

# THE LIST

## SBA LENDERS

▶ NEXT WEEK'S LIST *Public Relations Firms*

Rank	Company	Company logo	Dollar value of SBA loans for the fiscal year ended September 30, 2024 •yearly % change	Number of SBA loans for the fiscal year ended September 30, 2024 •yearly % change	Range of SBA loans offered	Top SBA or local official(s) •Title •Phone/fax	
1 (2)	<b>Business Finance Capital</b> 1055 W. Seventh St., Ste. 2250 Los Angeles 90017-2774 Website: bfcfunding.com Email: carly@bfcfunding.com		\$49.83 million 15%	30 11%	\$500,000 to \$30 million	Carly Whitney senior VP (800) 722-7325/(213) 797-6722	
2 (1)	<b>California Statewide Certified Development Corp.</b> 145 S. State College Blvd., Ste. 155 Brea 92821-5818 Website: calstatewide.com Email: carlo@calstatewide.com		\$36.33 million -19%	28 4%	Up to \$10 million	Carlo Samson senior executive VP/senior loan officer, Southern California (800) 982-9192/(714) 462-4768	
3 (3)	<b>TMC Financing<sup>(1)</sup></b> 3991 MacArthur Blvd., Ste. 400 Newport Beach 92660-3009 Website: tmcfinancing.com Email: cory@tmcfinancing.com		\$35.05 million -12%	25 0%	\$500,000 to \$20 million	Jennifer Davis senior VP/business development officer (949) 294-7523/(949) 748-6146	
4 (7)	<b>Live Oak Bank</b> 1757 Tiburon Drive Wilmington, N.C. 28403-6244 Website: liveoakbank.com		\$32.1 million 83%	19 90%	\$150,000 to \$5 million	Kalen Foster VP, small business lending (866) 518-0286/(866) 656-4611	
5 (NR)	<b>JPMorgan Chase &amp; Co.</b> 3 Park Plaza, Ste. 800 Irvine 92614-5207 Website: jpmorganchase.com Email: spiros.karatzis@chase.com		\$23.75 million 111%	71 87%	\$10,000 to \$5 million	Rick Nogueira region manager (949) 833-4888	
6 (6)	<b>U.S. Bank, SBA Division</b> 4100 Newport Place Drive, Ste. 900 Newport Beach 92660-1404 Website: usbank.com/sba		\$20.36 million -0.4%	121 66%	\$25,000 to \$11.25 million	Catherine C. Jooyan senior VP, SBA regional sales manager, California (949) 863-2499	
7 (5)	<b>Wells Fargo Bank</b> 2030 Main St., Ste. 700 Irvine 92614-7236 Website: wells Fargo.com Email: benjamin.stone-walsh@wellsfargo.com		\$16.97 million -30%	47 18%	\$5,000 to \$5 million	Benjamin Stone-Walsh senior VP/SBA regional sales manager (310) 909-3032	
8 (4)	<b>Harvest Small Business Finance LLC</b> 24422 Avenida de la Carlota, Ste. 400 Laguna Hills 92653-3636 Website: harvestsb.com Email: portfoliomgmt@harvestcref.com		\$14.22 million -26%	10 0%	\$500,000 to \$5 million	Todd Massas managing director (949) 801-8100	
9 (10)	<b>Southland Economic Development Corp.</b> 400 N. Tustin Ave., Ste. 460 Santa Ana 92705-3845 Website: southlandedc.com Email: mdavis@southlandedc.com		\$9.69 million -25%	6 -33%	\$100,000 to \$5.5 million	Matt Davis president (714) 868-0010/(714) 868-0011	
10 (12)	<b>CDC Small Business Finance</b> 3200 El Camino Real, Ste. 160 Irvine 92602-1380 Website: cdcloans.com Email: ssanchez@cdcloans.com		\$5.98 million -80%	19 -53%	\$10,000 to \$40 million	Stacey Sanchez senior loan officer (800) 611-5170	
11 (8)	<b>PCB Bank</b> 3701 Wilshire Blvd., Ste. 900 Los Angeles 90010-2871 Website: mypcb.com		\$5.84 million -50%	12 100%	Up to \$5 million	Henry Kim CEO/president (213) 210-2000/(213) 210-2032	
12 (NR)	<b>American Business Bank</b> 2400 E. Katella Ave., Ste. 700 Anaheim 92806-5923 Website: americanbb.bank Email: spihl@americanbb.bank		\$4.91 million 105%	5 -29%	\$100,000 to \$20 million	Steve Pihl regional executive VP/SBA manager (714) 315-4915	
13 (NR)	<b>Commercial Bank of California</b> 19752 MacArthur Blvd., Ste. 100 Irvine 92612-2409 Website: cbcal.com Email: apatel@cbcal.com		\$4.7 million 683%	3 50%	\$250,000 to \$5 million	Ash Patel chairman/CEO/president (714) 431-7000/(714) 825-0982	
14 (9)	<b>Enterprise Bank &amp; Trust</b> 2401 E. Katella Ave., Ste. 125 Anaheim 92806-5900 Website: enterprisebank.com Email: rventurella@enterprisebank.com		\$3.58 million -64%	2 -50%	\$100,000 to \$10 million	Roberto Venturella/John Meek president, SBA division/ EVP, director of commercial banking (858) 432-7033	
15 (11)	<b>So Cal CDC</b> 15455 San Fernando Mission Blvd., Ste. C200 Mission Hills 91345-1352 Website: socialcdc.com Email: silverio@socialcdc.com		\$2.03 million -33%	2 0%	\$250,000 to \$5.5 million	Paola Macchiavello president (818) 638-7001/(877) 504-6622	

Sources: U.S. Small Business Administration, Santa Ana District Office and the lenders  
Abbreviations: NR: not ranked  
Note: The SBA receives the majority of its loans in the last six months of the year. The figures provided represent the SBA loans awarded in Orange County only. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. List may not be

reprinted without permission of the editor. Photos show the first top official listed.  
(1) Previously listed as Mortgage Development Corp. dba TMC Financing