

THE LIST HOMEBUILDERS

▶ NEXT WEEK'S LIST *Law Firms*

RANKED BY NUMBER OF OC HOMES SOLD

Rank	Company	Company logo	OC homes sold in 2024 (attached and detached) •yearly % change	OC attached homes sold •yearly % change	OC detached homes sold •yearly % change	OC employees •yearly % change	Parent company •Headquarters	Top local official(s) •Title •Phone/fax	
1 (1)	Lennar Corp. 2000 FivePoint, Ste. 300 Irvine 92618-2385 Website: lennar.com		936 -15%	656 -20%	280 -1%	250 6%	Lennar Corp. Miami	John Lavender division president, California Coastal (949) 349-8000	
2 (2)	Toll Brothers Inc. 350 Commerce Drive, Ste. 200 Irvine 92602-1304 Website: tollbrothers.com		266 -37%	94 15%	172 -49%	138 21%	Toll Brothers Inc. Fort Washington, Pa.	Robert Parahus/Seth Ring president, COO/executive VP (714) 347-1300	
3 (10)	Shea Homes 2 Ada, Ste. 200 Irvine 92618-5325 Website: sheahomes.com Email: andy.parnes@sheahomes.com		146 42%	5 -92%	141 228%	70 -1%	J.F. Shea Co. Walnut	Bert Selva CEO/president (909) 594-0954	
4 (5)	Brookfield Residential Southern California 3200 Park Center Drive, Ste. 1000 Costa Mesa 92626-7228 Website: brookfieldresidential.com Email: info@brookfieldrp.com		137 -10%	79 114%	58 -50%	100 -19%	Brookfield Asset Management Calgary, Canada	Nicole Burdette division president, Southern California (714) 200-1500	
5 (13)	California Pacific Homes Inc. ⁽¹⁾ 5251 California Ave., Ste. 250 Irvine 92617-3080 Website: calpacifichomes.com		135 200%	24 ⁽²⁾ -8%	111 484%	50 ⁽³⁾ NA	California Pacific Homes Inc. Irvine	Cary Bren CEO (949) 833-6000	
6 (8)	Melia Homes Inc. 9860 Irvine Center Drive Irvine 92618-4237 Website: meliahomes.com Email: info@melia-homes.com		129 -24%	129 -24%	0 NA	42 5%	Melia Homes Inc. Irvine	BJ Delzer CEO (949) 759-4367	
7 (3)	Tri Pointe Homes Inc. 5 Peters Canyon Road, Ste. 100 Irvine 92606-1792 Website: tripointehomes.com Email: info@tripointehomes.com		95 -67%	9 -87%	86 -61%	122 3%	Tri Pointe Homes Holdings Inc. Incline Village, Nev.	Tom Grable division president, Southern California (949) 478-8600	
8 (9)	PulteGroup, Inc. 27401 Los Altos, Ste. 410 Mission Viejo 92691-8550 Website: pultegroupinc.com		94 1%	93 191%	1 -98%	130 0%	PulteGroup Inc. Atlanta	Greg Shaia division president, Southern California (949) 330-8600	
9 (13)	The Olson Co. 3010 Old Ranch Parkway, Ste. 100 Seal Beach 90740-2751 Website: olsonhomes.com Email: lcox@theolsonco.com		92 104%	92 104%	0 NA	68 -1%	The Olson Co. Seal Beach	Scott Laurie CEO/president (562) 596-4770	
10 (7)	Trumark Homes 450 Newport Center Drive, Ste. 300 Newport Beach 92660-7657 Website: trumarkhomes.com Email: info@trumark-co.com		81 -52%	81 9%	0 -100%	94 6%	Trumark Homes San Ramon	Richard Douglass division president, Southern California (949) 999-9800	
11 (6)	Landsea Homes Corp. 7525 Irvine Center Drive, Ste. 200 Irvine 92618-3069 Website: landseahomes.com Email: info@landseahomes.com		64 -63%	64 -54%	0 -100%	71 -3%	Landsea Homes Corp. Dallas	Tom Baine California division president, Landsea Homes (949) 272-9870	
12 (11)	KB Home 10990 Wilshire Blvd., 7th floor Los Angeles 90024-3907 Website: kbhome.com Email: customerrelations@kbhome.com		53 -44%	19 -46%	34 -43%	25 NA	KB Home Los Angeles	Jeffrey T. Mezger chairman/CEO (310) 231-4000	
13 (12)	Taylor Morrison ⁽¹⁾ 6440 Oak Canyon, Ste. 200 Irvine 92618-5209 Website: taylor Morrison.com Email: contactsocial@taylor Morrison.com		25 -58%	0 ⁽²⁾ -100%	25 ⁽²⁾ -51%	160 ⁽³⁾ NA	Taylor Morrison Home Corp. Scottsdale, Ariz.	Lisa Fjelstad division president, Southern California (949) 833-6300	

Sources: Zonda in Newport Beach and the homebuilders

Abbreviations: NA: not applicable

Notes: OC units sold is determined by 2024 escrows closed, not contractual sales. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show first top official listed.

⁽¹⁾ Employee data was not provided prior to Business Journal Publication

⁽²⁾ Figure provided by Zonda

⁽³⁾ Business Journal estimate

Researched by Desmond Celso

Highlight provided for fee