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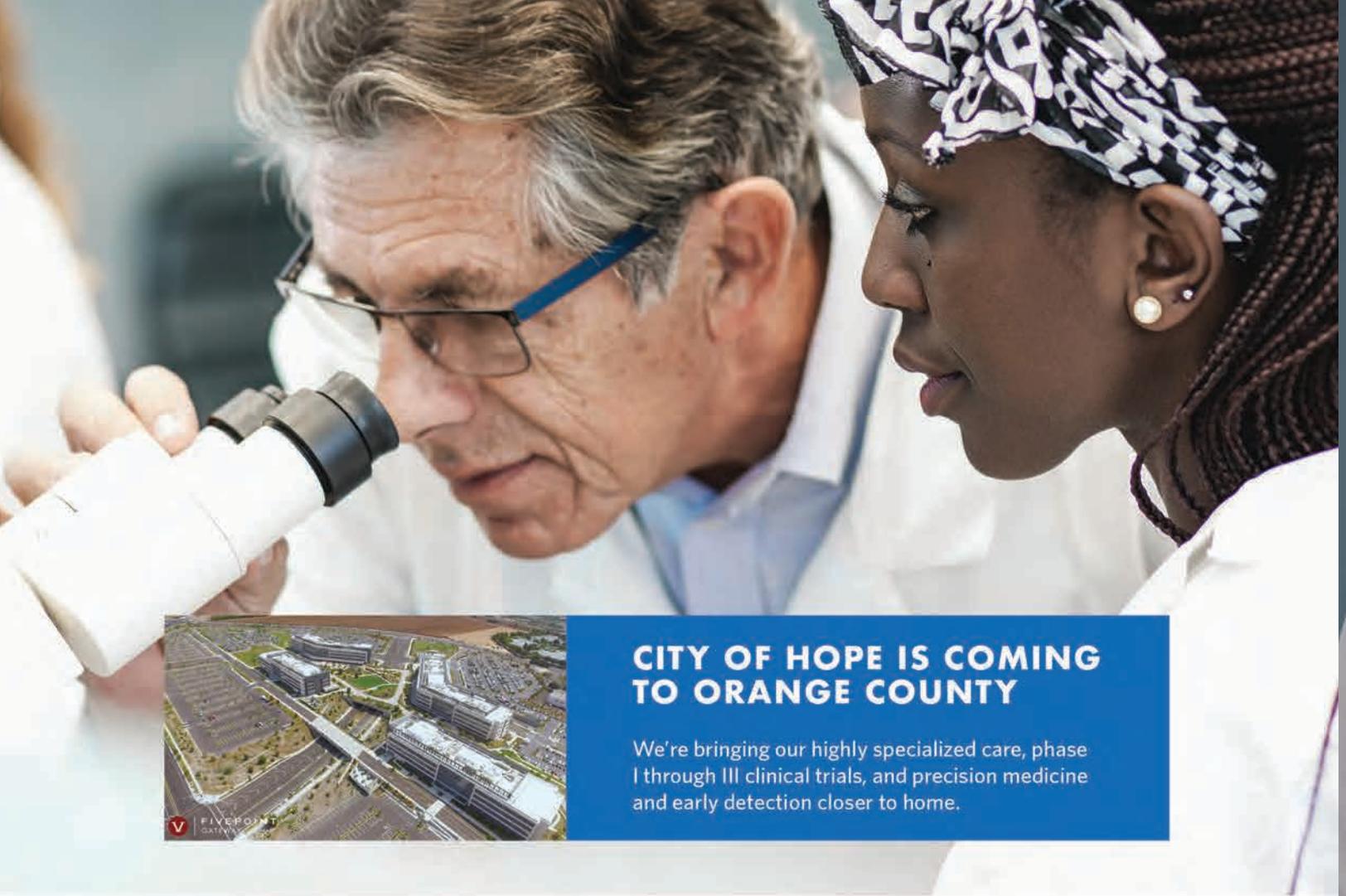
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OC 500 Artwork – The Hilbert Museum of California Art at Chapman University

We would like to thank Mark Hilbert for his generosity in letting us use some of The Hilbert Collection for illustrations in this book. The Hilbert Museum of California Art at Chapman University, which opened in 2016, was established thanks to the generosity of Mark and Janet Hilbert, whose superlative collection focuses on the “California Scene” painting movement of roughly the 1920s through the 1970s and beyond.

Cover – Walt Disney Production, *Fantasia* concept painting, 1940

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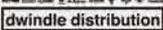
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LETTER FROM THE PUBLISHER

RICHARD REISMAN

This is our fourth OC 500, and we believe the best ever. The Book from last year sits on many desks in the corner offices around town.

For reader interest, we added many new names and faces—40% were not in last year's Book. To be clear, this is not due to a fall from grace of those who were replaced. Rather, we have so many successful, influential members of our community of business, we needed to make way to introduce you to the new ones.

Each year you can count on us to keep you connected to the vibrant local scene, and in this Book you have at your fingertips 500 big men and women on campus.

Far more than in our past efforts, this year we have many fun facts to shed light into the personalities of our local Influentials. Even those repeated from last year are updated and include tidbits not reported last year.

A huge thank you to Paul Hughes of the Journal's editorial staff for overseeing this project, as well as the rest of the team who contributed.

Lastly, please always remember that print media can only serve its readers if sponsors and advertisers provide support. Fortunately this book enjoyed more of that support than either of the prior three OC 500 issues.

Happy Reading!

A handwritten signature in black ink that reads "Richard Reisman". The signature is written in a cursive, slightly slanted style.

Richard Reisman
Publisher



Orange County's future is limitless thanks to the OC 500

FivePoint applauds the individuals who are making an impact within their organizations and communities. We salute you for elevating Orange County's position as a global leader for innovation and improving our quality of life.

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A BOOK'S WORTH OF HEADLINE MAKERS

MARK MUELLER

Over the past year, more than 1,500 news stories, company features, executive profiles, industry-specific column items and Leader Board pieces have run in the print edition of the Business Journal. More than a thousand additional breaking news stories have run on the ocbj.com website during that time, as well.

It's been a busy year.

This edition of the OC 500 provides an overview of the executives behind the companies you've read about during that time: CEOs, entrepreneurs, philanthropists, educators, award winners and many others who've grabbed the headlines in Orange County over the past year.

We've also included numerous notable names behind many of those same stories—like the financiers who arranged the acquisitions you've read about, the brokers behind the blockbuster real estate transactions, and the lawyers who worked on the biggest M&A deals.

Entries range from the wealthiest people in OC to the founders of year-old startups; from CFOs to celebrity chefs; investment bankers to sports agents.

Together, this collection is intended to provide readers with a good representation of OC's Community of Business over the course of the past year.

Individual entries can be read as snapshot bios, with a focus on members' recent activities and their reason for inclusion on the OC 500.

You'll also find interesting biographical details and fun facts about the entries sprinkled in.

The Business Journal aimed to switch up about 40% of the members for this year's edition of the OC 500, our fourth such Directory of Influence.

Coming up with the new names was easy—again, it was a busy year—but the cuts were hard. There's another book's worth of entries we could easily have assembled.

Let us know who we've missed. We're already compiling names for the next edition.

Thank you for reading.

Mark Mueller
Editor-in-Chief
mueller@ocbj.com

This is the second edition of OC 500 to include artwork generously provided by Chapman University's Hilbert Museum of California Art.

Pictures are largely drawn from the museum's recently concluded exhibition "The Magic and Flair of Mary Blair," featuring the work of famed artist and animator Mary Blair. She was the lead concept artist for Disney films such as Peter Pan, Cinderella, and Alice in Wonderland.

The pictures in the exhibition, and those featured in the OC 500, are part of museum's permanent collection.

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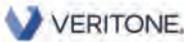
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Orange County is recognized as an innovation ecosystem, combining talent, capital, and knowledge to support businesses in all stages of life. We're proud to be a part of the community, regularly working in industries like biotechnology, pharmaceuticals, venture capital, SaaS, and energy that will fuel the next wave of economic growth. From formation to investment to exit strategy, our team combines in-depth industry knowledge and unsurpassed client service. Here are just a few of the many recent deals we have closed in Orange County.

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 <p>Add-On Computer Peripherals, LLC Sale to an affiliate of Inflexion Private Equity</p>	 <p>AeroVironment Joint venture with SoftBank Corp. (HAPSMobile)</p>	 <p>AiVita Biomedical, Inc. Series B Financing</p>	 <p>Alphatec Holdings, Inc. Follow On Offering Represented Underwriters</p>	 <p>Axonics Modulation Technologies Initial Public Offering</p>
 <p>C9 Partners, LLC Acquisition of finance asset from MedCare Solutions, LLC, Accident Lending Group, LLC and Accident Funding Group, LLC</p>	 <p>Evolus, Inc Initial Public Offering</p>	 <p>Firstline Security Systems, Inc. Sale of Assets</p>	 <p>Hancock Jaffe Laboratories Initial Public Offering</p>	 <p>LensGen, Inc. Series A Financing</p>
 <p>Mavenlink, Inc. Series E Financing</p>	 <p>Pacifica Foods Sale to Wind Point Partners</p>	 <p>Ruckus Energy Series A Financing</p>	 <p>SDI Media Group, Inc. Acquisition of PPC Creative Limited</p>	 <p>Surf City Still Works, LLC Equity Financing</p>
 <p>ThreadBeast, LLC Equity Financing</p>	 <p>Veritone Acquisition of Wazee Digital</p>	 <p>Visionary Venture Fund, L.P. Series A Financing in TearFilm</p>	 <p>Winc Reg A+ Offering</p>	 <p>X Biotech Follow on Offering, Represented Underwriter</p>

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Artist: Paul Wenzel
Jungle Book poster illustration
1968

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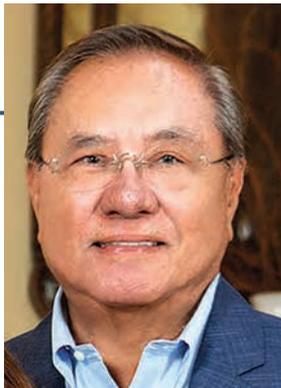
WHY: Controls the giving for Argyros family, which counts estimated wealth of \$2.6B. **RECENT:** \$20M gift to Segerstrom Center for the Arts for 1-year-old Julianne and George Argyros Plaza, being used for variety of family-friendly events. It is among numerous recent gifts to philanthropic and community efforts, both in OC and elsewhere. **NOTABLE:** An avid fly-fisher.

**SCOTT BAUGH**FOUNDER, PRINCIPAL
BAUGH & ASSOCIATES

WHY: Ran OC's GOP 10 years, following legendary Tom Fuentes. Raised millions for local, state, national candidates. Three-term Surf City assemblyman; led GOP state legislative caucus, 1999. Day job: law firm specializing in real estate matters. **RECENT:** Last year lost primary to unseated Dana Rohrabacher. **NOTABLE:** Board member, California Policy Center, nonprofit focused on public policies that aim to improve California's democracy and economy. **FUN FACTS:** Favorite TV show, "Hogan's Heroes"; "watched dozens of episodes with my ailing grandfather who could not speak, but would laugh out loud watching the show." Recent favorite book: Jordan Peterson, "12 Rules for Life." Was middle linebacker, captain of high school football team.

**BENJAMIN DU**FOUNDER, PHILANTHROPIST
FLOJET

WHY: Founded industrial pump maker in 1974, sold to ITT Industries 1999. With wife of 53 years, Carmela Du, generous local community benefactors. **RECENT:** Couple gave \$5M naming gift for new emergency facility at Hoag Hospital Irvine (see Flynn Andrizzi entry), sixth-largest local gift last year, according to Business Journal research. **QUOTABLE:** "We've been blessed ... We wanted to give back."

**LUCY DUNN**CEO, PRESIDENT
ORANGE COUNTY BUSINESS COUNCIL

WHY: Relentless boss of "leading voice of OC business" since 2005. Coordinates businesses to work with academia, government. Expert on housing standards, helping design state's green regulations. **RECENT:** Vice chairwoman of California Transportation Commission. Current emphasis on local affordable housing measures. **QUOTABLE:** "Statewide, more than 2.2 million extremely low-income and very low-income renter households ... are competing for only 664,000 affordable rental homes." **FUN FACTS:** Favorite book currently: Thomas Cahill's "Mysteries of the Middle Ages: And the Beginning of the Modern World." At press time, "expecting first granddaughter!"

**PAUL FOLINO**CHAIRMAN EMERITUS
EMULEX
PHILANTHROPIST

WHY: Former chairman and CEO, Emulex; former president, COO Thomas-Conrad Corp. and Eczel Corp.; early career: 14 years at Xerox. **RECENT:** Backing Siksha Foundation, founded by Ash Patel (see entry), which builds schools in India and Africa. **NOTABLE:** Board service includes Commercial Bank of California and CoreLogic (see Frank Martell entry); gave \$1M to CSUF (see Fram Virjee entry) for business school; Folino Drive near campus is named after him.

**JOHN FORSYTE**PRESIDENT
PACIFIC SYMPHONY

WHY: Runs OC's resident orchestra, now 40+ years old calling Segerstrom Concert Hall home and the largest U.S. symphony launched in last half century. **RECENT:** 2019 schedule included "Hail to the Heroes" honoring veterans, first responders; "Canto de Anaheim" celebrating local Mexican-American heritage; Tchaikovsky's "Pathétique." **QUOTABLE:** Noted "unprecedented growth and success" of Pops program under 30-year tenure of Richard Kaufman, now "Pops Conductor Laureate." **FUN FACTS:** Wife, Michele, children Sydney, 12, and Sarina, 11; ran varsity track in high school. Favorite TV show, "The Man in the High Castle."





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DALE FOWLERFOUNDER, PHILANTHROPIST
FOWLER PROPERTIES

WHY: Real estate investor, developer, manager. With wife, Sarah Ann, a prominent giver to Chapman University (see Daniele Struppa entry) where he's a trustee. **RECENT:** Couple gave naming gift for school of engineering, which has hired its dean and opens in 2020. **NOTABLE:** 1958 Chapman grad; Fowler donation also named university's law school (see Matt Parlow entry), then the second-largest U.S. law school gift.

**REUBEN FRANCO**CEO
ORANGE COUNTY HISPANIC CHAMBER
OF COMMERCE

WHY: Leads advocacy efforts for 30K Hispanic-owned businesses locally; director, Orange County/Inland Empire SBDC Network. **RECENT:** Focus of late has included federal immigration and employment legislation, as well as technology innovation, including open-market policies toward internet; named to national Hispanic Chamber of Commerce board. **QUOTABLE:** "Our economic vitality is threatened" by workforce and income declines, absent federal action, he wrote this year. **FUN FACTS:** Wife, Annette; daughter a senior at NYU; son a senior at Fairmont Prep. Birthday: June 18.

**MARK HILBERT**PHILANTHROPIST, FOUNDER
HILBERT PROPERTY MANAGEMENT

WHY: Real estate owner, manager. With wife, Janet, ex-community college business professor, has given \$3M, provided several million dollars of California Scene Painting of 1,000-item collection to Chapman University at its Hilbert Museum near city of Orange train depot and Chapman film school. **RECENT:** Exhibit of California artwork by midcentury Disney animators, featured in this book. **NOTABLE:** New York native, hit SoCal at three months. Engineering degree; air conditioning engineer, invented "Chiller Optimizer," to cut energy consumption of AC units. **FUN FACTS:** Six grandchildren; likes the film "'Chinatown.'" because it covers early Los Angeles history." College: Cal Poly SLO.

**SHELLEY HOSS**CEO, PRESIDENT
ORANGE COUNTY COMMUNITY
FOUNDATION

WHY: For 20 years has led largest local philanthropy, more than \$400M in assets; top 1% nationally for grantmaking groups. **RECENT:** OCCF celebrated 30-year anniversary, 2019. **NOTABLE:** Giving nearing \$70M, up from \$5M when Hoss came aboard. Luminary list of supporters include Ueberroth family (see entries), Mike Mussallem (see entry). **FUN FACTS:** Husband, Alan, son Sean, 16. Favorite spot in OC: "My home!" Supertramp fan in youth.

**GARY HUNT**FOUNDING PARTNER, VICE CHAIR
CALIFORNIA STRATEGIES

WHY: Power broker, consigliere to business and political groups on policy, development. Previously: 25 years with Irvine Co. **RECENT:** Endorsement consistently sought by local politicians, e.g. OC Treasurer Tax Collector Shari Freidenrich. **NOTABLE:** Clients, partners have included FivePoint (see Emile Haddad, Lynn Jochim entries), Lennar, Tejon Ranch, Morgan Stanley. **FUN FACTS:** Two sons, Patrick and Nicholas. Alma mater: Irvine University Law School. Quick quote: "Always be bold and kind."

**DENNIS KUHL**CHAIRMAN
ANGELS BASEBALL

WHY: 15 years with OC's MLB team (see Arte Moreno, John Carpino entries). Public face of team to community, events, for fundraising. **RECENT:** Annual Light the Night walk for local Leukemia and Lymphoma Society, September 2019, Angel Stadium. Kuhl has spearheaded event that helps fight blood cancer (see Gene Rapisardi entry). **QUOTABLE:** Of late dad, a baseball fan extraordinaire: "Every win and every loss brings a reflection of the grace and goodness of my father."



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TILLY LEVINECO-FOUNDER, TILLY'S
FOUNDER, TILLY'S LIFE CENTER

WHY: Started eponymous youth fashion retailer in 1982 with then-husband, Hezy Shaked (see entry); now 225 stores in 30 states, \$280M market cap (see Ed Thomas entry). Tilly's Life Center, youth-focused charity. **RECENT:** Fifth annual gala, "I am Giving" at Marconi Automotive Museum. Multiple local high school "PSA" videos—teens talking to teens—about youth issues. **QUOTABLE:** TLC mission: "inspire youth to reach their full potential as productive, kind, happy and responsible" people.

**DWIGHT MANLEY**MANAGING PARTNER
MANLEY FANTICOLA HOLDINGS,
CALIFORNIA GOLD MARKETING GROUP

WHY: "Mr. Brea" known for longtime support of his hometown. Largest property owner in downtown. Rare coin expert. Also sports agent who's represented Dennis Rodman, Karl Malone. **RECENT:** Given up for adoption at birth, Manley recently found his biological father—L.A. politician Mike Antonovich. **QUOTABLE:** On Brea being the fastest-growing city in Orange County percentage wise in 2018: "We're the tortoise and the hare would be Anaheim, Santa Ana, Costa Mesa." **FUN FACTS:** Daughter Victoria, son Quentin. Golf team captain in high school. Favorite band of youth: Blondie.

**FARIBORZ MASEEH**MANAGING PARTNER
PICOCO

WHY: Techie-turned-investor, with expertise in micro-electro mechanical systems. Founded IntelliSense in 1991, sold a decade later for about \$750M. **RECENT:** Corona del Mar resident owns city's famed Portabello home bought for more than \$30M. Bought, refurbished city's The Port movie theater. Fortune estimated at \$740M. **NOTABLE:** Sizeable gifts to alma maters Portland State University and MIT, each have building named after him.

**RALPH OPACIC**FOUNDER, EXECUTIVE DIRECTOR
ORANGE COUNTY SCHOOL OF THE ARTS

WHY: Leads premier tuition-free arts academy in OC, founded 1987. **RECENT:** Named No. 1 charter high school in state by Niche, top 10 high school by USC, among best by Newsweek and U.S. News. **QUOTABLE:** LinkedIn endorsement: "Ralph is the soul of OSCA: He inspires [people and] connect(s) with his community ... the blueprints for education to come. Long after Ralph Opacic is gone, life will have what he created ... Thank goodness for Ralph."

**JIM PALMER**CEO, PRESIDENT
ORANGE COUNTY RESCUE MISSION

WHY: Leads longtime, influential charity working to alleviate homelessness, addictions serving "the least, the last, the lost." Services include housing, education, parenting classes, life skills, medical and dental care, law clinic, mobile food provision via "chili van," exposure to arts. Faith-based. **RECENT:** Supporter Adam Coffey (see entry) donating half of his author royalties from "The Private Equity Playbook" to rescue mission. **NOTABLE:** Participants in main program "graduate" and return to society, jobs. **FUN FACTS:** Three daughters, two sons, one daughter-in-law, and a granddaughter. Trinity Law School grad.

**SUSAN PARKS**CEO, PRESIDENT
OC UNITED WAY

WHY: Runs one of OC's largest nonprofits, focus on homelessness and other critical challenges facing local children and families. **RECENT:** Received a certificate of Special Congressional Recognition for United to End Homelessness, an OC-wide initiative led by local nonprofit organization. **QUOTABLE:** "More employees, shareholders and investors expect companies to put corporate giving at the forefront of their business plans."





Orange County IS WHY.



7,047

Orange County Patients reached with improved Quality Healthcare



257,819

Orange County Community Members trained in CPR in 2018-2019



27,520

Orange County employees impacted by Workplace Health Solutions



41,301

Orange County students participated in our Youth Programs

Thank you to our 2019-2020 volunteers. You have helped make an impact in saving lives; making us a relentless force for a world of longer, healthier lives.

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 Angela Grinstead Ahmad Board Chairwoman CoreLogic	 Subbarao V. Myla Board President Hoag Memorial Hospital Presbyterian	 Steve Roush Leadership Development Chair Retired, PricewaterhouseCoopers	 John D. Baker, MD Board Member Healthy Heart Cardiology Inc.	 Ladan Davia Board Member Beeya	 Jacqueline Eubany, MD, FACC, FHRS Board Member Cardiovascular Wellness Institute	 Dave Ferrera Board Member Balt USA	 Bruce Fischer Board Member Greenberg Traurig, LLP	 Maria Guerra Board Member Body By Maria, Hard Core Fitness Studio	 Warren D. Johnston, MD Board Member Medical Director of Cardiology, St. Joseph Heritage Medical Group & Director, Women's Heart Center, St. Joseph Hospital
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2020 GO RED FOR WOMEN EXECUTIVE LEADERSHIP TEAM



- **Hamida Amiri** - Edwards Lifesciences
- **Janelle Brunette** - OCTANE
- **Benedetta Cannestra** - Johnson & Johnson Surgical Vision, Inc.
- **Amanda Fowler** - Edwards Lifesciences
- **Ursula Guzman** - CoreLogic
- **Angela Grinstead Ahmad** - CoreLogic
- **Heather Haworth** - Edwards Lifesciences
- **Sandra Iacona** - Iacona Accounting
- **Dareen Khatib** - Orange County Department of Education
- **Jeanne McNeerney** - KPMG
- **Ramin Mousavi** - CathWorks
- **Deborah Proctor** - Former CEO St. Joseph
- **Stacey Pugh** - Medtronic
- **Karen Rager** - Rager Resources
- **Aimee Weisner** - Edwards Lifesciences
- **Leana Wood** - Eversana

2019-2020 STEM COMMITTEE

- **Hamida Amiri** - Edwards Lifesciences
- **Janelle Brunette** - OCTANE
- **Benedetta Cannestra** - Johnson & Johnson Surgical Vision, Inc.
- **Jonathan Cheung** - Code Ninjas
- **Dareen Khatib** - Orange County Department of Education
- **Ramin Mousavi** - CathWorks
- **Stacey Pugh** - Medtronic
- **Scott Sherman** - Ingram Micro
- **Leana Wood** - Eversana

2019-2020 CIRCLE OF RED COMMITTEE

- **Alyson Austin, Co-Chair** - Gaffney Austin
- **Renee Mazeroll, Co-Chair** - Retired, Los Alamitos Medical Center

2020 HEART AND STROKE WALK EXECUTIVE LEADERSHIP TEAM



- **Donald E. Bobo** - Edwards Lifesciences
- **Roberta Consolver** - HealthBridge Children's Hospital Orange
- **Dave Elliott** - Santa Ana Chamber of Commerce
- **Joe Frustaci** - Rockport Healthcare Services
- **Maxim Gorin** - LifeLine Ambulance
- **Rala Hajeb** - Emerald Blue Advisors
- **Drew Netherton** - Newmark Knight Frank
- **Dr. Pranav Patel** - UC Irvine Health
- **Scott Rifkin** - KPC Healthcare, Inc.
- **Deepak Sinha** - Anogo of Orange County
- **Ashley Van** - El Pallo Loco

2019 HOLD 'EM FOR HEART EXECUTIVE LEADERSHIP TEAM



- **Brian Clancy** - Sunstate Equipment Co.
- **Ed Capparelli** - Standard Drywall
- **Steve Danke** - Enclos
- **Craig Domagala** - Air Treatment
- **Jason McKeever** - Matrix Environmental
- **Kevin McKenna** - Schuff Steel
- **Reed McMackin** - Pan-Pacific Mechanical
- **Marty McPhee** - ParkWest Companies
- **Mike Myers** - McCarthy Building Companies
- **Michael Nevell** - Nevell Group, Inc.
- **Don Odum** - Murray Company
- **Michael Pearlman** - Critchfield Mechanical Inc.
- **Andrew Pennor** - AMPCO North, Inc.
- **Anthony Rosetti** - Performance Contracting, Inc.
- **Jimmie Roblero** - SASCO
- **Ken Sirls** - Coast Building Products
- **Andrew Soffa** - CSI Electrical Contractors Inc.
- **Craig Vaplon** - Schuff Steel
- **John "Woody" Woodworth** - Rosendin
- **Chris Zarp** - Mike Zarp, Inc.

2019 HEART AND STROKE BALL EXECUTIVE LEADERSHIP TEAM



- **Bruce Fischer** - Greenberg Traurig, LLP
- **Peter Gluck** - Patnstr APC
- **Ralph Grippo** - Bellwether Financial Group
- **Cindy Kansky** - Volunteer Leader
- **Jo-E Lopez** - Snyder Langston
- **Tom Porter** - Edwards Lifesciences
- **Isa Rizk** - ReFlow Medical
- **Steve Roush** - Retired, Pricewaterhouse Coopers
- **Ardelle St. George** - St. George & Carnegie
- **Larry Wood** - Edwards Lifesciences

2019 HEART & STROKE BALL SOCIAL COMMITTEE

- **Jennifer Shultz** - Chair
- **Roz Huang**
- **Diana Sabatino**
- **Wendy Salyers**
- **Emily Simpson**



DUANE ROBERTSCHAIRMAN, CEO
ENTREPRENEURIAL CORPORATE GROUP

WHY: Among Business Journal OC's Wealthiest, with estimated \$525M fortune. Real estate investments in Riverside and other areas outside county. Owns refurbished Mission Inn. **RECENT:** Wife, Kelly, among 10 people in May named by President Donald Trump to board of trustees of John F. Kennedy Center for the Performing Arts in Washington, D.C. She was previously tapped as potential ambassador to Slovenia, but declined. **NOTABLE:** May have invented first frozen burrito at 19; made first fortune selling food company in 1980, then delved into real estate.

**BARRY RONDINELLA**DIRECTOR
JOHN WAYNE AIRPORT

WHY: Has been leading operations at the OC airport for five years. JWA welcomes over 10M passengers per year. Busiest airlines include Southwest Airlines, United Airlines, and American Airlines. **RECENT:** Received a \$2.1M grant from the U.S. Department of Transportation and Federal Aviation Administration for terminal building modifications. **NOTABLE:** Director of operations at Los Angeles International Airport before assuming position at JWA. **FUN FACTS:** Birthday: Oct. 5. Wife, Penny, daughters Hannah and Katie. Favorite OC restaurant, In-N-Out; favorite book, "A Higher Call."

**SUSAN SAMUELI**CO-FOUNDER
SAMUELI FOUNDATION

WHY: Wife of Broadcom co-founder, Henry Samuelli, is a healthcare advocate helping fund massive expansion at UCI. **RECENT:** Chairs health portion of \$2B UCI push; Susan and Henry Samuelli College of Health Sciences moving ahead, being funded with \$200M family gift, one of the largest donations for a public university. **NOTABLE:** Supports Orange-wood Foundation. Also backs charter school Samuelli Academy and is a UCI Foundation trustee. Bachelor's, math, Berkeley; Ph.D. nutrition, American Holistic College of Nutrition.

**PAWAN SETH**FOUNDER
PHARMA PASS

WHY: Noted drug developer and investor. Launched biotech that develops drug delivery systems, most known for time-release drugs such as Wellbutrin XL. **RECENT:** Company owned by Quebec-based Bausch Health, which delivers products to 150M people around the world. Sold first iteration of Pharm Pass in 2002 for \$190M. **NOTABLE:** Purchased Table Rock house, a cliffside home in Laguna Beach, valued at \$18M.

**BRYAN STARR**CEO, PRESIDENT
GREATER IRVINE CHAMBER

WHY: Heads economic development work for OC's fastest-growing city, which increasingly is becoming OC's business hub. **RECENT:** Named 2019 Executive of the Year by the Western Association of Chamber Executives. Lobbying Congress to enact new U.S., Mexico, Canada trade agreement. **QUOTABLE:** "When you realize that 10% of Orange County's gross domestic product is generated by merchandise and services trade, largely with our two biggest trade partners, Canada and Mexico, you realize what a critical component trade is to the local economy."

**RICHARD STEINBERG**SENIOR RABBI
CONGREGATION SHIR HA-MA'ALOT

WHY: Ordained 1995; has led Irvine congregation since 2001. 600+ member families. Irvine PD chaplain, OC Human Relations Commission chairman. First job: basketball referee. Twitter handle "RickTheRabbi." **RECENT:** Heavy construction, upgrades to Irvine facility along Michelson Drive over past few years. Big backers include members of quant investment firm TGS Management (see C. Frederick Taylor entry). **QUOTABLE:** Wants to meet Moses: "I would like to ask him, 'What motivated you to lead?'"



CONGRATULATIONS ON BEING RECOGNIZED AS ONE OF THE OC 500.



**Erik G. Wexler, Chief Executive
Providence Southern California**



**Brian Helleland, Chief Executive
St. Jude Medical Center**



**Jeremy S. Zoch, Ph.D., MHA, FACHE
Chief Executive, St. Joseph Hospital**



**Seth Teigen, FACHE
Chief Executive, Mission Hospital**

Your dedication to the Providence mission and values ensures that Southern Californians have access to extraordinary health care.

Under your leadership in Orange County, Providence has increased access to much-needed health care services and improved patient outcomes, as well as invested in advanced technology and conducted groundbreaking research and clinical trials.

Our nationally recognized network of hospitals, clinics and physicians provides extraordinary care, with our core values at the heart of all we do.



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NICOLE SUYDAMCEO, PRESIDENT
GOODWILL OF ORANGE COUNTY

WHY: Took over top spot at one of OC's largest nonprofits in 2018. Previously served as CEO of Second Harvest Food Bank, boosting revenue by 55%, also served as Goodwill OC's VP of development. **RECENT:** Goodwill of Orange County hosted its annual golf classic on June 10, raising \$235K to support Goodwill's Tierney Center for Veteran Services. Local office brings in nearly \$130M annually. **NOTABLE:** After graduating from Costa Mesa's Vanguard, did initial stint at Second Harvest at 23, in public relations and marketing. Work at Washington, D.C. charity preceded a 10-year first run at Goodwill as director of development. **FUN FACTS:** Cheerleader in high school; favorite restaurant, Wahoo's Fish Taco; husband, Michael.

**JANIE TSAO**VP
MIVEN

WHY: Co-founded family office, which was named based on a blend of son's Michael and Kevin names, with husband, Victor. Invests in private equity, VC, hedge funds, real estate, public securities. **RECENT:** Generous donations are a constant, but the family often keeps quiet about its investments. **NOTABLE:** Made a \$500M fortune in 2003 sale of Linksys home networking company to Cisco. Business Journal OC's Wealthiest member; fortune estimated at about \$1B.

**THOMAS TUCKER**CO-FOUNDER
NEW MAJORITY CALIFORNIA

WHY: Prominent local PAC founded late 1990s for fiscal-first candidates, policies. Founded real estate developer Pennhill Land Co., 1983. Prior board service has included RSI Holding (see Ron Simon entry); Orco Block. **RECENT:** Currently serves on board of Dallas-based pipeline builder Primoris Services, \$1B valuation. Large OC operations. **QUOTABLE:** "When forming the organization, OC Visionaries Tom Tucker and Larry Higby had the idea to create a group that promoted conservative fiscal values without having a social litmus test," New Majority says on website.

**GINNY UEERROTH**FOUNDER
PETER AND GINNY UEERROTH FAMILY
FOUNDATION

WHY: Started foundation in 1984 along with husband, Peter (see entry). Provides more than \$2M in annual grants, supporting over 50 nonprofit organizations across sectors such as healthcare, education, and human services. **RECENT:** 43rd year as a cancer survivor. Retired from board of First American Financial last year. **NOTABLE:** A longtime benefactor of Hoag Hospital, the foundation gave \$5M to the hospital in 2016.

**KEVIN VANN**BISHOP
CATHOLIC DIOCESE

WHY: Leads Roman Catholic Church in Orange County, among the largest in the U.S. with 1.6M members; 60-plus parishes and churches; 40-plus schools and three healthcare facilities. Ordained in 1981, and previously oversaw the Diocese of Fort Worth. **RECENT:** Oversaw \$77M renovation of Christ Cathedral, which reopened in July. **NOTABLE:** Numerous OC execs partnered with the church for the renovation project, including Tim and Susan Strader, Rob Neal, and Annette Walker.

**FUN FACTS: FAVORITE THINGS**

The OC 500 likes a wide variety of books, films, and bands—with a few key choices outperforming the rest of the answers by a wider margin.

"Seinfeld" or "Game of Thrones" were noted on about 20% of responses, which took in shows from "This is Us" to "House."

Favorite films included the "James Bond" franchise, "Shawshank Redemption," and "Lord of the Rings."

In addition, 25% of surveys received named The Eagles, U2, Led Zeppelin or Bruce Springsteen as favorite bands of one's youth. Others receiving votes included Journey (Patricia Arrielo, Katie Rucker, Bill Wilhelm), Van Halen (Barry Rondinella, Joe Yurosek), and Lynyrd Skynyrd.



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Artist: Mary Blair
Alice's Tea Party
c. 1951



CONSUMER

JOHN BOYLECEO, PRESIDENT
AAA OF SOUTHERN CALIFORNIA

WHY: Runs fourth-largest private company in OC, with revenue in excess of \$5B and 3,6K employees. About 15M members, nearly 30% of AAA nationwide membership. **RECENT:** Took over for OC 500 Hall of Famer Tom McKernan. In November 2015, was appointed president of AAA of Southern California, in 2017 took over the CEO position. **NOTABLE:** Graduated in 1983 with a Bachelor of Science from California State University-Long Beach. **FUN FACTS:** Wife, Tasia; daughters Julia, 27, a teacher; Caitlin, 25, a nurse. Favorite film, "Endless Summer."

**JIM CONROY**CEO, PRESIDENT
BOOT BARN HOLDINGS

WHY: Runs dominant western wear-focused retailer. Its shares doubled through late 2019 to \$1B; revenue up 40% over three years to \$800M; earnings \$40M. **RECENT:** Company routinely buys small chains, extending bet on store-focused strategy, while adding e-commerce. E&Y Entrepreneur of the Year 2019. Named to board of Party City chain. **NOTABLE:** Amid general face-to-face selling woes has staked out targeted niche work. Previously president, COO Claire's stores.

**TOM DAVIN**ADVISER
5.11 TACTICAL

WHY: Previously CEO; USMC vet; has worked with Francisco Morales, current CEO (see entry) just under 10 years. **RECENT:** Transitioned to current role mid-2018 when Morales named to post. **NOTABLE:** Company launched, built rep as supplier to first responders; has of late widened to consumer focus, including more than 70 retail stores in two dozen states, half-dozen foreign countries.

**DON DICOSTANZO**CO-FOUNDER, CEO
PEDEGO ELECTRIC BIKES

WHY: Built No. 1 electric bike company in the U.S., convincing stars like William Shatner to endorse the product. **RECENT:** Has shifted production from China to Taiwan, Vietnam due to U.S. tariffs. **QUOTABLE:** "I believe these tariffs will serve as a catalyst for companies and entire industries to explore manufacturing and assembly right here at home. The time is now, as automation will level the playing field, minimizing the advantage of cheap labor in countries like China." **FUN FACTS:** Varsity lacrosse; wife, Roseann; daughters Deanna, Jessica.

**SHANE DORCHEUS**EVP, RETAIL OPERATIONS
PRESIDENT, SOCIAL DIVISION
ALBERTSONS

WHY: Leads about 8K local employees, No. 6 largest OC employer, from Fullerton base. Includes Albertsons, Vons, Pavilions, Sav-on, huge local distribution centers. Companywide workers, 275K; **RECENT:** Corporate sale-leaseback strategy has led to two local transactions in past year: \$278M for 1.2M SF in Irvine, \$200M for 1.1M SF in Brea, with leaseback terms of 15 to 20 years. **NOTABLE:** Got \$10.3M for its 44K-SF retail site in Mission Viejo.

**MOTI FERDER**CEO
LUGANO DIAMONDS

WHY: Runs Newport Beach go-to luxe jewel retailer. **RECENT:** Lugano opened Grand Salon, HQ in 2005 in Newport Center. Has since opened salon in Aspen, Colo. and a location in Palm Beach, Fla. a year ago to support company's showings at equestrian efforts. **NOTABLE:** Serves as boards for American Film Institute, Segerstrom Center for the Arts and Lupus Research Alliance. Lugano Diamonds supports Mission Hospital Foundation, Friends of CASA for Children, Juvenile Diabetes Research Foundation, United Way, and Center for Autism and Neurodevelopmental Disorders.



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CHAPMAN UNIVERSITY

OSCAR GONZÁLEZ REYNOSOCO-PRESIDENT, COO
NORTHGATE GONZÁLEZ MARKETS**WHY:** With brother Miguel runs four decades-old chain of SoCal markets. North of 40 locations, 6K employees, \$1B sales.**RECENT:** Dubbed “Mexican-food Disneyland” for fresh food, taco bar; family matriarch, Teresa, widow of founder Miguel González Jimenez, died 2018, age 90. **NOTABLE:** First one 2.5K SF, opened 1980 as liquor store, until robbery; shifted to groceries. Has made acquisitions, run stores in partnership with others—e.g., Cardenas Markets.**DEBRA GUNN DOWNING**EXECUTIVE DIRECTOR, MARKETING
SOUTH COAST PLAZA**WHY:** Marketing and fashion specialist. Gatekeeper for the image of OC’s toniest shopping center. Former regional marketing director at The Taubman Co.**RECENT:** Just wrapped fall edition of center’s seasonal lookbook, Portfolio. Oversaw marketing blitz for center’s 50th anniversary in 2017, which included events and exclusive designer collaborations. Center continues to nab head-turning tenants, with recent emphasis on food. Most recently bowing is Marugame Udon, which garners lines out the door. **NOTABLE:** 20 years and counting.**FLETCHER JONES**OWNER
FLETCHER JONES AUTO GROUP**WHY:** Leads No. 1 dealer in OC, \$662M in annual sales, 9.5K new and used cars sold; 300 sales and service employees.**RECENT:** Used car sales up 31% last year; more Audi with dealerships in OC, Fremont; bigger Beverly Hills, Chicago service centers. **NOTABLE:** Dealerships in four states—California, Hawaii, Nevada, Illinois—covering Mercedes-Benz, Audi, Porsche, Sprinter.**JEFF KEARL**CO-FOUNDER, CHAIR
STANCE**WHY:** Sock and underwear visionary that turned a commodity item into something coveted. **RECENT:** Stance continues to keep itself in the news with high-profile collabs, including one with singer-songwriter Billie Eilish and an August pop-up with Jaden Smith. Turned CEO role over to John Wilson in September.**NOTABLE:** Startup whisperer adept in angel and venture funding with investments in buzzy companies, such as Away and Black Tux.**FRANCISCO MORALES**CO-FOUNDER, CEO
5.11 TACTICAL**WHY:** Leads 18th-largest local apparel company by employee count: 1K companywide, 150 locally. Co-founded 2003 with Dan Costa. Revenue on track for about \$400M. Owned by Conn.-based Compass Diversified Holdings (NYSE: CODI). **RECENT:** Renamed to CEO role, August 2018. Previously president. At current rate of adding one store a month will hit 100 in couple years.**QUOTABLE:** Told Business Journal, “Our vision is to build an iconic global consumer brand rooted in serving public safety and the military.”**MASAHIRO MORO**CHAIRMAN, CEO
MAZDA NORTH AMERICAN OPERATIONS**WHY:** Added chairman title in March 2019. Duties include U.S., Canada and Mexico for the automaker, No. 2 on last year’s Business Journal list of the largest vehicle manufacturers in Orange County.**RECENT:** Oversees automaker as it continues with an ongoing strategy focused on “premium” positioning in the market. **NOTABLE:** Purchased his first car when he was 18: a used Mazda 323 hatchback.



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with a
personal
touch

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Scott F. Kavanaugh



Rick Keller



Lindsay Lawrence

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JOSÉ MUÑOZ

GLOBAL COO
HYUNDAI MOTOR
CEO, PRESIDENT
HYUNDAI MOTOR NORTH AMERICA,
HYUNDAI MOTOR AMERICA



WHY: Former Nissan executive, known for hard-charging approach to business, tapped this year to oversee Hyundai's America's operations, based in Fountain Valley. **RECENT:** Left Nissan at start of year. Joined in April, tasked "to deliver profitable growth and to improve overall performance of Hyundai Motor based on his decades of automotive and technology experience." **QUOTABLE:** Told auto trades at time of hire that he wanted "to elevate the [Hyundai] brand to where it belongs, which is at a much higher level than it is today."

WILL RIGHEIMER

CEO
LINDORA



WHY: Two years running one of largest medically supervised weight loss and wellness companies in country. 34 clinics, 10 in OC. Previous stint at Mars Inc. Company backed by Solis Capital Partners and Innovate Partners. **RECENT:** In 2018, launched new monthly subscription membership program that "offered patients far more benefits at a low monthly cost." Just moved to new HQ in Irvine, counts training area for company's 300 workers. **NOTABLE:** Has introduced more than 50 products under their Lindora Nutrition label. Since hire, also investing in body contouring services. **FUN FACTS:** Varsity soccer; favorite TV show, "America's Got Talent."

LAURA SCHWAB

PRESIDENT
ASTON MARTIN AMERICAS



WHY: San Clemente resident the first female president for luxury British automaker, responsible for marketing, sales and service in the U.S., Mexico, Canada, and South Americas. **RECENT:** First all-electric model, Rapide E, introduced this year, can travel over 200 miles on a single charge, some 155 cars will be made. Next up: company's first SUV, and plans to boost overall production to about 14,000 vehicles. **NOTABLE:** Headlined Business Journal's Women in Business event, spoke on breaking into male-dominated industry. Carmaker seeing larger push into OC with new dealership in Crystal Cove. **FUN FACTS:** Varsity tennis in high school and college, including captain of Notre Dame team; favorite book, "The Great Gatsby;" TV show, "Seinfeld."

ERWIN RAPHAEL

COO
GENESIS MOTOR AMERICA



WHY: Promoted to COO at Hyundai premium offshoot in February, reporting directly to brand's executive VP and global head at Genesis HQ in Seoul. **RECENT:** Genesis G70 sedan named MotorTrend 2019 Car of the Year, 2019 North American Car of the Year at Detroit auto show. **NOTABLE:** Leading brand's U.S. operations since 2016. Credited with revitalizing dealer network in 2018 and inking distribution deals in all states. On a tear to open standalone Genesis dealerships. **FUN FACTS:** Birthday: June 18. Prefers attending the theater; favorite show: "Hamilton." Band of youth: Bob Marley.

JONI ROGERS-KANTE

FOUNDER, CEO
SENEGENCE INTERNATIONAL



WHY: Oversees more than 500 employees at personal care products and skincare company based in Foothill Ranch, with a network of 500K-plus independent distributors. **RECENT:** Building out a nearly 750K-SF corporate campus in her hometown of Sapulpa, Okla. Celebrated company's 20th anniversary earlier in year in Tulsa, holding private concert by Gwen Stefani for distributors. Husband, Ben Kante, is Senegence chief strategy officer. She was keynote speaker of Business Journal's Family-Owned Business awards in June. **QUOTABLE:** "God willing, it will be a very, very old direct selling company. We're setting up for that." **FUN FACTS:** Birthday: Jan. 14; favorite restaurant Avila's El Ranchito; favorite book, the Bible.

MANU SHAH

FOUNDER, CEO
MS INTERNATIONAL



WHY: Founded MS International in 1975—has run the family-owned company for the past 44 years. The company has over \$1B in annual revenue and created 130K jobs worldwide. Leading distributor in surfaces including granite, marble, porcelain, ceramic and others. **RECENT:** Pledged at least \$500K in September to Ekal Vidyalyaya Foundation of USA, which provides free education to over 2.5M children in 95K rural villages in India and Nepal. **NOTABLE:** Provided the granite for the Vietnam memorial in Washington, D.C.



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Brady O’Connell, George O’Connell and Kevin O’Connell

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HEZY SHAKEDCO-FOUNDER, CHAIRMAN
TILLY'S

WHY: Founder of one of OC's largest retail chains, key account for many action sports and streetwear brands.

