

THE LIST COMMERCIAL BROKERS

▶ NEXT WEEK'S LIST *Medical Device Makers / Drug Makers*

RANKED BY VALUE OF SALES AND LEASES FROM OC OFFICE(S)

Rank	Company •Address	Company logo	Value of 2025 sales and leases (millions) •yearly % change	OC brokers •yearly % change	2025 leases •yearly % change	2025 sales •yearly % change	OC employees •yearly % change	Percentage breakdown of business		•Largest lease, square footage •Largest sale, square footage	Top local official(s) •Title •Phone/fax	
								•Office •Industrial •Apartments	•Retail •Land •Other			
1	CBRE Group Inc. 18575 Jamboree Rd., Ste. 600 (1) Irvine 92612-2554 Headquarters: Dallas Website: cbre.com/orange-county Email: kurt.strasmann@cbre.com		\$7,303.7 -15%	140 3%	1,480 0%	274 11%	379 -2%	wnd	wnd	•wnd •wnd	Kurt Strasmann executive managing director (949) 725-8500/(949) 725-8545	
2	Newmark 18401 Von Karman Ave., Ste. 150 (2) Irvine 92612-8590 Headquarters: New York Website: nmrk.com Email: inquiries@ngkf.com		\$5,218 9%	58 23%	1,375 8%	322 10%	220 -28%	wnd	wnd	•wnd •wnd	Nick DiPaolo executive VP/regional managing director, Southwest (949) 608-2000/(949) 608-2003	
3	JLL ⁽¹⁾ 17877 Von Karman Ave., Ste. 500 (3) Irvine 92614-5265 Headquarters: Chicago Website: us.jll.com		\$4,641.4 ⁽²⁾ NA	42 ⁽²⁾ NA	463 ⁽²⁾ NA	149 ⁽²⁾ NA	204 ⁽²⁾ NA	wnd	wnd	•wnd •wnd	Charlie Smith senior managing director/broker lead, Greater Los Angeles and Orange County Region (949) 885-2900/(949) 885-2901	
4	Cushman & Wakefield 18111 Von Karman Ave., Ste. 1000 (7) Irvine 92612-7101 Headquarters: Chicago Website: cushmanwakefield.com		\$4,500 ⁽²⁾ NA	42 ⁽²⁾ NA	2,000 ⁽²⁾ NA	200 ⁽²⁾ NA	107 ⁽²⁾ NA	wnd	wnd	•wnd •wnd	John Gallivan executive director (949) 955-7647	
5	Marcus & Millichap ⁽¹⁾ 19800 MacArthur Blvd., Ste. 150 (5) Irvine 92612-2420 Headquarters: Calabasas, CA Website: marcusmillichap.com Email: jonathan.giannola@marcusmillichap.com		\$4,255 ⁽²⁾ NA	69 ⁽²⁾ NA	9 ⁽²⁾ NA	437 ⁽²⁾ NA	94 ⁽²⁾ NA	wnd	wnd	•wnd •wnd	Hessam Nadji CEO/president (949) 419-3200/(949) 419-3210	
6	SRS Real Estate Partners 680 Newport Center Drive, Ste. 300 (6) Newport Beach 92660-6425 Headquarters: Dallas Website: srsre.com Email: ivy.kwon@srsre.com		\$2,725.2 34%	99 9%	216 6%	627 45%	100 -19%	2% 3% 92%	1% 2% 0%	•14500 Firestone Blvd, La Mirada, CA - 322,344 sq. ft. •Ralphs at Market Lofts, Los Angeles, CA - 54,948 sq. ft.	Matthew Mousavi/Patrick Luther/Garrett Colburn senior managing principals, co-heads of capital markets/president	
