTE

Largest local accountancy by employee count ... 900+, up 5%, incl. 150+ CPAs, 100+ partners, 275+ management consultants; 263K global workers ... 'good year ... we're very busy' ... areas: tech, financial services, retail, real estate; growing life sciences ... 28 years at firm ... grew up Laguna Beach; UCSB grad (see Robert Schlener)

**TRAVIS BRASHER**

CO-FOUNDER
TRAVISMATHEW LLC

Launched with Travis Johnson, John Kruger, 2007 ... golf apparel, expanded to tennis ... Andy Roddick minority investment at one point ... retailers have included golf—PGA Tour stores, Golfsmith, Roger Dunn—and high-end department stores—Nordstrom, self-branded stores at Fashion Island, La Jolla, Santa Monica ... sold to Callaway Golf Co. in 2017, \$126M, cash, debt





Artist: George James
Painting: "Ocean View"
n.d.



BRITT - COOPER

CHRIS BRITT

CO-CHIEF EXECUTIVE
MOUNTAIN MIKE'S PIZZA LLC

Runs Britt Private Capital LLC ... co-CEO, Ed St. Geme, runs Jupiter Holdings LLC ... duo bought NorCal pizza chain 2017, moved it to NB Corporate Plaza digs ... bought Juice It Up 2018 ... Britt previously at Marwit Capital LLC ... MMP 14th-largest OC-based chain; annual sales \$156 million, 200 units; JIU \$35M annual sales, 90 locations ... MMP's new president, COO a Yum Brands vet

**TIM BRITT**

CHIEF EXECUTIVE
SYNOPTEK INC.

Founded IT management, consulting firm 2001 ... 'we can do it better' ... ex-CIO Ace Hardware online ... firm one of OC's fastest-growing midsize private cos., 45% two-year growth to \$93M annual sales ... 500+ employees ... backed by Vinny Smith (see entry) ... roots for Georgia Tech Yellow Jackets ... first job: 'loading clay pigeons at my dad's skeet/trap range in Wyoming' ... first car: Datsun B210

**MARY ANN BROWN**

FORMER EVP
PACIFIC LIFE INSURANCE CO.

Launched PacLife reinsurance unit ... retired 2017 after tripling its profit ... Insured Retirement Institute Hall of Famer ... now being named to boards, most recent indie director at PartnerRe Ltd., 2018 ... proud husband, Rick Reiff (see entry), says more posts coming ... couple nearing mythic status as global travelers

**ROBERT BRUNSWICK**

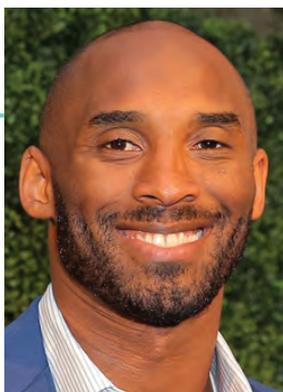
CO-FOUNDER, CHIEF EXECUTIVE
BUCHANAN STREET PARTNERS

Launched real estate investment firm 1999 ... \$6.5B invested, debt, equity, 20 years ... founding member, UCI Center for Real Estate; adjunct comm. RE teacher... chairs Hoag Hospital Foundation (see Flynn Andrizzi); backs Boy Scouts ... Berkeley grad ... roots for Dodgers ... Bucket list: 'ride my bike across America' ... would meet Lincoln: 'calm in managing through tough times'

**KOBE BRYANT**

FOUNDER
KOBE INC.

Lakers legend, five-time NBA champ now VC, other ventures ... \$6M stake in sports drink BodyArmor hit \$200M value when Coca-Cola Co. took sip ... Coke also drinks Monster Beverage (see Rodney Sacks, Hilton Schlosberg) ... Bryant's Granity Studios—'great' plus 'infinity'—co-produced 2017 animated short film, Oscar winner 'Dear Basketball' ... music, John Williams; animation, longtime Disney artist Glen Keane

**MICHAEL BURDIEK**

PRESIDENT, CHIEF EXECUTIVE
CALAMP CORP.

Leads maker iconic LoJack ... purchased 2016 for \$132M ... brought company distribution, expansion ... tighter link to police clientele ... firm's wider work in telematics hardware, software, mobile fleet management ... clients include Caterpillar, Verizon Communications ... Burdiek decade at company, incl. COO ... turnaround after lost contracts, closed units ... \$711M market cap; \$366M revenue; \$17M net income



Congratulations!
JON SEVERSON
On being recognized as an OC 500.

We aren't surprised that Jon has been named to the OC 500.

After all, he's been an influential leader of the built environment for more than 40 years. As President and Chairman of Millie and Severson, Jon inspires each of us every day to be our best, challenges us to defy the status quo, and encourages us to lead with creativity and integrity.

Congratulations

SCOTT BURNHAMCHAIRMAN
BURNHAM USA EQUITIES

One of largest NB property owners, looking at other markets ... affiliate opened 266K SF LBX—Long Beach Exchange—shopping center near city airport ... tenants include Whole Foods 365, restaurants, fitness studios ... aim similar to hip OC sites OC Mix, South Coast Collection ... retail partner, Dana Point Harbor renovation (see Bob Olson, Joe Ueberroth) ... co-invests with Bryon Ward (see entry)

**JAY BURRESS**CHIEF EXECUTIVE
VISIT ANAHEIM

Five years head of destination marketer to Disneyland environs ... opened 200K-SF Anaheim Convention Center expansion 2018; re-signed area's two biggest shows, NAMM, Natural Products Expo West, combined bring 200K attendees ... moved HQ from ACC campus to own offices near Angel Stadium ... growing sports events marketing, med-tech shows ... wants to launch, own, events

**KURT BUSCH**CHIEF EXECUTIVE
SYNTIANT CORP.

Joined AI semiconductor maker, 2017 ... previously four years CEO, Lantronix (see Jeff Benck) ... exec team includes ex-Mindspeed, Broadcom execs ... 2018 raised \$5M Series A round led by Intel Capital ... chips will go into sensors, drones, phones, wearables ... machine learning; enhance performance of items ... Busch bachelor's, biological science, UCI; MBA, Santa Clara U

**TIM BUSCH**CHIEF EXECUTIVE
PACIFIC HOSPITALITY GROUP

Hotel owner-operator ... groups it led sold Bacara for \$375M, OC Wyndham property for \$61M ... bought fourth AC Hotel in Dallas in April ... backs 'Catholic Church and Catholic Education' ... leadership group Legatus (see Manny Ramirez) ... first job: paperboy, Detroit ... roots for, owns piece of NHL Vegas Golden Knights ... can't miss: 'family Christmas party, going on 34 years'

**RICHARD CABRERA**EXECUTIVE VICE PRESIDENT
UMPQUA BANK

Leads Western U.S. corporate, debt capital, M&A, international banking ... region Calif., Nev., Ore., Wash. ... Forbes Top-100 bank, Top-100 cos. to work for ... one of several banks expanding in OC (see Joe Yurosek) ... works with Gil Dalmau (see entry) ... joined Umpqua 2016 ... previously at Calif. Bank & Trust, BofA, Mellon, First National Boston, Security Pacific, First Interstate ... 35 years ... SDSU bachelor's

**500 MILES***Car Love, American Style*

The OC 500's love affair with cars reflects the country's own and things really got rolling in the 1950s. America's baseball teams and GIs headed west; its commerce—and cars—came too.

Mark Hilbert drove a 1953 Chevy Bel Air; Geoff Stack had a '54 Merc; Tom Tucker ran a 1955 Chevy convertible he 'should have kept ... now a classic.'

David Wilson had a 1956 Triumph T3 ... not American, but they did help us win the war.

Mike Harrah had the 1956 Chevy Nomad and Fletcher Jones had the same car, next model year.

Bill O'Connell's ride was a 'candy apple red and white' 1957 Chevy Impala; Jim Doti had a 1959 pre-owned one.



UNITED CAPITAL
FINANCIAL LIFE MANAGEMENT

CONGRATULATIONS, JOE DURAN

United Capital's team of 630 employees congratulates our Founder and CEO, Joe Duran, on being recognized as a Person of Influence in the Orange County Business Journal's 2018 OC 500.

We are honored
to help our clients
live richly.



unitedcp.com | [#WeAreUC](https://twitter.com/WeAreUC)

JAMES CAGGIANO

CHIEF EXECUTIVE
DENDREON PHARMACEUTICALS LLC

Commercial-stage biopharma ... 1st FDA OK, immunotherapy with drug Provenge, 2010 ... prostate cancer ... BK, sold to Valeant, 2014, \$495M ... 2016, sold to China's Sanpower, \$820M ... Seal Beach HQ ... 200 workers ... offices: Seattle; Union City, Ga. ... after earlier slots at Dendreon, Allergan, Valeant; rejoined Dendreon ... treatment: after cells harvested, processed, must be back into patient, 18 hours ... team of 15 monitors delivery 24/7

**DANIEL J. CALLAHAN**

PRESIDENT, MANAGING PARTNER
CALLAHAN & BLAINE

Top-ranked U.S., state, regional, county trial lawyer ... 40+ years ... began career Hawaii; relocated SoCal; opened firm St. Patrick's Day, 1984 ... Segerstrom board; ... New Majority ... Chicago native ... Western Illinois U, UC Davis Law ... Phi Kappa Phi, Pi Sigma Alpha ... first job: caddy, Glen Oaks CC, Glen Ellyn, Ill. ... first car: 1959 Studebaker 2-door wagon ... would like to meet: Donald Trump

**JOHN D. CAPPASOLA JR.**

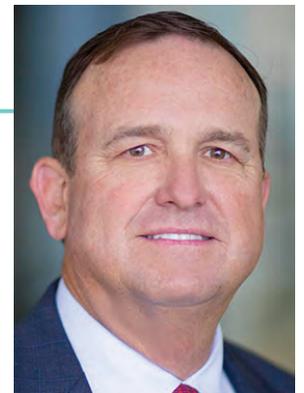
CHIEF EXECUTIVE
DEL TACO

Leads 5th-largest OC-based restaurant chain ... \$784M systemwide sales; 575 locations, 14 states; 55% company-owned; \$475M revenue; \$450M market cap ... took role 2017, chief brand officer, 2011 ... Top-50 U.S. chain ... 2018 Michigan franchisee plans to triple unit count there ... 16 years Blockbuster; bachelor's, California Coast U

**JAY CARNAHAN**

FOUNDER, PRESIDENT
ORION PROPERTY PARTNERS

CRE brokerage, founded 1999 ... career 50M+ SF acquisition, development, management, marketing, leasing, high-end office space ... previous roles, Cushman & Wakefield (see Jeffrey Cole, Eric Paulsen), Transpacific Development Co., PM Realty ... also Irvine Co. office leasing, management ... on UCI Merage Center for Real Estate advisory board

**ED CARPENTER**

CHAIRMAN, CHIEF EXECUTIVE
CARPENTER & CO.

Launched firm, 1974 ... advised 500+ bank startups ... currently helping fintechs become banks ... surfs, drives stock cars ... backs International Medical Corps, helping war-torn, disaster areas ... Business Journal OC 50 ... Sept. 2018 sold \$61M in PacMerc shares ... trustee on Entrepreneurship Wall of Fame alma mater Loyola Marymount ... drives race cars but doesn't compete: 'insurance ... more than Formula 1 car'

**JOHN CARPINO**

PRESIDENT
ANGELS BASEBALL LP

15 years with team ... first job: hawked programs at Arlington Park racetrack, Chicago ... first car: '80 Buick Regal ... can't miss Barefoot Canyon Classic, The Ranch, Laguna Beach ... wants to 'learn how to sing and play the guitar' ... with wife, Elizabeth, involved in 'CHOC to CASA to Ark of San Juan pet adoption' ... 'and of course, Angels Baseball Foundation' ... favorite team: 'that's an easy one' (see Arte Moreno, Dennis Kuhl)





SMALL CELLS



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BILL CARPOUPRESIDENT, CHIEF EXECUTIVE
OCTANE

Go-to CEO for big PE Firms ... joined 2015 ... 525+ cos. through Launchpad accelerator since 2009 ... grew capital network, growth services platform ... formed SoCal network, incl. LA Venture Association, SD Venture Growth ... first fund, \$30M for ophthalmology, 2017, named PwC No. 3 med-tech fund ... plans second eye, new aesthetics medicine fund ... can't miss: 'NCAA Final Four if Villanova is in' (see Ted Wilm)

**DARYL J. CARTER**FOUNDER, CHAIRMAN, CEO
AVANATH CAPITAL MANAGEMENT

10-year-old firm buys, rehabs affordable housing ... 8K U.S. units ... \$388M 2018 commitments, latest fund; up from \$200M 2015 fund ... Inc. 5000 ... born West Side, Detroit near 'old Tigers Stadium' ... backs NBA's Pistons ... first job: 'busboy, Elmer's Hamburgers' in Detroit ... first car: 1974 Mazda RX-3 ... co. name portmanteau of kids Ava, Nathan

**STEVE CASE**EVP
OFFICE PROPERTIES
IRVINE CO.

Oversees office marketing, leasing for OC's dominant landlord ... 46M-SF portfolio ... Case last 12 years 110M+ in office leases—more than entire OC capacity ... new Spectrum towers leasing up ... previously senior managing director, CBRE in OC ... boards, UCI Center for Real Estate USC Lusk Center, OC United Way (see Sue Parks)

**TIM CASE**CHIEF EXECUTIVE
BAKERSTONE INTERNATIONAL

2018 Business Journal Family Owned Business honoree ... co-founded maker of home-use, quick-cook pizza oven, 2012, with wife, Tera ... 'our record is 53 seconds' ... Kickstarter campaign to \$4M revenue 2018; \$10M projected, 2019 ... baker's dozen of workers ... oven sold in big-box retail, online ... new products in pipeline

**ROBERT CAUDILL**REGIONAL DIRECTOR
COLLIERS INTERNATIONAL

No. 2 CRE brokerage in OC (see Jeffrey Moore, Kurt Strasmann) ... \$3.5B deal volume, 130 workers, half brokers ... office, industrial, multifamily, investment properties ... national affordable housing team ... first job: summer construction ... roots for Angels ... first car: Pontiac Firebird ... would like to meet Winston Churchill ... Can't miss: Pageant of the Masters

**IRVING CHASE**OWNER
S&A MANAGEMENT LLC

RE owner, developer, downtown Santa Ana ... three decades, 250K SF ... 1980s Fiesta Marketplace to Fourth Street Market food hall-anchored area today ... son Ryan prominent daily ops ... UCLA, 1974; San Fernando Valley College of Law, 1979 ... Zeta Beta Tau fraternity ... son-in-law late philanthropist, community leader Allan Fainbarg



HEARTS FOR OTHERS

Service

Survey respondents listed hundreds of charitable, church, civic and other service organizations as recipients of their time, talents and treasure.

Top mentions:

- Universities: about 20% of respondents apiece, with some overlap, cited Chapman and UCI activities and groups, including giving to scholarships, athletics, and entrepreneurship and start ups
- Schools: Community colleges, K-12 organizations, and education commitments—OC School of the Arts, STEM, MIND Research, THINK Together, and others, garnered a fifth of your service work
- Arts and Culture: Pacific Symphony, Segerstrom Center for the Arts, Philharmonic, museums, and holiday and neighborhood events
- Families and Youth: Gangs, drug addiction, domestic violence, and student assistance, such as mentoring and leadership-building
- Healthcare: CHOC, Hoag, Mission Hospital and others, including Shea Center, Cystinosis, drug abuse, free wheelchairs and overseas medical work.

Other involvement included United Way, Goodwill, Ocean Institute, pet care, and diversity efforts. A focus this year was homelessness: OC Rescue Mission, Illumination Foundation, and food and clothing for neighborhood agencies. Legal charities—a commitment especially of attorneys—were also represented.

Top events included Chapman Celebrates—about 10% of respondents cited this as an event they can't miss—along with Hoag Hospital's Christmas Carol Ball, Segerstrom Center Candelight Concert, Newport Beach Christmas Boat Parade, Pageant of the Masters, and, again connected to homelessness—an issue in the news this year in OC—Illumination Foundation's Chef's Table Gala.

History

American political and military leaders, global cultural and religious figures, and men and women who rewrote the narrative predominated among OC 500 survey respondents when we asked what historical figure they'd like to meet.

American founding fathers—Washington, Jefferson, Benjamin Franklin—nabbed about 5% of respondents apiece.

Military and political giants—Winston Churchill, George Patton, Colin Powell—combined for 10% of the devotion. Ronald Reagan was listed on about 2% of surveys.

Cultural luminaries include Nelson Mandela, Martin Luther King Jr., Jackie Robinson and Albert Einstein—4% to 6% of respondents apiece.

Religious leaders we'd like some calendar time with include the Buddha or Muhammad, named on 2% of surveys each; Gandhi, cited by a little more than 3%, and Jesus, named on about 10% of surveys for his 'influence' (John Carpino) and 'impact' (Adam Coffey).

West Point grad Jeff Manley would like to meet David Patraeus, and Reza Jahangiri wants to see Frederic Chopin, 'my favorite composer of all time.'

Women we'd like to talk with – and hear from – include:

- Ruth Bader Ginsburg (Wendy Peterson, who considers her a trailblazer 'unapologetic and steadfast')
- Sacajawea (whom Cheryl Osborn called 'gutsy')
- Queen Elizabeth I ('a woman of substance,' noted Lucy Dunn, who wants to know her secrets)
- Sojourner Truth ('born Isabella Baumfree,' Sheniece Smith wrote, 'born a slave ... became an activist ... what gave her the bravery?')

Anne Boleyn, Queen Isabella of Spain, and Marie Antoinette got mentions; Amelia Earhart was on 2% of surveys.

By far the number one answer to our question, though, was Abraham Lincoln, listed on more than 15% of surveys. As Chris Ivey wrote, "We could use a guy like President Lincoln now." Then, quoting from Lincoln's first Inaugural: *We are not enemies, but friends. We must not be enemies. Though passion may have strained, it must not break our bonds of affection. The mystic chords of memory will swell when again touched, as surely they will be, by the better angels of our nature.*

KIMBERLY CHAVALAS CRIPEPRESIDENT, CHIEF EXECUTIVE
CHOC CHILDREN'S

20+ years ... \$732M revenue, up from \$650M ... new private-room neonatal intensive care; 18-bed mental health inpatient center ... foundation raised \$31M, up 29%. ... first car: yellow Karmann Ghia ... sleeps 5 hours 'if I'm lucky' ... bucket list: 'riding my horse and traveling' ... First job: camp instructor ... roots for USC football ... Business Journal OC 50

**WILLIAM CHENEY**PRESIDENT, CHIEF EXECUTIVE
SCHOOLSFIRST FEDERAL CREDIT UNION

Largest Calif. CU, fifth-largest U.S. ... \$14B assets, 794K members ... founded 1934: 126 school workers pooled \$1,200 to form OC Teachers FCU, renamed SchoolsFirst 2008 ... 47 SoCal branches, 28K+ ATMs ... prior: president, CU trade group ... stints at Xerox FCU, Accenture ... bachelor's, U Texas-Austin ... CSUF Foundation ... lives CdM with wife, Crissy ... journalist daughter, Catherine; son, Will, Texas HS teacher

**STEPHEN CHRISTENSEN**DEAN, BUSINESS SCHOOL
CONCORDIA UNIVERSITY

Appointed 2014, teaches entrepreneurship ... created Concordia's Faith and Business Forum, Center for Faith and Business, summer Teen Entrepreneur Academy ... nonprofit Faith and Work Life ... resume: TeeHub LLC, Olive Crest, Chapman U., Robert Sharp Co., UCI ... native New Yorker ... wife, Michelle, 35 years; four daughters ... Eagle Scout

**MARK CLEMENS**OC MANAGING PARTNER
KPMG LLP

2nd-biggest OC accountancy ... 480 local workers, 125 CPAs, 50 partners, 170 mgmt. consultants, 197K global workers ... a local focus: alternative investments industry ... 30-year vet, all at KPMG ... bachelor's, SDSU ... backs cerebral palsy research ... UCI Executive Roundtable; CSUF Center for Corporate Reporting, Governance

**ADAM COFFEY**CHIEF EXECUTIVE
COOLSYS INC.

1984 Soldier of the Year, 2nd Armored Division, famed as Patton's WWII command ... started career at GE Health ... 'shocked' at links between CAT scanner, air-defense radar ... GE Leadership Academy ... ran two cos. ... took helm of refrigeration-HVAC services CoolSys in 2016; \$240M sales ... target: \$1B ... private pilot ... supports Notre Dame, UCLA football ... can't miss: Mother's Day brunch at Andrea's, Pelican Hill

**ERAN COHEN**CHIEF EXECUTIVE
ST. JOHN KNITS

Joined May 2018 ... previous: PetSmart EVP, customer experience; Esprit de Corp., including president Asia footwear, accessories ... CMO, Diane von Furstenberg; she called him Stanley Tucci of firm ... reality fashion show 'House of DVF' filmed episode there ... CMO, Payless; New York and Co. ... bachelor's, geological engineering, mineral economics, Colo. School of Mines



DAVID COLE

CO-FOUNDER, CHIEF EXECUTIVE
NEXT VR INC.

Virtual reality broadcaster, content provider ... niche: live pro sports, concerts, other broadcasts ... deals with NBA, PGA, WWE, Wimbledon, Fox Sports, Int'l Champions Cup soccer ... also music events producer, venue owner, LiveNation ... haunted house investigation show 'Paranormal Evidence' ... company has raised \$115M ... said to be working on Disney's Star Wars: Galaxy's Edge

**JEFFREY COLE**

VICE CHAIRMAN, CAPITAL MARKETS
CUSHMAN & WAKEFIELD INC.

Among top OC com'l brokers, large office properties ... nearing 40 years' experience ... \$10B, 250 deals, 80M+ SF ... clients: Olen (see Igor Olenicoff, Natalia Ostensen), Irvine Co. (see Doug Holte) ... \$100M 2018 deals ... roots for Lakers ... first job: dishwasher ... first car: Datsun 240Z ... backs Doctors Without Borders, YMCA ... Chairman, Crystal Cove Conservancy

**SCOTT CONNELLA**

EXECUTIVE VICE PRESIDENT
MUFU UNION BANK

SoCal commercial banking ... 31 years with bank ... OC deposits \$6.6B, up 3% ... UCI econ grad ... member, UCI Chief Executive Roundtable, Dean's Leadership Society; backs Ocean Institute, Red Cross ... first job: 'yacht sales, Crow's Nest, Newport Beach' ... roots for Angels ... can't miss: Newport Harbor Boat Parade ... first car: 1966 VW beetle ... certified financial planner

**JIM CONROY**

CHIEF EXECUTIVE
BOOT BARN HOLDINGS INC.

Took role 2012 ... mid-2018 tally 233 stores, 31 states; \$677M FY 2018 sales ... stock up fourfold in 18 months ... share price can follow price of oil: industry workers buy boots ... \$20B annual market ... 'grew up in New York ... didn't understand how big this market is — hidden in plain sight more than a century' ... plans Latin America expansion

**ED COOK**

CO-PRESIDENT, CO-CIO
MCCARTHY COOK & CO.

Leads OC office, CRE investor-manager, founded 1995 ... \$3B transactions ... current portfolio 4M SF Calif. office space ... big focus San Francisco ... local trophy The Met near South Coast Plaza, acquired 2015, remake of former MetroCenter complex; tenants include Veritone ... his photo on wall at Mayor's Table, new Lido House hotel restaurant

**PETER COOPER**

CHIEF EXECUTIVE
COOPER CO.

New Zealand émigré 1989 ... attorney, retail exec ... develops neighborhoods, resorts in New Zealand, Texas ... invests in telecom ... bought into internet sports broadcasting to feed fan passion ... told NZ media, 'my son would come over at 2 AM and hack into sites' so he could follow teams ... 1990s investment house, Corporate Plaza digs ... Cooper Co. domiciled in Newport Center ... wife, Susan, five grown kids ... Business Journal OC's Wealthiest





Artist: Rex Brandt
Painting: "Carnation Cove"
July 20, 1983

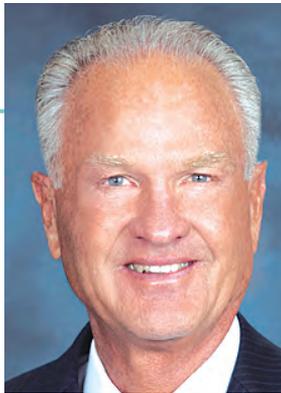


CORBETT - EUSEY

THOMAS W. CORBETT

CHAIRMAN, CHIEF EXECUTIVE
ALLIANT INSURANCE SERVICES INC.

41 years at biggest OC insurance broker, world's 12th biggest ... 2018 \$1.4B annual sales; 15% from OC office ... about 300 local workers ... serves multiple industries, agribusiness to law firms to nonprofits to tribal nations ... Corbett sails, golfs, hikes ... 'if you want to be left alone at a cocktail party, tell them you sell insurance'

**MARK COSTA**

OC EXECUTIVE DIRECTOR
KAISER PERMANENTE

550K OC members, 8K staff, 1K doctors ... 4.5M SoCal members ... Oakland parent \$72B revenue, up 11%; 12M members ... telehealth services ... 28K SF 'next-gen' center La Habra ... OC Business Council (see Lucy Dunn) ... can't miss: Chef's Table Gala for Illumination Foundation (see Paul Leon) ... first car: Toyota Celica ... bucket list: 'become proficient fly fisherman' (see Julia Argyros) ... Business Journal OC 50

**CHRIS COTTER**

PRESIDENT
TUTTLE-CLICK AUTOMOTIVE GROUP

6 dealers hips Calif., 9 Ariz. ... 3 OC: Irvine, Tustin, SJC ... combined No. 15 on Business Journal's auto dealers list ... \$114M local revenue ... 70 sales, service employees ... founded 1946 by Holmes Tuttle; first dealership was first stand-alone Lincoln purveyor ... early customer aspiring actor Ronald Reagan ... TCAG owned by Robert Tuttle, Jim Click—Holmes' son, nephew

**CHRISTOPHER COX**

PARTNER
MORGAN, LEWIS & BOCKIUS LLP

Also president Morgan Lewis Consulting LLC ... former: Congress; SEC chief; White House counsel, Ronald Reagan ... global firm (see Ellen Bancroft, Jeff Moorad) ... government, homeland security, cross-border investing, multistate litigation ... wrote legislation to reform private securities litigation; post-9/11, chaired Homeland Security Committee, Congress ... taught tax law, Harvard ... bachelor's, USC; JD, master's, Harvard ... edited Law Review

**STEVE CRAIG**

CHIEF EXECUTIVE
CRAIG REALTY GROUP

Controls multiple, varied businesses, notably outlet mall developer-owner ... some dozen properties in several states ... local, drive I-5: Outlets at San Clemente 350K SF to city of Commerce 430K-SF Citadel ... 2nd phase planned in San Clemente, more food, entertainment ... chairman, New Majority OC (see Larry Higby) ... to take majority stake, Ruby's Diner as part of casual chain's BK reorg

**KEN CRUSE**

CHIEF EXECUTIVE
ALPHA WAVE LLC

Buys, renovates, repositions, boutique hotels in secondary, gateway, markets ... owns in Colo., Ore. ... ex Sunstone CEO (see John Arabia, Bob Alter) ... Alpha Wave execs also ex-Sunstone ... 2018 launched branding arm Soul Community Planet; internal use for proof of concept; possible rollout to third-party properties ... wife, four daughters ... would meet Buddha or Ayn Rand



THE NEXT CHAPTER



While he was building an empire,
we were building a bridge.

The rewards of the family real estate holdings provided a good life, one Craig worked tirelessly to maintain. But with retirement on the horizon and no succession plan in place because of challenging family dynamics, the carefree future he envisioned seemed less than certain. That's when a conversation with Neil at Whittier Trust opened Craig's eyes to solutions that surprised and intrigued him. What Craig found was that he was able to get the convenience of both a trusted partner for his real estate firm and experienced ally on the governance of affluent families—all in one firm. Connecting families with solutions is how we've been building legacies since our inception as a family office. Read Craig's full story at WhittierTrust.com/NextChapter. Everyone has a story to tell, what's yours? Call Greg Custer at 949.216.2200.

To us, your legacy is everything.™


WhittierTrust

INVESTMENT & WEALTH MANAGEMENT

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WALTER CRUTTENDENEXECUTIVE CHAIRMAN
ACORNS GROW INC.

Founded with son Jeff ... May 2018: \$50M investment led by BlackRock Inc., biggest global asset manager, \$6.3T ... Acorns: app-based mutual fund investing, saving via automatic spare change collection ... 3.3M+ accounts ... also chief exec Blast, connects gamers to auto-saving, \$12M seed round ... founder, Cruttenden Roth, now Roth Capital (see Byron Roth) ... directs NB institute for solar system study

**JOHN CRUZ**ATTORNEY; CO-FOUNDER
HISPANIC 100

State roles 2005 to 2010 include appt. sec. to then-Gov. Schwarzenegger ... bachelor's, CSUF; Michigan Law ... OC Hispanic Bar, Santa Ana schools ... wants to meet: Louis Zamperini ... roots for Dodgers (see Matt Parlow) ... first car: 1955 Chevy ... first job: busboy at 16, Villa Sweden smorgasbord eatery, Main St., HB ... also washed dishes 'when the dishwasher, who had an alcohol problem, was no-show'

**JOHN CURCI JR.**FOUNDER, PRESIDENT
DBAC

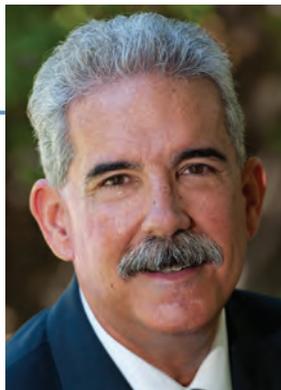
Third-gen OC construction, real estate family ... grandson of John Curci, citrus-farmer-turned-developer; son of John Curci Sr. (see entry), Business Journal OC's Wealthiest ... started DBac 1991 after stints with Davcon Inc., summers at Warmington Homes (see Jim Warmington) ... Berkeley bachelor's, urban, architectural studies ... DBaC \$50M+ revenue, tenant-improvement contractor ... clients include Bixby Land, Hurley, O.C. Sheriff

**GREG CUSTER**EXECUTIVE VICE PRESIDENT
WHITTIER TRUST

Wealth management, counsel, investments ... previously First Interstate, City National (see Robert Iritani), Citizens Business Bank ... bachelor's, business, econ, U Puget Sound ... trust board includes Jim Doti (see entry) ... first job: paper route ... first car: '1938 green Ford panel truck' ... favorite team: 'Green Bay Packers, because I own one share of stock' ... would meet Churchill's personal secretary, Elizabeth Nel

**GIL DALMAU**EVP, SOUTHERN CALIFORNIA MARKET
UMPQUA BANK

SoCal commercial, corporate business clients ... 36+ years' experience ... previously at Sanwa, First Bank, First Calif. Financial; founder, CEO, Americas United Bank ... reports to Richard Cabrera (see entry) ... \$850M local deposits ... charitable: 'food bank/low-income support group' ... roots for Dodgers ... first job: grocery clerk ... First car: VW bug ... bucket list: Kentucky Derby

**SANDRA SEGERSTROM DANIELS**MANAGING PARTNER, SOUTH COAST
PLAZA, C.J. SEGERSTROM & SONS

Co-runs one of most profitable retail centers in U.S. ... 24M annual visitors; 15% overseas tourists—SCP regular feature of OC travel marketing ... backs CHOC in annual 'Follies' extravapalooza ... launched Festival of Children work, 2003, has supported some 500 national kids' charities ... Daniels' mom from NorCal lumber family



Exponential Growth Through Transformative Technology



SONENDO® NAMED FASTEST GROWING MID-SIZE PRIVATE COMPANY IN ORANGE COUNTY

Sonendo® is honored to have received the designation of Fastest Growing Company in the mid-size category by the *Orange County Business Journal*, and would like to thank our partner practices and their patients for championing the GentleWave® Procedure.

Bjarne Bergheim, Sonendo president and CEO, attributes realizing a 2,083% growth rate in 24 months to Sonendo's commitment to improving patient care with transformative technology, and by attracting and retaining exceptional talent.



GLENN DASSOFF

SENIOR LITIGATION PARTNER
ORRICK, HERRINGTON, & SUTCLIFFE

First-chair trial lawyer, litigator, 50+ trials ... high-tech focus ... trade secrets, unfair competition, IP, joint venture finance ... clients include retailers, defense contractors, electronics cos., construction, telecom, pharma ... 3+ years at Orrick; 23 at Paul Hastings ... bachelor's, USC; JD, UC Berkeley ... Orrick: 20+ local attorneys; 40+ employees

**TOM DAVIN**

FORMER CHIEF EXECUTIVE
5.11 TACTICAL

Eight years in top role at first responders apparel, gear maker ... previously at Taco Bell, Panda Restaurant Group ... co-founder, president ... Francisco Morales added CEO duties, 2018 (see entry) ... 5.11 18th-largest OC clothing maker, \$300M sales ... 550 workers, 20% in OC ... USMC officer ... played lacrosse, earned bachelor's, Duke; MBA, Harvard

**ROBERT DAVIS**

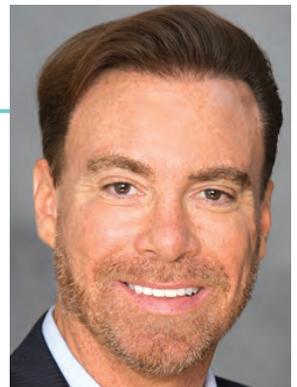
SVP, GENERAL COUNSEL
GLAUKOS CORP.

Business Journal GC of the Year ... named to post 2015, month before glaucoma stent maker went public ... added quality affairs role 2018 ... \$2.3B market cap ... helped establish 14 int'l subsidiaries ... bed by 11; awake by 5:15 ... mountain biking, hiking, traveling ... met wife, Tiffany, as Mormon missionary, Sweden ... four kids ... president, Laguna Niguel LDS Stake, 4K members

**JOHN W. DECERO**

CHIEF EXECUTIVE
MECHANICS BANK

Co-founded California Republic Bank ... raised \$52M capital; 300 investors ... president, 11 years ... grew assets to \$2.2B ... sold 2016 for \$335M to Walnut Creek-based Mechanics ... two local branches; 275+ workers ... OC deposits \$1.5B, up 22% ... \$5.6B in assets ... bought Scott Valley Bank, 2018 ... Business Journal Person of the Year, Finance, 2017 ... board, Team Kids

**DAVE DICKERSON**

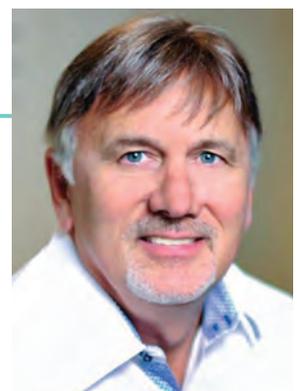
CHIEF EXECUTIVE
ACCURATE BACKGROUND INC.

