

THE LIST RESTAURANT CHAINS

RANKED BY SYSTEMWIDE SALES

Rank	Company	Systemwide sales for 12 months ended Dec. 31, 2024 (millions)	OC employees	Name(s) of restaurant(s) operated in OC	OC restaurant locations	Type(s) of food	Owner/ultimate parent company	Corporate headquarters	Top local official(s)	
Prev. Rank	Address	•Yearly % change	•Yearly % change		•Systemwide restaurant locations				•Title	•Phone/fax
1	Taco Bell Corp. 1 Glen Bell Way Irvine 92618-3344 Website: tacobell.com Email: media@tacobell.com	\$16,196.5 8%	1,035 ⁽¹⁾ NA	Taco Bell	77 8,723	Mexican-inspired	Yum Brands Inc.	Plano, TX	Sean Tresvant CEO (949) 863-4500	
2	Chipotle Mexican Grill Inc. 610 Newport Center Drive, Ste. 1100 Newport Beach 92660-6460 Website: chipotle.com Email: mediarelations@chipotle.com	\$11,313.9 15%	2,359 1%	Chipotle Mexican Grill	55 3,800	Burritos, bowls, salads, quesadillas and tacos	Chipotle Mexican Grill Inc.	Newport Beach	Scott Boatwright CEO (949) 524-4000	
3	In-N-Out Burger Inc. 4199 Campus Drive, ninth floor Irvine 92612-8604 Website: in-n-out.com	\$2,355.3 12%	3,816 5%	In-N-Out Burgers	36 419	Burgers	Lynsi Snyder	Irvine	Lynsi Snyder president (949) 509-6200/(949) 854-3675	
4	BJ's Restaurants Inc. 7755 Center Ave., Ste. 300 Huntington Beach 92647-3084 Website: bjsrestaurants.com	\$1,357.3 1/24 2%	1,132 NA	BJ's Restaurant & Brewhouse, BJ's Pizza & Grill	8 219	American, bar, grill	BJ's Restaurants Inc.	Huntington Beach	Bradford "Brad" Richmond interim CEO (714) 500-2400	
5	El Pollo Loco Holdings Inc. ⁽²⁾ 3535 Harbor Blvd., Ste. 100 Costa Mesa 92626-1494 Website: elpollo loco.com	\$1,095.7 12/24 4%	1,424 ⁽³⁾ NA	El Pollo Loco	51 ⁽³⁾ 495	Mexican, chicken	El Pollo Loco Holdings Inc.	Costa Mesa	Liz Williams CEO (714) 599-5000/(714) 599-5674	
6	Del Taco Restaurants Inc. ⁽²⁾ 25521 Commercentre Drive, Ste. 200 Lake Forest 92630-8857 Website: deltaco.com Email: jgraves@deltaco.com	\$958.8 -2%	3,300 ⁽³⁾ NA	Del Taco	66 ⁽³⁾ 594	Mexican, American	Jack in the Box Inc.	San Diego	Tom Rose CEO/brand president (949) 462-9300/(949) 462-7444	