RECENT: Company made an about-face during the August quarter, reversing a slow start to finish out with better-than-expected performance for the period. Scene stealer: rushed the podium at Business Journal's CFO Awards event in January to laud Tilly's winner Michael Henry and OCBJ's Richard Reisman (see entries). **NOTABLE:** Company namesake, ex-wife Tilly Levine is founder of Tilly's Life Center, focused on youth empowerment.

**DAMON SHELLY**FOUNDER, OWNER
SHELLY AUTOMOTIVE GROUP

WHY: Oversees portfolio of high-end dealerships, including Irvine BMW, Irvine Mini, Mercedes-Benz of Long Beach, Rolls-Royce Motor Cars OC, Lexus of Riverside. **RECENT:** In July 2018 struck deal to sell Shelly BMW Buena Park to Auto Nation. Local collection of dealerships sold about \$700M of vehicles last year. **NOTABLE:** Third generation in the automotive industry. Got start working at Honolulu dealerships with his father before buying BMW Buena Park.

**ED THOMAS**PRESIDENT, CEO
TILLY'S

WHY: Runs 230-store apparel chain, one of OC's largest, rooted in the action sports and streetwear space. **RECENT:** Strong August quarter had Wall Street rallying. Preparing for launch of proprietary brand RSQ's entry into brick-and-mortar next year. Says company is fighting off the retail apocalypse. **NOTABLE:** Second act at Tilly's. Originally worked at the retailer between 2005 and 2007 as president and co-CEO. Former CEO of Wet Seal when teen retailer was still based in OC. Has sat on the boards of Trina Turk, The Habit Burger Grill, Sprinkles Cupcakes, and New York & Company.

**TANYA THOMAS**VP, GENERAL MANAGER
FASHION ISLAND

WHY: Oversees one of OC's trophy shopping centers with nearly \$800M in sales across over 180 retailers. Center attracts some 16M visitors annually. **RECENT:** Just capped annual StyleWeekOC event. Center turned 50 in 2017. Revitalized restaurant collection among addition to Newport Center landmark property. **NOTABLE:** Longtime shopping center executive having also spent nearly 12 years at Santa Ana's MainPlace Mall prior to joining Irvine Co.

**DAVID WILSON**OWNER, CEO
WILSON AUTOMOTIVE

WHY: Owns 17 dealerships worth nearly \$2.2B last year. Wilson was VP and general manager of a Lincoln Mercury dealership in Phoenix, before buying out owner of Toyota of Orange in 1985. Flagship store generated \$312M last year.

RECENT: One of OC's wealthiest with estimated \$625M net worth, up \$25M from year prior. **NOTABLE:** Supports Chapman, Orangewood, SchoolPower in Laguna Beach, and Boys & Girls Clubs. **FUN FACTS:** Favorite film, "The Iron Giant"; favorite book, "Atlas Shrugged." Lists role: "car salesman."

**SEUNGKYU 'SEAN' YOON**PRESIDENT, CEO
KIA MOTORS NORTH AMERICA,
KIA MOTORS AMERICA

WHY: Runs one of OC's largest automakers, ranked No. 4 in 2018 with 362 workers locally and 774 U.S. dealers. Sprawling Irvine HQ just off (5) Freeway, close to Market Place shopping center and nearby dealerships. **RECENT:** Returned to KMA after overseeing Canadian business as Kia Canada president and CEO. **NOTABLE:** Appointment is Yoon's second tour of duty with KMA after initially working there from 2006 to 2012.



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"Fathers are People" cartoon
1953



EDUCATION

ARCHIBALD 'ARCH' ASAWA

CFO, CIO, VP FINANCE AND
ADMINISTRATION
SOKA UNIVERSITY OF AMERICA

WHY: Oversees university operations including budget, finance, and \$2.1B endowment at Aliso Viejo private university, in addition to information technology, development, and community relations. **RECENT:** Western Association of College and University Business Officers president, 2018-2019.

NOTABLE: Joined in 1998. Yale University and UCLA Anderson Graduate School of Management graduate. Active member of the National Association of College and University Business Officers.

**MICHAEL BEALS**

PRESIDENT
VANGUARD UNIVERSITY

WHY: 10th president of Vanguard University. Since coming aboard in 2013, overseeing 12-building expansion project near OC Fairgrounds campus as part of the school's master plan to increase enrollment by over 25% by 2020. **RECENT:** \$10M dollar student center to host more than 2K, to open early 2020.

QUOTABLE: Fiscal focus since taking over top spot. Says that despite hefty costs of the campus expansion, "long-term debt is the same level as 1994."

**SHERYL BOURGEOIS**

CHIEF ADVANCEMENT OFFICER
CHAPMAN UNIVERSITY

WHY: Over 20 years became go-to top fundraiser for premier OC private university; directed \$200M capital campaign; award-winning doctoral work. Previously ran fundraising for women's health at UCI College of Medicine; roles also at City of Hope and Beckman Research. **RECENT:** Nabbed \$7M from John Templeton Foundation and Fetzer Institute for new brain and behavior work on decision-making. **QUOTABLE:** Aims to "cultivate rewarding, lifelong relationships [among] students, alumni, parents and friends."

**GARY BRAHM**

CHANCELLOR, CEO
BRANDMAN UNIVERSITY

WHY: Leads 60-year-old nonprofit, part of Chapman University system: 80 programs, 25K students, 25 sites.

RECENT: Grew Walmart partnership offering business education to retail workers for individual cost of \$1 day. One of three schools in program; 7.5K students across initiative so far; Walmart expects up to 70K workers over next five years.

QUOTABLE: Program helps "working adults achieve college degrees that accelerate upward mobility." **FUN FACTS:** Favorite musical group as a kid: Boston.

**STEPHEN CHRISTENSEN**

DEAN, BUSINESS SCHOOL
CONCORDIA UNIVERSITY

WHY: Returned to Concordia, 2014 as dean after earlier roles in fundraising, including \$22M capital campaign. Runs Teen Entrepreneur Academy, summer bootcamp which brings OC execs to mentor youth in business planning.

RECENT: Holds annual spring Faith and Business Forum. **QUOTABLE:** Aims to "foster community of business leaders who value integrity and excellence ... honoring those who integrate faith into their business practices."

**HOWARD GILLMAN**

CHANCELLOR
UCI

WHY: Leads largest OC university: 36K students, 222 degree programs, \$5B impact; OC's second-largest employer after Disneyland. **RECENT:** Business school named for Paul Merage (see entry) launched Master of Innovation and Entrepreneurship program; only UC school with one, under school's Beall Center, named for Don Beall (see entry). \$2B fundraising effort underway.

NOTABLE: Published author on law, public policy; amateur magician.





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AT CHAPMAN UNIVERSITY**



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STEVE GOLDSTEINVICE CHANCELLOR, HEALTH AFFAIRS
UCI

WHY: Oversees, leads the development of the Susan and Henry Samueli College of Health Sciences, formed in 2017 with a cornerstone gift of \$200M, largest in UCI's history. **RECENT:** Under the new college, pharmaceutical and public health programs will be elevated to their own schools. **QUOTABLE:** "The university's mission and the vision of the [new health sciences college] resonate with my life's work—improving the human condition through the best education, research and care."

**BRIAN HERVEY**VICE CHANCELLOR,
UNIVERSITY ADVANCEMENT
UCI

WHY: Heads fundraising for school, tapped in 2016. Manages more than 100 staff members, responsible for current \$2B funding push. **RECENT:** 2018's big donation: Samueli family's \$200M gift to support health sciences. Largest gift in UCI history and one of largest donations given to a U.S. public university. **NOTABLE:** Prior to joining UCI, led successful multimillion-dollar fundraising campaigns at Scott & White Healthcare Foundation as VP for philanthropy and communications.

**MATT PARLOW**DEAN
CHAPMAN UNIVERSITY
FOWLER SCHOOL OF LAW

WHY: Going on five years as dean of school named for Dale Fowler (see entry) at Chapman (see Daniele Struppa, Jim Doti entries). Also Donald P. Kennedy Chair in Law. Previously professor at Marquette University Law School. **RECENT:** Keynote speaker at Business Journal's General Counsel of the Year ceremony 2019. **NOTABLE:** Avid L.A. Dodgers fan; has participated in team's fantasy camp, attended World Series games. Edited Yale Law Review. Legal foci: local government, land use, urban redevelopment, sports law. **FUN FACTS:** Favorite musician as a kid, Bruce Springsteen; favorite book, "The Best Team Money Can Buy"; favorite film, "Moneyball."

**ANIL PURI**DIRECTOR
CSUF WOODS CENTER FOR ECONOMIC
ANALYSIS & FORECASTING

NOTABLE: 42 years a Titan, including dean of business school from 1998-2016. Spearheaded \$50M capital campaign that led to Mihaylo College of Business and Economics, biggest in state. **RECENT:** Conducts quarterly review of expectations of OC executives, results posted in Business Journal. Recent surveys suggest optimism still strong, despite tariffs, employee cost concerns. **QUOTABLE:** Orange County executives as of June "don't think a recession is around the corner."

**DAVID PYLE**OWNER
AMERICAN CAREER COLLEGE

WHY: Runs healthcare education colleges, with five SoCal campuses and some 5K students. **RECENT:** After May meeting with former Defense Secretary Jim Mattis, matched a \$125K contribution to Semper Fi Fund, resulting in a total of \$270K donated to organization that provides financial assistance to soldiers wounded in combat. **NOTABLE:** Purchased the American College of Optics for \$1, and acquired West Coast University in 1997. Renamed American College of Optics to American Career College, added programs in vocational nursing, surgical technology and dental assisting.

**MORTEZA RAHMATIAN**DEAN
CSUF MIHAYLO COLLEGE OF BUSINESS
AND ECONOMICS

WHY: Served as environmental economics professor and associate dean before promotion to top largest business school in the state of California, with over 60K alumni. **RECENT:** The school's department of accounting recently incorporated a platform developed by Alteryx into its program, with a focus on data analytics. **NOTABLE:** Succeeded Anil Puri as dean. Previously worked at U.N. and World Bank. Received Ph.D. from University of Wisconsin.



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California, Irvine



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SONG RICHARDSONDEAN
UCI SCHOOL OF LAW

WHY: Named the second dean of prestigious UC Irvine School of Law in 2018, taking over from founding dean Erwin Chemerinsky. **RECENT:** In August, UCI Law welcomed 158 J.D. students, 42 L.L.M. students and nine inaugural students into its Graduate Tax Program, which recently partnered with Alteryx. **QUOTABLE:** “It’s rare to find an elite law school with a world-class faculty that excels at both teaching and scholarship ... and a commitment to creating and disseminating knowledge that improves lives and communities around the world.” **FUN FACTS:** Harvard College; Yale Law. Husband, Kurt Kieffer.

**DANIELE STRUPPA**PRESIDENT
CHAPMAN UNIVERSITY

WHY: 13th president of Chapman, took over in September 2016. Author of more than 200 refereed publications, editor of several volumes. Has edited or co-authored more than 10 books. Previously served as Chapman’s chancellor. **RECENT:** University placed No. 125 on the ranking of about 400 universities in the national category, according to U.S. News & World Report. Wife, Lisa Sparks, running for Congress. **QUOTABLE:** “We get 15K applications a year and we’d like to meet that demand.” **FUN FACTS:** Rolling Stones fan as a kid; favorite film, Bergman’s “Seventh Seal”; favorite book: Dante’s “Divine Comedy”; favorite TV show: “Breaking Bad.”

**TOM TURK**DEAN, ARGYROS SCHOOL OF BUSINESS
AND ECONOMICS
CHAPMAN UNIVERSITY

WHY: Chapman instructor since 1992, took over current role in 2017. Oversees one of the top business schools in the country. Has published in many academic journals on topics like mergers and corporate governance. Has consulted for 100+ corporate clients, including Ford Motor, Koch Industries. Expert witness on compensation. **RECENT:** Business school celebrated 20th anniversary of Argyros backing this fall with former President George W. Bush attending. Current research on how to reduce bureaucracy and increase entrepreneurial initiatives. **NOTABLE:** Doctorate in strategic management from UCI. Not a fan of putting Chapman classes online.

**FRAM VIRJEE**PRESIDENT
CALIFORNIA STATE UNIVERSITY-
FULLERTON

WHY: Sixth permanent president of CSUF, succeeding Mildred Garcia. Executive vice chancellor, general counsel and secretary to the CSU Board of Trustees, overseeing legal activities for all 23 CSU campuses, prior. **RECENT:** CSUF looking to expand its maximum enrollment by 3K, and build a 6K-seat event center. **QUOTABLE:** “Joining the Titan family has been the most rewarding professional experience of my career.” **FUN FACTS:** Birthday: Dec. 30; three dogs, named Tank, Hoss, and Tuesday; favorite film, “Jeremiah Johnson,” TV show of youth “The Rifleman.”

**CHARLIE ZHANG**PRINCIPAL FOUNDER
ZION ENTERPRISES

WHY: Shanghai native, seven years in countryside’s rice paddies as part of China’s infamous cultural revolution; arrived in U.S. with only \$20 in pocket in 1980, worked as dishwasher, noted what foods weren’t eaten; started Pick Up Stix, grew to 80+ restaurants, sold for \$50M in 2001. Started bottling company that sold for \$60M in 2012. **RECENT:** Big supporter of Pacific Symphony and helping children at OC Music & Dance facility.

QUOTABLE: In OCBJ Leader Board, Zhang wrote that he chose plates that Americans would like rather than “authentic” dishes found in his native China. “Why? Because we’re in America! They are our customers.”

**FUN FACTS: FAVORITE THINGS**

The OC 500 likes a wide variety of books, films, and bands—with a few key choices outperforming the rest of the answers by a wider margin.

The OC 500 are some heavy readers: the Bible and Dostoevsky’s “Crime and Punishment” were mentioned often. Those with young children and grandchildren tended more toward Dr. Seuss, however.

Disneyland, Balboa Island, and the Montage figured prominently on favorite places in OC, with more than a few who said there’s no place like home: their preferred place requires not leaving—or at least returning as fast as possible.

Top picks for restaurants: Mastro’s, Bistango, Marché Moderne, and Gulfstream. Ironwood and Bear Flag got some support, and Rick Reiff cited “the Killer Bs: Bayside, Bistango, Brussels Bistro.”



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FINANCE

FLYNN ANDRIZZIPRESIDENT
HOAG HOSPITAL FOUNDATION

WHY: Leads fundraising for prominent hospital group: flagship Newport Beach location (see Robert Braithwaite), orthopedic institute (see Jennifer Mitzner); previously in academia fundraising in Utah, Iowa, and Pennsylvania. **RECENT:** Opened Hoag Hospital Irvine emergency facilities with naming gift from Benjamin Du (see entry). **QUOTABLE:** “First day we opened for business, a patient came in, and our doctors and nurses saved [a] life,” he said of new Benjamin and Carmela Du Emergency Pavilion.

**ROB ARNOTT**FOUNDER, CHAIRMAN
RESEARCH AFFILIATES

WHY: Often credited as father of smart-beta investing. Has published more than 100 papers in journals. Manages 21 funds, mostly equity, for neighbor PIMCO (see Daniel Ivascyn, Emmanuel Roman entries). Strategy co-led with Chris Brightman. UCSB grad. **RECENT:** All Asset, his largest fund with \$17.5B AUM, up 8.3% YTD. **QUOTABLE:** “Clients think you’re stupid if you buy something that’s down, until the market turns.”

**PATRICIA ARVIELLO**CO-FOUNDER, PRESIDENT
NEW AMERICAN FUNDING

WHY: Co-founded Tustin lender with CEO/husband Rick. One of nation’s largest mortgage originators. Competes with LoanDepot (see Anthony Hsieh entry). Backs Big Brothers Big Sisters of OC. **RECENT:** Winner of 2018 Business Journal Women in Business award. **QUOTABLE:** Education wasn’t emphasized in her family while growing up so she skipped college in favor of work. “At that point I was making so much money and had a new car and realized there was no way really to get through school and maintain my lifestyle. I went down the path of working. At 20, I was young, I chased the almighty dollar and every opportunity with the attitude, ‘I can do that—and even better than anyone else.’” **FUN FACTS:** Favorite book, “Eat, Pray, Love”; husband, Rick, three kids: Trevor, Tara, Dominic.

**DAVID BAHNSEN**MANAGING PARTNER
BAHNSEN GROUP

WHY: Left Morgan Stanley in 2015 to start own firm, which has grown from \$600M to \$1.6B AUM. Known for taking conservative views; is on board of National Review. Often appears on CNBC, Fox Business news. Is “dear friend” of President Donald Trump adviser Larry Kudlow. USC football fan. Wife Joleen, three children. **RECENT:** Last year named one of Barron’s Top 100 independent advisers. **QUOTABLE:** “How strong is the market in Orange County? I pay almost the same per square foot for my Newport Center Drive office as I do for my midtown Manhattan space! Newport Center has kept a cachet and visibility off the strength of its tenants that cannot be ignored.” **FUN FACTS:** Favorite films: “Shawshank Redemption,” “Wall Street”; favorite band as a kid: U2.

**ALEX BHATHAL**MANAGING PARTNER
RAJ CAPITAL

WHY: Runs asset management platform of the Bhathal Family with sister Lisa; co-owner and executive director of Sacramento Basketball Holdings. **RECENT:** New venture, RevOz Capital, among most notable firms investing in, raising funds for, Opportunity Zones. Land near family’s NBA franchise in Sacramento seen as model for projects going forward. **NOTABLE:** Has partnered with Roth Capital’s Byron Roth, NFL’s Aaron Rodgers, in new venture capital firm. **FUN FACTS:** Wife, Nicole, son Marcus; favorite book: “Sapiens.”

**RICHARD CABRERA**HEAD OF COMMERCIAL & CORPORATE
BANKING
UMPQUA BANK

WHY: Leads corporate bank, debt capital markets, M&A advisory and international banking divisions in California, Nevada, Oregon, Idaho and Washington. OC banker since 1996, including at BofA, California Bank & Trust. **RECENT:** Adding to San Diego corporate banking office and Southwest regional banking team. **NOTABLE:** Umpqua named in “100 Best Companies to Work For” by Forbes.



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ED CARPENTERCHAIRMAN, CEO
CARPENTER & CO.

WHY: Longtime banking investor. In 1974 founded company that he still calls “startup.” Is nation’s pre-eminent authority on starting banks, having advised 500 banks, 200 credit unions on how to get off the ground. Has sold stakes in banks like Heritage Oaks Bancorp, Plaza, Bridge Capital. **RECENT:** Forced to sell stake in Pacific Mercantile due to closure of a fund of his; remains chairman. **QUOTABLE:** “The question is will the disruptors be fintech or the banks themselves? I think the banks will be the greatest disruptors because they have more capability to move forward. They have more access to capital.”

**STEVEN CHECK**FOUNDER, PRESIDENT, CIO
CHECK CAPITAL MANAGEMENT

WHY: Former engineer, built investment firm to \$1.4B AUM. Biggest holding is Warren Buffett’s Berkshire Hathaway, where he’s attended 24 annual meetings. Says has most unusual investment firm in Southern California because doesn’t charge standard 1% fee, instead relying on 10% of investment profits. **RECENT:** Says even though Berkshire has performed same as S&P 500 in recent years, it’s done so in safer manner. **QUOTABLE:** On why he attends annual Berkshire meeting rather than watch online: “If you had a chance to see Benjamin Franklin in person or watch him on YouTube, you’d go see him. It won’t last much longer.” **FUN FACTS:** Wife, Donna; son, Thomas; daughter, Brianna.

**BILL CHENEY**CEO/PRESIDENT
SCHOOLSFIRST FEDERAL CREDIT
UNION

WHY: Largest credit union in California with \$15.2B assets, 863K members, up by 89K year-over-year. 50 branches. Founded 1934 when 126 school workers pooled \$1.2K to form OC Teachers FCU, re-named SchoolsFirst 2008. **RECENT:** Moving ahead on new offices project in Tustin, next to existing campus there. HQ will move from Santa Ana. **QUOTABLE:** “In many ways, 2018 was a record year for our Credit Union.”

**SCOTT CONNELLA**EVP, MANAGING PARTNER
MUFU UNION BANK

WHY: Oversees commercial banking group for SoCal: senior debt financing, treasury management services, international trade, foreign currency exposure, and interest rate management. **RECENT:** Fourth-largest commercial bank in OC with nearly \$7B in deposits. **NOTABLE:** Was broker in 1980s at Crow’s Nest Yacht Brokerage in Newport Beach. UCI grad in banking, economics. UCI Chief Executive Roundtable member. Backs Ocean Institute, Red Cross.

**MARK COPELAND**FOUNDING PARTNER
SIGNATURE ESTATE &
INVESTMENT ADVISORS

WHY: Investment planning, wealth management with emphasis on affluent individuals, athletes, corporations. **RECENT:** UCLA grad in political science and CFP has grown firm to \$6.2B in assets as of last December. **QUOTABLE:** “Many well respected economic pundits cautioned that the election of President Trump would signal the end of the bull market ... Making a decision to dramatically shift your portfolio based on just one such factor [politics] is a fool’s errand.” **FUN FACTS:** Favorite film, “Hoosiers”; wife, Kathy; sons Jared, Tyler, and Casey; daughter, Courtney.

**WALTER CRUTTENDEN**CHAIRMAN
ACORNS

WHY: Founded firm that today is Roth Capital, OC’s largest investment bank. Founder, CEO of investment banking arm E-Trade, top provider of online IPOs before sale. **RECENT:** Startup savant for fintech. Co-founded investment app Acorns with son Jeff; pushing \$1B valuation. Working on other micro-investing apps based in area, aiming to help millennials, others save for future. **QUOTABLE:** “Investing is best done early and often, and too many people put it off. We think this is a simple way for people to earn average market returns over the long term.”



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GREG CUSTEREVP
WHITTIER TRUST

NOTABLE: Top OC rep for trust that made its money discovering Bakersfield oil fields. Whittier the oldest, largest multifamily office on West Coast, has \$13.3B in assets under advisement. Chapman University's Jim Doti on board. Board of OC YMCA. Bachelor's, business, econ, University of Puget Sound. **RECENT:** Opened Newport Beach office overlooking John Wayne Airport. Chair/board of directors, Pasadena Tournament of Roses. Tests out floats prior to parade. **QUOTABLE:** "When you're supporting a family, you want incredibly high-quality people in the firm who are going to stick around a long time. **FUN FACTS:** Alma mater: University of Puget Sound; favorite film: "The Good, the Bad and the Ugly."

**JOHN DECERO**CO-CEO
MECHANICS BANK

WHY: In dozen years, has gone from starting a bank with no assets—California Republic Bank—that grew to \$2.1B in assets to overseeing \$6B at Mechanics Bank. Often works at Irvine office. **RECENT:** Bought Rabobank, becoming state's fifth-largest bank with \$17B in assets and 144 branches. Is co-CEO with Rabobank CEO. **QUOTABLE:** "We're aiming to be one of the premier larger community banks in the state of California."

**MARK DELP**PRESIDENT
YOUR WEALTH EFFECT

WHY: Wealth advisor; leads Irvine Spectrum office. **RECENT:** National Association of Plan Advisors named him a Top 50 Retirement Plan Advisors under 40 for 2015 and 2016. Honored as "Premier Advisor" for 2008-2018 at Wells Fargo. **QUOTABLE:** "I want to spend my time and energy on decisions that matter; I never want to stop learning; I want to maintain balance between today (i.e. spending money or eating well) and tomorrow (saving or staying fit)." **FUN FACTS:** Varsity tennis; wife, Dina; son, Alex; daughter, Analise.

**SHANNON EUSEY**CO-FOUNDER, CEO, PARTNER
BEACON POINTE ADVISORS

WHY: While in an MBA class at UCLA, wrote business plan for firm she wanted. Got "B" on report, which she keeps in her desk. Started firm in 2002 with father, Garth Flint, co-founder of Canterbury Consulting in Newport Beach. Now one of nation's largest RIAs with 14 offices nationwide, 140+ employees, \$9B in assets under advisement. 100% employee owned. **RECENT:** In April, made its largest purchase to date, Heller Wealth Advisors, which has \$387M AUM and clients in the Tristate area of New York, New Jersey, and Connecticut. **QUOTABLE:** "A difficult market is really where you make your money."

**MICHAEL FELDMAN**HEAD OF WEALTH, PRIVATE BANK
MUFU UNION BANK

WHY: Ran Countrywide retail banking, investments from 2005-08, height of financial crisis. Now manages the entire Union Bank Wealth Market: The Private Bank, \$30B+ AUM; Union Bank Investment Services; and HighMark Capital Group. **NOTABLE:** On board of American Heart Association. **FUN FACTS:** Chargers fan; played soccer, water polo in high school; coaches daughter's elite travel basketball team.

**STEVEN GARDNER**CHAIRMAN, CEO, PRESIDENT
PACIFIC PREMIER BANCORP

WHY: Took over failing Riverside bank in 2000, moved it to Irvine. Now the biggest bank HQ'd in Orange County with \$11.8B in assets and a market cap approaching \$2B, more than twice its competitors. Father of five, including quadruplets. Loves hockey. **RECENT:** Unhappy with share price he considers too low; has initiated share buybacks, dividends. **QUOTABLE:** "I don't know if there is any secret sauce. We do the basics really well."



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MICHAEL GRAY

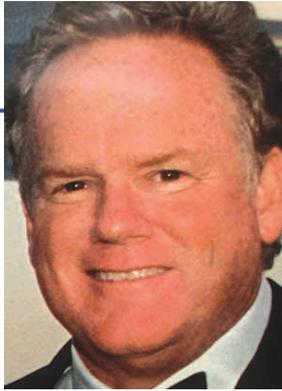
ENTREPRENEUR, PHILANTHROPIST
GRAY INVESTMENTS

WHY: Family founded St. John Knits, iconic Irvine women's apparel co. Served as president. Later started Sweet Life Enterprises commercial bakery.

RECENT: With wife, Lori, in 2018 made substantial financial gift to Hoag Hospital in Newport Beach, total amount undisclosed; among the largest in the hospital's history. Backs several charitable organizations including Hoag Hospital.

QUOTABLE: "It is a blessing to be able to be a part of giving back to the community. To know that we have given something back to our community is a very special feeling." **FUN**

FACTS: Wife, Lori; four kids, four grandkids. Varsity football and track; favorite film, "The Last of the Mohicans."

**ADRIAN GRIGGS**

COO
PACIFIC LIFE INSURANCE CO.

WHY: Right-hand man to Jim Morris (see entry) at largest local privately held company by annual revenue: \$10.7B, 4K workers, half in OC. **RECENT:** PacLife sold aircraft leasing firm, Aviation Capital Group, valued at \$3.6B to Japan-based partner (see Khanh Tran entry).

NOTABLE: Close-to-the-vest insurer's sales up 13% 2018; firm foundation gives about \$7M a year.

**MARK HARDTKE**

OC PRESIDENT
NORTHERN TRUST

WHY: Nearly 30 years of wealth management experience in OC. Moved to area from Chicago in 1989 to help build and establish Northern Trust's presence in the market. **RECENT:** Northern Trust Wealth Management is ranked among top 10 U.S. wealth managers, with nearly \$300B in assets under management.

NOTABLE: Has served as director of the Hoag Hospital Foundation and as president of the OC Youth Sports Foundation.

**ERIC HOVDE**

CHAIRMAN, CEO
SUNWEST BANK

WHY: Family-run asset management firm with focus on financial institutions; investments include controlling stake in Irvine's Sunwest, one of largest banks based in OC with some \$1.3B in assets.

RECENT: Has doubled Sunwest's asset size. No. 6 commercial bank based in county. \$740M of deposits as of last year. Carson Lappetito (see entry) named president in 2018. **NOTABLE:** University of Wisconsin-Madison grad. Green Bay Packers fan.

**ANTHONY HSIEH**

FOUNDER, CEO
LOANDEPOT

WHY: Company ranks among three biggest nationally for nonbank mortgages. Est. \$1.3B in revenue in 2018. Since founding in 2010, has originated more than \$165B in loans, mostly mortgages.

NOTABLE: Parents fled communist China. Popular on LinkedIn with 40K+ followers. Owns yachts, including 144-foot "Bad Company." Is key driver of August fishing tournament to help raise money for wounded veterans. **RECENT:** Said in July intended to hire 1.3K more employees as demand rose following Fed rate cuts.

**ROBERT IRITANI**

REGIONAL EXECUTIVE
CITY NATIONAL BANK

WHY: Top local rep of bank with big local business presence. Member of bank's executive committee. Started career in 1980. \$1.3B deposits. 150+ workers. **RECENT:** Expanding bank's work in food and beverage industry. In three years, added 20 bankers to dedicated group. **QUOTABLE:** "Banking is all about numbers. Even at the entry level, candidates need to demonstrate strength in this, along with technology prowess."



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OUR SOLUTIONS

DAN IVASCYNCHIEF INVESTMENT OFFICER
PIMCO

WHY: Oversees \$1.84 trillion in assets and 255 portfolio managers with an average 16 years of experience. Morningstar bond manager of the year, 2013. Promoted to CIO following departure of PIMCO co-founder Bill Gross. Stopped outflow of assets in 2016; Won 2017 Business Journal Businessperson of the year, along with CEO Manny Roman, in finance category. **RECENT:** Income Fund now largest at PIMCO with \$129B AUM. Up annually 8.21% since 2007 inception. Up 5.33% YTD as of mid-September, lagging its category. **QUOTABLE:** “The portfolio manager gets credit for the success. It’s really the team that drives returns.”

**SCOTT KAVANAUGH**CEO
FIRST FOUNDATION

WHY: Well-known OC banker; founding stockholder of Commercial Capital Bancorp. At bank upon 2007 founding (see Rick Keller entry), took over as CEO in 2009. University of Tennessee grad; North Texas State MBA. **RECENT:** Began issuing dividends in February. Awarded \$250K to nonprofits through revamped program. **QUOTABLE:** “While a recession affects everyone, Orange County is highly diversified. We have tech, pharma, banking and other industries; this will help weather recessionary trends.”

**MICHAEL KAYE**FOUNDER, MANAGING PARTNER
CLEARLIGHT

WHY: Newport Beach private equity firm with investments in Orangetheory Fitness, apparel company Paul Frederick, others. Has raised \$900M-plus in capital across three funds from a single limited partner since inception. **RECENT:** Notable exists include 2018’s sale of stake in Taymax, one of largest and fastest-growing franchisees in the Planet Fitness system. **NOTABLE:** Previously CEO at Westec Security Group in Newport Beach; turned \$35M operating unit into \$250M business in 15 years.

**RICK KELLER**FOUNDER, CHAIRMAN
FIRST FOUNDATION

WHY: Started as wealth manager in 1990, added bank in 2007 (see Scott Kavanaugh entry). Has built bank to \$6.3B in assets and wealth manager to \$4.2B AUM. Has 482 employees in California, Nevada, Hawaii. **RECENT:** First-half revenue up 16% to \$100.5M, while earnings increased 68% to \$23.7M. **NOTABLE:** Has served boards for city of Irvine, Hoag, Charles Schwab, diabetes and arts groups. UCI trustee 15 years; helped steer investment committee through 2008 financial collapse. Founding member, UCI Center for Investment, Wealth Management. San Diego State grad in finance.

**JOHN KENSEY**MANAGING MEMBER
AVALON CAPITAL

WHY: Angel investor extraordinaire. Investments in 50+ firms, 20 still active. Founding member, Tech Coast Angels. Started firm 1988 as consultancy. **RECENT:** LinkedIn page notes he’s a part-time employee of PAAMCO; serves as an adviser to senior management. Has directed hedge funds there. **NOTABLE:** Former president, Paul Munroe Hydraulics, Eaton Leonard Corp. Stanford grad, 1959; Harvard MBA, 1963.

**JON KLINE**FOUNDER, CEO
CLEARVIEW HOTEL CAPITAL

WHY: Started firm that over past dozen years has acquired close to \$2B of hotels containing over 10K rooms. Best-known property is 1,107-room Washington Hilton, site of the attempted assassination of President Ronald Reagan in 1981. Former Sunstone exec. **RECENT:** In July bought Newport Beach Marriott Bayview for est. \$78M. First investment in OC. Upgrades planned. **QUOTABLE:** “We haven’t been able to find properties in Orange County at a price we like and this [Bayview] property is in a great long-term market with limited direct competition. We typically buy hotels, invest in them and then sell, but we plan on holding this property for the long term.” **FUN FACTS:** Emory University, NYU Law; favorite restaurant: “Shake Shack in Crystal Cove.”



KEITH KOBATAREGION BANK PRESIDENT
WELLS FARGO

WHY: Leads second-biggest bank operating in OC, \$22.5B assets; 1,000+ workers in 99 branches. Came up through ranks.

RECENT: Active in community events and nonprofits; serves on the board of directors for OC Business Council, Santa Ana Chamber of Commerce, and Wells Fargo's local Foundation Giving Council.

QUOTABLE: "Even though customers think of Wells Fargo as a big bank, we are creating a feeling of a community bank."

**CARSON LAPPETITO**PRESIDENT
SUNWEST BANK

WHY: Up and coming well-known OC banker. He's "key driver" behind Irvine organization's growth to \$1.3B in assets, bank said last year when promoting him.

NOTABLE: Résumé includes COO at H Bancorp, senior analyst, product manager, risk adviser. **QUOTABLE:** Upon 2018 promotion, said the "exceptional team and culture we have built over the last two years has truly transformed Sunwest from a Southern California community bank into an entrepreneurial financial institution."

**LINDSAY LAWRENCE**COO
FIRST FOUNDATION

WHY: More than 15+ years in OC banking, including stints at Commercial Capital Bank, Sunwest Bank and Opus Bank. Two children. Married to Chris Lawrence, CFO at American First Credit Union. **RECENT:** Named in May as one of 15 to American Banker's inaugural Most Powerful Women in Banking under the age of 40. **QUOTABLE:** "Give Lindsay Lawrence a big job to do and she just might find a way to make it even bigger." — American Banker said.

**DANIEL LUBECK**FOUNDER, MANAGING PARTNER
SOLIS CAPITAL

WHY: Runs investment firm specializing in the lower middle market, companies with revenues of \$15M to \$75M, typically in services, niche manufacturing, and software sectors. **RECENT:** Holdings include Irvine weight loss firm Lindora, software maker Resolve Systems in Irvine, safety apparel maker ML Kishigo in Santa Ana. **QUOTABLE:** Provided August eulogy in OCBJ to late friend, fellow businessman Frank Greinke: "Frank built and main-

tained friendships and relationships with people all over the world in all walks of life." **FUN FACTS:** Rolling Stones fan; wife Diana, three kids.

**EMILIE MCMURRAY**SVP, BUSINESS BANKING
JPMORGAN CHASE

WHY: Leads OC, South L.A. banking services for companies with \$3M to \$20M in revenue; joined Chase 2006; previously BofA. **RECENT:** Firm backs "Women on the Move": guidance to entrepreneurs, community leaders, including small business groups, Girls Inc. **NOTABLE:** 25 years in finance; 13 years at Chase; active LinkedIn: more than 800 followers; past Instagram notable for Susan G. Komen Race for the Cure in OC.

**ETHAN MORGAN**MANAGING DIRECTOR
JPMORGAN PRIVATE BANK

WHY: Market manager for private bank's ultra-high net worth individuals and businesses in Orange County. No relation to famous family of bank. Previously spent decade at Wells Fargo's Private Bank, "serving as the team lead for many of Orange County's most complex families."

RECENT: Opening Private Bank branch in San Diego next year, expects to hire up to 40 employees at the new location in the next four years. **NOTABLE:** Chairs JP Morgan Chase Foundation's Southern California Philanthropic Leadership Council. **FUN FACTS:** Four varsity sports: basketball, soccer, track and field, baseball; favorite film: "The Godfather" trilogy.



JAMES MORRISCHAIRMAN, CEO
PACIFIC LIFE INSURANCE CO.

WHY: Runs largest OC private firm by revenue: \$10.7B, up 13% year-over-year. Companywide workers 3,832, including 2,137 in OC. Steered firm through 2008 crisis; no plans to retire. **RECENT:** Expanding into term life insurance. Selling Aviation Capital Group for almost \$3B to Tokyo Century. Chairs company foundation, which donated \$7M last year, including \$4.7M in OC. Look for famed PacLife whale TV ads during football season.

QUOTABLE: "My first full year was '08. That was a pretty dramatic year for all of financial services. There's a lot more diversification and risk management. Growth remains important, but it's secondary to diversification and risk management."

**ROBBIN NARIKE PRECIADO**REGIONAL PRESIDENT
MUFJ UNION BANK

WHY: Heads SoCal operations for commercial bank with OC deposits of \$6.3B (see Scott Connella entry). Owned by Japan-based Mitsubishi UFJ Financial Group. **RECENT:** Recent Women in Business nominee; has written on financial and life planning for women. **NOTABLE:** 30-year senior industry exec: nine with Union; previously 21 with Wells Fargo.

**RICK NOGUEIRA**REGION MANAGER
JPMORGAN CHASE

WHY: Oversees middle-market banking in OC, Inland Empire, serving firms from \$20M to \$500M in revenue. Third-largest bank by OC deposits. **RECENT:** \$16.1B in deposits as of June 2018, up 8% year-over-year. **NOTABLE:** Was at Wachovia for 18 years. Joined JPM in 2009. Backs Segerstrom Center. Finance grad, San Diego State University; MBA, finance, CSULB. **FUN FACTS:** Wife, Semra; sons, Jack and Matthew; favorite musical group as a kid: Guns N' Roses.

**ASH PATEL**CEO
COMMERCIAL BANK OF CALIFORNIA

WHY: Took current role, 2013, increased assets from \$250M when he started to \$978M as of June 30. Board members include William H. Lyon, Paul Folino, developer Alex Meruelo. **RECENT:** Spending \$16M over three years on fintech. Born in Zambia, school in England, arrived California, 1986. Started Siksha Foundation to build schools in India, Africa; raised \$600K at inaugural dinner in May. **QUOTABLE:** "The banking industry is based on one word: trust ... The trust and respect that a bank gets, technology companies don't get. They are good at innovation and marketing. We're good at relationships and regulatory issues."

**TUSHAR PATEL**CHAIRMAN, FOUNDER
TARSADIA INVESTMENTS

WHY: Under his leadership, the family office has grown to nearly \$2B AUM. Focused on public and private opportunities within healthcare and other growth markets. Founder of Tarsadia Hotels, which split into multiple firms in 2011, including T2 Hospitality and Evolution Hospitality. **RECENT:** Part of May's \$25M investment in Phil Inc., technology platform for distributing and managing specialty prescription drugs.

NOTABLE: Over 200 hotel transactions over the course of 20 years. Graduated with a Bachelor of Science from CSUF.

**MARK PERRY**EXECUTIVE VICE CHAIRMAN, GLOBAL
COMMERCIAL BANKING,
BANK OF AMERICA MERRILL LYNCH

WHY: Longtime area banker, serves as chairman of Segerstrom Center for the Arts' board of directors. **RECENT:** Three-year term at Segerstrom started in 2018. Succeeded John Ginger as chairman. **NOTABLE:** He has a Bachelor of Arts degree from Occidental College; MBA from CSUF. Has held his position at Bank of America since one year after graduating with his master's. Speaks Spanish.



RICHARD 'DICK' PICKUP

INVESTOR, PHILANTHROPIST

WHY: Newport Beach resident, lifelong investor, real estate buyer; \$250M acquisition, renovation of Balboa Bay Club, Resort. **RECENT:** Elected to be a director of Impact Mortgage Holdings last year, also one of the largest holders of the company's common stock. **NOTABLE:** Family gave \$15M gift to the Hoag Neuroscience Institute in 2017, now named after them.

**EMMANUEL ROMAN**CEO
PIMCO

WHY: Runs bond trading giant that's OC's best-known money manager. Oversees staff of 2.7K employees in 17 global offices. Counts \$1.84 trillion in assets. **RECENT:** Is pushing PIMCO to diversify beyond bonds, such as possibly spinning off mortgage REIT, investing \$200M in lending platform Greensky and buying Gurtin Municipal Bond Management to expand into muni strategies for high-net worth individuals. **NOTABLE:** After hiring in 2016, helped struggling PIMCO, which was losing assets and confidence of investors. Along with CIO Dan Ivascyn, named Business Journal executives of 2017 in finance category, OC 50 most influential.

**CHRIS ROMMEL**SVP, REGIONAL MANAGING DIRECTOR
ORANGE COUNTY, LAS VEGAS REGIONS
WELLS FARGO WEALTH MANAGEMENT

WHY: Oversees wealth managers in OC and Las Vegas. He and his wife, Julie Green-Rommel, in corporate communications, have 30+ years at WF. **NOTABLE:** Supports elephant protection in Asia, Aquarium of the Pacific. **QUOTABLE:** "We're seeing many wealthier clients who don't want to leave all their wealth to their children. They want to make sure they are standing on their own and not on their parents' wealth."

**BYRON ROTH**CHAIRMAN, CEO
ROTH CAPITAL PARTNERS

WHY: Largest investment bank based in Orange County. Has raised more than \$57B for small cap companies and completed 335 merger, acquisitions, and advisory assignments. Host of biggest annual finance conference in South OC at Ritz-Carlton. Settled dispute with predecessor owner and fellow OC 500 Walter Cruttenden and invested in latter's big hit, Acorns. **RECENT:** Raised \$50M fund RX3 with Green Bay QB Aaron Rodgers and firm's Nate Raabe to invest in growth-stage venture capital; has invested thus far in Cruttenden's Blast, Hydrow, CorePower Yoga and Privé Revaux Eyewear. **QUOTABLE:** "I like raising capital for companies. There is nothing better."

**MURRAY RUDIN**MANAGING DIRECTOR
RIORDAN, LEWIS & HADEN

WHY: More than two decades in private equity. OC's own Billy Crystal: served as master of ceremonies at the Business Journal's CFO of the Year Awards for nine years running. **RECENT:** Notable exits for PE firm this year include Chartis, Chicago-based advisory firm for academics **NOTABLE:** Previously vice chair of board of the Discovery Science Center, a member of the board of counselors of Chapman University, and director of OC chapter of association for corporate growth. **FUN FACTS:** Birthday: Aug. 12; Springsteen fan as a kid; favorite OC restaurant: Mongolian Bar-B-Que Pan Asia in Costa Mesa.

**JOHN SAUNDERS**CHAIRMAN
CORE REALTY HOLDINGS

WHY: Leads commercial real estate firm among other ventures, including rare coin trading business. Founded London Coin in 1970, opened Newport Beach location in 1990. **RECENT:** Core Realty holds 4.5M SF of commercial real estate, ranging from offices to housing. Owns several area mobile home parks. **NOTABLE:** Globally recognized coin expert with more than \$500K coins sold throughout his career. Backs charities including Goodwill and Red Cross. Business Journal Excellence in Entrepreneur award winner, 2017. **FUN FACTS:** Seven kids, ages 18 to 42; favorite OC spot: Poche Beach, San Clemente; education: Eckerd College, Wharton School of the University of Pennsylvania.



JEROME SCHNEIDER

HEAD OF SHORT-TERM
PORTFOLIO MANAGEMENT
PIMCO

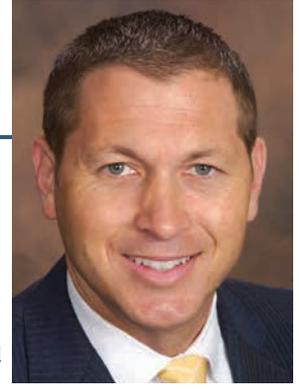
WHY: One of world's most prominent portfolio managers, managing \$300B in short-term bonds. One of his funds is favorite place for large corporations to stash cash, ranking No. 5 in its category in the past 15 years. 2015 Morningstar bond manager of the year. Often quoted in major business media such as CNBC.

RECENT: Unusual year as main fund slightly lagging benchmark index. **QUOTABLE:** Bought 20 shares of local company and attended his first annual meeting at age of 14. "I walked up to the owner, gave him some suggestions. He wasn't sure what to do with me. It was the first interaction I had with a CEO. It got me hooked."

**MARK SEDERQUIST**

CALIFORNIA DIVISION EXECUTIVE,
CONSUMER BANKING & INVESTMENTS
BANK OF AMERICA

WHY: Oversees 870 branches—referred to as "retail financial centers" by BofA—with about 8.7K employees. Represents a fifth of the bank's entire consumer retail workforce. BofA has relationships with one out of every two California households, deposits of \$237B. **RECENT:** Named to post in July. Predecessor worked out of San Francisco, but Ladera Ranch resident Sederquist staying in OC. Newport Center office. **NOTABLE:** Grad of Stanislaus State, business degree. Started at Morgan Stanley, BofA in 2002, move to OC in 2004.

**VINNY SMITH**

OWNER
TOBA CAPITAL

WHY: Led Quest Software, which was sold for \$2.4B in 2012 to Dell. Then he began Toba Capital, which has made investments in 50+ companies. OC's largest venture capital firm. Estimated wealth of \$2.4B. **RECENT:** Has Midas touch: Invested in Irvine's Alteryx in 2013 when it was valued at \$100M. Alteryx this year topped \$8B in valuation. Current investments include NextVR of Newport Beach, with valuation close to \$1B; South Korea's Coupang, with \$9B valuation; and London-based Deliveroo, which as \$3.5B value. **NOTABLE:** Loves golfing, skiing, surfing, particularly in Costa Rica's Nicoya Peninsula.