Founded 1997 ... customized background screening, drug testing ... 9th fastest-growing large OC private co. ... \$114M, up 48% in two years ... First job: pizza maker, Shakey's ... roots for Anaheim Ducks ... backs St. Jude Hospital, Olive Crest, Jesse Rees Foundation ... Can't miss: Newport Beach Christmas Boat Parade ... would like to meet "Mahatma Gandhi, hands down"

**DON DICOSTANZO**

CO-FOUNDER, CHIEF EXECUTIVE
PEDEGO ELECTRIC BIKES

With fellow CSUF Titan Terry Sherry moving industry view from 'cheating' to 'disrupting' ... 150 branded stores; company flagship, Surf City ... \$20M+ revenue ... 30-year car guy, '4Ps' marketer, incl. auto chem maker Wynn's Int'l ... Business Journal Excellence in Entrepreneurship keynote, 2018 ... backs: Free Wheelchair Mission ... Bucket list: World Series game ... Early jobs: door-to-door selling seeds, light bulbs, NY Times



JARROD DOGANFOUNDER
HYBRID APPAREL LLC

Launched 1996 ... men's T-shirts ... six brands ... OC's second-largest apparel firm with 750 workers ... \$500M revenue ... PE firm Altamont Capital bought stake 2014 with Fox Family of Fox Head Inc. ... stepped down, CEO, 2018; company named COO David Lederman to president's role ... Dogan: Torrance Memorial Medical Center patron ... from Johannesburg (see Steven Shill)

**TANYA DOMIER**CHIEF EXECUTIVE
ADVANTAGE SOLUTIONS

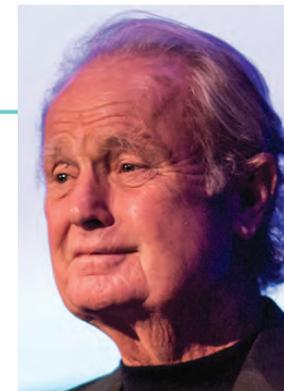
Top spot since 2013 ... joined 1990; dir., natural and specialty foods ... L.A. native started at J.M. Smucker ... bachelor's, CSU-Chico ... boards: Nordstrom, Yum Brands ... Advantage: \$2B+ revenue, 45K+ employees, 120 North Am offices ... filed for IPO 2017; not to market yet ... majority owners Leonard Green, CVC Capital ... Business Journal OC 50

**PATRICK DONAHUE**CHAIRMAN
DONAHUE SCHRIBER REALTY GROUP

Runs privately held REIT, 60+ West Coast retail properties ... 11M+-SF shopping center portfolio, San Diego to Seattle ... 2018 additions in Puget Sound, San Francisco ... \$120M update to Carmel Valley's Del Mar Highlands Town Center ... 40 years with firm, co-founded by brother Daniel ... CSUF grad

**JAMES DOWNEY**CO-FOUNDER
ENCORE GROUP

Roots to 1972, C&D Aerospace ... built to 4K workers, \$400M sales by 2005 ... \$600M sale to French firm ... EnCore launched 2011 ... makes aircraft seats, galleys, components ... global clients; big Boeing supplier ... 600 workers, 2/3 in OC ... \$77M sales ... see Tom McFarland ... Downey family office: Wave Equity Partners LLC, Aliso Viejo ... Business Journal OC's Wealthiest

**JOHN DRACHMAN**PRESIDENT
STILLWATER INVESTMENT GROUP

Heads CRE investment, development shop, growing base OC properties ... bought former QLogic campus in Aliso Viejo, 2016 ... fixed up 3-building layout, now called Elements Aliso Viejo, seeking tenants ... partnered with Panattoni to buy former Allergan offices in September, planning creative redo ... 3M SF of buys in career, has worked with Greenlaw Partners (see Wil Smith)

**500 MILES***Features Were Bugs*

Worlds got bigger in the '60s and '70s—including imaginary ones—but cars got smaller. This was the era of the VW Beetle ... an era that's ending with the news this year that Volkswagen is squashing the bug.

About 10% of respondents drove the people's car.

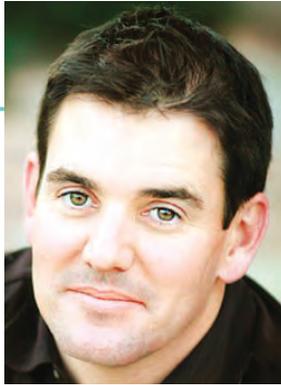
Mike Mussalem owned an "MGB but it rarely ran, so I drove a used '63 VW Bug." Mark Clemens and Greg May had a 1964; Scott Maccabe had the '65. Scott Connella had the '66 and Jennifer Mitzner bought her 1966 for \$800.

Bill Witte's was a used 168; Frank Martell had a green 1969. Rick Rawlins' first car was a 1969 VW Bus and John Boyle's yellow VW had surf racks.

Gil Dalmau and Bobby McDonald drove Bugs, and Bill Carpou closed out the decade's offering with a 1970 V-dub.

HAYES DRUMWRIGHTFOUNDER, CHIEF EXECUTIVE
POPIN

Sold stake value-added \$500M+(sales) reseller Trace3 June 2017 (see Tyler Beecher) ... POPin software crowdsources worker solutions to companies' problems ... \$13M funding ... author, 'Management vs. Employees' ... co-owns winery; nonwork goal: 'building a site in Napa [for] family generations' ... would meet Winston Churchill ... can't miss: kids' birthdays, Napa in Newport wine auction for CureDuchenne charity ... captained Boston U NCAA men's swim team

**KATE DUCHENE**PRESIDENT, CHIEF EXECUTIVE
RESOURCES CONNECTION INC.

\$600M market cap global management services firm ... branded as Resources Global Consultants ... fiscal 2019 Q1 revenue \$180M, up 25%; net income \$9 million, up 80% ... 5th-largest local consultancy ... 110 counselors, 240 workers, OC; 4K global incl., contractors ... Business Journal Women in Business honoree 2017, GC of the Year, 2010 ... longtime Human Options backer

**LUCY DUNN**PRESIDENT, CHIEF EXECUTIVE
ORANGE COUNTY BUSINESS COUNCIL

Relentless boss of 'leading voice of OC business' since 2005 ... key 2018 push: workforce development, 'middle skill jobs' ... CSUF bachelor's; Western State JD ... past Business Journal Women in Business honoree ... first car: 1965 Corvair Corsa Turbo ... Angels baseball ... can't miss annuals: Pacific Symphony gala; OCBC dinner ... prepares music, sings as cantor in church each weekend

**JOE DURAN**CHIEF EXECUTIVE
UNITED CAPITAL FINANCIAL ADVISORS

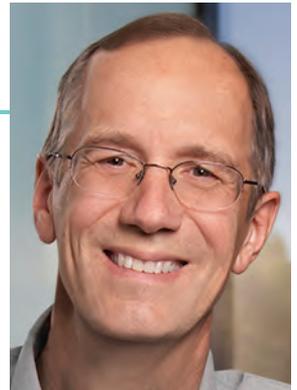
Launched firm 2005 ... rolling up smaller registered investment advisers; now one of U.S. biggest ... \$22B AUM, \$200M sales, 19K clients, 650 workers, 90 offices ... born in poverty, raised in former Rhodesia ... favorite query: 'what if I'm wrong?' ... author, three books, incl. 'The Money Code' ... wife, Jennifer, three kids ... surfs (see Ed Carpenter) ... would meet Mandela ... first job: 'selling hotdogs, age 11' ... first car: Datsun 1200

**TERRY WILLIAM DWYER**PRESIDENT
SEGERSTROM CENTER FOR THE ARTS

Named to role 2006 ... focus: artistry, 'innovation, technology, community' ... 'Hamilton' in May 2018 preceded by ticket frenzy ... resume: theaters Houston, La Jolla. L.A. ... Yale Repertory ... bachelor's, psych, Notre Dame; master's, Missouri; Yale Drama ... National Endowment for the Arts committees, arts commissions ... Center backers a Who's Who OC 500 list of luminaries ... wife, Amy

**TOM EDMAN**CHIEF EXECUTIVE
TTM TECHNOLOGIES INC.

Largest U.S. printed circuit board maker ... pushing for global title (see Todd Schull) ... 28K employees in U.S., China; 400 local ... \$2.7B annual revenue ... longtime tech exec, incl. at Applied Materials ... owns shares worth \$5M ... bachelor's, Yale, East Asian studies; MBA, Penn Wharton



GARY EDWARDS

PRINCIPAL
WESTERN REALCO

Industrial developer north OC into IE ... fellow principal Vance Mape; acquisitions director Jeremy Mape ... prime OC project redo of 44-acre ex-Beckman Coulter land, Fullerton, largest recent in OC at 1M SF, 7 buildings ... 25+ years with firm ... duties: all phases: site selection, analysis, underwriting, entitlement, construction, marketing

**MOHAMED EL-ERIAN**

CHIEF ECONOMIC ADVISER
ALLIANZ

Born NYC to Egyptian father, French mother ... former CEO, co-CIO, PIMCO (see Bill Gross, Emmanuel Roman) ... CNBC national media regular ... once-rumored for Federal Reserve vice chairman ... author, top LinkedIn blogger ... Mets, Jets fan ... backs OC School of Arts (see Ralph Opacic) ... would like to meet J.M. Keynes ... first job: English pub ... Business Journal OC 50

**AARON ELLIOTT**

CHIEF EXECUTIVE
AMBRY GENETICS

Leads genetic testing, diagnostic, software firm ... Konica Minolta unit ... KM delving into precision medicine— tailoring medical care to patient ... Japanese unit for that launched 2018 ... Ambry founder Charlie Dunlop stepped away after \$1B 2017 buyout ... Elliott 11 years with Ambry, incl. COO, chief scientific officer ... Business Journal Innovator of the Year honoree, 2016

**JUDITH ELMORE**

PRESIDENT
ELMORE TOYOTA

Took over dealership in 2005 after dad, Lester, died ... worked as his 'right-hand woman' for years ... Lester started 1966, Westminster ... numerous awards, Toyota: President's Award, Board of Governors, Toyota Sales, Parts and Service Excellence ... director emeritus, Golden West College Foundation ... Judy Elmore and Family Scholarship

**RODNEY EMERY**

CHIEF EXECUTIVE
STEADFAST COS.

Founded real estate investor 1994 ... bought, developed, run about \$7B of land ... current portfolio about 160 properties, \$5B value, via nontraded REITs ... includes 39K apartments, hotels, senior living ... big local in last category newly built Crestavilla community ... USC fan ... bucket list: 'fishing, diving, travel, wine, church, friends ... time with wife, kids, grandkids'

**SHANNON EUSEY**

CO-FOUNDER, CHIEF EXECUTIVE
BEACON POINTE ADVISORS

Launched firm, 2002 with dad, Garth Flint ... \$8B AUM ... CNBC Financial Advisor Council ... volleyball, UCI grad; UCLA MBA ... husband, Rick, four kids ... runs marathons: Boston, New York, Berlin ... Business Journal Women in Business honoree, prioritized and passionate ... 'I grew up around the dinner table where my father discussed how much he loved ... helping clients'





Artist: Roger Kuntz
Painting: "Blimp Mooring"
November 3, 1972



EWING - GRIFFIN

CARTER EWING

MANAGING PARTNER
CT REALTY INVESTORS

Directs West Coast for industrial developer ... prior exec roles at Koll Co., Nexus Development, Brighton Homes, Arnel & Affiliates (see George Argyros) ... Biggest local efforts: Aug. 2018: part of Ricoh Electronics land buy; previously 26 acres of former USPS land, Aliso, now getting healthcare, senior living, offices.

**SCOTT FARBER**

REGIONAL AUDIT PRACTICE LEADER
GRANT THORNTON LLP

11th-largest local accountancy, 111 local employees; 46K firmwide ... OC office managing partner Alan Herrmann ... Farber 30 years at GT—international business director, audit practice leader, OC partner-in-charge, partner board ... previously 7 years at Arthur Andersen ... has backed juvenile diabetes research ... CdM HS grad ... bachelor's, SDSU

**CHARLES H. FEDALEN JR.**

GROUP EVP, CHIEF FINANCIAL OFFICER
IRVINE CO.

Joined 2014 ... corporate finance, treasury ... oversees strategic planning, analysis, legal, insurance, HR, IT ... serves on Office of the Chairman Management Committee (see Bren, Holte, Wirta) ... Prior: EVP, group head, Wells Fargo CRE institutional lending ... double major, Scandinavian languages, poly sci, UCLA; law degree, USC

**MICHAEL FELDMAN**

HEAD OF WEALTH
MUFJ UNION BANK

Named to role, 2015 ... wealth management, investment services ... asset manager, HighMark Capital, \$14B AUM ... previously managing director, retail bank, Countrywide Bank ... Cal State Fresno grad

**JULIE FELSS MASINO**

PRESIDENT, NORTH AMERICA
TACO BELL CORP.

Leads region for largest OC-based restaurant chain ... \$10B sales, 7K locations; vast majority in U.S. ... unit of Yum Brands, \$29B market cap ... named brand president, Jan. 2018, current role in Feb. ... co-leads chain with Liz Williams (see entry) after departure of Brian Niccol (see entry) ... previously at Mattel Inc., Starbucks, Sprinkles Cupcakes

**MOTI FERDER**

CHIEF EXECUTIVE
LUGANO DIAMONDS

Gemologist, master diamond cutter, design director ... first retail: NB 2005; also Montage Laguna, Aspen ... Palm Beach, 2018 ... Alcentra Capital backed, \$5.3M investment ... family diamond sellers date to 1965 Antwerp ... architecture student ... 4 years Israeli army officer ... backs American Film Festival, Segerstrom, Mission Hospital, Center for Autism and Neurodevelopmental Disorders



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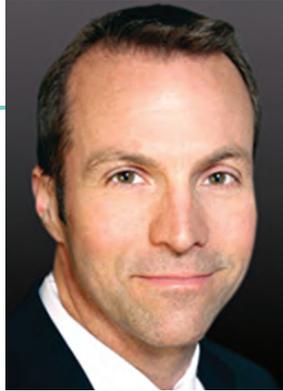
#CREATEGOODWILL | 800.4.GOODWILL



JERRY FINK

MANAGING PARTNER
BASCOM GROUP LLC

Leads transactions; partners fellow U Wisconsin grads Derek Chen, business development; David Kim, operations ... named for Bascom Hill, home of UW business school ... launched 1996 as S&Ls died; started buying apartments ... \$10B, 300+ deals, 80K units in 22 years ... holds 25K units ... 2018 deals include \$94M Santa Ana complex ... also CRE development, shared office space

**DAVID FLATTUM**

MANAGING DIRECTOR,
GLOBAL GENERAL COUNSEL
PIMCO

Business Journal GC of the Year ... led legal team honoree Pacific Investment Management Co. ... joined bond trader, 2006 ... previously GC, COO U.S. Allianz unit (see Mohamed El-Erian); M&A, Latham & Watkins ... bachelor's, philosophy, electrical engineering, USC; JD, Yale ... roots for Trojans ... first job: 'got my start on the Jungle Cruise at Disneyland'

**MIKE FLYNN**

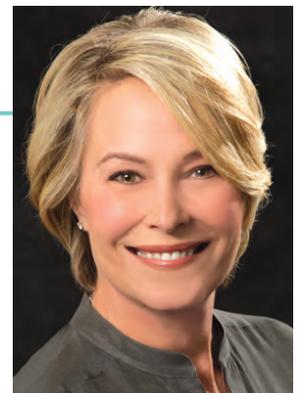
CO-PARTNER IN CHARGE
GIBSON, DUNN & CRUTCHER LLP

Named to role 2016, co-lead with Meryl Young (see entry) ... focus: corporate, securities ... M&A, debt, securities offerings ... local clients: Innovate Partners, International Bay Clubs, Bruxie, Lazy Dog (see Chris Simms), Mimi's Cafe, Yard House ... past president, Pacific Club ... resume: Stradling Yocca ... Notre Dame bachelor's; Loyola JD ... bucket list: Augusta

**ROBIN FOLLMAN-OTTA**

CHIEF EXECUTIVE
MARKALL INC., RA INDUSTRIES LLC

Precision manufacturing: defense, energy ... family business; strategic planning, client relations ... TEDx Chapman, 'The Singing CEO' ... sang Puccini's 'O mio babbino caro'—'O My Dear Daddy' ... 'soprano, which means I sing high ... dramatic soprano, which means I sing loud' ... 2016 Business Journal's Women in Business honoree ... 'in opera you have to be brave ... one little voice, trying to be heard'

**JOHN FORSYTE**

PRESIDENT
PACIFIC SYMPHONY

20+ years ... efforts tripled; budget balanced ... based same site as OC Music & Dance (see Charlie Zhang) ... led Kalamazoo Symphony ... bachelor's, business, Illinois, Urbana-Champaign ... delivered, as Jimmy Stewart, video message upon symphony's Carnegie Hall bow ... first car: Chevy Vega ... first job: 'boxing gaskets at industrial company' ... roots for Chicago Bulls ... bucket list: 'being a big brother for Big Brothers Big Sisters'

**DALE FOWLER**

PHILANTHROPIST

Gives with wife, Sarah Ann ... has committed \$100M+ to Chapman U (see Daniele Struppa) ... law school named for him (see Matt Parlow) ... also gives to Musco Center (see Paul Musco), scholarships ... CU trustee; bachelor's, econ, 1958, year before George Argyros (see entry) ... real estate developer, manager, Fowler Properties





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DAVID PYLE

*American Career College, Founder & CEO
West Coast University, Shareholder & Trustee*



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REUBEN FRANCO

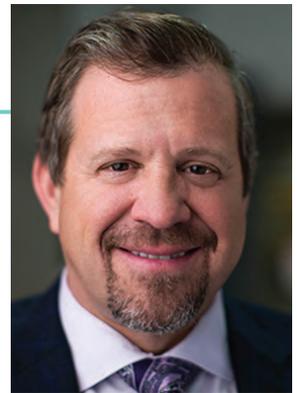
CHIEF EXECUTIVE
OC HISPANIC CHAMBER OF COMMERCE

Top role 2011 ... one of largest U.S. Hispanic chambers, est. 1986 ... reps interests, provides access, 30K Hispanic-owned businesses, OC ... 'ultimate chamber executive' ... 16 years, banking ... boards: L.A. Mission, Encuentros, Kidworks, Hispanic 100, education groups ... bachelor's, UCLA ... Sept 2018, appointed national board, U.S. HCC, repping 6 states

**RUSTY FRANTZ**

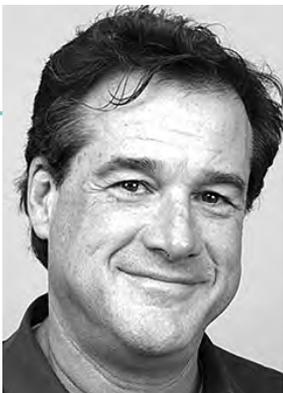
PRESIDENT, CHIEF EXECUTIVE
NEXTGEN HEALTHCARE INC.

\$1.4B market cap ... 2018 changed name from Quality Systems Inc. to NextGen Healthcare ... software, services, data analytics to medical, dental groups ... Frantz CEO 2015 in reorg ... new chief operating, financial, technology, strategy officers ... added population health management ... \$531M revenue, up 4% ... says co. now in 'growth mode' ... founded 1974 by Sheldon Razin

**ROBERT FRIED**

CHIEF EXECUTIVE
CHROMADEX CORP.

Took top role 2018 ... former CEO Frank Jaksch Jr. to exec chairman ... Fried had been president, COO, since 2017 ... previously at data, media firms; film industry veteran—Columbia Pictures, 20th Century Fox ... a producer on 'Collateral,' 'Boondock Saints,' 'Rudy,' 'So I Married an Axe Murderer'—married to actress Nancy Travis, two kids ... master's, Cornell; MBA, Columbia U

**JEFFREY FRIEDEN**

EXECUTIVE CHAIRMAN
TEN-X LLC

Co-founded online real estate marketplace as Auction.com with longtime friend Rob Friedman ... duo sold land, distressed real estate as traditional auctioneers; early online adopters ... Frieden CEO eight years ... private equity backing—Stone Point, Starwood, Google—then \$1B sale, Thomas H. Lee Partners ... sites have sold \$50B+ in real estate in companies' history ... roots for Anaheim Ducks

**SHARI FRIEDENRICH**

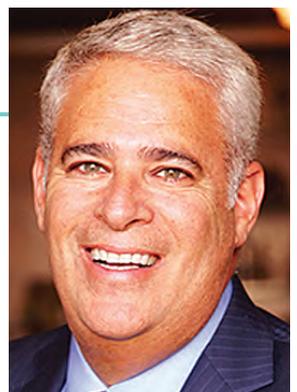
TREASURER-TAX COLLECTOR
ORANGE COUNTY

Elected 2010, re-elected unopposed 2014, 2018 ... about 451K votes cast in most recent win-by-acclimation ... heads OC's \$8B investment pool; trustee of \$12B employee retirement stash ... previously city treasurer, corporate controller ... bachelor's, Washington State; roots for Cougars; serves SoCal alum club ... First car: '1967 Mustang that I still own' (see Lynn Jochim) ... bucket list: African safari (see Barry Arbuckle, Jeff Benck)

**ALAN FUERSTMAN**

CHAIRMAN, CHIEF EXECUTIVE
MONTAGE INTERNATIONAL

Rose through luxe resort operations, premier properties ... founded firm 2003 ... dozen properties planned, open, in development from Hawaii, Calif., Mexico to New Jersey, Manhattan, Montana ... includes lifestyle hotel unit Pendry, led by son Michael ... multimillion-dollar residences at resorts ... said to be seeking international sites, possible IPO prep ... local: Montage Laguna Beach



EDWIN 'ED' FULLER

PRESIDENT, CHIEF EXECUTIVE
ORANGE COUNTY VISITORS ASSOC.

OC hospitality patriarch ... with Jay Burress (see entry) guides, drives, corporate visitors, domestic and international consumer tourism to OC ... calming voice to Middle East, China travelers ... legend in latter region from decades at Marriott Corp. ... published author ... county gets 50M travelers, \$21B cash, other impacts annually ... Forbes blogger

**CHRISTOPHER FURMAN**

CHIEF EXECUTIVE
VENTURA FOODS LLC

Buy the dip ... 22-year-old Ventura distributes \$3.7B sauces, oils, dressings annually to retail, restaurant, entertainment venues ... clients include Taco Bell (see Julie Felss-Masino, Liz Williams) ... 2nd-biggest OC-based food products purveyor after Golden State Foods Corp. (see Mark Wetterau, Ryan Hammer) ... 2017 tribute video, part of Catholic leader honor, cites 'principled leadership ... vulnerability ... compassion'

**PATRICK FUSCOE**

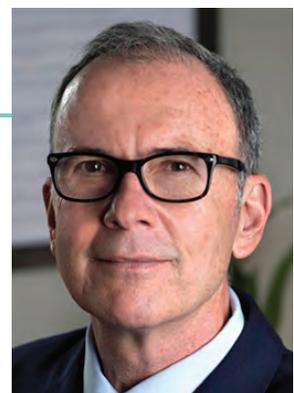
CHIEF EXECUTIVE
FUSCOE ENGINEERING

Founded firm 1981 ... worked on: Dana Point Harbor; Engineering Woodbridge; Reagan federal building; Banning Ranch, Hyatt Regency HB ... tech-savvy early adopter ... began in OC on Irvine Co. work, 1970s ... offices L.A., San Diego, Ontario, others ... \$30M revenue, 200 employees ... bachelor's, USC; distinguished engineering alum 2016 ... wife, Bonnie ... son, Patrick, daughter, Sally, both Trojans

**RICHARD GANNOTTA**

CHIEF EXECUTIVE
UCI HEALTH

Named in June to replace Howard Federoff ... interim since Feb. 2018; COO since 2017 ... prior: SVP, NYC Health & Hospitals, largest U.S. system: hospitals, local centers, long-term care, nursing homes, home care ... UCI Health official hospital partner, Anaheim Ducks ... Roots for: Yankees, Ducks ... First job: Kmart stocker ... First car: 1968 Mercury Cougar ... TEDx talk 'Mindfulness for a high reliability life,' Dublin, 2013

**STEVEN GARDNER**

CHIEF EXECUTIVE
PACIFIC PREMIER BANK

Took over near-bankrupt Riverside bank, moved to Irvine ... made it largest local operator by assets—nearing \$12B via recent Grandpoint Capital buy ... \$2B market cap ... hockey-loving CSUF grad, MBA dropout ... niece Mary Quayle Korus' 'Give Blood, Play Hockey' charitable tourney: \$1M raised ... wife, Carol, five boys, including quads

**DOMINIQUE GIANNONI**

CHIEF EXECUTIVE
THALES IFEC

Parent Thales Group: France-based, part-state-owned, global aerospace, defense, security, transportation provider: \$17B revenue, 65K workers, 50 countries ... 8th-largest OC aerospace ... 2017 sales \$700M+ ... Giannoni led InFlyt Experience five years ... elevated July to head InFlight Entertainment and Connectivity ... Philippe Carette named to his post ... Giannoni's degrees: MIT, ParisTech



HOWARD GILLMAN

CHANCELLOR
UNIVERSITY OF CALIFORNIA-IRVINE

Four as sixth chancellor ... previously provost ... prior: dean, USC Dornsife College of Letters, Arts, Sciences ... scholar-teacher on U.S. Constitution, Supreme Court ... from North Hollywood; early job: magician ... like half of UCI's 2018 graduates, first-gen college student ... bachelor's, master's, doctorate, UCLA ... Business Journal OC 50

**DENNIS GILMORE**

CHIEF EXECUTIVE
FIRST AMERICAN FINANCIAL CORP.

Started 1988 ... title giant (see Parker Kennedy) ... \$6B revenue, up 3% in one year ... 2017 earned \$2.4M bonus, \$1M pay ... \$6.5B market cap; tripled since named CEO in 2010 ... holds \$17M in shares ... SDSU bachelor's; Loyola MBA

**JOHN L. GINGER**

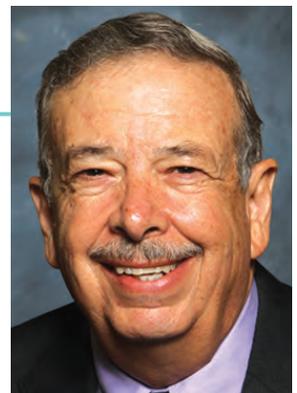
CHIEF EXECUTIVE
J. GINGER MASONRY LP

Privately held Riverside construction materials firm one of U.S.' largest ... 40+ years ... stone, brick, architectural flair, accents incl. 'glass block'—glass-based components obscure visuals, let in light—for big-box retail, offices, schools, luxe homes ... OC resident, giver ... service, backing includes chairmanship, Segerstrom Center ... also Pacific Symphony, Orangewood, Big Brothers Big Sisters

**MIGUEL GONZÁLEZ REYNOSO**

CO-PRESIDENT, CHIEF EXECUTIVE
NORTHGATE GONZALEZ LLC

\$750M revenue; 6K workers ... first store Anaheim 1980 with late parents, Miguel González Sr. and mother, Teresa Reynoso ... family-run, 41 stores, Orange, L.A., San Diego counties ... new grab-and-go, oven-ready meals, organic products, salsa-soup-salad bar ... born Jalisco, Mexico; arrived U.S. 1968 ... wife, Alicia, six kids, 19 grandkids ... Business Journal OC 50

**STEPHEN GORDON**

CHIEF EXECUTIVE
OPUS BANK

Formed Opus 2010, Wall Street-backed ... previously chairman, CEO, Commercial Capital, sold in 2006 ... Opus: trough, bad loans, 2016; pay cut 2017; lost chairman title 2018 ... brought then settled employee lawsuit against rival First Foundation (see Scott Kavanaugh) ... shares recovering ... owns 6% shares, \$60M ... roots for Phoenix Suns ... would meet Golda Meir

**KIMBERLY GRAHAM**

REGIONAL MANAGING PRINCIPAL
GENSLER

Co-leads Southwest region, including NB, L.A., San Diego, Phoenix, Las Vegas, Denver ... design strategy, visioning and master planning, interior design, project portfolio management ... OC's fifth-largest firm, \$27M local billings; 25+ licensed architects ... design for Opus Bank won 2016 award from trade group ... joined firm in 1989... bachelor's, Northern Arizona U



DAVID GRANTGENERAL MANAGER
SOUTH COAST PLAZA

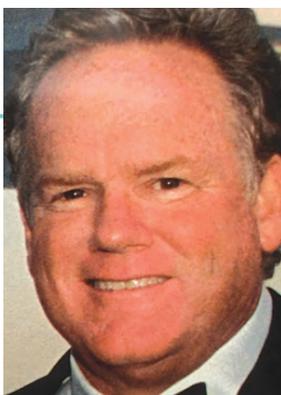
Helm of 2.8M SF center since 1979 ... opened 1967 ... \$1.7B annual taxable sales, 250 to 300 tenants ... largest mall Calif., third-largest U.S. ... Chapman U grad ... wife, Andrea, daughter of Henry Segerstrom ... 50th SCP anniversary, 2017, helped craft 100-year retrospective Segerstrom family exhibit; curator Bonnie Rychiak (see Sandy Daniels, Anton Segerstrom, Elizabeth Segerstrom)

**GLENN GRAY**PRESIDENT, CHIEF EXECUTIVE
CALWEST BANCORP

Seven years as CEO ... holding co. 20 years old, \$30M market cap ... four branches to May 2018 had own names; changed charter, chose brand ... plans to expand ... focus on entrepreneurs ... previously CEO, Sunwest Bank (see Eric Hovde, Carson Lappetito) ... first job: 'part-time bank teller while in high school' ... can't miss: 'wife Kathryn's birthday' ... first car: 1970 Corolla

**MICHAEL GRAY**PRESIDENT
PUZZLEMAKERS

PuzzleMakers investment firm ... scion, St. John Knit founders (see Eran Cohen) ... First job: 'sweeping floors at family business' ... First car: 1968 Mustang ... Can't-miss: 'the Hoag Christmas Ball is awesome' ... roots for New England Patriots—'passion for great organizations ... Patriots exemplify that ... 'a thing of beauty to see it executed in a sports team year-after-year'

**ALAN A. GREENBERG**PARTNER
GREENBERG GROSS LLP

'Killer Gs' with Wayne Gross (see entry) ... co-founded firm 2013 ... first trial: defense HyperDisk v. Costa Mesa Conference and Visitors Bureau ... 2018 \$2.8M whistleblower verdict against Montebello Unified ... fellow, Litigation Counsel America ... 2019 Best Lawyers America ... started as Wall Street transactional lawyer ... Cornell alum; Boston U JD.

**JILL GRIFFIN**PRESIDENT OF MARKETING
ADVANTAGE SOLUTIONS

Joined 2008 ... led in-house shopper marketing agency evolution to full force experiential, digital, social, mobile, multicultural, food-service marketer ... agency of record, big brands: retail, packaged goods, tech, apparel, travel, cars, entertainment, education, healthcare ... \$1.3B 2017 revenue ... named to Top Women in Grocery 2013, 2016 ... marketing, Spanish degrees, Minnesota



500 MILES

Sweet Rides

Not all cars in the 1960s were tiny or German.

Mike Flynn drove a 1964 Buick Special; the OCBJ's own Richard Reisman drove a 'Dodge Dart with a slant six.'

Gary Hunt writes that his first car was a '66 Mercury Comet, 'red with white interior and four on the floor'

Three on the 500 had Mercury Cougars—Richard Gannotta owned a '68, Dean Spanos had a red '1967 with black vinyl top,' and Reuben Franco owned a 1967, 'after the '67 GTO I was to buy was stolen.'

Despite being his second choice, 'the Cougar was a great car ... car of the year ... built on the same platform as the Ford Mustang.'

(There's more to that story—ask him to tell it.)



(L-to-R: Michael Martinson, John Luker, Debby Morris, Kevin Rubin, Todd Schull)



(L-to-R: Hi-Time Wine Cellars, R&B Wire Products, Senegen International Inc., BakerStone, Far West Industries)



(L-to-R: Shelley Hoss, Nicole Suydam, Joni Rogers-Kante, Patty Arvielo, Sheng Wang)



(L-to-R: David C. Flattum, Jenny Wang, Sheniece Smith, Ursula Guzman, Robert Davis)



(L-to-R: Joni Rogers-Kante, Julie Zimmerer, Andy Hinrichs, Vic Merjanian, Frances Lilles)



(L-to-R: Mike Hopkins, David M. Patrick, Nick Newsom, Michael Seres, Kyle Kamrooz)

Tourism Matters to Orange County



4.5 Million
International
Visitors

\$12.5 BILLION
to our economy



177,000
JOBS
Locally

Let's
WELCOME
Visitors!

Get tips on welcoming visitors from China and the Middle East at:

VisitTheOC.com/China and VisitTheOC.com/Middle-East



Artist: Alexandra Bradshaw
Painting: "Diver's Cove"
1939



GRIFFIN - HYDEN

LIAM GRIFFIN

PRESIDENT, CHIEF EXECUTIVE
SKYWORKS SOLUTIONS INC.

Leads OC's third-largest chipmaker ... 400 local workers; 8,700 companywide ... \$16B market cap, \$3.7B revenue ... Fortune 100 fastest grower three years; Forbes top public cos. 2017 ... Skyworks' local competition has included former Microsemi, bought by Microchip Technology (see Jim Peterson) ... Skyworks bought Oregon-based Avnera, \$405M cash, in August ... Business Journal OC 50

**ADRIAN GRIGGS**

EVP, CHIEF OPERATING OFFICER
PACIFIC LIFE INSURANCE CO.