7	Savills Inc. 520 Newport Center Drive, eighth floor (11) Newport Beach 92660-7020 Headquarters: New York Website: savills.us Email: rsharf@savills.us		\$2,439.9 104%	37 -3%	436 -1%	18 0%	50 0%	59% 39% 0%	0% 2% 0%	•5701 Skylab Road, Huntington Beach, CA - 280,460 sq. ft. •725 W. Town and Country Road, Orange, CA - 90,191 sq. ft.	Royce Sharf/Taylor Wood/Steven Card branch manager/vice chairmen (949) 706-6600/(949) 706-6565	
8	Voit Real Estate Services 2020 Main St., Ste. 100 (8) Irvine 92614-8218 Headquarters: Irvine Website: voitco.com Email: vres@voitco.com		\$2,098.2 17%	63 -6%	1,387 5%	226 -6%	37 6%	12% 75% 3%	5% 4% 1%	•15755 Arrow Blvd, Fontana, CA - 207,571 sq. ft. •10681 Production Avenue, Fontana, CA - 1,101,840 sq. ft.	Eric Hinkelman CEO (949) 851-5100/(949) 261-9092	
9	NAI Capital Commercial 1920 Main St., Ste. 100 (12) Irvine 92614-7244 Headquarters: Encino Website: naicapital.com Email: bchilds@naicapital.com		\$1,280 1%	36 0%	435 2%	102 -7%	38 0%	30% 30% 20%	10% 10% 0%	•wnd •wnd	Brian C. Childs executive managing director (949) 468-2300/(949) 468-2301	
10	Lee & Associates Realty Group (10) Totals for following three OC operations		\$1,212.4 -7%	126 0%	779 -11%	201 14%	58 4%	wnd	wnd	•wnd •wnd		
	Lee & Associates Commercial Real Estate Services Inc. - Orange 1004 W. Taft Ave., Ste. 150 Orange 92865-4146 Headquarters: Orange Website: lee-associates.com Email: mvogt@lee-associates.com		\$712 7%	47 4%	72 0%	56 0%	3 0%	30% 65% 0%	5% 0% 0%	•wnd •wnd	Marshal Vogt president, Orange office (714) 647-9100	
	Lee & Associates Realty Group Newport Beach Inc. 100 Bayview Circle, Ste. 600 Newport Beach 92660-2982 Headquarters: Newport Beach Website: lee-associates.com/newportbeach Email: eabrego@lee-associates.com		\$483.4 -23%	37 -3%	260 -25%	58 -11%	8 60%	35% 48% 1%	13% 2% 1%	•wnd •wnd	Rick Turner managing director (949) 724-1000	
	Lee & Associates-Irvine 9838 Research Drive Irvine 92618-4310 Headquarters: Irvine Website: lee-associates.com Email: bgonzalez@leeirvine.com		\$17.1 9%	42 -2%	447 -2%	87 58%	47 -2%	42% 46% 0%	8% 4% 0%	•4885 E. 52nd Place, Vernon, CA - 210,347 sq.ft. •20 Icon, Foothill Ranch, CA - 102,299 sq. ft.	Allen Basso/Dave Smith co-presidents (949) 727-1200/(949) 727-1200	