**ALLEN STAFF**

MARKET PRESIDENT, REGION EXECUTIVE
BANK OF AMERICA

WHY: Grew up in Irvine. Went through ranks to become top executive of biggest bank in OC by deposits, \$22.8B, overtaking Wells Fargo for first time in seven years. **RECENT:** Consolidated many executives into offices at Fashion Island. Spending tens of millions to renovate its 86 OC branches, which are called financial centers to provide services like investment advice. Training staff to be more responsive to customers in areas like mortgages and small businesses. **QUOTABLE:** "We're putting a lot of resources into Orange County, which is a growth story. The cumulative effect is to grow our market share."

**IVO TJAN**

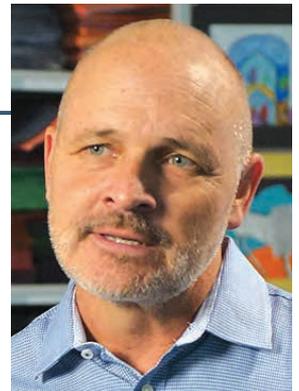
FOUNDER, CHAIRMAN, CEO
COMMERCEWEST BANK

WHY: Indonesian native came to U.S. with his parents when he was 8 years old. Knew his career path when he was 18. Founded bank in 2001 when he was 26. Has reported a profit every quarter since its founding except for the first year and in 2009 when it bought bank. **RECENT:** Has closed all branches except one; is heavily focused online and through phone. Places representatives in WeWork offices near its biggest clients. **NOTABLE:** Has ditched automated voice responses, when customers call, they're connected to bankers. **FUN FACTS:** Favorite book: "Emotional Chaos to Clarity: How to Live More Skillfully"; favorite TV show: "Knight Rider."

**C. FREDERICK 'FRED' TAYLOR**

CO-FOUNDER, PARTNER
TGS MANAGEMENT

WHY: Founded quant hedge fund with partners David Gelbaum and Andrew Shechtel in 1989. Develops quantitative trading systems software. Founders have funneled billions to charity. Personally gives to human rights, education, Africa. Has been on Business Journal OC's Wealthiest list with estimated wealth of \$1B. Offices in Irvine and Princeton, N.J. **RECENT:** Maintains ultra-low profile. Bought office in Irvine Spectrum earlier this year for \$28M. **QUOTABLE:** "As an employer, we are small, discreet, and highly selective," company says on LinkedIn page.



PAUL TAYLORCEO
OPUS BANK

WHY: 34-year financing and banking veteran, with M&A experience, tapped this year to take over bank with \$7.7B in assets. **RECENT:** Appointed CEO in May; replaced interim CEO Paul Greig. Previously served as CEO of Guaranty Bancorp for eight years, oversaw its sale. **QUOTABLE:** Said upon hiring that “I am confident in the team’s ability to restore Opus’ growth momentum, while maintaining an appropriate risk profile.”

**JACK TOAN**VP, COMMUNITY RELATIONS MANAGER
WELLS FARGO FOUNDATION

WHY: Responsible for managing over \$9M of the bank’s charitable giving and volunteerism programs in Southern California. **RECENT:** Board of directors for Illumination Foundation, UCI Alumni Association, OC Human Relations Council Community Partners, and OC Grantmakers, among others. **NOTABLE:** He has a Bachelor of Science in biology from UCI; MBA from the Paul Merage School of Business. He’s been with bank since 2002. **FUN FACTS:** Favorite book: “The Medici Effect”; favorite OC spot: Disneyland.

**TWILA TRUE**CO-FOUNDER
TRUE FAMILY ENTERPRISES

WHY: Twila and her husband, Alan, operate their own family private equity fund, investing in at least 11 enterprises, including a \$30M food preservative processing plant in Buena Park, owning 1,300+ rental homes across the U.S. and providing music videos for Hollywood. **RECENT:** She also runs Twila True Fine Jewelry & Watches that features celebrities such as singer Jordin Sparks. Also involved in Twila True Beauty, which was inspired by where she grew up, the Oglala Sioux Pine Ridge Reservation in South Dakota. **NOTABLE:** Won Business Journal Excellence in Entrepreneurship award in 2016.

**DAN WALKER**CEO
FARMERS & MERCHANTS BANK

WHY: Joined family biz in 1975 alongside father and grandfather, Ken and Gus Walker. In 1990, joined Farmers and Merchants Trust Co. as a senior vice president; elected to board of directors three years later, and following year was named president and chairman of board. **RECENT:** Nephew joined company, bringing family involvement to five generations. **NOTABLE:** Founded in 1920, company is oldest continuously operating, state-chartered trust company in California.

**JARED WOLFF**CEO, PRESIDENT
BANC OF CALIFORNIA

WHY: In March took over Banc of California, county’s second-largest based bank. Deep background in acquisitions and operations, at PacWest Bancorp from 2002 through 2014; was president of its subsidiary Pacific Western Bank. **RECENT:** Purposely reducing assets to shed less profitable products. **NOTABLE:** During his time at PacWest, Wolff led more than 20 acquisitions, including \$2.3B purchase of CapitalSource in 2013. **FUN FACTS:** Wife, Courtney; boys Griffin, 17; Graham, 14; favorite film, “Bourne Identity”; favorite book, “Spytime,” by William F. Buckley Jr.; fan of “The Sopranos.”

**JOE YUROSEK**CALIFORNIA MARKET PRESIDENT
FIFTH THIRD BANK

WHY: Well-known OC banker for 25+ years, including Comerica. When Ohio-based Fifth Third at end of 2017 decided to enter California market, it picked Yurosek. **RECENT:** Opening offices in L.A., OC and beefing up commercial bankers. Also expanding in Bay Area, says “San Francisco’s vibrant and highly diverse market makes it compelling to Fifth Third from a talent and business perspective.” **NOTABLE:** USC MBA, Cal Poly SLO bachelor’s. First car: 1976 Ford Mustang hatchback. **FUN FACTS:** Varsity baseball; favorite book, “Freakonomics”; film, “Top Gun”; musical group of youth: Van Halen.



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THE LOS ANGELES CHARGERS
AND ORANGE COUNTY SC





Artist: Mary Blair
Caterpillar Sitting on Mushroom
c. 1951

HEALTHCARE

BARRY ARBUCKLECEO, PRESIDENT
MEMORIALCARE HEALTH SYSTEM

WHY: Runs Fountain Valley-based health system with area hospitals including Orange Coast Medical Center and Saddleback Medical Center; \$3B in revenue. **RECENT:** Growing outpatient network; part of the largest imaging network in SoCal. Serves millions of patients; over 200 locations. **QUOTABLE:** "I'm generally optimistic, I think we will find a way," said when discussing v.s. healthcare reform.

**PETER BARONOFF**CEO
KPC HEALTHCARE

WHY: Runs Santa Ana-based healthcare systems operator. Orange County portfolio includes four hospitals that generated \$382M in the 12 months ended Sept. 30. **RECENT:** Growth push. KPC paying \$610M to acquire assets of bankrupt Verity Holdings, Redwood City-based firm that owned four hospitals and a nursing facility. **NOTABLE:** Riverside parent company KPC Group, led by founder Kali Chaudhuri, has \$10B in assets in disparate industries like real estate, pharmaceuticals, and engineering. **FUN FACTS:** Favorite band as a kid, Grateful Dead; schools: University of South Florida, Florida Atlantic.

**STEVE BILT**CEO
SMILE BRANDS

WHY: Founded in 1998, left, returned a few years ago to lead dental service organization with 425 offices in 17 states. **RECENT:** 13K local enrollees; 73K systemwide. Firm lauded for "happiest employees" in OC. **NOTABLE:** Top workplace, community, CEO awards from various groups including OC Association for Corporate Growth, Glassdoor, several years running; private equity-owned by Bay Area-based, healthcare-focused Gryphon Investors. **FUN FACTS:** Wife, Jennifer, three kids; favorite OC restaurant: Broadway by Amar Santana (see entry).

**ROBERT BRAITHWAITE**CEO, PRESIDENT
HOAG MEMORIAL HOSPITAL
PRESBYTERIAN

WHY: Responsible for all aspects of Hoag's hospital operations and quality of care, oversees two hospitals and Hoag Orthopedic Institute, with about 600 beds. **RECENT:** Expanded Hoag Hospital Irvine's emergency department, called Benjamin & Carmela Du Emergency Pavilion (see entry). **NOTABLE:** Opened Newport Beach 3D Surgical Theatre, Irvine campus adding new maternity services beginning in summer 2020.

**TOM BURNS**CEO, PRESIDENT
GLAUKOS

WHY: Leads maker of devices to treat glaucoma; \$2.3B value up 20% year-to-date through late 2019, more than double since mid-2015 IPO. Building-out new HQ in Aliso Viejo. **RECENT:** Expanding into pharma-based eyecare with \$400M buy of Mass.-based Avedro (Nasdaq: AVDR), licensing of technology from privately held Intratus in San Diego. **NOTABLE:** With organic, acquisitive growth, looks to see roughly \$325M revenue, 2020. **FUN FACTS:** Played QB in high school, strong safety in college. Favorite book: "The Five People You Meet in Heaven." TV show: "Seinfeld."

**KIM CHAVALAS CRIFE**CEO
CHILDREN'S HOSPITAL
OF ORANGE COUNTY

WHY: Runs county's only dedicated pediatric hospital. 334 beds and 53-bed satellite in Mission Hospital. More than 4.1K workers. **RECENT:** New autism center backed by \$10M gift from William and Nancy Thompson Family Foundation. Follows 18-bed mental health inpatient center that opened in 2018, backed by Sandy Segerstrom Daniels. **QUOTABLE:** "We are reinventing the healthcare delivery system for children and adolescents."



HER ODDS AGAINST CANCER WERE TOUGH.
HER BABY'S WERE IMPOSSIBLE.

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UCI Health

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MARK COSTAEXECUTIVE DIRECTOR, OC SERVICE AREA
KAISER PERMANENTE

WHY: Helms Oakland-based nonprofit health enterprise with hospitals in Anaheim, Irvine and medical offices around the county; serves some 600K members. Employs close to 8K workers. **RECENT:** Part of consortium of healthcare agencies building first-of-its kind mental health center in Orange, called Be Well Orange County, set to open next year.

QUOTABLE: "Our whole mission is to keep people well. We think that is done best when the [healthcare] system is coordinated and integrated."

FUN FACTS: Birthday: June 1; married 40 years, four children, five grandchildren.

**RUSTY FRANTZ**CEO, PRESIDENT
NEXTGEN HEALTHCARE

WHY: Leads biggest publicly traded healthcare software provider based in Orange County, \$1B valuation. **RECENT:** Multiyear restructuring effort for Irvine firm, which makes software that doctors and dentists use to manage their practices, capped off by new name; previously Quality Systems Inc. **NOTABLE:** \$132M in revenue for Q1 2020 for NextGen. He has a Master of Science in engineering from Stanford University and a Bachelor of Science from Maine Maritime Academy. **FUN FACTS:** Favorite spot in OC is on a boat; college: Maine Maritime Academy. Likes "Breaking Bad."

**JAMES GLIDEWELL**FOUNDER, OWNER, CEO
GLIDEWELL LABORATORIES

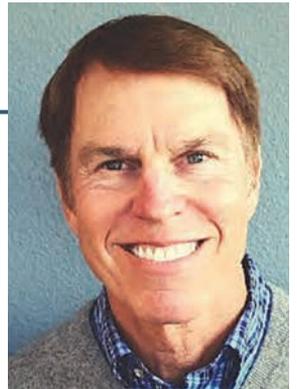
WHY: Runs largest privately owned dental implant provider: \$500M in annual sales, 4K workers. Products include crowns, dentures, composites, ceramics. Directs R&D. **RECENT:** Bought JWA-area offices in 2018 for \$88M; company campus totals nearly 500K SF.

NOTABLE: Paid \$10.6M for Village Crean, home of late John and Donna Crean, Newport Beach 2013. Began Glidewell 1970; first year sales: \$39K.

**RICK HANCOCK**INTERIM CEO, PRESIDENT
AVID BIOSERVICES

WHY: Pharma vet running \$300M-valued contract drug manufacturer, previously called Peregrine Pharmaceuticals.

RECENT: Named interim CEO in May, succeeding Roger Lias. Company no longer developing own cancer drugs, focus on contract work. **RECENT:** Served as president and CEO of Ajinomoto Athea, board member of Tempo Therapeutics. Bachelor's degree, microbiology and immunology, Miami University.

**BRIAN HELLELAND**CEO
ST. JUDE MEDICAL CENTER

WHY: Headed Fullerton's St. Jude, part of St. Joseph Health system, since 2017. One of California's more technologically advanced hospitals. Previously held medical center's COO role. **RECENT:** St. Jude listed among the top 250 hospitals in the U.S. for 2019 by medical services information provider Healthgrades. OC's No. 7 hospital by revenue, \$567.5M for 12-month period ended September 2018.

NOTABLE: Has collaborated with physicians and medical group members to redesign approaches to quality, patient safety, peer accountability.

**THOMAS HERZOG**CEO, PRESIDENT
HCP

WHY: Runs \$17.3B market cap REIT, one of OC's most valuable public companies. **RECENT:** Buying 224K-SF life sciences building in Cambridge, Mass., for \$332.5M. Sold Silicon Valley campus to Google for \$1B last year; \$700M profit. **NOTABLE:** Second stint at HCP, in between worked as CFO at apartment REIT UDR.



BEST
CHILDREN'S
HOSPITALS

WORLD REPORT
USNews

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CREDENTIALING CENTER

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KEITH KATKINCEO
UROVANT SCIENCES

WHY: Leads \$285M-valued developer of urology drugs. Unit of Europe-based Roivant, founded by ex-hedge fund manager Vivek Ramaswamy. **RECENT:** Irvine firm raised \$140M in 2018 IPO, drug designed to treat overactive bladder symptoms still being tested. **NOTABLE:** Katkin previously CEO of OC drugmaker Avanir, sold for about \$3.5B in 2014. Urovant one of two dozen parent firm spinoffs developing about 40 drugs.

**JOE KIANI**FOUNDER, CHAIRMAN
MASIMO

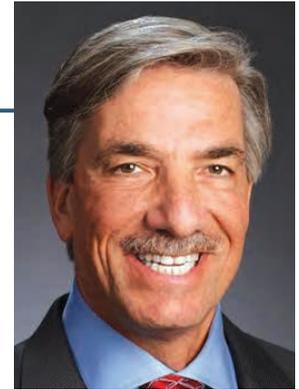
WHY: Founded Irvine patient monitoring company in 1989 that last year reported net income of \$193M on sales of \$853M. Masimo valued at nearly \$8B. Kiani's stock valued at around \$900M. **RECENT:** Company's stock is up more than 50% over past year. Firm making a push into monitoring systems for opioid use, hoping to prevent accidental overdoses. Among early backers of Joe Biden's campaign. **NOTABLE:** Philanthropy geared toward children, health, and poverty alleviation. Started foundation to achieve zero preventable deaths by 2020.

**MARCIA MANKER**CEO
MEMORIALCARE SADDLEBACK,
MEMORIALCARE ORANGE COAST
MEDICAL CENTERS

WHY: Dual role since 2016, Saddleback in Laguna Hills, Orange Coast in Fountain Valley. They have a combined 470 beds and 6.5K employees. Under her leadership they have established prominent outpatient facilities, developed new models of care. **RECENT:** Saddleback No. 9 among OC hospitals for 12-month period through September 2018, \$326M. Orange Coast No. 10, \$295M. **NOTABLE:** Earned title of Woman of Year for 72nd District from California State Assembly in 2014.

**JIM MAZZO**GLOBAL PRESIDENT
CARL ZEISS MEDITEC

WHY: Area's most prominent executive in ophthalmology, a key local medical hub. Counts some 38 years working with world-class ophthalmologic companies; headed Allergan's contact lens unit, later ran its spinoff Advanced Medical Optics. **RECENT:** A founder and now chairman of technology, medical accelerator OC-TANe. Also serves as chairman of Neurotech, a retinal implant company; on board of Avellino Labs, a biotechnology and genetic science company. **QUOTABLE:** On new line of Zeiss digitization and high-resolution products unveiled in September, said "future-forward trends, such as digitalization, [are] reshaping how eyecare is practiced today and tomorrow."

**JENNIFER MITZNER**CEO
HOAG ORTHOPEDIC INSTITUTE

WHY: Named CEO in 2017. Institute is state's largest volume provider of joint replacements for each of the past six years. **RECENT:** Opened doors for a new specialty care clinic in Tustin; located within recently built, 60K-SF Hoag Health Center Tustin Legacy medical office building. **NOTABLE:** "Important to open specialty clinics in areas where residents have limited resources for their orthopedic injuries or conditions," she said at Tustin unveiling. **FUN FACTS:** Husband, Marc; two sons: Mason, senior at Santa Clara University; David, senior at Servite HS; favorite spot in OC, "my backyard."

**MICHAEL MUSSALLEM**CEO
EDWARDS LIFESCIENCES

WHY: Heart valve firm. is biggest OC public company by market cap, exceeding \$46B, double No. 2 Chipotle (see Brian Niccol entry). Only CEO Edwards has known since spun-out of Baxter in 2000. **RECENT:** More growth coming from \$240M, 500K-SF expansion of Irvine campus. **NOTABLE:** Keynoted annual meeting of OCCF (see Shelley Hoss entry) in 2018; spoke of his family's support for kids with Down syndrome. **FUN FACTS:** Varsity wrestler in high school. Wife, Linda, brother, Phil; "large extended family."



ARNOLD PINKSTONCORPORATE VP, GENERAL COUNSEL
EDWARDS LIFESCIENCES

WHY: Longtime OC GC has risen through the corporate legal ranks at several prominent OC companies. Edwards the largest OC firm by market cap (see Michael Mussallem entry).

RECENT: Named to current post mid-2019, succeeding 2018 OC 500 listee Aimee Weisner. **NOTABLE:** Previously chief legal officer, CoreLogic (see Frank Martell entry); EVP and general counsel at Allergan; SVP and general counsel, Beckman Coulter. Has served boards Janus Capital, Bio-Rad Labs.

**GENE RAPISARDI**PRESIDENT
CIGNA HEALTHCARE SOUTHERN
CALIFORNIA

WHY: Longtime Cigna vet oversees one of OC's largest PPOs, with enrollment topping 70K. Large dental plan, too.

RECENT: Business Journal feature in August: spotlighting songwriting pursuits that have helped raise funds for Leukemia and Lymphoma Society's Light the Night fundraising event. **QUOTABLE:** "The glass may seem half-empty/But it's sure filling up fast/We're here to change the future/From the pain that's in our past."—lyrics from "Light the Night."

FUN FACTS: Varsity baseball, played catcher; favorite film, "Rocky 2."

**SETH TEIGEN**CEO
MISSION HOSPITAL

WHY: New boss at hospital with locations in Mission Viejo and Laguna Beach, OC's fourth-largest hospital, with about \$634M in revenue last year. **RECENT:** Named CEO of Mission Hospital in August. Will oversee Mission Hospital's grand opening of Judi and Bill Leonard Institute for Cancer Prevention, Treatment, and Wellness. **NOTABLE:** In 2016, recognized as one of the 50 Rising Stars in Healthcare under 40 by Becker's Hospital Review. **FUN FACTS:** Wife, Nicole; two sons: Deacon and Graham; favorite OC restaurant: Ramos House Café.

**STEPHEN THORNE**FOUNDER, CEO, PRESIDENT
PACIFIC DENTAL SERVICES

WHY: Founded company in 1994 when he entered into his first dental practice management contract in Costa Mesa. Company aims to let clinicians focus more on the patient; and worry less about the business. **RECENT:** PDS has over 700 supported offices in 20 states. PDS plans to add more than 80 supported offices each year. **QUOTABLE:** "We believe that patients pay our salaries. Therefore: Everyone must do what it takes to please them," company says on its website.

**ERIK WEXLER**CEO
PROVIDENCE ST. JOSEPH HEALTH
SOUTHERN CALIFORNIA

WHY: Former CEO of Tenet Healthcare's Northeast Region. Came to Providence in May 2016 to lead what is one of the Southland's largest healthcare systems.

RECENT: Providence SoCal has approximately 13K employees, or "caregivers," and more than 3.5K physicians on staff. **NOTABLE:** Decided to get into healthcare after witnessing an ER department struggle to provide adequate patient care during an emergency. An outdoor enthusiast and enjoys spending time with his wife, Stephanie. **FUN FACTS:** Favorite musician of his youth: Cat Stevens. TV show: "Seinfeld."

**JEREMY ZOCH**CEO
ST. JOSEPH HOSPITAL ORANGE

WHY: Runs nearly 500-bed acute care hospital in Orange, county's fourth largest. Previously held position of president, COO roles. **RECENT:** \$603.7M in revenue for 12-month period ended Sept. 30, 2018, up 8%. **NOTABLE:** 2 years with CEO role. Master's of health administration, healthcare administration degree from Washington University in St. Louis. Hobbies include marathons, triathlons.





Artist; Mary Blair
"You Can Fly"



HOSPITALITY / FOOD

BOB ALTERPRESIDENT
SEAVIEW INVESTORS

WHY: Founder of Sunstone Hotel Investors, OC's largest hotel REIT. Started Aliso Viejo-based investment firm in 1985, took the company public twice. Firm now led by CEO John Arabia. Currently president of hotel investor Seaview Investors and board director at Tejon Ranch, a California landowner with \$483M market cap. **RECENT:** Newport Beach-based Seaview opened 142-room AC Hotel by Marriott Beverly Hills this year; Tejon Ranch recently won approvals for the Centennial, to include 19K residential units and 10M SF of commercial space in northwest L.A. **NOTABLE:** Chairs Cornell University School of Hotel Administration Dean's Advisory Board.

**RUSS BENDEL**CEO
HABIT RESTAURANTS

WHY: Has led fast-casual burger chain on slow-and-steady pace for 10+ years, through 2014 IPO. **RECENT:** OCBJ industry "Person of the Year" 2019; added CMO, named Innocean its new ad marketing agency for push. More than 270 locations in 12 states, overseas; \$400M systemwide sales; eighth-largest OC-based chain. Son, Russ Jr., runs several local indie eateries. **QUOTABLE:** "We have a responsibility to be good stewards," he told the Business Journal.

**JAY BURRESS**CEO, PRESIDENT
VISIT ANAHEIM

WHY: Sixth year at helm of largest destination management organization in the county, overseeing new investment and development at West Coast's largest convention center. Grabbing new event business after 200K-SF Anaheim Convention Center expansion in 2018, this year's Disneyland Star Wars land opening. **RECENT:** Helped bring large-scale travel trade show, IPW, to the ACC in 2019, slated to bring 1M travelers to county over next three years. **NOTABLE:** Chairman of Orange County Visitors Association, works with Ed Fuller (see entry).

**TIM BUSCH**FOUNDER, CEO
PACIFIC HOSPITALITY GROUP

WHY: Sources deals, heads boutique hotel runner—Paséa Hotel & Resort, AC Hotel Irvine—and Busch Firm; moves in Catholic circles statewide, including new diocese HQ Christ Cathedral, spiritual-intellectual seminars for activists; owns a Napa winery. Chapel in Irvine on-site of law firm holds services for Protestant converts; works with Jesuit Robert Spitzer. **RECENT:** Moving to higher-end hotels, sold business-class properties. **NOTABLE:** Investors include Dick Pickup (see entry).

**JOHN CAPPASOLA JR.**CEO
DEL TACO RESTAURANTS

WHY: Former Del Taco brand chief leading one of Orange County's largest restaurant operators, with some \$810M in sales for 12 months through January, across 583 locations. **RECENT:** Chain has been the subject of recent news chatter about a possible sale. Among first fast-food chains to introduce plant-based meat offerings, with Beyond 8 Layer Burrito. **NOTABLE:** Leading strategy to boost franchised locations over company owned by 2020.

**JULIE FELSS MASINO**PRESIDENT, NORTH AMERICA
TACO BELL

WHY: Part of exec team that runs OC's biggest—by a wide margin—restaurant chain. About 7K locations. **RECENT:** Along with Liz Williams, Taco Bell's international president, ran Yum Brands division after Brian Niccol's departure in 2018. Saw \$10.8B in systemwide sales in 2018, up 7%. Corporate changes in July: Mark King named to Niccol's old spot. **QUOTABLE:** Masino posted memo: "wake up. be kind. KICK ASS. repeat." on Instagram New Year's Day 2018, the day Taco Bell named her to current role.





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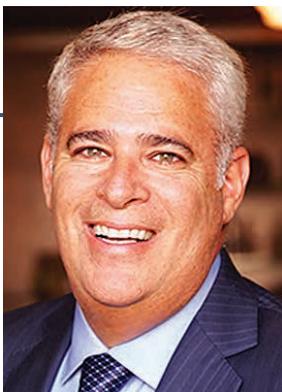
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IRVINE COMPANY RESORT PROPERTIES

ALAN FUERSTMANNFOUNDER
MONTAGE INTERNATIONAL

WHY: Luxe hotel expert that got his start as doorman at a Marriott property, founded Montage in 2002 with flagship Laguna Beach property opening following year. Eight properties in portfolio, whose values approach \$3B. **RECENT:** Montage and sister company Pendry Hotels—run by son, Michael—have several projects in works in multiple states. Long-planned Pendry West Hollywood slated to open next year; Montage Big Sky, first five-star resort in Montana, to open in 2021. **NOTABLE:** Pendry described as “new luxury” concept for younger demographic.

**ED FULLER**CEO, PRESIDENT
ORANGE COUNTY
VISITORS ASSOCIATION

WHY: Former Marriott Hotels exec, leads the county’s tourism marketing efforts along with Jay Burrell (see entry). Promotes international visitation from China, the Middle East. **RECENT:** Partner investment in the organization has grown from \$270K in 2012 to \$1.3M in 2019. **NOTABLE:** Co-founder of Irvine-based Laguna Strategic Advisors, a consortium of independent business executives. **FUN FACTS:** Varsity football player in high school; favorite TV show, “Castle.”

**CHRISTOPHER FURMAN**CEO, PRESIDENT
VENTURA FOODS

WHY: Responsible for food manufacturer with some \$3.7B in sales and workforce of 3,000+. Named to top spot in 2009. Company services restaurants, retailers, and entertainment venues. **RECENT:** No. 2 food supplier in Orange County after Golden State Foods. **NOTABLE:** Vice chair of Children’s Hospital of Orange County board of directors.

**AZMIN GHahreman**CHEF, FOUNDER
SAPPHIRE LAGUNA
DELLAH

WHY: Considered one of Orange County’s top culinary figures; along with Laguna Beach restaurant has other local culinary, catering businesses. **RECENT:** Latest venture, a line of spices, sauces, seasonings, curries and other products, going national. Started in 2017, now in more than 1K Ralphs, Krogers, Smart & Final stores, other supermarkets across the country. **NOTABLE:** Latest products are marketed under the Dellah brand, named after his daughter, as well as the Mamu Wu name, a nod to the mother of partner in venture, Ling Wu, who is also part of Pomona-based drink maker Sonora.

**SCOTT HERMES**PRESIDENT, RESORT PROPERTIES
IRVINE CO.

WHY: Responsible for the operation of Irvine Co.’s three hotel properties: the Resort at Pelican Hill, Fashion Island Hotel, and Hotel Irvine, as well as management of the company’s golf and marina holdings. **RECENT:** 500-acre Pelican Hill has 5-star designation from Forbes Travel Guide Star Awards, one of only 210 hotels and resorts worldwide to earn honor this year. **NOTABLE:** Previously served as general manager of 450-room Westin San Diego in the city’s Gaslamp Quarter.

**ANNE-MARIE HOUSTON**GENERAL MANAGER
MONTAGE LAGUNA BEACH

WHY: Formerly resort manager, named first female GM in Montage’s 16-year history in May. Oversees 600 employees at flagship, 253-room Montage property in Laguna Beach. Previous stints at high-end resort locales on four continents, including stops at properties in Thailand and Dubai. **RECENT:** Led multimillion-dollar renovation that upgraded rooms, lobby, spa, food, and amenities. **NOTABLE:** Hotel expected to sell to South Korean financial services group, along with Ritz-Carlton Laguna Niguel for at least \$900M.



MARK KINGCEO
TACO BELL

WHY: Leads largest OC-based restaurant chain, pushing \$11B in annual systemwide sales, 7K global locations, 4.5K local employees. **RECENT:** Named to post July 2019. Previously boosted sales at TaylorMade and Adidas, the latter of which gained newfound and massive popularity with youth. **QUOTABLE:** Personal website maxims: “Let people make mistakes and let them fix it” and “Be in pursuit of your own disruption.”

**ED LEE**CO-FOUNDER
WAHOO'S FISH TACO

WHY: Built Wahoo's with brothers Mingo Lee and Wing Lam into \$64M business. Ed Lee focused on company's real estate; Lam, often public face of company, serves as VP of marketing; Mingo Lee is CEO. **RECENT:** Wahoo's now back in carefully considered growth mode. Partnered with Chef John Park to open Toast Kitchen & Bakery in Costa Mesa last year. **QUOTABLE:** “I think 2020 is going to be even more people coming to Orange County. The food scene here is going to be phenomenal. Orange County culinary is going to get some recognition that we're somebody.”

**ANDY PEYKOFF II**CEO, PRESIDENT
NIAGARA BOTTLING

WHY: Took lead roles in 2002 at private-label bottled water supplier founded by father in 1963. Company founded in Irvine, now HQ'd in Ontario. Largest family-owned bottled water firm in country. **RECENT:** Investing \$90M in Temple, Texas, with a 450K-SF facility. Construction on the bottling facility began earlier this year on a 50-acre site at the Temple Industrial Park. Will create 70 new jobs with operations due to get underway toward the end of the year. **QUOTABLE:** Other Peykoff family members ran their own bottled water companies in prior years. On the competition, one told L.A. Times in 1988, “As they say, blood is thicker than water.”

**SHAUN ROBINSON**GENERAL MANAGER
HILTON ANAHEIM

WHY: GM of Orange County's largest hotel for past nine years. Previously led Hilton Orange County Costa Mesa. Oversees 1,574 rooms, nearly 1,000 employees at hotel, which opened in 1984. Five restaurants, gift shop, beauty salon & spa, and a fitness center with indoor pool and basketball court. **RECENT:** Starting weekday rate is about \$150. **NOTABLE:** England native received hospitality administration management degree from Camborne Hotel School in the U.K.

**RODNEY SACKS**CHAIRMAN, CEO
MONSTER BEVERAGE

WHY: Runs amped-up line of beverages with Hilton Schlosberg; wealth estimated at \$3B. Company based in Corona, but lives and invests locally. **RECENT:** Separate investment business buying Irvine Concourse office tower for about \$130M as personal investment, largest reported area property buy to date. **NOTABLE:** Coca-Cola paid \$2.15B for nearly 17% stake in Monster in 2015.

**SHAHEEN SADEGHI**FOUNDER, PRESIDENT
LAB HOLDING

WHY: Visionary real estate developer of retail and event center, including Anaheim Packing House food hall, Make Anaheim, LAB Anti-Mall, The Camp in Costa Mesa. **RECENT:** Largest food hall on tap in LAB's hometown of Costa Mesa; 60K-SF “Market Hall” planned for creative office development The Press, at old L.A. Times printing facility. Also has project moving ahead in San Marcos. **QUOTABLE:** “Nobody is more creative than [Sadeghi], he has a 20-year history of figuring out what people want,” said officials heading the office portion of The Press.



HILTON SCHLOSBERGPRESIDENT, COO, CFO
MONSTER BEVERAGE

WHY: South African-born billionaire who with Rodney Sacks bought then Anaheim-based Hansen Natural in 1992, turned it into one of country's better-known energy drink maker with \$31B valuation. **RECENT:** Expected purchase of Knobbe Martens 14-story HQ building in Irvine will bring area office investments past \$500M; duo's portfolio ranks among area's largest for private investors of commercial real estate. **NOTABLE:** Sacks and Schlosberg have a 9% and 8.8% ownership stake, respectively, in Monster Beverage.

**LYNSI SNYDER**OWNER
IN-N-OUT BURGER

WHY: Heiress of California cult classic burger chain founded by grandparents in 1948. Fourth-largest chain based in OC with \$926M in 2018 sales. **RECENT:** Nearly \$20M distribution center in Colorado nabbed building permit as careful expansion continues for chain. Business Journal estimated wealth of \$2B. **QUOTABLE:** Sale of the company seems unlikely any time soon as Snyder told Forbes, "It's not about the money for us. Unless God sends a lightning bolt down and changes my heart miraculously, I would not ever sell."

**GREG TROJAN**CEO
BJ'S RESTAURANTS

WHY: CEO of Orange County's third-largest restaurant operator with sales of \$1.1B for the 12 months through Jan. 1, up 8% across more than 200 locations. **RECENT:** Menu innovation a constant, ranging from new burger flavors to different versions of its famed Pizookie dessert in 2019. **NOTABLE:** Been with BJ's since 2012. Before that served as CEO of Guitar Center Holdings and House of Blues.

**LINDSEY UEBERROTH**CEO
PREFERRED HOTELS & RESORTS

WHY: Joined the hotel membership company in 2004 when Ueberroth family acquired it, then known as IndeCorp. As CEO, has led the company to \$1B-plus in sales, plus rebranding and expansion to 25 countries. **RECENT:** Growing its five separate collections, having added nearly 10 hotels to its Legend brand in 2019. **QUOTABLE:** "Millennials are looking for all kinds of experiences, but I think today's traveler, I don't care what age you are, what demographic you are, everybody's seeking something different," she said in May. "Time is the greatest luxury we have."

**CHRIS UNDERWOOD**CEO
YOUNG'S MARKET

WHY: Helms employer of more than 3K workers doing business in 10 states. **RECENT:** Federal Trade Commission OK'd joint venture with Republic National Distributing in July, deal official in August. Young's Market now a division of Republic National's Western region, making the two partners in all markets where Young's has business. **NOTABLE:** Represents fifth generation leading family-owned business. USC communications graduate. Started off in the company's warehouse. Father, Vern, serves as board chair.

**MARK WETTERAU**CEO
GOLDEN STATE FOODS

WHY: Leads one of larger OC private companies with \$4B in global revenue, about 40% lower since sale of big division. Food products maker, distributor. **RECENT:** Sold nine distribution centers serving client McDonald's; opened 200K-square-foot sauces-and-dressings plant in Texas, building second produce processing plant, Wuhan, China. QCD unit, which delivers to non-McDonald's clients including Starbucks, Chick-fil-A and Chipotle, moving to Texas. **QUOTABLE:** Spokesperson told Business Journal GSF more focused "on higher growth, higher margin food manufacturing" globally.



FUN FACTS: VISION THINGS

We asked the OC 500 for a statement of their visions; a selection ...

- Liberty with virtue produces cultural prosperity. Scott Baugh
- Student success, student success, student success. Matt Parlow
- Finding ways to empower others. Song Richardson
- Truth and beauty. Daniele Struppa
- Growth comes only from action. Paul Pickle
- Make the world better for tomorrow. Fram Virjee
- A world where women speak up. Patricia Arvielo
- The power of work changes lives. Nicole Suydam
- Pursue excellence while respectful and inclusive. Erwin Raphael
- Employee engagement drives real success. Will Righeimer
- Ability is spread equally, opportunity is not. Gary Brahm
- Transformation through love, faith and compassion. Jack Toan
- Be part of the solution. Peter Baronoff
- Life is now, don't wait! Mike Mussallem
- Fight the good fight. David Bahnsen
- Live with no regrets. Alex Bhathal
- This too will change. Be positive. Steven Check
- Value and service with honor and integrity. Mark Copeland
- Just make it happen. Jon Kline
- Work harder and smarter. Help others. Ethan Morgan
- Honesty, effort, fairness, self-discipline, family, friends. Murray Rudin
- The harder you work, the luckier you get. Daniel Callahan
- Follow the Golden Rule. Glenn Dassoff
- Make a difference and be happy. James McDonald
- Live life, be kind, no regrets. Mark Peterson
- Always try your best. George Wall
- Be a champion of all things good. Rebecca Hall
- Return to civility, decency and kindness. Michelle Jordan
- Find your passion, then try to do it better than anyone.
Greg MacGillivray
- To create meaningful connections. Brenda Springer
- Always move forward. John M. Curci
- Lead with trust, transparency and honor. Rick Matros
- Leave the world a better place. Jon Jaffe
- Support a productive, fun, collaborative environment. Eric Hinkelman
- Improve the communities we build in. Bill Wilhelm
- Invest back into home and community. Frank Martell
- Listening is key to lifelong learning. Lucy Dunn
- Live for a great purpose. Reuben Franco
- Commit to leading with love. Shelley Hoss
- Pay forward blessings God has provided. Gene Rapisardi
- Life is about balance and relationships. Jeff Ingham
- Serve those I love and respect with kindness, compassion, and conviction.
Erik Wexler
- Win or learn. Jim Madden
- If you're coasting you're going downhill. Grant Van Cleve
- People, locations, numbers, colors, opportunities, purpose. Parke Miller
- Make people near me happy. Eric Paulsen
- Power without vision or purpose is not the same thing as leadership.
Tim Brandt (Doris Kearns Goodwin)
- Employee culture is key to success. Adam Coffey
- Get back up and try again. Joe Daichendt
- Celebrate what you can do well. Patrick Fuscoe
- Helping others improve their lives. Wayne Pinnell
- Love God, family, country, passionately and always. Manuel Ramirez
- Work hard, work often, and take care of others. Ted Wilm
- Get a little better every day. Chris Antonious
- Opportunities are capricious; don't stand still. Michael Burdick
- Creating a better future through mobility. Lance Zhou
- Live the life you have imagined. Darin Anderson
- Today's scientific discoveries, tomorrow's breakthrough medicines.
Nazli Azimi
- Good (open, honest) conflict drives results. Jesse Bagley
- Create awesomeness they don't know they want ... yet.
Robin Christenson
- The currency of life is generosity. Ray Cohen
- Be part of something bigger than yourself. Mike Gray
- Healthier. Kinder. Greener. Ken Cruse
- She believed she could, so she did. Jenny Dineen
- Dream big, be strong, love life. Nicola Evans
- Dream big, work hard, enjoy life. Stacey Jue
- Always be humble and kind. Mike Henry
- There's always a better way. Kelly Ireland
- Entrepreneurial spirit. Societal impact. Personal freedom. Reza Jahangiri
- A world where no one is lonely. Scott Lien
- Turn dreams into reality. Dave Krajanowski
- Do a good deed every day. Abbas Mohaddes
- There is no off-season for success. Steve Jones
- Do good, be kind, stay humble. Katie Rucker
- Lead and live with integrity, fairness and EQ. Guita Sharifi
- I'm not afraid. I was born to do this. Annette Marie Walker (Joan of Arc)
- Life's not a dress rehearsal. Ralph Stern
- Treat people with respect and dignity. Jim Doti
- Try to be the person you think you are. Paul Musco
- World together; love for one another. Paul Musco



Artist: Mary Blair
"Bibbidi Bobbidi Boo," Cinderella



INNOVATION

ANDEREE BERENGIANCEO
CIE

WHY: Leads technology startup studio behind native ad platform Nativo, among others and overhauls at Leslie's Pool, Petco and Stylehaul. **RECENT:** Added two entrepreneurs-in-residence to the team, focused on two health-related startups in stealth. **NOTABLE:** Attends the Cavalcade sports car rally annually. Dreams of meeting da Vinci and running with the bulls in Pamplona, Spain.

**BILL CARPOU**CEO
OCTANE

WHY: Leads Aliso Viejo-based business accelerator for technology and life sciences. Aims to create 55K high-paying technology jobs in Southern California by 2030. **RECENT:** Company moving its HQ to the Great Park Neighborhoods, forming a deep relationship with land developer FivePoint Holdings. Sees collaboration with new City of Hope cancer treatment center planned at FivePoint Gateway campus. **QUOTABLE:** OCTAN's move to Irvine is not just a relocation, but rather "the beginning of a center of gravity for OC." **FUN FACTS:** Wife, Paula; daughter, Cara; grandson, Jamie.

**RAY CHAN**MANAGING DIRECTOR
K5 VENTURES

WHY: Among OC's better-known VC execs. Runs firm with Amir Banifatemi, focused on Series A and B funding in heavy technology companies. Member of the investment committee for Tech Coast Angels' ACE Funds. **RECENT:** Co-founded early-stage medical device accelerator Koa Accel with Dr. Francis Duhay. Invested in Makani Sciences and Microdermics. **QUOTABLE:** Koa team is heavily invested in startup success, "with all parties" involved having "skin in the game."

**ANDY FATHOLLAHI**CEO
KANVAS

WHY: Founded Incipio Group in a garage in 1999, and grew Irvine smartphone case and accessory company to \$400M in annual revenue. **RECENT:** Turned over CEO role at Incipio last year, remains as chairman. New firm, Kanvas, a packaging, accessories and design brand that provides control mechanisms for vape consumers, in addition to glass jars and bags for cannabis use. **NOTABLE:** "The cannabis space reminds me of where the mobile phone business was 20 years ago," Fathollahi said of his transition from Incipio to Kanvas Co. "Cannabis might just be the new iPhone."

**HEIDI GOLLEDGE**CEO
JOBOT

WHY: Founder of AI-powered recruiting company Jobot and CareerBliss, a job searching platform similar to Glassdoor. Previously led CyberCoders, which sold for \$100M. **RECENT:** Company's HQ at WeWork's space in Irvine doubled in size, employee count up from 19 to 75 in just three months. Seeking more space in OC. **QUOTABLE:** Company is "uniquely positioned" due to "strong automation and human talent."

**JOHN 'J.J.' JACKSON**DIRECTOR
CSUF CENTER FOR ENTREPRENEURSHIP

WHY: Leads CSUF's Center for Entrepreneurship and CSUF Startup Incubator. Also an active investor, and the founder of Titan Angels fund. **RECENT:** Advises startups, provides connections to funding for companies including 10-8 Systems, Nui Cookies. **NOTABLE:** Founded Bird-Dog Group, a marketing and sales consulting firm. Has backed YMCA and United Way, and serves as an SBDC adviser.



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ABE KAREMFOUNDER, CHIEF DESIGNER, CO-OWNER
KAREM AIRCRAFT

WHY: Dubbed the “drone father” for Predator device that revolutionized aerial warfare, company makes manned and unmanned rotorcraft vehicles mainly for the military. Now moving into development of VTOL civilian air taxi, called “Butterfly,” with Uber.

RECENT: Spinning off a separate company for the Uber project with \$25M in Series A funding from South Korea’s Hanwha Systems. **NOTABLE:** Born in Iraq, emigrated to Israel and then to the U.S. over 50 years, none of his teams has ever met failure on the technical side. “Southern California is one of the best places to do aircraft,” he said in August.

**KIM KOVACS**FOUNDER, CEO
MYJANE

WHY: Transformed shuttered women-only, ride-sharing service SeeJaneGo into MyJane, a cannabis subscription and delivery service for women. **RECENT:** Company acquired by cannabis logistics company ManifestSeven, formerly known as MJIC Inc., which is exploring a public listing on a non-U.S. exchange.

NOTABLE: Sold MyJane in less than a year. Managing director at Arroyo Ventures, member of OCTANe board.

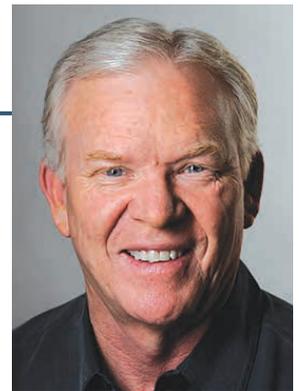
**XANDRA LASKOWSKI**FOUNDER, CEO
OSEA ANGEL INVESTORS

WHY: Well-connected investor who launched women-only angel group in 2017 to create a more inclusive, first-time investor environment. Grew team from eight to more than 25 members. Also involved with Tech Coast Angels, Cove Fund, Titan Fund. **RECENT:** The Titan Fund of CSUF recently invited OSEA members to join the fund. 5 members have joined, and several others are considering. **NOTABLE:** Startup adviser with over 25 years of entrepreneurial experience. OSEA based at the UCI’s Cove.

**BILL LINK**FOUNDER, PRINCIPAL
FLYING L. PARTNERS

WHY: Co-founded healthcare VC firm 1999; considered guru in early-stage medical device firms, especially ophthalmology. Founder, American Medical Options, sold to Allergan 1986; founder ophthalmic surgical company Chiron Vision, sold to Bausch & Lomb. **RECENT:** Formed new venture in February with legendary Wall Street firm KKR to evaluate emerging ophthalmic medical device and biopharmaceutical companies. **QUOTABLE:**

Told exec at one of first jobs, “‘I know an ophthalmologist.’ That started my career in ophthalmology.”

**JIM MADDEN**CO-FOUNDER, MANAGING DIRECTOR
CARRICK CAPITAL PARTNERS

WHY: Founded online outsourced HR firm Exult in late 1990s, picked up \$50M-plus payday when sold in 2004. Now leads PE firm with that has raised \$455M and invested in 15 companies. **RECENT:** Has ability to write \$50M investment checks. Project management software firm Mavenslink, which got \$48M investment in April.