Joined 1994 ... rose ranks, CDO 2012, COO 2017 ... oversees life insurance, retirement solutions units ... also asset management ... board service: OC United Way (see Sue Parks), South Coast Repertory (see Paula Tomei) ... UC Santa Barbara grad ... former colleague, Mary Ann Brown (see entry)

**BILL GROSS**

PORTFOLIO MANAGER
JANUS HENDERSON INVESTORS

Bond manager of 2000s at PIMCO, which he co-founded (see Emmanuel Roman) ... rough year, personal, professional ... 5.6% decline, below peers; current fund's assets down by half ... Duke grad; foundation has given \$800M ... Business Journal OC's Wealthiest; OC 50

**WAYNE ROBERT GROSS**

PARTNER
GREENBERG GROSS LLP

'Killer Gs'—Gross and Alan Greenberg (see entry)—set out shingle's 2013 after \$50M judgment for NB multifamily developer ... repped Garth Blumenthal in tussle with ex-employer Fletcher Jones (see entry) ... new 30th-floor L.A. office to go with Costa Mesa HQ ... backs Goodwill, veterans ... former federal prosecutor, handling healthcare fraud ... LA Weekly investor

**URSULA GUZMAN**

ASSOCIATE GENERAL COUNSEL
CORELOGIC INC.

Business Journal GC of the Year ... five years at title, financial services firm ... oversees employment issues ... previously at Sun Healthcare ... former litigator moved in-house to help prevent problems: 'guided by the law and what is right for employees' ... 6K workers in nine countries ... two kids ... bachelor's, politics, literature, UC Santa Cruz; JD, UNC School of Law

**DANIEL HABUKI**

PRESIDENT
SOKA UNIVERSITY OF AMERICA

First, only president; appointed 1993 ... endowment tops \$1B, enrollment 400 ... liberal arts college financed by Japanese Buddhist sect Soka Gakkai International, first US campus opened 1987 in Calabasas ... member, American Association of Agricultural Economics ... agricultural economist, hops researcher ... bachelor's, Soka University of Japan, master's, USC, doctorate, Washington State





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EMILE HADDAD

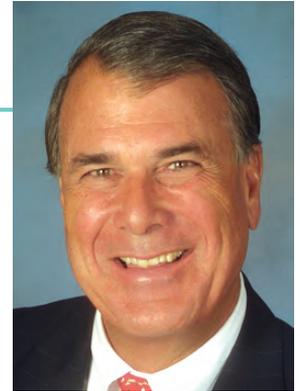
CHAIRMAN, CHIEF EXECUTIVE
FIVE POINT HOLDINGS LLC

Mixed-use community developer-owner-manager, Calif. coast ... includes Great Park Neighborhoods, Irvine; Newhall Ranch, north L.A.; San Francisco Shipyard, Candlestick Point, NorCal ... totals 40K homes, 23M SF commercial ... \$1.7B market cap ... Ellis Island Medal of Honor ... favorite sports team: 'the one who wins' ... first car: Peugeot 404 ... Business Journal OC 50

**JOHN HAGESTAD**

PRINCIPAL, MANAGING DIRECTOR
SARES-REGIS GROUP

In partner-managing director triumvirate, William Thormalen, Geoffrey Stack (see entry) ... apartments, industrial ... 50M SF ... Koll Co. vet ... 2018 bought Boeing tower for industrial re-do ... founded Sammis Co., 1975, precursor to Sares Co.; merged 1993, Regis Group ... service: Orangewood, Sage Hill (see Gordon McNeill), Cystinosis, California Republic Bank

**REBECCA HALL**

PRESIDENT, CHIEF EXECUTIVE
IDEA HALL

Chapman grad now Board of Governors, Chapman 50 ... founded firm 2003 with husband, Randy ... full-service ad maker: Irvine Co. R.D. Olson, Visit Anaheim ... 23 employees, 25% Chapman grads ... \$6M revenue ... mom to Kathryn Rae ... first job: 'hostess, Marie Callendar's Original Pie Shop, Orange ... first car: 1984 Volvo 240—'my parents wanted safety!' ... bucket list: visit Kenya, Tanzania ... backs Kansas basketball (see Maria Stearns)

**RYAN HAMMER**

PRESIDENT
QUALITY CUSTOM DISTRIBUTION INC.

Ex-PepsiCo exec tapped for QCD, 2017 ... \$1B unit of \$7B Golden State Foods (see Mark Wetterau) ... GSF brings meat, sauces, other foodstuffs to McDonald's; QCD handles other clients: Starbucks, Chipotle (see Brian Niccol), Wendy's ... 17K deliveries weekly, 5.5K restaurants ... 25% of GSF's 6K workers ... bachelor's, Indiana; executive MBA, Colorado

**ED HANLEY**

FOUNDER, PRESIDENT
HANLEY INVESTMENT GROUP

Retail-focused commercial brokerage 25+ years ... clients from developers to individuals, family trusts, pension funds, REITS ... HQ in renovated building HIG owns in CdM ... previously Marcus & Millichap, Sperry Van Ness, Grubb & Ellis ... UCI bachelor's, econ ... roots for Lakers ... first job: busboy ... sleeps 6 hours a night

**MARK HARDTKE**

OC MANAGING DIRECTOR
NORTHERN TRUST

Moved into role 2018 on retirement of longtime senior wealth adviser to OC market, Betty Mower Potalivo ... 33 years with firm; began in Chicago, helped open OC office, 1989 ... bachelor's, Valparaiso; MBA, DePaul ... president, Hoag 552 Club ... favorite team: Cubs; First car: Gran Torino ... would like to meet Lincoln





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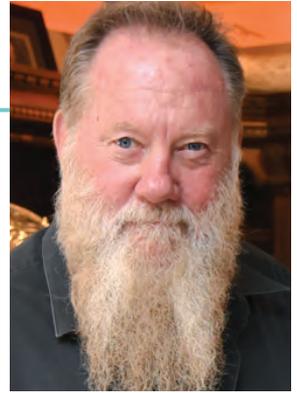
UnitedWayOC.org

DENNIS HARKINSPRESIDENT
ORANGE COAST COLLEGE

Appointed 2009 ... 25K students, 150 academic programs ... Vision 2020 strategic and facilities plan ... OCC tops local transfers ... helped pass Measure M, \$700M construction bond for business, math, computing, 30% to OCC ... guest lecturer China film, photography ... resume: govt. relations; teaching in Fla., Ga. ... bachelor's photography; master's international affairs, Ohio U; PhD Georgia State ... wife, Kim, two kids

**MIKE HARRAH**OWNER
CARIBOU INDUSTRIES INC.

'Big Mike' largest CRE owner, Santa Ana ... various times, 5M+ SF ... also Ariz., Nev., Hawaii ... marketing ex-OC Reg HQ ... first job: mowing lawns for 50 cents ... first car: 1956 Chevy Nomad wagon (see Fletcher Jones) ... can't miss: School of the Arts gala (see Ralph Opacic) ... wants to meet William H. Spurgeon, 'designed and founded city of Santa Ana'

**FAUAD HASAN**CHIEF EXECUTIVE, PRESIDENT
BONTI INC.

Previously led Allergan biologics making ... co-founded neurotoxin developer 2015 ... drug candidate Botox-like ... aesthetic, therapeutic use, incl. pain relief ... 'proper healing without muscle atrophy' ... had raised \$36M backing by time AGN paid \$195M, Sept. 2018 for Bonti ... first job: cafeteria cashier at San Jose HS ... first car: Pontiac J2000 ... would meet Lincoln, Mandela (see Tarek Salaway)

**RON HASSE**PRESIDENT, PUBLISHER
SOUTHERN CALIFORNIA NEWS GROUP

Leads dozen dailies, websites for parent Digital First ... since 2016 buy, Freedom Communications, stable includes OC Register ... local now has paywall ... board: OC Business Council (see Lucy Dunn) ... also state newspaper publishers trade group ... began in news business as circ. mgr., LA Daily News, 1990 ... bachelor's, CSUN

**MICHAEL K. HAYDE**CHAIRMAN, CHIEF EXECUTIVE
WESTERN NATIONAL GROUP

Western U.S. apartments developer-owner ... 40K+ units built since joined 1971 ... long Irvine Co. partner—one-time manager, now ground-up construction ... member, United Way's Tocqueville Society Ten Million Dollar Roundtable ... founding member United Way in Paris ... former chairman, New Majority ... 2013 nationally honored for Tocqueville work ... born, raised, Compton

**DAN HEDIGAN**PRESIDENT, LAND SALES, HOME BUILDING
IRVINE CO.

Joined 1984, legal affairs; GC 1996 to 2003, then to land division ... designs, builds, sells Irvine Ranch homes; top seller new product, Calif., most of decade ... president, Irvine Pacific, company's in-house builder heading upscale in product ... UCI bachelor's; UCLA master's, law





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Shannon Argyros
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Dave Ferrera
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Bruce Fischer
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Peter Gluck
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Ralph Grippo
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ReFlow Medical



Mitch Rosenberg
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PricewaterhouseCoopers

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President and Chief Executive Officer, Hoag

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HEIDI HENDY

FOUNDER, MANAGING PRINCIPAL
H. HENDY ASSOCIATES

Launched architecture firm, 1970s ... oversees design, development, project ops ... clients include Nike, Verizon, Toyota, Rockwell Collins, PacSun ... Top-200 firm, 30 years, Interior Design magazine ... community: CoreNet, Commercial Real Estate Women Network, NAIOP, Vistage International peer mentoring, Women Presidents

**GAVIN HERBERT JR.**

PRESIDENT, CHIEF EXECUTIVE
ROGER'S GARDENS

Iconic CdM nursery, holiday, community venue ... in family for decades ... Herbert's father (see entry, Hall of Fame) passed to son ... 100+ employees ... added Farmhouse open-air eatery, 2016 ... roots for USC Trojan football '3rd generation to attend' ... first job: Roger's Gardens, age 10 ... first car: 'used Vega' 3-speed, '8-track stereo' ... bucket list: 'family, family, and boating'

**SCOTT HERMES**

PRESIDENT RESORT PROPERTIES
IRVINE CO.

Joined 2018 ... hospitality unit Hotel Irvine, Fashion Island Hotel, Pelican Hill, golf courses, marinas ... 30-year veteran, half at Starwood properties: St. Regis, Westin, W ... first job: 'pruning apple trees in Connecticut in the winter' ... first car: 1966 Buick Skylark ... roots for Red Sox (see Paul Musco) ... bucket list: 'design, build a home in the mountains'

**PAUL HERNANDEZ**

SVP CORPORATE AFFAIRS
IRVINE CO.

Communications, corporate marketing, incl. brand management, social media, press ... joined Irvine Co. 2003, most recently VP political affairs ... previously government relations, Lockheed Martin unit; Todd Spitzer chief of staff ... service: Chapman U research by Joel Kotkin at Center for Demographics and Policy; OC Public Affairs Association; NAIOP... bachelor's, poly sci, UCLA

**THOMAS HERZOG**

CHIEF EXECUTIVE
HCP INC.

2nd-largest OC public co. ... \$12.8B market cap; \$1.8B revenue ... CFO 2009-2011 ... rejoined as EVP, CFO 2016 ... named CEO early 2017 ... restructured leadership ... Exec Chairman Mike McKee stepped down March ... largest life sciences landlord S. San Francisco ... 7-building, 1M SF 'Cove at Oyster Point' there... wants 1/3 each—senior housing, life sciences, med office—in private-pay portfolio

**MARK HILBERT**

MANAGING PARTNER
HILBERT PARTNERSHIP

Real estate exec, Hilbert Properties ... he and wife, Janet, back Chapman U art museum (see Daniele Struppa) to exhibit \$7M collection ... scenes of California life, 1930s to 1970s ... Calif. scene art 'a kind of time capsule' ... dozen images in this book, on cover ... first job: janitor; first car: 1953 Chevy Bel Air ... roots for USC football



ROOT, ROOT ... ROOTS

PROFESSIONAL

Of those who named Major League teams first on surveys ...

Home Teams **25%**



Angels
43%



Ducks
39%



Chargers
18%

Several respondents named local teams as a second or third choice. Sue Parks wrote, 'Ducks, Angels and Chargers. All three!' Don DiCostanzo and Julie Hill root for 'the home team.' Michelle Jordan and Lori Torres root for "underdogs"—which often enough includes a local entrant.

A view from the top comes from Emile Haddad, who wrote that his favorite team is 'the one who wins.'

Rivals **25%**



Lakers
69%



Dodgers
18%



Rams
13%

Visitors **50%**

The biggest united fan base for an out-of-town pro team backs the Denver Broncos, named on 15% of such surveys. Chicago teams—Bears and Blackhawks and Bulls and Cubs and White Sox—combined for 17%.

The New York Yankees and Boston Red Sox tied—6% apiece. The Golden State Warriors can also count on fans from the OC 500: 6% of out-of-towners chose them as well.

The Dallas Cowboys, Green Bay Packers New England Patriots, and St. Louis Cardinals each had about 4% support, and more than a dozen teams from across the 'big four' sports—baseball, football, basketball, hockey—garnered 2% backing from these fans: New York to Phoenix, San Antonio to Detroit, Las Vegas to Pittsburgh. Wylie Aitken, for instance, likes the Pirates.

Cary Hyden wrote that at 16 he 'started working for the Dallas Cowboys at Texas Stadium to make a few dollars but, more importantly, to watch my beloved Cowboys.' He did that for six years, 'all through college.'

No one said they rooted for the Raiders.

ERIC HINKELMAN

CHIEF EXECUTIVE
VOIT REAL ESTATE SERVICES

OC, L.A., IE ops of CRE brokerage ... 7th-largest OC, \$1.6B deals ... Voit formed 1971; brokerage launched 1987 ... founder Bob Voit stepped back from day-to-day few years ago ... company now broker-owned ... Hinkelman 30-year veteran ... former senior managing director, Cushman & Wakefield (see Jeffrey Cole, Eric Paulsen) ... Voit 2014 ... UCLA grad

**DIANA HIRST**

CHIEF EXECUTIVE
HI-TIMES WINE CELLARS

Business Journal's Family Owned Business honoree ... retail wine merchant ... \$30M sales ... founded 1957 by Frans 'Fritz' Hanson, Jim McVay on former lima bean fields ... temp-controlled cellar based on caves Fritz' brother Harold saw WWII in Burgundy, France ... 10K wines, dozens of countries; walk-in beer fridge has 1K+ choices, 25 countries; humidior: 500 cigar brands ... three gens among workers, including father, age 91

**JOHN HO**

CHIEF EXECUTIVE
LANDSEA HOMES

U.S. unit of China-based homebuilder Landsea Group ... markets include Calif. Ariz., Northeast U.S. ... moved exec offices in 2018 to 660 Newport Center ... retained Spectrum digs for division employees ... notable local project: 600-home IronRidge in Lake Forest; 23-unit townhome project Lido Villas in NB ... \$200M land buys over three years

**PHU HOANG**

CHIEF EXECUTIVE
VIRTIUM LLC

1983 Vietnamese immigrant ... bachelor's, U of Waterloo, 1991; MBA, Northern Illinois, 1996; founded firm 1997 ... software for massive data transfers ... encryption, speed ... patents ... clients have included Boeing, GE, Intel, IBM ... past Business Journal Excellence in Entrepreneurship, Innovator of the Year honors ... two-year growth 73% to \$95M ... backed by L Squared

**DOUG HOLTE**

PRESIDENT, OFFICE PROPERTIES
IRVINE CO.

50M SF portfolio OC, San Diego, West L.A., Silicon Valley, NYC ... Irvine Co. largest office owner Calif. ... OC's biggest, most active office developer ... several million SF high-end space, five years ... buying in San Diego ... joined 2009; previously regional principal, Hines (see Ray Lawler)

**MIKE HOPKINS**

CO-OWNER
ICE ENERGY

Business Journal Innovator of the Year honoree ... makes, building cooling systems ... make ice at night, tapping cheaper electricity to cool rooms during day, saving on AC cost ... current installations save enough energy to power 16,000 homes ... 2018: \$40M equity funding, Argo Infrastructure, NYC; 20-year deal with SoCal Edison (see Gaddi Vasquez) ... \$10M revenue



SHELLY M. HOSS

PRESIDENT
ORANGE COUNTY
COMMUNITY FOUNDATION

Business Journal Women in Business 2018 ... 19 years in role ... \$67M annual grants, scholarships ... \$378M assets ... previously exec. dir., Girls Inc. OC ... founding chairwoman, OC Funders Roundtable ... first job: babysitter at 14 ... first car: 'lemon-yellow 1977 Toyota Corolla hatchback; hand-me-down from my dad' ... would like to meet: Nelson Mandela, 'for leadership, healing, he brought to divided country'

**ERIC DONALD HOVDE**

CHAIRMAN, CHIEF EXECUTIVE
SUNWEST BANK

Flagship of H Bancorp LLC holding co. ... senior roles at eponymous family cos. ... multistate strategy ... equity holding, investment services for entrepreneurs ... assets doubled in five years to \$1.1B ... Wisconsin grad (see Jerry Fink) ... roots for Green Bay Packers (see Greg Custer, Stephen Oswald) ... first car: Camry ... would meet George Washington

**ANTHONY HSIEH**

FOUNDER, CHIEF EXECUTIVE
LOANDEPOT

On his third mortgage lender ... originated \$135B in loans since 2010 founding ... 2017 \$1.3B, 7K workers ... son of Chinese immigrants fleeing communism ... self-described 'terrible student' at CSUF ... lives in NB ... raised \$500K for vets at August fishing tourney ... 36K LinkedIn followers ... July 4th post: 'so dang proud to be an American'

**JASON HUGHES**

CHIEF EXECUTIVE
HUGHES MARINO INC.

Business Journal Best Places to Work, 2018, third time in four years ... CRE tenant rep ... wife Shay, president ... 10 'core values' wall mural at SD HQ: 'do the right thing' ... 'relationships based on trust' ... 'deliver excellence' ... early work included washing windows, 'you name it, I did it' ... first car: VW Rabbit ... bucket list: 'traveling around the world with my family'

**GARY HUNT**

VICE CHAIRMAN
CALIFORNIA STRATEGIES LLC

Cut teeth as Reagan staffer ... co-founded policy-politics consultancy with Bob White ... 25+ years Irvine Co. (see Donald Bren) ... service: UCI Foundation, OC GRIP gang intervention, Catholic Charities ... boards: William Lyon Homes, CT Realty ... first job: 'cutting lawns, cleaning pools, in Lancaster' ... social calendar includes: UCI Medal dinner, Hoag 552 Club Christmas Carol Ball, Segerstrom Center dinner ... would like to meet: Churchill

**CARY HYDEN**

PARTNER
LATHAM & WATKINS LLP

M&A, capital markets, securities ... chaired corporate dept. 10 years ... repped former Allergan Inc. (see David Pyott) in successful takeover defense against Valeant, finding \$73B white knight buyer ... runs marathons ... first car: Chevy Caprice ... born 'tiny Ada, Okla.,' grew up Irving, Texas ... roots for Dallas Cowboys ... boards: alma mater U Dallas, CHOC, New Majority





Artist: Roger Kuntz
Painting: "End of Newport Pier"
n.d.



INGARDIA - KIANI

SAM INGARDIA

CHIEF EXECUTIVE
INGARDIA BROTHERS PRODUCE INC.

Co-runs with brother Joseph ... 12th-largest OC-based food co. ... sales top \$100M ... 200+ local workers ... serves restaurants, independent schools hospitals, healthcare, hotels ... distinctive truck fleet ... low energy consumption, recycling ... 2018 trade reports indicated co. near acquisition by US Foods, eyeing 63K-SF Santa Ana distribution facility ... sources: 'done deal' disappeared, August

**JEFFREY INGHAM**

SENIOR MANAGING DIRECTOR
JLL

OC's 6th-largest CRE broker ... took role 2009 ... client lists include Alcon Labs, BofA, Broadcom, Morgan Lewis & Bockius (see Chris Cox, Jeff Moorad, Ellen Bancroft), MetLife, Sun Microsystems, TaylorMade Golf ... local office 150% growth, five years ... Community: Octane (see Bill Carpou), OC Business Council (see Lucy Dunn)

**ROBERT IRITANI**

EVP, REGIONAL EXECUTIVE
CITY NATIONAL BANK

38 years in industry ... top local rep ... \$1.4B deposits, up 9% in one year ... 150+ workers, growing ... emphasis on wealth management, OC—'tremendous room to grow' chief exec Russell Goldsmith said—aerospace, defense work, SoCal ... CNB backs literacy, \$1.5M since 2005 ... Iritani: Colorado U grad ... golfer, skier

**DANIEL IVASCYN**

CHIEF INVESTMENT OFFICER
PIMCO

Leads 245 portfolio managers at Pacific Investment Management Co. (see Emmanuel Roman) ... \$1.7T AUM ... co-runs largest fund: \$113B AUM, first in its category last decade, sluggish YTD ... made name in post-2008 crisis in nonagency mortgage-backed securities ... 'portfolio manager gets credit; it's really the team' ... Boston sports fan ... grandson of Ukrainian immigrants ... Business Journal OC 50

**CHRIS IVEY**

SHAREHOLDER
STRADLING YOCCA CARLSON & ROUTH PC

Co-chairs corporate, securities practice ... M&A, venture capital, private equity, public offerings ... has done deals for American Advisors Group (see Reza Jahangiri) ... JD, U San Diego ... backs Chargers, 'Go Bolts! Hard to be a Chargers fan, but I'm loyal' (see Dean Spanos) ... first car: 'allowed to borrow my mom's 1971 Firebird when I turned 16' ... board member, Sustain OC

**GARY JABARA**

FOUNDER, CHIEF EXECUTIVE
MOBILITIE

Telecom, real estate ... March FCC regs set to speed 5G deployment ... revenue tops \$250M ... Jabara one of largest local commercial property owners, focused on apartments ... launched luxe real estate broker Villa, 2013 ... newer ventures include Chihuahua Brewing Co., Mexican-style lager; 'Complete Athlete' sports-and-life books ... Business Journal OC's Wealthiest, OC 50, Best Places to Work

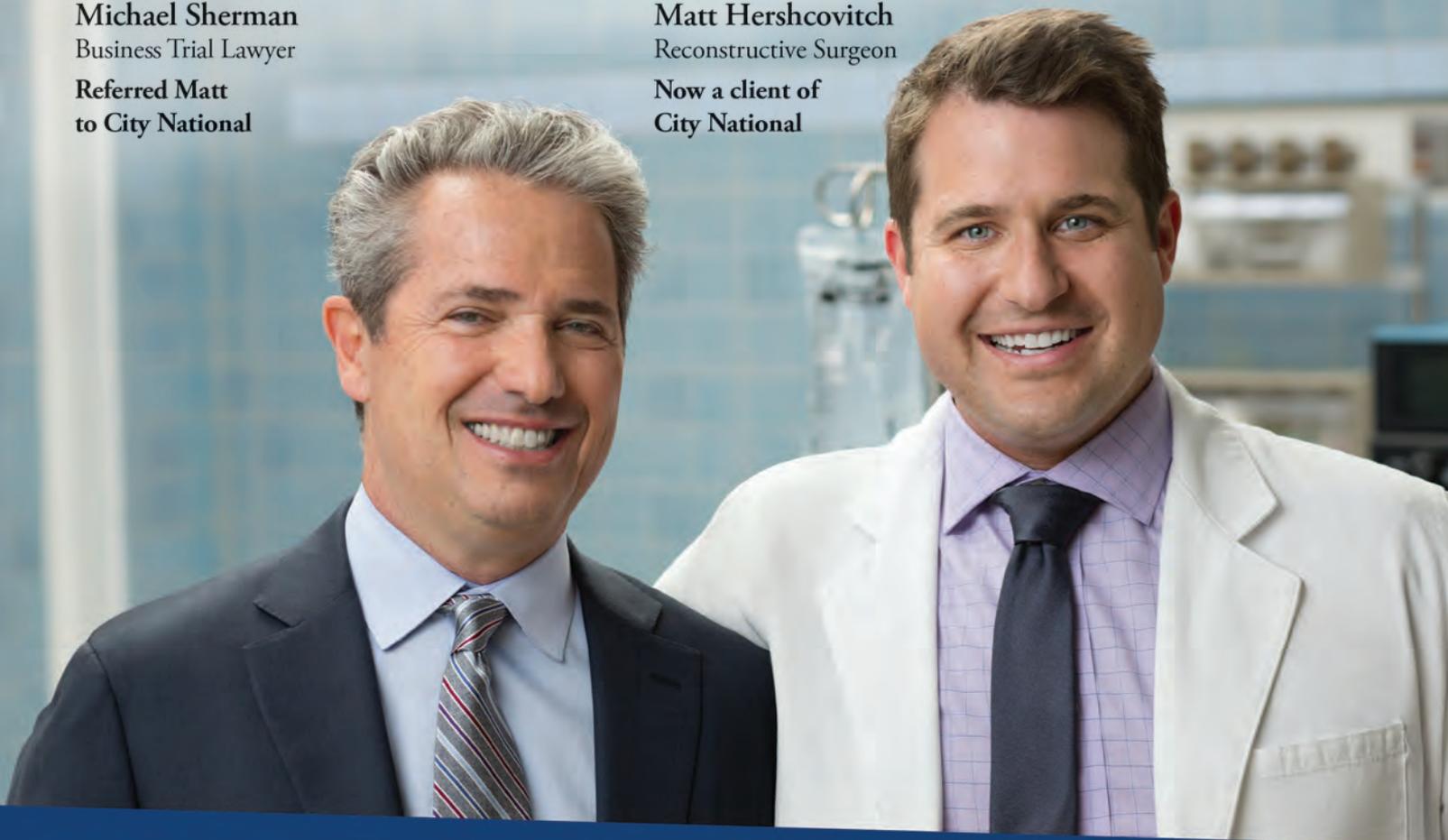


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DAVID JACKSONCHAIRMAN, PRESIDENT
FAIRMONT PRIVATE SCHOOLS

Son of founders Kenneth, Helen Holt ... Fairmont camp counselor, 1959 ... aircraft industry post-BYU bachelor's ... Fairmont business manager, 1979; exec. dir., 1988; owner, with wife, Stacey, 1999 ... five campuses, preschool to 12th, including prep academy ... 2K students ... international, summer programs ... Thesys hybrid online learning ... 2007 Business Journal Family Owned Business honoree ... overseas charity work

**JOHN BRADLEY JACKSON**DIRECTOR, CSUF
CENTER FOR ENTREPRENEURSHIP

Also professor, entrepreneurial marketing, social media, venture creation ... center includes incubator led by Phillip Stinis ... resume: tech sales, marketing, research: Dataquest Inc., Forrester Research ... founder, BirdDog Group consultants ... boards include Global Vision Holdings Inc., BrandMixer, SBDC advisory ... has backed YMCA, United Way ... author

**JON JAFFE**PRESIDENT, CHIEF OPERATING OFFICER
LENNAR CORP.

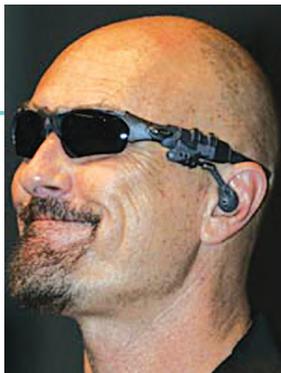
Top local official, Miami-based Lennar ... 2018 bought biggest OC builder, CalAtlantic Group ... \$9.3B deal ... integration work ... involved in Great Park Neighborhoods, nearby work (see James Boyd) ... owns stake Great Park developer FivePoint (see Emile Haddad) ... 30+ years at Lennar; promoted to president 2018 ... Business Journal OC 50

**REZA JAHANGIRI**CHIEF EXECUTIVE
AMERICAN ADVISORS GROUP

Founded 2004 ... largest reverse mortgages originator ... celebrity pitchmen: actors Peter Graves, Fred Thompson, Tom Selleck ... family left Iran 1970s (see Joe Kiani, Paul Mera) ... brother Ali CEO, EB5 Investors; both bachelor's UCI; JD Loyola ... AAG 147K-SF OC space ... first job: valet, McCormick & Schmick's ... first car: brown 1991 Ford Explorer

**JIM JANNARD**FOUNDER
RED DIGITAL CINEMA CAMERA CO.

Founded Oakley 1975, took public 1995, sold to Luxottica 2007; \$2.1B ... launched Red Digital 2005, handed reins to President Jarred Land, 2013 ... now Hydrogen One ... AT&T, Verizon to offer service on upcoming smartphone ... multidimensional content sans headset ... investor in A3D: 'surround sound' with no headphones for phone; Leia Inc: light-field tech for screen ... holds 90 patents; Business Journal OC's Wealthiest, OC 50



500 MILES

Horse Traders

Sometimes you should just get the Mustang.

Steve Jones drove one.

Mike Gray says, 'I still love the '68 Mustang.'

Stephen Gordon had a '1968 Ford Mustang convertible with rusted out floor pans,' so it had neither top nor bottom but—it was a Mustang.

Harry Langenberg: 'The first car I bought for myself: Ford Mustang.'

Sometimes you really do just get the Mustang. Free. Don DiCostanzo did: 'While volunteering to sell tickets for a Knights of Columbus charity raffle, I was given a free ticket and ended up winning a 1967 Ford Mustang.'

CHIHUAHUA

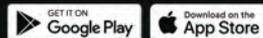
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LYNN JOCHIMCO-CHIEF OPERATING OFFICER
FIVE POINT HOLDINGS LLC

Led Great Park work 2009 to 2016, then EVP ... current role 2018; co-runs day-to-day with Kofi Bonner; reports to Emile Haddad (see entry) ... 10 years Lennar, including regional VP, San Francisco ... first job: newspaper route ... can't miss: 'my children's birthday parties' ... first car: '1966 Ford Mustang I still drive' (see Shari Friedenrich)

**MICHELLE JOHNSON**PARTNER
LATHAM & WATKINS

Member, firmwide exec committee, ex-OC managing partner ... securities, corporate control litigation; M&A ... clients have included Quality Systems (see Rusty Frantz), STEC (see Manouch Moshayed), Henry Segerstrom ... roots for Arizona Cardinals ... first job: Taco Bell drive-thru ... first car: 1978 Toyota Corolla ... bachelor's, ASU; JD, Georgetown ... would like to meet Shirley Chisholm, first black woman

**TYRONE JOHNSON**CHIEF EXECUTIVE
SELECT INTERIOR CONCEPTS

Designs, distributes, installs residential tile, stone ... \$367M annual sales, \$23M EBITDA ... 2/3 from Calif. ... 2018 registered 25 million shares, about \$14 apiece, for IPO ... \$261M B Riley-underwritten private placement, Dec 2017 at \$12 share ... Solace Capital, Trive Equity are investors ... \$130M debt, 52K SF OC HQ

**FLETCHER 'TED' JONES JR.**CHAIRMAN
FLETCHER JONES
MANAGEMENT GROUP INC.

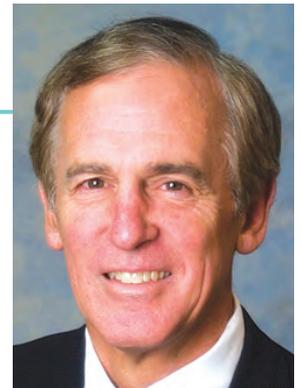
19 dealers, four states ... No. 1 OC dealer, \$500M sales; 9K new, used cars sold, 2017 ... 300 sales, service workers ... Fletcher Jones Sr. started 1946, sold first car for \$70 ... first job, 1962: 'washing cars at Fletcher Chevrolet' ... opened car lot in Whittier, selling Mazdas ... first car: 1957 Chevy Nomad

**SAMANTHA JONES**EXECUTIVE VICE PRESIDENT
WELLS FARGO

Oversees Wells Fargo commercial banking for (see Keith Kobata, Chris Rommel) ... OC's largest commercial bank by deposits ... 5 years in current role, 4 more in L.A., SD markets ... previously at Wachovia, Morgan Stanley ... bachelor's, Spelman College; MBA, real estate finance, Wharton School ... boards: Minds Matter, L.A.; YWCA Greater L.A. ... fellow, Toigo Foundation

**STEPHEN JONES**CHAIRMAN EMERITUS
SNYDER LANGSTON LP

Construction co. founded 1959 by Don Snyder, Bill Langston ... Jones joined 1980s ... OC clients include Pelican Hill (see Scott Hermes), Long Beach Exchange (see Scott Burnham), SCR (see Paula Tomei), Mater Dei (see Patrick Murphy), Ketchum U, Christ Cathedral (see Kevin Vann), Pacific Club ... SL chairman, chief executive John Rochford (see entry)



ROOT, ROOT ... ROOTS

AMATEUR

Of those who named other teams first on surveys ...

School Days

Alma maters got a lot of love on surveys:

USC was by far the top choice of those who named a college team as favorite, with more than a third of these fans. A pro team backer—Natalia Ostensen, who named the Seattle Seahawks as her choice—attributed the pick to that team's affiliation with the Trojans via Coach Pete Carroll.

Notre Dame got 9% support—and the USC-Notre Dame game got John Rochford's nod as his annual can't-miss event.

UCLA and UCI tied with 3% support apiece.

Shout-outs for the Texas Longhorns came from Bill Shopoff and Liz Williams. Kansas basketball got nods from Rebecca Hall and Maria Stearns.

Aimee Weisner wrote that her current favorite is 'the UCLA women's gymnastics team. They embody a beautiful combination of strength, determination, grace and teamwork, all while performing at a very high level and having a tremendous amount of fun—NCAA 2018 champs!'

True Fanatics

Some surveys got very specific:

Lynn Jochim chose the U.S. women's water polo team.

Steve Shill and Mike Seres chose English football clubs: Manchester United and Queens Park Rangers.

Daniele Struppa wrote, 'My favorite team is Inter, the soccer team from my home town of Milano.'

Reza Jahangiri said he's more of a tennis and boxing fan. His favorite in the latter sport is Canelo Alvarez.

Hezy Shaked likes the Mercedes-Benz Formula One racing team; Rick Rawlins prefers Ferrari's entrant.

Glenn Gray mentioned Team Sky, a professional cycling team.

Mark Clemens and Royce Sharf both chose the U.S. Ryder Cup golf team.

Pierre-André Senizergues likes 'pro teams who represent our brands'. Jason Hughes prefers 'the Hughes Marino polo team.'

Jim Warmington roots for 'anything sponsored by Red Bull.'