Abbreviations: NA: not applicable; wnd: would not disclose
Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show the first top official listed.

⁽¹⁾ Current data was not provided prior to Business Journal publication
⁽²⁾ Business Journal estimate

Researched by Desmond Celso






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► From page 29

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Prev. Rank	Address	•yearly % change	•yearly % change	•yearly % change	•yearly % change	•yearly % change	•Office	•Retail	•Largest sale, square footage	•Title	
							•Industrial	•Land		•Phone/fax	
							•Apartments	•Other			
11 (15)	Hanley Investment Group Real Estate Advisors 3500 E. Coast Highway, Ste. 100 Corona del Mar 92625-2474 Headquarters: Corona del Mar Website: hanleyinvestmentgroup.com Email: info@hanleyinvestment.com	\$1,110.3 44%	15 0%	0 NA	208 38%	15 25%	0% 0% 0%	100% 0% 0%	•wnd •Sierra del Oro Towne Centre, Corona, CA - 110,485 sq. ft.	Ed Hanley president (949) 585-7610/(949) 585-7611	
12 (14)	Daum Commercial Real Estate Services 4400 MacArthur Blvd., Ste. 950 Newport Beach 92660-2062 Headquarters: Los Angeles Website: daumcommercial.com Email: steve.pearson@daumcommercial.com	\$956.2 8%	26 0%	334 7%	78 7%	5 0%	7% 84% 0%	3% 6% 0%	•wnd •wnd	Steve Pearson executive VP/regional branch manager (949) 724-1900/(949) 474-1771	
13 (9)	Land Advisors Organization 100 Spectrum Center Drive, Ste. 1400 Irvine 92618-4982 Headquarters: Irvine Website: landadvisors.com Email: teaton@landadvisors.com	\$905.3 -35%	28 -7%	wnd	217 -41%	8 0%	wnd	wnd	•wnd •4665 Lampson Avenue in Los Alamitos, CA	Tony Eaton president, California division (949) 852-8288/(949) 852-8108	
14 (13)	The Hoffman Company 18881 Von Karman Ave., Ste. 150 Irvine 92612-1566 Headquarters: Irvine Website: hoffmanland.com Email: tdallape@hoffmanland.com	\$650 -48%	12 -8%	0 NA	56 -27%	17 0%	0% 0% 0%	100% 0% 0%	•wnd •\$62M Land Sale - wnd sq. ft.	Tom Dallape/Norm Scheel co-owners (949) 553-2020/(949) 553-8449	
15 (16)	Kidder Mathews 5 Park Plaza, Ste. 1700 Irvine 92614-2533 Headquarters: Seattle Website: kidder.com Email: info@kidder.com	\$410.1 -15%	29 -15%	169 -41%	43 13%	23 15%	7% 41% 5%	37% 4% 6%	•wnd •wnd	Erin French/Eric Paulsen president, Asset Services/ COO (949) 557-5000	

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								•Office •Industrial •Apartments	•Retail •Land •Other			
16 (17)	Saywitz Company 4740 Von Karman Ave., Ste. 100 Newport Beach 92660-2172 Headquarters: Newport Beach Website: saywitz.com Email: bsaywitz@saywitz.com		\$382 2%	6 0%	51 6%	6 -25%	17 13%	30% 40% 20%	5% 5% 0%	•wnd •wnd	Barry Saywitz founder/president (949) 930-7500/(949) 930-7555	
17 (18)	Avison Young⁽¹⁾ 1 Park Plaza, Ste. 100 Irvine 92614-5980 Headquarters: Chicago Website: avisonyoung.com Email: karina.rico@avisonyoung.com		\$260.6 ⁽²⁾ NA	10 ⁽²⁾ NA	105 ⁽²⁾ NA	10 ⁽²⁾ NA	31 ⁽²⁾ NA	wnd wnd	wnd •wnd	•wnd •wnd	Keith Kropfl principal/director, brokerage services (213) 407-7310/(949) 757-1844	
4 (4)	Colliers 3 Park Plaza, 12th floor Irvine 92614-2504 Headquarters: Toronto Website: colliers.com Email: amanda.spangler@colliers.com		\$4,400 22.7%	69 -10%	369 2%	127 -23%	148 0%	wnd wnd	wnd •wnd	•wnd •wnd	Amanda Spangler senior managing director (949) 724-5500/(949) 724-5600	
19 (NR)	Coreland Companies 17542 E. 17th St., Ste. 420 Tustin 92780-1978 Headquarters: Tustin Website: coreland.com Email: vhammond@coreland.com		\$51.1 -7%	3 0%	114 -19%	0 NA	42 0%	0% 0% 0%	100% 0% 0%	•SkyZone at Canyon Village Plaza, Anaheim, CA - 39,023 sq. ft. •wnd	Matthew M. Hammond partner/senior VP (714) 573-7780/(714) 573-7790	

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