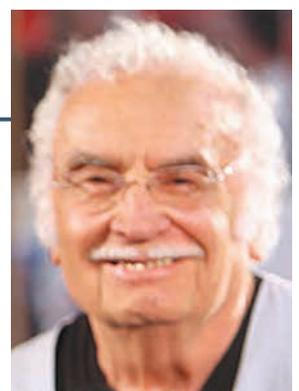
QUOTABLE: Big sailing fan, names his boats “Stark Raving Mad” as a play on his name and the amount of money spent on his hobby. Says sailing “is my passion ... like a chess game on the water.”

FUN FACTS: Wife, Heather; favorite book, “The Great Gatsby.”

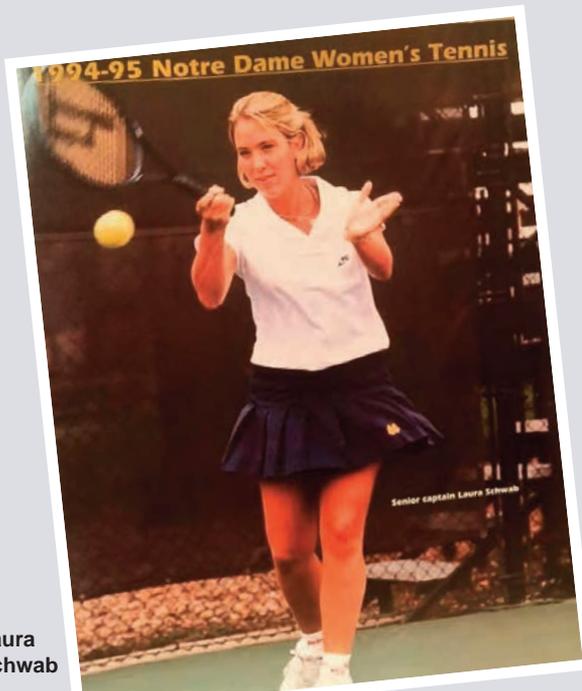
**ANTHONY MAGLICA**FOUNDER, OWNER, PRESIDENT
MAG INSTRUMENT

WHY: Anaheim resident who founded flashlight company. Law enforcement officials are regular customers.

RECENT: Recognized in 2018 during the 21st Annual Conference at the National Archives Conference for company’s support of U.S. Military. **NOTABLE:** Started and is still active at Ontario-based company that employs hundreds in the U.S. One of OC’s wealthiest with estimated net worth of \$640M.



FUN FACTS: GOOD SPORTS



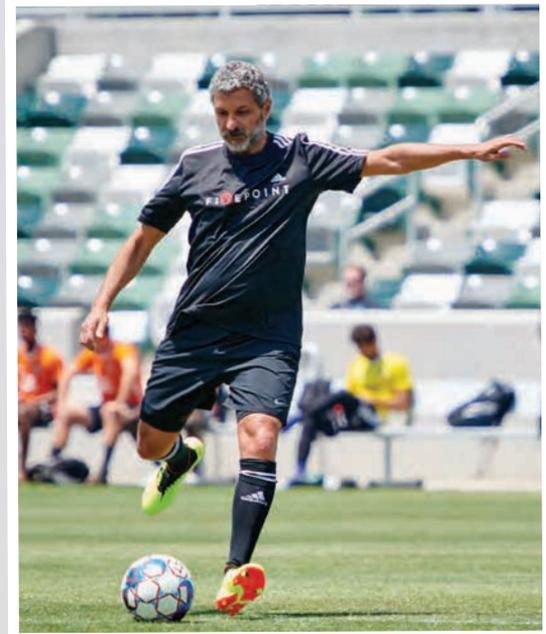
Laura Schwab



Manouch Moshayed



Daniele Struppa



Emile Haddad

There are plenty of jocks among the OC 500 ... and more than a few self-proclaimed nerds as well.

About half of respondents played high school varsity basketball, football or baseball, in that order. Track, cross country, tennis, golf, swimming or water polo, and soccer, were also well-represented.

Quite a few lettered in multiple sports, several went on to play at the college level—sometimes on full scholarship—and a handful of the OC 500 were cheerleaders.

Song Richardson was a concert pianist.

A few were “with the band,” though perhaps not The Eagles or The Boss.

Don DiCostanzo and Michelle Jordan played lacrosse; Adam Coffey gave blood playing hockey; Abbas Mohaddes lifted weights; Jim Madden sailed; Grant Van Cleve skied; and Allan Dicks, who grew up in South Africa, played rugby.

HICHAM SEMAANOC PRESIDENT
TECH COAST ANGELS

WHY: Succeeded Grant Van Cleve as president in 2018 for one of OC's top early-stage investment groups. Served as CEO at QuickStart Intelligence for 18 years prior. **RECENT:** Tech Coast Angels invested nearly \$14M in Southern California through June 2019. Added 17 new companies. **NOTABLE:** MBA from UCI Paul Merage. **FUN FACTS:** Fluent in Arabic and Spanish; Family, wife Patty, four children; favorite OC spot, Old Towne Orange.

**RICHARD SUDEK**EXECUTIVE DIRECTOR
UCI BEALL APPLIED INNOVATION

WHY: Tapped to lead UCI Beall Applied Innovation, angel investor who led Chapman University's Leatherby Center for Entrepreneurship prior. **RECENT:** Applied Innovation will double its footprint to nearly 84K SF at UCI Research Park. New building will collocate with University Lab Partners wet lab, the first accessible wet lab facility in OC. **NOTABLE:** Chairman emeritus at Tech Coast Angels; active angel investor in more than 20 companies. **FUN FACTS:** Married 31 years; two adult sons; favorite film, "Apollo 13."

**JESSICA TOH**CO-FOUNDER, CEO
HUCKLEBERRY LABS

WHY: Runs startup that incorporates artificial intelligence into its baby tracker app. Husband, Seng Toh, is the company's chief technology officer. **RECENT:** App launched in 2017, downloaded by more than 175K users. Backed by Spero Ventures and Irvine-based Tamarisc Ventures. **NOTABLE:** Founded the company after experiencing many sleepless nights with their own newborn son. She has triple major in electrical engineering and computer sciences, math, and statistics. **FUN FACTS:** Varsity tennis in high school; UC Berkeley and Cambridge.

**LORI TORRES**CEO
PARCEL PENDING

WHY: Leads firm that uses electronic lockers and proprietary software to store and access delivered packages. Former senior vice president with Newport Beach-based Irvine Co. started the company in 2013. **RECENT:** Acquired by Paris-based Neopost, which has a nearly \$800M valuation. **NOTABLE:** "It's as easy as using an ATM," Torres said of the package delivery system, which sold for more than \$100M earlier this year. Stayed on with company following sale. Awarded Business Journal's Innovator of the Year in 2017.

**GRANT VAN CLEVE**CHAIRMAN
TECH COAST ANGELS

WHY: Former OC president, current chairman of angel investor group with five chapters throughout Southern California, more than 400 active members. CEO at fast-growing installation service provider Buy It Installed. **RECENT:** Raised more than \$18M to date for Buy It Installed. Secured partners including Bestop, Dish, Micro Center, and Western Digital. **NOTABLE:** Tech Coast Angels invested a record \$14M in the first six months of 2019. **FUN FACTS:** Favorite book, "Crime and Punishment"; favorite OC restaurant, Bear Flag; favorite OC spot, Old Towne Orange.

**KRISHNA VANKA**CO-FOUNDER, CEO
MYSHOPEROO

WHY: Leads upstart personal assistant concierge service for companies' employees—like Uber for the local grocery store, department store and more. Former Telogis executive. Service seen as "advanced employee benefit for team members." **RECENT:** Plans to expand the company's scope, which spans San Diego to Los Angeles, to San Francisco next year. **QUOTABLE:** Believes that MyShoperoo is solving a "common [issue] for all employees" by working with companies to provide the service as a benefit to its workers. **FUN FACTS:** Favorite restaurant, Native Foods Café; favorite book, "Sapiens."





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Artist: Mary Blair
Peter Pan and Captain Hook concept painting

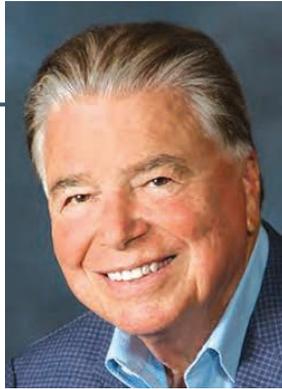


LEGAL

WYLIE AITKENFOUNDING PARTNER
AITKEN AITKEN COHN

WHY: Top local trial lawyer (see Dan Callahan, Ed Susolik, Mark Robinson entries); with his wife, Bette, big backers, Chapman University; trustees, law, arts; also supports Voice of OC, Chance Theater; youngest-ever president, State Bar; children in firm. **RECENT:** Honored in August at children's food charity Caterina's Club gala; daughter Ashleigh ran for mayor of Anaheim. Won \$27.6M decision against Mercury Insurance.

QUOTABLE: People "could be held accountable [with] multiple factor[s] of economic loss," he told L.A. Times this summer, commenting on Tyler Skaggs case; parties represented by other attorneys.

**ELLEN BANCROFT**PARTNER
MORGAN, LEWIS & BOCKIUS

WHY: Concluded six years presiding over fast-growing Costa Mesa office of Philly law firm, sporting shingles of several heavy hitters (see Chris Cox, Jeff Moorad entries) and about 50 attorneys.

RECENT: OC imprint nearly doubled to 100 employees with parent's addition IP practice of McDermott Will. Turned over MP role to Collie James in October.

QUOTABLE: Acquisitions, integration "is one of the things we do well," she told the Business Journal this year.

**KATHERINE BELL**PARTNER
PAUL HASTINGS

WHY: Rising star in finance and restructuring practice; represents banks and finance companies. **RECENT:** About two dozen attorneys in OC; firm clients have included Disneyland Resort, Fitness International, Cushman & Wakefield, Wells Fargo. **NOTABLE:** Co-authored "Asset-Based Lending: A Practical Guide to Secured Financing"; speaks on practice area and women in law and finance issues; UCI bachelor's, Cornell J.D.

**DANIEL CALLAHAN**MANAGING PARTNER
CALLAHAN & BLAINE

WHY: Famed local trial lawyer. Named one of top 10 attorneys in U.S. by National Law Journal. Named Lawyer of the Year by California Lawyer magazine. Among successes: highest jury verdict in Orange County history, \$934M (Beckman Coulter v. Flextronics); highest insurance bad faith judgment in OC history, \$58M. On boards of Segerstrom, New Majority. **RECENT:** Involved in paraplegic's lawsuit against embattled attorney Michael Avenatti, alleges he stole a \$4M settlement he negotiated for the client. **QUOTABLE:** Website notes "the Callahan & Blaine litigation style: aggressive, thorough, comprehensive and, most of all, Winning!" **FUN FACTS:** Favorite film: "Rocky" or "Rambo"; TV show, "Ray Donovan."

**JOHN CRUZ**ATTORNEY, CO-FOUNDER
HISPANIC 100

WHY: Lawyer, politico; served in Schwarzenegger administration. A founding partner of Daehne Cruz Law Group, which specializes in real estate and environmental law. **RECENT:** Conservative PAC Hispanic 100 active in 2018 election cycle, including OC DA race, in which Todd Spitzer unseated incumbent Tony Rackauckas after 20 years in office. **NOTABLE:** Credited with contributing to growth of Hispanic support of Republican causes in 1980s, 1990s.

**GLENN DASSOFF**MANAGING PARTNER
ORRICK, HERRINGTON & SUTCLIFFE

WHY: First chair trial lawyer; successfully tried more than 50 cases in his career. Intellectual property, trademark, general commercial litigation, real estate, banking, and construction industries are focuses. **RECENT:** Co-wrote August article on need for companies to closely monitor rising trade tensions between the U.S. and China, noted "Chinese companies and U.S. companies operating in China must remain vigilant about a variety of trade secret issues." **NOTABLE:** Has served as keynote speaker for the American Appraisal Institute at its National Convention. **FUN FACTS:** Favorite film, "Elmer Gantry."



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JASON DE BRETTEVILLE

SHAREHOLDER
CHAIR, LITIGATION DEPARTMENT
STRADLING YOCCA CARLSON & RAUTH

WHY: Former assistant U.S. attorney who now leads white-collar criminal defense for Stradling, one of OC's largest law firms. Also co-chair of firm's enforcement defense and investigations group.

RECENT: Represented Spectrum Pharmaceuticals, which has Irvine ops base, in successful defense against shareholder class action suit. **NOTABLE:**

As prosecutor, investigated and prosecuted significant crimes of violence and fraud, supervised teams of federal agents in detection and prevention of terrorist activity.

**DANIEL FEARS**

MANAGING PARTNER
PAYNE & FEARS

WHY: Co-leads business litigation, insurance, employment law firm with James Payne, representing Fortune 500 firms. Practice area focus includes class action defense, trade secrets, collective bargaining. **RECENT:** Firm has pushed more into cybersecurity and data protection; NorCal office's managing partner Leila Narvid prominent speaker on #MeToo movement and managing litigation risk for startups. **NOTABLE:**

Firmwide client list has included Lennar, Safeway, Walmart, Kohl's.

**MIKE FLYNN**

PARTNER-IN-CHARGE
GIBSON, DUNN & CRUTCHER

WHY: Leads local office of global firm; top 10 OC practice with 60+ attorneys, and 110+ employees. Member of firm's corporate transactions, mergers and acquisitions, and capital markets practice groups. Past president of Pacific Club.

RECENT: Took on solo role running office with stepping back of former co-partner in charge Meryl Young.

NOTABLE: Clients have included Allergan, Chevron, Western Digital, HP.

FUN FACTS: Favorite OC restaurant, Water Grill; varsity basketball.

**ALAN GREENBERG**

MANAGING PARTNER
GREENBERG GROSS

WHY: Co-runs prominent local litigation firm with Wayne Gross (see entry).

Numerous and regular eight- and nine-figure settlements, verdicts, as well as defense. **RECENT:** Firm noted for two "top verdicts" 2018 by Daily Journal: defense verdict for large law firm sued for malpractice; \$6M, including fees, for L.A. school district "whistleblower" termination case. **NOTABLE:** Cases include RICO work, fraud, kickbacks,

class action, arbitration. Website tagline: "trial lawyers for high-stakes business cases."

**WAYNE GROSS**

MANAGING PARTNER
GREENBERG GROSS

WHY: Co-runs shop founded 2013 with Alan Greenberg (see entry). At previous firm Gross part of "top verdict" case, for \$50M jury find. Ex-federal prosecutor, L.A. and OC; focus on financial and healthcare fraud. **RECENT:** Led successful defense on \$500M RICO and fraud case, 2018. **QUOTABLE:** UC Berkeley Law Dean; founding Dean, UCI Law School, Erwin Chemerinsky: "Wayne Gross is one of the very best trial lawyers in the entire country."

**CARY HYDEN**

PARTNER
LATHAM & WATKINS

WHY: Prominent partner at top five local law firm. Chaired OC corporate department 10 years. M&A, capital markets, securities. **RECENT:** Local lawyer count up 9% to about 75.

NOTABLE: Frequent "Top Lawyers" listee; "Dealmaker" designation for defense of Allergan against hostile takeover attempt by Bill Ackman and company's eventual sale to Actavis.

Clients have included Fox Head, Volcom, DC Shoes, Oakley, Beckman Coulter, Tilly's, William Lyon Homes, Broadcom, Asics, Edwards Lifesciences. **FUN FACTS:** On board of alma mater, University of Dallas; favorite film, "Citizen Kane"; book, "War and Peace"; TV show, "Saturday Night Live."



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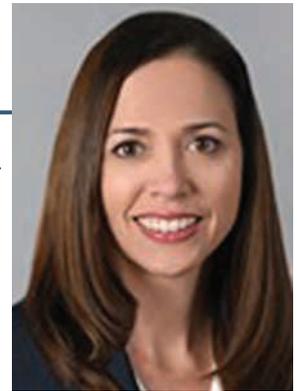
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JENNIFER KELLERPARTNER
KELLER/ANDERLE

WHY: Runs women-owned business trial law firm; clients include city of Costa Mesa, Western Digital, AIG, Microsoft. Chapman University trustee. **RECENT:** 2018 inductee, state trade association Trial Lawyer Hall of Fame; group has only 30 other members. **QUOTABLE:** Daily Journal, in naming Keller to “Top 100” list for 12th time: “Revered for her versatility and ease in front of a jury ... go-to trial attorney for difficult cases.”

**MICHELE MARYOTT**PARTNER
GIBSON, DUNN & CRUTCHER

WHY: Rising star at big local law firm; member of litigation department, and labor and employment and class action practice groups. Bachelor's: Horace Mann-founded Westfield State, in Mass.; Pepperdine J.D. **RECENT:** Defeated certification of class action suit against healthcare firm by potentially 70K employees. **NOTABLE:** 2019 lists: World-Class Employment Lawyers; Top Labor and Employment Lawyers in California; Winning Litigators. Summa cum laude Pepperdine grad; edited Law Review.

**JAMES MCDONALD**REGIONAL MANAGING PARTNER
FISHER PHILLIPS

WHY: Managing partner in Irvine office; partner in L.A. office of labor and employment firm. Defends companies in lawsuits, serves as expert witness, and advises on labor issues aspects of M&A. **RECENT:** Firm added of counsel Wendy Baker 2019; pens advice in ads. **NOTABLE:** Has taught at UCI, chaired, vice-chaired and served as general counsel for Greater Irvine Chamber of Commerce (see Bryan Starr entry). **FUN FACTS:** Favorite book, “The Moviegoer.” Birthday: Feb. 15. Fan of movie “Body Heat.”

**WILLIAM MEEHAN**MANAGING PARTNER
RUTAN & TUCKER

WHY: Leads second-largest OC law firm: 260 employees, 140 attorneys. Also admitted to New York, Massachusetts Bars. Co-chairs banking and finance group; partner, real estate and corporate and tax sections. **RECENT:** Closed gap between two giants jockeying locally with slight uptick in OC attorneys. **NOTABLE:** Firm clients include Integral Communities, LuLaRoe, K&N Engineering, Primoris. Firm moving HQ from Costa Mesa to Irvine's Boardwalk office development.

**STEVEN NATAUPSKY**OC MANAGING PARTNER
KNOBBE MARTENS

WHY: Largest OC law firm: more than 150 local attorneys of some 250 across half-dozen offices; 400 local workers; dominant firm focused on intellectual property. **RECENT:** Nataupsky recognized for “patent prosecution excellence” by Legal 500, May 2019. Firm secured \$5M verdict, late 2018, for Monster Energy, defending beverage company's patents (see Rodney Sacks, Hilton Schlosberg entries). **NOTABLE:** Clients have included Masimo—decades of patent defense for medical device maker (see Joe Kiani entry) securing more than \$1B in judgments, royalties; Toshiba, Samsung, Oakley.

**SEAN O'CONNOR**OC MANAGING PARTNER
SHEPPARD, MULLIN, RICHTER &
HAMPTON

WHY: Leads third-largest local firm: more than 80 attorneys, 140 employees; firm: 15 offices, about 900 lawyers. O'Connor in business trial practice group, heads real estate litigation team. **RECENT:** Regular on super lawyer, top lawyer lists. **NOTABLE:** Made national news in early 2000s defending Cottonwood Christian Center against eminent domain action by city of Cypress; trial counsel for city of Anaheim in tussle with Angels Baseball over team name.



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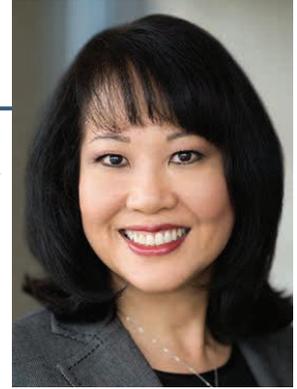
MARK PETERSONCORPORATE PARTNER
O'MELVENY & MEYERS

WHY: Assists clients on complex acquisitions, board-level issues, and practical legal advice for businesses. Started with O'Melveny in 1991, until 1997. Later served as general counsel and chief legal officer for several companies. Returned to O'Melveny in 2011 as corporate and securities partner.

RECENT: Led O'Melveny team that represented Skyworks Solutions of Irvine in purchase agreement for Avnera Corp. last year. **NOTABLE:** Memberships include Orange County Bar Association Finance Committee and UCI Audit Committee Roundtable. **FUN FACTS:** Favorite musical group as a kid, Oingo Boingo. Family: "married, with three perfect kids."

**WENDY PETERSON**GENERAL COUNSEL
KNOBBE MARTENS

WHY: Handles all internal legal matters for OC's largest law firm. Prior to Knobbe, was general counsel of Wynn Oil Co., assistant general counsel of Parker Hannifin's Seal Group. **RECENT:** Has served on board of directors of the Pacific Asian Center for Entrepreneurship, University of Hawaii, guest lecturer for UCI. **NOTABLE:** Produced award-winning indie film "Hello, My Name is Frank," official selection Newport Beach Film Festival 2015. Was editor-in-Chief, University of Hawaii Law Review.

**DANIEL ROBINSON**PARTNER
ROBINSON CALCAGNIE

WHY: Served as Assistant DA in New York County District Attorney's Office under famed Robert Morgenthau. Now partner in famed civil litigation firm started by father, Mark (see entry). Selected for Best Lawyers in America annually since 2013. **RECENT:** Currently handles the firm's Risperdal, Testosterone, Invokana, and 3M Earplug litigation. Top 30 Plaintiffs Lawyers in California distinction by Daily Journal in 2019.

QUOTABLE: Awarded the 2011 Young Gun Award by OC Trial Lawyers Association for "exceptional trial skills, ideals of legal ethics, and dedication to the principal of preserving access to a justice system for every person."

**MARK ROBINSON**SENIOR PARTNER, SOLE SHAREHOLDER
ROBINSON CALCAGNIE

WHY: Became famous in 1978 for winning lawsuit against Ford's Pinto, which the American Association for Justice called one of the 10 most significant civil trials of the past millennium. In California Bar's Trial Lawyer Hall of Fame. **RECENT:** Reps clients suing alleged wildfire starter PG&E, talc miner Imerys Talc America, Purdue Pharma, victims of 2017's mass shooting at the Route 91 Harvest festival in Las Vegas. Last year won the Civil Plaintiff Trial Lawyer of the Year from the National Trial Lawyers. **QUOTABLE:** "I've been all over the country—[Orange County has] the best bench and bar in the world that I've worked in. We have a very civic and civil bar and bench here."

**HANI SAYED**PARTNER, INTELLECTUAL PROPERTY
RUTAN & TUCKER

WHY: Co-founded, runs one of the largest law firms in OC, which performs a variety of corporate, litigation, real estate, and government work. **RECENT:** The firm is moving its OC HQ to Irvine's Boardwalk office development near JWA airport, taking up 72K-SF office space on a 12-year lease. **NOTABLE:** The firm ranked No. 2 this year on the Business Journal's list of top law firms in OC. Employs 140 OC attorneys and 260 local employees.

**SCOTT SHEAN**PARTNER
LATHAM & WATKINS

WHY: Go-to legal counsel for a number of public and private companies in the healthcare, tech and real estate sectors. Chair of the corporate department for OC and global co-chair of the firm's healthcare and life sciences practice. **RECENT:** Received nod Recommended Lawyer by the Legal 500 U.S.'s healthcare-life sciences category for 2017-2018. **NOTABLE:** Previously served as managing partner of Costa Mesa office of L&W, OC's No. 5 law firm by attorney count, ending seven-year run in 2014. **FUN FACTS:** Varsity baseball and football in high school, played both for four years in college; alma mater, Williams College.



ED SUSOLIK

SENIOR PARTNER
SUPERVISING TRIAL ATTORNEY
CALLAHAN & BLAINE



WHY: Top SoCal lawyer, is expert in insurance, having resolved more than 1,000 disputes during his career and giving 30 speeches or seminars annually on the subject. **RECENT:** Represents paraplegic Geoffrey E. Johnson, who alleges the theft of \$4M by his former attorney Michael Avenatti. **NOTABLE:** Born in Czechoslovakia; USC grad with degrees in philosophy, English and history; graduated second from USC law school in 1990; was professional golfer for several years; has six children. **FUN FACTS:** Favorite TV show, the Masters Golf Tournament; favorite book, "Atlas Shrugged" and band Led Zeppelin.

GEORGE WALL

PARTNER
GLASER WEIL



WHY: Joined L.A.-based firm in 2016 as partner and chair of its mergers and acquisitions department. Operates from Newport Beach and Century City offices. One of top M&A lawyers in SoCal.

RECENT: Worked on \$1.1B of deals in 2018. Firm is ramping up service lines, including intellectual property.

NOTABLE: During 40-year career, worked on over 400 transactions, including the 2013 sale of the Sacramento Kings basketball team for more than \$530M. Previously partner at Rutan & Tucker. **FUN FACTS:** Favorite book, "Crime and Punishment."

KETAN VAKIL

PARTNER
SNELL & WILMER



WHY: Heads OC office for full-service business law firm. Co-chairs the firm's intellectual property group, specializing in IP protection, litigation, counseling and licensing. **RECENT:** Firm was ninth largest in OC this year with 59 OC attorneys on the Business Journal's Law Firms list. **NOTABLE:** Received bachelor's and master's degrees in electrical engineering from Vanderbilt University and University of Florida, respectively; his law degree is from the latter's Levin College of Law.

RYAN WILKINS

SHAREHOLDER
STRADLING YOCCHA CARLSON & RAUTH



WHY: Represents public company and investment banking clients at fourth-largest OC law firm, and largest in Newport Beach. Has represented several companies in large initial public offerings and acquisitions. **RECENT:** Firm celebrated its 40th anniversary last year. Among country's largest firms specializing in public finance.

NOTABLE: Received B.A., MBA and J.D. from the UCLA. Super Lawyers Rising Star in 2015 and 2016.

**FUN FACTS: SURVEYS SAID**

Andrew Ninh didn't play varsity sports: "Marching band, because I'm a nerd." He dropped out of Arizona State.

Lisa Bhathal Merage, offering her vision, tapped her Instagram: "Just trying to make a difference in this world."

Nicola Evans said her favorite musical group as a kid was the Beatles: "Not my era, but I'm from Liverpool so it's an unwritten rule."

Adam Coffey said favorite film "'Family Man,' keeps me grounded"; favorite book "The Stand" is an "epic good versus evil" page-turner; and his favorite TV show, "Yellowstone" is essentially, "Sopranos meets Montana."

Patrick Donahue has been married to Paula for some 40 years; they have three kids. He played varsity football in high school but "not well."

Steve Bilt played varsity football "poorly," but baseball "fairly well."

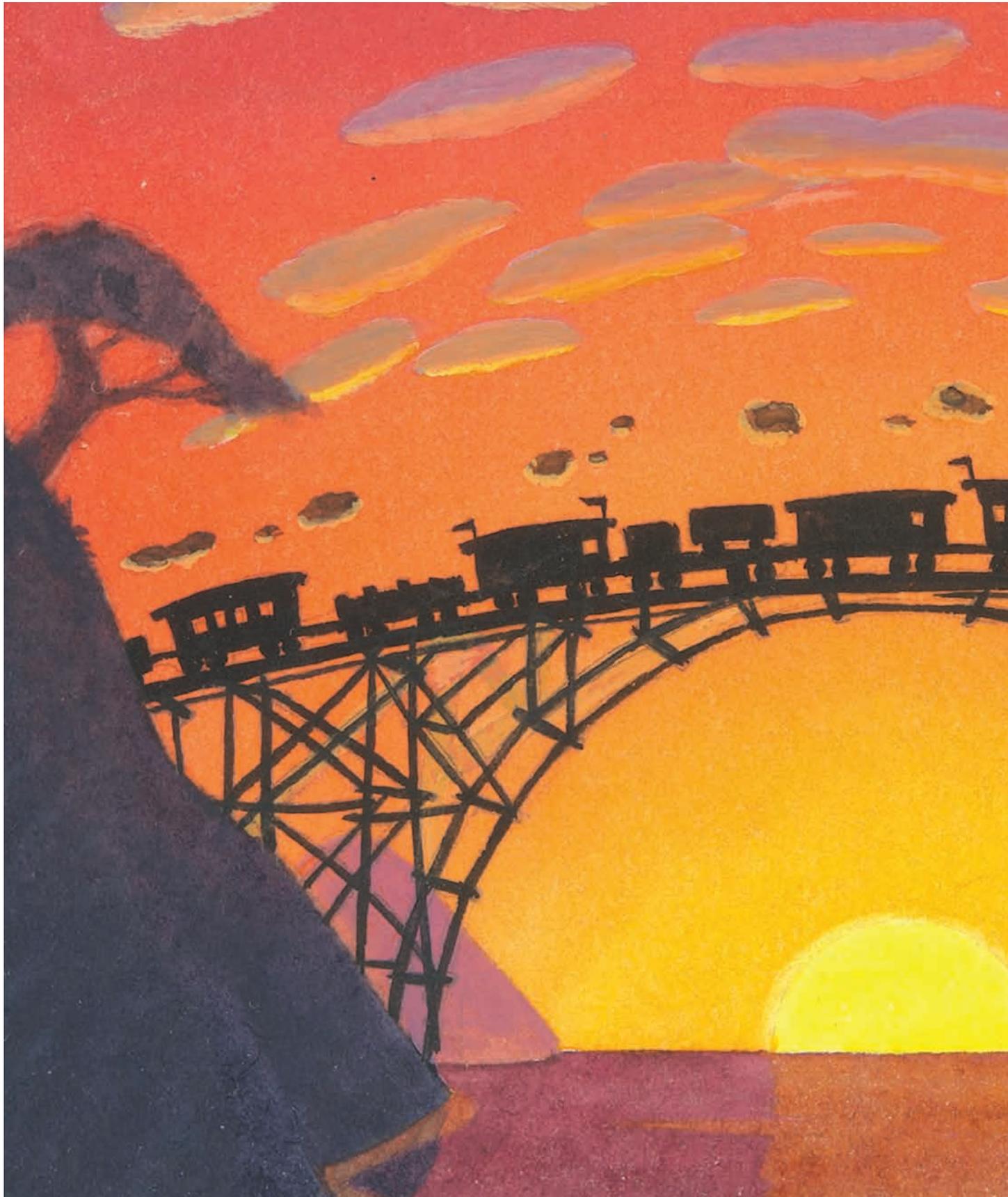
John Ginger's family includes three boys, three girls, three grandchildren and more than 180 foster children.

Frank Martell's favorite TV show? The "all things tennis channel."

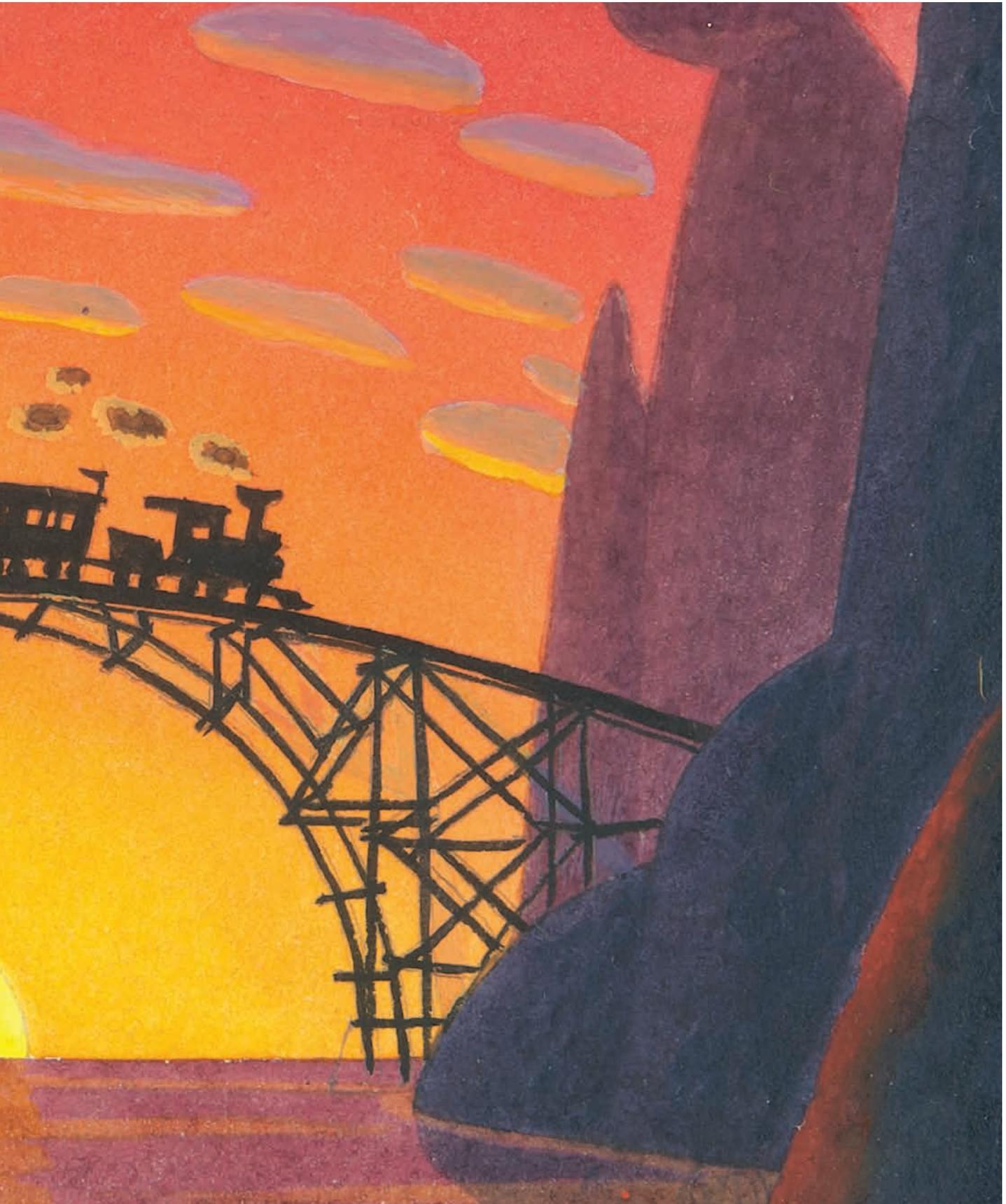
Rick Matros is married to Adrienne "with three biological kids, seven grandkids, and four adopted kids, with six grandkids" from them.

Joe Daichendt was a punter and placekicker for Azusa Pacific University's football team in the year it "won the NAIA National Championship." His favorite book is "the Book of Exodus in the Old Testament: 'perseverance is clutch to every good story.'"

Greg MacGillivray attended UC Santa Barbara "for one and a half years until my first two films produced a significant profit, so I dropped out to turn my hobby into a profession." He "met the love of my life when I was 14, 60 years ago. Love her even more today." His favorite surf spot is "Thalia Street, Laguna."



Artist: Mary Blair
"Casey Jr.," From Dumbo
1941



MEDIA / SPORTS / ENTERTAINMENT

SCOTT BORASFOUNDER, CEO
BORAS CORP.

WHY: Super sports agent that Forbes calls the “most successful athlete advocate” ever. Some \$2B in current contracts. Baseball’s most influential agent.

RECENT: Has led the Forbes’ Sports Agent rankings for four consecutive years. This year landed client Bryce Harper a \$330M, 13-year contract with the Philadelphia Phillies, one of largest deals in sports. **NOTABLE:** Played minor league ball, law degree, Ph.D. pharmacology. Family active in charitable causes for Catholic Church, JSerra Catholic High School in San Juan Capistrano, Sage Hill High School in Newport Coast.

**IAN BRYAN**CEO
AGAVE SURF

WHY: Co-founded niche, high-end surfboard maker with Nate Headrick; boards made from agave plant, inspired by early model from iconic local board shaper Gary Linden. **RECENT:** Signed with Jose Cuervo to help promote mega-brand’s 100% agave tequila. Aims to make agave-based musical instruments, clothes, other items. **QUOTABLE:** On plant’s sturdiness: “If you can surf a wave like this, it’s going to hold up ... the aesthetics are undeniable,” Bryan told the Business Journal.

**JOHN CARPINO**PRESIDENT
ANGELS BASEBALL

WHY: Heads operations for longtime OC MLB team owned by Arte Moreno (see entry). **RECENT:** Big splash resigning of star center fielder, fan favorite Mike Trout (see entry) to career contract of \$430M—more than twice the value of team when Moreno bought it from Disney, 2003. **NOTABLE:** Fourth-place 2019, nine games below .500 brightened somewhat by chatter around next season’s new manager.

**JOSH D’AMARO**PRESIDENT
WALT DISNEY WORLD

WHY: Led until October OC’s global tourism driver and largest employer with more than 31K workers at Disneyland Park, Disney California Adventure, three hotels, Downtown Disney shopping, and entertainment center. **RECENT:** Star Wars: Galaxy’s Edge opened amid huge fanfare in May. \$1B investment created about 1.6K jobs; biggest single-themed land expansion ever for Disneyland. More coming to 14-acre area. **NOTABLE:** New position at Walt Disney World oversees 70K employees.

**TANYA DOMIER**CEO
ADVANTAGE SOLUTIONS

WHY: Leads marketing and ad firm with over \$2B in revenue and workforce of more than 90K across 120 U.S. offices. **RECENT:** Nabbed McCormick & Co. North American business as sales agency of record in January. IPO plans, first disclosed in 2017, yet to move ahead. **NOTABLE:** Started at Advantage in 1990, formed company’s marketing division in 2000 and named president and COO in 2010. On the boards of Nordstrom, Yum Brands, Enactus.

**JILL GWALTNEY**FOUNDER
RAUXA

WHY: Founded, served as CEO for largest woman-owned full-service marketing agency in OC. Clients include Alaska Airlines, Gap, Samsung, Vans, and Verizon. Averaged double-digit growth every year since 1999 founding. **RECENT:** Agency being acquired by French-based Publicis Groupe, will become part of its media group. **NOTABLE:** Revenue for the 12 months through June 30 of \$78M, a 35% jump from the same period in 2017; ranked No. 35 on the Business Journal’s list of fastest-growing midsize private companies.





Soul Community Planet congratulates its co-founder and CEO, Ken Cruse, along with all of the honorees for being included in the OC 500 list of the the most influential individuals from Orange County.



Soul Community Planet is a fresh concept, born out of a vision to help make the world around us a better place by serving those who value **personal wellness, social good and the environment.**

SCP provides thoughtfully designed, environmentally friendly, attractively priced places to stay, eat, relax, meet, have fun, work and self-improve.

We call this *Houistic Hospitality.*

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WELCOME TO SCP.



Discover more about SCP at: www.SoulCommunityPlanet.com & www.scphotel.com

REBECCA HALLFOUNDER, CEO
IDEA HALL

WHY: Among area's better-known, most-connected media and marketing executives. **RECENT:** Hybrid branding and public relations firm ranks No. 3 among OC PR firms. Reps real estate, tech, county clients. **NOTABLE:** Chapman University grad, has served on board of trustees and as alumni president. Currently member of school's board of governors and Chapman50. **FUN FACTS:** Husband, Randy; daughter, Katie Rae; high school cheerleader: "Yes, it's a sport!"

**ALBERT HALL**OWNER
HALLPASS

WHY: Took over management of NBA Summer League in 2004; wrapped 15th edition of basketball tournament this year. From two people to 10-person operation in Costa Mesa that handles all things sports marketing. **RECENT:** Brought on MGM Resorts as the title sponsor for third year in a row; joining the NBA and ESPN as official partners. Nearly 145K attendees generating close to \$30M in direct visitor spending. Zion Williamson a big draw.

QUOTABLE: "We've mostly kept our heads down and let our work speak for itself. The league has grown beyond our expectations."

**RON HASSE**PRESIDENT, PUBLISHER
SOUTHERN CALIFORNIA NEWS GROUP

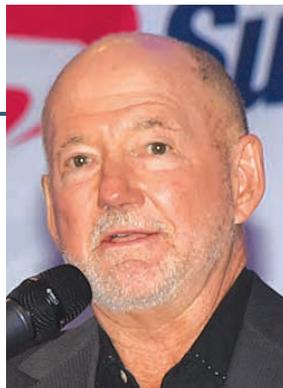
WHY: Heads all operations for multiplatform media company including "exclusive, premium local content" of more than a dozen publications, including OC's Register. Owned by hedge fund. **RECENT:** Group's work took home more than 50 awards from regional publishers association awards ceremony 2019 including school district coverup, cannabis coverage. **NOTABLE:** Tweets on state and local news, links from multiple sources, @RHasse.

**MICHELLE JORDAN**PRINCIPAL
JORDAN LLC

WHY: Founded firm in 1998. Known for strategic communication: crisis, reputation, issues management. English native moved to NYC at age 21. Was president of L.A. office of GCI Group, division of Grey Advertising. Headed corporate communications for Silicon Valley-based Digital Pictures, pioneer of interactive video games. **NOTABLE:** Has appeared several times on Fox News, MSNBC and other outlets commenting on "newsmakers du jour." Past Business Journal Women in Business honoree. **QUOTABLE:** "Who is managing your reputation?" **FUN FACTS:** Favorite musical group as a kid, "Beatles, of course." Varsity lacrosse and netball—"British stuff!"

**GREG MACGILLIVRAY**CHAIRMAN, FILM DIRECTOR
MACGILLIVRAY FREEMAN FILMS

WHY: Famed Laguna Beach director with more than 50 films to his credit, including over 35 IMAX productions. Created Smithsonian's "To Fly!" with late Jim Freeman. **RECENT:** Was part of group that tried to take over operation, restoration of his city's iconic Hotel Laguna, ultimately lost out to Mo Honarkar. **QUOTABLE:** Said he supports Honarkar's revitalization plan for the city. "I think it's only fair to give him a chance. He may succeed for us all, not just himself!" **FUN FACTS:** His IMAX films shown in 27 countries. Favorite restaurant, Nirvana Grill.

**JEFF MOORAD**MANAGING PRINCIPAL
MSP SPORTS CAPITAL
CHAIRMAN, GLOBAL SPORTS
MORGAN LEWIS

WHY: Former sports agent and partner of Leigh Steinberg turned sports executive and owner, including stints with San Diego Padres and Arizona Diamondbacks. **RECENT:** Turning attention to soccer; MSP investments this year in second-division teams in Spain, Portugal, to employ Moneyball-type analytics on player acquisitions and team strategy. **NOTABLE:** \$800M sale of Padres in 2012 was the third-highest price for MLB franchise at the time. Founded sports law center at Villanova, where he studied, along with UCLA.



ARTURO MORENO

OWNER
ANGELS BASEBALL LP



WHY: In 17th season as owner of Anaheim baseball team, valued at nearly \$2B. Paid \$184M for team in 2003. Owns flagship radio station KLAA 830 AM. **RECENT:** Ongoing discussions with city for framework of new lease that would keep team local long term, while giving development rights around stadium to team. Work in progress. **NOTABLE:** Vietnam veteran, made first fortune through billboard advertising company Outdoor Systems.

RICHARD REISMAN

CEO, PUBLISHER
ORANGE COUNTY BUSINESS JOURNAL



WHY: 30+ years heading OC's business news source, largely responsible for county's close-knit "community of business." **RECENT:** 2019 has seen paper's slate of annual events honoring finance, legal, women execs, family businesses, innovators, and entrepreneurs draw record crowds, publication posting best results since dot-com heyday of print journalism. **QUOTABLE:** "As print media cuts back on investment in journalism, the Business Journal's editorial staff is now the best it's ever been. While it is a sad time for print journalism, we are fortunate that we are consistently raising the bar." **FUN FACTS:** Daughters Marisa, 33, and Kimberly, 30. Favorite film, "Casablanca"; book, "Influence"; TV show, "Homeland."

SALLY SHANKLAND

CEO, PRESIDENT
EMERALD EXPOSITIONS



WHY: Runs San Juan Capistrano trade show operator with more than 55 shows under umbrella, including Active Collective and Swim Collective held twice annually in Anaheim. \$725M market value. **RECENT:** Appointed to top spot in June, member of the Emerald board since April. **NOTABLE:** More than 20 years at mega trade show organizer and business intelligence firm UBM. Former CEO of UBM Americas, focused on M&A during three years in that role, including \$972M acquisition of Advanstar.

RICK REIFF

EDITOR-AT-LARGE
ORANGE COUNTY BUSINESS JOURNAL



WHY: Edited & helped build Business Journal in 1990s. Pulitzer-winning journalist, Akron, 1987. OC Press Club 2018 lifetime honoree. 15-year host and producer, PBS local shows, smart-talk. Married to Mary Ann Brown, ex-PacLife exec. **RECENT:** Cruised Japan, checked out Hyundai's monster auto plant in South Korea. Moderated annual healthcare conference panel for MemorialCare Health System. **NOTABLE:** Baseball buff, White Sox, Indians, Angels fan. Lectures, moderates, emcees throughout OC. **FUN FACTS:** Varsity baseball; favorite film, "Citizen Kane," of course.

TIM RYAN

CEO, PRESIDENT
ANAHEIM ARENA MANAGEMENT



WHY: Has managed the Honda Center and Anaheim Ducks Hockey Club LLC, which are owned by Henry and Susan Samueli, for over 25 years. **RECENT:** New long-term lease at Honda Center will keep team in Anaheim for long haul, Samueli land deals nearby being made in preparation for major area mixed-use development. Taking over operations of hockey arena in San Diego. **NOTABLE:** Has more than four decades of experience managing arenas, and plans to bring more concerts and esports events to the convention center.