Bobby McDonald, Richard Steinberg, Dennis Harkins gave us a history lesson. Bobby picked the '1955 to 1957' Los Angeles Angels, playing 'at the old Wrigley Field in L.A., in the Pacific Coast League.' Rabbi Steinberg likes the '1980s 49ers' football team under Bill Walsh. President Harkins remembers the '1995 Atlanta Braves World Series team' fondly.

Then Madhu Vijay took us halfway around the world to meet his favorite team, 'CSK' and we had to ask. Chennai Super Kings have made the playoffs nine of 10 years playing cricket in the India Premier League. One source marks them as the most valuable IPL franchise.

'CSK are a team to follow locally,' Vijay writes. 'But with modern technology, the internet and a credit card for the live feed, anything is possible. They play as a team and succeed because of it. They are a treat to watch.'

Family Ties

Remaining responses came from proud parents backing youth teams, including Fairmont Prep (Reuben Franco), Aliso Niguel Wolverines (Shelley Hoss, who has a freshman in the marching band), St. Margaret's Tartans girl's volleyball (Joe Duran), Corona del Mar water polo (Tim Britt), and Nick Newsom's top choice 'the Purple Vipers, my son's hockey team.'

STEVE JONESCHIEF EXECUTIVE
ALLIED UNIVERSAL

Joined then-Universal Services of America, 1996 when \$12M revenue ... now \$5.3B, 200K workers; biggest privately held U.S. security services firm ... 2018 paid \$1B for U.S. Security Assocs. ... night school MBA, Redlands ... backs 'Bama football, 'my father played for Bear Bryant; I played at Cal Poly SLO' ... first job: 'shining shoes' at age 7 ... bucket list: 'yacht in the south of France' ... Business Journal OC 50

**MICHELLE JORDAN**PRINCIPAL
JORDAN LLC

Born England ... NYC age 21 ... founded firm after GCI Group, Hill & Knowlton ... strategic communication: crisis, reputation, issues management ... former spokeswoman, Rainbow Push exec Karin Stanford ... backs 211 Orange County ... past Business Journal Women in Business honoree ... first car: red BMW 321i ... would like to meet: Marie Antoinette or Elizabeth I: 'extraordinary lives that continue to fascinate'

**STEVE JUN**CHIEF EXECUTIVE
INNOCEAN WORLDWIDE AMERICAS

Headed US ops, 2015 ... Hyundai Motor North America ad arm ... second-largest OC agency, \$340M revenue 2017, up 24% YOY ... 350 OC employees ... clients: Kia Motors N.A., Genesis, Taylor Made, Finish Line, Hankook Tire ... previously CEO, European ops ... founding member, Seoul-based Innocean Worldwide, helped establish global headquarters 2005

**KYLE KAMROOZ**CO-FOUNDER
CLOUDVIRGA

Business Journal Innovator of the Year ... cloud-based mortgage-origination automation, 2016, with Bill Dallas, Mark Attaway ... software solves post-recession lending regs, 'trying to put a V12 into a Yugo' ... \$77M to-date (see Michael Schreck) ... first job: 'assistant manager, Laguna Niguel dry cleaners' ... first car: 1989 Mazda 929, 'blue with blue cloth interior' 190K miles ... bucket list: 'see the Northern Lights'

**JOHN KAO**FOUNDER, CHIEF EXECUTIVE
ALIGNMENT HEALTHCARE

5th fastest-growing large OC private co. ... two-year revenue up 116% to \$534M ... healthcare services to Medicare recipients ... 450 employees ... Kao previously at TriZetto (see Jeff Margolis), PacifiCare, FHP ... 2017 Warbug Pincus \$115M buy-in ... 2014 General Atlantic: \$125M investment ... bachelor's, finance, Santa Clara; MBA, UCLA

**CHRISTOS KARMIS**PRESIDENT
MOBILITIE

13 years at multi-billion-dollar telecom (see Gary Jabara); previously at Deloitte ... Clemson bachelor's, mechanical engineering—roots for Tigers—U Fla. MBA ... first job: 'lab assistant at university in Greece' ... first car: 1985 Mazda 626 ... can't miss: Kentucky Derby (see Ketan Vakil, Gil Dalmau) ... wants to meet 'Archduke Franz Ferdinand so I could tell him to stay home' ... bucket list: Mediterranean sailing trip





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- Top 100 Lawyers in California (Daily Journal)
- Top 25 Plaintiff Lawyers in California (Daily Journal)
- California Attorney of the Year (CLAY) Award
- Trial Lawyer Hall of Fame (California Bar Association Litigation Section)
- Top 10 Attorneys in Southern California (Super Lawyers)

Daniel S. Robinson

- OC 500 Honoree
- Top 25 Plaintiff Lawyers in California (Daily Journal)
- Top Gun Young Gun Award (OCTLA)
- Top 50 in OC (Super Lawyers)
- 2019 OCBA Secretary
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SCOTT F. KAVANAUGH

CHIEF EXECUTIVE
FIRST FOUNDATION INC.

At bank upon 2007 founding (see Rick Keller) ... two units: bank, wealth management ... current role, 2009 ... revenue CAGR 29%, 2013 to 2017 ... \$6B in assets ... closed buy of PBB Bancorp, 2018 ... has worked with Stephen Gordon (see entry) ... holds \$25M in shares ... U Tenn grad; North Texas State MBA

**MICHAEL KAYE**

FOUNDER, MANAGING PARTNER
CLEARLIGHT PARTNERS LLC

Founded private equity firm 2000 ... investments have included local housewares, personal products maker ... lawyer by trade, Japan 1980s; client Secom Co. Ltd. now sole Clearlight limited partner ... \$900M in three funds ... Kaye former CEO: 'our DNA is on the operating side; we've been there, done that'

**JEFF KEARL**

CO-FOUNDER, CHAIRMAN, CHIEF EXECUTIVE
STANCE LLC

Launched in 2009 with John Wilson, Aaron Hennings, Taylor Shupe, Ryan Kingman—all five still C-Suiters at maker of luxe socks, underwear, T-shirts for women, men ... 60 countries; retailers Nordstrom, Bloomingdale's ... its own stores, incl. new one at Irvine Spectrum (see Butch Knerr) ... celeb endorsers include Rihanna, Filipe Toledo, Bubba Watson, Lauren Wasser, James Harden ... 150 local employees ... bachelor's, BYU

**TIBOR KELEMEN**

FOUNDER, CHIEF EXECUTIVE
KELEMEN CO.

RE investor with new venture ... previously part of Kelemen Caamaño ... firm bought, rehabbed OC building bought by Edwards Lifesciences for \$18.5M, 2017 ... Tibor founded brokerage Wind Water Real Estate, sold to Rudy Caamaño ... launched firm with 2018, \$106M buy of 10-story Atrium offices near JWA; tenants include Bistango ... looking at L.A. buys

**RICK KELLER**

CO-FOUNDER, EXECUTIVE CHAIRMAN
FIRST FOUNDATION INC.

Started wealth manager in 1990, bank in 2007 (see Scott Kavanaugh) ... UCI trustee 15 years; helped steer investment committee through 2008 financial collapse ... founding member, UCI Center for Investment, Wealth Management ... boards: city of Irvine, Hoag, Charles Schwab, diabetes, arts groups ... given name: Ulrich Emanuel SDSU grad

**LAUREN KELLY**

SVP, CHIEF MARKETING OFFICER
IRVINE CO.

Held post since 2014 ... oversees marketing, brand for offices, new development, portfolio marketing, customer and marketplace insights ... previously led global strategy, Dell corporate, \$60B revenue ... led PepsiCo strategy, \$22B Americas Foods division ... EvoNexus board ... bachelor's, MBA, Harvard



PARKER KENNEDY

CHAIRMAN
FIRST AMERICAN FINANCIAL CORP.

Raised Orange ... USC track-and-field standout, econ grad, to Hastings Law, to family business ... father, Donald Parker Kennedy, also joined after law school, 1948; president 1963; led massive growth ... now 60+ countries, \$6B revenue, \$6B market cap—roots in 1890s OC, great-grandfather C.E. Parker merged title cos. ... Parker—'Park' to pals—backs Boy Scouts, Bowers ... FirstAm routinely lauded for workplace excellence

**SHANNON KENNEDY**

PRESIDENT, SOUTHWEST MARKETS
BNY MELLON WEALTH MANAGEMENT

Current role, 2016 ... SoCal, Las Vegas, Scottsdale, Dallas, Houston ... previously 26 years at Northern Trust, Chicago; Crain's Chicago 40-under-40 while there; global head, family offices ... bylines Business Journal's OC stocks page, MarketWatch ... roots for Chicago Blackhawks ... first car: Mazda 626 ... would meet Amelia Earhart (see Bill Borgsmiller, Cheryl Osborn)

**JOHN KENSEY**

MANGING MEMBER
AVALON CAPITAL LLC

Started firm 1988 as consultancy ... now angel investor in 50+ firms, 30 active ... founding member, Tech Coast Angels (see Hicham Semaan) ... former president, Paul Munroe Hydraulics, Eaton Leonard Corp. ... director, hedge fund of funds PAAMCO ... Stanford grad, 1959; Harvard MBA, 1963

**JAMES KESTON**

OWNER
ORANGE COUNTY SOCCER CLUB

Local franchise in USL, second tier U.S. soccer hierarchy ... only West Coast pro team between Long Beach, Tijuana ... team previously L.A. Blues ... now plays 5K-capacity Great Park stadium ... investor, Japanese soccer star Keisuke Honda, bought into team 2018 ... Keston previously CIO, private equity ... worked at dad's homebuilder Larwin Co.

**LAURA KHOURI**

PRESIDENT
WESTERN NATIONAL
PROPERTY MANAGEMENT

Runs 25K units, 160+ rental properties, SoCal, Nev., Utah, for Western National Group (see Mike Hayde), others ... joined 1985, president 2010 ... Community work includes: Chapman U, Prentice School, JSerra, Laura's House shelter

**JOE KIANI**

CHIEF EXECUTIVE
MASIMO CORP.

Patient monitor maker; launched via second mortgage ... IPO 2007 ... 2018: \$6.5B market cap, up five-fold in five years ... \$800M revenue, up 15% YOY ... 'figured out [problem] and what can be done' ... new area: home-based monitoring ... CEO, wearables firm; angel investor ... arrived age 9 from Iran (see Fariborz Maseeh, Paul Merage) ... knew English for yes, no, and I don't know ... backs Chapman U ... Business Journal Style File; OC 50





Artist: Phil Dike
Painting: "Afternoon at Diver's Cove"
1927 or 1932?



KIM - MARSH

FRANK KIM

COUNTY EXECUTIVE OFFICER
COUNTY OF ORANGE

Runs one of largest counties in country ... \$5.6B budget, 18K jobs ... works for supervisors under 5-year, \$250K annual pact ... known to get along with elected, union bosses ... CSULB accounting grad left private sector for staff gig at post-BK OC ... 20 years later unanimously tapped for new slot replacing chief admin role ... room to grow: OC gets state low, 6 cents, on every property tax dollar sent north

**ANDREA KLEIN**

FOUNDER, CHIEF EXECUTIVE
RAND TECHNOLOGY INC.

Founded 1992, named after Ayn Rand ... 2nd fastest-growing large OC private co. ... two-year growth 160% to \$112M ... electronic parts distributor to Fortune 50 cos., incl. Dell, HP, Cisco ... 'visionary and predictor of the marketplace' ... also began Tenn.-based Marrc LLC, which buys discarded electronics, rehabs, resells in emerging nations ... 'care deeply about the success of women and strive to empower young girls'

**BUTCH KNERR**

PRESIDENT, RETAIL PROPERTIES
IRVINE CO.

Joined 2017; replaced Dave Moore ... 43 properties; previously COO multistate, 110-property shopping center REIT Washington Prime Group ... 26 years at Simon Property, 52 properties ... big 2018 deal: \$200M Irvine Spectrum expansion ... 137K SF—1/3 for H&M's biggest Western U.S. store—BLK Coffee, Afters Ice Cream, Sephora, Stance (see Jeff Kearl) ... bachelor's, Indiana U

**KEITH KOBATA**

REGIONAL PRESIDENT
WELLS FARGO

Took hot seat after exec shake-up ... biggest bank by OC deposits: \$23B, up 2% ... 4K workers, 100+ branches ... Kobata grew up San Jose ... 49ers, Giants fan ... San Jose State grad; worked at bank while in school ... 20+ years at Wells ... bank 'promotes from within'

**JIM KROHN**

PRESIDENT, APARTMENT OPERATIONS
IRVINE CO.

Joined in 2018; replaced Chaz Mueller, who took CEO slot at Progress Residential, which owns rental homes ... Krohn previously founding partner, chief exec, 18 years, Alliance Residential Co., overseeing 105K units, one-third Calif. ... also Lincoln Property Co. ... bachelor's, U of Ariz. ... threw for 3,100 yards, 24 TDs for Wildcats; 108.2 passer rating

**KURT KRUEGER**

PRESIDENT EMERITUS
CONCORDIA UNIVERSITY

47 years in Lutheran higher ed ... planned to retire end of 2018 school year ... two candidates bowed out of search; Krueger stayed on as interim ... shepherding campus growth, modernization ... Concordia U. system 2nd-largest in U.S. after Roman Catholic ... NCAA Div. II, 4K students ... core curriculum 'Enduring Questions & Ideas' ... Krueger: bachelor's, English, Valparaiso



TOSHIBA

CONGRATULATIONS TO SCOTT MACCABE FOR EMPOWERING ORANGE COUNTY'S BEST

As President and CEO for both Toshiba America Business Solutions and Toshiba Global Commerce Solutions, Scott Maccabe embodies the company's philosophy of Empowering the Art of Business. Under his guidance, Toshiba has experienced steady growth and successfully expanded its product portfolio, while receiving a myriad of business and product awards. Scott excels in empowering the art of people as well. He is committed to community support while serving as a board member of several organizations including Mission Hospital. **Join us in congratulating Scott and the other OC500 honorees on this well-deserved recognition.**

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KEN KRUIS

CHIEF FINANCIAL OFFICER
RIVERROCK REAL ESTATE GROUP

Office, industrial, retail ... San Diego to Calabasas ... company runs 'Rock U' employee training, development; has property inspections smartphone app ... previous roles Western National Group (see Mike Hayde, Laura Khouri); Donahue Schriber (see Patrick Donahue) ... CSUF bachelor's; business, real estate finance emphasis; MBA finance, Pepperdine ... reports to President Steve Core

**DENNIS KUHL**

CHAIRMAN
ANGELS BASEBALL LP

Angel in the trenches for groups battling leukemia, lymphoma, breast cancer—Pink Tie Guy—cerebral palsy ... Bud Kuhl Wood Bat Invitational annually backs city's Boys & Girls Club; honors late father, Aloysius 'Bud', WWII vet, Cardinals fan ... Dennis' middle name his father's first ... 'every win and every loss brings a reflection of the grace and goodness of my father'

**HARRY LANGENBERG**

OPTIMA TAX RELIEF LLC

Co-founded, 2011 with Jesse Stockwell ... helps clients with tax debts ... 'trust in tarnished industry' ... \$100M sales, 25K clients, 550 employees ... ex-Wharton classmate Donald Trump Jr. ... roots for St. Louis Cardinals (see Bill Borgsmiller) ... first official job: Shell gas station, 'but mowed a lot of lawns' ... backs Orangewood ... OC best sales talent 'in the world'

**CARSON LAPPETITO**

PRESIDENT
SUNWEST BANK

Joined as COO, 2015 ... grew assets 25%, annual earnings 60% ... promoted 2018 ... ex-COO, Sunwest Parent H Bancorp; ex-VP, Hovde Private Equity Advisors (see Eric Hovde) ... resume: senior analyst, product manager, risk adviser to community banks ... Bates College econ, poly sci grad

**RAY LAWLER**

SENIOR MANAGING DIRECTOR
HINES

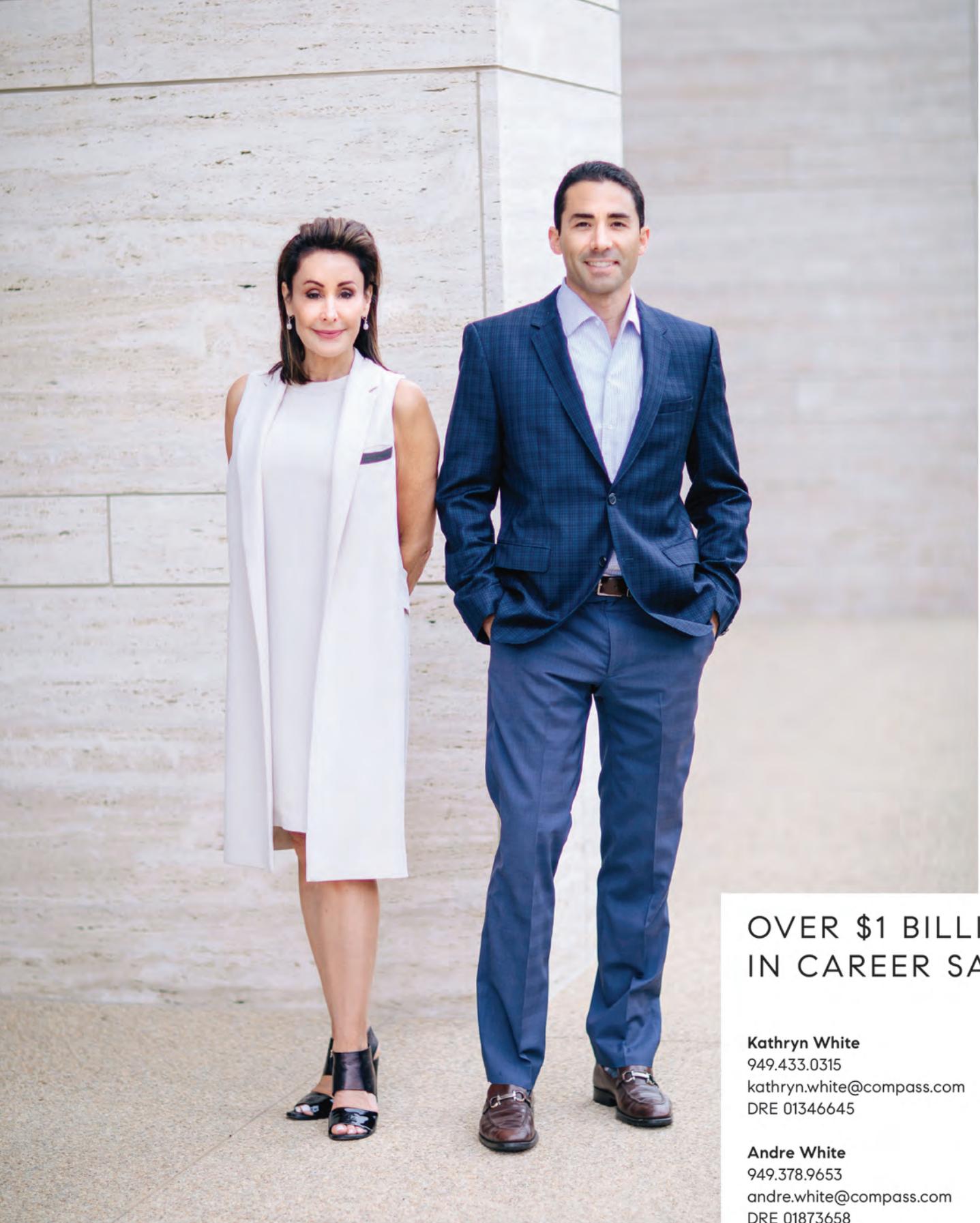
Leads OC ... CRE investor ... OC work includes ex-Washington Mutual site, now Intersect office campus ... adding industrial, apartments to OC Mix ... First job: cavern tour guide ... first car: 1970s Gremlin hatchback 'with multi-colored panels and a glass pack' ... ex-USMC pilot backs veterans charities, coaches his kids' sports ... roots for NBA's Warriors; 'yes, I am a bandwagon fan'

**ANDY LEE**

FOUNDER, CHAIRMAN, CHIEF EXECUTIVE
ALORICA INC.

Founded 1999 after bad service experience ... upping world call center game ... niche live reps—'passionate problem solvers' in co. lingo—as industry moves to automation ... 100K employees, 130 locations, 14 countries, \$2.3B revenue ... four new execs 2018, incl. C suite ... Alorica: 'services provided by a knight' ... married high school sweetheart ... Chargers fan (see Dean Spanos)





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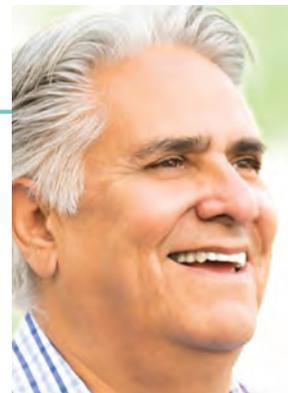
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newport@compass.com

YONG-WOO LEEEXECUTIVE-IN-CHARGE
HYUNDAI MOTOR N.A.

Named head of US operations 2018 following reorg... also sales ops U.S., Canada, Mexico; Alabama manufacturing ... previously EVP Hyundai Motor Brazil ... Korea University graduate ... Hyundai sold 665K cars 2017; 325K year-to-date through June 2018

**PAUL LEON**CHIEF EXECUTIVE
ILLUMINATION FOUNDATION

Co-founded 10-year-old charity with chief financial officer Paul Cho 'to break the cycle of homelessness' ... \$15.8M revenue—double two years ago—\$14.6M expenses ... recuperative care at five facilities, 200 beds ... housing, social services, mental health, financial literacy ... support: PIMCO, Disneyland, Kaiser, Wells Fargo ... Dan Young (see entry) backs; Disney's Mary Niven on board

**JEFF LEONARD**FOUNDER, CHIEF EXECUTIVE
CLASSIC INDUSTRIES

Detroit native started restoration parts business 1976 ... one product: carpets for Chevy Camaro ... now sells 205K classic GM, Chrysler, parts, accessories ... added Ford, bought California Mustang Parts 2018 ... \$100M+ revenue, 300 employees ... plans warehouse space outside Calif. 2019 ... Automotive Restoration Market Organization Hall of Fame, 2010

**KIM LETCH**OC MANAGING PARTNER
EY

Appointed 2016 ... 435 employees, third-largest in OC ... assurance, tax, transaction, advisory ... been in OC office since 2004 ... joined EY in Australia, 1992, moved to London to focus on banking, capital markets, then Chicago, then San Diego ... program director, EY Entrepreneur of the Year Awards ... board, United Cerebral Palsy OC, Forum for Corporate Directors OC ... bachelor's, U Melbourne

**TILLY LEVINE**FOUNDER
TILLY'S LIFE CENTER

Co-founded Tilly's Inc. youth fashion retailer (see Hezy Shaked) ... still serves in client relations ... stepping back at retailer—\$577M revenue, \$481M market cap—to focus on Tilly's charity ... year-long program in high schools, teaching kids to 'build confidence, inspire compassion' ... work includes emotional intelligence, mindfulness ... Levine, Shaked part of shareholder group that sold \$117M shares in 2018

**MARC LEY**CHIEF INVESTMENT OFFICER
IRVINE CO.

Capital markets; corporate, public, project finance; banking, treasury, investments ... company portfolio exceeds 120M SF: 550 office buildings, 40 retail centers, 125 apartment communities, one coastal resort, two hotels, three golf courses, five marinas ... joined 1999, promoted to current role 2014 ... previously PacLife (see James Morris, Adrian Griggs), real estate capital markets work

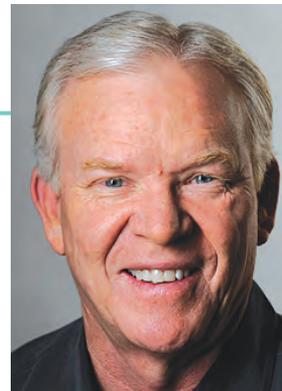


ROB LILLENESCHIEF EXECUTIVE
SMARTLABS INC.

25-year-old, \$200M+-revenue parent co. of Insteon, Smarthome ... Internet of Things providers: smart-tech, home-automation products ... Smartlabs owned by Richmond Capital Partners ... Lilleness ex-Microsoft, spent six years on commercializing Windows NT Server ... grew the business line \$40M to \$500M in 1990s ... launched Seattle-based Richmond in 2016 ... splits time between Pacific NW, OC

**BILL LINK**FOUNDER, PRINCIPAL
FLYING L. PARTNERS

Early-stage medical device maven ... Flying L: HB-based ophthalmic industry investor ... also managing director, San Francisco-based VC Versant Ventures ... founded Chiron Vision, sold to Bausch & Lomb... Boards: Glaukos, Edwards (see Mike Mussallem) ... hiker, skier ... Colo., favorite locale ... 'privilege I have ... my ability to have impact has never been better' ... Business Journal OC 50

**SCOTT LISSOY**PRESIDENT
FAR WEST INDUSTRIES

Business Journal Family Owned Business honoree ... developer-homebuilder-investor ... father, Albert, founded firm as general construction ... pivoted to own projects 1990s ... USC grad Scott came aboard ... later added commercial lending ... technology arm Far West Technologies LLC run by brother Eric ... most work in Coachella Valley; local project: 16 homes in Garden Grove

**ANDREW LITTLEFAIR**CHIEF EXECUTIVE
CLEAN ENERGY FUELS CORP.

Co-founded 1997 ... runs natural-gas stations ... 2018: France-based Total SA bought 25% for \$84M ... market cap \$505M ... roots for USC, Dodgers ... first job, age 15: 'started Littlefair Lawns ... kept through high school' ... backs Mater Dei, Reagan Library; sponsors Kenya college student ... first car: VW 412, 4-door ... can't miss: Newport Harbor Yacht Club Stag Cruise ... sleeps 6.5 hours a night; rises at 4

**KEN LONG**PRESIDENT
LARGO CONCRETE INC.

One of OC's fastest-growing large private cos. ... 24% two-year sales growth to \$465M ... 1,450 employees ... pours cement at big construction projects ... co-founded, co-owned with family ... work includes Disneyland-area hospitality, parking; Segerstrom Concert Hall; USC University Gateway: 1M-SF cast-in-place concrete slabs, eight stories residential, eight parking levels ... bachelor's, Georgetown



500 MILES

Car Sharps

Some in this book don't regret getting rid of their first cars because they never did.

Lynn Jochim had a 1966 Mustang convertible, 'I still drive.' Shari Friedenrich's first was a '1967 Ford Mustang I still own.'

Others double down. Ed Hanley had 'a 1969 Mustang, but my heart belongs to my 1968 Shelby Mustang GT 500, which I bought in 2013.'

Car smarts also comes in other ways and on different continents.

Martin Manniche put his car and his first job together, working in his native Denmark with an older brother to buy 'broken down exotic cars, restore them ... then sell them at their true value.'

DANIEL JAY LUBECK

FOUNDER, MANAGING PARTNER
SOLIS CAPITAL PARTNERS LLC

Started firm 2002 ... raised, deployed \$52M, 2003-2008 ... committed fund \$61M, invested 2012-2018 ... buys into cos., \$15M to \$100M sales ... holdings include Lindora (see Will Rigueimer) ... former chairman, SoCal Young Presidents Organization ... on Team Kids board ... UCSD grad; USC law ... can't miss: 'my wife's birthday' ... first car: used Dodge Colt, 'I paid half, my parents paid half'

**PALMER LUCKEY**

FOUNDER
ANDURIL INDUSTRIES INC.

Long Beach native ... virtual-reality wunderkind via 2014, \$2.3B sale Oculus VR to Facebook ... bought HB marina, signed 155K SF creative-office lease near JWA ... defense tech firm Anduril has \$60M backing from Peter Thiel VC fund, execs from Thiel's big-data firm Palantir Technologies ... Anduril is Aragon's sword, 'Lord of the Rings'; palantir, a crystal ball ... home in NB ... Business Journal OC's Wealthiest

**JOHN LUKER**

CHIEF FINANCIAL OFFICER
ORANGEWOOD FOUNDATION

Business Journal CFO of the Year ... appointed 2014, succeeding CEO Chris Simonsen ... \$85 million+ assets ... involved, Samuelli Academy, first foster youth boarding school, Calif. ... prior: CFO, OC Rescue Mission 13 years (see Jim Palmer) ... board, Coalition of Community Health Centers, Aragon Affordable Housing ... came to OC 2001 after PwC, Atlanta; Deloitte, Miami ... bachelor's, master's, big fan, U Fla.

**SCOTT MACCABE**

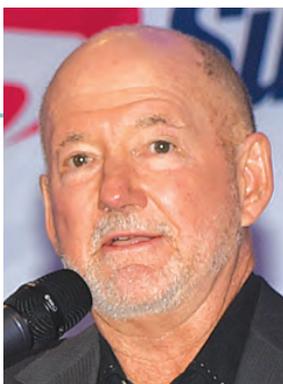
CHIEF EXECUTIVE, TOSHIBA AMERICA
BUSINESS SOLUTIONS INC.

Moved HQ to Lake Forest ... bought office equipment dealer Electro Imaging ... docs-for-Ducks: official 'document solutions provider,' Anaheim hockey franchise ... calendar items: Ocean Institute Tall Ships Festival; Mission Hospital gala ... bucket list: 'traveling world with wife and children' for 'beauty, history, cultures' ... first jobs: St. Joe, CHOC: resupplying nursing stations, sterilizing surgical instruments

**GREG MACGILLIVRAY**

CHAIRMAN, FILM DIRECTOR
MACGILLIVRAY FREEMAN FILMS

Co-founded with late Jim Freeman, 1966 ... started making films age 13 ... Academy Award nominee ... \$1B worldwide sales ... 50+ films, incl. 35+ IMAX ... 2018: 'America's Musical Journey' for tourism marketer Brand USA ... 2018 Lifetime Achievement award NY Festivals ... Destination Tibet, 1980 'rough and raw' ... founded One World One Ocean with wife, Barbara ... backs Mission Blue, Laguna Playhouse, Laguna Art Museum

**COLM MACKEN**

CHIEF EXECUTIVE
SHEA PROPERTIES

CRE investor-developer arm of Walnut's JF Shea Co., sister co. to privately held residential builder Shea Homes ... 10K apartments, 5M SF commercial space ... \$3B development, 10 years ... previously COO, Forest City's West Coast commercial ... Aug. 2018 began ground-up industrial off Dyer near JWA ... 500K SF, 9 buildings ... bachelor's, mechanical engineering, University College, Dublin; MBA, UCLA



JIM MADDEN

CO-FOUNDER
CARRICK CAPITAL PARTNERS LLC

Started HR services firm Exult in 1998 ... sold for \$900M, 2004, \$50M+ payday ... 'worked out really well' ... first fund \$180M; has raised \$455M ... can cut \$50M check ... investment criteria 'happy customers' ... competitive sailor: 'chess on the water' ... first job: selling men's suits in high school, 'as part-timer made more than full-timers' ... first car: 1975 Datsun B210

**JEFF MANLEY**

SENIOR MANAGING DIRECTOR
SAVILLS STUDLEY

Quarter-century in commercial RE ... joined Savills (see Royce Sharf) when it bought Cresa's OC ops ... four-year varsity golf letterman ... bachelor's, West Point; master's, chemical engineering, Colo. School of Mines ... roots for Denver Broncos, 'any team, United States Military Academy' ... involved in veterans charities, Incl., Antoinette Balta's legal institute (see Bobby McDonald)

**MARTIN MANNICHE**

FOUNDER, CHAIRMAN, CHIEF EXECUTIVE
GREENWAVE SYSTEMS INC.

Internet of Things software, hardware maker big into real-time big data ... remote mgmt., mobile connectivity ... started 2008 as Greenwave Reality Inc. ... \$100M+ in debt, equity ... \$45M+ revenue, 55 local workers ... 2018 deal, Cujo LLC, El Segundo, for AI-based battling of cyberattacks ... first car: Fiat ... can't miss: Greenwave holiday party ... would like to meet: JFK: 'visionary leader, passion, drive'

**JOE MANZELLA**

CHIEF EXECUTIVE
MANZELLA RESTAURANT GROUP

Three Taps locations—Brea, Irvine, Corona—and The Catch restaurant in Anaheim ... founded in 1999 by Joe, sister Michele, late father, Fred ... 2018 added Taps Brewery & Barrel Room, Tustin ... patio, fire pit, vintage pinball, video games ... known for blowout food gatherings at Yorba Linda home ... Twitter description: 'husband, dad, NRA member, gun collector, Sun Devil, business owner, future resident of Arizona' ... \$40M+ est. annual sales

**JEFF MARGOLIS**

CHAIRMAN
NEXTGEN HEALTHCARE INC.

Succeeded founder Sheldon Razin, 2015, Razin now chairman emeritus ... medical practice software (see Rusty Frantz) ... chairman, CEO, Denver-based Welltok: consumer health, software-as-a-service ... \$250M+ funding; NB office ... former chairman, CEO, TriZetto Corp. ... director, Alignment Healthcare (see John Kao); Hoag (see Robert Braithwaite) ... advisory board, UCI Center for Healthcare Management & Policy

**CHRIS MARSH**

PRESIDENT, APARTMENT DIVISION
IRVINE CO.

Leads expansion at state's largest apartment owner ... 50K units ... OC largest market; Spectrum area big source of growth ... heads development, entitlement, land buys, construction ... Irvine Co. colleague Jim Krohn (see entry) runs ops once open ... Marsh 15 years with company; project exec during development of Resort at Pelican Hill (see Scott Hermes) ... previously repped developers in U.K., Spain ... educated in Europe





Artist: George James
Painting: "Newport Boulevard"
n.d.



MARTELL - MOSHAYEDI

FRANK MARTELL

CHIEF EXECUTIVE
CORELOGIC INC.

