




THE LIST HOMEBUILDERS

RANKED BY NUMBER OF OC HOMES SOLD

Rank	Company	Company logo	OC homes sold in 2025 (attached and detached)	OC attached homes sold	OC detached homes sold	OC employees	Parent company	Top local official(s)	
Prev. Rank	Address		yearly % change	yearly % change	yearly % change	yearly % change	Headquarters	Title Phone/fax	
1	Lennar Corp. 2000 FivePoint, Ste. 300 Irvine 92618-2385 Website: lennar.com		712 -13%	374 ⁽¹⁾ -26%	338 ⁽¹⁾ 9%	250 ⁽²⁾ NA	Lennar Corp. Miami	John Lavender division president, California Coastal (949) 349-8000	
2	Toll Brothers Inc. 350 Commerce Drive, Ste. 200 Irvine 92602-1304 Website: tollbrothers.com		185 -30%	39 -59%	146 -15%	167 21%	Toll Brothers Inc. Fort Washington, Pa.	Robert Parahus/Seth Ring president, COO/executive VP (714) 347-1300	
3	The Olson Co. 3010 Old Ranch Parkway, Ste. 100 Seal Beach 90740-2751 Website: olsonhomes.com Email: lcox@theolsonco.com		166 80%	151 64%	15 NA	64 -6%	The Olson Co. Seal Beach	Scott Laurie CEO/president (562) 596-4770	
4	KB Home 10990 Wilshire Blvd., 7th floor Los Angeles 90024-3907 Website: kbhome.com Email: customerrelations@kbhome.com		159 200%	140 312%	19 0%	16 -30%	KB Home Los Angeles	Steve Ruffner president/regional general manager (310) 231-4000	
5	Risewell Homes⁽³⁾ 18300 Von Karman Ave, Ste. 100 Irvine 92612 Website: risewellhomes.com Email: mcarter@risewellhomes.com		118 74%	66 NA	52 -24%	204 50%	Risewell Homes ⁽³⁾ Irvine	Matthew Zaist/Rob Irwin CEO/executive vice president & CFO (949) 382-7800	
6	Shea Homes 2 Ada, Ste. 200 Irvine 92618-5325 Website: sheahomes.com Email: brian.murphy@sheahomes.com		110 -25%	0 NA	110 -22%	70 0%	J.F. Shea Co. Walnut	Bert Selva CEO/president (480) 348-6079	
7	Trumark Homes 450 Newport Center Drive, Ste. 300 Newport Beach 92660-7657 Website: trumarkhomes.com Email: info@trumark-co.com		82 -1%	29 -64%	53 1,667%	112 19%	Trumark Homes San Ramon	Richard Douglass division president, Southern California (949) 999-9800	
8	Taylor Morrison⁽⁴⁾ 6440 Oak Canyon, Ste. 200 Irvine 92618-5209 Website: taylor Morrison.com Email: contactsocial@taylor Morrison.com		68 172%	0 ⁽¹⁾ NA	68 ⁽¹⁾ 172%	160 ⁽²⁾ NA	Taylor Morrison Home Corp. Scottsdale, Ariz.	Lisa Fjelstad division president, Southern California (949) 833-6300	
9	Melia Homes Inc. 9860 Irvine Center Drive Irvine 92618-4237 Website: meliahomes.com Email: info@melia-homes.com		65 -50%	65 -50%	0 NA	44 5%	Melia Homes Inc. Irvine	BJ Delzer CEO (949) 759-4367	
10	Tri Pointe Homes Inc. 5 Peters Canyon Road, Ste. 100 Irvine 92606-1792 Website: tripointehomes.com Email: info@tripointehomes.com		35 -63%	3 -67%	32 -63%	98 -20%	Tri Pointe Homes Holdings Inc. Incline Village, Nev.	Scott Pasternak division president, Southern California (949) 478-8600	
11	California Pacific Homes Inc.⁽⁴⁾ 5251 California Ave., Ste. 250 Irvine 92617-3080 Website: calpacifichomes.com		30 -71%	0 ⁽¹⁾ NA	30 -63%	50 ⁽²⁾ NA	California Pacific Homes Inc. Irvine	Cary Bren CEO (949) 833-6000	
12	Brookfield Residential Southern California 3200 Park Center Drive, Ste. 1000 Costa Mesa 92626-7228 Website: brookfieldresidential.com Email: info@brookfieldrp.com		27 -80%	0 NA	27 -53%	100 0%	Brookfield Asset Management Calgary, Canada	Taylor McInnis SVP (714) 200-1500	
13	PulteGroup, Inc. 27401 Los Altos, Ste. 400 Mission Viejo 92691-8550 Website: pultegroupinc.com		25 -73%	18 -81%	7 600%	130 0%	PulteGroup Inc. Atlanta	Norman Brown division president (949) 330-8600	
14	City Ventures LLC 3121 Michelson Drive, Ste. 150 Irvine 92612-5679 Website: cityventures.com Email: Craig@cityventures.com		3 -87%	3 -87%	0 NA	131 1%	City Ventures LLC Irvine	Craig Atkins co-founder/co-chairman (714) 403-9016	

Sources: Zonda in Newport Beach and the homebuilders

Abbreviations: NA: not applicable

Notes: OC units sold is determined by 2025 escrows closed, not contractual sales. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show first top official listed.


⁽¹⁾ Figure provided by Zonda

⁽²⁾ Business Journal estimate

⁽³⁾ New Home Co. and Landsea Homes merged to be called Risewell Homes, effective May 2025

⁽⁴⁾ Employee data was not provided prior to Business Journal Publication

Researched by Desmond Celso

 Highlight provided for fee