LEIGH STEINBERG

CHAIRMAN, CEO
STEINBERG SPORTS & ENTERTAINMENT



WHY: Real-life Jerry Maguire. Famed sports agent has secured more than \$3B over the years for 300-plus clients. **RECENT:** Represents reigning NFL MVP, Kansas City Chiefs quarterback Patrick Mahomes II. Flurry of national, local endorsement contracts for player this year, after breakout prior season. First NFL player to sign on to Foothill Ranch's Oakley as endorser. **QUOTABLE:** Told Business Journal in January he was approaching 10 years of sobriety, after a series of incidents put his life and career in jeopardy. "I've been pretty public about my issues. I hope my experiences can help others."

DEAN SPANOSOWNER, CHAIRMAN
LOS ANGELES CHARGERS

WHY: Brought NFL back to OC after 22 years when Rams left Anaheim for St. Louis. Headquartered team's training, business operations in Costa Mesa's Hive office complex. **RECENT:** Team made second round of playoffs last season, valued at about \$2.2B, playing home games in Carson until new Inglewood facility opens in two seasons. News reports suggest team would consider HQ move once Costa Mesa lease is up; says family will "consider options." **QUOTABLE:** "People have been great up in L.A and Orange County, and we still have support in San Diego. I see people all the time coming up."

JON STORBECKVP, GENERAL MANAGER
KNOTT'S BERRY FARM

WHY: Oversees Cedar Fair Entertainment's Knott's Berry Farm, the anchor to Buena Park's Entertainment Zone. Duties also include Knott's Soak City, Knott's Berry Farm Hotel and California Marketplace. **RECENT:** Tapped in 2016 to succeed Raffi Kaprelyan, who was promoted regional VP. **NOTABLE:** Spent more than 30 years at the Disneyland Resort, cutting his teeth first as a ride operator.

BRENDA SPRINGERFOUNDER, CEO
REVEILLE

WHY: Started, leads public relations agency tied for 10th largest in OC. Counts City of Hope Orange County, Susan G. Komen Orange County, Kaiser Permanente, Strike Out Slavery among its clients. **RECENT:** Jumped four slots on this year's Business Journal list of the largest PR firms in OC. **NOTABLE:** Got industry start with campaign to educate public about homelessness for Los Angeles Mission. **FUN FACTS:** Two children; varsity volleyball "and I was a cheerleader."

MIKE TROUTCENTER FIELDER
LOS ANGELES ANGELS

WHY: Baseball's best player since breaking into league in 2011. **RECENT:** Signed biggest contract in history of North American sports in March: \$430M over 12 years. Told the Business Journal he relies on financial advice from agent Craig Landis, gets "lots of solid and wise advice" from executive contacts he's made since making it to MLB. Bought \$9.2M home in Newport Beach's Harbor Ridge area in August. **QUOTABLE:** "I decided this is where I really wanted to be for my entire career."

**FUN FACTS: SURVEYS SAID**

Michelle Jordan noted her role in "issue and crisis communication."

Jeff West, in telling about his family, shared what they do: His wife, Nancy, is "Director of HR at South Coast Plaza" while his son, Matthew, runs an Enterprise car rental location and his daughter, Sarah, is an account exec at Cornerstone Communications.

Mike Gray's favorite TV viewing was of the Showtime documentary, "100% Julian Edelman."

Rick Reiff—"Mr. OC" to insiders—said his family includes "one prominent wife, one daughter, one son-in-law, three grandkids, two parents, five siblings."

Ralph Stern has been married more than 50 years to Sue; the family includes three sons and 10 grandkids, "of which three are triplets."

Paul Musco was clear: Varsity sports in high school: "NONE" ... College or University: "NONE" ... On the latter he added that he left high school to join the U.S. Navy during World War II. Enlistees "had to be 17" and 16-year-old Musco lied to get in. He said his favorite

show was "M.A.S.H" and "two sisters were Army nurses" for World War II. He's been married to Marybelle for 55 years; they have two children and six grandchildren. He lists his role at Gemini as "Chairman of the Board, Owner with Mrs. Marybelle Musco."

Martin Manniche's alma mater is Lyngby Handelsskole, a business school in Denmark.

For a previous OC 500, Don Beall was reading "Endurance," about the Shackleton expedition; he's currently reading "Chaos," by Gen. Jim Mattis, "a great American." His family: "great partner for 58 years, Joan," along with two sons, five grandchildren, and three great-grandchildren.

Katie Rucker notes that she's a "trees and trails lady versus the beach," so her favorite OC spots are "Whiting Ranch or Laguna Coast Wilderness Park."

Jared Wolff's letterman jacket includes space for "Varsity French, Varsity Computer Science" ... the "sports gene skipped me in high school."

Congratulations Jack!

Jack Selman's expansive legacy in commercial and residential architecture began 45 years ago with a handshake and a job from a pal. Over the course of AO's tremendous evolution, Jack has stayed true to the core values on which he built the firm - trust, collaboration, service, quality, and damn good design. It was inevitable that his client relationships blossomed into friendships which have successfully weathered multiple real estate cycles, and deepened over time. True to his everlasting commitment, the next generation of leaders at AO will continue Jack's legacy of measuring our success by the relationships we build...and laughing over a few drinks while we do it!

aoarchitects.com



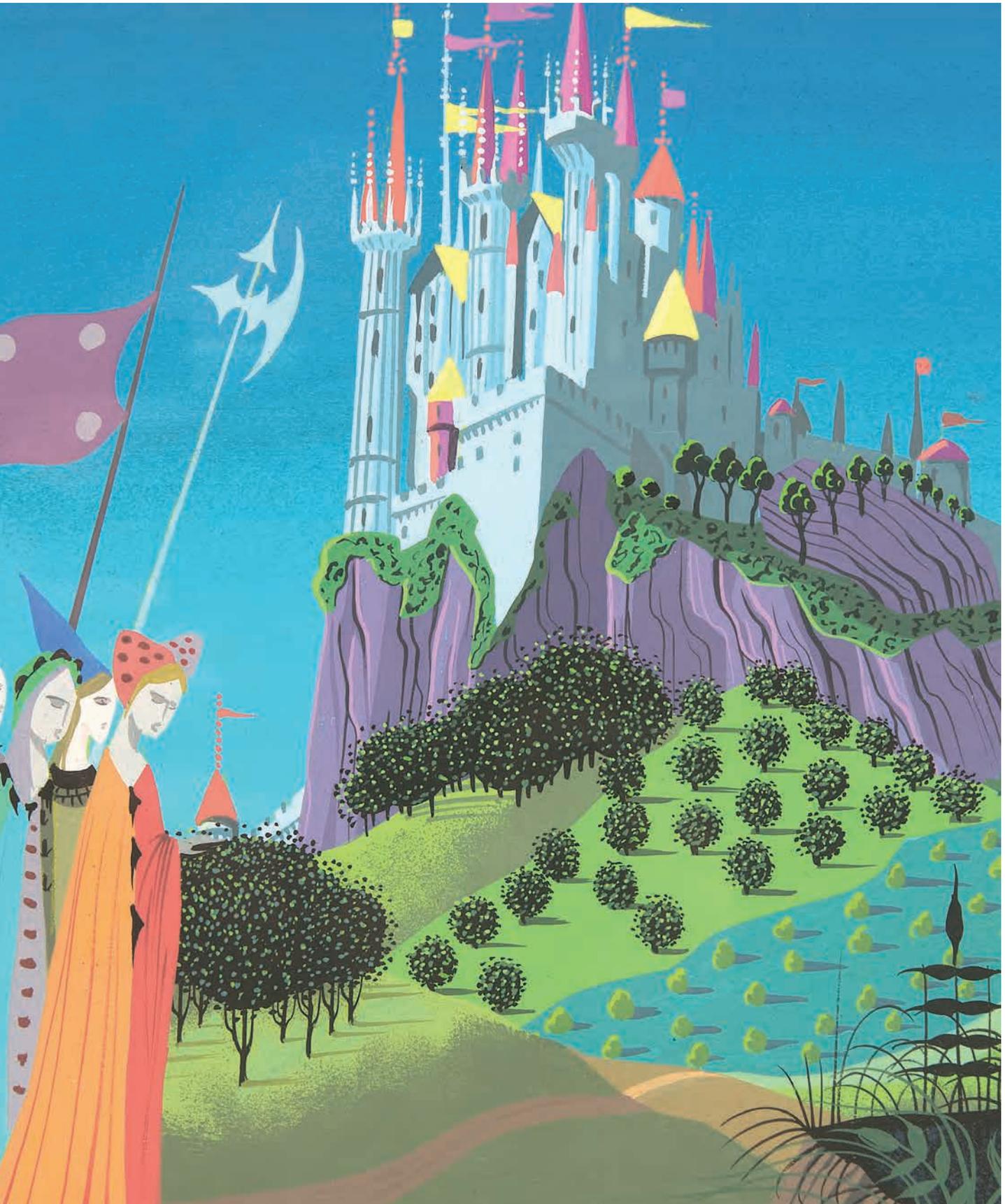
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FRANK ABELINGEXECUTIVE VP, REAL ESTATE OPERATIONS
IRVINE CO.

WHY: On executive team at OC's dominant real estate company. Part of three-person Office of the Chairman, reporting to Donald Bren. Responsible for supporting and guiding the company's real estate activities. **RECENT:** Promoted in August. Joined company in 2010 and previously served as senior VP, strategic planning and analysis. **NOTABLE:** Prior to Irvine Co., was with Chicago's M3 Capital Partners, where he specialized in real estate private equity advisory and capital raising.

**CRAIG ATKINS**CHAIRMAN
CITY VENTURES

WHY: Longtime real estate exec, founder of one of area's first homebuilders to embrace green, eco-friendly building features, with a focus on affordability. **RECENT:** A different type of home sale: \$35M sale last summer of home he built on Newport Peninsula, gained headlines for "Teach Me How to Duffy" parody video. Top sale along city's harbor. **NOTABLE:** Founder of O'Donnell/Atkins, which was California's largest land brokerage firm, averaging over \$1B in annual land transactions.

**KEVIN BALDRIDGE**PRESIDENT
TRICON AMERICAN HOMES

WHY: Fast-growing Santa Ana spinoff of Canada-based Tricon Capital Group that rents out single-family homes; 18K homes in portfolio. **RECENT:** Moving HQ to new location at renovated 78K-SF creative office along Red Hill Avenue in Tustin. "We've been running out of space." **NOTABLE:** Joined Tricon a couple years ago, previously ran apartment division of Orange County's largest rental property owner, Irvine Co.

**DOUG BAUER**CEO
TRI POINTE GROUP

WHY: Runs the largest homebuilder based in Orange County. One of country's top 10 builders by sales; market value of about \$2B. **RECENT:** Company went national in 2014, with \$2.8B acquisition of another firm's collection of builders. Now looking to expand again through M&A, with new exec position focused on similar transactions. **NOTABLE:** Company started in 2009 during last recession; Bauer and other execs previously with William Lyon Homes. **FUN FACT:** Triathlete; daughter Maddie a pro soccer player.

**BRANDON BIRTCHER**CEO
BIRTCHER DEVELOPMENT

WHY: Fifth generation, family real estate company founded in 1939 has acquired, managed or developed more than 65M SF at more than 260 projects valued in excess of \$7B. **RECENT:** Focus on developing logistics warehouse facilities in infill markets; daughter Brooke Birtcher Gustafson, managing director and co-owner heavily involved. **NOTABLE:** You'll find his photo at Mayor's Table restaurant at Bob Olson's Lido House hotel.

**ROBERT BRUNSWICK**CO-FOUNDER, CEO
BUCHANAN STREET PARTNERS

WHY: Runs one of OC's best-known, real estate investment management firms. **RECENT:** Company, named after street in San Francisco, celebrating 20th anniversary this year with flurry of acquisitions, including apartment buys in Colorado and Salt Lake City area. **NOTABLE:** Founding member of UCI Center for Real Estate; chairman of Hoag Hospital Foundation and a member of the board of directors for Hoag Hospital.



Congratulations to the OC 500.



The KPRS team congratulates Joel Stensby, our President and Founding Partner, along with all the OC 500 Influencers. Over two decades ago, Joel and his two partners set out to create a different kind of construction company: with a focus of unmatched service, quality and valued relationships. KPRS has since grown to be one of Southern California's premier General Contractors with the same goal, that above all else **building is serving.**



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SCOTT BURNHAMFOUNDER, CEO
BURNHAM USA EQUITIES

WHY: One of largest private real estate investors in and around Newport Beach; related ventures are most active high-end retail developers in region. **RECENT:** Working with Bryon Ward, Joe Ueberroth, Bob Olson on redevelopment of Dana Point Harbor, new shopping area, amenities on deck. **NOTABLE:** Costa Mesa's South Coast Collection and OC Mix, Newport Beach's Castaway Commons, Long Beach Exchange, retail properties in Hawaii among extensive portfolio.

**DARYL CARTER**FOUNDER, CHAIRMAN, CEO
AVANATH CAPITAL MANAGEMENT

WHY: Launched Inc. 5000 affordable housing buyer-rehabber 12 years ago; acquires sites via funds. **RECENT:** Moving into Opportunity Zone deals (see Alex Bhathal, Lisa Bhathal Merage entries) with \$250M on four projects in California, Florida, North Carolina, Michigan. Active buyer last two years. **NOTABLE:** Some 10K U.S. units, has raised nearly \$1B over company lifetime; Detroit native; firm named for kids.

**STEVE CASE**EXECUTIVE VP
IRVINE CO. OFFICE PROPERTIES

WHY: Responsible for leasing the company's nearly 50M SF of office properties in OC, other markets. **RECENT:** Existing portfolio's occupancy well in excess of 90%. First phase of Spectrum Terrace, built this year, seeing solid leasing, with WeWork a full-building tenant. Former Broadcom space near UCI largely full. Planning a new, low-rise office complex along (5) Freeway, called Innovation Park. **NOTABLE:** Advisory board member for UCI Center for Real Estate, on executive council of the USC Lusk Center for Real Estate, and on advisory committee for OC United Way.

**IRVING CHASE**OWNER
S&A PROPERTIES

WHY: Prominent downtown Santa Ana owner-developer driving changes in office, restaurant, retail; anchored by food fall 4th Street Market; a backer of community, philanthropic initiatives; son Ryan heads day-to-day. **RECENT:** Global streetwear brand Stussy opened location downtown, along with other hip retailers. **QUOTABLE:** "It's validation that we're becoming a destination for retail—that, kind of, urban retail," Ryan said in September.

**JEFFREY COLE**VICE CHAIR
CUSHMAN & WAKEFIELD

WHY: Veteran capital markets broker at Cushman & Wakefield since 2007; previously with Trammel Crow Co. Has represented over 82M SF of commercial, office and industrial space, total sales deals in excess of \$9.2B. **RECENT:** Team worked on estimated \$130M sale of 2040 Main, Knobbe Martens HQ. Selling to duo that runs Monster Beverage (see Rodney Sacks, Hilton Schlosberg entries); largest single-office sale of year. **NOTABLE:** Previous recent deals include \$260M Google Center in Irvine, \$210.5M Rancho Pacific Park in Rancho Dominguez, and \$75.6M 4100 Newport Place.

**STEVE CRAIG**FOUNDER, CEO
CRAIG REALTY GROUP

WHY: Owns, operates nearly 5M SF of retail through collection of outlet malls. Has numerous other business ventures. **RECENT:** Looking to expand 350K-SF Outlets at San Clemente with second phase of development, plus new stores, eateries at existing facilities. Last year, disclosed plans to buy stake in collection of Ruby's Diners, after it filed for bankruptcy. **NOTABLE:** Also owns Commerce's 430K-SF Citadel outlets, serves as chairman, New Majority OC.



Leading by Example

Congratulations Paul Folino and Frank Martell

We are proud to have two members of our executive team recognized for their impact within the Orange County community through the 2019 OC 500. Under their leadership, CoreLogic helps millions of people find, acquire and protect the homes they love.



Paul Folino
Chairman of the Board



Frank Martell
CEO and President

JOHN M. CURCIPRESIDENT
DBAC

WHY: Runs tenant-improvement contractor: \$51M, 30-some workers. Son of John Curci Sr., real estate developer and philanthropist. **RECENT:** Curci Family gave \$500K, DBAC contributed design, construction, to help renovate, expand multiple sites of OC Boys & Girls Clubs; family recognized at annual fall gala. **NOTABLE:** Firm does north of 1.3M SF of work a year. Three generations of Curci kids have backed, played basketball at B&G sites in Newport, Costa Mesa. **FUN FACTS:** Wife, Mirisa; son, Nick; daughter, Katie. Favorite OC spot, "my house." Fave band: Led Zeppelin.

**PATRICK DONAHUE**CHAIRMAN, CEO
DONAHUE SCHRIBER

WHY: Costa Mesa-based private REIT with north of 60 West Coast retail assets, totaling 11M SF valued at more than \$3.5B. **RECENT:** Investing \$120M in 120K-SF expansion of Del Mar Highlands Town Center, a mixed-use San Diego property that will soon run 400K SF. Company's flagship property. **NOTABLE:** CSUF grad, supporter has worked in every aspect of the business: leasing, asset management, development and corporate strategy. **FUN FACTS:** Favorite musical group as a kid, Crosby, Stills & Nash.

**ROD EMERY**FOUNDER, CHAIRMAN, CEO
STEADFAST COS.

WHY: Launched Irvine-based commercial real estate firm in 1994, now one of nation's largest apartment owners with nearly 39K units in total. **RECENT:** Merging trio of nontraded REITs it runs into one entity with \$3.3B in assets. Among largest of its type in country. New REIT will continue to focus on multifamily acquisitions, with increased emphasis on moderate income apartments. Different company-run entity opened senior living facility in Laguna Niguel, called Crestavilla. **NOTABLE:** Steadfast Apartment REIT plans to invest \$100M to \$300M in new development opportunities per year.

**CARTER EWING**MANAGING PARTNER
CT REALTY

WHY: Oversees local investment activities for one of nation's largest industrial developers. Previously founded Ewing Development, his personal real estate investment vehicle since 1986. Over 20M SF of industrial space in CT Realty's development pipeline. **RECENT:** Traded last available parcel at its 25.6-acre Aliso Viejo site to Primoris Services for \$10.2M. Total sales brought in nearly \$45M. **NOTABLE:** Serves on the board NAIOP Inland Empire chapter, member of the International Council of Shopping Centers. Runs much of operations with James "Watty" Watson, well-known local exec who now lives, works out of Texas.

**CHARLES FEDALEN JR.**CFO, PRESIDENT
IRVINE CO.

WHY: On executive team at OC's dominant real estate company. Part of three-person Office of the Chairman, reporting to Donald Bren. Involved in strategy, organization and the long-term focus of the company, along with financial duties. **RECENT:** Promoted to president role in August, following retirement of Ray Wirta earlier in year. **NOTABLE:** Joined company in 2014. Previously served as executive VP and group head for Wells Fargo commercial real estate's institutional lending platform. Served as a captain in the U.S. Army Reserve.

**ROB FRIEDMAN**CO-FOUNDER
TEN-X

WHY: Parent company to Auction.com, Irvine home-sales website that Friedman co-founded with Jeff Frieden, whom he met at Loara High School in Anaheim. Google Capital invested \$50M in firm in 2014. Sold majority stake in 2017 to Boston investment firm Thomas H. Lee Partners for north of \$1B. **RECENT:** Bolstering market research for commercial sector. Bought office next to Atrium buildings, Bistango restaurant for other business opportunities. **NOTABLE:** Author of "The Auction Revolution." Previously co-founded National Recreational Properties.



DENNIS GILMORE

CEO
FIRST AMERICAN FINANCIAL



WHY: Started at title giant in 1988; named CEO in 2010 when company split from First American Corp., where he led the financial services group. Previously COO 2004-08. Holds \$17M in shares; company has \$6.5B market cap. **RECENT:** Last year revenues of \$5.7 billion down slightly from prior year. Stock on upswing through 2019 on interest rate cuts. **NOTABLE:** Invested in website, fixing vulnerability that exposed 885M records related to mortgage deals going back 16 years. First American is OC's oldest company.

EMILE HADDAD

CEO, PRESIDENT
FIVEPOINT COMMUNITIES



WHY: In charge of developing homes, commercial space at Great Park Neighborhoods at former El Toro Marine base in Irvine. **RECENT:** Home sales at Irvine project defying national trends, says rate of sales strong and pricing continues upward. Moving closer to ramping up sales at L.A.'s Newhall Ranch development. Major financial commitment being made with City of Hope to build new cancer-fighting healthcare campus in Irvine. **NOTABLE:** Serves as chairman of the USC Lusk Center for Real Estate's Advisory Board, FivePoint recently gave \$1M to USC to "support real estate faculty recruitment, student scholarships and a series of disruptive dialogues on developing future sustainable communities."

KEVIN HAYES

MANAGING PARTNER
PENDULUM PROPERTY PARTNERS



WHY: Active CRE investor in OC, San Diego, IE. Local holdings include Surf City's One Pacific Plaza office complex and Peter's Landing retail spot, Anaheim's Axis creative office campus. **RECENT:** Nearly \$400M worth of deals at end of 2018, including portion of San Diego's Liberty Station campus. **NOTABLE:** Left Lincoln Property in 2016—he ran local office for Dallas developer—to start Pendulum.

JOHN GINGER

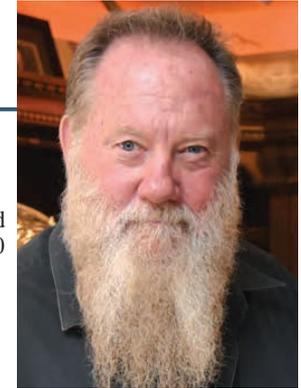
CEO
J. GINGER MASONRY



WHY: OC-embedded owner of Riverside-based firm, one of largest masonry contractors in Western U.S. Former chair, Segerstrom Center for the Arts. Still active on board. **RECENT:** Playing large part in Segerstrom Center's work related to new OC Museum of the Arts development that broke ground in September. **NOTABLE:** Segerstrom Center opened the American Ballet Theatre William J. Gillespie School, built and dedicated new Julianne and George Argyros Plaza, and created the School of Dance and Music for Children with Disabilities under his tenure as chairman. **FUN FACTS:** Favorite TV show, old, "The Fugitive," and new, "Yellowstone." Favorite book, "The Old Man and the Sea."

MIKE HARRAH

OWNER
CARIBOU INDUSTRIES



WHY: Largest commercial real estate owner in Santa Ana where he has owned 5M SF, develops in other states. Behind long-planned One Broadway, which would be OC's tallest office building running 500 feet high. **RECENT:** Getting into apartment development, converting 114K-SF office building near downtown Santa Ana into 148-unit apartment complex. **NOTABLE:** Betting on Opportunity Zones in the area to spur investment in Santa Ana projects, including One Broadway, former Register HQ site.

MICHAEL HAYDE

CHAIRMAN, CEO
WESTERN NATIONAL GROUP



WHY: Has led Western U.S. apartment developer for 25 years; been with firm for nearly 50 years. Irvine-based company has bought or developed more than 50K apartment units, and has 24K units in management portfolio. **RECENT:** Formed joint venture with Texas-based Banner Oak Capital Partners for capital to boost multifamily dealmaking in California. **NOTABLE:** Member of the United Way Worldwide board of directors; founding chairman of the Board of United Way Tocqueville in Paris, and is a member of the United Way Board in Spain.

DAN HEDIGAN

PRESIDENT,
LAND SALES & HOMEBUILDING
IRVINE CO.

WHY: Oversees the design, building and sales of new homes in master-planned villages of the Irvine Ranch. Also runs in-house homebuilder, Irvine Pacific.

RECENT: Irvine Ranch remains among top areas for new home sales, locally and nationally, though signs of slowdown. Irvine Pacific ramping up higher-end home sales, with less land sold to other builders. **NOTABLE:** Joined company in 1984 as division counsel for legal affairs, served as general counsel from 1996 to 2003.

**PAUL HERNANDEZ**

SENIOR VP, CORPORATE AFFAIRS
IRVINE CO.

WHY: Responsible for state political affairs, corporate communications, and corporate marketing at OC's dominant real estate company. **RECENT:** Irvine Standard newspaper, funded by master-planned developer, now in second year, touts city's achievements. **NOTABLE:** Previously ran government relations for a Lockheed Martin unit; and was Todd Spitzer's chief of staff when he was an OC Supervisor.

**ERIC HINKELMAN**

CEO
VOIT REAL ESTATE SERVICES

WHY: Leads seventh-largest CRE brokerage in Orange County (and largest CRE brokerage based in OC) with about \$1.7B in local deals last year. Nearly 56 brokers in OC, 150 total employees for Irvine-based firm. CEO since 2015; previous exec at Cushman & Wakefield and Trammell Crow. **RECENT:** Voit named one of Business Journal's Best Places to Work for the third consecutive year. **NOTABLE:** Broker-owned business model, enacted a few years ago, has boosted company culture, success with clients, company says. **FUN FACTS:** Varsity golf; Led Zeppelin fan as youth.

**JOHN HO**

CEO
LANDSEA HOMES

WHY: Heads U.S. unit of China-based homebuilder, which develops in California, Arizona, northeast states. Moved HQ in 2018 to 660 Newport Center. Invested more than \$200M in land buys in recent years. Master developer of IronRidge, a 96-acre Lake Forest project with 600 homes. **RECENT:** Closed on second Ontario community this year with plans for 334 homes at Ontario Ranch. Currently developing 432-home ShadeTree project.

NOTABLE: Also working on 23-townhome project in hometown of Newport Beach, Lido Villas, priced in the \$2M to \$2.6M range.

**DOUG HOLTE**

LEAD DIVISION PRESIDENT,
OFFICE PROPERTIES
IRVINE CO.

WHY: On executive team at OC's dominant real estate company. Part of three-person Office of the Chairman, reporting to Donald Bren. Responsible for overall performance of Irvine Co.'s nearly 50M-SF portfolio of office properties in Orange County, San Diego, West Los Angeles, Silicon Valley, Chicago, and New York City. **RECENT:** Promoted in August. In new lead division role, responsible for implementation of corporate strategies and initiatives. **NOTABLE:** Joined company in 2009. Previously served 22 years as a regional principal at Hines.

**JEFFREY INGHAM**

SENIOR MANAGING DIRECTOR
JLL

WHY: Head of OC office for past decade; area's No. 5 commercial broker in OC with \$2.3B in 2018 work. Oversees nearly 40 OC brokers from Irvine office.

RECENT: Expanding retail sector, which currently represents about a quarter of total deals. **NOTABLE:** Involved with OCTANe and the Orange County Business Council. Lido Island home profiled in Coast Magazine two years ago. **FUN FACTS:** 5th gen Californian; favorite

film: "The Big Lebowski" and "Bourne Identity." Bears and Cubs fan.



JON JAFFECOO, PRESIDENT
LENNAR

WHY: Top local executive for largest U.S. homebuilder, valued at \$17B. Large operations base in OC. **RECENT:** Moved local hub from Aliso Viejo to Irvine, now based at FivePoint Gateway office complex in Great Park Neighborhoods, where Lennar has large presence, and ownership in former El Toro Marine base. **NOTABLE:** Jaffe and Emile Haddad, then-chief investment officer of Lennar, instrumental in its 2005 purchase. **FUN FACTS:** Favorite book, "Endurance"; OC restaurant, Bear Flag. Fan of James Bond movies.

**TIBOR KELEMEN**FOUNDER, OWNER
KELEMEN CO.

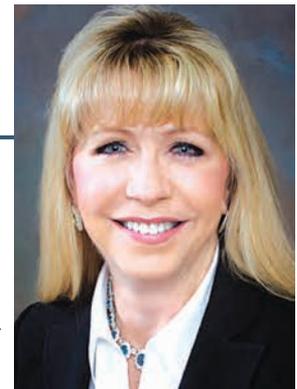
WHY: New commercial property investor in Orange County that owns primarily in IBC. Formerly partner for Kelemen-Caamaño Investments, one of Orange County's first real estate groups to embrace creative office redevelopment in the area. **RECENT:** Multimillion-dollar renovation for Atrium office tower in Irvine, home of Bistango restaurant. Bought office last year for \$106.8M. **NOTABLE:** Sold Wind Water Real Estate, an Irvine-based brokerage he started a few years ago, to former partner Rudy Caamaño.

**LAUREN KELLY**SENIOR VP, CHIEF MARKETING OFFICER
IRVINE CO. OFFICE PROPERTIES

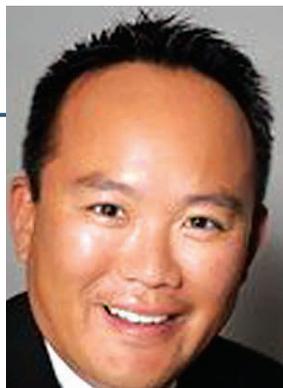
WHY: Oversees marketing and brand performance for area's dominant office owner. **RECENT:** Company's new mid-rise development in Irvine Spectrum seeing strong leasing, rolling out new innovations and amenities at campuses to attract tenants. **NOTABLE:** Joined in 2014, previously led global strategy for Dell's commercial business, representing over \$60B in revenue.

**LAURA KHOURI**PRESIDENT
WESTERN NATIONAL PROPERTY
MANAGEMENT

WHY: Runs 24,000 apartment units in Southern California, Nevada and Utah for Western National Group (see Michael Hayde entry). Joined firm in 1985, named president in 2010. **RECENT:** New joint venture with Banner Oak Capital Partners will back "the acquisition of existing properties and for ground-up development projects," the company said. **NOTABLE:** Community work includes Chapman University, Prentice School, JSerra Catholic High School, Laura's House shelter.

**DAVID KIM**MANAGING PARTNER
BASCOM GROUP

WHY: With Jerry Fink, created one of country's largest local apartment owners. Completed over \$15.5B in multifamily transactions, including 323 multifamily properties with several in OC. Company has more than a dozen subsidiaries and joint ventures, ranging from development plays to coworking operators. **RECENT:** Partnered with Newport Beach-based Branch West Real Estate Partners to develop a mid-rise apartment complex in Orange, not far from Honda Center in Anaheim. **NOTABLE:** Largest local rental deal was \$94M buy of Santa Ana's Villas at Tustin complex in 2017.

**BUTCH KNERR**PRESIDENT, RETAIL PROPERTIES
IRVINE CO.

WHY: Responsible for Irvine Co.'s portfolio of 43 retail centers, as well as space at Irvine Co.'s apartment communities. Group operates nearly 10M SF of retail across California, including Fashion Island in Newport Beach, Irvine Spectrum Center in Irvine, and The Market Place in Irvine and Tustin. **RECENT:** 163K-SF Mathis Brothers furniture lease at Market Place, announced in April, the largest retail deal in OC in a few years. **NOTABLE:** Joined the company in 2017; previously with retail REIT Washington Prime Group.



JIM KROHNPRESIDENT, APARTMENT OPERATIONS
IRVINE CO.

WHY: Responsible for the management and operation of the company's portfolio of 125 apartment communities throughout California. OC's largest rental landlord, among two largest in the state. **RECENT:** Added several thousand new units to portfolio in Irvine Spectrum past few years, while shedding some noncore assets it picked up as part of portfolio buy about a decade ago. **NOTABLE:** Joined last year. Was founding partner, CEO of management division for Alliance Residential, which has 100,000 apartment units nationwide, including 30,000 units in California.

**MARC LEY**EXECUTIVE VP,
CHIEF INVESTMENT OFFICER
IRVINE CO.

WHY: Responsible for capital markets, corporate finance, project finance, banking, public finance, treasury and investment activities for OC's dominant real estate company. **RECENT:** Development, not acquisitions, a recent focus at Irvine Co., with office and rental communities emphasized. More than 500 office buildings, 160 apartment communities, 43 retail centers, plus hotels, marinas, golf courses. **NOTABLE:** 20 years at company, previously at PacLife, established its real estate capital markets division.

**BILL H. LYON**EXECUTIVE CHAIRMAN
WILLIAM LYON HOMES

WHY: Son of founder, Gen. William Lyon, of \$775M homebuilder. Named CEO in 2013, at the age of 38. Previously held president, COO roles. Named chairman in 2016, replacing elder Lyon. Board, Commercial Bank of California. **RECENT:** Considering taking company private for second time since 2006; family granted option to seek potential investors in a move that could lead to business combination. **QUOTABLE:** "From the family's perspective, I would say we've been pretty disappointed in the way the market has valued the company at a discount to both book and tangible book values for the last several quarters."

**JEFF MANLEY**SENIOR MANAGING DIRECTOR
SAVILLS

WHY: Managing principal at Cresa for 13 years, joined Savills when it bought local Cresa operations in 2017. Now OC's largest brokerage that focuses solely on tenant representation. Career in industry spans more than 25 years. Founding member of Leaders, an Orange County angel fund for veteran entrepreneurs. **RECENT:** Has directed more than 20 corporate headquarters relocation projects. **NOTABLE:** Received bachelor's from West Point; master's in chemical engineering from the Colorado School of Mines.

**FRANK MARTELL**CEO, PRESIDENT
CORELOGIC

WHY: Joined real estate data and analytics firm, offshoot of title insurer First American, as CFO in 2011. Named to top post in 2017 after death of CEO Anand Nallathambi. Company has \$3.7B market cap, provides insights for real estate, mortgage finance, insurance, and capital markets. **RECENT:** 2018 revenues of \$1.8B. 2019 efforts include moving tech infrastructure to the Google Cloud Platform, and enhancing cyber AI and digital driven workflows. **NOTABLE:** Named Business Journal CFO of the year in 2013. **FUN FACTS:** Varsity wrestling, golf, tennis, baseball. Married, two sons.

**RICK MATROS**CHAIRMAN, CEO, PRESIDENT
SABRA HEALTH CARE REIT

WHY: REIT has \$4B market cap; owns and invests in real estate serving the healthcare industry. **RECENT:** Early this year, said it had resolved litigation related to Dallas-based Senior Care Centers, a prior operator of 38 Sabra facilities that filed for bankruptcy in 2018. **NOTABLE:** He founded Bright Now Dental in 1998 and then sold the company in 2010. USC graduate and football fan. Business Journal's healthcare Person of Year in 2011. **FUN FACTS:** Favorite films: "The Godfather" and "The Godfather: Part II"; favorite TV show, "The Sopranos."



GREG MAYEVP, REGIONAL MANAGING DIRECTOR
NEWMARK KNIGHT FRANK

WHY: Leads 11 Western offices of publicly traded brokerage, second top CRE firm locally with \$3.9B in work, up 12% from last year, led by a 27% jump in leases. **RECENT:** Three recent area office sales over \$100M handled by local NKF office: the \$157M sale of multiple buildings at Summit Office Campus in Aliso Viejo, \$147M sale of City Tower in Orange, and \$107M sale of two-building Atrium complex in Irvine. **QUOTABLE:** “Strong demographics and rising household income have continued to attract a healthy amount of foreign investment, primarily stemming from China, Canada, the Middle East and Europe.”

PARKE MILLEREVP
LINCOLN PROPERTY

WHY: Leads Dallas-based landlord’s OC division, includes 6.1M SF of office space locally. Has acquired and renovated several office and retail properties across the county from regional base in Costa Mesa. **RECENT:** Unveiled Flight office development in Tustin, OC’s first substantial ground-up creative office campus. Located on former Tustin Marine base; first phase runs 470K SF, several large leases signed up; food hall opened in summer, called Mess Hall. **NOTABLE:** Frequent partner with coworking companies at its properties, including recently inked deals in Tustin, Costa Mesa, and Newport Beach. **FUN FACTS:** Born on 4th of July. Favorite film, “Caddyshack”; favorite book, “The Giving Tree.”

MANOUCH MOSHAYEDICEO
MX3 VENTURES

WHY: Along with brothers Mike, Mark, owns blocks of real estate along Newport Beach’s Mariner’s Mile, plotting redevelopment. Made first fortune through storage device maker STEC. **RECENT:** Bought handful of waterfront properties along Mariner’s Mile, including the Charter Yachts site, for nearly \$15.4M at start of year. **NOTABLE:** Avid sailor, owns 100-foot Rio vessel. Won Transpac 50’s Merlin Trophy, awarded to “the fastest monohull without powered performance systems” for famed sailing competition from Long Beach to Honolulu.

RUBEN MENDOZACEO, PRESIDENT
FOUNDATION BUILDING MATERIALS

WHY: Founder of company that’s one of country’s largest distributors of wallboard, suspended ceiling systems in country. Went public in 2017, raised about \$180M. \$660M valuation. **RECENT:** HQ move this summer from Tustin to Santa Ana, to spot along Red Hill Avenue. **NOTABLE:** Selected as a Logistics & Innovation Winner in E&Y’s Entrepreneur of the Year awards for OC in 2018.

JEFF MOORESENIOR MANAGING DIRECTOR
CBRE GROUP

WHY: Runs OC’s biggest CRE brokerage. Also heads firm’s retail services in Pacific Southwest: SoCal, Arizona, Hawaii. Co-leads OC with Kurt Strassman. **RECENT:** CBRE offshoot coworking company Hana taking over 60K SF at Irvine’s Park Place. **QUOTABLE:** Horseman; takes part in, leads trail rides; competes in calf roping: “Takes skill and work and a lot of time to be good and learn it. You have to put hours and hours into it.” **FUN FACTS:** Favorite film, “The Godfather”; favorite books, the C.J. Box series. Wife, Jenny; daughters, Jamie and Jill; grandson Duke; granddaughter, Stella.

MARK MOSHAYEDIMANAGING PARTNER
SPACE INVESTMENT PARTNERS

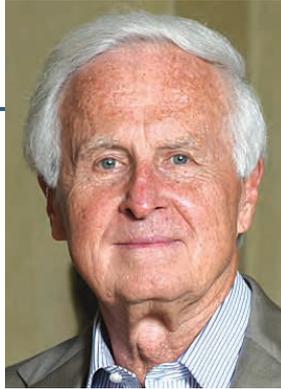
WHY: Former exec at storage device maker STEC, sold for \$340M to Western Digital in 2013. Now big into commercial real estate. **RECENT:** Trio of Costa Mesa buys (two retail, one industrial) in 2019 for more than \$50M. **NOTABLE:** Board member of Irvine vacation rental software company BookingPal, which got \$12M in venture funds this year. **FUN FACTS:** Collects vintage cars.

IGOR OLENICOFFOWNER, PRESIDENT
OLEN PROPERTIES

WHY: OC's second-biggest property owner, with nearly 8M-SF commercial portfolio. Second wealthiest person in OC, with estimated \$5.5B fortune. Bulk of office holdings local, while apartments mostly out of state. **RECENT:** Push into apartment investments outside OC continues; more than 16,000 units to name.

Looking to spend \$500M on more deals.

QUOTABLE: Olen occupancy has "never been as high," he said in July. "Business is doing very well, and the net cash flows are very high." **FUN FACTS:** Worked for Motown's Berry Gordy.

**ROBERT OLSON**CEO, PRESIDENT
R.D. OLSON DEVELOPMENT
CEO
R.D. OLSON CONSTRUCTION

WHY: California's dominant hotel developer over the past decade. Since 2008, company has completed 18 projects with nearly 2.7K rooms. Those projects have a value approaching \$2B. **RECENT:** Business Journal's reigning Businessperson of the Year, after 2018 that saw opening of Newport Beach's Lido House, Irvine Spectrum Marriott, and other projects. Now working on approvals for pair of projects in Dana Point's harbor area, along with deals outside OC. **NOTABLE:** Keynote speaker at Business Journal's Excellence in Entrepreneurship event in March. Lido House modeled after own home on Balboa Island.

**CHERYL OSBORN**FOUNDER, PRESIDENT
CASCO CONTRACTORS

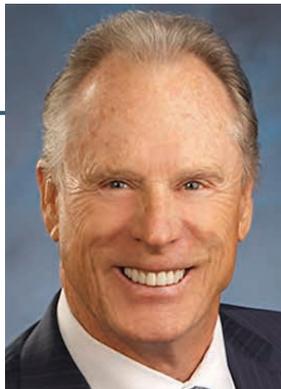
WHY: Launched one of area's top CRE tenant-improvement firms with \$60.5M in 2018 revenue, up 21% from year prior. Also 12th-largest OC women-owned business; 65 local employees. **RECENT:** Clients include Irvine Co., CBRE Group, Cushman & Wakefield, Greenlaw Partners, and UCI. **NOTABLE:** Prior Business Journal Women in Business Award honoree.

**NATALIA OSTENSEN**EVP
OLEN PROPERTIES

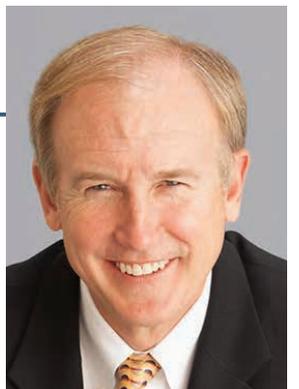
WHY: Oversees day-to-day operations at father's company (see Igor Olenicoff entry), one of largest local property owners. Heads commercial property unit leasing team at company. Also owns Andrei's Conscious Cuisine, and more casual concept Dandelion Conscious Cafe & Catering. **RECENT:** Expanding outside of California, late 2018 buying spree in the Southeast. Major refinancing deal completed by firm, provides more liquidity that's expected to result in acquisition push. **NOTABLE:** Laguna Beach native; Business Journal OC 50 honoree.

**BILL PASSO**FOUNDER, CEO
PASSCO COS.

WHY: Real estate maven that was among the first to adopt the tenant-in-common investment structure. First acquisition came in 1976 when he bought an Anaheim apartment project; company has since invested more than \$4B in properties with a portfolio that includes 56 properties in 18 states. **RECENT:** Now targeting senior housing, partnering with Newport Beach-based Avenida Partners to develop first two senior apartment complexes in Palm Desert and Germantown, Tenn. **NOTABLE:** One of OC's fastest-growing private companies past several year. Nearly \$900M in revenue for the year ended June 30, 32% surge over 2017.

**ERIC PAULSEN**MANAGING PRINCIPAL
CUSHMAN & WAKEFIELD

WHY: Runs OC, Inland Empire operations for one of area's top property management and commercial brokerages, heading about 112 employees. Former exec at Ten-X and Lennar's CRE unit, LNR Property. **RECENT:** Portfolio of managed properties jumped 49% last year, pushing it up to the top five locally with nearly 10M SF. **NOTABLE:** Joined company in 2017, has since implemented leadership strategies to boost retention, culture, and efficiency. **FUN FACTS:** Favorite film, "Animal House"; favorite OC spot, "wherever my family is."



JEFF REINSTEIN

CEO
PREMIER WORKSPACES



WHY: Head of Irvine-based coworking operator that launched in 2002 when Bascom Group bought American Office Centers' nine locations out of bankruptcy. Has since been tops in OC for several years with close to 500K SF in operation locally. **RECENT:** Rebranded from Premier Business Centers to reflect switch to creative, modern office demand. Has 22 OC locations. **QUOTABLE:** Wrote recent Op-Ed: "People Keep Asking What I Think About WeWork." Short answer: he's skeptical.

CHARLES SCHREIBER

CO-FOUNDER, CEO
KBS REALTY ADVISORS



WHY: Co-founder of one of country's largest office investors. KBS and its affiliates own nearly 110 office properties in 35 markets. **RECENT:** Longtime business partner Peter Bren, brother of Donald Bren, died in April. Company has wrapped lease deals with nearly 60 companies totaling some 3.5M SF since the start of last year. Looking to sell some holdings, including L.A.'s Union Bank Plaza. **QUOTABLE:** Schreiber is optimistic about the U.S. commercial real estate market, claiming that it is still the "best on earth." Says large company leasing indicates a recession isn't imminent.

ELIZABETH SEGERSTROM

CO-MANAGING PARTNER
C.J. SEGERSTROM & SONS



WHY: Philanthropist and patron of OC arts. Widow of Henry Segerstrom, who she married in 2000. Has shared managing partner duties with Sandy Segerstrom Daniels since 2015. **RECENT:** Continuing Henry's arts, philanthropy legacy; served as chairwoman for American Ballet Theater, involved in Turnaround Arts, a nonprofit designed to improve arts in country's lowest-performing schools. **NOTABLE:** On board of Segerstrom Center for the Arts. Trained as clinical psychologist. Degrees from Warsaw, Geneva universities, NYU. A self-help book co-author.

PETER ROONEY

PRESIDENT, COMMERCIAL
DEVELOPMENT
SARES REGIS GROUP



WHY: Responsible for acquisition and development of SRG's commercial and industrial real estate portfolio. Major projects being built or planned in Torrance, Long Beach, and Huntington Beach. **RECENT:** Bought pair of massive Surf City sites from Boeing over past two years; one seeing an office tower demolished to make way for new industrial park now underway. Other expected to be redeveloped shortly. **NOTABLE:** Has overseen acquisition of nearly 75 commercial/industrial properties totaling 33M SF, with value of about \$2.3B.