Joined RE data, analytics firm 2011 ... roles include president, COO, CFO ... Business Journal CFO of the year 2013 ... took reins 2017 ... roots for Lakers ... backs Red Cross, Heart Assn., OC Home Aid, Working Wardrobes ... can't miss: Marine Corps Scholarship Foundation dinner, was at Pelican Hill 2018 ... first car: 'green, 1969 VW Beetle' ... Villanova grad (see Ted Wilm)

**MICHAEL MARTINSON**

CHIEF FINANCIAL OFFICER
AMBRY GENETICS

Business Journal CFO of the Year 2018 ... joined testing co. as financial controller ... previously senior auditor, Squar Milner (see Steve Milner) ... worked on \$1B sale to Konica Minolta ... new duties, laws as foreign-owned, public co. unit ... graduate, CSUF ... advice: do 2 to 5 years public accounting before corporate ... hiking, mountains, deserts with wife, Pam, two kids

**FARIBORZ MASEEH**

MANAGING PARTNER
PICOCO LLC

Techie-turned-investor ... expertise: micro-electro mechanical systems ... bigger-than-nano, less-than-visible, with moving parts ... Portland State bachelor's, master's; UT-Austin master's ... MIT doctorate and gave \$24M to redo dorm there, now Maseeh Hall ... born Iran (see Paul Merahe, Joe Kiani) ... education, autism draw 'philanthropic investments' ... Business Journal OC's Wealthiest

**TIFFANY MASTERSON**

FOUNDER
DRUNK ELEPHANT HOLDINGS LLC

Launched co. 2014 ... one of fastest-growing brands, Sephora, 2016 ... approaching \$100M revenue ... minority owners: VMG Partners; 'Man Repeller' blogger Leandra Medine ... company name 'rooted in myth that elephants eat fallen fruit' of Marula tree, ferments inside stomachs, 'making them drunk' ... previously: sold imported soaps ... Houston native ... mom to four

**RICK MATROS**

CHAIRMAN, CHIEF EXECUTIVE, PRESIDENT
SABRA HEALTH CARE REIT INC.

\$4B market cap; \$405M revenue, up 56% YOY ... controversial Care Capital Properties buy 2017 raised skilled nursing exposure to 70%, doubled market cap... aims for 50-50 split with private-pay senior housing ... Fitch, S&P: investment-grade on debt ... 490 properties ... USC grad, football fan ... avid on comic books ... 'most tattooed CEO in senior housing'

**GREG MAY**

EVP, REGIONAL MANAGING DIRECTOR
NEWMARK KNIGHT FRANK

Leads 11 Western offices of publicly traded brokerage ... 300 CRE brokers ... USC grad roots for alma mater ... First job: paperboy ... First car: 1964 VW ... once brokered sale of own house ... community, charitable: SAFE Families, NAIOP board, Mariners Church ... can't miss: Allen Matkins shindig: 'best real estate networking holiday party' ... 'Christmas Day at home' with kids



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At Pacific Dental Services®, we proudly support over 650 dental offices from coast to coast with a full array of business services. Our purpose is to help clinicians create healthier, happier patients while enjoying the freedom to focus on patient care.

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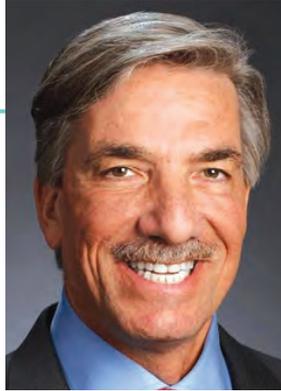


PACIFIC
DENTAL SERVICES®

JIM MAZZO

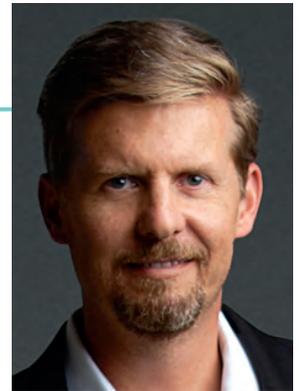
GLOBAL PRESIDENT, OPHTHALMIC DEVICES, CARL ZEISS MEDITEC AG

Zeiss consolidated ophthalmic, named Mazzo to lead 2016 ... unit: \$1.2B revenue; Zeiss parent \$6B+ ... devices used for diagnosis, treatment, eye disease; surgical microscopes ... integrating eye care, data, AI ... 'small company mentality of focusing, educating' ... former CEO Advanced Medical Optics ... led Allergan eye unit in North America, Europe

**STUART MCCLURE**

CO-FOUNDER, CHAIRMAN CYLANCE INC.

Plug-and-play, customizable security software maker ... \$300M backing since 2012 launch, including \$120M, June 2018 led by Blackstone Tactical ... funds global expansion ... revenue up 90% YOY to \$130M ... 4K clients, including 20% Fortune 500 ... 850+ workers, 40% local ... July 2018: consumer product: AI-based 'Smart Antivirus' ... to 'predict and block' threats ... past Business Journal Innovator of the Year

**BOBBY MCDONALD**

PRESIDENT
OC BLACK CHAMBER OF COMMERCE

Longtime leader of group founded in 1984 ... 'Bobby V': two tours of duty in Vietnam ... big backer, veterans' causes ... Veterans Legal Institute's Antoinette Balta on chamber's board ... chamber financed film 'Building the Dream' on construction of D.C. MLK Jr. memorial ... first job: Jack in the Box (see Mark Hardtke) ... backs Knights of Columbus; Buffalo Soldiers Assn.

**JAMES MCDONALD JR.**

OC MANAGING PARTNER
FISHER & PHILLIPS LLP

Specialty employment law ... has defended against hundreds of lawsuits; advises on strategy ... bachelor's, New College of Florida; JD, Georgetown ... roots for 'the Lakers (I'm optimistic)' ... first job: 'washing boats, sweeping floors' ... first car: Chevy Nova ... ex-chair, Greater Irvine Chamber of Commerce; board, Human Options ... would like to meet commercial aviation pioneer Juan Trippe

**RICH MCEVOY**

VICE PRESIDENT, PORTFOLIO DIRECTOR
EQ OFFICE

Oversees OC for 2018 rebranded, Chicago-based Equity Office Properties ... founded Sam Zell, 1976; Blackstone bought 2007, \$39B ... iconic properties include former Sears Tower, \$1.3B, 2015 buy ... new image in era of flex ops, tech, data services ... local holdings City Centre towers Anaheim, Orange; Von Karman Corporate Center, Irvine; Towne Centre Plaza, Foothill Ranch ... previously; Lee & Associates, Irvine

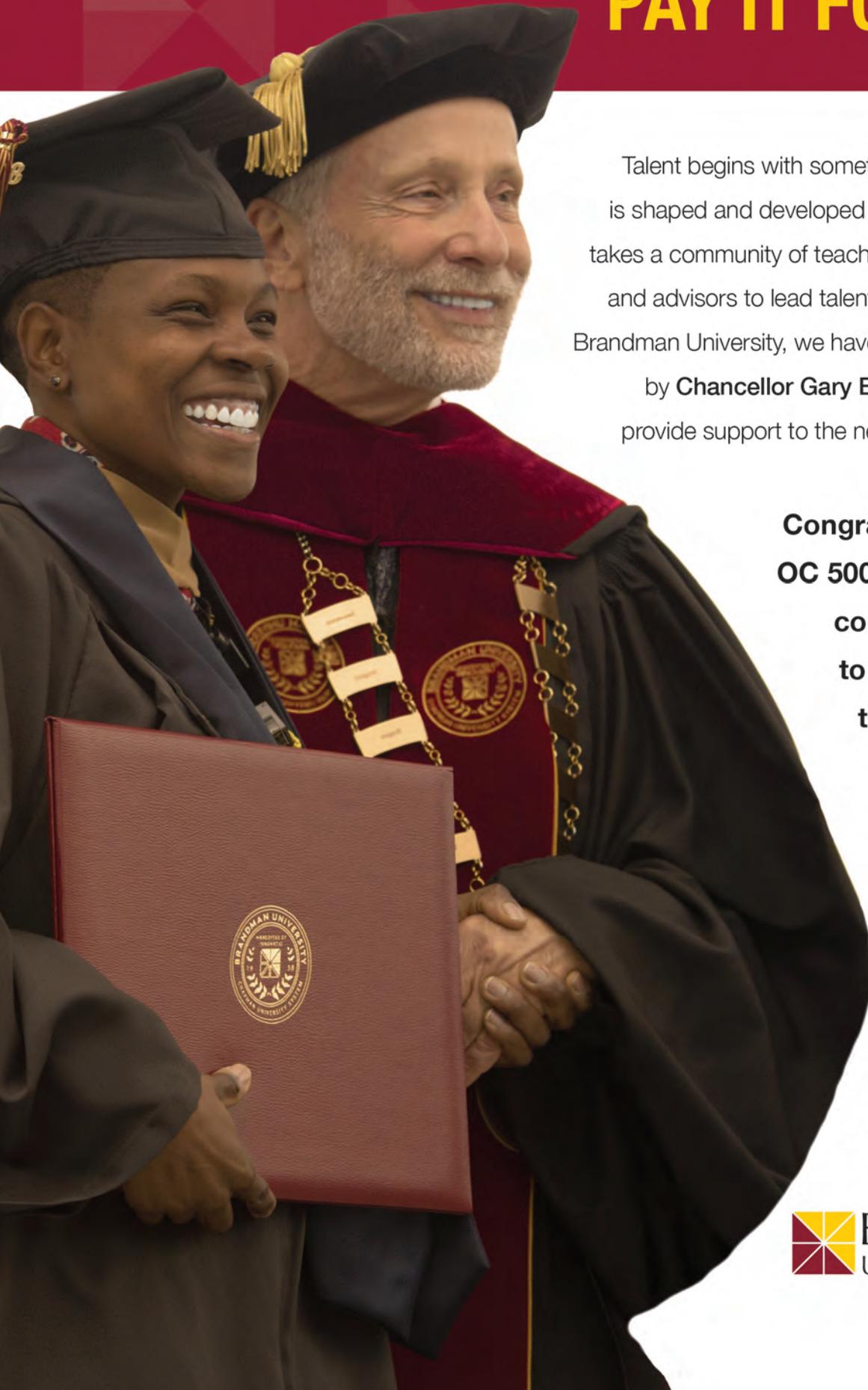
**TOM MCFARLAND**

CHIEF EXECUTIVE
ENCORE GROUP

Three affiliated cos. co-owned by McFarland, Jim Downey (see entry) ... one of OC's fastest-growing midsize private cos., 54% two-year sales growth to \$77M ... aircraft interiors, composite structures ... bachelor's, Notre Dame ... 'huge fan!' of Chicago Cubs ... first job: 'toll roads in Illinois, mostly picking up road kill' ... first car: 'handed down Toyota Celica—ran forever' ... would like to meet MLK Jr.



An Honor Comes With The Opportunity to **PAY IT FORWARD**



Talent begins with something inside a person that is shaped and developed into something greater. It takes a community of teachers, mentors, counselors and advisors to lead talent to its fullest potential. At Brandman University, we have accepted the challenge by **Chancellor Gary Brahm** to reach back and provide support to the next generation of leaders.

**Congratulations to all the
OC 500 honorees for their
courage and strength
to provide leadership
today and guidance
for tomorrow.**

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TOM MCKERNAN

FORMER CHIEF EXECUTIVE
AUTOMOBILE CLUB OF
SOUTHERN CALIFORNIA

Joined AAA 1966 ... stepped down as CEO 2012 ... credited with building SoCal group into multistate operator ... bought other clubs, grew membership nearly 75% ... board service includes First American Financial (see Parker Kennedy); California Chamber of Commerce; Newhall Land and Farming ... former chair New Majority CSU-LA bachelor's; MBA, Claremont ... Horatio Alger Assn.

**RORY MCKINNEY**

HEAD, INVESTMENT BANKING
D.A. DAVIDSON COS.

Leads 75 employees, 9 offices in U.S. ... joined 2007 ... previously at Hovde Group (see Eric Hovde, Carson Lappetito) ... bachelor's, DePaul ... also attended Michigan State ... roots for Detroit Lions, Red Wings, Spartans ... backs Knights of Columbus (see Bobby McDonald), Our Lady Queen of Angels, NB ... first car: mid-1980s Chrysler New Yorker ... can't miss: McKinney Annual Christmas Party

**CARL FRAYSER MCLARAND**

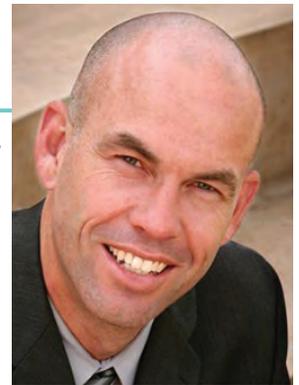
CHAIRMAN, CHIEF EXECUTIVE
MVE & PARTNERS

Founded one of best-known local architecture, planning, interior design firms ... started residential 1974 ... added commercial, other areas ... clients in U.S., China, Egypt, United Arab Emirates ... local projects: OCC (see Dennis Harkins) student housing ... IBC residential projects ... backs OC Museum of Art, Boy Scouts, South Coast Rep (see Paula Tomei) ... charter member, Center for Real Estate at UCI Paul Merage School (see Eric Spangenberg)

**GORDON MCNEILL**

PRESIDENT
SAGE HILL SCHOOL

Dean, School Life 2001 ... drafted school's first handbook and, with students, honor code ... Head of School, 2008; current role, 2014 ... science center named for Lisa Argyros family; fine, visual arts: 30K SF Studio at Sage Hill ... Sage Hill Internship Program 500+ students ... previously: CdM HS teacher, basketball coach ... played pro basketball, Australia ... first job: Jolly Roger, Lake Forest ... wants to meet: Teddy Roosevelt ... wife, Anne Marie, four kids

**WILLIAM MEEHAN**

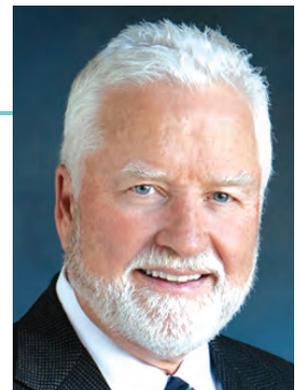
MANAGING PARTNER
RUTAN & TUCKER LLP

Elected 2016 ... co-chairman: banking, finance group; partner: corporate, tax, RE ... work in real estate, finance, debt, PE funds, institutional lenders, JVs ... second-largest OC firm, 130 OC attorneys, 265 employees ... backs Olive Crest; serves on board, Segerstrom Center ... bachelor's, U Mass Amherst; JD, Boston U

**KIM MEGONIGAL**

FOUNDER, CHIEF EXECUTIVE
KIMCO STAFFING SERVICES

Launched 1986 ... built into one of largest independent staffing firms ... organic growth, acquisitions ... \$75M annual sales, 150+ workers, 6 OC locations ... learned business ground-up at Thomas Temporaries; named firm president at 28 ... grew to 40 offices, 15 states ... left to start Kimco ... Claremont Men's College graduate



PAUL MERAGECHAIRMAN
MIG LLC

\$30M in 2005 to name UCI biz school ... 42nd among 95 on national list, tied with Boston U.; recent adds: finance, business analytics programs ... brings Israeli startup execs to country for innovation, leadership interaction ... 2002 sale of food business co-owned with brother David brought wealth ... supports OC Community Foundation, Second Harvest Food Bank ... Iranian émigré ... Business Journal OC's Wealthiest; OC 50

**VIC MERJANIAN**FOUNDER, CHIEF EXECUTIVE
TITAN HEALTH & SECURITY
TECHNOLOGIES INC.

Business Journal Excellence in Entrepreneurship honoree ... app-based emergency communications send GPS, status, text, images between clients, public safety agencies ... \$2M seed ... signed \$300M+, multiyear contract, NYC global security firm, April 2018 ... pursuing patents, East Coast growth ... Armenian-fluent, Spanish-proficient ... classically trained pianist, guitarist ... founder, managing partner, Kalfayan Merjanian LLP

**STEPHEN MILNER**MANAGING PARTNER
SQUAR MILNER LLP

Founded 1981 by Richard Squar ... formerly AKA Squar, Milner, Reehl & Williamson LLP ... has bought several firms a year ... recent add DZH Phillips, San Francisco, 2018 ... employment up 18% to 425+ ... one of largest Calif. firms ... 2008 meltdown 'provided big opportunity' to prove company and self ... clients include: Genius Brands, Reven Housing REIT, La Jolla Pharmaceutical

**JENNIFER MITZNER**CHIEF EXECUTIVE
HOAG ORTHOPEDIC INSTITUTE

Named to role 2017 ... for-profit formed 2010 ... specialty 'on the eve of major disruption ... shift from inpatient to outpatient' work ... scale by 'investing in new centers [by] partnerships' ... Institute: most hip, knee replacements in Calif. ... previously CFO, Hoag Memorial, St. Joe Hoag Health ... Texas Christian grad ... first car: 1966 VW Bug bought for \$800' ... bucket list: design-build dream home

**DAVID MOATAZADI**CHIEF EXECUTIVE, PRESIDENT
EVOLUS INC.

Injectable neurotoxin, forehead wrinkles ... FDA action pending, Feb 2019 after May 2018 decline, Aug. resubmitted ... Canada OK, 2018 ... Feb 2018 IPO, \$12, raised \$60M at \$280M valuation ... secondary offering: 3M shares at \$20, July ... Oct 2018: \$18, \$466M market cap ... Moatazadi led Allergan's aesthetics, buys: \$2.9B, regenerative tissue maker LifeCell; \$2.5B, fat cooling firm Zeltiq ... added ex-AGN execs ... lives NB, wife, 3 kids

**MIKE MOHAMMED**CHIEF EXECUTIVE
CHRONIC TACOS ENTERPRISES INC.

Iconic OC chain founded in 2002 ... expanded on edginess ... 26 locations by 2013 ... floundered; net loss ... Mike, brothers Joey, Dan, Dave bought control, implemented systems ... revenue, profits, rose ... entered multiple U.S. markets 2015 to 2018; opened 50th site 2017 ... overseas franchise expansion starting with 15-unit commitment in Japan ... AUV near \$1M



ALAIN MONIECHIEF EXECUTIVE
INGRAM MICRO

Largest local firm by revenue, \$46B ... 14th-largest foreign-owned by 900 local workers ... 29K global employees, 45 countries after 30+ acquisitions in five years ... has continued under China-based HNA owner: Dec. 2017 buy, Cloud Harmonics ... HNA paid \$6B for IM in Dec. 2016; now said to be shopping the global tech products and services provider ... Business Journal OC 50

**JEFF MOORAD**CHAIRMAN, GLOBAL SPORTS PRACTICE
MORGAN, LEWIS & BOCKIUS LLP

Private equity sports investor ... ran Diamondbacks, Padres ... previously: top sports agent ... has co-founded, invested in, sold companies with partners incl. Peter Ueberroth (see entry) ... backs ALS research (see Augie Nieto) ... MLB one of largest U.S. law firms, \$2B revenue, 2,000 attorneys ... earned bachelor's, UCLA; JD, Villanova ... endowed baseball scholarship, Bruins; founded eponymous sports law center 'Nova

**GARY MOORE**FOUNDER, PRESIDENT
AMERICAN TECHNOLOGIES INC.

Environmental remediation, post-natural disaster emergency restoration ... 13th fastest-growing large OC private co. ... 33% two-year sales growth to \$241M ... 100+ employees, 20 offices ... 'largest family-owned restoration contractor' in U.S. ... lectures on asbestos, mold remediation, lead abatement ... bachelor's, Texas Christian (see Jennifer Mitzner)

**JEFFREY MOORE**SENIOR MANAGING DIRECTOR
CBRE GROUP INC.

30 years ... OC's biggest commercial brokerage ... co-runs region with Kurt Strasmann (see entry) ... also SoCal retail services group ... roots for Angels ... NAIOP SoCal president-elect; JF Shea Therapeutic Riding Center ... can't miss: 'El Viaje de Portola Ride on Rancho Mission Viejo' (see Tony Moiso) ... bucket list: hike Alaska backcountry ... would like to meet Kit Carson

**FRANCISCO MORALES**CHIEF EXECUTIVE
5-11 TACTICAL

Co-founder in 2003 with Dan Costa ... specialty apparel maker to military, firefighters, EMTs, police ... was unit of larger firm ... PE buyer TA Associates paid \$240M for 80% of 5.11 in 2007 ... Business Journal Innovator of the Year, 2015 ... 'innovation with a purpose' ... Compass Diversified Holdings bought in 2016 for \$400M ... sales \$300M

**ARTURO 'ARTE' MORENO**OWNER
ANGELS BASEBALL LP

17-year owner, also team's flagship radio station KLAA 830 AM; 25% of TV deal with Fox ... 'Big A' got big upgrades in videoboards, sound system, display ... Forbes valuation: \$1.8B; \$334M 2017 revenue, \$25M operating income ... 2018: Shohei Ohtani joined perennial fan fave, MVP qualifier Mike Trout ... Moreno: Angels Baseball Foundation, 2004 ... Business Journal OC 50



MICHAEL MORHAIMECO-FOUNDER
BLIZZARD ENTERTAINMENT INC.

Pioneered multiplayer online gaming ... 'Diablo' franchise hitting Nintendo Switch console ... first esports season for 'Overwatch' League ended July; finals match sold out Brooklyn's Barclay's Center ... London Spitfire beat Philly Fusion, took most of \$1.4M purse ... live-streamed online; China; by Disney properties ... MM ceding top role to Warcraft exec. prod. J. Allen Brack ... Business Journal OC 50

**MASASHIRO MORO**PRESIDENT, CHIEF EXECUTIVE
MAZDA NORTH AMERICA

Took helm 2016 ... 490 OC workers, 2017 U.S. sales 290K cars ... leads U.S., Mexico, Puerto Rico sales, marketing, parts and service, logistics, customer support, regional ops ... managing executive officer, CMO, Mazda Motor Corp. ... 35 years automaker ... born Kyoto ... first car: used Mazda 323, age 18

**DEBBY MORRIS**EVP, CHIEF FINANCIAL OFFICER
APRIA HEALTHCARE

Business Journal CFO of the year 2018 ... Blackstone-owned healthcare products, services ... She joined 2013 ... leads finance, analytics, sales ... finance 'in partnership with business' ... pioneered cloud-based, single database ... backs 'power of analytics' to bring insight, visibility, decision making, profits ... communication focus: honest, open, direct; engagement for engagement, relationship, results

**JAMES MORRIS**CHAIRMAN, CHIEF EXECUTIVE
PACIFIC LIFE INSURANCE CO.

Largest OC private co. by revenue: \$9.4B, up 5%, 2017... companywide workers 3,650+, 58% in OC ... steered firm through 2008 crisis; no plans to retire ... PacLife 150 years old, 2018 ... chairs company foundation: \$6.3M 2017 giving, 62% in OC ... look for famed PacLife whale TV ads in football season ... Business Journal OC 50

**MANOUCH MOSHAYEDI**CHIEF EXECUTIVE
MX3 VENTURES

Partners with brothers Mike, Mark (see entry) ... owns blocks of real estate, buildings along Mariner's Mile, PCH ... early stages of redevelopment ... co-founded, ran, computer storage device maker STEC Inc. sold to Western Digital, 2013, \$340M ... likes sailing ... MBA, Long Island U; CSUF bachelor's, structural engineering ... Mike has same bachelor's, CSULB



500 MILES

Cars of Any Color

Cheryl Osborn drove an orange VW Rabbit; Richard Sudek a metallic orange Camaro; Joni Rogers-Kante a 'bright orange' Toyota; Aimee Weisner a 'mustard yellow Toyota Corolla on its last legs;' Kim Cripe a 'yellow Karmann Ghia.' Bill Shopoff's was a 'lime green Mercury Comet.'

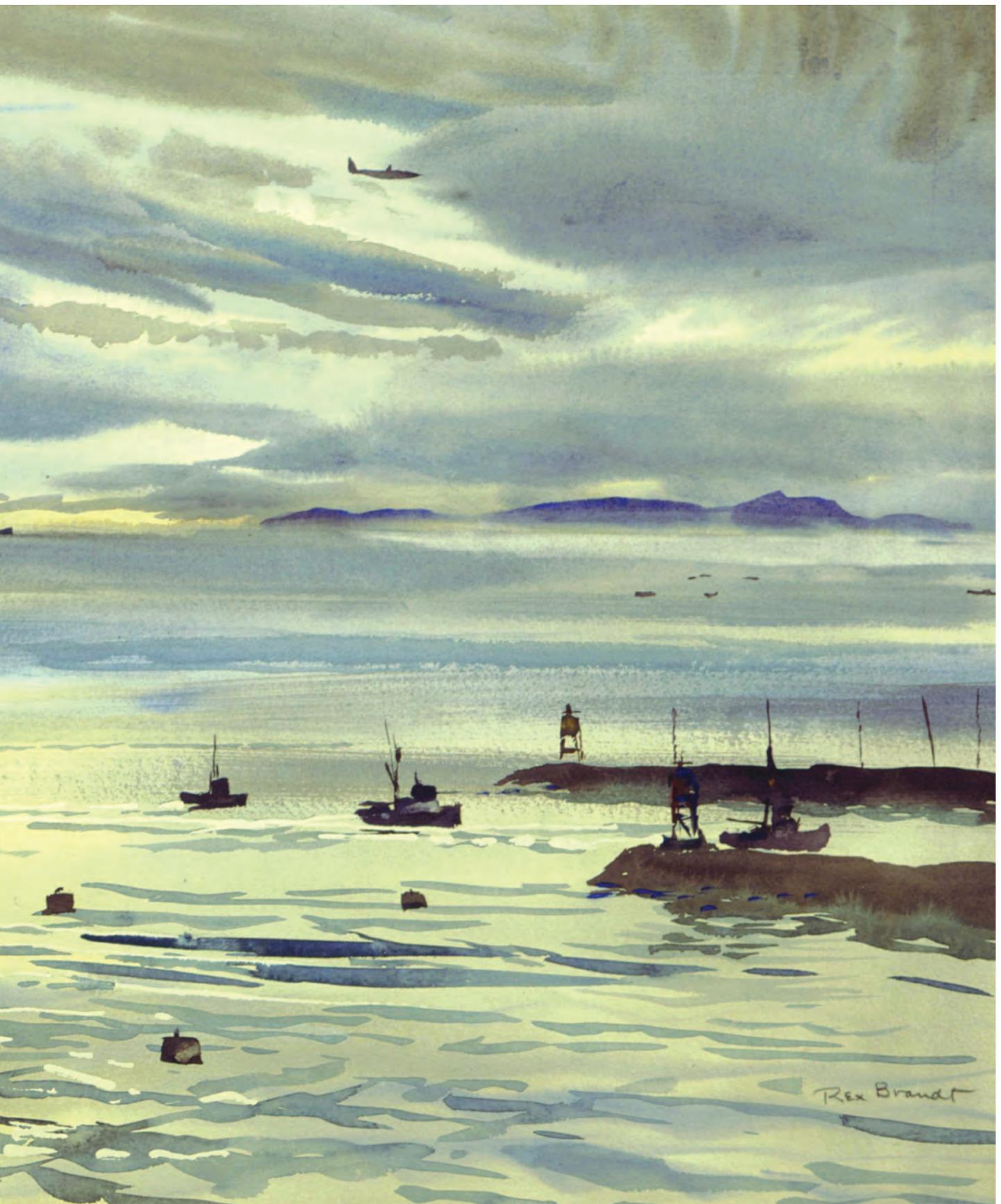
Michelle Jordan drove a red BMW that 'got smashed up by a boyfriend,' and Eric Paulsen had a 'Robin's egg blue' 1972 Pinto that was 'not a chick magnet.'

Natalia Ostensen started with a 'champagne-colored 1987 Acura Legend—far from my dream car ... but she—I named her Emma—ended up being a perfect first car ... Sorry for the dents, Emma.'

David Flattum sold his 'black Saab 900 Turbo convertible ... to raise money for a down payment on our first home.'



Artist: Rex Brandt
Painting: "Newport Jetty"
n.d.



MOSHAYEDI - PETERSON

MARK MOSHAYEDI

MANAGING PARTNER
SPACE INVESTMENT PARTNERS

Also CEO MSM Global Ventures ... real estate, other investing ... STEC sale (see Manouch Moshayedi) profits plowed into real estate ... family bought Shoppes at Chino Hills 2010, \$95M; sold 2014, \$147M ... collects classic cars ... UCI bachelor's, electrical, electronics engineering; Pepperdine MBA

**JEFF MOTSKÉ**

FOUNDER, CHIEF EXECUTIVE
TRILOGY FINANCIAL SERVICES INC.

Founded 1999 ... now \$3B AUM, 20K clients, 200+ workers in 10 offices ... clients \$200K+ in assets ... baseball player, Vanguard U, 1980s ... hires athletes: 'discipline' ... president, booster club, Pacifica Christian H.S. (see David Bahnsen) ... on Trilogy softball team with father, son ... plays bridge ... supports Anaheim Ducks (see Tim Ryan) ... first car: 1975 Chevy Malibu

**BRIAN MURPHY**

CO-FOUNDER, PRESIDENT
ATHLETES FIRST LLC

No. 2 OC sports agency (see Scott Boras) ... started in 2018 with Super Bowl MVP client, the affable Nick Foles, QB for Eagles with local connections ... Murphy's firm signed No. 10 Arizona Cardinals pick Josh Rosen ... client list includes Green Bay Packers' Clay Matthews, Ohio State Buckeye Coach Urban Meyer ... top-25 ranked, Forbes: \$34M annual commissions, \$1.1B in contract value ... Tokyo-based Dentsu bought a third of agency in 2015 for \$17M

**PATRICK MURPHY**

PRESIDENT
MATER DEI HIGH SCHOOL

Roman Catholic school approaching 70 years old ... Murphy a Monarch since 1990, named president 2003 ... highest 2017 enrollment of nonpublic school west of Chicago: 2,145 ... school says 99% students go to college ... sports teams perennial winners, esp. basketball, football, supplying stars to NCAA, pro ranks ... bachelor's, Simon Fraser U; master's, SDSU

**MICHAEL A. MUSSALLEM**

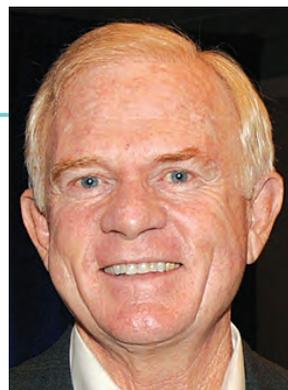
CHAIRMAN, CHIEF EXECUTIVE
EDWARDS LIFESCIENCES CORP.

Heads largest OC publicly traded co. ... heart valve maker ... \$30B market cap, up 25% YTD, Oct. 2018 ... \$3.4B 2017 revenue, up 13% ... floated by Barron's, possible takeover by 10-times-bigger J&J ... only Edwards CEO ever ... personal foundation backs Down Syndrome work ... Key to leader's success: 'finding meaning in work'

**RICK MUTH**

PRESIDENT, CHIEF EXECUTIVE
ORCO BLOCK & HARDSCAPE

Family firm founded by dad, Pete, 1946 now one of largest SoCal concrete masonry makers; 175 workers at plants in five SoCal cities ... worked there to earn money for first bike, p/t in HS, college, f/t, 1975 ... daughters now at co. ... 2018 co-wrote op-ed advocating changes to 'deplorable ... criminal justice system' ... wants ways offenders can 'rejoin society as productive citizens'





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AT THE VERY TOP
OF OUR LIST.**



The leaders of Orange County have been acknowledged. Bravo for making your mark in your respective industries. Many of these names look familiar—because many of these executives spread their wings with **ACI Jet**.

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ROBBIN NARIKE PRECIADOREGIONAL PRESIDENT
MUFJ UNION BANK

Took on post 2011 ... OC's fourth-largest commercial bank ... \$6.5B deposits, 1,350 workers, 50 branches ... unit of Mitsubishi UFJ Financial Group ... opened OC's first Tesla Supercharger station at San Juan Capistrano branch, 2014 ... previously 21 years Wells Fargo ... board, OC Business Council, SD Regional Chamber ... bachelor's, UCLA

**STEVEN J. NATAUPSKY**MANAGING PARTNER
KNOBBE MARTENS OLSON & BEAR LLP

Largest OC law firm, 160+ attorneys, 470 employees ... IP, including trademark, domain names, trade secrets, copyright ... clients: Masimo, Carl's Jr., Monster Energy ... adjunct professor, UCI, UCI Extension, Santa Ana College ... has taught at USD Law ... co-author 'Protecting Your Athlete's Intellectual Property Rights' ... bachelor's, Tufts; JD, NYU

**JIM NEIGER**PRESIDENT
ESSEX REALTY MANAGEMENT INC.

Commercial management, leasing ... 25 years' experience ... previously at Koll Co. ... UCLA bachelor's, math, computer science; USC master's, real estate development ... Essex focus Calif.; regional locations San Diego to Sacramento ... 180 workers, 40% in OC ... tenant, vendor relations; construction supervision; risk management ... Chairman Emeritus Burrell Magnusson, 50-year industry vet

**NICK NEWSOM**FOUNDER, CHIEF EXECUTIVE
YTEL INC.

2018 Business Journal Innovator of the Year ... cloud-based telecom software, founded 2012 ... \$10M Series A: Argentum Group, Marwit Capital's Matthew Witte ... 120 employees, 31K SF offices ... HQ offers employees arcade, electric bikes ... first job: 'stuffing envelopes for my mom and dad' ... first car: 'red Pontiac Fiero GT' ... can't miss: 'YTel Family Kickball Tournament'

**PETER NGUYEN**CHIEF EXECUTIVE
AD EXCHANGE GROUP

Excellence in Entrepreneurship 2018 ... founded first firms as Florida college student: WhizNotes tutoring, exam review; Shox Printing graphic design ... bachelor's, 2005 ... Ad Exchange \$90M revenue ... also Push Innovation, warehouse shipping, fulfillment ... Chargeback 360, credit card charges mitigation ... 'failure only happens when you give up. I never gave up'

**BRIAN NICCOL**CHIEF EXECUTIVE
CHIPOTLE MEXICAN GRILL INC.

Former Taco Bell CEO (see Julie Felss-Masino, Liz Williams) ... returned to OC at helm of Chipotle; fourth-largest public co.: \$12.5B market cap; \$4.5B revenue ... Newport Center digs; revamped, spiced up, marketing; new menu items; late night menu—bacon!—recruiting new senior execs ... upgrading food quality

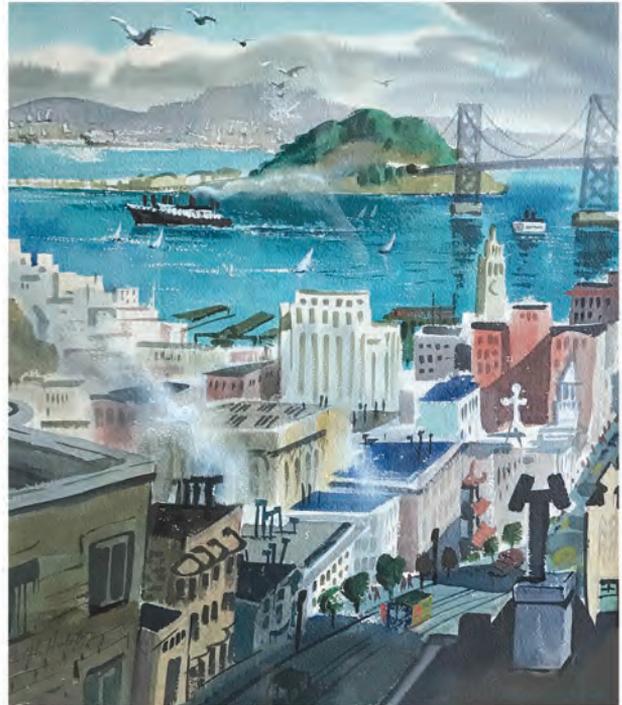


HILBERT
MUSEUM
OF CALIFORNIA ART
AT CHAPMAN UNIVERSITY

Bay Area Scene Painting

OCTOBER 27, 2018 –
APRIL 27, 2019

The diverse and beautiful cityscapes and landscapes of San Francisco and the surrounding Bay Area take center stage in this stunning showcase of more than 60 paintings by renowned California artists, including Jade Fon, Ralph Hulett, George Post, Jack Laycox, Sun Ying, Ken Potter, Lee Blair, Suong Yangchareon and many more.



