
















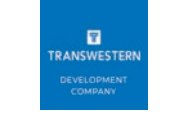








THE LIST COMMERCIAL PROPERTY MANAGERS

► NEXT WEEK'S LIST
Medical Device Makers / Drug Makers

RANKED BY SQ. FT. MANAGED IN OC

Rank	Company	Company logo	Rentable sq. ft. managed in OC (millions)	Total sq. ft. managed by OC office (millions)	No. of properties managed by OC office	Percentage breakdown of business	OC employees	Partial list of properties under management	Top local official(s)	
Prev. Rank	Address		yearly % change	Total sq. ft. managed companywide (millions)	yearly % change	Office Land Other Retail	yearly % change		Title Phone/fax	
1	JLL ⁽¹⁾ 17877 Von Karman Ave., Ste. 500 Irvine 92614-5265 Headquarters: Chicago Website: us.jll.com		22.6 ⁽²⁾ NA	22.6 ⁽²⁾ 4,600 ⁽²⁾	488 ⁽²⁾ NA	wnd wnd	204 ⁽²⁾ NA	wnd	Charlie Smith senior managing director/broker lead, Greater Los Angeles and Orange County Region (949) 885-2900/(949) 885-2901	
2	Lincoln Property Company 4041 MacArthur Blvd., Ste. 510 Newport Beach 92660-2532 Headquarters: Dallas Website: lpcwest.com Email: pmiller@lpc.com		19.5 37%	19.5 695	124 41%	31% 0% 67% 2%	164 25%	Flight at Tustin Legacy, Culture Yard, One Pacific Plaza, 5000 Birch, Stadium Gateway, The Source, The Heights, The Square, Orange Center Tower	Parke Miller executive VP (949) 333-2111	
3	CBRE Group Inc. 18575 Jamboree Road, Ste. 600 Irvine 92612-2554 Headquarters: Dallas Website: cbre.com Email: paul.king2@cbre.com		18.2 9%	58.1 3,700	372 10%	15% 0% 79% 6%	108 10%	The Boardwalk, 2030 Main Street, 2600 Michelson, I-215 Business Center, 1301 Dove, 1401 Avocado	Paul King senior managing director, property management (949) 725-8500/(949) 725-8545	
4	Essex Realty Management Inc. 17744 Sky Park Circle, Ste. 100 Irvine 92614-4479 Headquarters: Irvine Website: essexrealty.com Email: info@essexrealty.com		11 4%	11.3 18.8	182 3%	29% 0% 30% 25%	59 -2%	Ladera Corporate Terrace, Canyon Springs Medical Center, Goldenwest Plaza	Jim Neiger president (949) 798-8100/(949) 798-5904	
5	Greenlaw 2211 Michelson Drive, Ste. 200 Irvine 92612-1387 Headquarters: Irvine Website: greenlawpartners.com Email: info@greenlawpartners.com		9.9 -5%	10.4 10.4	89 -2%	55% 40% 5%	93 3%	18201, 18301, 18401 Von Karman Ave., 2211 Michelson Drive, 2040 Main, 2050 Main, Irvine; 4400 MacArthur Blvd., Newport Beach; Park 55, Tustin Centre, Santa Ana; 200 Center, Anaheim; Centerpointe La Palma, La Palma; One World Trade Center, Long Beach	Wilbur H. Smith III founder/CEO/president (949) 331-1300/(949) 331-1301	
6	Cushman & Wakefield 18111 Von Karman Ave., Ste. 1000 Irvine 92612-7101 Headquarters: Chicago Website: cushmanwakefield.com Email: timothy.taw@cushwake.com		8.7 3%	9.6 ⁽²⁾ 6,300 ⁽²⁾	104 41%	48% 52% 0%	104 -13%	The Cascades, Aliso Viejo; 3 Hutton Centre, 4 Hutton Centre, Santa Ana; 333 City Blvd. West, Orange	Timothy Taw managing director (949) 474-4004	
7	Tiarna Real Estate Services Inc. 2603 Main St., Ste. 210 Irvine 92614-4246 Headquarters: Irvine Website: tiarna.com Email: sallebom@tiarna.com		6 -14%	13.7 13.7	66 -20%	28% 62% 10%	19 -5%	4199 Campus Drive, Cerritos Towne Centre	Thomas McAndrews CEO/president (949) 833-8334/(949) 833-8336	
8	PacificWest Asset Management Corp. 3191-D Airport Loop Drive Costa Mesa 92626-3404 Headquarters: Costa Mesa Website: pacificwest.cc Email: info@pacificwest.cc		5.4 -18%	9.9 9.9	216 -6%	21% 24% 55%	45 0%	Costa Mesa Square, Ranch Town Center, Malibu Village, The Center at Rancho Niguel, Stonecreek Plaza, Sunflower Plaza, Tesoro Village, Tustin Business Park	Theresa Louis Wittman president (714) 433-7300	
9	Unire Real Estate Group Inc. 675 Placentia Ave., Ste. 200 Brea 92821-6167 Headquarters: Brea Website: unirealestategroup.com Email: info@uniregroup.com		5.2 0%	57.3 60.1	399 0%	wnd wnd	91 0%	Pacific Gateway Center, Agua Mansa Commerce Park, North Orange County Industrial, Alere Citrus, West Harbor Capital Susana, University Tech Center, Gateway Tech Center, Gateway Del Mar Heights, Brea Corporate Park	Griffin Cogorno president (714) 990-2100/(714) 990-2120	
10	Transwestern 17885 Von Karman Ave., Ste. 410 Irvine 92614-5261 Headquarters: Houston Website: transwestern.com Email: perry.degulis@transwestern.com		4.3 -2%	17 238.8	57 -8%	6% 84% 1%	83 -1%	would not disclose	Perry Degulis executive managing director/ regional operating officer, Western US (714) 634-4664	
11	America West Properties Inc. 22541 Aspan St., Ste. H Lake Forest 92630-6320 Headquarters: Lake Forest Website: awpmanagement.com Email: eric@awpmanagement.com		3.9 5%	4.5 4.5	128 -2%	24% 20% 51%	20 11%	Back Bay Court, Tustin Plaza, Cerritos Promenade, Santa Fe Springs Marketplace, Lake Forest Business Center	Scott Fraser/Eric Strauss principals (949) 458-5861/(949) 458-6259	
12	Coreland Companies 17542 E. 17th St., Ste. 420 Tustin 92780-1978 Headquarters: Tustin Website: coreland.com Email: vhammond@coreland.com		3.5 21%	8.3 8.3	120 7%	1% 4% 95%	44 5%	Edinger Plaza, Brea Plaza, Imperial Rose Plaza, Landmark Plaza	Vicky Hammond managing principal (714) 573-7780/(714) 573-7790	
13	Sares Regis Group 3501 Jamboree Road, Ste. 3000 Newport Beach 92660-2904 Headquarters: Newport Beach Website: sares-regis.com Email: mlamar@srgcommercial.com		3.2 -13%	25.7 25.7	46 -13%	wnd wnd	32 0%	Mercedes, TJ Maxx, Big 5, TravisMathew, Boeing, Astroforge, Rocket Labs, QVC, Amazon, Anduril, Voyager Space	Peter Rooney co-president/managing director (949) 756-5959	