7	Habit Burger & Grill 1 Glen Bell Way Irvine 92618-3344 Website: habitburger.com Email: marketing@habitburger.com	\$701.9 1%	683 NA	Habit Burger & Grill	27 390	Charburgers, handcrafted sandwiches, innovative salads and handspun milkshakes	Yum Brands Inc.	Louisville, KY	Shannon Hennessy CEO (949) 851-8881/(949) 852-4650	
8	California Pizza Kitchen 575 Anton Blvd., Ste. 100 Costa Mesa 92626-7672 Website: cpk.com	\$406 -10%	586 -9%	California Pizza Kitchen	11 143	Pizza, pasta, salads	California Pizza Kitchen	San Francisco	Jeff Warne CEO (800) 919-3227	
8	Lazy Dog Restaurants LLC 3337 S. Susan St., Ste. 100 Costa Mesa 92626-1693 Website: lazydogrestaurants.com	\$406 2%	500 0%	Lazy Dog Restaurant & Bar	3 53	American	Lazy Dog Restaurants LLC	Costa Mesa	Chris Simms founder/CEO (714) 596-9960	
10	Mountain Mike's Pizza LLC 110 Theory, Ste. 150 Irvine 92617-3202 Website: mountainmikespizza.com Email: contact@mountainmikespizza.com	\$361 5%	155 24%	Mountain Mike's Pizza	5 307	Pizza, wings, salads, sandwiches, dessert	Mountain Mike's Pizza LLC	Irvine	Jim Metevier/Chris Britt/Ed St. Geme CEO/principal owners, co-chairman (949) 438-1201	
11	Wienerschnitzel ⁽²⁾ 7700 Irvine Center Drive, Ste. 550 Irvine 92618-3036 Website: wienerschnitzel.com Email: dkoegeboehn@galardigroup.com	\$355.3 -16%	275 ⁽³⁾ NA	Wienerschnitzel	26 ⁽³⁾ 314	Hot dogs, burgers	Galardi Group Inc.	Irvine	J.R. Galardi CEO/president (949) 892-2699/(949) 892-2618	
12	Xperience Restaurant Group Inc. ⁽²⁾ 11065 Knott Ave., Ste. A Cypress 90630-5149 Website: xperiercrg.com Email: info@xperiercrg.com	\$256 ⁽³⁾ -10%	1,080 ⁽³⁾ NA	Sol Cocina, Solita Tacos & Margaritas, Las Brisas, El Torito, Acapulco, El Torito Grill	16 ⁽³⁾ 80 ⁽³⁾	Mexican	Z Capital Group/FM Restaurants Holdco LLC	Cypress	RJ Thomas/Mike Johnson CEO/president (562) 346-1200/(562) 346-1271	
13	Kura Sushi USA Inc. 17461 Derian Ave., Ste. 200 Irvine 92614-5820 Website: kurasushi.com Email: media@kurausa.com	\$237.9 8/24 27%	315 1%	Kura Revolving Sushi Bar	4 76	Sushi	Kura Sushi USA Inc.	Irvine	Hajime "Jimmy" Uba chairman/CEO/president (657) 333-4100	
14	Sizzler USA Inc. ⁽²⁾ 23352 Madero Road, Ste. B Mission Viejo 92691-7908 Website: sizzler.com	\$206.5 -3%	250 ⁽³⁾ NA	Sizzler	6 74	Steak, seafood, chicken, salads	Sizzler USA	Mission Viejo	Christopher Perkins president (949) 273-4497/(949) 855-8446	