ANTON SEGERSTROM

GENERAL MANAGER
SOUTH COAST PLAZA WEST



WHY: Part of trio of stakeholders that run OC's largest and most successful shopping center. Son of center's late founder, Henry Segerstrom. **RECENT:** "This is the year of food at South Coast Plaza," he said in March, noting new Amar Santana-led food hall and other notable dining options coming to mall. Upscale SCP bringing in close to \$2B in revenue. Says "luxury likes to be near or next to luxury." **NOTABLE:** Got his start working behind the counter as a teen at a SCP Courrèges store.

SANDY SEGERSTROM

DANIELS
CO-MANAGING PARTNER
C.J. SEGERSTROM & SONS



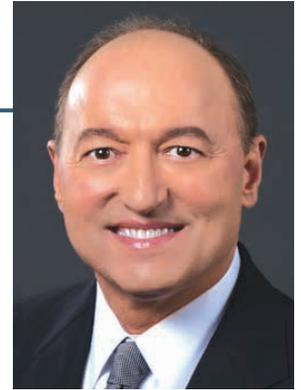
WHY: Co-runs OC's most prominent shopping center, plus high-end offices and other real estate properties controlled by various family interest. Daughter of Henry Segerstrom's first cousin, Harold, and wife, Jeanette. **RECENT:** Family recently completed refurbishment of smaller office along Bristol Avenue; new industrial building elsewhere. **NOTABLE:** No clues in redevelopment of former Sears space at South Coast Plaza. Hotel, residences, new shopping options all believed to be potential options.

ROYCE SHARPEVP, BRANCH MANAGER
SAVILLS

WHY: Founder of Studley Orange County office in 1989, before firm was acquired by London-based Savills in 2014. Area's top tenant broker that primarily services office and industrial clients. No. 12 commercial brokerage in OC with \$920M in 2018 sales and lease transactions, up 8% from the year prior. **RECENT:** Dropped the "Studley" in company rebranding nearly two years after its acquisition of Cresa Orange County. Rebranding aims to emphasize the office's growing roster of clients that have an increasingly global presence in Europe and Asia. **NOTABLE:** UCLA grad, booster. Helping firm grow industrial, retail services; plans for new product lines.

**BILL SHOPOFF**CEO, PRESIDENT
SHOPOFF REALTY INVESTMENTS

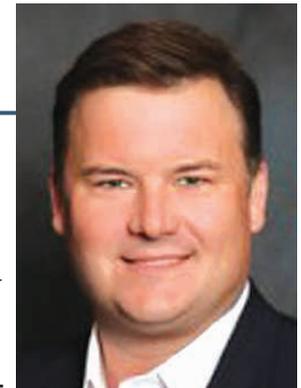
WHY: Master developer of Uptown Newport project, which will ultimately include 1,000-plus homes and apartments. Entitlement expert infill. **RECENT:** Sold a nearly 5.5-acre parcel of land near Anaheim Packing House to Anton Development for \$20M after receiving entitlements for a 314-unit apartment development. Follows sale of adjacent land to TRI Pointe Group, where for-sale homes are being built. **NOTABLE:** Working on entitlements for 29-acre site in Huntington Beach just off PCH, proposing 250 homes and a 215-room hotel. **FUN FACTS:** Favorite TV show, "Billions" and movie "Pulp Fiction." Played varsity soccer.

**KLEY SIPPEL**REGIONAL GENERAL MANAGER
WEWORK

WHY: Heads fastest-growing coworking operator in Orange County. Deals inked for the area run 600K SF spanning 10 open and soon-to-open locations. **RECENT:** Signed largest office deal this year with 116,261-SF lease at Spectrum Terrace; one of two full-office deals planned in area. Tumultuous IPO process could cause local slowdown. **NOTABLE:** Paperwork for shelved IPO cites Irvine, Costa Mesa among top markets for New York-based firm.

**WIL SMITH III**FOUNDER, PRINCIPAL
GREENLAW PARTNERS

WHY: Among area's savvier commercial property investors, developers. Invests on own, in deals with well-backed financial partners. **RECENT:** Going all in on Anaheim. 4-diamond hotel under construction near Disneyland, a Radisson Blu. Residential project planned for office park next door. Working with L.A.'s Zelman Development for 30-acre "Sinkin' Lincoln" site in city; plans mixed-use project there. **NOTABLE:** Greenlaw founded in 2003, involved in more than \$5B of transactions.

**JOEL STENSBY**CO-FOUNDER, PRESIDENT
KPRS

WHY: Has led one of Orange County's top construction firms for the past 20 years. He's been involved in famous projects such as Playa Vista, Aquarium of the Pacific, San Francisco's former PacBell Park, DTLA's 52-story Gas Company Tower. More than \$4B in projects to date. **RECENT:** Reported \$605M in sales in 2018. Won LA Business Council award as GC for C3 Creative Office, a 330K-SF building in Culver City. **NOTABLE:** Plays basketball four times weekly; enjoys hiking, including Machu Picchu once and is prepping for third climb up Mount Kilimanjaro.

**KURT STRASMANN**EXECUTIVE MANAGING DIRECTOR,
OC, INLAND EMPIRE
CBRE GROUP

WHY: Along with Jeff Moore, leads team of 500 with direct oversight of all lines of business and services CBRE provides. \$7.6B sales and lease deals value annually. OC's largest CRE brokerage. Industrial emphasis. **RECENT:** Said in November 2018 he expects the market in general—office, retail, capital markets, industrial—will probably experience a transition period starting in 2020. **QUOTABLE:** "Southern California industrial product has become firmly cemented as the preferred asset among institutional and high-net mid-level investors. **FUN FACTS:** Married to Cynthia, 26+ years, three kids; varsity track and field.



JOE UEBERROTH
 FOUNDER, PRESIDENT
 BELLWETHER FINANCIAL GROUP



WHY: Son of Peter Ueberroth (see entry), started Newport Beach investment and operations firm 22 years ago that invests in agriculture, logistics, real estate, hospitality, tech endeavors. One-third of Dana Point Harbor Partners, group behind \$330M overhaul of the marina and its commercial core. **RECENT:** In entitlement process for new docks, waterside upgrades at Dana Point Harbor. \$20M equity investment in Corona business software maker Club Speed. **NOTABLE:** Chairman of Bellingham Marine, known for rebuilding docks, and now targeting large aging marinas of roughly 500 boats slips or more around the country.

BRYON WARD
 PRESIDENT, PARTNER
 BURNHAM WARD PROPERTIES



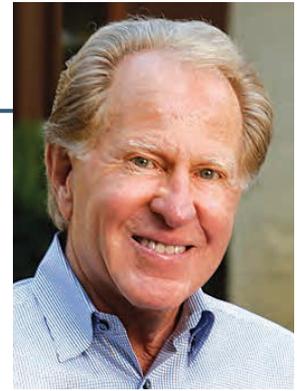
WHY: Founded one of Newport Beach's largest property owners (along with Scott Burnham, see entry) with expertise in retail, mixed-use developments. Behind 266K-SF LBX—Long Beach Exchange—shopping center near city airport; OC Mix, South Coast Collection; Castaway Commons. **RECENT:** More than \$500M in investments planned for Orange County, including retail component of Dana Point harbor revitalization and new City Center in Laguna Niguel that will have retail, residential, creative office components. **NOTABLE:** Plans to break ground next summer on \$300 million Dana Point harbor commercial core; surf museum, retail, restaurants in store.

DAN YOUNG
 PRESIDENT
 CAMINO ENTERPRISES



WHY: Former No. 2 at Irvine Co., longtime Santa Ana mayor, now involved in OC homeless housing efforts. **RECENT:** Part of new government panel, Orange County Housing Finance Trust. It aims to raise money, build 2.7K housing units over the next six years to alleviate homelessness. **NOTABLE:** Has helped with land entitlement and development work for Donald Bren and the Samueli family. **FUN FACTS:** Wife, Leslee; three kids: Jennifer, Kellee, Andrew. Bruce Springsteen fan.

DONALD VODRA
 COO, PRESIDENT
 RANCHO MISSION VIEJO LLC



WHY: Longtime exec at OC's second-largest landowner, which owns RMV, a 23,000-acre development that will ultimately hold 14K homes and nearly 5M SF of commercial amenity space. Prior to joining developer 20-plus years ago, he had a banking career with posts at Western National, Security Pacific, Crocker, and Wells Fargo. **RECENT:** Esencia, 2,700-home second village in RMV community, reported more than 600 sales last year, making it the 12th best-selling master-planned community in the country. **NOTABLE:** Longtime supporter and board member of nonprofit Laura's House.

BILL WILHELM
 PRESIDENT
 R.D. OLSON CONSTRUCTION



WHY: At construction firm affiliate of R.D. Olson Development for more than half of its 40-year history, spearheading projects including Lido House, Irvine Spectrum Marriott, Paséa Hotel and Spa, and Chapman University's Reeves Hall. **RECENT:** Planning expansion of multi-unit construction to diversify company. Finished work on AC Hotel Los Angeles, now AC Hotel in Maui underway. **NOTABLE:** Philanthropic efforts include Habitat for Humanity, Olive Crest, HomeAid, Pediatric Cancer Research Foundation, and OC United. **FUN FACTS:** Favorite film, "The Good, the Bad and the Ugly"; TV, "The Andy Griffith Show"; musical group of youth, Journey.

MATT ZAIST
 CEO, PRESIDENT
 WILLIAM LYON HOMES



WHY: Heads operations of one of West Coast's largest homebuilder, with expanding presence in Texas and Pacific Northwest. **RECENT:** Opened Novel Park, largest new home community in OC for 2019. The Irvine project at Great Park Neighborhoods will hold 536 homes when built out, at price points largely below other new homes in the area. **QUOTABLE:** Focus on Southern California "continues to be offering attainable housing at price points at or below the market medians."

CONGRATS!

To all of the OC 500 honorees, your passion and leadership in Orange County are what make this such a special place to be able to call home. Continue to inspire the next generation of OC 500 hopefuls!

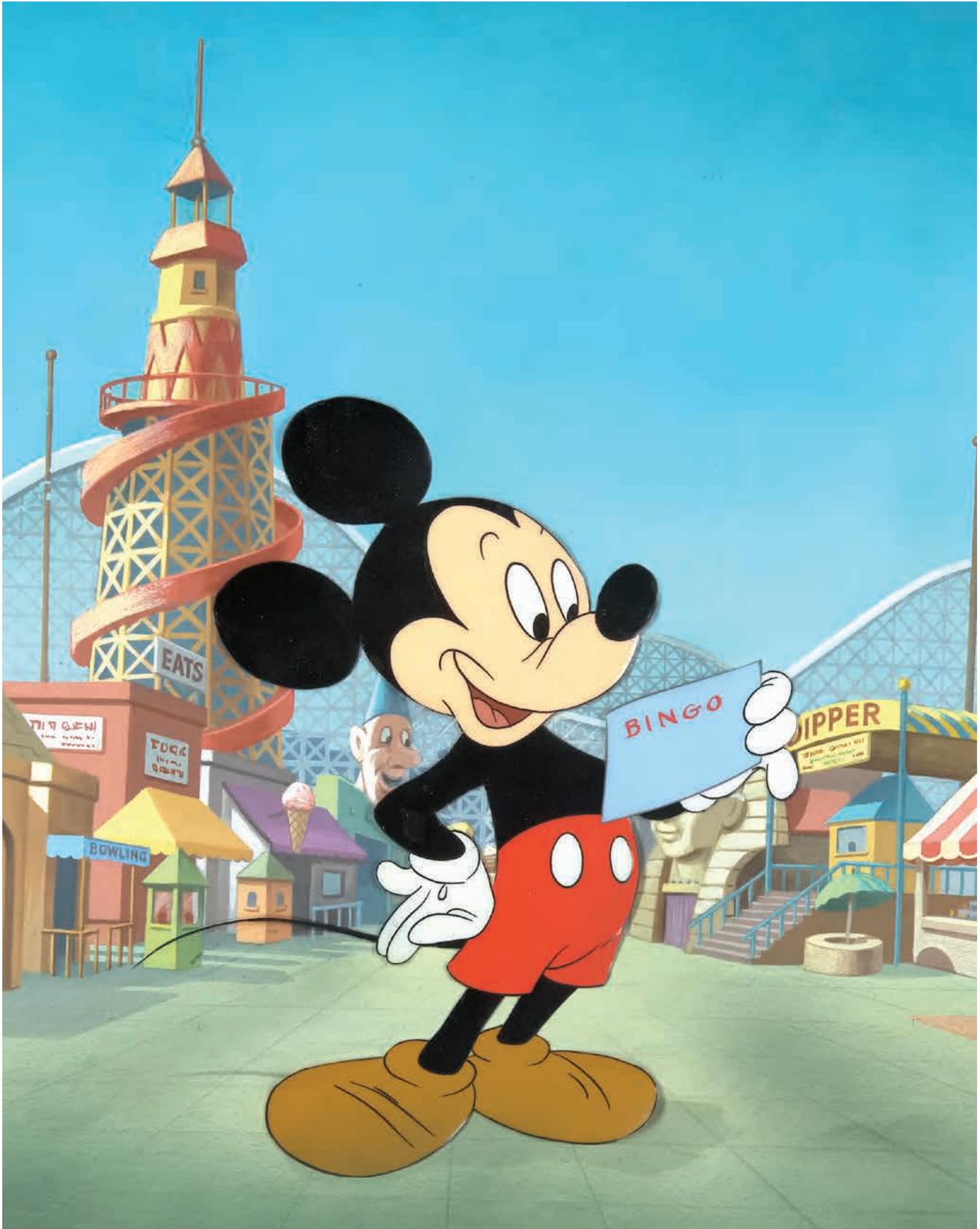
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Artist: Walt Disney Productions
Mickey at the Amusement Park publicity cell
1947-1953

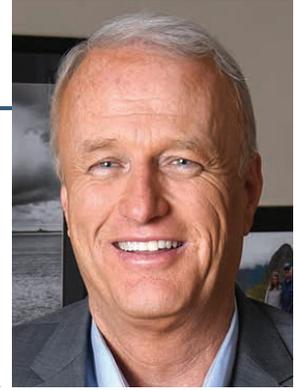
SERVICES

LAWRENCE ARMSTRONGCEO
WARE MALCOMB

WHY: Joined architecture-design firm 1980s, bought in early 1990s; Top 3 architecture firm in OC. **RECENT:** Hit fastest-growing list again with 39% two-year growth to \$117M annual revenue, after making list last year on two-year clip of 36%, 180 OC employees. **NOTABLE:** Known for views integrating arts, culture, “Renaissance approach” to life, an arts website said; exhibited personal artwork at Chicago Sculpture Objects Functional Art and Design last year; Ohio roots. **FUN FACTS:** Favorite OC spot, “my studio in San Clemente”; alma mater, Kent State: “Go Flashes!” Fan of movie “Pulp Fiction.”

**RANDALL BELL**FOUNDER, CEO
LANDMARK RESEARCH GROUP

WHY: Author, economist, licensed real estate broker and appraiser. Firm specializes in real estate damage economics and strategies for moving forward in the aftermath of disasters. Author of several books and TEDx speaker. **RECENT:** Laguna Beach resident and regular volunteer at local homeless and rehabilitation center. **NOTABLE:** An appraiser who consults on infamous properties; Charles Manson, Nicole Brown Simpson, many others. Landmark cases also include World Trade Center and aftermath of Hurricane Katrina.

**CRAIG BOUNDY**CEO
EXPERIAN NORTH AMERICA

WHY: Leads \$2.4B unit of global financial data firm. Previously led Experian U.K. and Ireland. **RECENT:** Ongoing remake of old-school credit agency via fintech includes “Experian Boost”—expanding score computation—and “analytical toolbox” giving clients access to nearly two decades of data on 220M consumers. **QUOTABLE:** Front-page OCBJ feature this year on his soccer-playing exploits. “We all put our uniforms on and everybody’s the same. It doesn’t matter what you do outside of work. It doesn’t matter what your background is or who you are. You play your position and you try your hardest to win.”

**TIM BRANDT**MANAGING PARTNER
DELOITTE

WHY: Manages OC office with 932 employees, including 329 consultants. Grew up in Laguna Beach. 28+ years at Deloitte. Expert in technology. UCSB grad. **RECENT:** Deloitte retained spot as OC’s No. 1 accounting firm by local workers, up 6% year-over-year. **QUOTABLE:** Says life’s turning point was “day I met my wife.” **FUN FACTS:** Wife, Jessica; favorite book, “How to Think Like a Roman Emperor.”

**THOMAS BRISBIN**CEO, CHAIRMAN
WILLDAN GROUP

WHY: Runs Anaheim’s most valuable public company; \$400M valuation. Provides technical, consulting services to public and private utilities, public agencies, others. Took over just as 2007-08 financial crisis struck. Moved focus from engineering work for California cities. **RECENT:** Acquired two companies this year to gain more California business in construction, utilities. **QUOTABLE:** Often carpools with president and chief counsel. “We have a staff meeting 35 minutes before work and 35 minutes after work. It’s an efficient use of time.”

**MARK CLEMENS**ORANGE COUNTY MANAGING PARTNER
KPMG

WHY: Spent entire 30-year career at KPMG, including as managing partner since 2016. San Diego State grad. Has been lead audit engagement partner for several Fortune 500 multinational clients across all industries. On board of OC United Cerebral Palsy. **RECENT:** Reported 469 OC employees, including 129 CPAs, making it third largest in county. **QUOTABLE:** When KPMG picked up 2017 Business Journal award for Civic 50, medium company category. Clemens wrote that he “was beyond elated when KPMG was named a winner.” **FUN FACTS:** Favorite book, “Turn the Ship Around”; film, “Caddyshack”; musical group of youth, Tom Petty and the Heartbreakers.



CONGRATULATIONS LAWRENCE R. ARMSTRONG 2019 OC 500 HONOREE



An accomplished architect, business leader, artist and philanthropist, Lawrence R. Armstrong is CEO of international design firm Ware Malcomb. His visionary approach, design acumen, creativity and innovative drive influence all aspects of the organization. His award-winning art has been exhibited across the United States and Europe. Lawrence is also a strong supporter of the community, serving as a board member of the Orange County United Way and Chair of the Leadership Council for United to End Homelessness.

WARE MALCOMB

ARCHITECTURE
INTERIORS
BRANDING

PLANNING
CIVIL ENGINEERING
BUILDING MEASUREMENT



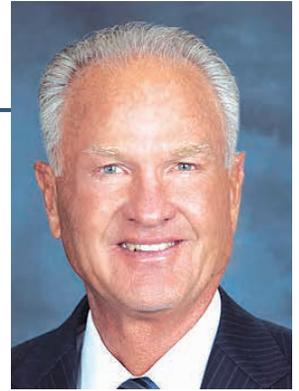
ADAM COFFEYCEO
COOLSYS

WHY: Runs Brea-based Coolsys, nation's largest service of air conditioning and heating systems; major clients include Starbucks, Costco. **RECENT:** Company bought by PE firm Ares Management in March; declined to reveal sales price except to say management was all smiles. His book, "The Private Equity Playbook," released earlier this year, was No. 1 in private equity category of Amazon.

QUOTABLE: "Any company I run is going to be sold every three to seven years." **FUN FACTS:** Born on 4th of July. Favorite bands as a kid were Elton John, Boston, Fleetwood Mac, and Kiss; wife, Alicia, daughter, Rose; varsity hockey.

**TOM CORBETT**CHAIRMAN, CEO
ALLIANT INSURANCE SERVICES

WHY: Started at Newport Beach office when it had "zero business" in 1977, became CEO in 1994. Now the world's 10th-largest insurance broker with annual sales topping \$1.6B. **RECENT:** Named Business Journal executive of the year for 2018, in financial services category. Continues growth push with deals in Midwest and Escondido among latest acquisitions. **QUOTABLE:** "If you want to be left alone at a party, tell them you sell insurance."

**JOE DAICHENDT**SVP, FIXED-BASE OPERATIONS
ACI JET

WHY: Heads contracts for San Luis Obispo-based small-craft servicer, charter carrier, run by Bill Borgsmiller. ACI runs one of two FBOs at John Wayne Airport (see Barry Rondinella entry). **RECENT:** Former GM at JWA FBO; named to new role July 2018. Said then ACI aims to add one FBO a year. **NOTABLE:** Active in general aviation general planning; new set-up to include re-bid on \$3M annual ops contract. **FUN FACTS:** "Four amazing kids and I love coaching their soccer teams"; favorite film: "Iron Man" and every movie that includes him."

**KATE DUCHENE**CEO
RGP

WHY: Named CEO in 2016, \$540M-valued consulting firm offers a variety of finance, business strategy, IT, and risk and compliance services to its corporate clients. **RECENT:** Has overseen numerous corporate changes such as shifting from a project-based consulting model to offering more ongoing advisory services to its clients, and implementing a centralized governance structure. Now spearheading "digital focus" initiative to create a more profitable business. **NOTABLE:** This summer paid \$30.6M for Veracity Consulting Group, a Va.-based tech-focused firm geared toward Fortune 500 and healthcare companies.

**PATRICK FUSCOE**FOUNDER, CEO
FUSCOE ENGINEERING

WHY: Runs one of region's largest civil engineering firms. **RECENT:** In September, he and his wife, Bonnie, who met at USC, gave school \$10M to its Viterbi School of Engineering; and \$1M each to the Kaufman School of Dance, and School of Cinematic Arts. **QUOTABLE:** At time of USC gift announcement, told friends that "I owe a lot to my experience in college, so payback time!" **FUN FACTS:** Wife, Bonnie, fine artist; son, Patrick, computer scientist; daughter, Sally Anne, film editor. Favorite TV show, "Elementary" on CBS, "love whodunnits and our daughter is the editor!" Key quote: "Don't forget that beauty matters."

**JILL GRIFFIN**PRESIDENT, CHIEF COMMERCIAL
OFFICER
ADVANTAGE SOLUTIONS

WHY: Part of leadership team for \$2B-plus sales organization based in Irvine Towers office complex. Also leads firm's marketing division, OC's largest. **RECENT:** One of two women inducted into Top Women in Grocery Hall of Fame in 2018. **NOTABLE:** Credited with helping pivot marketing division to omnichannel-focused offering, ranging from experiential and digital to multicultural and food.



ALAN HERRMANN

OFFICE MANAGING PARTNER,
WEST REGION TAX PRACTICE LEADER
GRANT THORNTON

WHY: Leads OC office of accounting and consultancy firm: 126 employees, 42 CPAs, 14 partners, 30 consultants, as of June. As West Region head oversees 13 locations; specialty in M&A, reorganizations; previously with Arthur Andersen. Pepperdine bachelor's.

RECENT: Named to post June 2019; 17 years at GT. **NOTABLE:** U.S. unit, \$1.8B in revenue; the U.S. member firm of Grant Thornton International Ltd., London-based, \$5.5B in revenue.

**STEVE JONES**

CEO
ALLIED UNIVERSAL

WHY: Joined company in 1996 when \$12M in annual sales. Has built it to largest private security firm in North America with sales topping \$7B and headcount over 200K. Valuation at \$7B+.

RECENT: Canada's second-biggest pension fund scheduled to buy 40% of Allied Universal. IPO likely.

QUOTABLE: "Technology is an enabler [for security guards]. The two combined equal better service for the customer and a better profit profile." **FUN FACTS:** Varsity football at University High, Saddleback College, and, on full scholarship, Cal Poly SLO; favorite film, original "The Longest Yard." Fan of AC/DC in his youth.

**DAVID KRAJANOWSKI**

PARTNER
SINGERLEWAK

WHY: More than 30 years of experience in accounting. Expertise in directing assurance services and advising clients on mergers and acquisitions, financing, strategic planning, and other management issues.

RECENT: Lead partner of firm's entrepreneur and family-owned business lines in OC, a prior presenter at Business Journal's Family-Owned Business Awards event. **NOTABLE:** Involved in New Majority, South Coast Repertory, and Association for Corporate Growth, where he's served as president of its OC Chapter. **FUN FACTS:** Favorite film, "Dave;" book, "Whatever my two-year-old granddaughter wants me to read to her."

**ANDY LEE**

FOUNDER, CHAIRMAN, CEO
ALORICA

WHY: Founded call center company in 1999 after bad service experience, building it to \$2.3B+ in annual sales, 100K employees through acquisitions. Doesn't like to use "outsourced call centers," prefers customer engagement centers with "services provided by a knight." Married high school sweetheart. Chargers fan (see Dean Spanos entry). **RECENT:** Last year named four new executives to C-suite.

QUOTABLE: Employees now "want to feel inspired, understood, accepted and fulfilled, [and] there is nothing wrong with wanting these things."

**KIM LETCH**

OFFICE MANAGING PARTNER
ERNST & YOUNG

WHY: Leads second-largest accounting and consultancy in OC: 500 workers, 200 CPAs, 50 partners, 85 consultants. Clients in real estate, life sciences, healthcare, tech. Bachelor's: University of Melbourne.

RECENT: Bought Irvine-based Kling & Pathak, 20 employees, March 2019. **NOTABLE:** 28 years with EY; four years in current role, succeeding John Belli, who had 40 years with firm. New York-based EY: \$14B revenue, 34K workers, 3.5K partners, 82 U.S. offices.

**KRISTEN MCCARTHY**

ASSURANCE OFFICE MANAGING
PARTNER
BDO USA

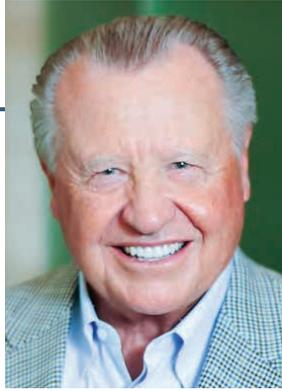
WHY: Leads assurance practice at top 10 local accountancy: 150 employees, 70 CPAs, 14 partners. Office tax practice leader: David Yasukochi. More than 20 years at BDO, previously six with KPMG. USC bachelor's. **RECENT:** Firm has expanded its involvement with Opportunity Zone clients, as well as in AI and data analytics for auditing and fraud functions. **NOTABLE:** Mentors via firm's

Leadership Institute, co-chairs Women's Inclusion Initiative; stint at Fortune 50 firm Hughes Electronics.

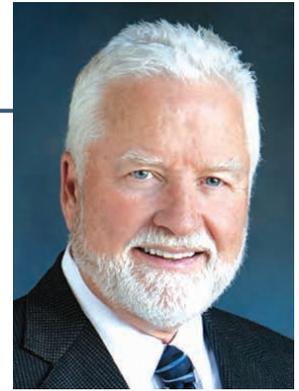


CARL MCLARANDCO-FOUNDER, CHAIRMAN, CEO
MVE & PARTNERS

WHY: Architect and designer of some of Southern California's most iconic projects, such as Water Garden, a 1.2M-SF office that's the largest ever approved by the city of Santa Monica. **RECENT:** Designer of many of Irvine Co. latest batch of apartments in Spectrum area. International client work ramping up; China, Egypt, United Arab Emirates. Promoted son Matthew McLarand to president; reported OC billings of \$20.4M for year ended June 30. **RECENT:** Backs OC Museum of Art, Boy Scouts, South Coast Repertory Charter member, Center for Real Estate at UCI Paul Merage School. USC architecture degree.

**KIM MEGONIGAL**FOUNDER, CHAIRMAN, CEO
KIMCO STAFFING SERVICES

WHY: Runs staffing company for 30-plus years; has helped more than 212K people find employment since 1986. **RECENT:** Organic acquisitions and growth. Firm specialized practices include: office professionals, technical staffing, accounting operations, industrial staffing, and medical staffing. **NOTABLE:** Learned business from the ground up at Thomas Temporaries, named president at 28, where he was responsible for their expansion of 40 offices across 15 states. Bachelor of Arts in economics from Claremont McKenna College.

**WAYNE PINNELL**MANAGING PARTNER
HASKELL & WHITE

WHY: Leads Irvine accounting firm with 75 OC employees, including 38 CPAs. Took top role 2004 after eight years as partner, audit and business advisory services group. Clients public and private, from small family-owned to \$500M-plus revenue, M&A, IPOs. **RECENT:** In June, firm won 2019 CalCPA Public Service Award, a prestigious statewide award given in recognition of its employees volunteering their time. **QUOTABLE:** "Leadership means knowing your client inside and out." **FUN FACTS:** Favorite book, "anything John Grisham ... and the Harry Bosch series from Michael Connelly."

**SAM QUIGLEY**MANAGING DIRECTOR, ORANGE
COUNTY
MARSH & MCLENNAN AGENCY

WHY: Leads insurance brokerage and risk management firm. Joined the San Diego branch in 2003, moved to the OC location in Aliso Viejo in 2016. **RECENT:** On a push to educate small business and their employees about cybersecurity risks. M&M's risk and insurance brokerage unit estimates that cyber risk costs businesses nearly \$450B a year. **QUOTABLE:** With over 125 individuals in Orange County, it is the "fastest-growing office in the company." **FUN FACTS:** Favorite film, "The Big Lebowski," TV show, "Seinfeld." Wife and 4-year-old son.

**MANUEL RAMIREZ**CHAIRMAN
RJI INTERNATIONAL CPAS

WHY: Expert on international tax laws, including maquiladoras on Mexican side of border. Has done business with companies working in 20 countries, from China to Afghanistan. **RECENT:** Treasurer of the Lincoln Club, investment committee chairman of the Orange County Catholic Foundation. **QUOTABLE:** "A smaller company with less than \$100M in sales that doesn't want to spend \$1,000 an hour at a Big Four company, can hire an ex-Big Four accountant with a master's degree in tax law and 30 years of experience at half the price." **FUN FACTS:** Varsity swimmer, Mater Dei; favorite film: "The Lord of the Rings"; favorite OC spot, "my home."

**JOHN SACKRISON**EXECUTIVE DIRECTOR
OCADA

WHY: Leads Orange County Auto Dealers Association, the voice of a \$12.5B industry that owns the annual OC Auto Show. **RECENT:** The 2019 auto show recently capped in October, tapping out at 667K SF and more than 100 vehicles on hand to test drive at the Anaheim Convention Center. Big focus on electric vehicles. **NOTABLE:** Luxury vehicle sales make up a third of the County's overall sales, surging past 14% for the rest of the country.



PAUL SHORT

OFFICE MANAGING PARTNER
RSM US

WHY: Leads Irvine office of No. 6 accounting firm in OC. Tapped for the top spot in 2018. **RECENT:** Told Business Journal he has aspirations to get firm to one of OC's top 4. **NOTABLE:** Member of Advisory Board of Directors for Plastics Foundation. Former board member for the Discovery Cube, CleanTech OC, and UCI Business School.



SCOTT STEPHENSON

PARTNER
HOLHOUSE CARLIN & VAN TRIGT

WHY: Partner at OC's No. 10 accounting firm seeing growth in office, 142 employees, up 9%. **RECENT:** Firm recently moved from Costa Mesa to prominent Irvine office space near John Wayne Airport, at Boardwalk office development. Among first tenants there. **NOTABLE:** Joined firm in 2006. Cut his teeth in public accounting at KPMG, where he was partner.



PAUL TREINEN

MANAGING PARTNER
WHITE NELSON DIEHL EVANS

WHY: Took over from Dave Doran last year as head of Irvine-based accounting firm, second-largest such firm with HQ in OC. Joined firm in 1990, became a partner in 2001. Specializes in corporate and pass-through taxation. Works with a variety of industries, including manufacturing and distribution, hospitality, retail, real estate, and senior care and aging services. **RECENT:** Over the last couple of years, has developed an interest in psychology and what inspires and motivates people to succeed. **QUOTABLE:** "I think all people, regardless of fees or services need to be treated fairly, with respect, and in a timely manner," he says on company website.



ERNE VASQUEZ

CEO, PARTNER
SVA ARCHITECTS

WHY: Was the "V" in Irvine's MVE + Partners that designed many Irvine Co. apartments. With partner Bob Simons focus on public-private projects, such as schools and a 17-story high rise to provide affordable housing in downtown San Diego. **RECENT:** Designed 600-seat performing arts center for Irvine's Woodbridge High School and Midway City's Potter's Lane that converted 20-foot long shipping containers into homes for chronically homeless veterans. **NOTABLE:** Designed an Oakland school with an \$8 a month electric bill—the highest-rated energy efficient educational facility in California.



ROGER WENINGER

REGIONAL MANAGING PARTNER
MOSS ADAMS LLP

WHY: Leads Seattle-based accounting firm's Southern California and Phoenix divisions. It's the seventh-largest OC accountancy, with over 250 workers. Clients have included companies in the retail, distribution, and manufacturing industries. **RECENT:** Ranked No. 5 on the Business Journal's Accounting Firms list, marking a 19% climb. **NOTABLE:** Serves as the chairman of the Partner Review Committee. Chapman University alum.



TED WILM

OC MANAGING PARTNER
PRICEWATERHOUSE COOPERS

WHY: Leads local operations for fourth-largest accounting firm in Orange County. Clients include BlackRock, Barclays Wealth, and Charles Schwab. **RECENT:** Firm added 10 employees to 375 last year, including 120 CPAs. **QUOTABLE:** "A lot of management teams are looking to sell and a lot of companies are looking to buy. In the fall selling cycle, there will be some additional deals that will hit the street." **FUN FACTS:** Wife, Mary Kay; sons, Ted and Stephen; favorite OC restaurant, El Cholo.



CONGRATULATIONS TO TIM on being one of Orange County's top business leaders.

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year of enabling
business results
for our customers.

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Artist: Mary Blair
It's a Small World concept drawing
1955

TECHNOLOGY

CHRIS ANTONIOUSCEO
VERYS

WHY: Founded software maker and consulting services firm for app development, cloud with co-founder Mike Zerkel. Clients include Kia Motors America, Stearns Lending, and Edwards Lifesciences. **RECENT:** Launched \$1M seed fund that invests in emerging technology-focused companies with the return from its early-stage investment in Parcel Pending, sold early this year for \$100M-plus. Esports investments a focus.

NOTABLE: Company officials said Vercys' revenue grew 50% last year to nearly \$20M. Projects \$25M this year. **FUN FACTS:** Favorite film, "The Departed"; book, "A Prayer for Owen Meany"; musical group of youth, Wham!

**PAUL BAY**EVP, GROUP PRESIDENT OF THE
AMERICAS
INGRAM MICRO

WHY: Oversees North, South America ops from Canada to Chile. Based in Irvine, one of OC's biggest companies by revenue at \$50B annually. World's largest wholesale technology distributor.

RECENT: Company could get \$4B investment led by RRJ Capital, which is run by former Goldman Sachs Group partner Richard Ong. A unit of China-based HNA Group bought Ingram Micro for \$6B in 2016 and reportedly would like to sell it. **QUOTABLE:** "Our mission is to be an indispensable business partner to the IT industry."

**PETER BECK**FOUNDER, CEO
ROCKET LAB

WHY: Runs small-satellite launcher, aerospace manufacturer that aims for weekly missions by 2021. Cost is now about \$7.5M per launch. Has raised nearly \$290M to date; \$1B-plus valuation.

RECENT: Company founded in 2006, announced plans to reuse first stage of its Electron rocket, eventually to capture rockets from midair by helicopter. Company has sent 39 satellites into space.

QUOTABLE: "We wouldn't be investing this much time and capital into it if we didn't believe we had a good shot at pulling it off," Beck said in August of reuse plan. "It might take us a bit of time to get there."

**TYLER BEECHER**CHAIRMAN
TRACE3

WHY: Company one of area's largest IT solutions providers; provides operations analytics, cloud computing, cybersecurity, machine learning, artificial intelligence, big data intelligence, and other offerings.

RECENT: Oversaw 2018 merger with Data Strategy LLC in Grand Rapids, Mich. that put the two at No. 16 among the largest private companies in Orange County, with revenue surpassing \$1.1B. Beecher named chairman, Rich Fennessy named CEO in September. **NOTABLE:** On surpassing \$1B in revenue, says "we are a growth machine. I think it's going to be easier to get to \$2 billion."

**J. ALLEN BRACK**PRESIDENT
BLIZZARD ENTERTAINMENT

WHY: Heads OC's dominant online and video game company, creator of "Overwatch" and "World of Warcraft" games. Previously served as executive producer of "World of Warcraft." Parent company Activision Blizzard posts annual revenue over \$7B. **RECENT:** In August, released "World of Warcraft Classic," which became instant hit. **NOTABLE:** Annual BlizzCon in November. Online gaming sites have speculated company may announce an "Overwatch" sequel and a long-awaited "Diablo IV."

**TIM BRITT**CEO
SYNOPTEK

WHY: Runs information technology consulting and services provider geared to companies from midmarket to Fortune 100, helps shepherd businesses safely into cloud computing while they make better use of resources. Ranked No. 10 on this year's Business Journal's list of fastest-growing private companies, large category. Co-founded company in 2001.

RECENT: Approaching \$100M in annual revenue. Plans call for adding 50 to 75 more people this year. Nine offices in the U.S., one in Canada and two in India. **QUOTABLE:** "It's a massive market. There's a ton of opportunity for growth," he said in July. **FUN FACTS:** Favorite film, "Forrest Gump"; book, "A Farewell to Arms"; music group of youth, R.E.M.



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In an increasingly mobile, data-driven world – it has become a challenge to manage risk and compliance, while delivering fast, seamless experiences that customers expect. Our easy-to-use Identity Verification solution (mobile or desktop) offers a streamlined approach to onboard more customers, while meeting compliance. The solution uses advanced technologies like Optical Character Recognition (OCR) to verify ID documents, biometrics verification (recognizes user's selfie and ID image), and liveness check (determines if user is live and not a static image). It's a fast and simple way to capture, verify and store customer ID documents and information – for the ultimate peace of mind.



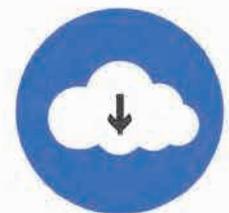
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MICHAEL BURDIEKCEO
CALAMP

WHY: Company best known for its LoJack stolen vehicle recovery system. Says his vehicle software, telematics provider is pivoting more toward software. Hardware business with telematics devices remains “very large.” **RECENT:** Sees software and subscription revenue at a little more than 30% of the consolidated revenue mix at the end of this year, with a goal of at least 40%. Continues international expansion primarily in Europe and Latin America. **QUOTABLE:** The company’s trend will be toward more software “even if it means we would lose some hardware revenue in the transition,” he said in July. **FUN FACTS:** Favorite film, “Citizen Kane”; book, “Cien Años de Soledad”; TV show, “‘Andy Griffith,’ the Barney years.”

**KURT BUSCH**CEO
SYNTIANT

WHY: OC’s next big semiconductor company. Aims to make it extremely easy to add voice control to any Internet of Things connected device. Chips are expected to help drive advances in “always on” products including smartphones, microphones, security cameras, drones, sensors, laptops and wearables. **RECENT:** \$25M Series B in 2018 from who’s who of tech VCs. Low-power “wake word” offering, which brings the Alexa electronic assistant back into action, received Amazon qualification this summer. **QUOTABLE:** “We don’t have any direct competition at these power levels. We open up an entirely different type of application,” he said in August.

**DAVID COLE**CO-FOUNDER, CEO
NEXTVR

WHY: Runs the largest VR content producer in the world out of Newport Center HQ. Has raised \$115M since its 2009 launch. **RECENT:** Partnerships include those with the National Hockey League, National Hot Rod Association and Central Station Records; counts on success of ultra-high resolution video experience streaming over 5G wireless connectivity. **NOTABLE:** September live events, most available on all NextVR platforms, ranged from concerts to comedy, a Japanese game show, the Preservation Hall Jazz Band, and the National Hot Rod Association.

**DANIEL DOIMO**PRESIDENT, COO
BLACKBERRY CYLANCE

WHY: Right-hand man of Cylance founder Stuart McClure, promoted to be new head of Irvine ops at cybersecurity company BlackBerry Cylance following McClure’s departure, announced in September. **RECENT:** Cylance, OC’s largest computer security company, purchased by Canadian firm in February for \$1.4B. Firm’s Irvine ops have seen several exec departures since deal concluded. **NOTABLE:** Joined Cylance from Schneider Electric in February 2017 to serve as president and COO; became COO of BlackBerry Cylance once the acquisition closed in February.

**JAMES DOWNEY**CO-FOUNDER
ENCORE GROUP

WHY: Aerospace exec with multiple profitable exits. Latest Surf City firm, founded with Tom McFarland, counts 700 workers, estimated \$125M in revenue. Aerospace interior company designs, produces airplane galleys and seats. **RECENT:** In June, Boeing announced purchase of EnCore on undisclosed terms. In July, Business Journal estimated Downey’s wealth at \$750M. **QUOTABLE:** “Boeing and EnCore have a history of partnering on products, and we are excited for EnCore and its employees to join the Boeing family,” Chicago-based buyers said in June.

**ROBIN FOLLMAN-OTTA**CEO
R.A. INDUSTRIES,
MARKALL

WHY: Runs Santa Ana manufacturer of precision products and assemblies for aerospace, defense, energy, health and fitness, and other markets. Family-owned business does more than \$20M in business a year. **RECENT:** R.A. Industries has produced parts for the Mars Rover, Sidewinder missile and C-130 military transport project, among others. **NOTABLE:** Had spent the previous three decades as professional opera singer. Retired from music business about five years ago, worked full time for R.A. Industries for about two years before taking over.





internet of **secure** things

ioXt, the Global Standard for IoT Security

Founded in Newport Beach, ioXt is the global standard for IoT security and the fastest-growing security alliance in the U.S. We're proudly building the IoT Coast here in OC and taking our vision across the country, fueled by today's greatest tech minds and companies. ioXt. Leading the way with best security practices and testable standards to create a secure Internet of Things.

Join an alliance of forward-thinking companies.



LIAM GRIFFINCEO, PRESIDENT
SKYWORKS SOLUTIONS

WHY: Leads Orange County's third-largest chipmaker with about 450 employees in Irvine and approximately 9.4K companywide. Nearly \$14B valuation. **RECENT:** Introduced in September array of components to support the shift to 5G, the next phase in global wireless telecommunications.

NOTABLE: Company's registered HQ are in Woburn, Mass. Griffin runs the company from its Irvine office along with engineering support, sales, marketing, and other teams.

**GARY JABARA**FOUNDER, CHAIRMAN
MOBILITIE

WHY: Telecom and wireless executive based out of Newport Beach. Owner of the country's largest privately held wireless company. Locally a player in the area's commercial real estate scene, and investor in several businesses, including Villa Real Estate and Chihuahua Cerveza. Fortune estimated at \$700M. **RECENT:** In August, announced a \$1B funding deal. **NOTABLE:** Has worked with Sprint and other major wireless carriers to deploy small cell base stations across the country, to improve wireless service in dense metro areas and other locations.

**JIM JANNARD**FOUNDER
RED DIGITAL CINEMA CAMERA

WHY: Founded sunglasses empire Oakley in 1975, sold to Luxottica in 2007 for \$2.1B. Launched Red Digital Cinema Camera in 2005. High-resolution camera used to film various movies, including "Avatar" and "The Hobbit." **RECENT:** Business Journal estimates wealth at \$3.5B. Built the world's first holographic smartphone, Hydrogen One. **QUOTABLE:** Next version of Hydrogen "is being methodically designed and crafted to surprise and exceed expectations ... again, just as you would expect from us," Jannard wrote in summer blog post.

**KYLE KAMROOZ**CO-FOUNDER, CHIEF STRATEGY OFFICER
CLOUDVIRGA

WHY: Started cloud-based mortgage software company Cloudvirga with Bill Dallas, Mark Attaway. Company has raised more than \$77M from investors since 2016 founding. **RECENT:** Daniel Sogorka promoted to CEO in July. Just finished office move to UCI Research Park, plans to add 50 more Orange County employees over next 12 months. **NOTABLE:** Kamrooz was a Business Journal Innovator of the Year 2018. Serves on Fannie Mae's Technology Advisory Board.

**CHRISTOS KARMIS**CEO, PRESIDENT
MOBILITIE

WHY: Runs country's largest privately held telecom infrastructure firm. Responsible for leading growth across cellphone tower, small cell, DAS, fiber, and Wi-Fi business lines. **RECENT:** Inked \$1B deal "to fuel the next five years of growth around 5G infrastructure." **QUOTABLE:** Company's 5G infrastructure work "means fast, reliable connectivity across the globe, including currently in underserved areas and supporting massive connectivity in large indoor and outdoor public venues."

**ANDREW LITTLEFAIR**CEO, PRESIDENT
CLEAN ENERGY FUELS

WHY: Co-founded Newport Beach-based company with Texas oil tycoon T. Boone Pickens in 1997 to promote cleaner fuel use with natural gas and renewable natural gas. **RECENT:** Company is fresh off a large round of new and extended agreements for its "Redeem" renewable natural gas, aims for market cap of \$2B within five years. **QUOTABLE:** Co-founder Pickens passed away on Sept. 11. "Words cannot express the sadness the Clean Energy family and myself feel at the loss of our co-founder, leader and friend. I worked closely with Boone for 32 years and he became a father-like figure and true mentor to me," Littlefair said.



SCOTT MACCABE

CEO, PRESIDENT
TOSHIBA AMERICA BUSINESS
SOLUTIONS, TOSHIBA GLOBAL
COMMERCE SOLUTIONS

WHY: Company in Lake Forest provides copiers, printers, managed document services and digital signage for businesses throughout the U.S., Mexico, and Latin America. Among area's top tech employers. **RECENT:** September introduction of two models of thermal barcode labeling printers to deal with increasing demand as commerce moves from storefront to warehouse and distribution center. **NOTABLE:** In August, extended and expanded a sponsorship deal with entertainment venue operator AEG.