Abbreviations: NA: not applicable; wnd: would not disclose

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show the first top official listed.

(1) Current data was not provided prior to Business Journal publication

(2) Business Journal estimate




Researched by Desmond Celio

Highlight provided for fee

THE LIST COMMERCIAL PROPERTY MANAGERS

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Medical Device Makers / Drug Makers

RANKED BY SQ. FT. MANAGED IN OC

Rank Prev. Rank	Company Address	Company logo	Rentable sq. ft. managed in OC (millions) •yearly % change	•Total sq. ft. managed by OC office (millions) •Total sq. ft. managed companywide (millions)	No. of properties managed by OC office •yearly % change	Percentage breakdown of business			OC employees •yearly % change	Partial list of properties under management	Top local official(s) •Title •Phone/fax
						•Office	•Land	•Industrial •Retail			
14 (13)	Trico Realty 3100 Pullman St., Ste. A Costa Mesa 92626-4500 Headquarters: Costa Mesa Website: tricorealty.com Email: info@tricorealty.com		2.5 0%	2.5 2.5	64 0%	3% 91% 4%	0% 2%	16 0%	Trico Savi Business Park, Trico Business Park, Trico Pacific Center	Thomas C. Harrison president (714) 751-4420/(714) 540-4579	
15 (14)	Athena Property Management Inc. 730 El Camino Way, Ste. 200 Tustin 92780-7733 Headquarters: Tustin Website: athena-pm.com Email: info@athena-pm.com		2.4 4%	10.6 11.8	125 14%	wnd wnd	wnd	48 2%	Mission Viejo Freeway Center, Newport Camino Plaza, Bristol Center, 17th Street Promenade, Plaza Del Obispo Shopping Center, King Center Plaza, Harbor Village Plaza, Brea Town Center, The Link, Village Center, Palm Center, Campus View Center, Trade Marketplace	Michael Garner/Jeffrey Lochner CEO/president (949) 398-8750/(949) 398-8755	
16 (15)	Cedar Realty Management Inc. 4055 E. La Palma Ave., Ste. H-1 Anaheim 92807-1750 Headquarters: Anaheim Website: cedarrem.com Email: info@cedarrem.com		2 -3%	2.1 2.1	35 0%	6% 80% 0%	13% 1%	12 9%	La Palma, Zuma Business Park; Anaheim, Batavia Business Center, Mikan Properties, Baywood Business Center, Godbey Properties	Craig T. Ersek president/principal (714) 237-7030/(714) 632-6966	
17 (16)	Avison Young 1 Park Plaza, Ste. 100 Irvine 92614-5980 Headquarters: Chicago Website: avisonyoung.com Email: jim.proehl@avisonyoung.com		1.5 -19%	5.2 143	37 -3%	0% 34% 61%	5% 0%	25 -4%	17901 & 17911 Von Karman Ave., Irvine; 3161 Michelson Drive, Irvine	Jim Proehl principal/senior director, West Real Estate Management Services (949) 390-5500	

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Researched by Desmond Celso

Highlight provided for fee

We build spaces for your needs today and tomorrow.

At KPRS, we create inspirational spaces around their purpose and possibilities. From high-rise offices to creative campuses, we execute with a precision and efficiency that returns you to work more quickly and helps you stay flexible for the future. Build with us and work at the speed of our changing times.

Let's build together.



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