Sources: Technomic Inc. and the restaurant chains

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Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show first top official listed.

⁽¹⁾ Headcount includes only Irvine HQ and company-owned restaurant employees

⁽²⁾ Current data was not provided via survey prior to Business Journal publication

⁽³⁾ Business Journal estimate

Researched by Desmond Celio

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Rank	Company logo								•Phone/fax
15 (14)	King's Seafood Company⁽¹⁾ 3185 Airway Ave., Ste. J Costa Mesa 92626-4601 Website: kingsseafood.com Email: jkennedy@kingsseafood.com	\$189 ⁽²⁾ NA	525 ⁽²⁾ NA	Water Grill, King's Fish House	4 23	Seafood	King's Seafood Company	Costa Mesa	Sam King/Rich Fiore/Kelly Ellerman CEO/CFO/chief product officer (714) 732-0400/(714) 432-0111
16 (17)	Panini Kabob Grill 3159 Red Hill Ave., Ste. A Costa Mesa 92626-3419 Website: paninikabobgrill.com Email: harry@paninikabobgrill.com	\$183.3 14%	473 17%	Panini Kabob Grill	8 30	Mediterranean	SPCorp Services Inc.	Costa Mesa	Mike Rafipoor CEO/president (949) 788-1620/(949) 788-1621
17 (16)	WaBa Grill Franchise Corp.⁽¹⁾ 181 S. Old Springs Road Anaheim Hills 92808-1247 Website: wabagrill.com	\$173 -1%	315 ⁽²⁾ NA	WaBa Grill	28 194	Asian fusion	WaBa Restaurant Group	Anaheim	Andrew S. Kim CEO/president (562) 908-9222/(562) 699-1575
18 (20)	Nékter Juice Bar Inc. 2488 Newport Blvd., Ste. A Costa Mesa 92627-5196 Website: nekterjuicebar.com Email: info@nekterjuicebar.com	\$162.1 33%	525 0%	Nékter Juice Bar	32 222	Vegan juices and smoothies, vegan and healthy snacks, acai bowls, cold-pressed juices, ice cream	Steve Schulze and Alexis Parra	Santa Ana	Steve Schulze/Alexis Parra CEO, president/chief visionary officer (949) 313-0440
19 (18)	California Fish Grill Inc. 4041 MacArthur Blvd., Ste. 250 Newport Beach 92660-2532 Website: cafishgrill.com Email: hello@cafishgrill.com	\$139.8 5%	320 6%	California Fish Grill	10 58	Seafood	KarpReilly LLC	Greenwich, Conn.	Bob Holden CEO/president (714) 525-5809
20 (19)	Specialty Restaurants Corp. 150 Paularino Ave., Bldg. C Costa Mesa 92626-3339 Website: specialtyrestaurants.com Email: info@srcmail.com	\$126.9 6/24 -0.5%	195 -5%	Orange Hill Restaurant	1 15	American, seafood	Specialty Restaurants Corp.	Costa Mesa	John Tallichet CEO (714) 279-6100/(714) 998-7574
21 (22)	Pieology Pizzeria⁽¹⁾ 2642 Michelle Drive, Ste. 100 Tustin 92780-7019 Website: pieology.com Email: sostaszewicz@pieology.com	\$101.8 2%	220 ⁽²⁾ NA	Pieology	5 103	Custom pizza	Pieology Pizzeria	Irvine	Shawn Thompson CEO (949) 674-3844
22 (23)	Flame Broiler Inc.⁽¹⁾ 1538 E. Warner Ave., Ste. E Santa Ana 92705-5476 Website: flamebroilerusa.com Email: ylee@flamebroilerusa.com	\$68.1 -5%	700 ⁽²⁾ NA	The Flame Broiler	64 ⁽²⁾ 130	Asian	The Flame Broiler Inc.	Santa Ana	Christian Lee president (714) 424-0223/(714) 424-0225
23 (24)	Pokeworks 220 Technology Drive, Ste. 120 Irvine 92618-2456 Website: pokeworks.com Email: info@pokeworks.com	\$61.9 4%	110 47%	Pokeworks	5 68	Sushi, poke bowls, poke burritos, hot plates	Beyond Restaurant Group LLC	Irvine	Mike Chen co-founder (949) 629-3875
24 (25)	Wahoo's Fish Taco 1185 Warner Ave. Tustin 92780-6458 Website: wahoos.com Email: wing.lam@wahoos.com	\$59.2 2%	420 9%	Wahoo's Fish Taco	18 42	Fusion of Mexican, Asian and Brazilian	Lamkone Restaurants Inc.	Tustin	Mingo Lee CEO (949) 222-0670/(949) 222-0750
25 (26)	Juice It Up! 110 Theory, Ste. 150 Irvine 92617-3202 Website: juiceitup.com Email: information@juiceitup.com	\$50 11%	174 -6%	Juice It Up!	13 94	Handcrafted smoothies, fresh-squeezed raw juices, acai and superfruit bowls	SJB Brands LLC	Irvine	Susan Taylor CEO/president (949) 475-0146/(949) 475-0137
26 (27)	1923 Restaurant Group 800A E. Whittier Blvd. La Habra 90631-3933 Website: elcholo.com Email: brendon@elcholo.com	\$42.2 5%	360 5%	El Cholo, Cannery Seafood of the Pacific, Louie's By The Bay, Il Gatto	6 10	Mexican, Italian, Seafood	Ron Salisbury	Newport Beach	Brendon Salisbury CFO (562) 690-2011
27 (28)	Pick Up Stix⁽¹⁾ 24422 Avenida de la Carlota, Ste. 360 Laguna Hills 92653-3603 Website: pickupstix.com	\$35 -13%	300 ⁽²⁾ NA	Pick Up Stix	20 ⁽²⁾ 40	Asian	West Coast Capital	Sherman Oaks	Robert Rodriguez CEO (949) 429-6500/(949) 900-1761

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