**MARTIN MANNICHE**

FOUNDER, CEO
GREENWAVE SYSTEMS

WHY: Started IoT real-time data analytics software developer and hardware maker in 2008 along with executives from Apple, Motorola and Cisco Systems. Raised over \$75M in venture capital. **RECENT:** Focused on global expansion plans, recently partnered with Arrow Electronics. IPO still under consideration. **NOTABLE:** Greenwave has raised \$100M-plus in debt, equity since 2008 founding. **FUN FACTS:** In film and TV prefers "documentaries ... car restoration shows."

**STUART MCCLURE**

CO-FOUNDER
BLACKBERRY CYLANCE

WHY: Co-founded Irvine-based internet security company Cylance in 2012. Now BlackBerry Cylance after purchase by Canadian company for \$1.4B.

RECENT: Stepped down in September. Plans undisclosed for now. On the Business Journal's 2019 OC 50.

QUOTABLE: Avoided near-tragedy aboard a 747 flight on which a door suddenly burst open mid-flight 30 years ago, killing other passengers: "I knew I had to find a purpose that was bigger and beyond me of preventing catastrophe. In my place, it was cyber ... AI, and machine learning."

**ALAIN MONIE**

CEO
INGRAM MICRO

WHY: Oversees wholesale technology distributor to nearly 300 resellers worldwide. Long been Orange County's largest company by revenue; it reported more than \$50B in sales last year.

RECENT: Ingram's been rumored to be on the sales block for more than a year. A unit of China-based HNA Group bought Ingram Micro for \$6B in 2016.

NOTABLE: Ingram will market, sell and support the Microsoft HoloLens 2 mixed-reality headset globally, starting in North America.

**NICK NEWSOM**

FOUNDER, CEO
YTEL

WHY: Runs cloud-based telecoms software company Ytel in Foothill Ranch, founded in 2012. Enables businesses and developers to easily build SMS and voice capabilities into any application. Business Journal Innovator of the Year Award in 2018. Involved in phone technology for over 20 years, was a ham radio operator early on. **RECENT:** Company signed a partnership with Chatbox in June. Chatbox platform now features an integration with Ytel's conversational SMS capabilities and configurable workflows. **NOTABLE:** Ytel delivers more than 1B monthly messages to help businesses grow revenue and build brand equity.

**STEPHEN OSWALD**

CHAIRMAN, CEO, PRESIDENT
DUCOMMUN

WHY: Runs \$500M-valued firm that supplies products, engineering, and support services to aerospace and defense industry. Joined in 2017. **RECENT:** Santa Ana firm celebrated 170th anniversary in August, recognized as oldest company in California. **QUOTABLE:** "Charles L. Ducommun arrived in New York City in 1843, made his way west and established the company in what is today the city of Los Angeles. My wish for the company, our customers and team is be reflective of that pioneering spirit."

FUN FACTS: Wife, Regina; son, David. Neil Young fan; Univ. of Chicago alum.



JIM PETERSONCO-FOUNDER
PETERSON CAPITAL GROUP

WHY: Launched investment firm after May 2018 departure as Microsemi CEO, following \$10.3B sale of chipmaker to Microchip Technology. Microsemi had been the fourth-largest chipmaker in OC. On the Business Journal's 2018 OC 50 list. **RECENT:** Took 6.4% stake in internet security company Lantronix. With wife, Sheila, leading UCI's \$2B capital campaign. **NOTABLE:** A-lister in philanthropic circles, corporate engagement. Known as "Jimmy P."

**PAUL PICKLE**CEO, PRESIDENT
LANTRONIX

WHY: Runs computer networking products maker valued at about \$80M. Took over as CEO after departure from Microsemi following \$10.3B sale to Microchip Technology. Lantronix shares have risen about 14% this year and employee headcount is up to 220.

RECENT: Company displayed secure data access and management solutions for the industrial Internet of Things at Ingram Micro. IoT summit at the Spectrum

Marriott this summer. **QUOTABLE:** "Over the last few years, Lantronix has returned to growth and profitability, and its innovative technology is being widely recognized by the industry," said in March after CEO appointment announced. **FUN FACTS:** Favorite book, "Humble Inquiry;" film, "Kung Fu Panda" trilogy.

**HENRY SAMUELI**CO-FOUNDER, CHAIRMAN
BROADCOM

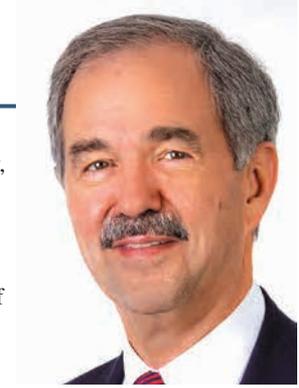
WHY: Owns Anaheim Ducks Hockey Club and company that runs Honda Center. Along with wife, Susan, among area's largest philanthropists. Wealth estimated at \$5B. **RECENT:** Stepped back from day to day ops at Broadcom. \$100M gift to UCLA to support namesake engineering school. Snapping up land near Honda Center for massive redevelopment project; details haven't been disclosed.

QUOTABLE: "When kids get on the ice and see how much fun it is, when they grow up they are hockey fans," he said in March, when opening new Great Park ice facility he helped fund.

**JERRY SHELTON**CEO, PRESIDENT
CRYOPORT

WHY: Leads cold-chain logistics service provider to the biopharmaceutical industry, backed by \$25M cash infusion in 2018 from Petrichor Healthcare Capital Management. \$625M market cap.

RECENT: In May paid \$20.5M to buy Cryogene, which handles secure storage of biological specimens, materials, and samples. **NOTABLE:** Thirty years of experience working in a range of industries, including information services, telecommunications, manufacturing and distribution.

**DEAN STOECKER**CO-FOUNDER, CHAIRMAN, CEO
ALTERYX

WHY: Runs data analytics software company Alteryx, AI-focused platform that lets workers turn data into actionable business solutions. Irvine-based company founded in 1997 has been growing 50% a year with \$253.6M in revenue last year. On the Business Journal's 2019 OC 50.

RECENT: Joined the billionaire ranks when the company's share price reached what was then an all-time high in July. Keynote speaker for Business Journal's Innovator of the Year Awards. **QUOTABLE:** "It's an awesome gig. I'm 62 years old. I get up in the morning, I read the obituaries and if I don't see my name, I come to the office," said in July.

**KRISHNA SUDHEENDRA**CEO
UST GLOBAL

WHY: Heads IT, digital transformation solutions firm in Aliso Viejo. Previously served as company's president and CFO. Began career at Ernst & Young and had stints at General Electric and First Apex.

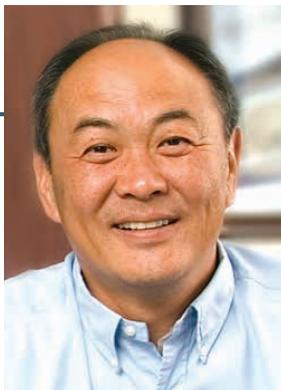
RECENT: Took over CEO spot in May from Sajan Pillai, who retired. Raised \$250M from Singapore sovereign wealth fund to fund expansion.

QUOTABLE: "We have built a diverse and comprehensive workforce on the foundation of 'Transforming Lives,'" he said in a statement in July after company named as a "great workplace" in the U.S. by the Trust Index Survey.



DAVID SUNCO-FOUNDER, COO
KINGSTON TECHNOLOGY

WHY: Co-leader of OC's top memory products maker for computer, consumer electronics. Wealth estimated at \$4.8B, No. 5 among area executives. **RECENT:** Part of consortium of global giants that acquired Toshiba's flash memory business for \$18B. Will boost related work at Kingston, maker of USB, flash and other devices. **NOTABLE:** Irvine resident. The David and Diana Sun Foundation, founded in 2001, contributes toward education and healthcare, mainly in Taiwan.

**JOHN TU**CO-FOUNDER, CEO
KINGSTON TECHNOLOGY

WHY: Guides world's largest maker of computer memory and storage products. Orange County's largest consumer electronics maker. Revenue approaches \$7B annually. On the Business Journal's 2019 OC 50. Wealth estimated at \$4.8B. **RECENT:** Company retains No. 1 position as the top dynamic random access memory (DRAM) module supplier in the world in the latest TrendForce rankings. **NOTABLE:** Chinese native who grew up in Taiwan and immigrated to U.S. in 1972, co-founded Kingston with David Sun in 1987. Sun oversees U.S., Far East operations; Tu handles Europe, Middle East, Africa, Latin America.

**WILLIAM WANG**CO-FOUNDER, CEO
VIZIO

WHY: Leads one of Orange County's best-known brands, maker of flat-panel smart TVs, sound bars, and other products. World's No. 2 seller of flat-panel TVs, behind Samsung. Founded company in 2002 to compete with pricier TV products. On the Business Journal's 2019 OC 50; wealth estimated at \$840M. **RECENT:** Company will start integrating "Filmmaker Mode" in its 2020 TV lineup to get closer to the "cinematic experience." **NOTABLE:** Vizio in March spearheaded consortium to create and implement a new standard for delivering targeted ads to people with internet-connected TVs.

**KEVIN WEISS**CEO
SPIREON

WHY: Has run vehicle-location services provider Spireon since 2016. 4M subscribers: consumers, auto loan lenders, car dealers, rental car agencies, fleet operators. PE firm Greenbriar Equity Group bought Irvine-based company in October 2018 for undisclosed price. **RECENT:** Partnering with Ford for use of FleetLocate vehicle-tracking system. **NOTABLE:** Has been involved with Entrepreneurship Council of alma mater Princeton.

**LIANG 'LANCE' ZHOU**CEO
KARMA AUTOMOTIVE

WHY: Heads one of few car companies making vehicles in California at a 556K-SF production hub in Moreno Valley, expansive HQ in Irvine Spectrum where hundreds of people work. **RECENT:** Unveiling new lines of its luxury, electric-powered vehicles, plus space-age concept cars. New partnership with famed Italy designer Pininfarina adding different stylistic touches. Newport Beach showroom near John Wayne Airport. **QUOTABLE:** On carmakers evolution, says "we came from Fisker, no doubt, but we are not Fisker anymore." **FUN FACTS:** Favorite films, "2001: A Space Odyssey" and "Iron Man"; favorite book, "The Inevitable" by Kevin Kelly.

**FUN FACTS: FAVORITE THINGS**

The OC 500 likes a wide variety of books, films, and bands—with a few key choices outperforming the rest of the answers by a wider margin.

The OC 500 are some heavy readers: the Bible and Dostoevsky's "Crime and Punishment" were mentioned often. Those with young children and grandchildren tended more toward Dr. Seuss, however.

Disneyland, Balboa, and the Montage figured prominently on favorite places in OC, with more than a few who said there's no place like home: their preferred place requires not leaving—or at least returning as fast as possible.

Top picks for restaurants: Mastro's, Bistango, Marché Moderne, and Gulfstream. Ironwood and Bear Flag got some support, and Rick Reiff cited "the Killer Bs: Bayside, Bistango, Brussels Bistro."



Artist: Walt Disney Productions
"Peter Pan Christmas" production cell
1953



VERY GOOD YEAR

GEORGE ADAMS JR.CEO
SA RECYCLING

WHY: Runs one of the biggest scrap metal recycling companies in the U.S. Late father started predecessor company, Orange County Steel Salvage, in 1973.

RECENT: OC's No. 4 fastest-growing large private company, \$1.6 billion of sales through June, up 73% from mid-2017 levels. **QUOTABLE:** The most important thing his father taught him "was to never give up, to never quit. No matter what happened, he just got back up and started swinging. My dad didn't know what it was [like] to lose because he would never give up, therefore, he couldn't lose."

**DARIN ANDERSON**CHAIRMAN, CEO
SALAS O'BRIEN

WHY: Runs one of OC's largest and fastest-growing construction engineering companies. Expected to bring in 2019 revenue of \$145 million and currently employs about 650 people. **RECENT:** OCBJ Excellence in Entrepreneurship Award winner. Grown from \$4.6 million in 2006, now OC's No. 22 engineering firm by local billings, with bulk of work outside the area. **QUOTABLE:** On decision to make company employee-owned, said "I wanted to share the rewards and value of ownership with everyone in the firm, and empower employees to make decisions." **FUN FACTS:** Favorite book, "Walden"; band of youth, A Flock of Seagulls; favorite TV show, "The Simpsons."

**LAUREN ASSEO**FOUNDER, CO-OWNER
FRESH N' LEAN

WHY: With brother Thomas Asseo, runs ready-to-eat food-maker and deliverer in Anaheim. Sells vacuum-sealed ready to heat-and-eat meals to online consumers by mail. Started in 2010. Has 55K-SF facility off the (91) Freeway. **RECENT:** Plan to scale has begun; stocking fridges for workers' meals, other business lines.

NOTABLE: No. 4 among OC's fastest-growing mid-sized private companies. \$26.6M revenue through June, up 264% from mid-2017 levels.

**NAZLI AZIMI**FOUNDER, CEO
BIONIZ THERAPEUTICS

WHY: Emigrated from Iran in 1990s to become scientist. Began company in 2010 to investigate autoimmune diseases, cancers. Has raised \$28M to date. Attracted medical heavyweights including former Allergan boss David Pyott, Masimo CEO Joe Kiani and Robert Gallo, co-discoverer of HIV as the cause of AIDS. **RECENT:** Business Journal Women in Business Award winner in 2019. **QUOTABLE:**

"Drug development is capital intensive and lengthy. I had no way of showing that my drug would work. I decided to financially back it myself [get] initial data ... then raise money." **FUN FACTS:** Favorite film, "Shawshank Redemption"; TV show, "Breaking Bad."

**MARK BACHMAN**CTO, CO-FOUNDER
XIDAS

WHY: Closely watched maker of micro-sensors, microactuators, and micro-RF devices for aerospace, defense, and telecommunications markets. **RECENT:** OCBJ Innovator of the Year Awards winner. Rebranded from Integra Devices. **NOTABLE:** Says company's "unique manufacturing capabilities and innovative technology enables us to produce zero-power, autonomous sensor solutions at reasonable cost."

**JESSE BAGLEY**CO-FOUNDER, CEO
PEOPLESPLACE

WHY: West Coast-focused office furniture seller, previously known as Interior Office Solutions, on track for \$110M in sales this year. **RECENT:** Holland, Mich.-based furniture maker Haworth Inc. took stake in company near start of year. Haworth makes the furniture Bagley sells, and does about \$2B in sales a year. **QUOTABLE:** "We're not selling workstations; space matters—we're selling a service." **FUN FACTS:** Favorite book: "The Count of Monte Cristo"; varsity baseball and wrestling.





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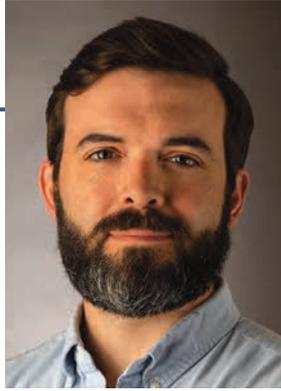
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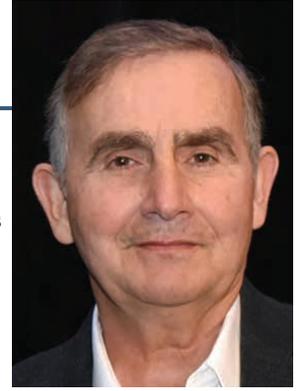
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CHRIS BEALSCEO
WEEDMAPS

WHY: Runs largest cannabis resource in the country. Background in law and data privacy, served as Weedmaps' general counsel prior to taking the role of CEO. **RECENT:** Opened additional offices in L.A. during mid-2019, saw Irvine HQ expansion—nearly double over the calendar year. Plans to keep expanding its home capacity, as well as its presence in the industry. **NOTABLE:** Company, CEO assisting lawmakers in drafting regulations that govern the cannabis industry in the state of California.

**GARY BEDROSIAN**VP
BEDROSIANS TILE & STONE

WHY: Part of family that runs one of the largest independent porcelain tile and stone importers and distributors in the U.S. **RECENT:** OCBJ Family-Owned Business Awards winner. Close to 50 stores over 12 states, including distribution centers in Anaheim, San Jose, Seattle, and Jacksonville, Fla. **QUOTABLE:** On tariff issues that have caused company to rework operations, says “we just work hard when it becomes tough like this ... we’re digging in and we’re going to make it work.”

**SHIRIN BEHZADI**CEO
HOME FRANCHISE CONCEPTS

WHY: Runs multibrand franchiser—Budget Blinds, Tailored Living, Concrete Craft, AdvantaClean—for home and office cleaning, efficiency. **RECENT:** Led firm during mid-2019 sale to JM Family Enterprises in Deerfield, Fla. **NOTABLE:** \$700M in systemwide sales, \$50M in revenue; had been private equity-owned by Trilantic since 2015; Behzadi fled Iran as teen, 1970s, and survived a brain tumor 10 years ago.

**NATHAN BENNETT**PRESIDENT
WEST COAST PRIME MEATS

WHY: Operations boss at growing boutique purveyor of higher-end cuts sold with high-level service to restaurants and hotels. **RECENT:** 50% two-year growth to \$157M in annual revenue for repeat entry on fastest-growing private companies list; 240 local workers; last year's two-years' growth: 35%. **NOTABLE:** Managing members Craig Nickoloff and Bill Hustedt founded Claim Jumper chain in the 1970s, sold in 2005 for \$220M.

**BJARNE BERGHEIM**CEO, PRESIDENT
SONENDO

WHY: Leads maker of dental device that uses sound waves and irrigation fluid to clean teeth. **RECENT:** Fastest-growing mid-sized company in OC over last two years: \$38M in annual revenue, up 813%. **NOTABLE:** Startup a decade ago, spun out of Fjord Ventures in Laguna Hills, principals of which birthed Glaukos (see Tom Burns entry) in 1998; Sonendo began securing serious funding 2012, 2014: multiple rounds, north of \$55M.

**LISA BHATHAL MERAGE**MANAGING PARTNER
RAJ CAPITAL

WHY: Along with brother Alex, runs alternative asset platform of the Bhathal Family Office. RAJ Capital was established after selling family's 50-year-old women's swimwear business, RAJ Swim, to private equity. **RECENT:** Prior sale cited as largest private equity acquisition in history of swimwear. Now looking to invest in opportunity zones, through partnership with Newport Beach's Cress Capital. **NOTABLE:** Married to PE investor Richard Merae, son of Paul Merae. Prior Business Journal Women in Business keynote speaker. **FUN FACTS:** Favorite film, “Gone with the Wind,” “Grease,” or “The Graduate.”



MICHL BINDERBAUER

CEO
TAE TECHNOLOGIES

WHY: Leads tech parent—nuclear fusion, energy beams, particle accelerators—spinning out firms after 20 years of research, including cancer-hunter targeting inoperable tumors. **RECENT:** Newest generator used in 3K experiments; named Norman, for UCI alum Binderbauer’s mentor Norman Rostoker, a founder of plasma physics theory. **NOTABLE:** Two decades, \$540M in backing; investors have included late Microsoft co-founder Paul Allen, Buzz Aldrin, and investment firms Venrock, New Enterprise Associates.



PAUL BOKOTA

VP, DIVISION GENERAL COUNSEL
SPECTRUM BRANDS HOLDINGS

WHY: GC for hardware and home improvement division at Lake Forest unit of Spectrum; a hardware and home improvement firm valued at nearly \$2.6B. Unit does about \$1.3B in revenue. **RECENT:** OCBJ General Counsel Awards winner in November 2018, after working on string of acquisitions. **NOTABLE:** Previously associate GC at local Toshiba unit; serves on board of Irvine Unified School District.



MARLO BROOKE

CO-FOUNDER, CEO
AVATAR PARTNERS

WHY: Heads Surf City provider of VR-based training systems, job performance aids, and software products for hundreds of military and commercial equipment and aircraft. **RECENT:** OCBJ Women in Business Awards winner. Expects revenue between \$12M and \$16M this year. **NOTABLE:** California State University-Long Beach grad. Decided to start a company “to serve those who serve us and protect us” after events of Sept. 11, 2001. Mother of two; runs one of the few women-owned defense contractors.



REBECCA CAMPBELL

PRESIDENT
DISNEYLAND RESORT

WHY: Recently tapped to lead OC’s largest employer with 31K workers. Disneyland Resort—three hotels, two amusement parks and a retail and restaurant district—gets more than 20M visitors a year. 20-year Disney vet most recently overseeing film operations for the company in Europe, the Middle East, and Africa. **RECENT:** Named president in September, replacing Josh D’Amaro, who is now president of Walt Disney Resort. **QUOTABLE:** “This is a period of incredible investment in the Disneyland Resort.”



SCOTT CANNON

CEO
BIGRENTZ

WHY: Operates online marketplace for contractors to rent construction equipment, rents anything from boom lifts, to bulldozers to an 18-ton carry deck crane. Also provides market data to suppliers. **RECENT:** Planning to be listed on the Nasdaq’s capital markets or an over-the-counter exchange. Annual sales are expected to double to \$80M. Business Journal estimates the company’s value at around \$150M. **QUOTABLE:** “We simplify it so customers can have a one-stop shop that does everything.”



SEAN CAO

CHIEF INVESTMENT OFFICER
CAMPHOR PARTNERS

WHY: Runs Irvine privately held real estate investment firm, previously called Great Far East, heading ambitious The Landmark mixed-use project next to JWA, now in Anaheim, too. 6.5M-SF portfolio. **RECENT:** Firm involved in September purchase of 14-acre site next to Angel Stadium where L.A. Live-type development has city OK; paid \$32M. Working on behalf of other investors. Changes to plan coming. **NOTABLE:** Firm owns Irvine Spectrum tower that holds ops of Yard House.



PHILIP CARTERVP, CORPORATE CONTROLLER
SKYWORKS SOLUTIONS

WHY: Oversees financial and Securities and Exchange Commission reporting for chipmaker that's among OC's largest public companies with nearly \$14B market cap. **RECENT:** Recipient of Corporate Controller award at the Business Journal's CFO of the Year Awards. **NOTABLE:** Among large contingent of former Broadcom finance execs that have joined Skyworks. Says "we know what it takes to be an \$8 billion company that buys a bunch of other companies."

**ROBIN CHRISTENSON**CO-FOUNDER, CO-OWNER
BLINKING OWL DISTILLERY

WHY: Launched vanguard maker of spirits, one of current handful in OC, with husband Brian in 2016, as state changed liquor-making/selling laws. **RECENT:** Boutique bourbon, gin, vodka, and only maker of Scandinavian specialty aquavit; some products infused with "flesh, pith, juice and peel" of Valencia oranges. Subject of cover feature in April OCBJ. **NOTABLE:** Uses award-winning city water; Christensons live in downtown Santa Ana (see Irving Chase entry); Robin sold specialty therapy clinic, Womanology, to Hoag in October 2014. **FUN FACTS:** Favorite book, "The Third Plate"; film, "Sixteen Candles."

**STEVE CHURM**EVP, PUBLIC AFFAIRS
FIVEPOINT

WHY: Chief Communications Officer for developer of Irvine's Great Park Neighborhoods, other mega-projects in state. Publishing, journalism vet; was chief revenue officer at Freedom Communications, and founder of Churm Media, publisher of OC Metro, sold to Freedom. **RECENT:** Immediate past chair, OC Business Council. **NOTABLE:** Serves on nonprofit boards including OCBC, Values Institute, United Way Orange County, and Global Grins.

**RAY COHEN**CEO
AXONICS

WHY: Runs medical device maker that went public in 2018, has flirted with \$1B market valuation for much of 2019. **RECENT:** Axonics adding local space—67K SF for their Irvine HQ—and employee headcount as products used to treat overactive bladder and other urinary and bowel conditions get FDA approvals and firm ramps up sales. **NOTABLE:** Has served as chairman for BioLife Solutions for 13 years, Syncroness for 11 years, Lombard Medical for 5 years, and DYSIS Medical for 2 years. Has Bachelor of Science in business management from Binghamton University. **FUN FACTS:** Favorite book, "Brave New World"; film, "Pulp Fiction."

**MIKE CORBO**COO
MITSUBISHI ELECTRIC US

WHY: Highest ever non-Japanese Mitsubishi Electric executive working in America. Oversees six divisions with 1.6K employees at 38 locations in U.S., selling everything from elevators to satellites to large LCD digital signage monitors. **RECENT:** Ads at South Coast Plaza show off elevator work done at tony mall. Launched Space & Sensing Systems division at its Cypress HQ in June. New division sells satellite on-board equipment, including solar array panels, lithium-ion batteries, and RF equipment. **QUOTABLE:** "We're not related to Mitsubishi Motors. We work hard from a marketing perspective to explain who Mitsubishi Electric is."

**KEN CRUSE**FOUNDER, CEO
ALPHA WAVE INVESTORS

WHY: Founded investment firm that buys and renovates boutique hotels in secondary markets. Previously CEO of Sunstone Hotels. Launched Soul Community Planet last year, Alpha Wave's management and branding arm. **RECENT:** Recently wrapped renovations at Oregon's New Redmond Hotel, operated by Soul Community Planet. Newport Beach's RevOZ Capital (see Lisa Merga, Alex Bhathal entries) also involved. **NOTABLE:** Owns in Colorado, Oregon, where firm bought smaller, under-performing sites and repositioned them into indie boutiques. **FUN FACTS:** Wife, Pam; four daughters: Kyla, Kate, Peyton, Paige.



ALLEN DICKS

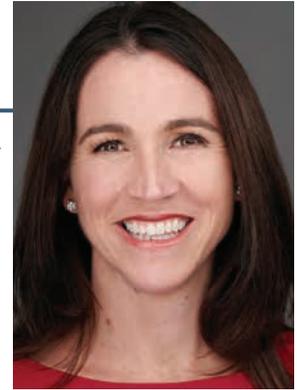
CFO
MONTROSE ENVIRONMENTAL GROUP



WHY: Helped build an environmental consulting business that now has more than \$150M in sales, and could go public in next few years. **RECENT:** Named Outstanding CFO of a private company at Business Journal’s CFO of the Year Awards event. Since taking reins as CFO in 2016, he has helped grow revenue by 25% each year. **NOTABLE:** Got first CFO gig at the age of 33 at Dole Food, three years after joining the company. Moved to OC to join construction supply firm in 2007.

JENNY DINNEN

PRESIDENT, SALES & MARKETING
MACKENZIE CORP.



WHY: With sister, Katie Rucker, runs data analytics-focused market research company; second generation of family business started by father, Don Vivrette. **RECENT:** Winner of Business Journal’s Family-Owned Business Awards, in the small category. Sisters have expanded services, grown staff to 14—including analysts, database and application developers, marketers, and others techies—and considering opening a second outpost. **NOTABLE:** First pursued a career in marketing, spanning over 15 years, working at companies such as HSBC and HD Supply. **FUN FACTS:** Cheerleader in high school; college: University of Colorado Boulder.

JOE DURAN

FOUNDER, CEO
UNITED CAPITAL FINANCIAL ADVISERS



WHY: Founded United Capital in 2005, built up to \$25.7B AUM, \$250M in annual revenue. Spent \$15M annually on technology to become fintech play. **RECENT:** Winner of Business Journal’s Excellence in Entrepreneurship award in March. In May announced sale of company to Goldman Sachs for \$750M; Goldman Sachs’ largest acquisition in 20 years. **QUOTABLE:** On sale of his company, “It worked out all right—only in America. I came here with nothing. I cannot even imagine that I’m sitting here.”

NICOLA EVANS

CO-FOUNDER
AFIN TECHNOLOGIES



WHY: Started growing digital marketing firm with husband, CEO Lee Evans, in 2013 in the U.K., moved to Newport Beach in 2016, brands include SurveyMe, Buxbo. **RECENT:** Paid \$25M for Entertainment coupon book company in September, to use alongside firm’s mobile app, reaching different age groups. **NOTABLE:** Capital partner is the U.K.’s Deepbridge Capital. **FUN FACTS:** High school lacrosse in Britain; family: “husband, son and one on the way!”

ANTHONY GEISLER

CEO
XPONENTIAL FITNESS



WHY: Leads franchiser of brands including Club Pilates, StretchLab, CycleBar, Row House, Yoga Six, Pure Barre, Stride, and AKT. **RECENT:** Signed multi-unit franchise deal—50 locations for five of its stable of offerings—in Saudi Arabia. **NOTABLE:** Riding national fitness wave of firms including Peloton; company is north of \$300M in annual sales with about 150 employees, San Francisco private equity firm TPG is an investor.

RAY GRAINGER

FOUNDER, CEO
MAVENLINK



WHY: Runs Irvine maker of cloud-based software to help service companies manage projects. **RECENT:** Raised \$48M in April Series E financing round, led by Newport Beach’s Carrick Capital Partners and Goldman Sachs Growth Equity. Has raised \$112M since its 2008 inception. Business Journal Innovator of the Year award winner. **QUOTABLE:** Says “an IPO is always a consideration, and likely a financing decision we’ll make down the road.”

ROBERT GRANTFOUNDER, CHAIRMAN, CEO
CROWN STERLING LIMITED

WHY: Involved with healthcare, technology, and security companies over the past two decades. Exec roles at Allergan, other firms. Backer of Botox competitor Evolus in Newport Beach (see David Moatzedi entry). **RECENT:** In September took wraps off Crown Sterling's Time AI algorithm, said to have ability to hack a 250-bit encryption in under a minute—a feat supercomputers cannot achieve. **NOTABLE:** Has served as CEO and president of Bausch & Lomb Surgical, chairman at Biolase. MBA, Thunderbird School of Global Management.

**NEEL GROVER**FOUNDER, CEO
INDI

WHY: Launched “engagement commerce” company: shoppable video platform for e-commerce, influencers, social media penetration. Serves board of separate Dubai venture with \$1B funding. Prior: CEO at Bluefly.com, Buy.com; latter sold to Rakuten for more than \$250M, where Grover headed Japan-based company's North America ops. **RECENT:** Won Business Journal Innovator of the Year award 2019. **NOTABLE:** Top-ranked men's doubles tennis player for age group.

**DAVE HABIGER**CEO, PRESIDENT
J.D. POWER AND ASSOCIATES

WHY: Overseeing global strategy of consumer data and analytics firm with 18 offices and more than 800 analysts, consultants, economists and other professionals on staff. **RECENT:** Company traded hands in the summer to San Francisco private equity firm Thoma Bravo LLC for reported \$2B. Deal follows XIO Group's 2016 purchase for \$1.1B. **NOTABLE:** Named to top spot in 2018, same year company toasted 50 years in business.

**HEIDI HENDY**FOUNDER, MANAGING PRINCIPAL
H. HENDY ASSOCIATES

WHY: 40 years at helm of Newport Beach interior architecture and planning firm with nearly 50 employees, works with companies such as Nike, Verizon, Toyota, and Pacific Sunwear. **RECENT:** Won Business Journal's Excellence in Entrepreneurship Award in March. Posted revenue of \$10M last year, up nearly 25% year-over-year. **QUOTABLE:** “Space not only has to look great, but it has to work great. What does work great mean? It means we're increasing the productivity and bottom line profitability for our client.”

**MICHAEL HENRY**CFO, EVP
TILLY'S

WHY: Fighting off the retail apocalypse—company's operating margins have improved for three years running after four consecutive years of decline before Henry and CEO Ed Thomas joined the company in 2015. **NOTABLE:** Honored at the Business Journal's annual CFO of the Year Awards; presented with the Outstanding CFO in the public-sector category. Stock on recent upswing heading into holiday selling season. **QUOTABLE:** Says analysts “understand that despite all the bad news about retail, we still have significant growth opportunities ahead of us.” **FUN FACTS:** Alma mater, Cal Poly SLO; favorite film, “The Lord of the Rings” trilogy; favorite book, “The Hobbit.”

**MO HONARKAR**FOUNDER, CEO
4G VENTURES,
LAGUNA BEACH CO.

WHY: Iranian immigrant built, sold local cellphone store chain; now the largest private real estate owner in longtime hometown of Laguna Beach. Estimated wealth of \$500M. **RECENT:** Massive redevelopment of collection of city properties in early stages of planning. \$1B project would include mix of new and redeveloped boutique hotels, hotel casitas, apartments, art and education-related space and other commercial projects. **QUOTABLE:** Says plans for iconic Hotel Laguna is to “restore it to its original look,” while also adding a pool, rooftop bar and casitas.



SEBASTIAN IGRETI

CEO
TECHMD



WHY: Founded company with high school chum Mark Perez in 2003, essentially “an outsourced IT department” for clients. Ranked No. 34 on list of fastest-growing private companies, small category. **RECENT:** Putting even more emphasis on cybersecurity, attack landscape has gotten worse in recent years. TechMD takes proactive—even aggressive—protection mode, calling it the “Chuck Norris approach” to repelling threats. **NOTABLE:** Company ranked No. 2 among midsized firms this year on Business Journal’s Best Places to Work list.

KELLY IRELAND

FOUNDER, CEO
CB TECHNOLOGIES



WHY: Runs Orange-based systems integrator, IT reseller with 10 offices. Ford, Boeing, Walmart among clients. **RECENT:** Woman-owned firm also OC’s No. 6 fast-growing large private company. \$157.5M of revenue through June, up 57% from mid-2017 levels. **NOTABLE:** Involved in IT industry since 1976, in the reseller industry since 1984. Started career as an IBM RPG II and RPG III programmer. Founded CB Technologies in 2001 in spare bedroom of home. **FUN FACTS:** Favorite film, “To Kill a Mockingbird”; two sons: Jordan and Cameron.

REZA JAHANGIRI

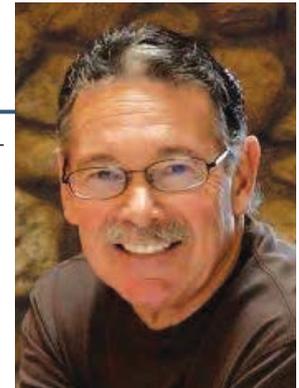
CEO
AMERICAN ADVISORS



WHY: Runs nation’s top player in reverse mortgage lending industry, owning more than 25% market share. Has grown revenue from \$10M in 2010 to \$280M+. Hires famous actors like Tom Selleck. **RECENT:** This year won Business Journal Excellence in Entrepreneurship award. Branching out to other products; wants to be known as retirement brand. **QUOTABLE:** “I had parents that had to uproot, leave all their assets behind and figure things out from scratch. As an immigrant, you don’t take things for granted.” **FUN FACTS:** Favorite book: “Second Mountain,” by David Brooks; musician of youth: Elvis Costello.

BRION JEANNETTE

FOUNDER
BRION JEANNETTE ARCHITECTURE



WHY: Premier designer of OC coastal trophy houses. Work includes iconic properties such as the Rock House in Laguna Beach and the Portabello residence in Corona del Mar. **RECENT:** Newer design, Aerie, is a seven condo-unit project underway on a Newport Beach bluff. Homes range from 3K to 6.5K SF, priced at least \$10M. Contracted by Advanced Real Estate Services of Irvine. **NOTABLE:** Charges about 8% to 10% of a project’s construction costs, which can run from \$350 to \$600 PSF.

LYNN JOCHIM

COO
FIVEPOINT HOLDINGS



WHY: Leads operations for FivePoint Holdings (NYSE: FPH). Among CEO Emile Haddad’s (see entry) first hires when he formed spinoff firm from Lennar, which she joined about 20 years ago. Tapped to start development efforts for former Marine base in Irvine, now Great Park Neighborhoods. **RECENT:** New entitlements for Great Park, approved this year, allows additional 1,056 homes on its land, bringing the total allotment to 10,500 homes along with commercial space. **NOTABLE:** One of five honored at the Business Journal’s 25th Women in Business awards event.

MICHELE JOHNSON

GLOBAL CHAIR LITIGATION & TRIAL
LATHAM & WATKINS



WHY: Leading California litigator; has also served firmwide executive committee and was OC managing partner. **RECENT:** Named to lead worldwide department, late 2019. With Judith Hasko, Latham global chair, life sciences, named among top women lawyers in state, 2019. **NOTABLE:** Helped defend Allergan against hostile takeover by Valeant Pharmaceuticals and Bill Ackman’s Pershing Square investment group. Committed pro bono provider, Public Law Center work; bachelor’s, ASU; J.D. from Georgetown.

STACEY JUEASSISTANT GENERAL COUNSEL
ABM INDUSTRIES

WHY: Handles labor and employment of Business & Industry and Healthcare groups at ABM, a provider of maintenance and facility services with large OC hub. **RECENT:** Won Business Journal General Counsel Award last November in category of specialty counsel. **QUOTABLE:** Mother of three under age 7. “My shoes may not match or I [may] have a bib on my shoulder, [but] I am there first thing in the morning in the office.” **FUN FACTS:** Favorite book, “Oh, the Places You’ll Go!” Favorite TV show: “Game of Thrones.”

**MANNA KADAR**CEO
MANNA KADAR BEAUTY

WHY: Runs beauty business comprised of two cosmetic lines—one prestige and one for the masses—as well as Manna Kadar Bath & Body, Haute Dog, Mason Man Skincare and Beauty & the Bump. **RECENT:** \$6.5M in annual sales through midyear, up 41% from mid-2017 levels. Doesn’t reflect recent deals with retailers Urban Outfitters, Bed, Bath & Beyond or Ulta. **QUOTABLE:** “Usually, our customers buy one of the cosmetics lines and then they continue on to buy the bath and body, the men’s, the pet [product].” **FUN FACTS:** High school cheerleader; USC grad; musical group of youth: New Kids on the Block.

**JOHN KAO**FOUNDER, CEO
ALIGNMENT HEALTH

WHY: After founding company in 2013, nearing goal of \$1B in annual sales in 2020 by providing insurance to seniors enrolled in Medicare. Has motto of treating “every member as if they were my mom or dad.” **RECENT:** Winner of most recent Business Journal Innovator of Year Award, large company category. Alignment fastest-growing large private company in OC. **QUOTABLE:** “We’re growing at 40% compounded annual growth—I expect that level of growth to continue.”

**NOAH KERNER**CEO
ACORNS

WHY: Runs OC’s hottest fintech firm, micro-investing app geared at millennials. Joined in 2014. Walter Cruttenden-founded firm’s investors include two Nobel Prize winners, basketball and Hollywood stars and the wife of the publisher of the New York Times. **RECENT:** Nearing unicorn status. Earlier this year was valued at \$860M. **QUOTABLE:** “Everybody believes in the mission and the social impact of Acorns—that’s why everybody is getting behind the company.”

**NICK KOVACEVICH**CO-FOUNDER, CHAIRMAN, CEO
KUSHCO HOLDINGS

WHY: Oversees one of the biggest cannabis-affiliated publicly traded companies in country. \$150M valuation. CEO since September 2014. **RECENT:** Received \$50M credit line from Chicago’s Monroe Capital. Also received \$21M from N.Y.-based Hudson Bay Capital. Expanding operations, product lines, national presence. **NOTABLE:** Filed to list KushCo on Nasdaq, co-founder of heavy equipment rental company BigRentz; remains on the board.

**BRUCE LARSON**VP, ASSISTANT GENERAL COUNSEL
ADVANTAGE SOLUTIONS

WHY: Rising legal exec for OC’s largest marketing company, which develops programs for manufacturers and retailers designed to influence shoppers “on paths to, and at the point of, purchase.” **RECENT:** OCBJ General Counsel Awards winner in November 2018, in the Rising Star category. Helped reduce legal costs in employment cases by some 90% amid tripling in company employee count. **QUOTABLE:** Says “it’s really possible as an attorney to be a zealous advocate for your client and also be kind and empathetic.”



SCOTT LIEN
CO-FOUNDER, CEO
GRANDPAD



WHY: With son Isaac, makes computer tablets for seniors; 8-inch wireless Grand-Pad device features large, easy-to-read buttons for email, photos, and other straightforward functions. **RECENT:** OCBJ Family-Owned Business Awards winner in June, in Up & Coming sector. Taiwan-based PC giant Acer an investor. **QUOTABLE:** On company's 15 GrandAdvisors—all of them over 85 years old—says they are “very direct and candid” and that “they help us ensure that all the other seniors who use the product love it.” **FUN FACTS:** Favorite book: “The Leadership Challenge”; musical group of youth: Pink Floyd.

MARIO MAROVIC
CO-OWNER
LOUNGE GROUP



WHY: With Andrew Gabriel co-owns a dozen bars, restaurants, stringing a line through central OC from Fullerton to Newport, including Dory Deli, Stag Bar + Kitchen, Matador Cantina, the District Lounge. Croatian Marovic got his start with family's OC bar. **RECENT:** Bowed Helmsman Ale House, late 2019. **QUOTABLE:** Before foodie revolution, “Restaurants didn't have bars, bars had only booze ... you went there to drink.” Now “fast casuals have craft cocktails” opening opportunity for neighborhood focus, branding.

KEVIN MARTIN
PRINCIPAL
EAGLE FOUR PARTNERS



WHY: Partner with Todd Pickup, Kory Kramer in real estate owner-operator focused on hospitality. **RECENT:** Led group that bought, will run, 1,231-room Sheraton Denver Downtown. Hotel appraised at \$415M prior to acquisition; not including \$80M for renovation. **NOTABLE:** Local portfolio includes Paséa Hotel & Spa, Balboa Bay Resort, Balboa Bay Club, and Newport Beach Country Club. Dick Pickup (see entry), has invested in deals; nabbed finance-acquisitions whiz Kramer from Tim Busch (see entry) and Pacific Hospitality Group.

PALMER LUCKEY
FOUNDER
ANDURIL INDUSTRIES



WHY: Virtual reality visionary runs startup focused on defense and homeland security. Irvine's Anduril uses AI and VR to monitor large areas and “allow warfighters, first responders and law enforcement to act quickly with the best information available.” **RECENT:** Anduril reached unicorn status in September after funding round that's said to include Silicon Valley powerhouse Andreessen Horowitz, which invested in Luckey's last venture, Oculus, prior to its \$2B sale to Facebook. **QUOTABLE:** On the differences between OC and Silicon Valley: “the weather is worse, the people are worse, the costs are worse” at the latter.

MATT MARQUIS
CEO
PACIFICA HOTELS



WHY: Runs largest hotel portfolio by total properties—40—of any OC-based operator. Hotels largely along the coast from San Diego to the San Francisco Bay area, along with locations in Hawaii. **RECENT:** Honored at Business Journal's 20th Family-Owned Business Awards in June. \$230M in revenues, a figure it hopes to nearly double in the next 10 years. **NOTABLE:** Hotels in portfolio include the La Jolla Cove Hotel & Suites in San Diego, Santa Monica's Georgian Hotel, and collection of boutique properties in the Central Coast town of Cambria, near Hearst Castle.

CAREN MASON
CEO
STAAR SURGICAL



WHY: Ophthalmic device maker valued at \$1.2B. Developed its first implantable lens to treat vision issues more than 30 years ago. **RECENT:** Announced relocation of Staar from Monrovia to Lake Forest in April, to be closer to region's hub of ophthalmic device makers, workers. **NOTABLE:** Staar's global sales jumped 37% to a record \$124M in 2018, and forecast 2019 sales will grow 20% over 2018.

TROY MCHENRYGENERAL COUNSEL
HCP

WHY: GC for healthcare property investor valued at nearly \$17B. Among country's largest REITs. **RECENT:** OCBJ General Counsel Awards winner in November 2018, helped oversee two-year reinvention of firm, with a pivot toward investments in private-pay systems. **QUOTABLE:** Military background; namechecked a Transformer movie when accepting the GC award, "fate rarely calls upon us at a moment of our choosing."

**TIM MEAD**PRINCIPAL
NATIONAL BASEBALL HALL OF FAME

WHY: 40-year vet of Angels Baseball LP, more than 20 as go-to communications VP. Now heads Big Show's Big Hall in bucolic Cooperstown, N.Y., memorial home to Ruth and Williams, Gehrig and Koufax, Banks and Cobb and Mays. **RECENT:** Affable Mead named to spot in April; he's the seventh president in its eight decades, replacing Jeff Idelson, who led Hall 25 years. **QUOTABLE:** Never thought he "could or would leave OC." Will bring "same passion and dedication as I have to the Angels ... humbled, nervous, blessed, excited."

**STEPHEN MILNER**MANAGING PARTNER
SQUAR MILNER

WHY: Runs fourth-biggest accounting firm HQ'd in California with 517 employees. Clients include: Genius Brands, Reven Housing REIT, La Jolla Pharmaceutical. UCLA English B.A., Pepperdine J.D., George Washington University master of laws in taxation. **RECENT:** Bought DZH Phillips of San Francisco last year to boost presence in state. Moved HQ to Irvine Towers office. **QUOTABLE:** "We think there is real market distinction in being a California firm. We don't have a desire to be a national firm."