MERRY GRINCHMAS!

How the Grinch Stole Christmas!
Chuck Jones and the
Making of an Animated Classic

NOVEMBER 10, 2018 –
JANUARY 19, 2019

Original cels and drawings from the beloved 1966 television special we all grew up with – don't miss this nostalgic look at a family favorite!



FREE admission and parking | Tuesday – Saturday, 11am – 5pm | 714-516-5880
167 N. Atchison St., Orange, CA 92866 | HILBERTMUSEUM.org |   HilbertMuseum

HENRY T. NICHOLAS III

FORMER CHIEF EXECUTIVE
BROADCOM INC.

Billionaire co-founder tech giant with Henry Samueli (see entry) ... nonprofit efforts include Nicholas Academic Centers, co-founded with ret. OC Superior Court Judge Jack Mandel ... 3 sites Santa Ana; 1,000 grads ... \$1M to UCI men's and women's crew programs ... backs 'Marsy's Laws' for victims' rights, named for late sister ... Business Journal OC's Wealthiest

**CRAIG NICKOLOFF**

CO-FOUNDER, CO-OWNER
WEST COAST PRIME MEATS LLC

Provides 'center of the plate protein'—beef, lamb, pork, and poultry' ... clients finer restaurants; hotels; specialty grocery ... 11th fastest-growing large OC private co. ... sales up 36% in two years to \$126M ... headed to \$140M 2018 ... co-founded with Bill Hustedt ... they also co-founded, co-owned Claim Jumper casual-dining chain, sold in 2005 for \$220M ... bachelor's, geography, CSULB

**RICK NOGUEIRA**

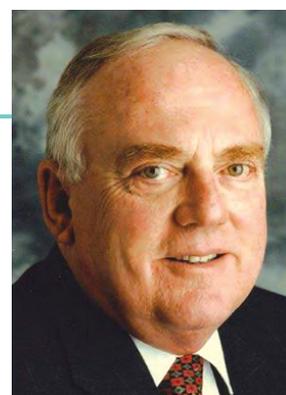
REGION MANAGER
JPMORGAN CHASE & CO.

Joined firm, 2009; present role, 2012 ... serves firms \$20M to \$500M revenue ... 3rd-largest bank by OC deposits: \$14.9B as of June 2017, up 16% ... previously Wells Fargo, Wachovia ... backs Segerstrom Center (see Terry Dwyer), Taller San Jose Hope Builders ... OCBC (see Lucy Dunn) board ... finance grad, SDSU; MBA, finance, CSULB ... roots for Lakers ... first car: Camaro ... would meet: Lincoln

**BILL O'CONNELL**

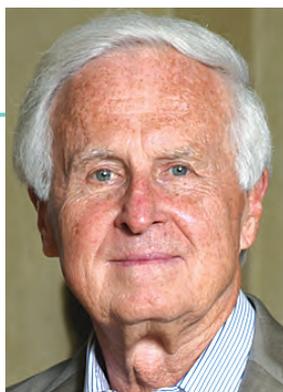
CHIEF EXECUTIVE
O'CONNELL HOTEL GROUP

50 years in Anaheim hospitality ... started as GM one Best Western, early Disney days ... Arizona-strong, Stovall Family bought in ... now co-owns 4 in Stovall stable, nearly 700 rooms ... O'Connell regular at The Catch (see Joe Manzella) ... first job: caddy, Trumbull County Club, Warren Ohio ... first car: candy apple red and white 1957 chevy Impala ... would meet President Trump's father Fred

**IGOR OLENICOFF**

OWNER, PRESIDENT
OLEN PROPERTIES CORP.

45-year-old firm ... 8M SF commercial RE ... bulk portfolio local ... OC's 2nd-largest office landlord after Irvine Co. ... sold trophy Chicago skyscraper 2018, valued \$400M ... 14K apartments Nev., Ariz., Ga., Fla. ... previous role VP to Berry Gordy, Motown Records ... Business Journal OC's Wealthiest, OC 50

**ROBERT OLSON**

OWNER, PRESIDENT
R.D. OLSON DEVELOPMENT

Among state's busiest hotel developers ... two recent projects: boutique Marriott Autograph Collection property, Lido House, NB; Spectrum Marriott, Irvine; both with rooftop bars ... two future projects: hotels planned, Dana Point Harbor ... partners Bellwether (see Joe Ueberroth), Burnham-Ward (see Bryon Ward, Scott Burnham) ... Business Journal OC 50



WORK LIFE

Paper Carriers

- Wylie Aitken
- Lawrence Armstrong
- Steve Bilt
- John Boyle
- Robert Brunswick
- Tim Busch
- Mark Clemens
- Adam Coffey
- Greg Custer
- Mike Flynn
- Shari Friedenrich
- Mark Hardtke
- Mike Harrah
- Cary Hyden
- Christopher Ivey
- Lynn Jochim
- Shannon Kennedy
- Dan Lubeck
- Greg May
- Rory McKinney
- Jeff Motske
- Mike Mussallem
- Jim Palmer
- Andy Peykoff
- Mark Reed
- Rick Reiff
- Richard Reisman
- Tarek Salaway
- Michael Seres
- Richard Reisman
- Tim Strader
- Liz Williams
- Joe Yurosek

Includes papers in Costa Mesa; Wichita, Kansas; Lincoln, Neb.; Painesville, Ohio; Detroit and Flint, Mich.; Gary, Ind.; and others

Startups

- Ken Cruse was 'co-founder and partner of 'Reliable Lawn Service' ... we weren't very reliable'
- Andrew Littlefair, Hayes Drumwright, Harry Langenberg, and David Pyott began in lawn care
- Emile Haddad was 'self-employed as a waterproofing specialist in mid-rise buildings'
- Bill Shopoff wrote, 'my first business was landscape and pool cleaning which I started at age 12'
- Richard Sudek: 'As a kindergartner, I was a lemonade purveyor ... my first entrepreneurial venture. I remember being 'bought out' by a garbage truck driver. It is a rush to sell out all your inventory!'

Roles

Waitress, sushi restaurant	Watering plants	Sweeping (multiple)
Ruby's, South Coast Plaza	Stocking shelves (multiple)	Part-time bank teller
Cashier, favorite bakery	Camp instructor	Flipping burgers; fast food drive-thru
Minimum-wage painter	Answering phones in a law office	Washing boats
Gas station attendant	Bagger at Albertsons	Dishwasher
Construction (multiple)	Janitorial service, facility maintenance	Selling Christmas trees
Movie theater usher	Busboy (multiple)	KayBee Toys
Moving company	Food Vendor, Texas Stadium	Serving ice cream at Carvel
Valet at McCormick & Schmick's	Selling flowers on the street	Stuffing envelopes for mom and dad
Baby sitter	Frozen yogurt/video rental store	

Odd Jobs

Eric Paulsen and George Wall were lifeguards; Rabbi Steinberg was a basketball referee; Dennis Harkins taught photography; Scott Hermes pruned apple trees in winter; Michelle Jordan pruned Chrysanthemums; Dan Lubeck sold original artwork; Ray Lawler was a cavern tour guide; Jim Warmington built fiberglass sailboats; Jim McDonald washed boats; Tom Tucker

washed (and sold) cars at his dad's dealership; Tom Bak and Mike Morhaime worked in their families' florists; Cheryl Osborn was a singing waitress at Bobby McGee's; Natalia Ostensen worked in a bead shop; Dan Callahan, Dennis Kuhl, Bill O'Connell were caddies; Steve Jones and Gaddi Vasquez shined shoes; Paul Musco delivered milk in the early morning.

RALPH OPACIC

FOUNDER, EXECUTIVE DIRECTOR
ORANGE COUNTY SCHOOL OF THE ARTS

Started 1987, 125 students, \$190K budget ... now \$26M state funds, \$8.5M private ... third campus, Oceanside 2019 ... acting, dance, voice, creative writing, design ... third-best charter HS, Calif.; ninth U.S., 2018 ... from Annandale, Va. ... roots for Redskins: 'I would watch games with my father and brother; that was our team' ... first job: movie theater snack bar ... former tenor soloist, Crystal Cathedral ... bucket list: African safari

**CHERYL OSBORN**

FOUNDER, CHIEF EXECUTIVE
CASCO CONTRACTORS INC.

Leads one of top OC CRE tenant-improvement firms ... \$50M revenue ... up a third in five years ... 12th-largest OC women-owned business ... launched at kitchen table, 2000 ... Business Journal Women in Business honoree, 2014 ... office, retail ... clients include Greenlaw Partners (see Wil Smith), Irvine Co., UCI ... CSULB bachelor's, construction mgmt., interior architectural design ... 'I'm just a contractor; I build.'

**NATALIA OSTENSEN**

SENIOR VICE PRESIDENT
OLEN PROPERTIES CORP.

Daughter of Igor Olenicoff (see entry); oversees day-to-day ... owns Andrei's Conscious Cuisine, named for late brother; started Dandelion Conscious Cafe & Catering, 'more casual concept' ... roots for 'Seattle Seahawks ... blends my love of football [with] college memories' of Pete Carroll coaching USC ... backs Laguna public art, open space, family foundation ... Business Journal OC 50

**STEPHEN OSWALD**

PRESIDENT, CHIEF EXECUTIVE
DUCOMMUN INC.

\$450M market cap, \$550M revenue, aerospace engineering ... Aug. 2018, \$200M, 10-year deal to make nacelles—external housings—for 'single-aisle commercial aircraft' ... first job: bagger at hometown supermarket, Malverne, N.Y. at 14 ... first car: used Pontiac Ventura ... roots for Green Bay Packers ... wants to meet Lincoln, 'great leader who made tough decisions, listened, dedicated to family'

**JOE OUAKNINE**

CHAIRMAN
TITAN INDUSTRIES INC.

Co-founded footwear licensor with Sal Palermo, 1998 ... bought luxe Badgley Mischka 2016, \$16M from Iconix ... stable includes Badgley, Splendid, French Connection ... has held Bebe, Jill Stuart, JLO, Betsey Johnson, ... 'shoes were calling' while working shoe store as U Concordia Montreal student ... intro'd Charles David brand to U.S. ... ex-pro soccer player ... born Morocco

**JIM PALMER**

PRESIDENT
OC RESCUE MISSION

Quarter-century, then some as head of OCRM ... county's 'most comprehensive private homeless services provider' ... 2018 helped 28K in three counties toward 'healing, restoration ... self-sufficiency' ... 1.4M meals, 609K pieces of clothing, 164K bed nights, 5K job training sessions, 44K toys ... roots for Anaheim Ducks ... bucket list: 'building Indian motorcycle'



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AL PARAJECKAS

AREA VICE PRESIDENT
PENSKE AUTOMOTIVE GROUP INC.

Name's not on the neon ... top local guy for \$4B market cap, \$17B revenue Penske Automotive Group ... local ops include Crevier BMW, second-largest OC dealer behind Fletcher Jones (see entry) Motorcars, \$6M ahead of David Wilson (see entry) Toyota of Orange ... with No. 18 Audi South Coast, Penske sells 7,500 new, used cars; 50+ salespeople; 150+ service personnel

**SUSAN B. PARKS**

CHIEF EXECUTIVE
ORANGE COUNTY UNITED WAY

Appointed 2017 ... founded OC United Way's Women's Philanthropy Fund, raised \$36M ... co-founder, CEO, iCount Wellness ... former board member, Komen OC, Girl Scouts OC, UCI Paul Merage School ... first job: 'waitress—loved those tips' ... would meet Julia Child, 'maybe I'd finally learn to cook!' ... first car: 'baby blue Monte Carlo

**MATT PARLOW**

DEAN, CHAPMAN UNIVERSITY
DALE E. FOWLER SCHOOL OF LAW

Also Donald P. Kennedy Chair in Law (see Parker Kennedy) ... previously assoc. dean, professor, Marquette ... team-taught sports law/property/land-use course with MLB commish emeritus Bud Selig ... attended Dodgers Fantasy Camp ... first job: lithographer's assistant ... first car: 1983 Honda Prelude; 'saved every dime I made working for the lithographer' ... Bucket list: 'play game of H-O-R-S-E on Lakers court, Staples Center'

**LINDSAY PARTON**

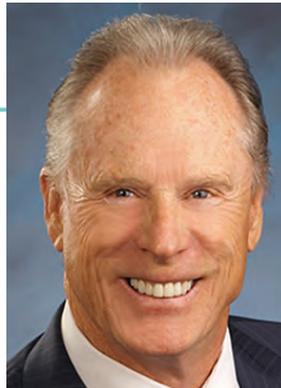
PRINCIPAL, PRESIDENT
DJM CAPITAL PARTNERS

Directs SoCal acquisitions, development, construction ... local projects include Lido Marina Village, NB: 116K-SF waterfront revamp now home to boutique retail, restaurant, creative office ... two HB projects: 191K-SF Pacific City near Pasea Hotel & Spa, 1M-SF Bella Terra, off I-405 ... one that got away: part of team in second-place bid on Dana Point Harbor redo

**BILL PASSO**

FOUNDER, CHIEF EXECUTIVE, CHAIRMAN
PASSCO COS. LLC

Pioneer, pooling money via tenant-in-common partnerships to buy real estate ... later conventional funds raised \$1.5B, bought 250 retail, office, multifamily properties, plus land ... \$4B acquisitions, 20 years ... first deal Anaheim multifamily, 1976 ... a founder, OC Performing Arts Center ... bachelor's, CSULB; JD, UCLA

**ASH PATEL**

PRESIDENT, CHIEF EXECUTIVE
COMMERCIAL BANK OF CALIFORNIA

Current role, 2013 assets \$200M, 2017 \$825M ... board members incl. William H. Lyon, Paul Folino (see entry), developer Alex Meruelo ... previously founding president, COO, Premier Commercial Bank, 2001 ... born in Zambia, school in England, arrived Calif., 1986 ... started Siksha Foundation: builds schools in India, Africa



TUSHAR PATELCHAIRMAN, FOUNDER
TARSADIA INVESTMENT LLC

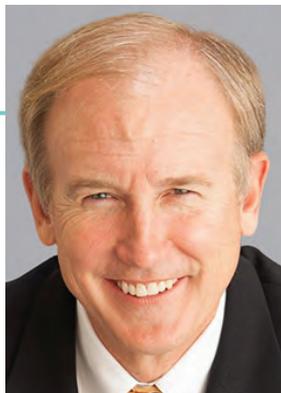
Family office \$2B AUM ... top floor, 520 Newport ... founder, former Tarsadia Hotels, which split into multiple firms in 2011, incl. Evolution Hospitality ... Patel's T2 Hospitality still develops hotels, owns parcels in 'LoDo'—lower Downtown Denver ... Patel mentored many OC hotel execs ... 200 hotel transactions in 20 years ... foundation has \$85M in assets ... CSUF grad

**DAVID PATRICK**CO-FOUNDER
SHARK WHEEL LLC

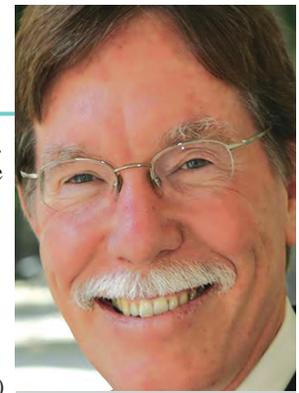
Also CTO ... launched with Zack Fleishman, COO ... third co-owner, Chief Engineer Pedro Valdez, came aboard after making molds for wheels ... new kind of wheel, improving performance of skateboards, roller luggage, other items ... declined \$225K offer for 7.5% of co. following 'Shark Tank' appearance—no relation to product name ... 'so much fun to make something you've seen in your head ... now you can hold in your hand'

**ERIC PAULSEN**MANAGING PRINCIPAL
CUSHMAN & WAKEFIELD INC.

Runs commercial brokerage's OC, IE offices ... local office 100 employees, about half brokers ... \$3.4B transaction volume ... third-largest in OC ... Paulson joined last year from executive managing director, commercial at online real estate auctioneer Ten-X ... unit had 125 employees, \$115M revenue ... ex-exec, Lennar CRE unit LNR Property in NB

**JAMES L. PAYNE**FOUNDING PARTNER
PAYNE & FEARS LLP

Adviser, litigator in employment law, incl. class-action ... clients include Lennar (see Jon Jaffe), Boeing, Safeway, Walmart ... 25th-largest firm in OC: 30+ attorneys, 60 employees ... pro-bono arbitrator for OC Bar ... Special Olympics ... bachelor's, UCI; JD, Loyola Marymount ... St. Thomas More Honor Society at LMU ... previously Paul Hastings (see John Simonis), O'Melveny (see Mark Peterson)

**MARK PERRY**VICE CHAIRMAN,
GLOBAL COMMERCIAL BANKING
BANK OF AMERICA MERRILL LYNCH

38 years BofA, many leadership roles ... 3rd-gen BofA employee; family service 115 years ... backs Segerstrom Center (see Terry Dwyer); elected board chairman, 2018 ... Whittier native; San Francisco-based ... bachelor's, Occidental; MBA, CSUF ... speaks Spanish

**JIM PETERSON**CO-FOUNDER
PETERSON CAPITAL GROUP

Longtime Microsemi Corp. CEO, left May 2018 after \$10B sale ... took 6% Lantronix stake, led by Jeff Benck (see entry) ... Microsemi 4th-largest OC chipmaker; 5K workers, 250 in OC ... clients Boeing, Cisco ... \$1.8B revenue, \$180M net income before sale ... co. backed UCI sports, electrical engineering ... took top slot, 2000, bought 27 firms during tenure ... Business Journal OC 50





Artist: Alexandra Bradshaw
Painting: "Salt Creek"
n.d.



PETERSON - SACKS

MARK PETERSON

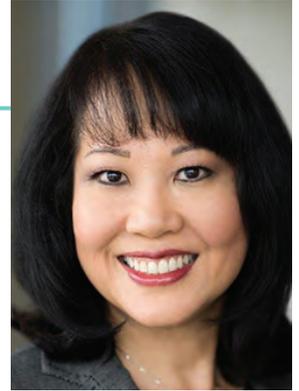
PARTNER
O'MELVENY & MYERS LLP

Joined firm second time, 2011 ... first run 1991 to 1997 ... left for Meade Instruments Corp., counsel 10 years ... Conexant legal eagle till 2011 ... returned to O'Melveny ... corporate, securities partner ... bachelor's, BYU; JD, Berkeley ... played club-level volleyball, BYU; roots for its NCAA men's team ... bucket list: 'remain healthy long enough to meet all my great-grandchildren'

**WENDY PETERSON**

GENERAL COUNSEL
KNOBBE MARTENS OLSON & BEAR LLP

Joined firm 2002 ... prior: GC Wynn Oil Co., asst. GC, Parker-Hannifin's Seal Group; Wynn's Int'l (see Don DiCostanzo); O'Melveny ... bachelor's, JD, U Hawaii ... boards: Human Options, Heart Association OC, Pacific Asian Center for Entrepreneurship, U Hawaii ... elder, St. Mark's Pres., NB ... first car: 1976 Pontiac Sunbird ... favorite team: 'the Angels!'

**ANDREW PEYKOFF II**

CHIEF EXECUTIVE, PRESIDENT
NIAGARA BOTTLING LLC

Andy took lead roles in 2002 at firm founded by father in 1963 ... now the leading private label bottled water' in U.S. ... CdM HS; bachelor's, SMU ... roots for Rams, USC football ... backs clean water, developing nations, U.S. children's charities ... first car: Jeep Cherokee ... would meet Peter Drucker: 'he effectively created entire platform all successful managers have thrived on, 30+ years'

**RICHARD 'DICK' PICKUP**

INVESTOR

Savvy equities, real estate buyer ... under-the-radar wealthy ... gained notice after buying into then-local players Epicor Software; Carl's Jr. parent ... real estate includes \$250M acquisition, renovation, Balboa Bay Club, Resort; NB Country Club ... son Todd expanding role, own investing ... family stake in Impac Mortgage is lender's largest

**SAJAN PILLAI**

CHIEF EXECUTIVE
UST GLOBAL INC.

20-year-old IT services, training, cybersecurity provider; 35 offices globally, includ. Mexico, India, Spain, Central Africa ... 25th-largest private OC co.; sales over \$800M ... 2018, \$200B state-run Singapore fund, Temasek, put in \$250M for 20% of company ... replaced UST's kiboshed \$200M 2017 deal with Carlyle Group in D.C. ... IPO talk ended in post-2008 recession

**ARNOLD PINKSTON**

CHIEF LEGAL OFFICER
CORELOGIC INC.

Named to post 2018 ... real estate data and analytics firm (see Frank Martell, Ursula Guzman) ... \$4B market cap ... replaced Stergios 'Terry' Theologides in role ... distinguished legal career in healthcare: Ely Lilly & Co., Beckman Coulter, Allergan Inc. as aesthetics firm fended off Bill Ackman ... board service at Bio-Rad Laboratories





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WAYNE PINNELLMANAGING PARTNER
HASKELL & WHITE

Leads local accounting firm ... 71 local workers, 40 CPAs, 10 partners ... Irvine, San Diego offices ... took top role 2004 after eight years as partner, audit and business advisory services group ... also 10 years, including partnership, at BDO Seidman LLP (see Steve Shill) ... clients public, private, from small family-owned to \$500M+ revenue ... M&A, IPOs ... big supporter SCR

**ANIL PURI**PROJECT DIRECTOR, CSUF
WOODS CENTER FOR ECONOMIC
ANALYSIS AND FORECASTING

Economic forecasts, analysis, research, policy counsel ... quarterly review, OC execs' expectations, 18 years running ... spearheaded \$50M capital campaign led to Mihaylo College of Business and Economics; dean, 18 years ... biz school state's biggest ... 18 months, interim provost till Dec 2017 hire Kari Knutson Miller ... Puri, 40+ years a Titan ... master's, econ, Panjab U., India; Ph.D., U Minn.

**JEFF PURSER**EXECUTIVE DIRECTOR
HOAG CHARITY SPORTS

Purser a constant in 25-year history, OC's only PGA tournament event ... top charity fundraiser on Champions Tour, \$20M+ in history ... benefits Mary & Dick Allen Diabetes Center, military-related nonprofits ... guided transition from 19-year underwriter Toshiba to new Hoag Classic under OC hospital's aegis ... March 8-10 event could include Daly, Couples, Langer, Love III ... \$30M impact to area ... Bowling Green grad

**DAVID PYLE**CHIEF EXECUTIVE
AMERICAN CAREER COLLEGE

Also controlling owner, trustee, West Coast U ... philanthropist ... 40 years private, post-secondary education ... founded ACC, 1978 ... bought WCU out of BK, 1997 ... health education; 9 campuses ... 11K enrollment ... graduates 1 in 4 RNs in Calif. ... \$11M to OC-based health and kids' nonprofits ... CHOC, Augie's Quest (see Augie Nieto), Cystinosis Research, KidWorks ... provides 15K annual no-cost dental hygiene visits

**DAVID E.I. PYOTT**FORMER CHIEF EXECUTIVE
ALLERGAN INC.

Prevented hostile takeover, sold to Actavis PLC, now Allergan PLC ... \$543M payout ... philanthropy: advisory boards, exec roles, eye care charities ... chairman, Bioniz Therapeutics, Irvine ... diploma, German, European law ... first car: Renault ... first job: 'gardening, mowing lawns' ... commander, Most Excellent Order of the British Empire ... bucket list: 'hike to Everest base camp'



500 MILES

Pickup Men

Some first cars were trucks.

Flynn Andrizzi drove a 1956 Ford F-100 pick-up, He's also 'still upset with myself I didn't keep it.'

George Adams Jr. had a '61 Suburban, and Manny Ramirez owned a 1965 Ford Ranchero, Reza Jahangiri a '91 Brown Ford Explorer.

Daniel Robinson drove a Jeep, Bill Borgsmiller a Jeep Comanche, Andy Peykoff a Jeep Cherokee.

Jim Palmer drove a yellow pickup, Hicham Semaan an Isuzu, Robert Brunswick a Chevy Luv, Mark Peterson a Toyota, and Dave Dickerson a 1969 Datsun.

There's just something ...



MATT DREAMS OF BECOMING A DOCTOR.

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Before school. During school. After school.



SAM QUIGLEY

MANAGING DIRECTOR
MARSH & MCLENNAN AGENCY

Took role mid-2017 ... previously 15 years at Barney & Barney, bought by MMA, 2014 ... 6th-largest OC insurance brokerage ... 125 local workers; fastest-growing for company ... backs Big Brothers, Big Sisters of San Diego; USD grad ... grew up Denver ... backs Broncos ... first job: Jamba Juice ... first car: blk Honda Civic ... would meet 'Greg Noll, '60s Big Wave surf pioneer'

**MORTEZA RAHMATIAN**

DEAN, CSUF, MIYHALO COLLEGE
OF BUSINESS AND ECONOMICS

Took on role filled two decades, Anil Puri (see entry) ... Rahmatian in that time: environmental econ prof; chairman, assoc. dean ... first served interim; school looked inward, dropped 'interim,' July 2018, two-year deal ... resume: U.N., World Bank ... master's, Ph.D., U Wyoming ... first car: BMW 2002 ... brings 'food to homeless shelter' each week

**MANUEL JOHN RAMIREZ**

CHAIRMAN
RJI INTERNATIONAL CPAS

OC native, bilingual ... international tax law focus ... clients in 20 countries, incl. foreign-owned firms in Mexico ... likes to solve complex problems ... 'no right answers, [just] mostly right answers' ... CSUF grad ... backs Lincoln Club, Sara's Pantry homeless charity, Hispanic 100 PAC ... roots for Lakers, Cowboys, Angels ... first job: construction ... first in 8 gens not Texas-born

**ERWIN RAPHAEL**

GENERAL MANAGER
GENESIS MOTOR AMERICA

Previously GM, West Region director, Hyundai Motor North America ... named to lead luxe brand Genesis, 2016, year after launch ... reports sales separately ... prior: exec roles, Chrysler, Toyota ... U.S. Army vet ... serves Army Advisory, Executive Leadership Councils ... bachelor's, chem, math; master's, econ, Ohio State U ... raised St. Croix, U.S. Virgin Islands

**RICK RAWLINS**

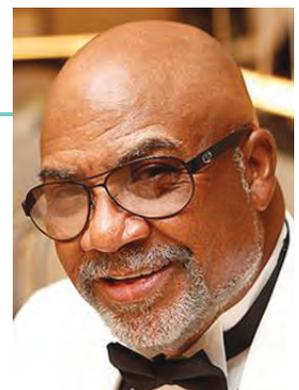
CHIEF EXECUTIVE
R&B WIRE PRODUCTS INC.

2018 Business Journal Family Owned Business honoree ... makes laundry carts ... product has 'starred' in 'Seinfeld,' 'Friends,' 'Anchorman 2' ... roots to 1946 ... Rick's dad bought co. in 1966; son, Grant, involved ... Rick roots for USC football ... first job: welder at R&B ... backs KidWorks ... first car: 1969 VW Bus ... can't miss: Pebble Beach Concours d'Elegance car show

**MARCELLOUS 'MARK' REED**

PRESIDENT
100 BLACK MEN OF ORANGE COUNTY INC.

Youth mentoring ... local chapter, past chapter of the year in national group ... serves on national board ... college track star; longtime golfer ... roots for Lakers ... director, PBS community advisory board; serves on steward board, Christ our Redeemer Church (see Mark Whitlock Jr.) ... first car: 1955 Chevy ... would meet MLK Jr.





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Global Brand President



MARISA THALBERG
Global Chief Brand Officer



MODERATOR

RICHARD REISMAN
Publisher and CEO

ORANGE COUNTY
BUSINESS JOURNAL

All proceeds support technology initiatives and scholarships for students in need.

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RICK REIFF

EDITOR-AT-LARGE
ORANGE COUNTY BUSINESS JOURNAL

Godfather, OCBJ editors; mentor, reporters ... Pulitzer-winning journalist, Akron, 1987 ... OC Press Club 2018 lifetime honoree ... 15-year host, PBS local-baseball, smart-talk show ... loquacious libertarian ... loves 'writing, traveling, wife,' Mary Ann Brown (see entry) ... Chicago native, Medill grad ... White Sox, Indians fan ... 'baseball, baseball, baseball' ... first car: 1961 Chevy Impala ... bucket list: Augusta ... first job: 'What else? Paperboy'

**RICHARD REISMAN**

CHIEF EXECUTIVE, PUBLISHER
ORANGE COUNTY BUSINESS JOURNAL

30 years heading OC's business news source ... BMOC, local 'community of business' ... annual events honoring finance, legal, women execs; family businesses, innovators, entrepreneurs ... signature 'remember to turn your cellphones back on' ... annual OC's Wealthiest, OC 50—and this book ... driven ... 5-a-week C-suite lunches at Bistango, Andrei's, Fleming's ... bachelor's, Binghamton; MBA, UCLA; JD, GWU ... first job: paperboy (see Rick Reiff)

**BYUNG-KWON RHIM**

SENIOR EXECUTIVE
KIA MOTORS N.A.

Also EVP global ops Hyundai, which owns Kia ... took post 2018 following reorg ... sales ops U.S., Canada, Mexico ... also oversees Georgia, Mexico production ... previously int'l sales division global, Seoul HQ; president, CEO, Hyundai Europe; president, Russia unit

**SONG RICHARDSON**

DEAN, UNIVERSITY OF CALIFORNIA-IRVINE SCHOOL OF LAW

Named dean Jan. 1, 2018 ... also Chancellor's Professor of Law ... joined faculty 2014 ... criminal defense, public defender ... NAACP Legal Defense, Education ... specialties: criminal procedure, law and social science ... writing book on legal, moral implications of mind sciences research on policing, criminal procedure ... bachelor's, Harvard, JD, Yale ... first car: Geo Prizm

**WILL RIGHEIMER**

CHIEF EXECUTIVE
LINDORA INC.

Medically supervised weight loss ... 35 clinics, 10 in OC ... growing nutrition and wellness lines: high-protein, low-carb, gluten-free items; supplements, skin creams; sleep, digestive aids ... named to role 2017 ... equity owners include Solis Capital (see Dan Lubeck), Innovate Partners ... previously at Mars Inc. ... first job: Pepsi truck delivery driver ... first car: 1977 Chevy Caprice ... can't-miss calendar: NB Christmas Boat Parade

**DUANE ROBERTS**

CHAIRMAN, CHIEF EXECUTIVE
ENTREPRENEURIAL CORPORATE GROUP

Dad, Harry, sold beef to nearby McDonald's ... plowed profits into real estate, banking ... Duane Riverside native ... saved, rebuilt Mission Inn Hotel & Spa ... wife, Kelly, COO of resort that's regularly on 'best of' lists ... she was Trump's pick for Slovenia ambassador; declined over asset divesting ... couple gives: GOP, Olive Crest, Pepperdine, pet adoption





The OC500's Annette Walker
is leading a
**NEW HOPE FOR
 ORANGE COUNTY**

Congratulations, Annette Walker — one of Orange County Business Journal's OC500!



After serving as an executive for one of the nation's largest health systems, Annette Walker is excited to be working for her Orange County home, leading the development of City of Hope's \$200 million world-class cancer center and network in Orange County.

City of Hope works to eliminate cancer and diabetes through compassionate care, innovative research, vital education, early detection, and prevention. We bring tomorrow's discoveries to the people who need them today.

One in three Orange Countians receive a cancer diagnosis and nearly twenty percent leave the area for cancer care. These are numbers we can't accept. That's why we're proud to have leaders like Annette, who is bringing new hope — City of Hope — right here to Orange County.

To learn more about City of Hope go to cityofhope.org



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DANIEL S. ROBINSON

PARTNER
ROBINSON CALCAGNIE INC.

Specializes civil litigation ... trials incl. \$14.5M for plaintiff after motorcycle accident 2011 ... ex-NY prosecutor ... Best Lawyers, America since 2013; Super Lawyer since 2014 ... sec'y OCBA 2018 ... bachelor's, Williams College, JD, Loyola ... dad, Mark (see entry) ... first job: minimum-wage painter at 15 ... first car: Jeep ... favorite team: Angels; can't-miss social function: 'Trout Jersey Night' ... bucket list: South America

**MARK P. ROBINSON JR.**

MANAGING PARTNER
ROBINSON CALCAGNIE INC.

Founder, owner, consumer safety law firm ... counsel, co-counsel, cases in 46 states ... landmark Ford Pinto case Grimshaw v. Ford Motor Co., jury awarded \$128M ... founding member, OC Bar Foundation ... adjunct, UCI Law ... board Foundation for Democracy and Justice ... fellow American College Trial Lawyers ... lifetime honor from Consumer Watchdog ... bachelor's, Stanford U.; JD, Loyola

**JOHN ROCHFORD**

CHAIRMAN, CHIEF EXECUTIVE
SNYDER LANGSTON LP

Runs one of OC's top, longest-running construction firms (see Stephen Jones) ... \$500M+ revenue, 130 local workers ... industries span automotive to technology; includes hospitality—Balboa Bay Club, Big Canyon clubhouse, Hotel Irvine—healthcare, restaurants, faith-based ... completing \$72M Christ Cathedral renovation (see Tim Strader) scheduled for July 2019 dedication

**JONI ROGERS-KANTE**

FOUNDER, CHIEF EXECUTIVE
SENEGENCE INTERNATIONAL

Business Journal 2018 three-peat—Women in Business, Excellence in Entrepreneurship, Family-Owned—launched beauty products direct-seller 1999 from mobile home ... first product: LipSense line ... 500+ employees, 200K-SF distribution ... native Sapulpa, Okla. ... new 225-acre facility, Tulsa ... prior: Mary Kay ... first job: scooping ice cream, Sav-On Drugs ... first car: bright orange Toyota ... would meet Gandhi

**EMMANUEL ROMAN**

CHIEF EXECUTIVE
PIMCO

Took role in 2016 ... previously CEO, Man Group PLC, one of world's biggest alternative asset managers ... also Goldman Sachs, incl. co-head of global, Europe, securities ... Pacific Investment Management Co.: \$1.7T AUM, 2K+ workers; 10% portfolio managers (see Dan Ivascyn) ... U Paris bachelor's; MBA, finance, U Chicago ... likes fine wine, north central London soccer club Arsenal ... Business Journal OC 50

**CHRIS ROMMEL**

REGIONAL MANAGING DIRECTOR
WELLS FARGO WEALTH MANAGEMENT

Also senior VP ... 6 years advising bank's clients ... previously co-led brokerage for wealth unit: 570 financial advisers, \$350M revenue ... 30+ years overall with Wells Fargo ... bachelor's, Loyola Marymount ... private bank has supported elephant protection in Asia ... wife, Julie Green-Rommel, also 30+ years with Wells, in corp. comm. ... couple backs Aquarium of the Pacific



BARRY RONDINELLA

DIRECTOR
JOHN WAYNE AIRPORT

4th year leading 'OC Air'—county-owned facility with 10.4M passengers a year ... new general aviation general plan in works, looks to include changes to fixed-base operator layouts ... busy 2018: added JetSuiteX 'scheduled charter' flights, upping 'transportation network company' fees to ride-share service providers Uber, Lyft, Wingz ... airport adding live music

**LINDA ROSE**

PRESIDENT
SANTA ANA COLLEGE

25+-year community college career ... third year as president ... previously L.A. Southwest; Cerritos ... SAC student body about 35K ... school founded 1915 ... enrolled 29 students for first bachelor's program, 2017 ... 2018 co-hosted discussion on autism care ... bachelor's, master's, CSU Dominguez Hills; EdD from UCLA ... told school newspaper career 'started with a teacher saying, "You're good at this."'

**BYRON ROTH**

CHAIRMAN, CHIEF EXECUTIVE
ROTH CAPITAL PARTNERS LLC

Heads investment banking firm... well-regarded ... annual investment confab, 5K 2018 participants at Ritz Carlton ... 'I like raising capital for companies; there is nothing better' ... not for someone 'looking for something safe' ... predecessor co. founded by Walter Cruttenden (see entry) ... Roth took helm in 1998 ... brothers, Gordon, CFO, Ted, president

**KEVIN RUBIN**

CHIEF FINANCIAL OFFICER
ALTERYX INC.

Business Journal CFO of the Year ... \$3.5B market cap ... data analytics (see Dean Stoecker) ... Rubin on Stoecker: 'guy you'd follow into the fire' ... leads 70 workers, Irvine, Denver ... Lakers fan, grew up in L.A. ... moved to OC 2011 to take MSM Software post ... Alteryx five years later, prepped IPO ... Rubin's tech, international chops helping guide global growth ... he, wife, Dana, UCSD grads

**TIM RYAN**

PRESIDENT, CHIEF EXECUTIVE
ANAHEIM ARENA MANAGEMENT LLC

Also EVP, COO, Anaheim Ducks Hockey Club LLC ... both companies owned by Henry, Susan Samuelli (see entries) ... four decades running arenas; 25 years city-owned Honda Center, 13 for Ducks ... pushed deeper into OC Latino roots with concerts, events ... looking at esports (see Michael Morhaime) ... Honda Center, \$10M upgrades before 2018 season ... CSUF alum

**RODNEY SACKS**

CHAIRMAN, CHIEF EXECUTIVE
MONSTER BEVERAGE CO.

30+ years at Corona drinks maker ... like business partner Hilton Schlosberg (see entry), lives in OC ... flagship drink competes with Red Bull, Rockstar ... Coca-Cola distributes; owns stake; full acquisition oft-rumored ... South African Sacks attorney at country's biggest law firm, emigrated to Calif. 1980s ... focus: trophy assets near airport (see Barry Rondinella) ... Business Journal OC's Wealthiest





Artist: Phil Dike
Painting: "Afternoon at Corona del Mar"
1955/1978



SADEGHI - STRASMANN

SHAHEEN SADEGHI

FOUNDER, CHIEF EXECUTIVE
LAB HOLDINGS LLC

Grew up, Michigan ... NYC Pratt design, fashion, architecture ... briefly Quiksilver president ... LAB turned 25 in 2017 ... profitable 'every quarter' since launch ... 115 workers ... hip retail designer-developer ... past Business Journal Innovator of the Year honoree ... 40+ projects ... Packing House, Anaheim; also in Long Beach, others ... Business Journal OC 50

**TAREK SALAWAY**

CHIEF EXECUTIVE
MISSION HOSPITAL

Two sites: 523-bed acute care hospital, level II trauma center, Mission Viejo ... 24-hr ER, intensive care, mental health, Laguna Beach ... named to role 2018; previously COO ... MV new midwifery birthing suites, incl. natural birth ... \$55M, 4-story, 105K-SF cancer outpatient, 2019 at The Shops at Mission Viejo by partnership: mall REIT, senior housing REIT, hospital ... first car: Honda Accord ... roots for Lakers ... would meet Lincoln, Mandela

**HENRY SAMUELI**

CHIEF TECHNICAL OFFICER
BROADCOM LTD.

Chipmaker-philanthropist ... he and wife, Susan, have committed \$250M to UCI, \$60M to UCLA ... has also backed Chapman U: library named for parents, Sala and Aron ... focus on engineering, health sciences; support via scholarships, faculty recruitment ... 2017 Fellow, National Academy of Inventors ... Broadcom bid to buy Qualcomm for \$117B ... deal nixed for national security ... Business Journal OC's Wealthiest, OC 50

**SUSAN SAMUELI**

PHILANTHROPIST
SAMUELI FOUNDATION

Founding chairwoman, Orangewood Foundation ... backs charter school Samuelli Academy ... UCI Foundation trustee; eponymous center for integrative medicine, UCI, established 2001; UCI Medal 2000 ... born, raised San Fernando Valley ... bachelor's, math, Berkeley; PhD nutrition, American Holistic College of Nutrition ... Business Journal OC's Wealthiest, OC 50

**SHIVA SATTAR**

REGIONAL MANAGING DIRECTOR
FIRST REPUBLIC BANK

5 years in role 'hiring and leading a team of private banking relationship' staff ... oversees OC, SD ... previously private banking with Union Bank, Wells Fargo, Wachovia ... 25+ years in industry ... bachelor's, UCI; MBA, USC; additional certification in executive management, banking, personal financial planning ... describes self as 'enthusiastic, forward-looking, poised'

**JOHN SAUNDERS**

CHAIRMAN
CORE REALTY HOLDINGS LLC

Holds 4M SF commercial RE, offices to mobile home parks ... runs coin dealer London Coin Galleries ... contributor, Krause World Coins Catalogue ... began buying, selling coins at 13 ... New Majority, Lincoln Club ... backs Boy Scouts, UC Santa Cruz, Pitzer, Kidworks, Cato Institute, Goodwill (see Nicole Suydam), Red Cross ... Business Journal Excellence in Entrepreneurship, 2017



ROBERT J. SCHLENER

LEAD PARTNER
SINGERLEWAK LLP

Joined 1985, one year out of UC Santa Barbara ... leads assurance practice ... manufacturing, distribution, life sciences, nonprofits, services, entrepreneurial, family-owned businesses ... 57 OC employees, 314 firmwide ... L.A.-based firm formerly Singer Lewak Greenbaum & Goldstein ... backs Irvine Animal Care, MLK Jr. Day of Service ... keeps Shih Tzus ... UCSB grad (see Tim Brandt)

**HILTON SCHLOSBERG**

VICE CHAIR, PRESIDENT
MONSTER BEVERAGE CO.

Also COO ... he, Rodney Sacks (see entry), have grown former Hansen's Natural Soda maker into global drink powerhouse ... bought into then-Anaheim-based Hansen's, 1990s ... now in Corona; one-sixth owned by Coca-Cola ... \$31B market cap ... buys OC offices with Sacks, Wil Smith (see entry), Big Canyon residence ... Business Journal OC's Wealthiest

**MICHAEL SCHRECK**

CHIEF EXECUTIVE
CLOUDVIRGA

Automating mortgage process (see Kyle Kamrooz) ... aims to cut loan costs averaging \$8K ... \$20M annual revenue, 5K clients ... \$7.5M 2016 Series A, Upfront Ventures, Tribeca Angels ... \$15M 2017 Series B, Blackstone's Incenter ... Schreck brought on ... \$50M 2018 Series C: Riverwood Capital, Upfront again ... co-founder, General Catalyst Partners; 20+ years mortgage, fintech ... bachelor's, BYU; Harvard MBA

**CHARLES J. SCHREIBER JR.**

CHIEF EXECUTIVE
KBS REALTY ADVISORS

Buys high-end office towers, industrial buildings, apartment complexes nationally via nontraded REITS, other platforms, backed by pension funds, pooled money from larger, smaller investors ... its chairman Peter Bren, brother of Donald Bren (see entry) ... Schreiber on Irvine Co. board ... KBS 2018: \$147M buy of 21-story City Tower in Orange

**TODD SCHULL**

CHIEF FINANCIAL OFFICER
TTM TECHNOLOGIES INC.

2018 Business Journal CFO of the Year honoree ... 35 years as finance exec ... moving \$1.5B-market-cap printed circuit board maker from 'accounting organization to ... business partner' ... joined 2013 ... sales since doubled to \$2.7B ... TTM buying Anaren Inc. for \$775M to seek global industry sales lead ... combined firm \$450M EBITDA ... TTM has 12 U.S. locations targeted at different product niches



500 MILES Long Trip

Knowing it'd take this long would we have set out at all ... or sooner?

Paul Folino's first car was a 1939 Coupe. George Wall drove a Ford Falcon convertible.

Mark Reed had a 1955 Chevy. Rick Reiff remembers his 1961 Impala.

Julie Hill drove a used red Volkswagen; Annette Walker a blue Beetle; Lucy Dunn: 1965 Corvair Corsa Turbo, 'prepared for racing.'

Barry Arbuckle: 1967 Chevelle Super Sport; Tim Busch a 1973 Plymouth Duster; (bring up Hardtke)

Mark Hardtke a Gran Torino.

Matt Blake drove a Toyota pick up.

John Rochford's first car was a motorcycle.

The OC 500 has traveled far and isn't done yet.

LAURA SCHWAB

PRESIDENT
ASTON MARTIN AMERICAS

Named to role 2015 ... luxury maker's first woman president ... introducing DB11 V12 AMR, revealing DBS Superleggera this year ... SUV next year, go on sale 2020 ... 2017 record: 5K+ sales, best in 10 years ... grew up Louisville ... bachelor's, Notre Dame, tennis scholarship ... JD, Kentucky ... used her contract law degree 'once in my life and it was [writing] ... my first contract for employment at Land Rover'

**ANTON SEGERSTROM**

PARTNER, SOUTH COAST PLAZA
C.J. SEGERSTROM & SONS

Also HTS Management ... son of center's late founder, Henry Segerstrom ... duties include leasing, marketing, development ... 250 boutiques, 30 restaurants ... art collector ... family public art commissions have included: Isamu Noguchi, Richard Serra, Charles O. Perry ... boards: OC Museum of Art, Second Harvest Food Bank ... bachelor's, U Oregon ... told Hollywood Reporter: 'family ownership ... great source of strength' ... Business Journal OC 50

**ELIZABETH SEGERSTROM**

MANAGING PARTNER, SOUTH COAST
PLAZA, C.J. SEGERSTROM & SONS

Married Henry Segerstrom 2000 ... shares MP duties with Sandy Segerstrom Daniels (see entry) since 2015 ... board, Segerstrom Center for the Arts; co-chair American Ballet Theatre, 2017; backs Kennedy Center education group Turnaround Arts ... trained as clinical psychologist ... degrees, Warsaw, Geneva universities, NYU ... self-help book co-author ... Business Journal OC 50

**HICHAM SEMAAN**

OC PRESIDENT
TECH COAST ANGELS

Succeeded Grant Van Cleve (see entry) 2018 ... CEO 18 years, QuickStart Intelligence ... angel investor since ... CSULB bachelor's; UCI MBA ... fluent in Arabic, Spanish ... roots for Rams (see Andy Peykoff) ... first job: Sears hardware dept. ... charity, community: Holy Cross Church, youth coaching ... can't miss: annual family Christmas party ... would like to meet Gandhi

**PIERRE-ANDRE SENIZERGUES**

FOUNDER, CHIEF EXECUTIVE
SOLE TECHNOLOGY INC.

French ... pro skateboarder—12 French championships, 5 Euro, 1 World—and footwear designer ... launched Sole 1990s ... five apparel brands ... Sole Technology Institute, biomechanical research org for skateboarding ... shoes to homeless, Good Friday, 20 years; \$3M value ... first job: sailing teacher at 16; first adult job: 'IBM engineer in Paris' ... first car: Peugeot 404 in France; in America, 'blue Ford van I lived in for 6 months when I first arrived'

**MICHAEL SERES**

CHIEF EXECUTIVE
11 HEALTH AND TECHNOLOGIES LTD.

2018 Business Journal Innovator of the Year honoree ... med device maker's sensor helps patients with bowel surgeries ... Seres 11th person to get transplant, hospital in England, where raised ... 'luckiest person in the world' ... seeking \$20M Series B ... established Crohn's Disease, colitis charity that's raised \$1M ... Can't miss: family birthdays ... first car: Mini Metro ... bucket list: Augusta



PAWAN SETH

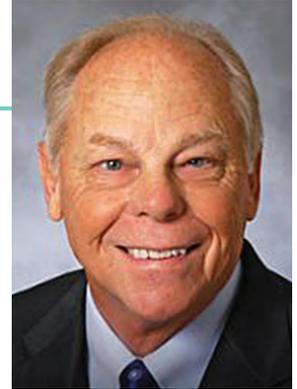
FOUNDER
PHARMA PASS LLC

Low-key inventor, drug developer ... found way to control release, boost effectiveness of drugs ... best-known in business circles as creator of Wellbutrin XL, once-daily, timed-release version of antidepressant ... in real estate circles known for buying Table Rock house, a cliffside home in Laguna ... bought at post-recession foreclosure for \$10M, had been valued \$18M

**JON SEVERSON**

PRESIDENT
MILLIE AND SEVERSON INC.

Founded 1945 by Noble Millie, Charles Severson ... licensed general contractor ... 4K+ SoCal projects... Charles' son Jon joined firm, 1975 ... one of fastest-growing large OC private cos. ... sales up 29% in two years to \$344M ... employee-owned ... West Point grad (see Jeff Manley) ... project portfolio includes residence halls, seminary, library at Biola University

**MANU SHAH**

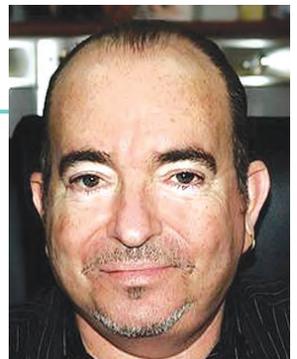
FOUNDER, CHIEF EXECUTIVE
MSI

Flooring, countertop, wall tile products distributor ... emigrated from India, 1970 ... co-founded firm 1975 with wife, Rika; business grew from her desire for p-t work ... Manu kept job as engineer at first ... big break 1981 to provide granite for Vietnam Veterans Memorial, Washington, D.C. ... multiple Business Journal honors ... two-year sales up 31% to \$1.1B ... 370 employees ... two Wharton School sons now in the business

**HEZY SHAKED**

CO-FOUNDER, CHAIRMAN
TILLY'S INC.

Born, raised in Israel; Navy captain ... moved to U.S., sold clothes at swap meets ... opened Los Alamitos store ... co-founded Tilly's 1984 with then-wife Tilly Levine ... no vacation first seven years ... 225 stores, 30 states; \$550M market cap ... first job: construction ... first car: Chevy Impala ... wants to meet Einstein, Churchill ... backs Tilly's Life Center, Pac Symphony, CHOC Children's (see Tilly Levine, John Forsythe, Kim Cripe)

**ROYCE A. SHARF**

EVP, BRANCH MANAGER
SAVILLS STUDLEY

Co-runs OC's largest tenant-rep com'l brokerage with Pat Murphy ... led 2017 buy of Cresa Partners' OC office ... combined \$750M local deals ... 11M+ SF transactions, \$1.2B value, in career ... clients include PacLife (see Adrian Griggs, James Morris), Western Digital ... UCLA grad ... first car: 1979 Chevy El Camino: 'mullet of automobiles!' ... can't miss: 'Super Bowl party with 10 fraternity brothers of 30 years'

**DAMON SHELLY**

OWNER
SHELLY AUTOMOTIVE GROUP

Group includes Irvine BMW, Mini; Mercedes Long Beach, Rolls Royce OC, Lexus Riverside, Jaguar San Diego ... owns Dealers' Choice Auto Auction, Signal Hill; Spectrum Collision, Irvine ... \$750M revenue ... grandfather, Jack; father, Tony, both auto dealers ... sold Shelly BMW, Buena Park, to AutoNation, July 2018 ... collects paintings by Laguna artist Chris Gwaltney ... wife, Karyn



STEVEN SHILL

PARTNER
BDO USA LLP

Co-founder, national leader, BDO healthcare industry group ... 25 years' experience—incl. 20 at BDO—public-, private-sector hospitals, facilities, insurance cos. ... involved in aggregate \$750M+ bond offerings ... M&A ... born in South Africa ... First car: Mazda 323 ... service includes Jewish Federation, CHOC Foundation, Providence Speech and Hearing ... would meet Churchill

**WILLIAM A. SHOPOFF**

CHAIRMAN, CHIEF EXECUTIVE
SHOPOFF REALTY INVESTMENTS

Master developer, Uptown Newport, 1K+ residential units ... seeking entitlements for nearby residential towers; HB property down the line ... sold Anaheim industrial land to Tri Pointe (see Doug Bauer) for 232-home infill; retained multifamily parcel ... roots for Texas Longhorns football ... first car: lime green Mercury Comet ... first job: landscaping, pool cleaning at 12

**PAUL SHORT**

MANAGING PARTNER
RSM US LLP

Succeeded 2017 OC 500er Gretchen Valentine, 2018 ... joined firm 2017 ... 23 years KPMG LLP ... Irvine: 188 workers, OC No. 7 ... Short pushing for top-four rank ... 'growth-oriented, market-facing guy' ... well-versed SEC, IPOs, debt, secondary offerings, M&A ... advisory boards Plastics Foundation, CSUF Mihaylo ... bachelor's, CSU San Bernardino

**CHRIS SIMMS**

CO-FOUNDER, CHIEF EXECUTIVE
LAZY DOG RESTAURANT & BAR

Co-founded casual-dining chain with Gabe Caliendo, executive chef ... 15th-largest OC-based restaurant chain, \$150M systemwide sales, 26 locations, year-end 2017 ... nearing 30 units, heading for 50, \$300M sales ... filled out C-suite, additional investment from Brentwood Associates to back expansion ... new markets 2018-19 ... Simms' family also in restaurants

**JOHN SIMONIS**

PARTNER, OC CHAIRMAN
PAUL HASTINGS LLP

Chairs RE practice group ... represents landowners, investors, developers, contractors on JVs, funds, sales, leasing, master-planned communities, construction and grading, financing ... commercial, industrial, retail, mixed-use ... particular focus on data centers and tech-related ... 20 years at PH ... No. 37 OC law firm: 25+ attorneys, 40+ workers locally ... bachelor's, Marquette; JD, Michigan Law

**MARK SKAIST**

SHAREHOLDER
STRADLING, YOCCA, CARLSON & ROUTH PC

Co-chairs corporate-securities practice group ... M&A, venture capital, tech licensing ... repped Acacia Research Corp. on robotics investment ... roots for Lakers ... First job: sweeping up trash at Universal Studios ... service: Discovery Cube (see Joe Adams); Project Access ... can't miss: Assoc. for Corp. Growth Private Equity Night, Ritz-Carlton, 'wine-tasting ... networking' ... first car: used Pontiac Firebird



JON SLAVET

MANAGING DIRECTOR
WEWORK WESTERN REGION

West Coast, U.S., Canada ... NY-based communal office space firm ... founded 2010; 450 locations, 90 cities ... 50 in West, three in OC ... \$20B valuation ... mainly small biz; adding larger 'enterprise' clients ... custom-built 'experience' ... installation art; coffee, beer on tap; events calendar, down to 'what type of furniture, what type of spaces' ... also Slavet Advisors LLC

**ROSEMARIE SMITH**

PRESIDENT, CHIEF EXECUTIVE
SYSTEMS SOURCE INC.

Started 1991 from rented cubicle ... full-service commercial furniture dealership ... largest woman-owned contract interiors firm for Knoll, second-largest Knoll dealer globally ... OC's third-largest woman-owned business, \$131M 2017, up 10% YOY ... 170 workers, half OC ... offices: Irvine HQ, L.A., San Diego, Seattle, Spokane ... clients: eHarmony, Microsoft

**SHENIECE SMITH**

CHIEF OF STAFF, SENIOR COUNSEL TO CEO
CHOC CHILDREN'S

Business Journal GC of the Year ... CHOC admin asst, 2008, through paralegal, law studies, working FT ... passed bar, 2012 ... current roles: 2017 ... helped create web-based contract library, archive database, medical-legal clinics ... boards: Veterans Legal Institute, Black Chamber of Commerce (see Bobby McDonald) ... first job: elementary school tutor at 14 ... first car: 1996 Chevy Lumina, bought at 16 with money earned from bowling alley job ... bucket list: 'win a World Series of Poker' tournament

**VINNY SMITH**

FOUNDER
TOBA CAPITAL

Former CEO, Quest Software ... 2017 cashed out 45% stake, security software developer SecureAuth Corp. in \$200M sale ... holds 5% of data analytics software maker Alteryx, \$3.5B market cap (see Dean Stoecker) ... \$1B Toba 'ever-green' fund, launched 2012 ... six \$100M+ exits ... portfolio includes 75 cos. ... real estate play: Tracy Hills in Bay Area ... backs two dozen overseas orphanages ... Business Journal OC's Wealthiest; OC 50

**WIL SMITH III**

FOUNDER, PRINCIPAL
GREENLAW PARTNERS

Commercial property investor, developer with friends in high places ... sometimes buys in ventures with billionaire Monster Beverage Co. entrepreneurs Rod Sacks, Hilton Schlosberg (see entries) ... overall Greenlaw portfolio 5M SF ... recently selling industrial ... wants to build apartments near Outlets at Orange, 4-diamond hotel near Disneyland ... sold Triangle retail center 2017

**LYNSI SNYDER**

OWNER, PRESIDENT
IN-N-OUT BURGER INC.

Heiress to 70-year-old chain founded by grandparents ... 3rd-largest OC-based, \$910M annual sales, 335 locations, six states ... opens distribution centers before expansion to ensure fresh food ... no franchising ... fourth on Glassdoor best companies list ... guest on Jay Leno's 'Garage' car show with 1941 Willys Coupe ... Business Journal OC's Wealthiest; OC 50



ERIC SPANGENBERG

DEAN, PAUL MERAGE
SCHOOL OF BUSINESS
UNIVERSITY OF CALIFORNIA-IRVINE

Five years at school named for Paul Merage (see entry) ... new M.S. Business Analytics data, marketing, operations ... exec ed programs doubled during tenure ... partnerships with Korean, Swiss, China schools ... known for work on effects of smell in retail environments ... author, co-author, 50+ articles, chapters, marketing, consumer psychology

**DEAN SPANOS**

CO-OWNER, CHAIRMAN
LOS ANGELES CHARGERS

Born Stockton ... played golf at U Pacific ... kept playing; has won Pro-Am events at Bob Hope Chrysler Classic, Pebble Beach ... late father, Alex, bought most of team, 1984, \$48M; added more ... Forbes values \$2.2B ... Dean led 22 years; now sons A.G., John ... \$2.6B Inglewood stadium, 2020 ... family backs hurricane relief, Red Cross, YMCA, Girl Scouts, Special Olympics, food banks, Salvation Army ... Business Journal OC 50

**GEOFFREY STACK**

MANAGING DIRECTOR
SARES-REGIS GROUP

Portfolio value \$2B massive Long Beach project ... co-runs firm with William Thormalen, John Hagestad (see entry) ... new JWA area apts., 520-unit The Royce ... recently stepping back ... supports Georgetown Hoyas b-ball ... First job: 'watering plants, Boething Treeland Nursey, 1953' ... community: South Coast Rep, UCI Merage Center ... can't miss: November 10th Association; USMC b-day group ... bucket list: Antarctica

**ALLEN STAFF**

MARKET PRESIDENT, REGION EXECUTIVE
BANK OF AMERICA

2nd-largest bank by OC deposits: \$22B, up 11% ... 4.8K workers, 85 branches ... 30 years at BofA (see Mark Perry) ... grew up in Irvine, University High grad ... consolidated executive offices at Newport Center ... bank backs 40+ local nonprofits

**MARIA STEARNS**

PARTNER
RUTAN & TUCKER LLP

Largest full-service OC law firm, 136 attorneys ... reps businesses in employment litigation, transactions ... focuses healthcare, restaurants, retail ... U Kansas bachelor's, philosophy, Spanish; full ride; tennis; academic All-American, NCAA Woman of the Year ... roots for Jayhawks basketball ... first job: tennis instructor ... first car: Toyota Tercel wagon, 'no power steering or stick shift' ... would like to meet Rosa Parks ... Harvard JD

**RICHARD STEINBERG**

SENIOR RABBI
CONGREGATION SHIR HA-MA'ALOT

Ordained 1995; has led Irvine congregation since 2001 ... 600+ member families ... service: Irvine PD chaplain, OC Human Relations Commission chairman ... first job: basketball referee ... Twitter handle 'RickTheRabbi' ... wants to meet 'Moses; I would like to ask him, 'What motivated you to lead?' ... bucket list: travel and read



JOEL STENSBY

FOUNDING PARTNER, PRESIDENT
KPRS

Has led general contractor, tenant-improvement construction firm since inception 20 years ago ... \$4B+ projects to-date ... among top com'l construction firms in OC ... 31st-largest OC private co., \$602M 2017 revenue, up 35% ... prior projects, roles: Aquarium of the Pacific; former PacBell Park, San Francisco; DTLA's 52-story Gas Co. Tower ... 'strong backlog going into 2019'

**DEAN STOECKER**

CHAIRMAN, CHIEF EXECUTIVE
ALTERYX INC.

Data analytics software maker IPO 2017; \$14 share; \$840M value ... Oct. 2018 market cap: \$3.5B ... 2017 revenue \$132M ... losses shrinking ... 3.5K customers, 70 countries, incl. Ford, Kaiser, Southwest Airlines, Nike ... with wife, Angie, established education foundation i-Rise ... also backs Roosters Foundation for disadvantaged kids ... would meet J.C.R. Licklider, psychologist, computer scientist; most of today's technology greatly influenced by him' ... Business Journal OC 50

**JON STORBECK**

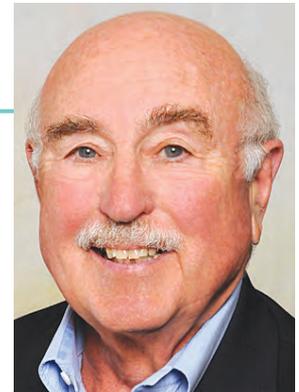
VICE PRESIDENT, GM
KNOTT'S BERRY FARM

Three years in role following 33 at Disneyland Resort (see Josh D'Amato) ... 4M annual visitors ... 160-acre layout includes hotel, water park ... roots to 1920 berry stand ... owned by Cedar Fair LP, \$3B market cap ... regular top performer for parent co. ... Knott's originated Halloween-themed attractions, now SoCal standard, other area parks ... 2016 CSULB distinguished business alum ... Disney 'VoluntEAR of the Year,' 2013

**TIMOTHY L. STRADER SR.**

FOUNDER, CHAIRMAN
STARPOINTE VENTURES

Go-to RE entitlement firm ... founded firm 1973 ... one of 10 Koll Co. partners, 1970s ... backs Boston College teams ... Community work: OC Performing Arts/Segerstrom Center since 1979, 'president when original hall opened, 1986' ... helped form city of Irvine, 1971 ... co-chair with wife, Susan, Christ Cathedral campaign committee ... First car: 1953 Chevy ... Starpointe day-to-day: sons Tim, president, Patrick, CEO

**MARK STRALEY**

CHIEF EXECUTIVE
AGENDIA INC.

Molecular diagnostics ... named chief 2015 ... previously president, anatomical pathology, biotech Thermo Fisher ... raised \$35M 2018 ... NY health investors Athyrium Capital Management ... product tests for breast cancer; big data ... Agendia founded 2003 ... first FDA clearance 2007; selling 2008 ... spun out Netherlands hospital ... dual-HQ Irvine, Amsterdam ... HB lab ... 170 workers, 60% in OC ... raised \$65M, 2012

**KURT STRASMANN**

SENIOR MANAGING DIRECTOR
CBRE GROUP INC.

Co-leads with Jeffrey Moore (see entry) ... largest local brokerage ... \$7.6B+ sales and lease deals value annually ... 350 workers, one-third brokers, two offices ... wider SoCal oversight: industrial ... dozen locations, incl. massive Inland Empire logistics market ... wife, Cynthia, three kids





Artist: George James
Painting: "China Cove"
n.d.



STRUPPA - ZOMNIR

DANIELE STRUPPAPRESIDENT
CHAPMAN UNIVERSITY

Named to post 2016 ... previously chancellor (see James Doti) ... math savant boosting science, engineering, tech: Schmid College; Irvine health sciences; Keck Center ... new faculty, incl. quantum physicist Yakir Aharonov ... international honors: Bartolozzi Prize, Italy; Matsumae Medal, Japan ... wants to meet: Isaac Newton or Gustav Mahler ... first car: 'Citroën Dyane 6, green; yellow interior; greatest memories' ... Business Journal OC 50

**RICHARD SUDEK**EXECUTIVE DIRECTOR
UCI APPLIED INNOVATION

Mission: develop 'center of gravity for connections' among startups, researchers, students, companies, investors' ... UCI alum; joined Applied Innovation from Chapman's Leatherby Center 2015 ... as kid: lemonade stands, car washing ... started data networker firm Nadek Computer Systems 1982, \$250 ... clients Microsoft, Boeing, Arco ... sold 1999 ... angel investor; chairman emeritus, Tech Coast Angels (see Hicham Semaan, Grant Van Cleve)

**DAVID SUN**CO-FOUNDER, CHIEF OPERATING OFFICER
KINGSTON TECHNOLOGY CO.

Taiwan-born, came to U.S. 1977 ... co-owns Kingston with John Tu (see entry) ... company pushing into solid-state drive channel shipments ... focus on enterprise, high-performance products for cloud, data centers ... company second behind Samsung in SSD ... maturing memory market slowing ... competes with Western Digital in USB, flash drives ... Business Journal OC's Wealthiest; OC 50

**DONALD SUN**OWNER, ASSOCIATION OF
VOLLEYBALL PROFESSIONALS

Son of Kingston Technology's David Sun (see entry) ... bought AVP out of BK in 2010 for \$2M; serves as commissioner ... league growth recent years—sponsors include ASICS, Kona Brewing—but still break-even operation ... \$5M annual revenue ... 2018 OC summer- and AVP season-opener: Surf City locale; 40K spectators; \$300K prize money

**ED SUSOLIK**SENIOR PARTNER
CALLAHAN & BLAINE

Litigator in insurance, personal injury, business ... born in former Czechoslovakia; lived in Switzerland, Spain ... USC bachelor's, philosophy, English, history, and JD ... First job: 'handbill canvasser for carpet cleaning co.' at 14 ... First car: 1979 Toyota Camry ... roots for Ducks (see Henry Samueli) ... would like to meet Václav Havel ... wife, Jessica; six kids

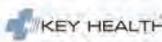
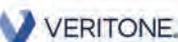
**NICOLE SUYDAM**CHIEF EXECUTIVE
GOODWILL OF ORANGE COUNTY

Business Journal's Women in Business 2018 ... appointed 2018, replacing Frank Talarico, Jr. ... previously CEO Second Harvest Food Bank; boosted revenue, volunteers 50%, OC's fifth-largest nonprofit; Goodwill, No. 1 ... grew up Santa Maria ... first-gen college student: Vanguard U ... early work in Republican politics: held party post, Burbank



Orange County is recognized as an innovation ecosystem, combining talent, capital and knowledge to support businesses in all stages of life. We're proud to be a part of the community, regularly working in industries like biotechnology, pharmaceuticals, venture capital, SaaS, and energy that will fuel the next wave of economic growth. From formation to investment to exit strategy, our team combines in-depth industry knowledge and unsurpassed client service. Here are just a few of the many recent deals we have closed in Orange County.

K&L Gates. Global legal counsel across five continents. Learn more at klgates.com.