**DAVID MOATAZEDI**CEO, PRESIDENT
EVOLUS

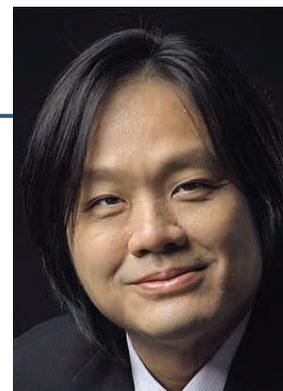
WHY: Nearly \$500M-valued company has one of the first neurotoxins that competes with Botox on the commercial market. Previously at Allergan for 14 years as senior VP of Medical Aesthetics division. **RECENT:** Initial product Jeuveau, designed to act similarly to Botox but at a lower cost in treating moderate to severe frown lines, got FDA approval in February; had sales kick off in late June. **NOTABLE:** Evolus is indirectly involved in a lawsuit with Allergan due to Korean manufacturer of its products, Allergan claims intellectual infringement. **FUN FACTS:** Three kids: Sienna, Gavin, and Pierce; favorite book, "Pillars of the Earth."

**ABBAS MOHADDES**PRESIDENT, COO
ECONOLITE

WHY: Econolite is largest provider of stoplights in U.S. Retired from Santa Ana's Iteris after eight years as CEO. **RECENT:** Building stoplights with AI that will tell cars when upcoming signals are changing to green or red, automatically changing the cars' speeds. **QUOTABLE:** Native of Iran, loves baseball. "In America, business can be done over a cup of coffee. In Iran, a cup of coffee doesn't get much done. You need a full blown meal." **FUN FACTS:** Varsity sports: volleyball, weightlifting; musical group of youth: The Eagles.

**FRANK NG**CEO
ALLIED ESPORTS ENTERTAINMENT

WHY: Heads one of OC's newest public companies, which runs World Poker Tour and online gaming venues where fans watch esports teams compete. **RECENT:** Went public via \$200M reverse merger, including stock and debt, by Minneapolis-based Black Ridge Acquisition Corp. HQ in Irvine, notable esports venues in Santa Ana, Vegas. **QUOTABLE:** Told Business Journal at public debut: "Esports is huge. It's at an early stage but the potential is amazing."



BRIAN NICCOL

CEO
CHIPOTLE MEXICAN GRILL



WHY: Heads OC's No. 2 restaurant chain after moving HQ from Denver to Newport Beach last year; has overseen one of industry's largest turnarounds in recent years since leaving Taco Bell and taking on top spot. **RECENT:** Systemwide sales of \$4.9B, up 9% year-over-year. Company valued at \$22B, up more than 100% since his arrival in early 2018. **QUOTABLE:** "People want to work for him," said analyst Howard Penney. "People like that attract talented people." **FUN FACTS:** Wife and three kids; favorite TV show, "Yellowstone"; musical group of youth: U2. Likes Mission Impossible and James Bond movies.

ANDREW NINH

CEO
DOCBOT



WHY: Young entrepreneur who developed AI technology to detect abnormalities in endoscopic procedures. Founded DocBot about 2013. Based at UCI Applied Innovation's The Cove. **RECENT:** Business Journal 2019 Innovator of the Year Award winner. \$225,000 Small Business Innovation Research grant from the National Science Foundation. **QUOTABLE:** "Detecting the polyp and determining if it's precancerous in real time has the potential to save a lot of pathology costs." **FUN FACTS:** Father, Thanh Ninh; mother, Tammy Tran; favorite book, "Twilight"; musical group of youth: Nickelback.

YANGHEE PAIK

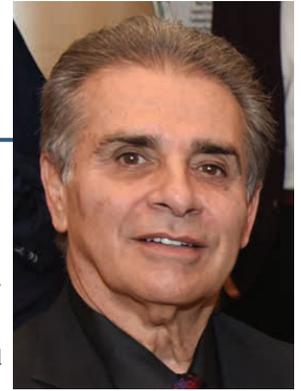
CO-FOUNDER, CEO
RAEL



WHY: Along with Aness An and Binna Won, founded Buena Park maker of natural feminine-care products that's gained national attention, VC funding. **RECENT:** \$17.5M Series A funding round, led by South Korea-based investors Mirae Asset Financial Group and GS Retail. Growing e-commerce business, hiring locally. **NOTABLE:** Paik is a former movie distributor at Walt Disney Studios, counts a Harvard MBA.

MICHAEL NICCOLE

FOUNDER
COSMETICARE PLASTIC SURGERY
CENTER AND MEDSPA



WHY: Doctor who's famed CdM plastic surgery practice has helped thousands of people improve their noses, eyelids, ears, and body. **RECENT:** Winner of Business Journal's Family-Owned Business Awards, for medium-sized business category. 35-person team includes son Devon Niccole as CEO, wife Penny Niccole on board, and daughter Charm Niccole as digital content contributor. **QUOTABLE:** "I love what I do—I make people feel fabulous," he said in a video on his website. "Every day, you walk into your office and you did a nose job, a mommy makeover, a liposuction, and that patient is smiling from earlobe to earlobe."

DANNY O'MALLEY

FOUNDER, PRESIDENT
BEFORE THE BUTCHER



WHY: Leads plant-based meat company in Irvine. Products are available at Bristol Farms, expected to be in 3K grocery stores by end of 2019. **RECENT:** Partial stake sold to San Diego's Gregg and Jeff Hansen of Jensen Meat Co., providing the company with access to a \$25M line of credit and a 90K-SF production space. **QUOTABLE:** The acquisition "validates our diversified product strategy" and "effectively transforms us from a startup to a major player in the space."

DOUG PALLADINI

GLOBAL BRAND PRESIDENT,
VP OF GLOBAL MARKETING
VANS



WHY: Marketing maverick, 15-year Vans veteran leading company that continues to beat expectations for parent VF Corp. Growth target recently revised upwards yet again. New target: \$6B in fiscal 2024. **RECENT:** Company's growth coming from all directions: classic shoe styles, apparel and Asia-Pacific. **NOTABLE:** Started off on the publishing side as editor/publisher of Snowboarder Magazine. Grew ad revenue to \$3M+ over six-year stint. **FUN FACTS:** Favorite film, "Blade Runner"; musical group of youth: The Smiths; book, Hunter Thompson's "The Curse of Lono." Fan of "The Sopranos."

ROSS PANGILINAN

FOUNDER, HEAD CHEF
MIX MIX KITCHEN BAR
TERRACE BY MIX MIX

WHY: Downtown Santa Ana's Mix Mix Kitchen Bar, opened in 2016, South Coast Plaza's Terrace by Mix Mix, opened in 2018, among area's most feted new restaurants. **RECENT:** Named Business Journal's Chef of the Year in 2019. In June, Mix Mix Kitchen Bar named one of five restaurants in OC receiving Michelin's Bib Gourmand designation. **NOTABLE:** After graduating from culinary school in 2002, worked in the kitchen at Big Canyon Country Club in Newport Beach.

**GORJANA REIDEL**

FOUNDER
GORJANA & GRIFFIN

WHY: Started and continues to run with husband, co-founder and CEO Jason Reidel fast-growing jewelry brand now on a retail tear. **RECENT:** Company, privately held with no outside capital, now approaching \$100M with 150 workers. Expects to end 2019 with 13 stores and more on the way. **NOTABLE:** Reidels started business working trade shows and pitching retailers one by one.

**KATIE RUCKER**

PRESIDENT
MACKENZIE CORP.

WHY: Father Don Vivrette passed down the data analytics-driven marketing company nearly nine years ago to Rucker and her sister Jenny Dinnen. **RECENT:** Received Business Journal's 2019 Family-Owned Business Award in small company category. **NOTABLE:** Grew the company to 14 employees, and now considering opening a second location. Added offerings including client customer surveys and analytics that serve the specific needs of its clients. **FUN FACTS:** Alma mater, University of Colorado Boulder; musical group of youth: Journey.

**AMAR SANTANA**

EXECUTIVE CHEF, PARTNER
BROADWAY BY AMAR SANTANA, VACA

WHY: OC's best-known culinary figure. Runner up in Bravo's Top Chef in 2016. Heading South Coast Plaza's largest new food concept in years. **RECENT:** With business partner Ahmed Labbate, preparing to open SCP's Hall Global Eatery, a food hall concept taking over mall's former Z' Tejas Southwestern Grill spot. 7.5K SF, "an all-day eatery, for breakfast, lunch and dinner." **NOTABLE:** Previously ran Charlie Palmer in Bloomingdale's SCP location, left to start Broadway in Laguna Beach in 2012.

**SCOTT SAUNDERS**

CEO
HAPPY MONEY

WHY: Leads fintech with a credit card alternative, aims to reduce "sad money" debt levels for millennials and others. Brought in \$36M in revenue last year. Current pace of sales equates to nearly \$65M in annual revenue. **RECENT:** Headed to Tustin's Flight creative office campus early 2020, where he plans to grow the company from 280 workers to around 600. **NOTABLE:** Raised \$70M Series D in August, as much as was raised in five previous rounds of funding. Aiming for tie-in to credit unions and their members. **FUN FACTS:** Alma mater: George Mason; favorite TV show, "The Crown."

**STEVE SCHULZE**

CO-FOUNDER, CEO, PRESIDENT
NÉKTER JUICE BAR

WHY: Oversees fast-growing juice bar chain that aims to be the Starbucks of juice. **RECENT:** Now expanding shop-in-shop concept at Whole Foods as company explores expansion within nontraditional retail outlets. Says company wants to prove success of concept before expanding too fast. **NOTABLE:** Revenue for the 12 months through June 30 of \$81M; a 59% jump from the same period in 2017, ranking it No. 26 on Business Journal's list of fastest-growing midsize private companies.



JACK SELMAN
FOUNDER
ARCHITECTS ORANGE



WHY: Oversees largest local architecture firm by OC billings, with \$61M last year. **RECENT:** 20% year-over-year increase in business. Selman Family runs iconic Chevy dealer in Orange. **QUOTABLE:** Firm increasing mixed-use work, and buying practices, including firms focused on office and industrial work; now has 10 studios under AO designing everything from retail to parking structures. “We’re doing all of them,” he told Business Journal, though, in end, “a lot of projects never get built.”

SCOTT SHONE
PRESIDENT
OPHTHALMIC INSTRUMENTS



WHY: Top exec at family business, distributor of medical devices, equipment and other supplies for eye exam rooms, the largest business of its type on the West Coast. Took over from founder Lou Shone, who retired two years ago. **RECENT:** 42-year-old Irvine-based company bought in summer by Norfolk, Va.-based Advancing Eyecare Holdings, a newly formed business backed by PE firm Atlantic Street Capital in Connecticut. Local staff staying on board. **QUOTABLE:** Said of sale that “I felt that we needed to get bigger and stronger in order to compete at a high level.”

CHRIS SIMMS
CO-FOUNDER, CEO
LAZY DOG RESTAURANTS



WHY: Launched, leads casual dining chain, mountain cabin vibe; dogs welcome; 2003 co-founder Gabe Caliendo; two years ago expanded C-suite, additional investment by owner Brentwood Associates, to double to 50 restaurants, \$300M revenue; No. 13 OC-based chain. Chris the son of OC restaurateur Tom Simms. **RECENT:** Planning or recently opened locations in Chicago, Atlanta, Houston, Miami, Colorado Springs. **NOTABLE:** Has about three dozen locations open or in development—up 10 from two years ago, when recent push began.

GUITA SHARIFI
CFO
RADIANT HEALTH CENTERS



WHY: Shepherd of finances at nonprofit that treats those with AIDS, other diseases. **RECENT:** Winner in the nonprofit category at Business Journal’s 12th annual CFO of the Year event. Doubled 2017 revenue, trimmed 2018 costs by 35% when Radiant was called AIDS Services Foundation Orange County. Radiant continues on with plans for 10K-SF center slated for 2021 opening. **QUOTABLE:** “If you are not profitable, you can’t provide the programs and services that your population needs.” **FUN FACTS:** Favorite book, “Shahnameh: The Epic of the Persian Kings”; musical group of youth: Chris de Berg. Fan of movie “The Hangover.”

LINDSAY SHUMLAS
CEO
MANHATTAN BEACHWEAR



WHY: Apparel industry vet who was named last September to the top spot of one of Orange County’s largest swimwear makers. **RECENT:** Working to refocus business strategy on core competency of swim, moving away from divisions such as activewear. **NOTABLE:** Started out as senior VP and CFO at Manhattan Beachwear in 2015. Before that, clocked time at Matilda Jane Clothing and Vera Bradley.

ROSEMARIE SMITH
CEO, PRESIDENT
SYSTEMS SOURCE



WHY: Runs OC’s third-largest women-owned business with \$192.2M in 2018 sales, up 46% year-over-year. **RECENT:** Honored by Business Journal at 25th annual Women in Business Awards. Client roster includes Allergan’s Irvine offices, Experian in Costa Mesa, and Microsoft in Washington. **QUOTABLE:** Spun rented cubicle in 1991 to growing firm of now more than 200. “I traded furniture for a cubicle in a building. I also traded my incorporation papers for a coffee table.”

TODD SMITHCEO, DIRECTOR
ORANGE COUNTY MUSEUM OF ART

WHY: Helped resolve decade-long, contentious move from Newport Beach to Costa Mesa. Overseeing construction of \$73M new museum at Segerstrom Center for the Arts. Previously been boss at four other museums, most recently Tampa.

RECENT: Broke ground on museum construction in September. About \$50M raised for project at groundbreaking.

QUOTABLE: “The building is so striking—it’s already won an award and will win more. It’s a really smart building and it’s also a beautiful building. It completes the campus. It brings visual arts to an area that has been primarily performing arts.”

**DAVID SUNDERLAND**SENIOR VP, FINANCE
EMERALD EXPOSITIONS

WHY: Heads finance organization for San Juan Capistrano-based Emerald Expositions Events (NYSE: EEX) the largest trade show producer in the U.S. Has extensive experience in corporate finance and planning, analytics, and operational execution experience throughout a variety of industries.

RECENT: Received Business Journal’s Rising Star award at 12th annual CFO of the Year Awards in February.

QUOTABLE: “We did 17 acquisitions and went public after a spinoff from a private equity firm and had to do everything from scratch.”

**KHANH TRAN**CEO, PRESIDENT
AVIATION CAPITAL GROUP

WHY: Began at Pacific Life in 1990, rose to CFO then president before becoming CEO of its unit, ACG. Business Journal CFO of Year award in 2011. **RECENT:** Ended 29-year career at PacLife when it divests ACG for an estimated \$3B to Tokyo Century. **NOTABLE:** Instead of buying bonds from airlines that could go bankrupt, Tran saw potential of buying planes and leasing them to airlines avoiding pitfalls of an airline going bankrupt. PacLife 1996 started with \$5M investment in ACG, which now has an equity value of \$3.6B.

**HAJIME ‘JIMMY’ UBA**CEO, PRESIDENT
KURA SUSHI USA

WHY: Runs technology-enabled Japanese restaurant concept, featuring revolving sushi service model. U.S. offshoot of Japan restaurant chain was established in 2008. First domestic location at Irvine’s Diamond Jamboree center.

RECENT: August IPO, first in OC this year, first restaurant IPO in U.S. in several. \$150M valuation. Opened its 23rd location in August; 6.8K-SF restaurant in Garden Grove has seating for 244 guests.

QUOTABLE: “We expect to continue expanding our footprint throughout the U.S. and have plans to open 6-7 new locations in fiscal 2020,” Uba said as the Garden Grove site started operations.

**LAURENT VRIGNAUD**OWNER
MOULIN

WHY: Opened acclaimed French bistro Moulin in 2014 in Newport Beach; opened second location in downtown Laguna Beach following initial success. Opened third location this year in San Clemente, with more in the works, including Moulin in a Box near Jamboree Road and Barranca Parkway in Irvine. **RECENT:** Named 2019 Restaurateur of the Year by the Business Journal. **QUOTABLE:** “You need to surround yourself with experts. I went into this business with zero restaurant experience, which is probably why we have been very successful.”

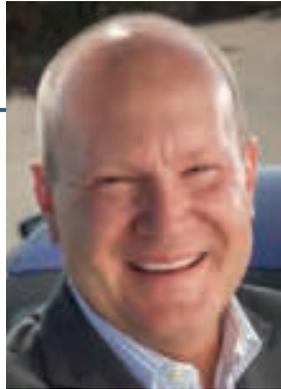
**ANNETTE WALKER**PRESIDENT
CITY OF HOPE ORANGE COUNTY

WHY: Runs new OC outpost of cancer-treating hospital, leading region’s most ambitious new healthcare projects in years. **RECENT:** \$1B commitment to area announced in summer; with new office, hospital and campus at Great Park Neighborhoods in Irvine. Partnering with developer FivePoint on massive project; buying one of its buildings and excess land next to Broadcom’s local ops. Newport Center facility also acquired for new treatment location. **NOTABLE:** OCBJ Innovator of the Year winner in 2018; Women in Business winner in 2019. **FUN FACTS:** Favorite book: “A Prayer for Owen Meany”; husband, Chuck; six children; 12 grandchildren.



JEFF WEST

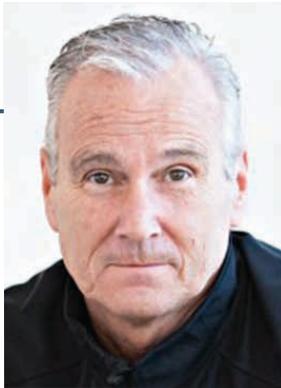
GENERAL MANAGER
ASTON MARTIN NEWPORT BEACH



WHY: Presides over No. 1 Aston Martin dealership in the country, touting Newport Beach rare exclusives. **RECENT:** Named general manager in September 2018, joining from digital license plate maker Reviver Auto where he was VP of sales. Opened new Crystal Cove location this year along PCH. **NOTABLE:** Chemical engineering degree from University of Cincinnati, 30+ years and counting in the auto industry. **FUN FACTS:** Favorite film, “Senna”; musical group of youth: The Who. Alma mater: University of Cincinnati.

JAMES YOUNG

MANAGING DIRECTOR, PRINCIPAL
GENSLER



WHY: Co-Leader of OC’s fifth-largest architecture firm. Work featured in business and design publications including Interior Design, Businessweek, Progressive Architecture, Fast Company. **RECENT:** Coworking, open workspace revolution having boost on activity. Gensler reported 18% jump in OC billings to \$30M for year ended June 30. **NOTABLE:** Oversees wide variety of projects for companies like Irvine Co., FivePoint. Designed Terminal C at John Wayne airport. San Francisco-based firm known for original Apple stores, Facebook HQ.

KEVIN WULFF

CEO
MITCHELL & NESS NOSTALGIA



WHY: Heads apparel firm holding license with pro-sports associations to make authentic vintage jerseys and other sportswear. Now looking to scale through international, women’s and branded product. Company celebrating 115 years in 2019. Runs company out of Irvine. **RECENT:** Went in with Juggernaut Capital Partners in 2016 to buy Philadelphia-based Mitchell & Ness, spent past few years shoring up back end. **NOTABLE:** Volleyball and basketball player has spent career building big business, most recently with Asics America Group, taking company from \$680M to \$1B+ in 2014.



SENT FROM MY iPHONE

We asked the OC 500 what type of phone they used or preferred—iPhone, Android, or other. About 90% chose the iPhone ... and several added flourishes to their responses.

- John Ginger: “iPhone (long for flip phone)”
- Daniele Struppa: “iPhone, but I don’t like it”
- Adam Coffey: “100% iPhone (Android ... Really?)”
- Ed Fuller: Apple iPhone ... “miss my BlackBerry”
- Mark Delp: “We are an iFamily”
- Laura Schwab: “Two iPhones, two iPads, and a few laptops”
- Jim Palmer: “iPhone, of course”
- Manna Kadar: “iPhone 11”
- Krishna Vanka: “BlackBerry—but since they don’t really have new devices, I use an iPhone”
- Ethan Morgan: “iPhone, for sure”
- Shelley Hoss: “iPhone all the way”
- Nick Kovacevich: “iPhone—I hate green text messages!”
- Patrick Fuscoe: “iPhone, because they think different”
- Jared Wolff: “iPhone!!”
- Fram Virjee: “iPhone (when I can find it)”
- Lance Zhou: “iPhone X, Apple all the way”
- Grant Van Cleve: “Recent Apple convert, due to security”
- Scott Baugh: “iPhone 10—best camera”
- Lisa Bhathal Meraige: “iPhone ... actually all Mac”
- John Boyle: “IPHONE”
- Steve Jones: “IPHONE”
- Contrarians:
- Augie Nieto: “former iPhone user”
- Nazli Azimi: “agnostic; they all work fine”



Artist: Mary Blair
Neverland Cove concept painting
c. 1953



HALL OF FAME

ZEE ALLREDCHAIRWOMAN, CEO
POOL WATER PRODUCTS

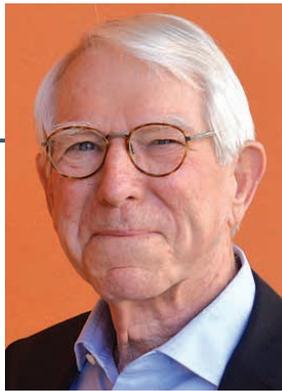
WHY: Launched water testing venture with late ex-husband, Marvin. Turned \$500 loan into \$100M-plus pool products firm. Among largest woman-owned business in OC. **RECENT:** Philanthropic efforts constant, catch her at Segerstrom Center and CHOC. **NOTABLE:** Funded Chapman University's Allred Aquatics Center, given honorary doctorate from the university. Business Journal Women in Business Lifetime Achievement award, 2014.

**GEORGE ARGYROS**CHAIRMAN, CEO
ARNEL & AFFILIATES

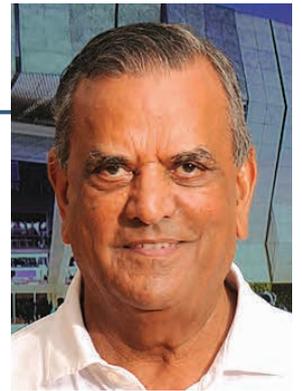
WHY: Horatio Alger award winner who has built a fortune estimated at \$2.6B, and funded large part of OC's arts scene. **RECENT:** Chapman University's George L. Argyros School of Business and Economics saw 20th anniversary celebration in October featuring former President George W. Bush. Argyros served as ambassador to Spain during his tenure. **NOTABLE:** Previously owned Seattle Mariners, AirCal.

**DON BEALL**CHAIRMAN EMERITUS,
PHILANTHROPIST
ROCKWELL INTERNATIONAL

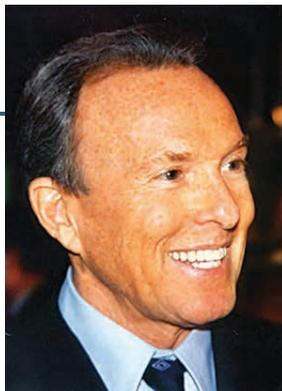
WHY: Led, served aerospace-defense giant 30 years; board service has included a dozen companies including Conexant, CT Realty, Skyworks; giving, investment via Beall Family Foundation, Dartbrook Partners. **RECENT:** UCI Beall Applied Innovation named after family. **NOTABLE:** Beall has given millions to UCI efforts, including cybersecurity, technology, and the arts. Also supports veterans-focused work, Young Presidents, and NorCal education and community groups. **FUN FACTS:** Favorite film, "Doctor Zhivago"; musical group of youth: The Mamas and the Papas.

**RAJ BHATHAL**CO-FOUNDER
RAJ SWIM

WHY: Started swimwear manufacturer Raj Swim with wife, Marta Bhathal. Company employs more than 400 people with manufacturing base mostly in Southern California. **RECENT:** Children Lisa Bhathal Merage and Alex Bhathal took over company from parents in 2007; exited business in recent years to focus on family's asset management firm, RAJ Capital. **NOTABLE:** Sports buff. Owned Orlando Thunder football team in the 1990s, part of consortium that bought NBA Sacramento Kings in 2013 and revitalized city's downtown area. Member of Chapman University board of trustees.

**DONALD BREN**CHAIRMAN
IRVINE CO.

WHY: Owns, runs OC's dominant real estate company, with a portfolio of about 550 office buildings, 125 apartment communities, 40 retail centers, Pelican Hill Resort, two hotels, three golf courses, and five marinas. **RECENT:** Newly built Spectrum Terrace, one of several office developments in Irvine. Adding WeWork as full-building tenant, among largest coworking leases in the country. Reshuffled exec ranks at Irvine Co. after retirement of No. 2 Ray Wirta earlier this year. **NOTABLE:** Wealthiest person in OC, with fortune estimated at \$17.2B.

**CHRIS COX**PRESIDENT, PARTNER
MORGAN LEWIS CONSULTING
MORGAN, LEWIS & BOCKIUS

WHY: During 23-year Washington career, was White House counsel to then President Ronald Reagan, chairman of the U.S. Securities and Exchange Commission during 2007-08 financial crisis, chairman of the Homeland Security Committee in the U.S. House of Representatives, and the fifth-ranking elected leader in the House. **RECENT:** On board of Creative Planning, nation's largest RIA. Received lawyer of the year award from publication called "The Best Lawyers in America 2020." **NOTABLE:** Harvard J.D.; fluent in Russian.



JIM DOTIPRESIDENT EMERITUS
CHAPMAN UNIVERSITY

WHY: Renaissance man who built Chapman into OC's most successful private university. Considered one of nation's most accurate economic forecasters. **RECENT:** Becoming more bearish on economy. Donated a kidney, ran a half marathon weeks later.

QUOTABLE: In September Leader Board for Business Journal, wrote "While it may be too early to make a recessionary forecast, it's getting close. Given the storm clouds that are forming, I think it's time to batten down the hatches."

FUN FACTS: Favorite film, "Marty"; TV show, "Jeopardy"; book, "Catch-22." Musical group of youth: The Drifters. Played varsity tennis in earlier years.

**MOHAMED EL-ERIAN**CHIEF ECONOMIC ADVISER
ALLIANZ GROUP

WHY: On Business Journal's list of 50 most influential. Gained fame as CEO and co-chief investment officer at PIMCO, helping guide it along with Bill Gross through the 2008 financial crisis. Was CEO at Harvard endowment. Chair of then President Barack Obama's Global Development Council. Coined phrase "The New Normal." **RECENT:** President-elect at Queens' College Cambridge in United Kingdom. Term starts 2020.

QUOTABLE: "There are a lot of things to do once you understand Orange County. I like the whole range of opportunities, from the Segerstrom Center to outdoor stuff."

**BILL GROSS**CO-FOUNDER
PIMCO

WHY: Known as the "Bond King" for building PIMCO into one of the world's largest money managers. Bond Manager of the Decade (2000-09). Famously avoided 2008 financial crisis. Left PIMCO in contentious split in 2014; have since settled differences with Gross getting \$81M. **RECENT:** Retired in March after 48-year career. Started his own family foundation with almost \$400M in assets, which he is managing. Hired Kenny Loggins to sing at private party for partner Amy Schwartz. **QUOTABLE:** "A Morningstar consultant said I'd made more money for more people than anyone in the world. I don't know if that's true."

**GAVIN HERBERT SR.**FORMER CHAIRMAN, CEO
ALLERGAN

WHY: Founding father of OC's ophthalmic and drugmaking industry. Joined father's eyecare-focused pharma firm in the 1950s. Later moved to Irvine when little else was here. Botox "started as something we thought might do \$10 million." **RECENT:** Chicago-based AbbVie buying Allergan, now headquartered in N.J., for nearly \$63B in cash and stock. **NOTABLE:** Established Gavin Herbert Eye Institute at UC Irvine Health. With wife, Ninetta, has backed eye research for decades with millions of dollars.

**LARRY HIGBY**FORMER CEO
APRIA HEALTHCARE

WHY: Retired from Apria as CEO in 2008 after almost 11 years with company. Résumé includes Unocal, Times Mirror, PepsiCo. Former chairman of Segerstrom Center, has served on board of Brandman University. Has also served as chairman of New Majority. Was an assistant to White House Chief of Staff H.R. Haldeman during the Nixon administration. **RECENT:** Took part in celebrations for the 50th anniversary of the Apollo 11 moon landing at the Richard Nixon Presidential Library and Museum in Yorba Linda in July. **QUOTABLE:** "Politics is not just an interest, but a lifelong passion."

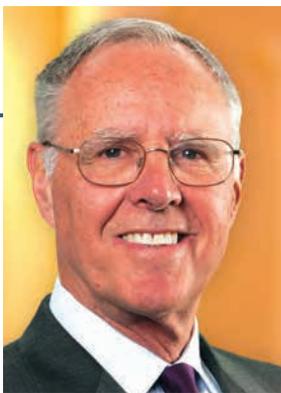
**JULIE HILL**CHAIR
UCI FOUNDATION

WHY: First female chair UCI trustees; board service other UCI schools, including Paul Merage; has served Chapman board, corporate boards in healthcare and finance, charitable group; real estate developer. **RECENT:** Prepping for eventual space travel via Virgin Galactic; reserved spot, \$200K, nine years ago; training at facility near Philly. **QUOTABLE:** An "absolute hoot ... they teach you how to keep the blood up in your head so you don't pass out," told OC Register.



PARKER KENNEDYEXECUTIVE CHAIRMAN
FIRST AMERICAN FINANCIAL

WHY: 40+ years with publicly traded financial services firm, including as CEO. Title insurance company is OC's oldest firm. **RECENT:** Has served as board chairman, director of \$6.5B-valued company since 2010 separation from real estate data giant CoreLogic, worth another \$3.7B. Also director at Automobile Club of Southern California. **NOTABLE:** Son of legendary Donald Kennedy, who grew firm from \$1M to billions in sales. USC econ grad; a two-year letterman in track and field.

**GEN. WILLIAM LYON**CHAIRMAN EMERITUS
WILLIAM LYON HOMES

WHY: Iconic homebuilder, politically connected businessman and retired major general of U.S. Air Force who served as commander of Air Force Reserve Command. **RECENT:** History to repeat itself? Son and Executive Chairman Bill H. Lyon said in May that family, still major shareholders in builder and unhappy with stock price, would consider "possible business combination," leaving open potential of going private again, in shades of 2006 efforts. **NOTABLE:** Founder of the Lyon Air Museum near JWA airport. Also sports impressive car collection at Coto de Caza estate.

**TOM MCKERNAN**DIRECTOR, RETIRED CEO
AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA

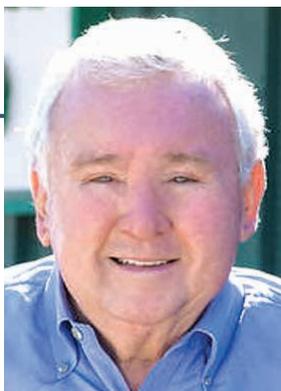
WHY: Joined AAA 1966 and stepped down as CEO 2012 after 46 years with the company—21 years as CEO at one of OC's largest and best-known private companies, employers. **RECENT:** Has been spotted at racing events, speedways that Auto Club sponsors. **NOTABLE:** Credited for growing the AAA of SoCal group into multistate operator by buying other clubs and grew membership nearly 75% in 1991 when he took over.

**PAUL MERAGE**CHAIRMAN
MIG LLC

WHY: Founded Hot Pockets maker Chef America Inc. with his brother, David Merage, and sold it to Nestlé in 2002 for \$2.6B. Wealth estimated at \$2.1B. **RECENT:** Merage School full-time MBA program ranked No. 8 among public institutions. Kicking off Master of Entrepreneurship and Innovation this year. **NOTABLE:** Donated \$30M to UCI's business school in 2005, got naming rights. Family members run related private equity, real estate arms.

**ANTHONY MOISO**CEO, CHAIRMAN
RANCHO MISSION VIEJO

WHY: Heads development, leasing arm of Moiso, O'Neill and Avery families; OC's No. 2 landowner after Donald Bren (see entry). **RECENT:** Escencia, 2,700-home second village of company's newest community; Rancho Mission Viejo, reported more than 600 sales in 2018; 12th best-selling community in the country. Partnering to build a new hotel in downtown San Juan Capistrano. **NOTABLE:** Longtime supporter of Mission San Juan. Hosts annual Rancho Mission Viejo Rodeo, which raises money for charity.

**SEBASTIAN 'PAUL' MUSCO**FOUNDER, CHAIRMAN
GEMINI INDUSTRIES

WHY: Longtime entrepreneur, philanthropist; company reclaims metals from catalytic converters for use in chemicals work. **RECENT:** Exercises love for opera in SoCal, including at Orange County School of the Arts (see Ralph Opacic entry). **NOTABLE:** He and his wife, Marybelle, big Chapman University supporters: Italian Studies, Musco Center for arts, music, nursing school at Brandman (see Daniele Struppa, Gary Brahm entries). Prefers low-profile, but always good for a quip or quote about age, hard work—he heads into office in his 90s. **FUN FACTS:** Favorite film, "Inherit the Wind"; favorite book, "Leaves of Grass."



JIM MUZZYCO-FOUNDER
PIMCO

WHY: Member of founding team along with Bill Podlich and Bill Gross, known as “three-legged stool” with Gross focused on trading, while the other two ran business strategy and clients. Retired in 2009, and formed MZ Partners investment firm. **RECENT:** Bond giant had more than \$1.8 trillion assets as of June, with over 2.7K employees and 17 global offices. **NOTABLE:** Backs Hoag Hospital, South Coast Repertory.

**HENRY NICHOLAS**CO-FOUNDER
BROADCOM

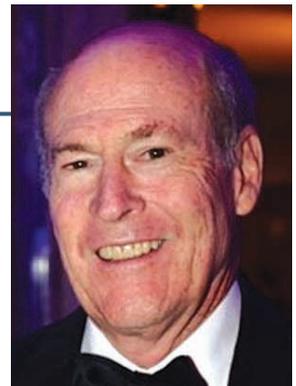
WHY: Estimated wealth of \$4B from stock in chipmaker he started in 1991 with Henry Samueli, active philanthropist. **RECENT:** Spends time on Nicholas Academic Centers, nonprofit for underserved communities in area. Resolution reached this summer over well-publicized drug case in Las Vegas; plea deal spares him from prison time. **NOTABLE:** Spearheaded victims’ rights legislation known as “Marsy’s Law,” which has gained traction across country; named after late sister who was murdered in 1983.

**AUGIE NIETO**CO-FOUNDER
AUGIE’S QUEST

WHY: Fitness industry mogul behind Lifecycle, Life Fitness, Octane Fitness. After stricken with amyotrophic lateral sclerosis in 2005, began campaign to treat and cure ALS, known as Lou Gehrig’s disease. **RECENT:** Augie’s Quest to Cure ALS near start of year announced first human was successfully given a dose of AT-1501, “a promising investigative drug” to treat ALS. **NOTABLE:** His group has helped raise about \$150M over past decade to fight the disease. **FUN FACTS:** Varsity football, wrestling, track. Wife, Lynne; four married children, eight grandchildren, one dog. Fan of “The Sopranos.”

**BILL PODLICH**CO-FOUNDER
PIMCO

WHY: Launched Pacific Investment Management Co. in 1971 with Bill Gross and Jim Muzzy with \$12M in assets. Former CEO. **RECENT:** PIMCO launched an insurance-linked securities partnership with Allianz earlier this year. **NOTABLE:** Created UCI’s Podlich Fellowship on Democracy, William F. Podlich Distinguished Fellows program at Claremont McKenna College, MIND Research Institute.

**DAVID PYOTT**INVESTOR, PHILANTHROPIST, FOUNDER
DAVID E.I. PYOTT FOUNDATION

WHY: Longtime Allergan CEO, led company through prevention of hostile takeover by Valeant Pharmaceuticals and Bill Ackman, later sold to Actavis PLC, now Allergan PLC. Earned \$543M payout. **RECENT:** Serves as chairman, Bioniz Therapeutics, Irvine cancer drugmaker that’s raised \$28M to date. Other backers include Masimo’s Joe Kiani. **QUOTABLE:** Calls Bioniz “an exciting, emerging biotechnology company with a truly novel approach to addressing autoimmune diseases and cancer.”

**RON SIMON**CHAIRMAN
RSI HOLDING

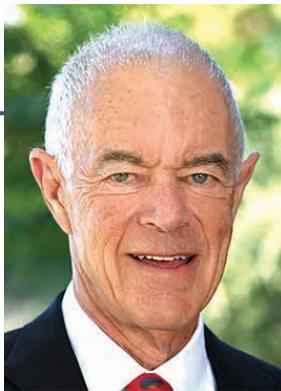
WHY: Billionaire philanthropist, Horatio Alger Award winner who has built, sold multiple cabinetmakers, and a homebuilder. **RECENT:** Among other endeavors, supports Hoag Hospital Irvine’s Pickup Family Neurosciences Institute’s Stroke Program, through Ron & Sandi Simon Executive Medical Director Endowed Chair. **NOTABLE:** Avid contributor to Chapman University’s scholarship funds in addition to other investments. Served as CEO of Perma-Built before creating RSI in 1987 when Perma-Built was sold.



RALPH STERN

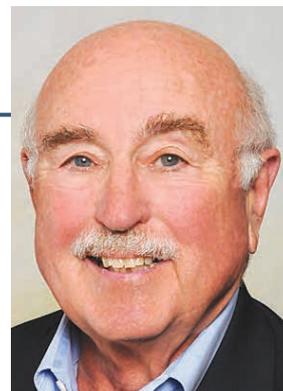
PHILANTHROPIST, FOUNDER
CARECREDIT

WHY: Retired philanthropist who started, sold a pair of medical-related firms to GE Capital and Bausch & Lomb. **RECENT:** Giving includes \$5M for UCI's Sue and Ralph Stern Center at Chao Family Cancer Center. **NOTABLE:** On advisory boards of UCI Health and Samueli College of Health Sciences. Other commitments include Holocaust education at Chapman, medically trained clown program for hospitalized children at CHOC. **FUN FACTS:** Varsity rugby and swimming. Favorite film, "Patton." Alma mater, University of Neuchâtel, Switzerland.

**TIM STRADER SR.**

FOUNDER, CHAIRMAN
STARPOINTE VENTURES

WHY: One of the 10 Koll Company partners from 1972 to 1983, family business Starpointe has supervised the entitlement of over 17K residential units and 7.4M SF of office along with retail and hotel rooms. Irvine, Newport Beach emphasis. **RECENT:** Co-chair with wife, Susan, Christ Cathedral of the Diocese of Orange campaign committee. **QUOTABLE:** Believes Christ Cathedral "will become the most important Catholic cathedral in the United States, other than St. Patrick's" in New York, the Catholic Sun in July quoted him as saying.

**BILL THOMPSON**

FORMER CEO
PIMCO

WHY: Worked with legendary bond investor Bill Gross to oversee the growth of PIMCO from \$40B when he began in 1993 to \$840B by the time he left in 2009. Along the way, Thompson helped PIMCO go public and then be sold to Allianz for \$3.3B. Served as director at Citibank for eight years. **RECENT:** Seeded 20K-SF Thompson Autism Center at CHOC via \$10M gift. PIMCO in January asked Thompson to return as chairman emeritus. **NOTABLE:** Every August on his birthday while at PIMCO, Thompson would don the baseball hat of his hometown St. Louis Cardinals, put on an apron and cook 400 hot dogs to serve with Fritos to the employees. "It was a good light moment to lessen the stress," he told the Business Journal.

**EDWARD O. THORP**

AUTHOR
INVESTOR

WHY: Book "Beat the Dealer" has sold more than 1M copies, making him the father of card counting. Warren Buffett bridge buddy. Investor Bill Gross attributed his success to Thorp. Successfully ran his own investment firm for years. **RECENT:** Even though Beat the Dealer was initially published in 1962, it still ranked high recently on Amazon: No. 5 in Blackjack, No. 10 in Poker and No. 15 in Gambling, where his biography, "A Man for All Markets," ranked No. 18. **NOTABLE:** Big fitness buff, saying there is link "between physical and mental fitness and life." Has worked with TGS Management (see Fred Taylor entry).

**PETER UEBBEROTH**

CHAIRMAN
CONTRARIAN GROUP

WHY: Five decades in Orange County business, civic and investment involvement, with a storied résumé that includes organizing the 1984 Summer Olympics in Los Angeles, serving as Major League Baseball's commissioner and part of Pebble Beach ownership with Arnold Palmer, Clint Eastwood. Founded Newport Beach private equity firm Contrarian Group in 1989. **RECENT:** Philanthropic efforts ongoing through Peter and Ginny Ueberroth Family Foundation. **NOTABLE:** Named Time's "Man of the Year" after first-ever profitable U.S. Olympic Games.

**LARRY WEBB**

FOUNDER, EXECUTIVE CHAIRMAN
NEW HOME CO.

WHY: Started Aliso Viejo homebuilder in 2009 after selling Irvine-based John Laing Homes for \$1B in one of largest ever private builder transactions. Boosted quarterly revenues from \$22.5M in 2014, first year as public company, to \$163M in Q2 2019. **RECENT:** Departed as CEO on Aug. 30, the company's 10th anniversary. Now as executive chairman, Webb will help company scout new opportunities and pivot to more affordable housing. **QUOTABLE:** "By 2021, we would like to see about 75% of our housing below FHA limits."



LIFE IS YOUR CANVAS

THE NEW KARMA REVERO GT

▀ Not all artists work with paints and brushes.



KARMA | NEWPORT BEACH

4040 CAMPUS DRIVE | NEWPORT BEACH, CA 92660

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- 536 Electric horsepower
- 0-60 in 4.5 seconds
- 360 Mile extended range
- Handcrafted in California



YOU KNOW WHAT
IT TAKES TO RUN
A BUSINESS.

And we're here to help make
it happen.

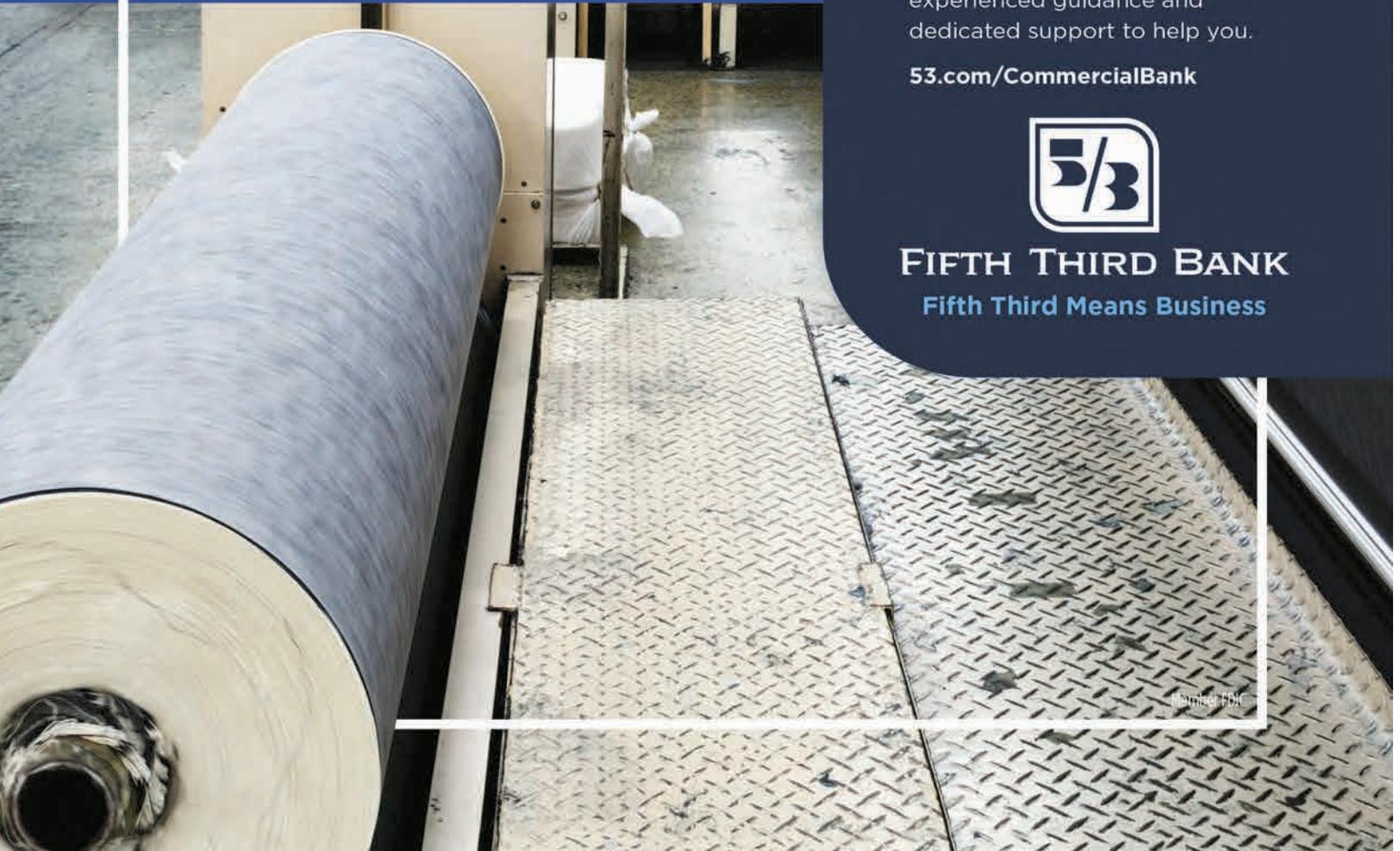
Whether you're a company of
one or a large scale operation,
running a business is no small
task. It takes passion, drive and
dedication. As your business
evolves, we're here to offer
experienced guidance and
dedicated support to help you.

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