 <p>Add-On Computer Peripherals, LLC Sale to an affiliate of Inflexion Private Equity</p>	 <p>LensGen, Inc. Series A Financing</p>	 <p>Synchroness Sale of Company</p>	 <p>BioTime, Inc. Follow-on public offering of common stock</p>	 <p>MatterHackers, Inc. Series D Financing</p>	 <p>Aerie Pharmaceuticals, Inc. Acquisition of certain assets from Envisia Therapeutics Inc.</p>
 <p>Mavenlink, Inc. Series D Financing</p>	 <p>Axonics Modulation Technologies, Inc. Series C Financing</p>	 <p>Key Health Group Sale of Company</p>	 <p>NeuroRecovery Technologies, Inc. Series B Financing</p>	 <p>Pacifica Foods Sale to Wind Point Partners</p>	 <p>AiVita Biomedical, Inc. Series B Financing</p>
 <p>Petit Elin Acquisition of Milo & Gabby</p>	 <p>Credence MedSystems, Inc. Series B Financing</p>	 <p>SDI Media Group, Inc. Acquisition of PPC Creative Limited</p>	 <p>Evolus, Inc. Initial public offering</p>	 <p>Evolus, Inc. Follow-on offering</p>	 <p>Veritone Acquisition of Wazee Digital</p>
 <p>Veritone Follow-on offering</p>	 <p>Veritone Acquisition of Performance Bridge Media</p>	 <p>ADOMANI, Inc. Follow-on public offering</p>	 <p>Muse Microscopy, Inc. Series Seed financing</p>	 <p>Avid Bioservices, Inc.S Follow-on offering</p>	 <p>Avid Bioservices, Inc. Sale of Assets</p>
 <p>Profire Energy Inc Follow-on offering Represented Underwriters</p>	 <p>Orchlight Energy Follow-on offering Represented Underwriters</p>	 <p>AeroVironment Joint venture with SoftBank Corp. (HAPSMobile)</p>	 <p>Innogy Innogy Acquisition of Broadband TelCom Power, Inc.</p>	 <p>Innogy Innogy Acquisition of Recargo Inc. (PlugShare)</p>	 <p>Visionary Venture Fund, L.P. Series B Financing of Orasis Pharmaceuticals</p>

BILL TAORMINA

FOUNDER, CHIEF EXECUTIVE
CLEAN CITY INC.

Second-gen Anaheim family ... first fortune, trash hauling, begun by Bill's dad, Cosmo, late 1950s ... sold to Republic Industries for \$250M, 1997 ... added residential, comm RE, incl. historic restorations ... housing-for-homeless work with Illumination Foundation, Dan Young (see entry) ... Katella HS grad ... Anaheim Union schools foundation, police chief's advisory board

**C. FREDERICK 'FRED' TAYLOR**

CO-FOUNDER, PARTNER
TGS MANAGEMENT LLC

The T in TGS ... partners, David Gelbaum, Andrew Shechtel ... under-the-radar quant hedge fund ... 30 years ... employs math, physics, data researchers—investing similar to Ed Thorp (see entry) ... rare perfect score, Glassdoor ... collective \$13B to charity ... personal giving: human rights, education, Africa; Tarbut V'Torah Day School, Irvine ... marathoner ... Business Journal OC's Wealthiest

**TANYA THOMAS**

VICE PRESIDENT, GM
FASHION ISLAND

20+ years at retail center ... sales nearing \$800 million, 16M visitors, 180+ retailers ... \$100M renov 2009, 50-year anniversary 2017 ... 'memorable customer experiences' ... Irvine Co.-owned layout ... tighter brand ties to former Island Hotel, now Fashion Island Hotel ... prior roles: 15 years, national mall owners: Mission Viejo, Santa Ana ... bachelor's, Principia College

**STEPHEN E. THORNE IV**

FOUNDER, CHIEF EXECUTIVE
PACIFIC DENTAL SERVICES

Helped install computer system at dad's Victorville dental practice ... started dental service organization PDS, 1994 ... DSOs build chains of supported offices ... competitors Western Dental, Smile Brands (see Steve Bilt) ... Pacific: 630 offices, 30 states ... adding 80 offices a year ... 17th fastest-growing large OC private co.: 31% two-year growth to \$1.3B ... UCLA bachelor's; Chapman master's, health admin ... Vision: 'become the greatest dental company in the world'

**EDWARD O. THORP**

FOUNDER, OWNER
EDWARD O. THORP & ASSOCS.

Revolutionary gambler, investor ... card counting, quant investing ... 'true icon' who turned 'math into magic'—reviewer, Thorp's sixth book, 2017, 'Man For All Markets' ... helped grow OC billionaires, including Fred Taylor (see entry) ... Warren Buffett's bridge buddy, early sniffer of Bernie Madoff ... UCLA grad; prof-emeritus UCI ... still learning: 86 year old says weightlifting, fitness efforts had shown him link 'between physical and mental fitness, and life'

**IVO A. TJAN**

CHAIRMAN, CHIEF EXECUTIVE
COMMERCEWEST BANK

Founded 2001 in his 20s ... IPO raised \$11M ... nearing \$100M market cap, up fivefold in 5 years ... profit 34 consecutive quarters ... board service has included Lotus Innovations, Young Presidents Organization, Pacific Club, New Majority ... clients include Wahoo's Fish Taco ... CSUF grad



LOUIS TOMASELLI

SENIOR MANAGING DIRECTOR
JLL

Handles local industrial operations, reports to Jeffrey Ingham (see entry) ... 30-year industry vet ... Top 5 OC commercial brokerage ... He founded, 2010, ran 360 Commercial Partners; sold to JLL in 2012 ... also Voigt EVP ... brokered 2016 sale, \$65M, Toshiba campus to LBA Realty

**PAUL TOMEI**

MANAGING DIRECTOR
SOUTH COAST REPERTORY

40-year run, 25 in current role, at OC's Tony-winning, two-stage theater known as being, a theater critic notes, 'great incubator for new plays' ... co-CEO with David Ivers; new artistic director, Sept. 2018 ... SCR's first play 1964 ... founders David Emmes, Martin Benson ... Emmes, Tomei married ... received Key to the City 2017 ... bachelor's, UCI

**LORI TORRES**

CHIEF EXECUTIVE
PARCEL PENDING INC.

Former Irvine Co. exec heads 'smart' locker provider for packages, food delivery ... apartment complexes, universities, retail and commercial buildings ... indoor, outdoor, refrigerated ... mobile app ... past Business Journal Innovator of the Year ... speaks to startups, UCI Cove ... can't miss: Families Forward annual gala ... first car: 'giant red Cadillac Eldorado ... size of a cruise ship'

**KHANH T. TRAN**

CHIEF EXECUTIVE
AVIATION CAPITAL GROUP

PacLife aircraft management (see Madhu Vijay) ... joined parent (see Jim Morris, Adrian Griggs) in 1990 as treasurer ... CFO 1996, director 1997, president 2012, current role 2016 ... clients: 95 airlines, 45 countries ... \$950M revenue, \$9.8B assets ... Whittier B.A., UCLA MBA ... Business Journal CFO of Year, 2011

**GREG TROJAN**

CHIEF EXECUTIVE
BJ'S RESTAURANTS INC.

Casual dining chain a survivor, thriver, as others have fallen amid wreckage from industry's fast-casual moves ... \$1.4 billion market cap, up 120%, one year ... 200+ locations, 27 states; several new markets 2018 ... credit ever-evolving menu, order app, delivery options ... with Lazy Dog (see Chris Simms) examples of casual chain growth ... Trojan cashed out about \$7.5 million in shares, Sept 2018



We asked 'How many hours a day do you sleep?' and were surprised. We like our sleep—and we get it. Two-thirds of respondents get at least 6 hours, including 10% with at least 8. Most of the rest get at least 5; just 3% get 4.

Some replies were wistful not numeric, 'not enough,' 'many as I can,' or making it up on the weekend.

A couple caught our error in wording ...

- "None during the day, but on a good night about 6" (Michelle Jordan)
- "I don't sleep at all during the day; 6 hours at night" (Eric Paulsen)
- "I don't sleep during the day ... 5 hours" at night (Paul Musco)

Our favorite: was the entry from Pierre-André Senizergues: "3 hours x 2!"

ALAN TRUECO-FOUNDER
TRUE INVESTMENTS

Made fortune with \$250M firm, largest office chair supplier, U.S. retail ... sold in 2011 ... co-founded PE firm with wife, Twila ... 100 employees ... RE arm owns 1K homes; aims for 10K ... \$30M 2018 investment in Buena Park food preservation co. ... 'find very big trends ... get in front of them' ... Twila in 50+ businesses; Business Journal Excellence in Entrepreneurship award, 2016

**JANIE TSAO**PHILANTHROPIST
MIVEN INC.

With husband, Victor, big, quiet local givers ... religious, charitable, scientific, literary, cultural, educational ... Miven: portmanteau of sons' names: 'Michael' + 'Steven' ... invests private equity, VC, hedge funds, real estate, public securities ... wealth by 2003 sale of Linksys home-networking company to Cisco, \$500M ... couple met Tamkang U, Taipei ... Business Journal OC's Wealthiest

**JOHN TU**CO-FOUNDER, PRESIDENT
KINGSTON TECHNOLOGY CO.

China-born; to U.S. 1972 ... cook in uncle's Chinese restaurant, apprentice welder, Germany, as youth ... world's largest consumer memory products maker ... near \$7B sales ... diversifying lines: keyboard + mouse ... headsets under HyperX gaming division; sponsors 30 online gaming teams ... Tu plays with band JT & Friends ... Business Journal OC's Wealthiest; OC 50

**THOMAS TUCKER**CO-FOUNDER
NEW MAJORITY CALIFORNIA

Prominent local PAC founded late 1990s for fiscal-first candidates, policies ... backed ex-GOP OC Chairman Scott Baugh (see entry) in primary ... Bayou State-raised ... 'Fights On' for Troy ... supports Segerstrom Center ... board service: RSI Holding (see Ron Simon); Orco Block; Dallas-based pipeline builder Primoris Services Corp. ... founded RE developer Pennhill Land Co., 1983

**THOMAS TURK**DEAN, CHAPMAN UNIVERSITY
ARGYROS SCHOOL OF BUSINESS

Chapman's business school (see George Argyros) ... 25+ years at CU; previously Leatherby Chair, Entrepreneurship ... academic specialty: leadership, strategic management ... PhD in latter, UCI; bachelor's, Santa Clara U. ... first job: KFC ... service: Obria Medical Clinics ... first car: Plymouth Belvedere ... would meet: Pope Gregory the Great, 6th century book, 'Rule of Pastoral Care' was 'ultimate [leadership] guide ... for 1300 years'

**JOE UEBERROTH**FOUNDER, PRESIDENT
BELLWETHER FINANCIAL GROUP

Also chairman, Bellingham Marine ... Ueberroths among first families of OC ... Joe son of Peter, Ginny (see entries), cousin, Lindsey (see entry) ... partner in Dana Point Harbor Redo (see Bob Olson, Bryon Ward) ... Olson hotels, Ward retail, Ueberroth marina, work ... Bellwether invests in agriculture, logistics, real estate, hospitality, tech ... led Series B, 2018, Fla.-based compensation software maker HRSoft ... backs Big Brothers Big Sisters OC



LINDSEY UEBERROTH

PRESIDENT, CHIEF EXECUTIVE
PREFERRED HOTELS & RESORTS

Markets 700, high-end boutique properties, 80 countries ... brands Connect, Lifestyle, LVX, Legend, Preferred Residences, collect hotels by niche ... clients Montage Laguna Beach, Surf & Sand Resort ... 15 years, family-owned firm; named president 2010 ... father, John, brother to Peter (see entry) ... Wake Forest grad ... past Business Journal Women in Business keynote

**VIRGINIA 'GINNY' UEBERROTH**

CHAIRWOMEN, PETER AND GINNY UEBERROTH FAMILY FOUNDATION

Philanthropist backs local groups ... focus on at-risk youth, education, health, services ... gives \$2.5M a year, \$40M+ overall in OC ... works with 70+ nonprofits ... retired as Hoag director, 2016 ... board service at title insurer First American Financial Corp. (see Parker Kennedy, Dennis Gilmore) ... married to investor-entrepreneur, Peter (see entry)

**TOM UMBERG**

PARTNER
UMBERG/ZIPSER LLP

Boutique litigation, IP law firm 12 attorneys, up 50%; 20 employees, up 80% ... retired U.S. Army Col. ... 'flunked program for recovering politicians' to run for Central OC state Senate seat ... two previous Sacramento tours, three in Army, Korea to Afghanistan ... led U.S. drug interdiction in Clinton White House, Robin, Army nurse wife of 36 years, a retired brigadier general

**CHRIS UNDERWOOD**

CHIEF EXECUTIVE
YOUNG'S MARKET CO.

Third-largest food firm, OC ... \$3.3B annual revenue, up 9% ... 3K employees, 17% OC ... supplies wine, spirits to grocery stores, restaurants ... family firm founded 1888 ... Chris, 5th-gen leadership, 'family, integrity, quality ... distinctive red trucks ... backs conservation, Sonoma fires rebuild work, food donations—'fill the trucks with peanut butter'—and veterans—'remember everyone deployed'—RED

**KETAN S. VAKIL**

OC MANAGING PARTNER
SNELL & WILMER LLP

Co-chairs intellectual property group ... 15 years at firm ... 9th largest OC: 55+ attorneys, 100+ employees ... experience areas include: apparel, footwear, construction, electrical engineering, software, medical devices ... previously Sheppard Mullin ... bachelor's, Vanderbilt; JD, U Fla. ... roots for Gators football ... first job: stocking merchandise, gift store ... first car: Honda Accord ... supports Crean Lutheran H.S. ... bucket list: Kentucky Derby

**GRANT VAN CLEVE**

VICE CHAIRMAN
TECH COAST ANGELS

Previously president, angel investing firm (see Hicham Semaan) ... also chief executive, supply chain tech firm Buy It Installed ... managing director VCInvest venture capital investor-accelerator-incubator; expert-in-residence, UCI's innovation work ... bachelor's, U Penn; real estate finance work, Wharton; master's, Fuller Seminary ... real estate, other projects, overseas ... lived 19 years, Europe ... has spoken, Octane (see Bill Carpou) ... Business Journal OC 50



KEVIN VANN

BISHOP
DIOCESE OF ORANGE

Leads Roman Catholic Church in OC ... 1.5M members, 60+ parishes, churches, 40+ schools, three healthcare facilities ... second-largest diocese west of Mississippi, 10th largest U.S., 12th largest globally ... rebuilding ex-Crystal Cathedral as Christ Cathedral; dedication July 2019 ... Vann born 1951, ordained 1981 ... OC business backing: Tim Busch, Tim Strader, Matt Parlow, Tom Turk, Annette Walker (see entries) ... others

**ERNESTO 'ERNIE' VASQUEZ**

PARTNER, CHIEF EXECUTIVE
SVA ARCHITECTS

Founded 2003 ... design, planning to public, private clients ... civic, cultural, mixed-use, military, residential, commercial ... portfolio includes; numerous schools, colleges ... studies for UCI, Orange Coast College ... Potter's Lane, 15-unit veteran's housing via shipping containers ... bachelor's, Cal Poly SLO ... service: alma mater, affordable housing, national parks, OC Hispanic Education and Endowment Fund

**GADDI VASQUEZ**

SVP, GOVERNMENT AFFAIRS
EDISION INTERNATIONAL, SOCAL EDISON

Son of migrant workers, born in Texas ... former OC Supervisor, Peace Corps Director ... father a pastor ... Gaddi: first-gen to graduate college; commencement speaker, dozen+ schools incl.: Chapman, Concordia, Vanguard, CSUF (see Daniele Struppa, Kurt Krueger, Michael Beals, Fram Virjee) ... roots for Lakers ... first job: shined shoes (see Steve Jones) ... backs Segerstrom, Salvation Army ... first car: Chevy Camaro ... would meet: Walt Disney

**MADHU VIJAY**

CHIEF FINANCIAL OFFICER
AVIATION CAPITAL GROUP

PacLife aircraft management (see Khanh Tran) ... joined parent (see Jim Morris, Adrian Griggs), 1997, current role, 2012 ... manages all finance for \$9.8B in assets, 439 aircraft ... Business Journal CFO of the Year, 2016 ... Rochester U bachelor's; American U MBA ... first job: school library assistant ... Can't miss: Evening of Comedy for Council on Aging ... First car: 1987 Honda Accord with 'manual transmission' ... would meet Alan Turing

**FRAMROSE 'FRAM' VIRJEE**

INTERIM PRESIDENT, CALIFORNIA
STATE UNIVERSITY-FULLERTON

Replaced D.C. education trade group-bound Mildred García ... CSUF largest in system, 41K students ... 30 years, employment law, O'Melveny ... had been running nonprofit Yambi Rwanda with wife Julie to fight poverty in central African nation ... Yambi means embrace ... 'was retiring well when I got conned to come over here,' he deadpans ... emigrated to U.S., age 7, on Queen Mary ... bachelor's, UCSB; J.D., Hastings ... Business Journal OC 50

**DONALD VODRA**

PRESIDENT, CHIEF OPERATING OFFICER
RANCHO MISSION VIEJO LLC

Second man at OC's second-biggest land owner, master planner, developer ... named president 2017 when Anthony Moiso (see entry) named chairman ... Moiso held title 45 years ... Vodra: banking career, then 20+ years RMV ... college Cornhusker ... charitable beneficiaries: Orangewood Laura's House



ANNETTE MARIE WALKERPRESIDENT
CITY OF HOPE ORANGE COUNTY

Named to post May 2018 ... previously president of strategy, Providence St. Joseph Health; CEO, St. Joseph Health ... added centers to 'reach people where they work, live' ... COH: in-development, \$200M cancer center, Great Park Neighborhoods (see Emile Haddad, Lynn Jochim) ... husband, 6 kids ... first job: KFC ... backs Taller San Jose ... would meet Lincoln ... past Business Journal Innovator of the Year

**W. HENRY WALKER**PRESIDENT
FARMERS & MERCHANTS BANK

4th-gen family-owned bank, Long Beach, founded 1907 by great-grandfather, CJ Walker ... brother Daniel CEO ... \$1.1B market cap; shares up 6% in year ... \$1B loans annually ... extensive OC work, locations, clients ... backs Big Brothers, Big Sisters OC, faith-based schools, groups ... Hobbies: snowboarding, hiking ... Pepperdine bachelor's

**GEORGE WALL**PARTNER
GLASER WEIL LLP

Firm's full name: Glaser Weil Fink Howard Avchen & Shapiro LLP ... chairs M&A department ... longtime OC attorney ... 3 years Glaser Weil; 12, Rutan & Tucker; 14 Palmieri Tyler ... bachelor's, Virginia; JD, Miami, some work, U San Diego master's, tax law ... roots for U Miami Hurricanes ... first job: lifeguard ... founding director, New Majority ... first car: Ford Falcon convertible ... would meet Lincoln for 'his inspiration and integrity'

**JENNY WANG**GENERAL COUNSEL
MERCHSOURCE LLC

Business Journal GC of the Year ... consumer products distributor; in-house and licensed brands Discovery Kids, Animal Planet, Sharper Image, Peanuts ... overseas offices, China ... previously consultant counsel to St. John Knits (see Eran Cohen), Pacific Dental Services (see Stephen Thorne) ... first job: Banana Republic ... can't miss: cooking, enjoying meals 'for my two kids on their birthdays' ... would meet founder of modern Chinese republic, Sun Yat-Sen

**WILLIAM WANG**CO-FOUNDER, CHIEF EXECUTIVE
VIZIO INC.

Seventh-largest OC private co., \$3B sales ... last count, Wang holds 55% of co. ... a third split among several others ... smart TVs in 8K stores ... jumpstarting China after JV dashed ... 400 workers, 45% OC ... Wang backs Sage Hill, Pacific Symphony, Hoag Hospital; board: Segerstrom Center (see Gordon McNeill, John Forsyte, Flynn Andrizzi, Terry Dwyer) ... Business Journal OC's Wealthiest; OC 50

**BRYON WARD**PARTNER
BURNHAM-WARD PROPERTIES

Affiliated with Burnham USA Equities, Scott Burnham (see entry) ... slew of retail development, redos in region ... will lead 80K-SF commercial-retail—think Soco, LBX, Castaway Commons—part of Dana Point Harbor ... \$350M+, multiyear project with hotels (see Bob Olson), marina work (see Joe Ueberroth), surf museum

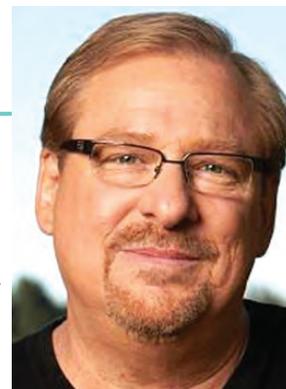


JIM WARMINGTONCHAIRMAN, CHIEF EXECUTIVE
WARMINGTON GROUP OF COS.

Named president 2007 ... fourth-gen family-owned builder, property manager ... 40 properties, 3 states ... founded 1926, William Warmington, 'builder to the stars' ... 7th fastest-growing large OC private co. ... up 55% in two years to \$203M ... first job: 'building small fiberglass boats' ... first car: 1981 VW Scirocco ... backs: Harbor Day School, Newport Aquatic Center, Catalina Conservancy

**RICK WARREN**FOUNDING PASTOR
SADDLEBACK CHURCH

40 years ... began, 40 people, 1980; weekly attendance, main Lake Forest campus: 22K ... 15+ domestic, international campuses, incl. Hong Kong, Buenos Aires, Berlin, Manila; livestreamed ... AIDS summit ... 2002 author 'Purpose Driven Life'; 30M+ copies ... PEACE program: Promote reconciliation, Equip leaders, Assist poor, Care for sick, Educate next gen ... bachelor's, Cal Baptist; master's, Southwestern Baptist; doctorate, Fuller Seminary

**JAMES WATSON**MANAGING PARTNER
CT REALTY INVESTORS

Co-manages with Dom Petrucci, Carter Ewing (see entry) ... 35 years commercial real estate ... large local industrial developer ... splits time between NB, Texas ... latter locale developments under Port Logistics name ... former president Koll Development Co., learned business from late Don Koll ... former chairman, CT affiliate, co-working provider TechSpace ... nickname 'Watty'

**H. LAWRENCE WEBB**CO-FOUNDER, CHIEF EXECUTIVE
NEW HOME CO. INC.

Builder of high-end homes since 2010 founding ... moving into affordable product ... Calif., Ariz. ... fee-building for Irvine Co. in-house builder arm Irvine Pacific ... previously CEO, John Laing Homes, sold before 2008 real estate crash ... IPO 2014; recent \$171M market cap ... \$751M revenue, \$17M net income ... Business Journal OC 50 ... newlywed—New Home CMO Joan Webb

**AIMEE WEISNER**CORPORATE VP,
GENERAL COUNSEL
EDWARDS LIFESCIENCES CORP.

Current role 2011 ... reports to Mike Mussallem (see entry) ... previously EVP administration, secretary, AMO—now part of J&J Vision ... boards: Glaukos; Heart Assn. OC ... turning point: coming to Calif. for college, 'meeting my husband, the father of my children and love of my life, career in law and healthcare' ... would meet: 'among the living, definitely Pope Francis'

**LOUIS WELCH**PRESIDENT, CO-CHIEF EXECUTIVE
FITNESS INTERNATIONAL LLC

Co-founded LA Fitness chain 1984 with Chinyol Li ... largest nonfranchised U.S. operator ... \$2.1B 2017 revenue, 700+ locations, 30K employees ... co-owners: Seidler Equity, CIVC, Madison Dearborn ... chain notoriously press-averse ... adding amenities ... Welch: golfer ... bicoastal, super-luxe homeowner ... \$19.7M cash, 2017, Montage Residences Beverly Hills



ROGER WENINGER

REGIONAL MANAGING PARTNER
MOSS ADAMS LLP

Oversees SoCal, incl. Irvine office ... local top-10 accounting firm, 150+ employees ... 35 years in industry ... experience, expertise in tax compliance, consulting to private, public companies, high-net-worth individuals ... consults on tax structuring; entity formation and liquidation; buy-sell transactions; tax planning ... bachelor's, Chapman

**MARK WETTERAU**

CHAIRMAN, CHIEF EXECUTIVE
GOLDEN STATE FOODS CORP.

Leads, owns, largest food co., 2nd largest private company, in OC ... \$7B sales, 7K workers ... sells meat, dairy, sauces, to McDonald's Corp., Starbucks, Chipotle (see Brian Niccol), others ... has \$1B unit, QCD, growing with non-McD's clients (see Ryan Hammer) ... firm runs fleet of trucks ... Wetterau family big: food, charity work, for generations ... Oct. 2018 in talks to sell some distribution centers serving McD's ... Business Journal OC 50

**ERIK WEXLER**

CHIEF EXECUTIVE
PROVIDENCE ST. JOSEPH HEALTH
SOUTHERN CALIFORNIA

Leads Orange, L.A., San Bernardino counties ... 14 hospitals, 90 clinics, 5K physicians, 35K employees ... region's second-largest health system after Kaiser ... parent co: 50 hospitals, 7 states ... succeeded Richard Afable (see entry) ... previously led Tenet Healthcare in Northeast U.S. ... he and wife, Stephanie, outdoor enthusiasts ... RV explorations, adventures with dogs, bicycles

**MARK E. WHITLOCK JR.**

PASTOR
CHRIST OUR REDEEMER CHURCH

African Methodist Episcopal congregation south of Spectrum Area ... 3K+ members, up from a handful at founding 1998 ... acronym COR functions as play on 'core' and Latin for 'heart' ... Whitlock resume focus on economic and spiritual development, black community, OC, LA ... stints at Wells Fargo, Chicago Title ... bachelor's, La Verne; in master's work, Payne Seminary ... known for relational approach, magnetic speaking

**LIZ WILLIAMS**

PRESIDENT, INTERNATIONAL
TACO BELL CORP.

Leads overseas growth of largest OC-based restaurant chain ... \$10B sales, 7K locations, most in U.S. (see Julie Felss-Masino) ... 2018 deals to add 200 each in Spain, Brazil, 50 in Australia ... roots for Texas Longhorns; first car: 'my dad's 1985 Buick Riviera: more like a boat than a car' ... can't miss: 'Halloween trick-or-treating with my kids'

**THEODORE 'TED' WILM**

OC MANAGING PARTNER
PRICEWATERHOUSE COOPERS LLP

Fourth-largest OC; 375 employees ... 35+ years PwC ... clients BlackRock, Barclays Wealth, Charles Schwab ... board CSUF Mihaylo (see Morteza Rahmatian) ... backs Women Investing in Security and Education ... can't miss: 'date night with wife Mary Kay!' ... jobs: scooping ice cream at Friendly's; selling suits, Montgomery Ward, shoes at Kmart, books at Walden Books ... would meet George Washington, Ben Franklin



DAVID WILSONOWNER, CHIEF EXECUTIVE
WILSON AUTOMOTIVE

17 dealerships, \$2.4B revenue ... Flagship Toyota of Orange, \$340M ... grew up, Iowa farm ... first job: mowing lawns; first car: 1956 Triumph T3 ... originated 'Round Orange 10K/5K run: 4K participants; \$250K for Orangewood; now part of Chapman U homecoming ... can't-miss calendar: SchoolPower Dinner Dance for Laguna schools, at Ritz ... would meet Ayn Rand (see Ken Cruse, Andrea Klein)

**RAY WIRTA**PRESIDENT
IRVINE CO.

No. 2 exec to Donald Bren (see entry) ... joined 2005 ... previously CEO, predecessor CBRE Group; chairs commercial brokerage (see Steve Case, Jeffrey Moore, Kurt Strasmann) ... 16 years Koll Co. president ... founding investor, Rich Uncles crowdfunded RE buyer ... board chairman, student housing REIT backed by the Uncles

**WILLIAM A. WITTE**CHAIRMAN, CHIEF EXECUTIVE
RELATED CALIFORNIA

Founded Related Cos. Calif. division 1989 ... multifamily, mixed-use development ... high-end and affordable former San Francisco Deputy Mayor for Housing ... roots for Golden State Warriors ... charity, community: CASA OC; Friendship Shelter, Laguna; USC Lusk Center ... U Penn grad school, design ... first car: used '68 VW Bug ... first job: moving co.

**JERRY YAHR**MANAGING PRINCIPAL
KOLL CO.

Son-in-law of late founder Don Koll; oversees day-to-day at iconic OC real estate co. ... joined 1987 ... has led acquisition, development, management of 20M+SF office, industrial, retail, resort ... U.S., Mexico ... recent buys Skypark Business Center near airport from Irvine Co. for \$25M ... Cal Poly SLO bachelor's, environmental planning

**DAN YOUNG**PRESIDENT
CAMINO ENTERPRISES

Ex-Irvine Co. head, community development ... launched consulting, development firm 2016 ... helped on 2017 bid to bring Amazon HQ2 to OC ... leading \$100M private campaign for homeless housing (see Paul Leon) ... Santa Ana mayor before Miguel Pulido ... Business Journal Person of the Year in Real Estate, post-recession 2010

**MERYL YOUNG**CO-PARTNER IN CHARGE
GIBSON, DUNN & CRUTCHER LLP

Fifth-largest OC by lawyer count... shares duties, Mike Flynn (see entry) ... co-chairs national securities litigation practice group ... business, commercial litigation, M&A, securities ... Calif. top-30, top-female litigators, Daily Journal ... bachelor's, Barnard; JD, Columbia



JOE YUROSEK

CALIFORNIA MARKET PRESIDENT
FIFTH THIRD BANK

25+ years in industry ... recruited to build state for Cincinnati-based system ... unofficial best web address ever, banking category ... Irvine, L.A. offices ... middle-market focus ... Cal Poly SLO bachelor's; USC MBA ... backs Lakers, Angels ... First car: 1976 Ford Mustang hatchback ... Can't miss: Virginia Country Club July 4th celebration

**MATTHEW ZAIST**

PRESIDENT, CHIEF EXECUTIVE
WILLIAM LYON HOMES

Western U.S.-focused builder expanding to new markets ... bought RSI Communities (see Ron Simon) 2018 for \$460M ... RSI owned, controlled, 11K lots; big Texas presence ... WLH at time of buy had 28K+ lots ... 2018 paid \$166M for 33 acres in Great Park Neighborhoods ... 536 homes starting at about \$350K ... Business Journal OC 50

**CHARLES 'CHARLIE' ZHANG**

FOUNDER
PICK UP STICK

Entrepreneur, philanthropist ... founded Pick Up Stix 1989, sold \$50M, 2001 ... drinks co. Aseptic Solutions, 2004, sold \$60M, 2012 ... entrepreneur-in-residence, Concordia U (see Stephen Christensen) ... founded OC Music and Dance 2017, led by Doug Freeman (see entry) ... board, Pacific Symphony, Chapman U Argyros school ... came to U.S. on clarinet scholarship

**LIANG ZHOU**

CHIEF EXECUTIVE
KARMA AUTOMOTIVE

Succeeded 2017 OC 500 Tom Corcoran, 2017 ... Zhou 25+ year automotive industry ... previously president, CEO Beijing Foton-Daimler Automotive; Naveco: JV of Fiat and first China car company, Nanjing Auto; GM ... bachelor's, master's, Northwestern Poly U., Xi'an, China; PhD, Nanjing U ... Chinese auto parts supplier Wanxiang bought assets Fisker, formed Karma

**JULIE ZIMMERER**

FOUNDER
MY CHOICE IN HOME CARE

Business Journal Excellence in Entrepreneurship 2018 ... launched personal service agency, 2007, after unable to find caretaker for dad ... offers non-medical help to elder community: meal prep, companionship, transportation ... 200+ employees, 400+ caregivers ... stays lithe in growing market via individual focus, adaptation: 'have to be chameleons' ... revenue growing at \$1M-a-year clip

**WENDE ZOMNIR**

CHIEF CREATIVE OFFICER
URBAN DECAY COSMETICS LLC

Worked Elizabeth Arden makeup counter, Texas ... co-founded UD with Cisco Systems co-founder Sandra Lerner, 1996 ... sold 2000 for \$22M, LVMH ... now owned by L'Oréal SA ... bought from equity firm Castanea \$350M ... 350+ workers, a third in OC ... \$1B revenue



In Memoriam

from the OC 500



FIFI CHAO
NOVEMBER 6, 2018

Age 81 ... born Shirley Jean Bernard ... BofA boss nicknamed her for all the jewelry she wore on job ... Patrick, husband of 55 years ... career moved to kitchen: writing, food, chef, lecturer, radio host, private dinner host ... decades of dining out; every repast an experience as staff, execs, lined up to say hello ... built Business Journal Executive Dining column into must-read over quarter century ... Patrick, late son Geoff, hoteliers ... son Kevin, grandchildren, great-grandchildren



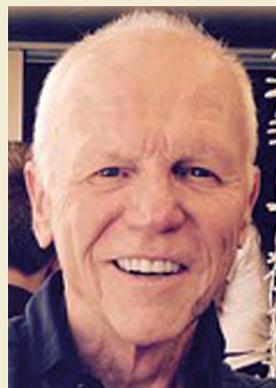
BILL HALFORD
FEBRUARY 26, 2018

Age 58 ... fifth-gen at Bixby Land Co.; in family 110 years ... 12 years stewarding Bixby, 12 years Irvine Co. ... built \$1B office, industrial portfolio ... Quick flips: bought Kawasaki bldg., 2015, leased to Karma, 2016, sold to Karma, \$56M, 2017 ... backed UCI real estate, business school efforts ... Bixby endowed Halford UCI scholarship in 2018 ... 'forward-looking'—R.D. Olson; 'bigger than life'—James 'Watty' Watson ... survived by wife, Cindy, daughter, Ali, son, Bixby, mom, Suzy, sister, Heidi



DENNIS PARROTT
SEPTEMBER 21, 2018

Age 61 ... recently retired as audit partner after 38 years with KPMG ... began in OC, office managing partner, five years ... service: Tocqueville Society; Hoag Irvine; South Coast Rep; Pacific Symphony; Discovery Cube ... enjoyed time with family, taking his dog to the beach, golf: active member Shady Canyon; favorite course, St. Andrew's ... 'every shot makes someone happy' ... colleague 'truly the nicest guy in the world' ... survived by Tami, wife of 39 years, five kids: Shelby, Beecher, Macy, Haley, and Baxter



LARRY THOMAS
JUNE 12, 2018

Age 70 ... a full 'three score and 10' ... career spanned communications trifecta—journalism with United Press International ... politics for Gov. Pete Wilson and Vice President George H.W. Bush ... corporate at Irvine Co., trusted voice of Chairman Donald Bren ... the 'only person who could get it right for Mr. Bren,' said Dan Young, Thomas' colleague there ... Bren 'had enormous respect' for him ... local acolytes, protégés, known as Larry's Kids ... survived by daughter, Leigh Thomas Beach

CONGRATS TIM.

“No matter how much we grow, we always treat you like family.”

TIM BRITT

Synoptek CEO



Global Systems Integrator and Managed IT Services Provider offering comprehensive IT management and consultancy services to OC and organizations worldwide.



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SVP, Director of Commercial Payments and
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